



**THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA**

MATERIALS MANAGEMENT DEPARTMENT

101 OLD VENICE ROAD

OSPREY, FLORIDA 34229

TELEPHONE (941) 486-2183 • FAX (941) 486-2188

**MEMORANDUM**

**TO: Members of the School Board  
Dr. Gary Norris, Superintendent  
Ms. Mitsi Corcoran, Chief Financial Officer**

**FROM: Pat Black, CPPB, Director of Materials Management**

**TITLE: APPROVAL TO AWARD BID #8121 FOR CUSTODIAL MAINTENANCE  
EQUIPMENT**

Bids to provide 'Custodial Maintenance Equipment' were received from six vendors on March 19, 2008. The bids of Coastal Chemical & Paper Supply, Inc. Faitella Enterprises, Inc., dba The Paint House, and Resource One, Inc., were the best low bids meeting the advertised specifications. Reasons for not selecting the apparent low bid are included with the bid tabulation. This bid is for a period of one year with the option to renew for two additional one-year periods. The funds for these purchases are contained in the capital budget allocated to the Facilities Services Department.

**Requested by:**  
Jody Dumas

"Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes."

Posting Date: 4-8-08

**Fiscal Impact:**

Not to exceed  
\$495,000.00

**Funding:**

1180 Capital

**Recommended Motion:** That the bids of Coastal Chemical & Paper Supply, Inc. Faitella Enterprises, Inc., dba The Paint House, and Resource One, Inc., to provide 'Custodial Maintenance Equipment' in an amount not to exceed \$495,000.00, be approved for award and purchase.

(over)

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation #1: Custodial Maintenance Equipment - Bid #8121

Bid Opening: March 19, 2008 - 2:00 p.m.

Item #	Est. Usage	Unit Size	Item Description or Manufacturer	ALTO U.S. Inc.	Coastal Chemical & Paper Supply Inc.	Faitella Enterprises Inc. dba The Paint House
ITEMS 1-24: CATEGORY I EQUIPMENT				Unit Cost (FOBD)	Unit Cost (FOBD)	Unit Cost (FOBD)
ITEM 25: BALANCE OF LINE DISCOUNT FROM MSRP FOR EQUIPMENT NOT LISTED IN CATEGORY 1				or % Discount	or % Discount	or % Discount
1	12	each	<b>Cube Trucks</b> - Rubbermaid 4614 or approved alternate.		<b>\$206.00</b>	
Brand & Model Bid:					<b>As Spec</b>	
Warranty Period:					<b>N/A</b>	
Parts & Labor					<b>N/A</b>	
2	18	each	<b>Floor Dryer</b> - Mercury AM-4 or approved alternate.	\$189.32	<b>\$145.00</b>	
Brand & Model Bid:				Clarke DirectAir 04130D	<b>Mercury/Sandia AM-4</b>	
Warranty Period:				1 Year	<b>1 Year</b>	
Parts & Labor				1 Year	<b>1 Year</b>	
3	12	each	<b>Floor Machine</b> - Mercury L13E with poly brush #1304 and pad driver #1305 or approved alternate.	\$448.67	\$568.00	
<b>REJECT</b>				Brand & Model Bid:	Clarke CFP130 01281A & 56020223 Exception: 1 HP	Correct Number Mercury H-13E, 1304, 1305
				Warranty Period:	5 Years	5 Years Motor and Gear Box
				Parts & Labor	5 Years	1 Year
4	12	each	<b>Floor Machine</b> - Mercury L19E with poly brush #1904 and pad driver #1905 or approved alternate.	\$511.00	<b>\$552.00</b>	
Brand & Model Bid:				Clarke CFP2000 01400A & 51707A	<b>As Spec</b>	
Warranty Period:					<b>5 Years Motor and Gear Box</b>	
Parts & Labor					<b>1 Year</b>	

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Bid Tabulation #1: Custodial Maintenance Equipment - Bid #8121

Bid Opening: March 19, 2008 - 2:00 p.m.

Item #	Est. Usage	Unit Size	Item Description or Manufacturer	Resource One, Inc.	USA Pressure Washers	W.W. Grainger, Inc.
ITEMS 1-24: CATEGORY I EQUIPMENT				Unit Cost (FOBD)	Unit Cost (FOBD)	Unit Cost (FOBD)
ITEM 25: BALANCE OF LINE DISCOUNT FROM MSRP FOR EQUIPMENT NOT LISTED IN CATEGORY 1				or % Discount	or % Discount	or % Discount
1	12	each	<b>Cube Trucks</b> - Rubbermaid 4614 or approved alternate.	\$234.00		\$242.57
			Brand & Model Bid:	Rubbermaid 461400		As Spec (5Z205)
			Warranty Period:			1 Year
			Parts & Labor			1 Year
2	18	each	<b>Floor Dryer</b> - Mercury AM-4 or approved alternate.	\$154.78		\$151.16
			Brand & Model Bid:	Sanitaire SC6051A		Minuteman (3WE63)
			Warranty Period:	2 Years		1 Year
			Parts & Labor	2 Years		1 Year
3	12	each	<b>Floor Machine</b> - Mercury L13E with poly brush #1304 and pad driver #1305 or approved alternate.	\$502.75		\$536.86
<b>REJECT</b>			Brand & Model Bid:	Nace Care LL316		Minuteman (4YH88)
			Warranty Period:	10 Years Mold/2 Years Motor		1 Year
			Parts & Labor	2 Years		1 Year
4	12	each	<b>Floor Machine</b> - Mercury L19E with poly brush #1904 and pad driver #1905 or approved alternate.	\$598.77		\$506.63
			Brand & Model Bid:	Nace Care NS-20 w/brush		Minuteman (1WBT6)
			Warranty Period:	10 Years Mold/2 Years Motor		1 Year
			Parts & Labor	2 Years		1 Year

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Item #	Est. Usage	Unit Size	Item Description or Manufacturer	ALTO U.S. Inc.	Coastal Chemical & Paper Supply Inc.	Faitella Enterprises Inc. dba The Paint House
ITEMS 1-24: CATEGORY I EQUIPMENT				Unit Cost (FOBD)	Unit Cost (FOBD)	Unit Cost (FOBD)
ITEM 25: BALANCE OF LINE DISCOUNT FROM MSRP FOR EQUIPMENT NOT LISTED IN CATEGORY 1				or % Discount	or % Discount	or % Discount
5	18	each	<b>Automatic Floor Scrubber</b> - Tomcat Mini Mag 253 Magnum - NO SUBSTITUTE.		<b>\$7,589.00</b>	
Brand & Model Bid:					<b>As Spec</b>	
Warranty Period:					<b>w/325AH Battery Pack</b>	
Parts & Labor					<b>10 Years Tanks</b>	
					<b>3 Years Parts/1 Year Labor</b>	
6	6	each	<b>Automatic Floor Scrubber</b> - Tomcat MiniMag (Traction Drive) - NO SUBSTITUTE.		<b>\$5,195.00</b>	
Brand & Model Bid:					<b>As Spec</b>	
Warranty Period:					<b>w/140 AH Battery Pack</b>	
Parts & Labor					<b>10 Years Tanks</b>	
					<b>3 Years Parts/1 Year Labor</b>	
7	2	each	<b>Walk Behind Sweeper</b> - Tomcat 3300 - NO SUBSTITUTE.		<b>\$4,772.00</b>	
Brand & Model Bid:					<b>As Spec</b>	
Warranty Period:						
Parts & Labor					<b>3 Years Parts/1 Year Labor</b>	
8	100	each	<b>Upright Vacuum Cleaner</b> - DuraLux SC9180 Sanitaire by Electrolux - NO SUBSTITUTE.		<b>\$269.00</b>	
Brand & Model Bid:					<b>As Spec</b>	
Warranty Period:					<b>1 Year</b>	
Parts & Labor					<b>1 Year</b>	

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ITEM 25: BALANCE OF LINE DISCOUNT FROM MSRP FOR EQUIPMENT NOT LISTED IN CATEGORY 1				or % Discount	or % Discount	or % Discount
5	18	each	<b>Automatic Floor Scrubber</b> - Tomcat Mini Mag 253 Magnum - NO SUBSTITUTE.			
			Brand & Model Bid:			
			Warranty Period:			
			Parts & Labor			
6	6	each	<b>Automatic Floor Scrubber</b> - Tomcat MiniMag (Traction Drive) - NO SUBSTITUTE.			
			Brand & Model Bid:			
			Warranty Period:			
			Parts & Labor			
7	2	each	<b>Walk Behind Sweeper</b> - Tomcat 3300 - NO SUBSTITUTE.			
			Brand & Model Bid:			
			Warranty Period:			
			Parts & Labor			
8	100	each	<b>Upright Vacuum Cleaner</b> - DuraLux SC9180 Sanitaire by Electrolux - NO SUBSTITUTE.	\$271.80		\$272.36
			Brand & Model Bid:	Sanitaire SC9180A		As Spec (1TGZ5)
			Warranty Period:	Three Years Suction Motor/1 Year Total		1 Year
			Parts & Labor	1 Year		1 Year

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ITEMS 1-24: CATEGORY I EQUIPMENT				Unit Cost (FOBD)	Unit Cost (FOBD)	Unit Cost (FOBD)
ITEM 25: BALANCE OF LINE DISCOUNT FROM MSRP FOR EQUIPMENT NOT LISTED IN CATEGORY 1				or % Discount	or % Discount	or % Discount
8a	500	5/pk	<b>Disposable Bags</b> - for DuraLux SC9180 Sanitaire by Electrolux upright vacuum cleaner.		\$7.64	
9	12	each	<b>Upright Vacuum Cleaner</b> - Royal 1028 - NO SUBSTITUTE.		\$189.00	
			Brand & Model Bid:		Royal 1028Z	
			Warranty Period:		Lifetime Nozzle/Fan Case/Motor Housing	
			Parts & Labor		2 Years	
10	12	each	<b>Backpack Vacuum Cleaner</b> - Royal RY4000 with harness assembly and accessories or approved alternate.	\$222.83	<b>\$185.00</b>	
			Brand & Model Bid:	Clarke Filtra Pac 02150A	<b>As Spec</b>	
			Warranty Period:	1 Year	<b>1 Year</b>	
			Parts & Labor	1 Year	<b>1 Year</b>	
11	12	each	<b>Handheld Vacuum Cleaner</b> - PortaPower™ Hoover C2094 or approved alternate.		<b>\$91.00</b>	
			Brand & Model Bid:		<b>As Spec</b>	
			Warranty Period:		<b>1 Year</b>	
			Parts & Labor		<b>1 Year</b>	
12	6	each	<b>Wet/Dry Vacuum</b> - Mercury TV-205TM and TV-FMS-30 squeegee assembly or approved alternate.	\$417.92	<b>\$657.00</b>	
			Brand & Model Bid:	Clarke Summit 20SQ 02186A	<b>Mercury/Sandia TV-205TM</b>	
			Warranty Period:	8 Years Tank	<b>1 Year</b>	
			Parts & Labor	2 Years	<b>1 Year</b>	

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ITEMS 1-24: CATEGORY I EQUIPMENT				Unit Cost (FOBD)	Unit Cost (FOBD)	Unit Cost (FOBD)
ITEM 25: BALANCE OF LINE DISCOUNT FROM MSRP FOR EQUIPMENT NOT LISTED IN CATEGORY 1				or % Discount	or % Discount	or % Discount
8a	500	5/pk	<b>Disposable Bags</b> - for DuraLux SC9180 Sanitaire by Electrolux upright vacuum cleaner.	<b>\$3.82/Pk 32-729, Sanitaire 63262 5/Pk</b>		\$4.19 5/Unit (1TGZ6)
9	12	each	<b>Upright Vacuum Cleaner</b> - Royal 1028 - NO SUBSTITUTE.	<b>\$212.79</b>		
			Brand & Model Bid:	<b>As Spec</b>		
			Warranty Period:			
			Parts & Labor			
10	12	each	<b>Backpack Vacuum Cleaner</b> - Royal RY4000 with harness assembly and accessories or approved alternate.	\$205.88		\$282.69
			Brand & Model Bid:	Royal RY4001		Minuteman (5ND56)
			Warranty Period:			1 Year
			Parts & Labor			1 Year
11	12	each	<b>Handheld Vacuum Cleaner</b> - PortaPower™ Hoover C2094 or approved alternate.			\$116.02
			Brand & Model Bid:			Oreck (4LB41)
			Warranty Period:			1 Year
			Parts & Labor			1 Year
12	6	each	<b>Wet/Dry Vacuum</b> - Mercury TV-205TM and TV-FMS-30 squeegee assembly or approved alternate.	\$625.96, C-3 Kit \$132.90		\$177.61
			Brand & Model Bid:	Nace Care WV1802-DH w/BB7 Kit		Dayton (4TB85)
			Warranty Period:			1 Year
			Parts & Labor	2 Years Labor		1 Year

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Item #	Est. Usage	Unit Size	Item Description or Manufacturer	ALTO U.S. Inc.	Coastal Chemical & Paper Supply Inc.	Faitella Enterprises Inc. dba The Paint House
				Unit Cost (FOBD) or % Discount	Unit Cost (FOBD) or % Discount	Unit Cost (FOBD) or % Discount
ITEMS 1-24: CATEGORY I EQUIPMENT						
ITEM 25: BALANCE OF LINE DISCOUNT FROM MSRP FOR EQUIPMENT NOT LISTED IN CATEGORY 1						
13	8	each	<b>Hot Water Cleaning System</b> - GCA Largo 1535 or approved alternate.			<b>\$3,665.00</b>
			Brand & Model Bid:			<b>Landa MHC4-35324E</b>
			Warranty Period:			<b>Pump 7 Years/Engine 2 Years</b>
			Parts & Labor			<b>Parts 10% Off List/Labor \$75.00/Hr.</b>
14	8	each	<b>Pressure Washer</b> - BE Pressure Supply BE 2565HW or approved alternate.		<b>\$695.00</b>	\$751.00
			Brand & Model Bid:		<b>As Spec</b>	As Spec
			Warranty Period:		<b>1 Year</b>	Pump 5 Years/Engine 2 Years
			Parts & Labor		<b>90 Days to 1 Year Depends On Part</b>	Parts 10% Off List/Labor \$75.00/Hr.
15	4	each	<b>Multi-Purpose Floor Cleaning System</b> - Cleanmaster (div. of Hydramaster) Express™ or approved alternate. Include the CMX hard floor HD kit #190-041-025.		<b>\$3,900.00</b>	
			Brand & Model Bid:		<b>As Spec w/1079-110 Kit (Correct Number)</b>	
			Warranty Period:		<b>1 Year</b>	
			Parts & Labor		<b>1 Year</b>	
16	12	each	<b>High-Speed Rotary Surface Cleaner</b> - Cleanmaster (div. of Hydramaster) CMX-20 or approved alternate. Include the CMX HD kit #190-041-025.		<b>\$3,179.00</b>	
			Brand & Model Bid:		<b>As Spec</b>	
			Warranty Period:		<b>1 Year</b>	
			Parts & Labor		<b>1 Year</b>	



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13	8	each	<b>Hot Water Cleaning System</b> - GCA Largo 1535 or approved alternate.		\$3,889.00	\$3,178.87
			Brand & Model Bid:			M1-T-M (3WB82)
			Warranty Period:		1 Year	1 Year
			Parts & Labor		Yes	1 Year
14	8	each	<b>Pressure Washer</b> - BE Pressure Supply BE 2565HW or approved alternate.		\$799.00	\$917.52
			Brand & Model Bid:		As Spec	M1-T-M (3WB84)
			Warranty Period:		1 Year	1 Year
			Parts & Labor		Yes	1 Year
15	4	each	<b>Multi-Purpose Floor Cleaning System</b> - Cleanmaster (div. of Hydramaster) Express™ or approved alternate. Include the CMX hard floor HD kit #190-041-025.	\$2,284.00 AV-12QX, \$2,536.17 AV-12QX w/Hard Floor Squeegee		
			Brand & Model Bid:	Nace Care AV-12QX		
			Warranty Period:	10 Years Tank/2 Years Motor		
			Parts & Labor	2 Years Labor		
16	12	each	<b>High-Speed Rotary Surface Cleaner</b> - Cleanmaster (div. of Hydramaster) CMX-20 or approved alternate. Include the CMX HD kit #190-041-025.			
			Brand & Model Bid:			
			Warranty Period:			
			Parts & Labor			

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ITEM 25: BALANCE OF LINE DISCOUNT FROM MSRP FOR EQUIPMENT NOT LISTED IN CATEGORY 1				or % Discount	or % Discount	or % Discount
17	12	each	<b>Portable Soil Extractor</b> - Century 400 Ninja Deluxe Model #411-225HMO with #152-01 wand package, also including accessory #380-35 dual vac hand tool or approved alternate.		<b>\$1,999.00</b>	
Brand & Model Bid:					<b>As Spec</b>	
Warranty Period:					<b>1 Year/Lifetime Tanks</b>	
Parts & Labor					<b>1 Year Parts/90 Days Labor</b>	
18	10	each	<b>Carpet Spot Extractor</b> - Mercury EX-3 (50-3000) or approved alternate.	\$392.89	<b>\$292.00</b>	
Brand & Model Bid:				Clarke Bext Spot 04153A Exception: 2.5 Gal Rec., 2 Gal Sol.	<b>Mercury/Sandia EX-3 #50-3000</b>	
Warranty Period:				1 Year	<b>5 Years</b>	
Parts & Labor				1 Year	<b>1 Year</b>	
19	4	each	<b>Electric Burnisher</b> - Betco Foreman 1600 or approved alternate.		<b>\$710.00</b>	
Brand & Model Bid:					<b>As Spec</b>	
Warranty Period:					<b>10 Years Housing</b>	
Parts & Labor					<b>3 Years Parts/1 Year Labor</b>	
20	4	each	<b>Battery Burnisher</b> - Tomcat 200 - Include (3) 12-v/210 ah batteries and 36v onboard charger - NO SUBSTITUTE.		<b>\$4,499.00</b>	
Brand & Model Bid:					<b>As Spec</b>	
Warranty Period:						
Parts & Labor					<b>3 Years Parts/1 Year Labor</b>	

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17	12	each	<b>Portable Soil Extractor</b> - Century 400 Ninja Deluxe Model #411-225HMO with #152-01 wand package, also including accessory #380-35 dual vac hand tool or approved alternate.	\$2,715.20		\$1,547.51
			Brand & Model Bid:	Nace Care HT-185-HP w/Hand Tool and 1800 Heater		Minuteman (4YH85)
			Warranty Period:	10 Years/2 Years Motor		1 Year
			Parts & Labor	2 Years Labor		1 Year
18	10	each	<b>Carpet Spot Extractor</b> - Mercury EX-3 (50-3000) or approved alternate.	\$292.50		
			Brand & Model Bid:	George GV370		
			Warranty Period:	5 Years Tank/2 Years Motor		
			Parts & Labor	2 Years Labor		
19	4	each	<b>Electric Burnisher</b> - Betco Foreman 1600 or approved alternate.	\$885.68		\$1,071.44
			Brand & Model Bid:	Nace Care NA-1520		Minuteman (4XK50)
			Warranty Period:	2 Years Motor		1 Year
			Parts & Labor	2 Years Labor		1 Year
20	4	each	<b>Battery Burnisher</b> - Tomcat 200 - Include (3) 12-v/210 ah batteries and 36v onboard charger - NO SUBSTITUTE.			
			Brand & Model Bid:			
			Warranty Period:			
			Parts & Labor			

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ITEM 25: BALANCE OF LINE DISCOUNT FROM MSRP FOR EQUIPMENT NOT LISTED IN CATEGORY 1				or % Discount	or % Discount	or % Discount
21	12	each	<b>Mini-Edger Scrubber/Polisher</b> - Pacific Mini-Edger or approved alternate. Include pad driver 515950, Mal-Grit brush 510956, baseboard brush 510954, and scrubbing brush 510952.  Brand & Model Bid:  Warranty Period:  Parts & Labor			
			<b>REJECT</b>			
22	4	each		<b>No-Touch Cleaning System</b> - KaiVac 1750 or approved alternate.  Brand & Model Bid:  Warranty Period:  Parts & Labor	<b>\$2,369.00</b>	
					<b>As Spec</b>	
					<b>10 Years Body</b>	
				<b>3 Years Parts/1 Year Labor</b>		
23	8	each	<b>No-Touch Cleaning System</b> - KaiVac 1250 or approved alternate.  Brand & Model Bid:  Warranty Period:  Parts & Labor		<b>\$2,146.00</b>	
				<b>As Spec</b>		
				<b>10 Years Body</b>		
				<b>3 Years Parts/1 Year Labor</b>		
24	12	each	<b>20" Whirl-A-Way Flat Surface Cleaner</b> - BE 2000WAWY or approved alternate.  Brand & Model Bid:  Warranty Period:  Parts & Labor			<b>\$349.00</b>
						<b>As Spec</b>
						<b>6 Months</b>
						<b>Parts 10% Off List/Labor \$75.00/Hr.</b>

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21	12	each	<b>Mini-Edger Scrubber/Polisher</b> - Pacific Mini-Edger or approved alternate. Include pad driver 515950, Mal-Grit brush 510956, baseboard brush 510954, and scrubbing brush 510952.	\$419.50		
<b>REJECT</b>				Brand & Model Bid:	MWB-90 Mastercraft #31-800 Baseboard Brush Only	
				Warranty Period:	1 Year	
				Parts & Labor	1 Year	
22	4	each	<b>No-Touch Cleaning System</b> - KaiVac 1750 or approved alternate.			
				Brand & Model Bid:		
				Warranty Period:		
				Parts & Labor		
23	8	each	<b>No-Touch Cleaning System</b> - KaiVac 1250 or approved alternate.			
				Brand & Model Bid:		
				Warranty Period:		
				Parts & Labor		
24	12	each	<b>20" Whirl-A-Way Flat Surface Cleaner</b> - BE 2000WAWY or approved alternate.		\$399.00	
				Brand & Model Bid:	As Spec	
				Warranty Period:	6 Months	
				Parts & Labor	Yes	

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ITEMS 1-24: CATEGORY I EQUIPMENT ITEM 25: BALANCE OF LINE DISCOUNT FROM MSRP FOR EQUIPMENT NOT LISTED IN CATEGORY 1				Unit Cost (FOBD) or % Discount	Unit Cost (FOBD) or % Discount	Unit Cost (FOBD) or % Discount
25	Rubbermaid				<b>Depends On Item 25-50%</b>	
	Mercury				<b>25%</b>	
	Tomcat				<b>25%</b>	
	Electrolux				<b>Depends On Item 25-45%</b>	
	Royal				<b>Depends On Item 25-45%</b>	
	Hoover				<b>Depends On Item 25-45%</b>	
	GCA Largo					
	BE Pressure Supply				<b>Depends on Item 10-30%</b>	
	Cleanmaster				<b>Depends on Item 20-35%</b>	
	Pacific					
	Betco				<b>Depends on Item 20-35%</b>	
	Alternate:			Clarke - 10%		
	Alternate:					
	Alternate:					
	Alternate:					
	Alternate:					

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation #1: Custodial Maintenance Equipment - Bid #8121

Bid Opening: March 19, 2008 - 2:00 p.m.

Item #	Est. Usage	Unit Size	Item Description or Manufacturer	Resource One, Inc.	USA Pressure Washers	W.W. Grainger, Inc.
ITEMS 1-24: CATEGORY I EQUIPMENT				Unit Cost (FOBD)	Unit Cost (FOBD)	Unit Cost (FOBD)
ITEM 25: BALANCE OF LINE DISCOUNT FROM MSRP FOR EQUIPMENT NOT LISTED IN CATEGORY 1				or % Discount	or % Discount	or % Discount
25	Rubbermaid					10% minimum from Grainger.com
	Mercury					
	Tomcat					
	Electrolux					
	Royal					
	Hoover					
	GCA Largo					
	BE Pressure Supply					
	Cleanmaster					
	Pacific					
	Betco					
	Alternate:					Minuteman - 10% minimum from Grainger.com
	Alternate:					Oreck - 10% minimum from Grainger.com
	Alternate:					Dayton - 10% minimum from Grainger.com
	Alternate:					M1-T-M - 10% minimum from Grainger.com
	Alternate:					Refer to Grainger.com - 10% minimum

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation #2: Custodial Maintenance Equipment - Bid #8121

Bid Opening: March 19, 2008 - 2:00 p.m.

Item #	Est. Usage	Unit Size	Item Description or Manufacturer	ALTO U.S. Inc.			Coastal Chemical & Paper Supply Inc.			Faitella Enterprises Inc. dba The Paint House		
				Unit Cost (FOBD) or % Discount	Case Qty.	Pallet Qty.	Unit Cost (FOBD) or % Discount	Case Qty.	Pallet Qty.	Unit Cost (FOBD) or % Discount	Case Qty.	Pallet Qty.
ITEMS 26-55: CATEGORY II - SYSTEM												
ITEM 56: BALANCE OF LINE DISCOUNT FROM MSRP FOR ADDITIONAL ITEMS NOT LISTED IN CATEGORY II												
26	310	each	<b>Housekeeping Cart</b> - Creative Products International (CPI) OPCARTNB-ACE114 or approved alternate.				<b>\$210.00</b>	<b>Ea</b>				
			Brand & Model Bid:				<b>CPI OPCART-ACE-114-NB</b>					
			Warranty Period:									
27	Min. after initial order	each	<b>Metal Dolly</b> - Creative Products International (CPI) ACE114 or approved alternate.				<b>\$98.00</b>	<b>Ea</b>				
			Brand & Model Bid:				<b>As Spec</b>					
			Warranty Period:									
28	Min. after initial order	each	<b>Chemical Buckets</b> - Creative Products International (CPI) ANTA125B or approved alternate.				<b>\$4.80</b>	<b>Ea</b>				
			Brand & Model Bid:				<b>As Spec</b>					
			Warranty Period:									
29	48	each	<b>Bucket with Lid</b> - 20 liters - Creative Products International (CPI) RSP54BL-Blue or approved alternate.				<b>\$18.29</b>	<b>Ea</b>				
			Brand & Model Bid:				<b>As Spec</b>					
			Warranty Period:									
30	620	each	<b>Frame</b> - Creative Products International (CPI) POCKETFRAME or approved alternate.				<b>\$18.29</b>	<b>Ea</b>				
			Brand & Model Bid:				<b>As Spec</b>					
			Warranty Period:									
31	960	each	<b>Microfiber Mop</b> - Creative Products International (CPI) SNOWPOCKETB18 or approved alternate.				<b>\$5.99</b>	<b>Ea</b>				
			Brand & Model Bid:				<b>As Spec</b>					
			Warranty Period:									
32	4650	each	<b>Microfiber Mop</b> - Creative Products International (CPI) WAVEPOCKETB18 (Blue) or approved alternate.				<b>\$5.99</b>	<b>Ea</b>				
			Brand & Model Bid:				<b>As Spec</b>					
			Warranty Period:									



THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation #2: Custodial Maintenance Equipment - Bid #8121

Bid Opening: March 19, 2008 - 2:00 p.m.

Item #	Est. Usage	Unit Size	Item Description or Manufacturer	Resource One, Inc.			USA Pressure Washers			W.W. Grainger, Inc.		
				Unit Cost (FOBD) or % Discount	Case Qty.	Pallet Qty.	Unit Cost (FOBD) or % Discount	Case Qty.	Pallet Qty.	Unit Cost (FOBD) or % Discount	Case Qty.	Pallet Qty.
ITEMS 26-55: CATEGORY II - SYSTEM												
ITEM 56: BALANCE OF LINE DISCOUNT FROM MSRP FOR ADDITIONAL ITEMS NOT LISTED IN CATEGORY II												
26	310	each	<b>Housekeeping Cart</b> - Creative Products International (CPI) OPCARTNB-ACE114 or approved alternate.							\$105.76		
			Brand & Model Bid:							Rubbermaid 5M880		
			Warranty Period:									
27	Min. after initial order	each	<b>Metal Dolly</b> - Creative Products International (CPI) ACE114 or approved alternate.									
			Brand & Model Bid:									
			Warranty Period:									
28	Min. after initial order	each	<b>Chemical Buckets</b> - Creative Products International (CPI) ANTA125B or approved alternate.									
			Brand & Model Bid:									
			Warranty Period:									
29	48	each	<b>Bucket with Lid</b> - 20 liters - Creative Products International (CPI) RSP54BL-Blue or approved alternate.							\$5.12		
			Brand & Model Bid:							Vestil (1TMC5)		
			Warranty Period:							1 Year		
30	620	each	<b>Frame</b> - Creative Products International (CPI) POCKETFRAME or approved alternate.							\$1.21		
			Brand & Model Bid:							Tough Guy (1TZG2)		
			Warranty Period:							1 Year		
31	960	each	<b>Microfiber Mop</b> - Creative Products International (CPI) SNOWPOCKETB18 or approved alternate.	\$8.89	5/Cs					\$6.24		
			Brand & Model Bid:	Unger MM-400 All Colors						Tough Guy (1NE71)		
			Warranty Period:							1 Year		
32	4650	each	<b>Microfiber Mop</b> - Creative Products International (CPI) WAVEPOCKETB18 (Blue) or approved alternate.	\$8.89	5/Cs					\$1.69		
			Brand & Model Bid:	Unger MM-400 All Colors						Tough Guy (1NE75)		
			Warranty Period:							1 Year		

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation #2: Custodial Maintenance Equipment - Bid #8121

Bid Opening: March 19, 2008 - 2:00 p.m.

Item #	Est. Usage	Unit Size	Item Description or Manufacturer	ALTO U.S. Inc.			Coastal Chemical & Paper Supply Inc.			Faitella Enterprises Inc. dba The Paint House		
				Unit Cost (FOBD) or % Discount	Case Qty.	Pallet Qty.	Unit Cost (FOBD) or % Discount	Case Qty.	Pallet Qty.	Unit Cost (FOBD) or % Discount	Case Qty.	Pallet Qty.
ITEMS 26-55: CATEGORY II - SYSTEM												
ITEM 56: BALANCE OF LINE DISCOUNT FROM MSRP FOR ADDITIONAL ITEMS NOT LISTED IN CATEGORY II												
33	4650	each	<b>Microfiber Mop</b> - Creative Products International (CPI) WAVEPOCKETR18 or approved alternate.				<b>\$5.99</b>	<b>Ea</b>				
Brand & Model Bid:							<b>As Spec</b>					
Warranty Period:												
34	310	each	<b>Frame</b> - Creative Products International (CPI) DFRAME24 or approved alternate.				<b>\$3.15</b>	<b>Ea</b>				
Brand & Model Bid:							<b>As Spec</b>					
Warranty Period:												
35	310	each	<b>Frame</b> - Creative Products International (CPI) DFRAME48 or approved alternate.				<b>\$7.38</b>	<b>Ea</b>				
Brand & Model Bid:							<b>As Spec</b>					
Warranty Period:												
36	310	each	<b>Microfiber Dust Mop</b> - Creative Products International (CPI) MDUSTMOP24 or approved alternate.				<b>\$8.20</b>	<b>Ea</b>				
Brand & Model Bid:							<b>As Spec</b>					
Warranty Period:												
37	310	each	<b>Microfiber Dust Mop</b> - Creative Products International (CPI) MDUSTMOP48 or approved alternate.				<b>\$14.50</b>	<b>Ea</b>				
Brand & Model Bid:							<b>As Spec</b>					
Warranty Period:												
38	978	each	<b>Telescopic Handle</b> - Creative Products International (CPI) RSR84B or approved alternate.				<b>\$8.35</b>	<b>Ea</b>				
Brand & Model Bid:							<b>As Spec</b>					
Warranty Period:												
39	620	each	<b>Dust Mop Handle</b> - Creative Products International (CPI) DHANDLE60 or approved alternate.				<b>\$9.25</b>	<b>Ea</b>				
Brand & Model Bid:							<b>As Spec</b>					
Warranty Period:												

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation #2: Custodial Maintenance Equipment - Bid #8121

Bid Opening: March 19, 2008 - 2:00 p.m.

Item #	Est. Usage	Unit Size	Item Description or Manufacturer	Resource One, Inc.			USA Pressure Washers			W.W. Grainger, Inc.		
ITEMS 26-55: CATEGORY II - SYSTEM				Unit Cost (FOBD)	Case Qty.	Pallet Qty.	Unit Cost (FOBD)	Case Qty.	Pallet Qty.	Unit Cost (FOBD)	Case Qty.	Pallet Qty.
ITEM 56: BALANCE OF LINE DISCOUNT FROM MSRP FOR ADDITIONAL ITEMS NOT LISTED IN CATEGORY II				or % Discount			or % Discount			or % Discount		
33	4650	each	<b>Microfiber Mop</b> - Creative Products International (CPI) WAVEPOCKETR18 or approved alternate.	\$8.89	5/Cs					\$6.24		
Brand & Model Bid:				Unger MM-400 All Colors						Tough Guy (1NE71)		
Warranty Period:										1 Year		
34	310	each	<b>Frame</b> - Creative Products International (CPI) DFRAME24 or approved alternate.	\$21.49	Ea					\$1.38		
Brand & Model Bid:				Unger DK-60G						Tough Guy (1TZG3)		
Warranty Period:										1 Year		
35	310	each	<b>Frame</b> - Creative Products International (CPI) DFRAME48 or approved alternate.	\$35.05	Ea					\$2.34		
Brand & Model Bid:				Unger DK-12G						Tough Guy (1TZG5)		
Warranty Period:										1 Year		
36	310	each	<b>Microfiber Dust Mop</b> - Creative Products International (CPI) MDUSTMOP24 or approved alternate.	\$7.35	5/Cs					\$8.25		
Brand & Model Bid:				Unger DP-60G						Tough Guy (1NE72)		
Warranty Period:										1 Year		
37	310	each	<b>Microfiber Dust Mop</b> - Creative Products International (CPI) MDUSTMOP48 or approved alternate.	\$11.88	5/Cs					\$16.61		
Brand & Model Bid:				Unger DP-12G						Tough Guy (1NE74)		
Warranty Period:										1 Year		
38	978	each	<b>Telescopic Handle</b> - Creative Products International (CPI) RSR84B or approved alternate.	\$20.16	10/Cs					\$75.15		
Brand & Model Bid:				Unger EZ25G						Unger (4GU49)		
Warranty Period:										1 Year		
39	620	each	<b>Dust Mop Handle</b> - Creative Products International (CPI) DHANDLE60 or approved alternate.	\$4.10						\$9.10		
Brand & Model Bid:				Abaco 01406-NB						Tough Guy (1TZG9)		
Warranty Period:										1 Year		

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation #2: Custodial Maintenance Equipment - Bid #8121

Bid Opening: March 19, 2008 - 2:00 p.m.

Item #	Est. Usage	Unit Size	Item Description or Manufacturer	ALTO U.S. Inc.			Coastal Chemical & Paper Supply Inc.			Faitella Enterprises Inc. dba The Paint House		
				Unit Cost (FOBD) or % Discount	Case Qty.	Pallet Qty.	Unit Cost (FOBD) or % Discount	Case Qty.	Pallet Qty.	Unit Cost (FOBD) or % Discount	Case Qty.	Pallet Qty.
ITEMS 26-55: CATEGORY II - SYSTEM												
ITEM 56: BALANCE OF LINE DISCOUNT FROM MSRP FOR ADDITIONAL ITEMS NOT LISTED IN CATEGORY II												
40	310	each	<b>Grip</b> - Creative Products International (CPI) RSR84GRIPR or approved alternate.				<b>\$0.63</b>	<b>Ea</b>				
			Brand & Model Bid:				<b>As Spec</b>					
			Warranty Period:									
41	1860	each	<b>Microfiber Cloth</b> - Creative Products International (CPI) MCLOTHBLUE or approved alternate.				<b>\$0.94</b>	<b>Ea</b>				
			Brand & Model Bid:				<b>As Spec</b>					
			Warranty Period:									
42	1860	each	<b>Microfiber Cloth</b> - Creative Products International (CPI) MCLOTHRED or approved alternate.				<b>\$0.94</b>	<b>Ea</b>				
			Brand & Model Bid:				<b>As Spec</b>					
			Warranty Period:									
42a	1860	each	<b>Microfiber Cloth</b> - Creative Products International (CPI) MCLOTHRED or approved alternate to include embroidery "Sarasota County Schools".				\$1.25	Ea				
			Brand & Model Bid:				CPI-MCLOTHEMB					
			Warranty Period:									
43	310	each	<b>Hand Trowel</b> - Creative Products International (CPI) RSU67 or approved alternate.				<b>\$11.99</b>	<b>Ea</b>				
			Brand & Model Bid:				<b>As Spec</b>					
			Warranty Period:									
44	310	each	<b>Wall Wash Frame</b> - Creative Products International (CPI) RSU66 or approved alternate.				<b>\$11.39</b>	<b>Ea</b>				
			Brand & Model Bid:				<b>As Spec</b>					
			Warranty Period:									
45	930	each	<b>Microfiber Pad</b> - Creative Products International (CPI) RSF27VE or approved alternate.				<b>\$4.09</b>	<b>Ea</b>				
			Brand & Model Bid:				<b>As Spec</b>					
			Warranty Period:									

**REJECT**

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation #2: Custodial Maintenance Equipment - Bid #8121

Bid Opening: March 19, 2008 - 2:00 p.m.

Item #	Est. Usage	Unit Size	Item Description or Manufacturer	Resource One, Inc.			USA Pressure Washers			W.W. Grainger, Inc.		
				Unit Cost (FOBD) or % Discount	Case Qty.	Pallet Qty.	Unit Cost (FOBD) or % Discount	Case Qty.	Pallet Qty.	Unit Cost (FOBD) or % Discount	Case Qty.	Pallet Qty.
ITEMS 26-55: CATEGORY II - SYSTEM												
ITEM 56: BALANCE OF LINE DISCOUNT FROM MSRP FOR ADDITIONAL ITEMS NOT LISTED IN CATEGORY II												
40	310	each	<b>Grip</b> - Creative Products International (CPI) RSR84GRIPR or approved alternate.									
			Brand & Model Bid:									
			Warranty Period:									
41	1860	each	<b>Microfiber Cloth</b> - Creative Products International (CPI) MCLOTHBLUE or approved alternate.	\$2.74	10/Cs				\$30.25			
			Brand & Model Bid:	Unger MF-400 All Colors						Rubbermaid (4BU62)		
			Warranty Period:							1 Year		
42	1860	each	<b>Microfiber Cloth</b> - Creative Products International (CPI) MCLOTHRED or approved alternate.	\$2.74	10/Cs				\$26.08			
			Brand & Model Bid:	Unger MF-400 All Colors						Rubbermaid (1UEX6)		
			Warranty Period:							1 Year		
42a	1860	each	<b>Microfiber Cloth</b> - Creative Products International (CPI) MCLOTHRED or approved alternate to include embroidery "Sarasota County Schools".	\$2.74	10/Cs							
			Brand & Model Bid:	Unger MF-400 All Colors								
			Warranty Period:									
43	310	each	<b>Hand Trowel</b> - Creative Products International (CPI) RSU67 or approved alternate.									
			Brand & Model Bid:									
			Warranty Period:									
44	310	each	<b>Wall Wash Frame</b> - Creative Products International (CPI) RSU66 or approved alternate.						\$63.46			
			Brand & Model Bid:							Greepres (2U656)		
			Warranty Period:							1 Year		
45	930	each	<b>Microfiber Pad</b> - Creative Products International (CPI) RSF27VE or approved alternate.									
			Brand & Model Bid:									
			Warranty Period:									

**REJECT**

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation #2: Custodial Maintenance Equipment - Bid #8121

Bid Opening: March 19, 2008 - 2:00 p.m.

Item #	Est. Usage	Unit Size	Item Description or Manufacturer	ALTO U.S. Inc.			Coastal Chemical & Paper Supply Inc.			Faitella Enterprises Inc. dba The Paint House		
				Unit Cost (FOBD) or % Discount	Case Qty.	Pallet Qty.	Unit Cost (FOBD) or % Discount	Case Qty.	Pallet Qty.	Unit Cost (FOBD) or % Discount	Case Qty.	Pallet Qty.
ITEMS 26-55: CATEGORY II - SYSTEM												
ITEM 56: BALANCE OF LINE DISCOUNT FROM MSRP FOR ADDITIONAL ITEMS NOT LISTED IN CATEGORY II												
46	930	each	<b>Microfiber Pad</b> - Creative Products International (CPI) WAVEWALL or approved alternate.				<b>\$4.09</b>	<b>Ea</b>				
			Brand & Model Bid:				<b>As Spec</b>					
			Warranty Period:									
47	48	each	<b>Duster Wand</b> - Creative Products International (CPI) MFLEXPk or approved alternate.				<b>\$7.99</b>	<b>Ea</b>				
			Brand & Model Bid:				<b>As Spec</b>					
			Warranty Period:									
48	48	each	<b>Microfiber Sleeve</b> - Creative Products International (CPI) MSLEEVE or approved alternate.				<b>\$3.09</b>	<b>Ea</b>				
			Brand & Model Bid:				<b>As Spec</b>					
			Warranty Period:									
49	930	each	<b>Handle Clip</b> - Creative Products International (CPI) ACE120 or approved alternate.				<b>\$2.85</b>	<b>Ea</b>				
			Brand & Model Bid:				<b>As Spec</b>					
			Warranty Period:									
50	48	each	<b>Casters</b> - Creative Products International (CPI) RSP55 or approved alternate.				<b>\$5.69</b>	<b>Ea</b>				
			Brand & Model Bid:				<b>As Spec</b>					
			Warranty Period:									
51	310	each	<b>Handle Holder Clip</b> - Creative Products International (CPI) ANTA120 or approved alternate.				<b>\$3.65</b>	<b>Ea</b>				
			Brand & Model Bid:				<b>As Spec</b>					
			Warranty Period:									
52	310	each	<b>Base</b> - Creative Products International (CPI) ANTA105 or approved alternate.				<b>\$35.99</b>	<b>Ea</b>				
			Brand & Model Bid:				<b>As Spec</b>					
			Warranty Period:									

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation #2: Custodial Maintenance Equipment - Bid #8121

Bid Opening: March 19, 2008 - 2:00 p.m.

Item #	Est. Usage	Unit Size	Item Description or Manufacturer	Resource One, Inc.			USA Pressure Washers			W.W. Grainger, Inc.		
				Unit Cost (FOBD) or % Discount	Case Qty.	Pallet Qty.	Unit Cost (FOBD) or % Discount	Case Qty.	Pallet Qty.	Unit Cost (FOBD) or % Discount	Case Qty.	Pallet Qty.
ITEMS 26-55: CATEGORY II - SYSTEM												
ITEM 56: BALANCE OF LINE DISCOUNT FROM MSRP FOR ADDITIONAL ITEMS NOT LISTED IN CATEGORY II												
46	930	each	<b>Microfiber Pad</b> - Creative Products International (CPI) WAVEWALL or approved alternate.									
Brand & Model Bid:												
Warranty Period:												
47	48	each	<b>Duster Wand</b> - Creative Products International (CPI) MFLEXPk or approved alternate.	\$10.62	10/Cs				\$3.14			
Brand & Model Bid:				Unger LWDUR						Tough Guy (1MYG9)		
Warranty Period:												
48	48	each	<b>Microfiber Sleeve</b> - Creative Products International (CPI) MSLEEVE or approved alternate.	\$0.34	50/Cs							
Brand & Model Bid:				Unger DS50Y								
Warranty Period:												
49	930	each	<b>Handle Clip</b> - Creative Products International (CPI) ACE120 or approved alternate.									
Brand & Model Bid:												
Warranty Period:												
50	48	each	<b>Casters</b> - Creative Products International (CPI) RSP55 or approved alternate.									
Brand & Model Bid:												
Warranty Period:												
51	310	each	<b>Handle Holder Clip</b> - Creative Products International (CPI) ANTA120 or approved alternate.									
Brand & Model Bid:												
Warranty Period:												
52	310	each	<b>Base</b> - Creative Products International (CPI) ANTA105 or approved alternate.									
Brand & Model Bid:												
Warranty Period:												

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation #2: Custodial Maintenance Equipment - Bid #8121

Bid Opening: March 19, 2008 - 2:00 p.m.

Item #	Est. Usage	Unit Size	Item Description or Manufacturer	ALTO U.S. Inc.			Coastal Chemical & Paper Supply Inc.			Faitella Enterprises Inc. dba The Paint House		
ITEMS 26-55: CATEGORY II - SYSTEM				Unit Cost (FOBD) or % Discount	Case Qty.	Pallet Qty.	Unit Cost (FOBD) or % Discount	Case Qty.	Pallet Qty.	Unit Cost (FOBD) or % Discount	Case Qty.	Pallet Qty.
53	310	each	<b>Side Support</b> - Creative Products International (CPI) ANTA113 or approved alternate.				<b>\$4.40</b>	<b>Ea</b>				
Brand & Model Bid:							<b>As Spec</b>					
Warranty Period:												
54	310	each	<b>Mop Tray</b> - Creative Products International (CPI) ANTA130 or approved alternate.				<b>\$8.50</b>	<b>Ea</b>				
Brand & Model Bid:							<b>As Spec</b>					
Warranty Period:												
55	310	each	<b>Trash Bag Roll Holder</b> - Creative Products International (CPI) ACE163 or approved alternate.				<b>\$12.00</b>	<b>Ea</b>				
Brand & Model Bid:							<b>As Spec</b>					
Warranty Period:												
56	Creative Products International (CPI)						<b>30%</b>					
	Alternate Manufacturer:			Clarke 10%								
Notes:				Quote Valid: 90 Days from Open								
Contact Name:				J.C. Ball			<b>Scott A. Miller</b>			<b>Jim Boudreau</b>		
Address:				2100 Highway 265 Springdale, AR 72764			<b>2328 N. Washington Blvd. Sarasota, FL 34234</b>			<b>706 South U.S. Hwy. 1 Ft. Pierce, FL 34950</b>		
Phone:				479-750-1000			<b>941-955-8145</b>			<b>800-874-0607</b>		
Fax:				479-750-8217			<b>941-955-9397</b>			<b>772-465-2751</b>		
Federal ID #:				76-0150794			<b>59-2552805</b>			<b>59-2186877</b>		
E-Mail Address:				<a href="mailto:sandra.mitts@alto-us.com">sandra.mitts@alto-us.com</a>			<a href="mailto:smiller@coastalchemical.com">smiller@coastalchemical.com</a>			<a href="mailto:paintjim@bellsouth.net">paintjim@bellsouth.net</a>		
"No Bid" received from Central Poly Corporation.												



THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation #2: Custodial Maintenance Equipment - Bid #8121

Bid Opening: March 19, 2008 - 2:00 p.m.

Item #	Est. Usage	Unit Size	Item Description or Manufacturer	Resource One, Inc.			USA Pressure Washers			W.W. Grainger, Inc.		
ITEMS 26-55: CATEGORY II - SYSTEM				Unit Cost (FOBD)	Case Qty.	Pallet Qty.	Unit Cost (FOBD)	Case Qty.	Pallet Qty.	Unit Cost (FOBD)	Case Qty.	Pallet Qty.
ITEM 56: BALANCE OF LINE DISCOUNT FROM MSRP FOR ADDITIONAL ITEMS NOT LISTED IN CATEGORY II				or % Discount			or % Discount			or % Discount		
53	310	each	<b>Side Support</b> - Creative Products International (CPI) ANTA113 or approved alternate.									
Brand & Model Bid:												
Warranty Period:												
54	310	each	<b>Mop Tray</b> - Creative Products International (CPI) ANTA130 or approved alternate.									
Brand & Model Bid:												
Warranty Period:												
55	310	each	<b>Trash Bag Roll Holder</b> - Creative Products International (CPI) ACE163 or approved alternate.									
Brand & Model Bid:												
Warranty Period:												
56	Creative Products International (CPI)											
	Alternate Manufacturer:									Refer to Grainger.com 10% minimum		
Notes:												
Contact Name:				<b>Tom Potts</b>			Ford Hoskins			Ronald A. Schivinski		
Address:				<b>1202 N. Magnolia Avenue</b>			3111 Skyway Circle, #111			6685 Whitfield Avenue		
				<b>Ocala, FL 34475</b>			Melbourne, FL 32934			Sarasota, FL 34243		
Phone:				<b>352-622-4224</b>			321-254-0034			941-753-3904		
Fax:				<b>352-732-5660</b>			321-254-0801			941-755-7969		
Federal ID #:				<b>59-1690584</b>			41-2199172			36-1150280		
E-Mail Address:				<a href="mailto:tom@gatorchemical.com">tom@gatorchemical.com</a>			<a href="mailto:pressurewashersusa@hotmail.com">pressurewashersusa@hotmail.com</a>			<a href="mailto:ronald.schivinski@grainger.com">ronald.schivinski@grainger.com</a>		
							Recorded by: Michelle F. Miller					
"No Bid" received from Central Poly Corporation.							Witnessed by: Carol A. Lichon					

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA  
JUSTIFICATION FOR AWARD TO OTHER THAN LOW BIDDER

Custodial Maintenance Equipment - Bid #8121

Bid Opening: March 19, 2008 2:00 p.m.

Item #	Vendor	Reason For Not Awarding
3.		Reject item.
4.	Alto U.S., Inc.	Vendor qualified bid. Pricing valid for 90 days from opening of bid.
	W.W. Grainger, Inc.	Item bid is a 20" floor machine vs. 19" as specified. Wheels are 4 1/2" vs. 6" non-marking as specified. Apron appears to be painted vs. non-painted for specified item. Clutch drive not defined on brochure - unable to evaluate.
9.	Coastal Chemical & Paper Supply, Inc.	Item bid has a paper bag vacuum system vs. a cloth bag as specified. Item was a NO SUBSTITUTE.
12.	Alto U.S., Inc.	Vendor qualified bid. Pricing valid for 90 days from opening of bid.
	W.W. Grainger, Inc.	Item bid has a 14" squeegee insert vs. a 30" squeegee assembly. Squeegee does not appear to lock onto vacuum vs. specified item has assembly that mounts onto tank frame. Item bid is a 2 HP motor size vs. a twin 1 HP motor size as specified. Item is 100 cfm vs. 228 cfm airflow as specified. Item is plastic, not metal as specified.
13.	W.W. Grainger, Inc.	Powder coated frame is not indicated on item bid vs. powder coated finish as specified. Schedule 80 heating coil not indicated vs. schedule 80 as item specified. Item bid is a pull start system vs. electric start as item specified.
15.	Resource One, Inc.	Item bid is a 2 stage extraction system vs. a one-pass system as unit specified. Cleaning path is 20" wide vs. 15" wide as specified. Unit has a 3-stage 1.7 HP vacuum motor vs. two, 2-stage 2 HP vacuum motor.
17.	W.W. Grainger, Inc.	Item bid is a self-contained walk behind carpet extractor vs. a stand alone model as specified. Recovery and solution tanks are 7 gallon vs. 11 gallon as specified. Pump is 50 PSI vs. 500 PSI as specified. Vacuum is a 2 HP, 3 stage vs. a dual 2 stage vacuum with heat as specified.
21.	Resource One, Inc.	Reject item. Resource One, Inc., did not submit specification sheets for item bid as required per bid specifications. No other bids were received.
Category II Items 26 - 56.	Resource One, Inc.	Category II awarded as a complete category to Coastal Chemical & Paper Supply, Inc. Resource One, Inc. bid the mops, frames, handles, and cloths only - did not bid the cart, dolly chemical buckets, hand trowel, wall wash frame, microfiber pads, and accessories. Not overall low for system as bid. Not a complete system as specified. Details of (low) individual items listed below.
	W.W. Grainger, Inc.	Category II awarded as a complete category to Coastal Chemical & Paper Supply, Inc. Categorical items bid did not include chemical buckets or dolly individually or included as specified on cart which are major components of system specified. Not overall low. Details of (low) individual items listed below.
26.	W.W. Grainger, Inc.	Item bid did not include the metal dolly or chemical buckets as specified.
29.	W.W. Grainger, Inc.	Item bid (bucket) is wrong shape (round) for mops specified. Item specified is a rectangular bucket which allows mops to lay flat in bucket.
30.	W.W. Grainger, Inc.	Item bid is a metal frame vs. a swivel plastic frame as specified.
32.	W.W. Grainger, Inc.	Item bid is a loop mop vs. loop and hook as specified. Does not indicate type of pocket. Specified product has a quick release pocket backing.
34.	W.W. Grainger, Inc.	Item bid is a metal frame vs. a swivel plastic frame as specified.
35.	W.W. Grainger, Inc.	Item bid is a metal frame vs. a swivel plastic frame as specified.
36.	Resource One, Inc.	Vendor did not submit detailed specification sheets for item bid as required per bid specifications.
37.	Resource One, Inc.	Vendor did not submit detailed specification sheets for item bid as required per bid specifications.
39.	W.W. Grainger, Inc.	Item bid is fiberglass handle, not wood as specified. Item is handle for metal frames, not for the plastic swivel as specified.
	Resource One, Inc.	Vendor did not submit detailed specification sheets for item bid as required per bid specifications.
42. (a)		Reject item.
47.	W.W. Grainger, Inc.	Item bid is a lambswool duster vs. a duster frame with a microfiber removable sleeve.
48.	Resource One, Inc.	Vendor did not submit detailed specification sheets for item bid as required per bid specifications.