



**THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA**

MATERIALS MANAGEMENT DEPARTMENT

101 OLD VENICE ROAD

OSPREY, FLORIDA 34229

TELEPHONE (941) 486-2183 • FAX (941) 486-2188

**MEMORANDUM**

**TO: Members of the School Board  
Lori White, Superintendent  
Mitsi Corcoran, Chief Financial Officer**

**FROM: Pat Black, CPPB, Director of Materials Management**

**TITLE: APPROVAL TO AWARD BID #0538 FOR PLUMBING SERVICES - TIME  
AND MATERIALS**

Bids to provide 'Plumbing Services - Time and Materials' were received from 11 vendors on March 17, 2010. The bids of General Plumbing Services, Inc., and Daniel's Plumbing Service, Inc., were the best low bids meeting the advertised specifications based on a sealed scenario. This bid is for a period of one year with the option to renew for two additional one-year periods. The funds for these purchases are contained in the capital budget allocated to the Facilities Services Department.

**Requested by:**  
Jody Dumas

"Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes."

Posting Date: 04-13-10

**Fiscal Impact:** Not to exceed  
\$200,000.00

**Funding:** Capital

**Recommended Motion:** That the bids of General Plumbing Services, Inc., and Daniel's Plumbing Service, Inc., to provide 'Plumbing Services - Time and Materials' in an amount not to exceed \$200,000.00, be approved for award and purchase.

(over)

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Plumbing Services-Time and Materials - Bid #0538

Opened: March 17, 2010 at 2:00 p.m.

Price for all labor, materials, supervision, equipment, tools, fuel, travel, etc., for plumbing services.	Apollo Construction & Engineering Services, Inc.	Aqua Plumbing & Air
1. Journeyman standard working hours (Monday through Friday 7:00 a.m. - 5:00 p.m.); hourly rate, including overhead and profit.	\$71.76	\$84.00
2. Journeyman, non-standard working hours (Monday through Friday prior to 7:00 a.m. and after 5:00 p.m., and Saturday and Sunday); hourly rate, including overhead and profit.	\$104.97	\$126.00
3. Helper, standard working hours (Monday through Friday 7:00 a.m. - 5:00 p.m.); hourly rate, including overhead and profit.	\$38.41	\$50.00
4. Helper, non-standard working hours (Monday through Friday prior to 7:00 a.m. or after 5:00 p.m. and Saturday and Sunday); hourly rate, including overhead and profit.	\$51.50	\$75.00
5. Percentage mark-up of materials cost. (No mark-up of sales tax allowed). Supplier's invoice will be required at time of billing in order to verify mark-up.	15%	15%
6. Rental of equipment percentage mark-up of cost. (This is equipment that is used on occasion, not in the regular course of plumbing services.) (No mark-up of sales tax allowed.) A copy of rental invoices will be required to verify mark-up. Rental is for active use of equipment. Payment for inactive use will not be allowed.	10%	15%

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Opened: March 17, 2010 at 2:00 p.m.

Price for all labor, materials, supervision, equipment, tools, fuel, travel, etc., for plumbing services.	Associated Plumbing	Babe's Plumbing, Inc.
1. Journeyman standard working hours (Monday through Friday 7:00 a.m. - 5:00 p.m.); hourly rate, including overhead and profit.	\$85.00	\$80.00
2. Journeyman, non-standard working hours (Monday through Friday prior to 7:00 a.m. and after 5:00 p.m., and Saturday and Sunday); hourly rate, including overhead and profit.	\$125.00	\$120.00
3. Helper, standard working hours (Monday through Friday 7:00 a.m. - 5:00 p.m.); hourly rate, including overhead and profit.	\$35.00	\$35.00
4. Helper, non-standard working hours (Monday through Friday prior to 7:00 a.m. or after 5:00 p.m. and Saturday and Sunday); hourly rate, including overhead and profit.	\$53.00	\$52.50
5. Percentage mark-up of materials cost. (No mark-up of sales tax allowed). Supplier's invoice will be required at time of billing in order to verify mark-up.	15%	12%
6. Rental of equipment percentage mark-up of cost. (This is equipment that is used on occasion, not in the regular course of plumbing services.) (No mark-up of sales tax allowed.) A copy of rental invoices will be required to verify mark-up. Rental is for active use of equipment. Payment for inactive use will not be allowed.	15%	12%

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Price for all labor, materials, supervision, equipment, tools, fuel, travel, etc., for plumbing services.		Circle Plumbing, Inc.	Daniel's Plumbing Service, Inc.
1.	Journeyman standard working hours (Monday through Friday 7:00 a.m. - 5:00 p.m.); hourly rate, including overhead and profit.	\$79.00	<b>\$80.00</b>
2.	Journeyman, non-standard working hours (Monday through Friday prior to 7:00 a.m. and after 5:00 p.m., and Saturday and Sunday); hourly rate, including overhead and profit.	\$118.50	<b>\$80.00</b>
3.	Helper, standard working hours (Monday through Friday 7:00 a.m. - 5:00 p.m.); hourly rate, including overhead and profit.	\$40.00	<b>\$40.00</b>
4.	Helper, non-standard working hours (Monday through Friday prior to 7:00 a.m. or after 5:00 p.m. and Saturday and Sunday); hourly rate, including overhead and profit.	\$60.00	<b>\$40.00</b>
5.	Percentage mark-up of materials cost. (No mark-up of sales tax allowed). Supplier's invoice will be required at time of billing in order to verify mark-up.	15%	<b>15%</b>
6.	Rental of equipment percentage mark-up of cost. (This is equipment that is used on occasion, not in the regular course of plumbing services.) (No mark-up of sales tax allowed.) A copy of rental invoices will be required to verify mark-up. Rental is for active use of equipment. Payment for inactive use will not be allowed.	15%	<b>15%</b>

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Tabulation for Plumbing Services-Time and Materials - Bid #0538

Opened: March 17, 2010 at 2:00 p.m.

Price for all labor, materials, supervision, equipment, tools, fuel, travel, etc., for plumbing services.		<b>General Plumbing Services, Inc.</b>	Tracey Edwards, LLC dba Phillips Plumbing
1.	Journeyman standard working hours (Monday through Friday 7:00 a.m. - 5:00 p.m.); hourly rate, including overhead and profit.	<b>\$42.00</b>	\$77.00
2.	Journeyman, non-standard working hours (Monday through Friday prior to 7:00 a.m. and after 5:00 p.m., and Saturday and Sunday); hourly rate, including overhead and profit.	<b>\$61.00</b>	\$116.00
3.	Helper, standard working hours (Monday through Friday 7:00 a.m. - 5:00 p.m.); hourly rate, including overhead and profit.	<b>N/A</b>	\$29.00
4.	Helper, non-standard working hours (Monday through Friday prior to 7:00 a.m. or after 5:00 p.m. and Saturday and Sunday); hourly rate, including overhead and profit.	<b>N/A</b>	\$43.50
5.	Percentage mark-up of materials cost. (No mark-up of sales tax allowed). Supplier's invoice will be required at time of billing in order to verify mark-up.	<b>12%</b>	15%
6.	Rental of equipment percentage mark-up of cost. (This is equipment that is used on occasion, not in the regular course of plumbing services.) (No mark-up of sales tax allowed.) A copy of rental invoices will be required to verify mark-up. Rental is for active use of equipment. Payment for inactive use will not be allowed.	<b>12%</b>	15%

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Tabulation for Plumbing Services-Time and Materials - Bid #0538

Opened: March 17, 2010 at 2:00 p.m.

Price for all labor, materials, supervision, equipment, tools, fuel, travel, etc., for plumbing services.		S & S Plumbing, Inc.	Strode Plumbing, LLC
1.	Journeyman standard working hours (Monday through Friday 7:00 a.m. - 5:00 p.m.); hourly rate, including overhead and profit.	\$80.00	\$75.00
2.	Journeyman, non-standard working hours (Monday through Friday prior to 7:00 a.m. and after 5:00 p.m., and Saturday and Sunday); hourly rate, including overhead and profit.	\$110.00	\$104.00
3.	Helper, standard working hours (Monday through Friday 7:00 a.m. - 5:00 p.m.); hourly rate, including overhead and profit.	\$40.00	\$40.00
4.	Helper, non-standard working hours (Monday through Friday prior to 7:00 a.m. or after 5:00 p.m. and Saturday and Sunday); hourly rate, including overhead and profit.	\$55.00	\$60.00
5.	Percentage mark-up of materials cost. (No mark-up of sales tax allowed). Supplier's invoice will be required at time of billing in order to verify mark-up.	15%	10%
6.	Rental of equipment percentage mark-up of cost. (This is equipment that is used on occasion, not in the regular course of plumbing services.) (No mark-up of sales tax allowed.) A copy of rental invoices will be required to verify mark-up. Rental is for active use of equipment. Payment for inactive use will not be allowed.	15%	10%

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Tabulation for Plumbing Services-Time and Materials - Bid #0538

Opened: March 17, 2010 at 2:00 p.m.

Price for all labor, materials, supervision, equipment, tools, fuel, travel, etc., for plumbing services.		Terry's Plumbing Service, Inc.
1.	Journeyman standard working hours (Monday through Friday 7:00 a.m. - 5:00 p.m.); hourly rate, including overhead and profit.	\$75.00
2.	Journeyman, non-standard working hours (Monday through Friday prior to 7:00 a.m. and after 5:00 p.m., and Saturday and Sunday); hourly rate, including overhead and profit.	\$113.00
3.	Helper, standard working hours (Monday through Friday 7:00 a.m. - 5:00 p.m.); hourly rate, including overhead and profit.	\$28.00
4.	Helper, non-standard working hours (Monday through Friday prior to 7:00 a.m. or after 5:00 p.m. and Saturday and Sunday); hourly rate, including overhead and profit.	\$42.00
5.	Percentage mark-up of materials cost. (No mark-up of sales tax allowed). Supplier's invoice will be required at time of billing in order to verify mark-up.	15%
6.	Rental of equipment percentage mark-up of cost. (This is equipment that is used on occasion, not in the regular course of plumbing services.) (No mark-up of sales tax allowed.) A copy of rental invoices will be required to verify mark-up. Rental is for active use of equipment. Payment for inactive use will not be allowed.	15%

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		Apollo Construction & Engineering Services, Inc.			Aqua Plumbing & Air			Associated Plumbing		
7.	Use of Contractor owned special equipment. This is equipment that is used on occasion, not in the regular course of plumbing work. List type of special equipment and rates. Rate is for active use of equipment. Payment for inactive use will not be allowed.	Hourly Rate	Daily Rate	Type of Equipment	Hourly Rate	Daily Rate	Type of Equipment	Hourly Rate	Daily Rate	Type of Equipment
		Pricing is included in bid submittal.				\$325.00	Track Hoe	\$175.00	\$1,000.00	Sewer Jetter
						\$125.00	Jackhammer	\$100.00	\$800.00	Video Camera
			\$50.00	\$200.00	Concrete Saw	\$35.00	\$300.00	Sewer Machine		
				\$150.00	Mud Hog Pump	\$30.00	\$100.00	Jackhammer		
			\$75.00	\$500.00	Jetter		\$50.00	Smoke Machine		
			\$50.00	\$350.00	Video Camera					

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		Babe's Plumbing, Inc.			Circle Plumbing, Inc.		
7.	Use of Contractor owned special equipment. This is equipment that is used on occasion, not in the regular course of plumbing work. List type of special equipment and rates. Rate is for active use of equipment. Payment for inactive use will not be allowed.	Hourly Rate	Daily Rate	Type of Equipment	Hourly Rate	Daily Rate	Type of Equipment
		\$40.00	\$320.00	Track Hoe	\$50.00	\$100.00	Sewer Machine
		\$40.00	\$320.00	Sewer Machine	\$50.00	\$225.00	Camera
		\$80.00	\$800.00	Video Camera	\$30.00	\$65.00	Jackhammer
		\$125.00	\$1,000.00	Jetter-\$400.00 Min. 2 Hours	\$25.00	\$55.00	Chipping Hammer
		\$20.00	\$160.00	Chipping/Jack-hammer/Cut Off Saw	\$105.00	\$275.00	Backhoe
		\$30.00	\$240.00	Mud Hog/Pump	\$95.00	\$200.00	Jetter
			\$550.00	Smoke Tester	\$75.00	\$200.00	Street Saw
					\$75.00	\$200.00	Mud Hog Pump

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		<b>Daniel's Plumbing Service, Inc.</b>		
7.	Use of Contractor owned special equipment. This is equipment that is used on occasion, not in the regular course of plumbing work. List type of special equipment and rates. Rate is for active use of equipment. Payment for inactive use will not be allowed.	<b>Hourly Rate</b>	<b>Daily Rate</b>	<b>Type of Equipment</b>
		<b>\$85.00</b>		<b>Small Jetter</b>
		<b>\$185.00</b>		<b>Large Jetter / 2 men / 2 hr minimum</b>
			<b>\$70.00</b>	<b>Small Mud Hog 3" Discharge</b>
			<b>\$55.00</b>	<b>Freeze Kit</b>
			<b>\$55.00</b>	<b>Cut Saw</b>
			<b>\$70.00</b>	<b>Jackhammer</b>
			<b>\$70.00</b>	<b>Mini Cam</b>
		<b>\$140.00</b>		<b>Large Color Camera</b>
			<b>\$250.00</b>	<b>Slab Leak Detection Equipment</b>
		<b>\$125.00</b>		<b>Pool Leak Detection Minimum 2 hrs</b>
		<b>\$195.00</b>		<b>Vacuum Ex-cavating Service Includes Truck and Operator, port to port plus fuel and dump fees if required</b>
		<b>\$42.00</b>		<b>Second Man for Vac Truck Service</b>
		<b>\$60.00</b>		<b>Well Point Service includes installation, per point per day charge</b>
			<b>\$150.00</b>	<b>Tow Behind, Dual Diaphragm, Self Priming 6" Well Point Pump, rental per day plus fuel use charge</b>
			<b>\$25.00</b>	<b>K-60 Sewer Cleaning Machine/Use</b>
	<b>\$150.00</b>	<b>Large Mud Hog Dual Diaphragm 6" Discharge</b>		
	<b>\$100.00</b>	<b>Scaffolding</b>		

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		General Plumbing Services, Inc.			Tracey Edwards, LLC dba Phillips Plumbing			
7.	Use of Contractor owned special equipment. This is equipment that is used on occasion, not in the regular course of plumbing work. List type of special equipment and rates. Rate is for active use of equipment. Payment for inactive use will not be allowed.	Hourly Rate	Daily Rate	Type of Equipment	Hourly Rate	Daily Rate	Type of Equipment	
			\$75.00	Jackhammer		\$70.00	Jackhammer	
			\$40.00	Chipping Hammer		\$60.00	Cut Saw	
		\$35.00		Sewer Machine (per occurrence)		\$60.00	Mud Hog	
						\$340.00	Backhoe	
						\$140.00	Trencher	
						\$70.00	Chipping Hammer	
						\$35.00	Water Pump	
						\$80.00	Small Jetter	
						\$160.00	\$1,280.00	Large Jetter
						\$100.00	\$800.00	Camera
						\$70.00	\$560.00	Mini Camera
						\$200.00	\$1,800.00	Vacuum Truck
						\$35.00		Sewer Machine
						\$55.00		Freeze Kit

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		S & S Plumbing, Inc.			Strode Plumbing, LLC		
7.	Use of Contractor owned special equipment. This is equipment that is used on occasion, not in the regular course of plumbing work. List type of special equipment and rates. Rate is for active use of equipment. Payment for inactive use will not be allowed.	Hourly Rate	Daily Rate	Type of Equipment	Hourly Rate	Daily Rate	Type of Equipment
			\$60.00	K-50 or K-60 Sewer Machine		\$75.00	Chipping Hammer
			\$180.00	Track Hoe			
			\$240.00	Backhoe			
			\$60.00	Jackhammer (Electric)			
			\$60.00	Concrete Saw (Gas)			
			\$60.00	Cut Off Saw			
			\$60.00	Ridig Pro Press			

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7.	Use of Contractor owned special equipment. This is equipment that is used on occasion, not in the regular course of plumbing work. List type of special equipment and rates. Rate is for active use of equipment. Payment for inactive use will not be allowed.	Hourly Rate	Daily Rate	Type of Equipment
			\$70.00	Jackhammer
			\$60.00	Cut Saw
			\$60.00	Mud Hog
			\$340.00	Backhoe
			\$140.00	Trencher
			\$70.00	Chipping Hammer
			\$35.00	Water Pump
		\$80.00		Small Jetter
		\$170.00	\$1,460.00	Large Jetter
		\$100.00	\$800.00	Camera
		\$70.00	\$560.00	Mini Camera
		\$240.00	\$2,000.00	Vacuum Truck
		\$35.00		Sewer Machine
		\$55.00		Freeze Kit

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	Apollo Construction & Engineering Services, Inc.	Aqua Plumbing & Air	Associated Plumbing
8. Use of Subcontractors. To be used only with prior written approval from the authorized representative of the Construction Services or Facilities Services Departments. Subcontracted services are to be billed at net cost plus mark-up. (No mark-up of sales tax allowed). Indicate this percentage in the space to the right. A copy of the itemized subcontracted services invoice from the Subcontractor must be included with all billings to the SBSC for subcontracted services.	15%	15%	15%
Contact	Thomas G. Kamprath	John Miller	Kevin Lefler
Address	PO Box 5848	8283 Vico Court	8437 Tuttle Avenue, Box 366
	Sun City Center, FL 33571	Sarasota, FL 34240	Sarasota, FL 34243
Telephone	813-645-4926	941-366-7676	941-952-0569
Fax	813-645-3351	941-366-7910	941-952-0574
Federal I.D.	592811166	590767967	651152126
E-Mail Address	tkamprath@apollo-construction.com	jmiller@aquaplumbing.com	mjlewis@associatedplumbinginc.com

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		Babe's Plumbing, Inc.	Circle Plumbing, Inc.
8.	<p>Use of Subcontractors. To be used only with prior written approval from the authorized representative of the Construction Services or Facilities Services Departments.</p> <p>Subcontracted services are to be billed at net cost plus mark-up. (No mark-up of sales tax allowed).</p> <p>Indicate this percentage in the space to the right. A copy of the itemized subcontracted services invoice from the Subcontractor must be included with all billings to the SBSC for subcontracted services.</p>	12%	15%
Contact		Joseph P. Dalton	Gene P. Mixon
Address		140 East Miami Avenue	670 Alligator Drive
		Venice, FL 34285	Venice, FL 34293-5704
Telephone		941-488-6074	941-377-1444
Fax		941-488-4693	941-377-7379
Federal I.D.		591023892	650089022
E-Mail Address		joe@babesplumbing.com	gene@circleplumbinginc.com

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		<b>Daniel's Plumbing Service, Inc.</b>
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Contact		<b>Rob DeForge</b>
Address		<b>5730 Jason Lee Place</b>
		<b>Sarasota, FL 34233</b>
Telephone		<b>941-926-7272</b>
Fax		<b>941-925-2609</b>
Federal I.D.		
E-Mail Address		<b>rob@ danielsplumbingservice.com</b>

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		<b>General Plumbing Services, Inc.</b>	Tracey Edwards, LLC dba Phillips Plumbing
8.	<p>Use of Subcontractors. To be used only with prior written approval from the authorized representative of the Construction Services or Facilities Services Departments.</p> <p>Subcontracted services are to be billed at net cost plus mark-up. (No mark-up of sales tax allowed).</p> <p>Indicate this percentage in the space to the right. A copy of the itemized subcontracted services invoice from the Subcontractor must be included with all billings to the SBSC for subcontracted services.</p>	<b>12%</b>	15%
Contact		<b>Kenneth M. Kaminsky</b>	Tracy L. Roberts
Address		<b>5103 Honore Avenue</b>	8371 North Tamiami Trail
		<b>Sarasota, FL 34233</b>	Sarasota, FL 34243
Telephone		<b>941-923-8140</b>	941-756-8454
Fax		<b>941-921-2788</b>	941-358-6960
Federal I.D.		<b>651033765</b>	261834864
E-Mail Address			john@phillipsplumbinginc.com

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	S & S Plumbing, Inc.	Strode Plumbing, LLC
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Contact	Joseph T. Schwab	Steve Strode
Address	5701 Derek Avenue	PO Box 52093
	Sarasota, FL 34233	Sarasota, FL 34232
Telephone	941-924-7882	941-953-3086
Fax	941-927-7899	941-364-5902
Federal I.D.	591818959	264077137
E-Mail Address	jschwab@ssplumbing.net	steve@strodeplumbing.com

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		Terry's Plumbing Service, Inc.
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Contact		Daniel R. Bouldry
Address		2240 Industrial Boulevard
		Sarasota, FL 34234
Telephone		941-955-5362
Fax		941-953-5620
Federal I.D.		650220791
E-Mail Address		bouldryracing@comcast.net
		Recorded by: Peggy Long                      Witnessed by: Carol A. Lichon