



THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

MATERIALS MANAGEMENT DEPARTMENT

101 OLD VENICE ROAD

OSPREY, FLORIDA 34229

TELEPHONE (941) 486-2183 • FAX (941) 486-2188

MEMORANDUM

**TO: Members of the School Board
Dr. Gary Norris, Superintendent
Ms. Mitsi Corcoran, Chief Financial Officer**

FROM: Pat Black, CPPB, Director of Materials Management

TITLE: APPROVAL TO AWARD BID #8125 FOR INTERIOR PEST CONTROL

Bids to provide 'Interior Pest Control' were received from ten vendors on March 25, 2008. The bid of NaturZone Pest Control, Inc., was the best low bid meeting the advertised specifications. This bid is for a period of one year with the option to renew for two additional one-year periods. The funds for these purchases are contained in the capital budget allocated to the Facilities Services Department.

Requested by:
Jody Dumas

"Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes."

Posting Date: 4-8-08

Fiscal Impact:

Not to exceed
\$60,000.00

Funding:

Capital

Recommended Motion: That the bid of NaturZone Pest Control, Inc., to provide 'Interior Pest Control' in an amount not to exceed \$60,000.00, be approved for award and purchase.

(over)

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation: Interior Pest Control - Bid #8125

Bid Opening: March 25, 2008 - 3:00 p.m.

School Site	Total Sq Ft	1 All State Termite & Pest Control		Arrow Environmental Services, Inc.		Fricke Pest Services Inc.		Haskell Termite & Pest Control		Hulett Environmental Services, Inc.	
		Cost/ Month	Cost/ Year	Cost/ Month	Cost/ Year	Cost/ Month	Cost/ Year	Cost/ Month	Cost/ Year	Cost/ Month	Cost/ Year
17th St. Bus Depot	8,110	\$6.99	\$83.88	\$10.00	\$120.00	\$99.00	\$1,188.00	\$11.50	\$138.00	\$10.00	\$120.00
Administration/Landings	94,862	\$81.76	\$981.12	\$114.00	\$1,368.00	\$99.00	\$1,188.00	\$115.00	\$1,380.00	\$85.00	\$1,020.00
ACEC - Shade Ave	3,919	\$3.38	\$40.56	\$10.00	\$120.00	\$99.00	\$1,188.00	\$11.50	\$138.00	\$10.00	\$120.00
Alta Vista Elementary	87,472	\$75.39	\$904.68	\$106.00	\$1,272.00	\$99.00	\$1,188.00	\$92.00	\$1,104.00	\$85.00	\$1,020.00
Ashton Elementary	107,328	\$92.51	\$1,110.12	\$130.00	\$1,560.00	\$99.00	\$1,188.00	\$103.50	\$1,242.00	\$115.00	\$1,380.00
Bay Haven School	54,514	\$81.46	\$977.52	\$65.00	\$780.00	\$99.00	\$1,188.00	\$80.50	\$966.00	\$60.00	\$720.00
Booker High	269,406	\$232.20	\$2,786.40	\$323.00	\$3,876.00	\$99.00	\$1,188.00	\$333.50	\$4,002.00	\$275.00	\$3,300.00
Booker Middle	191,960	\$165.45	\$1,985.40	\$230.00	\$2,760.00	\$99.00	\$1,188.00	\$184.00	\$2,208.00	\$170.00	\$2,040.00
Brentwood Elementary	110,386	\$95.14	\$1,141.68	\$132.00	\$1,584.00	\$99.00	\$1,188.00	\$103.50	\$1,242.00	\$160.00	\$1,920.00
Brookside Middle	165,852	\$142.95	\$1,715.40	\$200.00	\$2,400.00	\$99.00	\$1,188.00	\$184.00	\$2,208.00	\$170.00	\$2,040.00
Construction & Facilities	33,853	\$29.18	\$350.16	\$40.00	\$480.00	\$99.00	\$1,188.00	\$34.50	\$414.00	\$80.00	\$960.00
Cranberry Elementary	120,715	\$104.04	\$1,248.48	\$145.00	\$1,740.00	\$99.00	\$1,188.00	\$103.50	\$1,242.00	\$150.00	\$1,800.00
Cyesis	28,215	\$24.32	\$291.84	\$35.00	\$420.00	\$99.00	\$1,188.00	\$28.75	\$345.00	\$25.00	\$300.00
Education Services	133,767	\$115.29	\$1,383.48	\$160.00	\$1,920.00	\$99.00	\$1,188.00	\$138.00	\$1,656.00	\$115.00	\$1,380.00
Emma E Booker Elementary	99,672	\$85.91	\$1,030.92	\$120.00	\$1,440.00	\$99.00	\$1,188.00	\$103.50	\$1,242.00	\$90.00	\$1,080.00
Englewood Elementary	72,642	\$62.61	\$751.32	\$87.00	\$1,044.00	\$99.00	\$1,188.00	\$80.50	\$966.00	\$75.00	\$900.00
Fruitville Elementary	96,425	\$83.11	\$997.32	\$116.00	\$1,392.00	\$99.00	\$1,188.00	\$103.50	\$1,242.00	\$90.00	\$1,080.00
Garden Elementary	79,090	\$68.17	\$818.04	\$95.00	\$1,140.00	\$99.00	\$1,188.00	\$80.50	\$966.00	\$75.00	\$900.00
Glenallen Elementary	122,627	\$105.69	\$1,268.28	\$147.00	\$1,764.00	\$99.00	\$1,188.00	\$109.25	\$1,311.00	\$95.00	\$1,140.00
Gocio Elementary	106,350	\$91.66	\$1,099.92	\$128.00	\$1,536.00	\$99.00	\$1,188.00	\$109.25	\$1,311.00	\$90.00	\$1,080.00
Gulf Gate Elementary	129,065	\$111.24	\$1,334.88	\$155.00	\$1,860.00	\$99.00	\$1,188.00	\$138.00	\$1,656.00	\$100.00	\$1,200.00
Heron Creek Middle	198,397	\$171.00	\$2,052.00	\$238.00	\$2,856.00	\$99.00	\$1,188.00	\$201.25	\$2,415.00	\$175.00	\$2,100.00
Infinity Middle School	5,522	\$4.76	\$57.12	\$10.00	\$120.00	\$99.00	\$1,188.00	\$11.50	\$138.00	\$15.00	\$180.00
Lakeview Elementary	84,278	\$72.64	\$871.68	\$100.00	\$1,200.00	\$99.00	\$1,188.00	\$80.50	\$966.00	\$65.00	\$780.00
Larmarque Elementary	145,164	\$125.12	\$1,501.44	\$175.00	\$2,100.00	\$99.00	\$1,188.00	\$149.50	\$1,794.00	\$160.00	\$1,920.00
Laurel-Nokomis	190,612	\$164.29	\$1,971.48	\$230.00	\$2,760.00	\$99.00	\$1,188.00	\$172.50	\$2,070.00	\$185.00	\$2,220.00
McIntosh Middle	193,340	\$166.64	\$1,999.68	\$232.00	\$2,784.00	\$99.00	\$1,188.00	\$161.00	\$1,932.00	\$175.00	\$2,100.00
North Port High School	330,133	\$284.54	\$3,414.48	\$396.00	\$4,752.00	\$99.00	\$1,188.00	\$304.75	\$3,657.00	\$225.00	\$2,700.00
Oak Park School	130,797	\$112.73	\$1,352.76	\$157.00	\$1,884.00	\$99.00	\$1,188.00	\$138.00	\$1,656.00	\$110.00	\$1,320.00
Phillippi Shores Elementary	102,260	\$88.73	\$1,064.76	\$123.00	\$1,476.00	\$99.00	\$1,188.00	\$80.50	\$966.00	\$65.00	\$780.00
Phoenix Academy	20,370	\$17.56	\$210.72	\$24.00	\$288.00	\$99.00	\$1,188.00	\$17.25	\$207.00	\$20.00	\$240.00
Pine View School	202,467	\$174.51	\$2,094.12	\$243.00	\$2,916.00	\$99.00	\$1,188.00	\$161.00	\$1,932.00	\$175.00	\$2,100.00
Purchasing Warehouse - Myrtle St.	25,462	\$21.95	\$263.40	\$31.00	\$372.00	\$99.00	\$1,188.00	\$80.50	\$966.00	\$25.00	\$300.00
Riverview High	259,980	\$224.08	\$2,688.96	\$312.00	\$3,744.00	\$99.00	\$1,188.00	\$304.75	\$3,657.00	\$200.00	\$2,400.00
SCTI - Main Campus	232,142	\$200.08	\$2,400.96	\$280.00	\$3,360.00	\$99.00	\$1,188.00	\$293.25	\$3,519.00	\$200.00	\$2,400.00
SCTI - Agriculture at McIntosh	8,935	\$7.70	\$92.40	\$10.00	\$120.00	\$99.00	\$1,188.00	\$11.50	\$138.00	\$10.00	\$120.00
SCTI - Burn Building	13,706	\$11.81	\$141.72	\$16.00	\$192.00	\$99.00	\$1,188.00	\$11.50	\$138.00	\$20.00	\$240.00
SCTI - Fire Academy	890	\$0.77	\$9.24	\$10.00	\$120.00	\$99.00	\$1,188.00	\$11.50	\$138.00	\$10.00	\$120.00

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation: Interior Pest Control - Bid #8125

Bid Opening: March 25, 2008 - 3:00 p.m.

School Site	Total Sq Ft	Macy's Termite & Pest Control Co.		NaturZone Pest Control		Terminix		Tri-County Pest Control South, Inc.		Truly Nolen, Inc.	
		Cost/ Month	Cost/ Year	Cost/ Month	Cost/ Year	Cost/ Month	Cost/ Year	Cost/ Month	Cost/ Year	Cost/ Month	Cost/ Year
17th St. Bus Depot	8,110	\$10.00	\$120.00	\$7.00	\$84.00	\$28.00	\$336.00	\$6.00	\$72.00	\$35.00	\$420.00
Administration/Landings	94,862	\$80.00	\$960.00	\$80.00	\$960.00	\$61.00	\$732.00	\$66.00	\$792.00	\$115.00	\$1,380.00
ACEC - Shade Ave	3,919	\$10.00	\$120.00	\$7.00	\$84.00	\$28.00	\$336.00	\$3.00	\$36.00	\$35.00	\$420.00
Alta Vista Elementary	87,472	\$72.00	\$864.00	\$75.00	\$900.00	\$89.00	\$1,068.00	\$81.00	\$972.00	\$100.00	\$1,200.00
Ashton Elementary	107,328	\$90.00	\$1,080.00	\$85.00	\$1,020.00	\$89.00	\$1,068.00	\$75.00	\$900.00	\$120.00	\$1,440.00
Bay Haven School	54,514	\$46.00	\$552.00	\$47.00	\$564.00	\$61.00	\$732.00	\$38.00	\$456.00	\$60.00	\$720.00
Booker High	269,406	\$260.00	\$3,120.00	\$130.00	\$1,560.00	\$170.00	\$2,040.00	\$202.00	\$2,424.00	\$300.00	\$3,600.00
Booker Middle	191,960	\$142.00	\$1,704.00	\$135.00	\$1,620.00	\$116.00	\$1,392.00	\$134.00	\$1,608.00	\$210.00	\$2,520.00
Brentwood Elementary	110,386	\$94.00	\$1,128.00	\$80.00	\$960.00	\$89.00	\$1,068.00	\$77.00	\$924.00	\$120.00	\$1,440.00
Brookside Middle	165,852	\$141.00	\$1,692.00	\$75.00	\$900.00	\$116.00	\$1,392.00	\$116.00	\$1,392.00	\$180.00	\$2,160.00
Construction & Facilities	33,853	\$29.00	\$348.00	\$45.00	\$540.00	\$33.00	\$396.00	\$24.00	\$288.00	\$50.00	\$600.00
Cranberry Elementary	120,715	\$100.00	\$1,200.00	\$89.00	\$1,068.00	\$89.00	\$1,068.00	\$85.00	\$1,020.00	\$130.00	\$1,560.00
Cyesis	28,215	\$24.00	\$288.00	\$23.00	\$276.00	\$33.00	\$396.00	\$20.00	\$240.00	\$40.00	\$480.00
Education Services	133,767	\$113.00	\$1,356.00	\$100.00	\$1,200.00	\$89.00	\$1,068.00	\$94.00	\$1,128.00	\$150.00	\$1,800.00
Emma E Booker Elementary	99,672	\$84.00	\$1,008.00	\$85.00	\$1,020.00	\$89.00	\$1,068.00	\$70.00	\$840.00	\$110.00	\$1,320.00
Englewood Elementary	72,642	\$65.00	\$780.00	\$66.00	\$792.00	\$89.00	\$1,068.00	\$51.00	\$612.00	\$80.00	\$960.00
Fruitville Elementary	96,425	\$84.00	\$1,008.00	\$85.00	\$1,020.00	\$89.00	\$1,068.00	\$68.00	\$816.00	\$105.00	\$1,260.00
Garden Elementary	79,090	\$67.00	\$804.00	\$70.00	\$840.00	\$89.00	\$1,068.00	\$55.00	\$660.00	\$90.00	\$1,080.00
Glenallen Elementary	122,627	\$95.00	\$1,140.00	\$90.00	\$1,080.00	\$89.00	\$1,068.00	\$86.00	\$1,032.00	\$135.00	\$1,620.00
Gocio Elementary	106,350	\$90.00	\$1,080.00	\$94.00	\$1,128.00	\$89.00	\$1,068.00	\$74.00	\$888.00	\$120.00	\$1,440.00
Gulf Gate Elementary	129,065	\$109.00	\$1,308.00	\$113.00	\$1,356.00	\$89.00	\$1,068.00	\$90.00	\$1,080.00	\$140.00	\$1,680.00
Heron Creek Middle	198,397	\$142.00	\$1,704.00	\$165.00	\$1,980.00	\$116.00	\$1,392.00	\$139.00	\$1,668.00	\$215.00	\$2,580.00
Infinity Middle School	5,522	\$10.00	\$120.00	\$7.00	\$84.00	\$28.00	\$336.00	\$4.00	\$48.00	\$35.00	\$420.00
Lakeview Elementary	84,278	\$65.00	\$780.00	\$66.00	\$792.00	\$89.00	\$1,068.00	\$59.00	\$708.00	\$90.00	\$1,080.00
Larmarque Elementary	145,164	\$120.00	\$1,440.00	\$100.00	\$1,200.00	\$89.00	\$1,068.00	\$102.00	\$1,224.00	\$160.00	\$1,920.00
Laurel-Nokomis	190,612	\$142.00	\$1,704.00	\$100.00	\$1,200.00	\$145.00	\$1,740.00	\$133.00	\$1,596.00	\$200.00	\$2,400.00
McIntosh Middle	193,340	\$142.00	\$1,704.00	\$147.00	\$1,764.00	\$116.00	\$1,392.00	\$135.00	\$1,620.00	\$200.00	\$2,400.00
North Port High School	330,133	\$245.00	\$2,940.00	\$180.00	\$2,160.00	\$166.00	\$1,992.00	\$248.00	\$2,976.00	\$350.00	\$4,200.00
Oak Park School	130,797	\$98.00	\$1,176.00	\$113.00	\$1,356.00	\$89.00	\$1,068.00	\$92.00	\$1,104.00	\$140.00	\$1,680.00
Phillippi Shores Elementary	102,260	\$98.00	\$1,176.00	\$52.00	\$624.00	\$89.00	\$1,068.00	\$72.00	\$864.00	\$110.00	\$1,320.00
Phoenix Academy	20,370	\$17.00	\$204.00	\$18.00	\$216.00	\$28.00	\$336.00	\$14.00	\$168.00	\$35.00	\$420.00
Pine View School	202,467	\$142.00	\$1,704.00	\$147.00	\$1,764.00	\$116.00	\$1,392.00	\$152.00	\$1,824.00	\$220.00	\$2,640.00
Purchasing Warehouse - Myrtle St.	25,462	\$40.00	\$480.00	\$47.00	\$564.00	\$61.00	\$732.00	\$18.00	\$216.00	\$35.00	\$420.00
Riverview High	259,980	\$200.00	\$2,400.00	\$150.00	\$1,800.00	\$166.00	\$1,992.00	\$195.00	\$2,340.00	\$275.00	\$3,300.00
SCTI - Main Campus	232,142	\$196.00	\$2,352.00	\$150.00	\$1,800.00	\$145.00	\$1,740.00	\$174.00	\$2,088.00	\$250.00	\$3,000.00
SCTI - Agriculture at McIntosh	8,935	\$10.00	\$120.00	\$7.00	\$84.00	\$28.00	\$336.00	\$6.00	\$72.00	\$35.00	\$420.00
SCTI - Burn Building	13,706	\$10.00	\$120.00	\$14.00	\$168.00	\$28.00	\$336.00	\$10.00	\$120.00	\$35.00	\$420.00
SCTI - Fire Academy	890	\$10.00	\$120.00	\$7.00	\$84.00	\$28.00	\$336.00	\$5.00	\$60.00	\$35.00	\$420.00

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation: Interior Pest Control - Bid #8125

Bid Opening: March 25, 2008 - 3:00 p.m.

School Site	Total Sq Ft	Macy's Termite & Pest Control Co.		NaturZone Pest Control		Terminix		Tri-County Pest Control South, Inc.		Truly Nolen, Inc.	
		Cost/ Month	Cost/ Year	Cost/ Month	Cost/ Year	Cost/ Month	Cost/ Year	Cost/ Month	Cost/ Year	Cost/ Month	Cost/ Year
SCTI - South Campus	8,103	\$10.00	\$120.00	\$7.00	\$84.00	\$28.00	\$336.00	\$6.00	\$72.00	\$35.00	\$420.00
Sarasota High	362,022	\$300.00	\$3,600.00	\$150.00	\$1,800.00	\$187.00	\$2,244.00	\$272.00	\$3,264.00	\$325.00	\$3,900.00
Sarasota Middle	162,692	\$120.00	\$1,440.00	\$100.00	\$1,200.00	\$116.00	\$1,392.00	\$114.00	\$1,368.00	\$175.00	\$2,100.00
Southside Elementary	83,896	\$70.00	\$840.00	\$52.00	\$624.00	\$89.00	\$1,068.00	\$59.00	\$708.00	\$90.00	\$1,080.00
Tatum Ridge Elementary	111,832	\$90.00	\$1,080.00	\$100.00	\$1,200.00	\$89.00	\$1,068.00	\$79.00	\$948.00	\$120.00	\$1,440.00
Taylor Ranch Bus Depot	6,592	\$10.00	\$120.00	\$7.00	\$84.00	\$28.00	\$336.00	\$5.00	\$60.00	\$35.00	\$420.00
Taylor Ranch Elementary	95,030	\$70.00	\$840.00	\$80.00	\$960.00	\$89.00	\$1,068.00	\$67.00	\$804.00	\$100.00	\$1,200.00
Toledo Blade Elementary	133,217	\$90.00	\$1,080.00	\$103.00	\$1,236.00	\$89.00	\$1,068.00	\$93.00	\$1,116.00	\$140.00	\$1,680.00
Triad - North	12,557	\$10.00	\$120.00	\$10.00	\$120.00	\$28.00	\$336.00	\$9.00	\$108.00	\$35.00	\$420.00
Triad - South	5,541	\$10.00	\$120.00	\$7.00	\$84.00	\$28.00	\$336.00	\$4.00	\$48.00	\$35.00	\$420.00
Tuttle Elementary	108,408	\$92.00	\$1,104.00	\$90.00	\$1,080.00	\$89.00	\$1,068.00	\$76.00	\$912.00	\$115.00	\$1,380.00
Venice Middle	139,442	\$90.00	\$1,080.00	\$90.00	\$1,080.00	\$89.00	\$1,068.00	\$98.00	\$1,176.00	\$150.00	\$1,800.00
Venice Elementary	112,267	\$90.00	\$1,080.00	\$60.00	\$720.00	\$89.00	\$1,068.00	\$79.00	\$948.00	\$120.00	\$1,440.00
Venice High	277,621	\$220.00	\$2,640.00	\$100.00	\$1,200.00	\$166.00	\$1,992.00	\$208.00	\$2,496.00	\$295.00	\$3,540.00
Wilkinson Elementary	112,034	\$69.00	\$828.00	\$60.00	\$720.00	\$61.00	\$732.00	\$78.00	\$936.00	\$120.00	\$1,440.00
Total:	5,991,939	\$4,833.00	\$57,996.00	\$4,067.00	\$48,804.00	\$4,506.00	\$54,072.00	\$4,320.00	\$51,840.00	\$6,735.00	\$80,820.00
Service Fax #:	941-412-0080		941-378-8584				813-995-9663		813-643-1615		
Contact Name:	Dean A. Burnside		Douglas J. Longfellow		Richard Auth		Charles Baker		Robert Jackson		
Address:	1080 Enterprise Ct., Suite A		1899 Porter Lake Dr., #103		1973 Northgate Blvd.		7700 Saint Johns Rd.		P.O. Box 618		
	North Venice, FL 34275		Sarasota, FL 34240		Sarasota, FL 34234		Land O'Lakes, FL 34638		Valrico, FL 33595		
Phone:	941-412-9610		941-378-3334		941-359-3808		866-743-2284		800-336-6536		
Fax:	941-412-0080		941-378-8584		941-359-1910		813-995-9663		813-643-1615		
Federal ID#:	65-0628751		20-2722598		36-3478837		54-2182569		86-0169166		
E-Mail Address:	deanobugs@macyspestcontrol.com		ida@naturzone.com		rauth@terminix.com		tcpcsouth@verizon.net		manager.059@trulymail.net		
	Recorded by: Michelle F. Miller										
	Witnessed by: Carol A. Lichon										
	No Bid: EcoLab Pest Elimination Division										