



MEMORANDUM

**TO: Members of the School Board
Dr. Todd Bowden, Superintendent
Mitsi Corcoran, Chief Financial Officer**

FROM: Carol A. Lichon, CPPO, Director of Materials Management

**TITLE: APPROVAL TO AWARD RFP #17-0282 FOR REAL ESTATE
APPRAISAL SERVICES**

Proposals to provide 'Real Estate Appraisal Services' were received from three vendors on February 15, 2017. The proposals of American Acquisition Group, LLC, Crenshaw Williams Appraisal Company, Inc., d/b/a Integra Realty Resources - Jacksonville, and Hettema Saba, LLC were the best proposals meeting the advertised specifications based on a sealed scenario. This proposal is for a period of three years with an option to renew for two additional one-year periods. The funds for these services are contained in the operating budget allocated to the Planning Services Department.

Requested by:
Kathie Ebaugh

"Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes."

Posting Date: 03/28//2017

Fiscal Impact:
\$75,000 for a three-year period

Recommended Motion: That the proposals of American Acquisition Group, LLC, Crenshaw Williams Appraisal Company, Inc., d/b/a Integra Realty Resources - Jacksonville, and Hettema Saba, LLC for 'Real Estate Appraisal Services' in an amount of \$75,000.00 for a three-year period, be approved as presented.

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

RFP Tabulation for Real Estate Appraisal Services - RFP #17-0282

Proposal Opening: February 15, 2017 at 1:00 p.m.

Proposer's Name	Address	Authorized Representative	Telephone #	Fax #	E-mail Address
American Acquisition Group LLC.	711 North Sherrill St. Suite B Tampa, FL 33609	D. Wade Brown	813-287-8191	813-287-8197	wade@americanacquisition.com
Hettema Saba LLC	3307 Clark Rd. Suite 203 Sarasota, FL 34231-8419	Roger L. Hettema	941-926-0800	941-926-2880 x12	roger@hettemasaba.com
Crenshaw Williams Appraisal Company, Inc. d/b/a/ Integra Realty Resources - Jacksonville	6278 Dupont Station Ct. Unit 2 Jacksonville, FL 32217	Patrick R. Phipps, MAI	904-296-8995	904-296-8996	jacksonville@irr.com
<p>Recorded by: Kelly Dreiling</p> <p>Witnessed by: JoAnn Joyce</p>					

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

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Proposal Opening: February 15, 2017 at 1:00 p.m.

POINTS AWARDED FOR FEE BID		
With the lowest fee for a qualifying bidder of:	\$47,000.00	With the lowest fee for a qualifying bidder for additional work:
Proposer	Proposed Fee	Points Awarded
American Acquisition Group LLC.	\$72,000.00	16.32
Hettema Saba LLC	\$47,000.00	25.00
Crenshaw Williams Appraisal Company, Inc. d/b/a/ Integra Realty Resources - Jacksonville	\$51,000.00	23.04

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Proposal Opening: February 15, 2017 at 1:00 p.m.

FINAL EVALUATION						
Proposer	1	2	3	Average	Overall Fee	Total
American Acquisition Group LLC.	67.00	75.00	49.00	63.67	16.34	80.01
Hettema Saba LLC	75.00	75.00	56.00	68.67	25.00	93.67
Crenshaw Williams Appraisal Company, Inc. d/b/a/ Integra Realty Resources - Jacksonville	62.00	51.00	47.00	53.33	23.34	76.68