



THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

MATERIALS MANAGEMENT DEPARTMENT

101 OLD VENICE ROAD

OSPREY, FLORIDA 34229

TELEPHONE (941) 486-2183 • FAX (941) 486-2188

MEMORANDUM

**TO: Members of the School Board
Dr. Gary Norris, Superintendent
Mr. Scott Lempe, Associate Superintendent**

FROM: Pat Black, CPPB, Director of Materials Management

**TITLE: APPROVAL TO AWARD BID #7007 TO PROVIDE AND/OR INSTALL
SIGNAGE**

Bids to 'Provide and/or Install Signage' were received from four vendors on July 11, 2006. The bids of H & H Signs, Inc., and Municipal Supply & Sign Company were the best low bids meeting the advertised specifications. Rocal, Inc., did not meet the specification for anodized signs and did not bid ADA signs. This bid is for a period of one year with the option to renew for two additional one-year periods. The funds for these purchases are contained in the capital budget allocated to the Facilities Services Department.

Requested by:
Jody Dumas

"Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes."

Posting Date: 7-25-06

Fiscal Impact:

Not to exceed
\$75,000.00

Funding:

Capital

Recommended Motion: That the bids of H & H Signs, Inc., and Municipal Supply & Sign Company, to 'Provide and/or Install Signage' in an amount not to exceed \$75,000.00, be approved for award and purchase.

(over)

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation for Provide or Provide and Install Signage -- Bid #7007

Bid Opened and Recorded on July 11, 2006

| ITEM NO. | DESCRIPTION | H & H Signs, Inc. | Municipal Supply & Sign Company | Pride Enterprises | Rocal, Inc. |
|--------------|--|-------------------|---------------------------------|-------------------|-------------|
| Lot A | Signs Per Square Inch Furnish Only (PRICES MUST INCLUDE DELIVERY) | | | | |
| 1 | Photopolymer | \$1.45 | No Bid | \$0.65 | No Bid |
| 2 | Sandblasted | \$1.38 | No Bid | No Bid | No Bid |
| 3 | Fused & Embedded | \$0.98 | No Bid | \$0.85 | No Bid |
| 4 | Acrylic Informational | \$0.60 | No Bid | \$0.30 | No Bid |
| | Material mark-up for materials not listed above: | | | | |
| 5 | Materials to be billed at net cost. Include a percentage allowed for overhead and profit. (Indicate this percentage in the space to the right). (A mark-up of sales tax is not allowed). A copy of the itemized materials invoice from the supplier must be included with all billings to the SBSC for custom sign services. | 60% | No Bid | No Bid | No Bid |
| 6 | One-time art work fee for Lot A signage | \$10.00 | No Bid | No Bid | No Bid |
| 7 | Labor: Hourly rate for installation of Lot A signage or removal of old signage | \$80.00 | No Bid | No Bid | No Bid |
| 8 | Minimum billed for installation/removal of Lot A signage | \$200.00 | No Bid | No Bid | No Bid |
| Lot B | Blank Signs; Aluminum, 5052-H32, Anodized, 0.80 thickness with Border (FURNISH ONLY - PRICES MUST INCLUDE DELIVERY) | | | | |
| 9 | 12" X 18" | \$16.00 | \$4.02 | \$30.00 | \$5.59 |
| 10 | 18" X 24" | \$26.00 | \$8.04 | \$50.60 | \$11.19 |
| 11 | 24" X 30" | \$38.00 | \$13.40 | \$71.20 | \$18.65 |
| Lot C | Standard D.O.T Signs; Aluminum, Anodized, Reflective, with Border (FURNISH ONLY - PRICES MUST INCLUDE DELIVERY) | | | | *Alodized |
| 12 | "YIELD", 36" Engineer Grade | \$56.00 | \$18.75 | \$75.75 | \$16.49 |
| 13 | "NO LEFT TURN", 18" X 24" | \$35.00 | \$14.45 | \$50.60 | \$12.69 |
| 14 | "NO PARKING", 12" X 18" | \$22.00 | \$7.25 | \$30.00 | \$6.34 |
| 15 | "NO PARKING", (symbol), 12" X 12" | \$15.00 | \$4.88 | \$15.54 | \$4.23 |
| 16 | "NO PARKING", (symbol), 18" X 18" | \$42.00 | \$10.85 | \$34.96 | \$9.51 |
| 17 | "CHILDREN CROSSING", 30" X 30", Engineer Grade | \$42.00 | \$30.00 | \$97.11 | \$26.43 |
| 18 | "CHILDREN CROSSWALK", 24" | \$76.00 | \$52.75 | \$62.15 | \$16.92 |
| 19 | "LOADING & UNLOADING ZONE", 12" X 18" | \$23.00 | \$7.25 | \$30.00 | \$6.34 |
| 20 | "NO PARKING FIRE LANE", 12" X 18", Engineer Grade | \$23.00 | \$7.25 | \$30.00 | \$6.34 |
| 21 | "NO PARKING LOADING", 12" X 18", Engineer Grade | \$23.00 | \$7.25 | \$30.00 | \$6.34 |
| 22 | "HANDICAPPED PARKING", "PARKING BY DISABLED PERMIT ONLY", 12" X 18", Engineer Grade | \$23.00 | \$7.25 | \$30.00 | \$6.34 |
| 23 | "SCHOOL SPEED LIMIT SIGN", 24" X 36", Engineer Grade | \$93.00 | \$28.85 | \$93.23 | \$25.38 |
| | | 5 MPH | | | |
| 24 | "SCHOOL SPEED LIMIT SIGN", 24" X 36", Engineer Grade | \$93.00 | \$28.85 | \$93.23 | \$25.38 |
| | | 15 MPH | | | |
| 25 | "NO PARKING" (symbol) "BUSES ONLY", 12" X 18" | \$35.00 | \$7.25 | \$30.00 | \$6.34 |

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| Lot C | Standard D.O.T Signs; Aluminum, Anodized, Reflective, with Border (FURNISH ONLY - PRICES MUST INCLUDE DELIVERY) | | | | |
| 26 | "DO NOT ENTER", 30" Engineer Grade | \$65.00 | \$30.00 | \$97.11 | \$26.43 |
| 27 | "STOP", 30", Engineer Grade | \$65.00 | \$25.45 | \$97.11 | \$26.43 |
| 28 | "ONE WAY", (with arrow symbol, left or right) 18" X 24", Engineer Grade | \$35.00 | \$14.45 | \$50.60 | \$12.69 |
| 29 | "HANDICAPPED DROP-OFF ZONE NO PARKING", 12" X 18", Engineer Grade | \$43.00 | \$7.25 | \$30.00 | \$6.34 |
| 30 | "LEFT TURN PROHIBITION" (symbol) 24" X 24" | \$43.00 | \$19.25 | \$62.15 | \$16.92 |
| 31 | "RIGHT TURN PROHIBITION" (symbol) 24" X 24" | \$43.00 | \$19.25 | \$62.15 | \$16.92 |
| 32 | "WRONG WAY", 30" X 18" | \$48.00 | \$18.00 | \$58.27 | \$15.86 |
| | Material mark-up and fabrication labor for additional D.O.T. signage and materials not listed in Lot C above: | | | | |
| 33 | Materials to be billed at net cost. Include a percentage allowed for overhead and profit. (Indicate this percentage in the space to the right). (A mark-up of sales tax is not allowed). A copy of the itemized materials invoice from the supplier must be included with all billings to the SBSC for custom sign services. | 60% | No Bid | No Bid | No Bid |
| 34 | Labor: Hourly rate for fabrication of Lot C signage not indicated above. | \$60.00 | No Bid | No Bid | No Bid |
| 35 | One-time art work fee for Lot C signage (not to be used for 'standard D.O.T. signs). | \$10.00 | No Bid | No Bid | No Bid |
| 36 | Labor: Hourly rate for installation of Lot C signage or removal of old signage. | \$100.00 | No Bid | No Bid | No Bid |
| 37 | Minimum billed for installation/removal of Lot C signage. | \$200.00 | No Bid | No Bid | No Bid |
| Lot D | NON-D.O.T Signs (Informational Signs); Aluminum, Anodized, Reflective, with Border (FURNISH ONLY - PRICES MUST INCLUDE DELIVERY) | | | | *Alodized |
| 38 | "PRINCIPAL PARKING ONLY 24 HOURS" 12"X 18" | \$43.00 | \$7.25 | \$26.22 | \$7.09 |
| 39 | "ASSISTANT PRINCIPAL PARKING ONLY 24 HOURS" 12"X 18" | \$43.00 | \$7.25 | \$26.22 | \$7.09 |
| 40 | "VISITOR PARKING", 12" X 18" | \$33.00 | \$7.25 | \$26.22 | \$7.09 |
| 41 | "ALL VISITORS MUST REPORT TO MAIN OFFICE", 12" X 18" | \$43.00 | \$7.25 | \$26.22 | \$7.09 |
| 42 | "STUDENT DROP OFF & PICKUP ONLY NO PARKING", 12" X 18" | \$43.00 | \$7.25 | \$26.22 | \$7.09 |
| 43 | "TEACHER OF THE YEAR PARKING ONLY 24 HOURS", 12" X 18" | \$43.00 | \$7.25 | \$26.22 | \$7.09 |
| 44 | "CAMPUS CLOSED AT SUNSET" 12" X 18", Engineer Grade | \$43.00 | \$7.25 | \$30.00 | \$7.09 |
| 45 | "SCHOOL IS NOT RESPONSIBLE FOR LOSS OF PERSONAL PROPERTY" | \$49.00 (12" X 18") | \$7.25 | \$26.22 (12" X 18") | \$7.09 |
| 46 | "RESERVED PARKING" | \$43.00 (12" X 18") | \$7.25 | \$26.22 (12" X 18") | \$7.09 |
| 47 | "NO ROLLERBLADES SKATEBOARDS BICYCLES SKATING DOGS", 12" X 18" | \$43.00 | \$7.25 | \$26.22 | \$7.09 |
| 48 | "TOW AWAY ZONE", 18" X 24", Engineer Grade | \$52.00 | \$7.25 | \$50.60 | \$14.19 |

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|--------------|---|-------------------|---------------------------------|-------------------|-------------|
| Lot D | NON-D.O.T Signs (Informational Signs); Aluminum, Anodized, Reflective, with Border (FURNISH ONLY - PRICES MUST INCLUDE DELIVERY) | | | | |
| 49 | "NO PARKING IN DRIVEWAY", 12" X 18" | \$23.00 | \$7.25 | \$26.22 | \$7.09 |
| 50 | "NO PARKING BETWEEN SIGNS", 12" X 18" | \$23.00 | \$7.25 | \$26.22 | \$7.09 |
| 51 | "NO BICYCLES", (symbol), 24" X 24" | \$61.00 | \$19.25 | \$69.92 | \$18.92 |
| 52 | "BUSES ONLY", 24" X 24" | \$61.00 | \$19.25 | \$69.92 | \$18.92 |
| 53 | "HOURS", 24" X 12" (custom hours by school if needed mounted under buses only sign) | \$73.00 | \$9.65 | \$34.96 | \$28.00 |
| 54 | "YMCA", 12" X 4", (custom names for buses mounted under bus stop signs) | \$29.00 | \$1.95 | \$5.83 | \$15.00 |
| 55 | "BUS SIGNS", NUMERICAL 1 - 10, 12" X 12", (various colors) | \$43.00 | \$4.85 | \$16.62 | \$4.73 |
| 56 | Hot dipped galvanized posts - 'U' Channel, 10' | \$38.00 | \$16.25 | No Bid | No Bid |
| 57 | Hot dipped galvanized posts - 'U' Channel, 12' | \$50.00 | \$19.50 | No Bid | No Bid |
| 58 | Pressure treated posts - 4"x4"x10' | \$23.00 | No Bid | No Bid | No Bid |
| 59 | Pressure treated posts - 4"x4"x12' | \$28.00 | No Bid | No Bid | No Bid |
| | Material mark-up for additional non-D.O.T. (Informational signage) and materials not listed in Lot D above: | | | | |
| 60 | Materials to be billed at net cost. Include a percentage allowed for overhead and profit. (Indicate this percentage in the space to the right). (A mark-up of sales tax is not allowed). A copy of the itemized | 60% | No Bid | No Bid | No Bid |
| 61 | Labor: Hourly rate for fabrication of Lot D signage not indicated above. | \$60.00 | No Bid | No Bid | No Bid |
| 62 | One-time art work fee for Lot D signage. | \$10.00 | No Bid | No Bid | No Bid |
| 63 | Labor: Hourly rate for installation of Lot D signage or removal of old signage. | \$100.00 | No Bid | No Bid | No Bid |
| 64 | Minimum billed for installation/removal of Lot D signage. | \$200.00 | No Bid | No Bid | No Bid |
| Lot E | ADA and Non-ADA Informational Signs (FURNISH ONLY - PRICES MUST INCLUDE DELIVERY) | | | | |
| 65 | "ELECTRICAL ROOM", 5" X 9", Vinyl | \$21.00 | \$15.70 | \$10.80 | No Bid |
| 66 | "ELEVATOR", 8" X 8", Plastic | \$49.00 | No Bid | \$41.60 | No Bid |
| 67 | "EMERGENCY EXIT KEEP CLEAR", 5" X 9", Vinyl | \$21.00 | \$15.70 | \$10.80 | No Bid |
| 68 | "EXIT ONLY", 12" X 18", Vinyl | \$27.00 | \$47.00 | \$51.84 | No Bid |
| 69 | "FIRE ALARM PULL STATION INSIDE", 4" X 7", Vinyl | \$19.00 | \$11.95 | \$6.72 | No Bid |
| 70 | "FIRE EXTINGUISHER", 4" X 7", Vinyl | \$19.00 | \$11.95 | \$6.72 | No Bid |
| 71 | "FISH NUMBERS", 2" X 4", Plastic Engraved | \$9.00 | No Bid | \$2.40 | No Bid |
| 72 | "FLAMMABLE/HAZARDOUS STORAGE", 4" X 6", Vinyl | \$18.00 | \$11.95 | \$5.76 | No Bid |
| 73 | "PORTABLE NUMBERS", 6" X 9", Plastic Engraved | \$38.00 | No Bid | \$16.20 | No Bid |
| 74 | "UNISEX RESTROOMS", 8" X 8", Plastic | \$64.00 | No Bid | \$41.60 | No Bid |
| 75 | "SYSTEM INOPERATIVE", Vinyl | \$23.00 | \$14.45 | \$51.84 | No Bid |
| 76 | "TEACHER OF THE YEAR", 12" x 18", Plastic Engraved | \$51.00 | No Bid | \$64.80 | No Bid |

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|---------------|--|--|--|--|--|
| | Material mark-up for additional ADA and Non-ADA informational signage and materials not listed in Lot E above: | | | | |
| 77 | Materials to be billed at net cost. Include a percentage allowed for overhead and profit. (Indicate this percentage in the space to the right). (A mark-up of sales tax is not allowed). A copy of the itemized materials invoice from the supplier must be included with all billings to the SBSC for custom sign services. | 60% | No Bid | No Bid | No Bid |
| 78 | Labor: Hourly rate for fabrication of Lot E signage not indicated above. | \$60.00 | No Bid | No Bid | No Bid |
| 79 | One-time art work fee for Lot E signage (not to be used for 'standard' ADA signs. | \$10.00 | No Bid | No Bid | No Bid |
| 80 | Labor: Hourly rate for installation of Lot E signage or removal of old signage. | \$100.00 | No Bid | No Bid | No Bid |
| 81 | Minimum billed for installation/removal of Lot E signage. | \$200.00 | No Bid | No Bid | No Bid |
| Lot F | Sandblasted Cedar Wood Signs FURNISH ONLY (PRICES MUST INCLUDE DELIVERY) | | | | |
| 82 | Price per square inch for sandblasted cedar wood signs | \$0.85 | No Bid | No Bid | No Bid |
| | Material mark-up for materials not listed in Lot F above: | | | | |
| 83 | Materials to be billed at net cost. Include a percentage allowed for overhead and profit. (Indicate this percentage in the space to the right). (A mark-up of sales tax is not allowed). A copy of the itemized materials invoice from the supplier must be included with all billings to the SBSC for custom sign services. | 60% | No Bid | No Bid | No Bid |
| 84 | Labor: Hourly rate for installation of Lot F signage or removal of old signage. | \$100.00 | No Bid | No Bid | No Bid |
| 85 | Minimum billed for installation/removal of Lot F signage. | \$200.00 | No Bid | No Bid | No Bid |
| Contact | | John Hinshaw | Nick Malnick | Brian W. Connett | Alan Christopher |
| Address | | 426 E. Venice Ave. | 1095 Fifth Avenue N. | 12425 28th St. N. | 3186 CR550 |
| | | Venice, FL 34285 | Naples, FL 34106-1765 | St. Petersburg, FL 33716 | Frankfort, OH 45628 |
| Phone | | 941-485-0556 | 239-262-4639 | 727-572-1987 | 740-998-2122 |
| Fax | | 941-484-8933 | 239-262-4645 | 727-570-3449 | 740-998-2073 |
| Federal ID | | 65-0710696 | 59-1721523 | 59-2167018 | 31-0650779 |
| Email Address | | sales@hhsigns.com | sales@municipalsigns.com | bids@pride-enterprises.org | achristopher@rocal.com |
| | Recorded by: Candy Bellew Witnessed by: Susan Scheufler | | | *Note: PRIDE's signatures and pricing are based upon the insurance levels and certificates attached. *delivery depending on quantity ordered. | |