



**THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA**

MATERIALS MANAGEMENT DEPARTMENT

101 OLD VENICE ROAD

OSPREY, FLORIDA 34229

TELEPHONE (941) 486-2183 • FAX (941) 486-2188

**MEMORANDUM**

**TO: Members of the School Board  
Dr. Gary Norris, Superintendent  
Ms. Mitsi Corcoran, Chief Financial Officer**

**FROM: Pat Black, CPPB, Director of Materials Management**

**TITLE: APPROVAL TO AWARD BID #8092 FOR SCHOOL UNIFORM SHIRTS**

Bids to provide 'School Uniform Shirts' were received from 15 vendors on March 26, 2008. The bids of Itchin' to bee Stitchin', Inc. and Sports Fanatic were the best low bids meeting the advertised specifications. Reasons for not selecting the apparent low bid are included with the bid tabulation. This bid is for a period of one year with the option to renew for two additional one-year periods. The funds for these services are contained in the internal accounts of the schools.

**Requested by:**  
Schools

"Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes."

Posting Date: 4-8-08

**Fiscal Impact:**

Not to exceed  
\$60,000.00

**Funding:**

Internal Accounts

**Recommended Motion:** That the bids of Itchin' to bee Stitchin' and Sports Fanatic, to provide 'School Uniform Shirts' in an amount not to exceed \$60,000.00, be approved for award and purchase.  
(over)

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation: School Uniform Shirts - Bid #8092

Bid Opening: March 26, 2008 - 2:00 p.m.

Item #:	1	2	3	4
Item Description:	Gildan 8800 B Knit Polo Shirt – Youth Sizes S, M, L and XL	Gildan 8800 Knit Polo Shirt – Adult Sizes S, M, L, XL and XXL	Hanes Stay Clean Cotton Blend Hanes H360 Knit Polo Shirt – Youth Sizes S, M, L and XL	Hanes Stay Clean Cotton Blend Hanes H960 Knit Polo Shirt – Adult Sizes S, M, L, XL and XXL
Vendors:				
All Seasons Uniforms	\$5.86	\$6.63	\$8.21	\$8.71
Alternate Brand & Style Bid:				
Colors Available:	Ash, Black, Cardinal, Forest, Gold, Lt. Blue, Lt. Pink, Maroon, Navy, Red, Royal, Sport Grey, White.	Ash, Black, Cardinal Red, Carolina Blue, Forest, Gold, Irish Green, Lt. Blue, Lt. Pink, Maroon, Navy, Orange, Purple, Red, Royal, Safety Green, Sand, Sport Grey, White.	White, Ash, Black, Deep Forest, Deep Navy, Deep Red, Deep Royal, Purple.	White, Ash, Deep Forest, Deep Navy, Deep Red, Deep Royal, Lt. Blue.
ARAMARK Uniform Services				
Alternate Brand & Style Bid:		WearGuard 11120 \$15.99		WearGuard 11120 - \$15.99
Colors Available:		Ash Grey, Brick Red, Charcoal, Dark Green, Deep Teal, Granite, Grey, Heather Blue, Indigo Blue, Khaki, Lemon Yellow, Light Blue, Maroon, Moss, Red, Royal, Sage, Spice, Standard Black, Standard Burgundy, Standard Navy, Storm Blue, Teal, White.		Ash Grey, Brick Red, Charcoal, Dark Green, Deep Teal, Granite, Grey, Heather Blue, Indigo Blue, Khaki, Lemon Yellow, Light Blue, Maroon, Moss, Red, Royal, Sage, Spice, Standard Black, Standard Burgundy, Standard Navy, Storm Blue, Teal, White.
Baker's Sporting Goods	\$7.25	\$8.33	\$9.36	\$9.99
Alternate Brand & Style Bid:				
Colors Available:				
Creative Embroidery, Inc.	\$7.10	\$7.84	\$9.10	\$9.40
Alternate Brand & Style Bid:				
Colors Available:	White, Ash, Black, Forest, Maroon, Navy, Purple, Red, Royal.	White, Ash, Black, Forest, Maroon, Navy, Purple, Red, Royal.	White, Ash, Deep Forest, Deep Navy, Deep Red, Deep Royal, Light Blue.	White, Ash, Light Steel, Black, Cardinal, Deep Forest, Deep Navy, Deep Red, Deep Royal, Maroon, Orange, Purple.

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Vendors:				
Delmar Sportswear	\$5.55	\$6.30 add \$1.70 for 2XL	\$5.55	\$6.30 add \$1.70 for 2XL
Alternate Brand & Style Bid:				
Colors Available:	Black, White, Ash Grey, Cardinal Red, Forest Green, Gold, Light Blue, Light Pink, Maroon, Navy, Red, Royal, Sport Grey.	White, Orange, Black, Red, Royal, Sport Grey, Light Pink, Forest Green, Gold, Irish Green, Light Blue, Maroon, Navy, Ash, Purple, Sand, Safety Green, Cardinal Red.		
EmbroidMe of Sara Tee	\$7.95	\$9.25		
Alternate Brand & Style Bid:				
Colors Available:	Navy, White, Light Blue, Maroon, Royal, Red, Pink, Forest Green.	Navy, White, Light Blue, Maroon, Royal, Red, Pink, Gold, Black, Forest Green.		
G. Willie's Uniforms, Inc.	\$8.30	\$9.00	\$9.60	\$9.85
Alternate Brand & Style Bid:				
Colors Available:				
GOV Promotions Inc.	White \$6.24 Colors \$6.74	White S-XL \$6.74 White 2XL \$8.24 Colors S-XL \$7.49 Colors 2XL \$9.49	White \$7.49 Colors \$8.49	White S-XL \$8.99 White XXL \$10.24 Colors S-XL \$9.24 Colors XXL \$10.74
Alternate Brand & Style Bid:				
Colors Available:	Ash, Black, Cardinal, Forest, Gold, Light Blue, Light Pink, Maroon, Navy, Red, Royal, White.	Navy, Black, Maroon, Orange, Purple, Safety Green, Sport Grey, White, Royal, Red, Ash, Cardinal, Carolina Blue, Forest, Gold, Irish Green, Light Blue and Pink.	Ash, Deep Forest, Deep Navy, Deep Red, Deep Royal, Light Blue, White.	Ash, Black, Deep Forest, Deep Navy, Deep Red, Deep Royal, Purple, White.

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Vendors:				
In Unison School Apparel				
Alternate Brand & Style Bid:	Universal + In Unison \$13.99	Universal + In Unison \$13.99	Universal + In Unison \$13.99	Universal + In Unison \$13.99
Colors Available:	As Spec	As Spec	As Spec	As Spec
The Incentive Mall	Youth sizes start at 6/8 - \$6.50	\$8.50		
Alternate Brand & Style Bid:			Jerzees 437Y \$8.00 Youth sizes start at 6/8	Jerzees 437 \$11.75
Colors Available:	White, Ash, Sport Grey, Black, Cardinal Red, Forest, Gold, Lt. Blue, Lt. Pink, Maroon, Navy, Red, Royal.	White, Ash, Sports Grey, Black, Cardinal Red, Carolina Blue, Forest, Gold, Irish Green, Lt. Blue, Lt. Pink, Maroon, Navy, Orange, Purple, Red, Royal, Safety Green, Sand.	White, Birch, Gold, Lt. Blue, Maroon, Pink, Navy, Red, Royal.	White, Birch, Sports Grey, Black, Burnt Orange, California Blue, Deep Purple, Forest, Gold, Jade, Kelly, Lt. Blue, Maize, Maroon, Carolina Blue, Putty, Safety Green, Texas Orange, Navy, Red, Royal.
<b>Itchin' To bee Stitchin' Inc.</b>	White \$4.50 Colors \$4.85	White \$5.34 Colors \$6.43	<b>White \$6.85 Colors \$6.90</b>	<b>White \$7.92 Colors \$8.68</b>
<b>Colors Available:</b>	As Spec - White, Navy, Forest Green, Red, Royal, Maroon, Sport Grey.	As Spec - White, Navy, Forest Green, Black, Red, Royal, Maroon, Sport Grey.	<b>As Spec - Ash, Black, Cardinal, Deep Forest, Deep Navy, Deep Red, Deep Royal, Light Blue, Navy, Purple, White.</b>	<b>As Spec - Ash, Black, Cardinal, Deep Forest, Deep Navy, Deep Red, Deep Royal, Gold, Light Blue, Navy, Purple, White, Yellow.</b>
Alternate Brand & Style Bid:			Jerzees 437Y White \$6.50 Colors \$6.88	Jerzees 437 White \$7.82 Colors \$8.51
Colors Available:			Birch, Forest Green, Gold, Lt. Blue, Maroon, Pink, True Navy, True Red, True Royal, White.	Birch, Black, Burnt Orange, California Blue, Deep Purple, Forest Green, Gold, Granite Blue, Jade, Kelly, Light Blue, Maize, Maroon, Molten Red, Olive Green, Putty, Sport Gray, True Navy, True Red, True Royal, Vintage Forest, Vintage Navy, Navy.

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Vendors:				
Media Source	White \$4.99 Colors \$5.45	White \$5.79 Colors \$6.49	White \$6.79 Colors \$7.35	White \$7.56 Colors \$7.99
Alternate Brand & Style Bid:				
Colors Available:	Ash, Black, Cardinal, Forest, Gold, Light Blue, Light Pink, Maroon, Navy, Red, Royal, Sports Grey, White.	Ash Black, Cardinal, Carolina Blue, Forest, Gold, Irish Green, Light Blue, Light Pink, Maroon, Navy, Orange, Purple, Red, Royal, Safety Green, Sand, Sport Grey, White.	Deep Forest, Deep Red, Deep Royal, Light Blue, Navy, White.	Ash, Black, Cardinal, Deep Forest, Deep Red, Deep Royal, Gold, Light Blue, Navy, White.
Pride Enterprises	\$6.37	\$7.35	\$8.55	\$9.21
Alternate Brand & Style Bid:				
Colors Available:	Ash, Black, Cardinal, Forest, Gold, Lt. Blue, Pink, Maroon, Navy, Red, Royal, Sport Grey, White.	Ash, Black, Cardinal, Forest, Gold, Lt. Blue, Pink, Maroon, Navy, Red, Royal, Sport Grey, White.	White, Ash, Forest, Navy, Red, Royal, Light Blue.	White, Ash, Black, Forest, Navy, Red, Royal, Purple.
Royal-Tees Inc.	\$4.99	\$6.59 2X \$7.75	\$7.07	\$8.19 2X \$9.49
Alternate Brand & Style Bid:			Gildan 8800 B \$4.99	Gildan 8800 \$6.59 2X \$7.75
Colors Available:	As Spec	As Spec	As Spec	As Spec
<b>Sports Fanatic</b>	<b>\$5.00</b>	<b>\$6.00</b>	\$7.00 S, M, L	\$8.00 2XL \$8.50
Alternate Brand & Style Bid:				
Colors Available:	<b>Ash, Black, Cardinal, Forest, Gold, Lt. Blue, Pink, Maroon, Navy, Red, Royal, Sport Grey, White.</b>	<b>Ash, Black, Cardinal, Carolina Blue, Forest, Gold, Light Blue, Pink, Maroon, Navy, Orange, Purple, Red, Royal, Sand, Safety Green, Sport Grey, White.</b>	Forest, Red, Royal, Light Blue, Navy, White.	Ash, Black, Cardinal, Forest, Red, Royal, Gold, Lt. Blue, Navy, White.
	Recorded by: Michelle F. Miller			
	Witnessed by: Carol A. Lichon			

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Vendor Addresses: School Uniform Shirts - Bid #8092

Bid Opening: March 26, 2008 - 2:00 p.m.

Bidder:	All Seasons Uniforms	ARAMARK Uniform Services	Baker's Sporting Goods	Creative Embroidery, Inc.	Delmar Sportswear
Contact Name:	Jonathan Wilson	Allison Hines	Josh S. Baker	Darryl Jones	Rhonda Jolly
Address:	3600 Hacienda Blvd., Ste G Davie, FL 33314	141 Longwater Dr. Norwell, MA 02061	4626 Lenox Ave. Jacksonville, FL 32205	5223 Cleveland St. Virginia Beach, VA 23462	1584 Independence Blvd. Sarasota, FL 34234
Phone:	954-245-8380	877-272-1144, X5624	904-388-8126	757-490-6540	941-360-8777, X316
Fax:	954-584-3169	781-763-2939	904-388-8127	757-490-6541	941-355-7260
Federal ID#:	59-1724810	95-3082883	59-3663358	20-2051584	65-0607614
E-Mail:	jonathan@ uniformsandtextiles.com	allison.hines@ aramark-uniform.com	djuferbsg@bellsouth.net	creativeembroidery@ verizon.net	rhonda@ delmarsportswear.com
Delivery:	14 days	7-10 days (for logo items). *2-3 days non-personalized. *7-10 days after approval of art.	21 days	20 days	10-14 days. 10 business days excluding holidays.
Note:		Personalization Reference Minimums: Embroidery 2, Screen Print 6, Emblems 24.			Delmar Sportswear was the contractor for Beall's Dept. Store and we have been currently doing Toledo Blade, Cranberry and Gocio's school uniform program for the past several years.

Bidder:	EmbroidMe of Sara Tee	G. Willie's Uniforms, Inc.	GOV Promotions Inc.	In Unison School Apparel	The Incentive Mall
Contact Name:	Tom Scholz	George Schumacher	Eric Sesskin	Melissa Rayman	Kevin Brady
Address:	2264 Gulf Gate Dr. Sarasota, FL 34231	1407 Mahan Dr. Tallahassee, FL 32308	16765 Fishhawk Blvd. Lithia, FL 33547	10060 W. McNab Rd. Tamarac, FL 33321	5625 Glenn Rd. Indianapolis, IN 46216
Phone:	941-922-3885	850-878-0204	813-654-7959	954-718-7030	317-541-0569
Fax:	941-922-4009	850-942-5316	813-654-3965	954-933-9781	317-541-0699
Federal ID#:	68-8013202445-9	59-2575567	59-3199091	65-0818590	32-0023621
E-Mail:	sara-tee@embroidme.com	george@gwillie's.com	sales@govpromotions.com	melissa@inunisonkids.com	kbrady@ theincentivemall.com
Delivery:		30 days. 15-30 days.	Within 15 days.	Approximately 3-5 days.	30 days

Bidder:	<b>Itchin' To bee Stitchin' Inc.</b>	Media Source	Pride Enterprises	Royal-Tees Inc.	<b>Sports Fanatic</b>
Contact Name:	<b>Marsha Nash</b>	Kyle Campbell	Denise Kiminki	Joseph R. Magee	<b>Dana O'Neil</b>
Address:	<b>228 Field End St. Sarasota, FL 34240</b>	12244 Treeline Ave., #2 Fort Myers, FL 33913	12425 28th St. N. St. Petersburg, FL 33716	5556 Palmer Blvd. Sarasota, FL 34232	<b>14942 Tamiami Trail, #J North Port, FL 34287</b>
Phone:	<b>941-378-5694</b>	239-931-3230	727-572-1987	941-378-8112	<b>941-429-2900</b>
Fax:	<b>941-377-2953</b>	239-931-3231	727-570-3449	941-378-8102	<b>941-240-6419</b>
Federal ID#:	<b>03-0406684</b>	65-0983353	59-2167018		<b>20-3469901</b>
E-Mail:	info@itchinbee.com	kyle@mediasource.net	bids@pride-enterprises.org	royalteef@aol.com	mikedana99@aol.com
Delivery:	<b>7-14 days</b>	14 days	7-21 days. 7-21 days after approved art.	10 days	<b>14-30 days. 14 days depending on quantities.</b>

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA  
SCHOOL UNIFORM SHIRTS - BID #8092  
Justification for Award to Other Than Low Bidder

Item #	Vendor	Justification
1	Media Source	Awarded to vendor that was overall low for whites and colors for youth sizes and adult sizes (items #1 & #2) combined.
	Itchin' to bee Stitchin', Inc.	Vendor did not bid all the colors required by the schools.
	Royal-Tees, Inc.	Awarded to vendor that was overall low for whites and colors for youth sizes and adult sizes (items #1 & #2) combined.
2	Media Source	Awarded to vendor that was overall low for whites and colors for youth sizes and adult sizes (items #1 & #2) combined.
	Itchin' to bee Stitchin', Inc.	Vendor did not bid all the colors required by the schools.
3	Delmar Sportswear	Unable to evaluate colors. Vendor did not indicate any colors as requested on the bid form.
	Media Source	Awarded to vendor that was overall low for whites and colors for youth sizes and adult sizes (items #3 & #4) combined.
	Royal-Tees, Inc.	Item awarded for item #1.
4	Delmar Sportswear	Unable to evaluate colors. Vendor did not indicate any colors as requested on the bid form.
	Media Source	Awarded to vendor that was overall low for whites and colors for youth sizes and adult sizes (items #3 & #4) combined.
	Royal-Tees, Inc.	Item awarded for item #2.