



THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

MATERIALS MANAGEMENT DEPARTMENT

101 OLD VENICE ROAD

OSPREY, FLORIDA 34229

TELEPHONE (941) 486-2183 • FAX (941) 486-2188

MEMORANDUM

**TO: Members of the School Board
Lori White, Superintendent
Mitsi Corcoran, Chief Financial Officer**

FROM: Pat Black, CPPB, Director of Materials Management

TITLE: APPROVAL TO AWARD BID #11-0005 FOR SCTI-ACEC PRINTING SERVICES

Bids to provide 'SCTI-ACEC Printing Services' were received from eleven vendors on July 15, 2010. The bids of Postal Center International, Inc., Pride Enterprises, Serbin Printing, Inc., and Web Offset Printing Company were the best low bids meeting the advertised specifications. Reasons for not selecting the apparent low bid are included with the bid tabulation. These services are for commercial printing beyond the scope of the Print Shop. This bid is for one year with the option to renew for two additional one-year periods. The funds for these purchases are contained in the operating budget of the Sarasota County Technical Institute.

Requested by:
Todd Bowden

"Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes."

Posting Date: 08-10-10

Fiscal Impact: Not to exceed
\$55,000.00

Funding: Operating

Recommended Motion: That the bids of Postal Center International, Inc., Pride Enterprises, Serbin Printing, Inc., and Web Offset Printing Company to provide SCTI-ACEC Printing Services in an amount not to exceed \$55,000.00, be approved for award and purchase.

(over)

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for SCTI-ACEC Printing Services - Bid #11-0005

Opened July 15, 2010 at 2:00 p.m.

Item #	Description	Coastal Printing, Inc.		DiMension Business Forms/ Target Graphics	
		Units Bid	Price	Units Bid	Price
1	Handout, full color front and back, card stock (8 1/2" x 11")				
a	1 - 250 Pieces	250 each of 42 lots	\$3,954.00	250 pieces-run as gang run 42 different 250 each	\$3,875.00
b	250 - 500 pieces	500 each of 42 lots	\$4,366.00		
2	Handout, full color front and back, card stock (4 1/4" x 11")				
a	1 - 250 pieces	250 each of 42 lots	\$2,317.00	250 pieces-run as gang run 42 different 250 each	\$2,375.00
b	250 - 500 pieces	500 each of 42 lots	\$2,521.00		
3	Catalog (SCTI), with full color front and back covers (8 1/2 " x 11")				
a	1 -1,000 pieces	1,000 copies	\$1,933.00		
b	1,001 - 2,500 pieces	2,500 copies	\$2,505.00		
c	2,501 - 5,000 pieces	5,000 copies	\$3,395.00		
d	5,001 - 7,500 pieces	7,500 copies	\$4,222.00		
e	7,501 - 10,000 pieces	10,000 copies	\$5,433.00	7,501-9,000 pieces	\$7,150.00
f	10,001 - 12,500 pieces	12,500 copies	\$6,535.00		
g	12,501 - 15,000 pieces	15,000 copies	\$7,638.00		
4	Mini Schedule, one color, 100# Endurance Gloss Text stock (11" x 17", no bleeds, folded to 4 1/4" x 11")				
a	1 - 500 pieces	500 copies	\$249.00		
b	501 - 1,000 pieces	1,000 copies	\$265.00		
c	1,001 - 1,500 pieces	1,500 copies	\$319.00		
d	1,501 - 2,000 pieces	2,000 copies	\$349.00		
e	2,001 - 2,500 pieces	2,500 copies	\$385.00	2,500 pieces-each of 3 different-gang run for 7,500 total	\$917.00
f	2,501 - 3,000 pieces	3,000 copies	\$415.00		
g	3,001 - 3,500 pieces	3,500 copies	\$449.00		
h	3,501 - 5,000 pieces	5,000 copies	\$535.00		

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for SCTI-ACEC Printing Services - Bid #11-0005

Opened July 15, 2010 at 2:00 p.m.

Item #	Description	J & G Printing, Inc.		Manatee Printers, Inc.	
			Price	Units Bid	Price
1	Handout, full color front and back, card stock (8 ½" x 11")				
a	1 - 250 Pieces		\$2,926.00	250 minimum	\$0.50
b	250 - 500 pieces		\$5,830.00		\$0.378
2	Handout, full color front and back, card stock (4 ¼" x 11")				
a	1 - 250 pieces		\$1,495.00	250 minimum	\$0.40
b	250 - 500 pieces		\$2,946.00		\$0.256
3	Catalog (SCTI), with full color front and back covers (8 1/2 " x 11")				
a	1 -1,000 pieces		\$919.00	1,000 minimum	\$1.809
b	1,001 - 2,500 pieces		\$2,134.00	2,500 pieces	\$1.043
c	2,501 - 5,000 pieces		\$4,159.00	5,000 pieces	\$0.784
d	5,001 - 7,500 pieces		\$6,184.00	7,500 pieces	\$0.698
e	7,501 - 10,000 pieces		\$8,209.00	10,000 pieces	\$0.657
f	10,001 - 12,500 pieces		\$10,234.00	12,500 pieces	\$0.631
g	12,501 - 15,000 pieces		\$12,259.00	15,000 pieces	\$0.60
4	Mini Schedule, one color, 100# Endurance Gloss Text stock (11" x 17", no bleeds, folded to 4 ¼" x 11")		Each Format		Quoted One Format
a	1 - 500 pieces		\$248.00	500 minimum	\$0.478
b	501 - 1,000 pieces		\$290.00	1,000 pieces	\$0.28
c	1,001 - 1,500 pieces		\$332.00	1,500 pieces	\$0.213
d	1,501 - 2,000 pieces		\$374.00	2,000 pieces	\$0.178
e	2,001 - 2,500 pieces		\$416.00	2,500 pieces	\$0.16
f	2,501 - 3,000 pieces		\$458.00	3,000 pieces	\$0.146
g	3,001 - 3,500 pieces		\$500.00	3,500 pieces	\$0.135
h	3,501 - 5,000 pieces		\$626.00	5,000 pieces	\$0.12

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for SCTI-ACEC Printing Services - Bid #11-0005

Opened July 15, 2010 at 2:00 p.m.

Item #	Description	Postal Center International, Inc.		Pride Enterprises	
		Units Bid	Price	Units Bid	Price
1	Handout, full color front and back, card stock (8 ½" x 11")				
a	1 - 250 Pieces		\$0.1775		\$1,420.00
b	250 - 500 pieces		\$0.1775		\$2,100.00
2	Handout, full color front and back, card stock (4 ¼" x 11")				
a	1 - 250 pieces		\$0.17968		\$1,160.00
b	250 - 500 pieces		\$0.17968		\$1,480.00
3	Catalog (SCTI), with full color front and back covers (8 1/2 " x 11")				
a	1 -1,000 pieces				\$1,280.00
b	1,001 - 2,500 pieces				\$1,630.00
c	2,501 - 5,000 pieces				\$2,140.00
d	5,001 - 7,500 pieces				\$2,670.00
e	7,501 - 10,000 pieces				\$3,215.00
f	10,001 - 12,500 pieces				\$3,720.00
g	12,501 - 15,000 pieces				\$4,270.00
4	Mini Schedule, one color, 100# Endurance Gloss Text stock (11" x 17", no bleeds, folded to 4 ¼" x 11")				
a	1 - 500 pieces		\$0.3463		\$416.00
b	501 - 1,000 pieces		\$0.3463		\$437.00
c	1,001 - 1,500 pieces		\$0.3463		\$452.00
d	1,501 - 2,000 pieces		\$0.3463		\$463.00
e	2,001 - 2,500 pieces		\$0.3463		\$478.00
f	2,501 - 3,000 pieces		\$0.3463		\$484.00
g	3,001 - 3,500 pieces		\$0.3463		\$489.00
h	3,501 - 5,000 pieces		\$0.3463		\$520.00

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for SCTI-ACEC Printing Services - Bid #11-0005

Opened July 15, 2010 at 2:00 p.m.

Item #	Description	Serbin Printing, Inc.		Sir Speedy	
		Units Bid	Price	Units Bid	Price
1	Handout, full color front and back, card stock (8 ½" x 11")				
a	1 - 250 Pieces		\$0.42	250	\$142.00
b	250 - 500 pieces		\$0.33	500	\$257.00
2	Handout, full color front and back, card stock (4 ¼" x 11")				
a	1 - 250 pieces		\$0.34	250	\$88.00
b	250 - 500 pieces		\$0.21	500	\$143.00
3	Catalog (SCTI), with full color front and back covers (8 1/2 " x 11")				
a	1 -1,000 pieces		\$1.88	1K	\$1,622.00
b	1,001 - 2,500 pieces		\$1.07	2.5	\$3,320.00
c	2,501 - 5,000 pieces		\$0.79	5	\$5,200.00
d	5,001 - 7,500 pieces		\$0.69	7.5	\$5,800.00
e	7,501 - 10,000 pieces		\$0.63	9	\$6,453.00
f	10,001 - 12,500 pieces		\$0.60	12.5	\$8,750.00
g	12,501 - 15,000 pieces		\$0.57	15	\$9,900.00
4	Mini Schedule, one color, 100# Endurance Gloss Text stock (11" x 17", no bleeds, folded to 4 ¼" x 11")				
a	1 - 500 pieces		\$0.16	500	\$488.00
b	501 - 1,000 pieces		\$0.16	1,000	\$587.00
c	1,001 - 1,500 pieces		\$0.16	1,500	\$640.00
d	1,501 - 2,000 pieces		\$0.16	2,000	\$688.00
e	2,001 - 2,500 pieces		\$0.14	2,500	\$732.00
f	2,501 - 3,000 pieces		\$0.13	3,000	\$789.00
g	3,001 - 3,500 pieces		\$0.12	3,500	\$837.00
h	3,501 - 5,000 pieces		\$0.10	5,000	\$948.00

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for SCTI-ACEC Printing Services - Bid #11-0005

Opened July 15, 2010 at 2:00 p.m.

Item #	Description	Sun Coast Press		Web Offset Printing Company		West Coast Printing of FL	
		Units Bid	Price	Units Bid	Price	Units Bid	Price
1	Handout, full color front and back, card stock (8 1/2" x 11")						
a	1 - 250 Pieces					per pc.	\$0.196
b	250 - 500 pieces					per pc.	\$0.196
2	Handout, full color front and back, card stock (4 1/4" x 11")						
a	1 - 250 pieces					per pc.	\$0.098
b	250 - 500 pieces					per pc.	\$0.098
3	Catalog (SCTI), with full color front and back covers (8 1/2 " x 11")				8 3/8 x 10 7/8		
a	1 -1,000 pieces		\$4,060.00		\$2,375.00	per pc.	\$1.447
b	1,001 - 2,500 pieces		\$5,665.00		\$2,375.00 - \$3,135.00	per pc.	\$0.811
c	2,501 - 5,000 pieces		\$5,301.00		\$3,135.00 - \$3,850.00	per pc.	\$0.599
d	5,001 - 7,500 pieces		\$6,369.00		\$3,850.00 - \$4,769.00	per pc.	\$0.529
e	7,501 - 10,000 pieces		\$6,888.00		\$4,769.00 - \$5,634.00	per pc.	\$0.493
f	10,001 - 12,500 pieces		\$7,897.00		\$5,634.00 - \$6,480.00	per pc.	\$0.472
g	12,501 - 15,000 pieces		\$8,266.00		\$6,480.00 - \$7,195.00	per pc.	\$0.458
4	Mini Schedule, one color, 100# Endurance Gloss Text stock (11" x 17", no bleeds, folded to 4 1/4" x 11")						
a	1 - 500 pieces					per pc.	\$0.329
b	501 - 1,000 pieces					per pc.	\$0.221
c	1,001 - 1,500 pieces					per pc.	\$0.185
d	1,501 - 2,000 pieces					per pc.	\$0.167
e	2,001 - 2,500 pieces						\$0.156
f	2,501 - 3,000 pieces					per pc.	\$0.149
g	3,001 - 3,500 pieces					per pc.	\$0.144
h	3,501 - 5,000 pieces					per pc.	\$0.134

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for SCTI-ACEC Printing Services - Bid #11-0005

Opened July 15, 2010 at 2:00 p.m.

Item #	Description	Coastal Printing, Inc.		DiMension Business Forms/ Target Graphics	
		Units Bid	Price	Units Bid	Price
5	Tri-fold Brochure, full color on 100# Endurance Gloss Text stock (8 1/2 " x 11" folded to 3 1/2" x 8 1/2")				
a	1 - 500 pieces	500 copies	\$319.00		
b	501 - 1,000 pieces	1,000 copies	\$345.00		
c	1,001 - 1,500 pieces	1,500 copies	\$385.00	1,500 pieces	\$413.00
d	1,501 - 2,000 pieces	2,000 copies	\$399.00		
6	CWE/Fee Support Schedule, one color,100# Endurance Gloss Text stock (17" x 22" folded to 8 1/2" x 11")				
a	1 - 500 pieces	500 copies	\$400.00	500 pieces	\$345.00
b	501 - 1,000 pieces	1,000 copies	\$443.00		
c	1,001 - 1,500 pieces	1,500 copies	\$485.00	1,500 pieces	\$485.00
d	1,501 - 2,000 pieces	2,000 copies	\$527.00		
e	2,001 - 2,500 pieces	2,500 copies	\$563.00		
f	2,501 - 3,000 pieces	3,000 copies	\$604.00		
g	3,001 - 3,500 pieces	3,500 copies	\$645.00		
h	3,501 - 5,000 pieces	5,000 copies	\$756.00	5,500 pieces	\$980.00
i	5,001 - 6,500 pieces	6,500 copies	\$873.00		
j	6,501 - 7,500 pieces	7,500 copies	\$952.00		
k	7,501 - 10,000 pieces	10,000 copies	\$1,152.00		
l	10,001 - 12,500 pieces	12,500 copies	\$1,351.00		
m	12,501 - 15,000 pieces	15,000 copies	\$1,550.00		
n	15,001 - 17,500 pieces	17,500 copies	\$1,750.00		
o	17,501 - 20,000 pieces	20,000 copies	\$1,944.00	21,000 pieces	\$2,975.00
p	20,001 - 22,500 pieces	22,500 copies	\$2,140.00		
q	22,501 - 25,000 pieces	25,000 copies	\$2,336.00		
r	25,001 - 27,500 pieces	27,500 copies	\$2,533.00		
s	27,501 - 30,000 pieces	30,000 copies	\$2,729.00		

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for SCTI-ACEC Printing Services - Bid #11-0005

Opened July 15, 2010 at 2:00 p.m.

		J & G Printing, Inc.		Manatee Printers, Inc.	
Item #	Description		Price	Units Bid	Price
5	Tri-fold Brochure, full color on 100# Endurance Gloss Text stock (8 1/2 " x 11" folded to 3 1/2" x 8 1/2")				
a	1 - 500 pieces			500 minimum	\$0.422
b	501 - 1,000 pieces			1,000 pieces	\$0.334
c	1,001 - 1,500 pieces			1,500 pieces	\$0.298
d	1,501 - 2,000 pieces			2,000 pieces	\$0.279
6	CWE/Fee Support Schedule, one color, 100# Endurance Gloss Text stock (17" x 22" folded to 8 1/2" x 11")				
a	1 - 500 pieces		\$363.00	500 minimum	\$0.574
b	501 - 1,000 pieces		\$429.00	1,000 pieces	\$0.334
c	1,001 - 1,500 pieces		\$495.00	1,500 pieces	\$0.253
d	1,501 - 2,000 pieces		\$564.00	2,000 pieces	\$0.215
e	2,001 - 2,500 pieces		\$633.00	2,500 pieces	\$0.191
f	2,501 - 3,000 pieces		\$702.00	3,000 pieces	\$0.176
g	3,001 - 3,500 pieces		\$771.00	3,500 pieces	\$0.168
h	3,501 - 5,000 pieces		\$978.00	5,000 pieces	\$0.148
i	5,001 - 6,500 pieces		\$1,184.00	6,500 pieces	\$0.137
j	6,501 - 7,500 pieces		\$1,321.00	7,500 pieces	\$0.132
k	7,501 - 10,000 pieces		\$1,665.00	10,000 pieces	\$0.124
l	10,001 - 12,500 pieces		\$1,991.00	12,500 pieces	\$0.119
m	12,501 - 15,000 pieces		\$2,317.00	15,000 pieces	\$0.117
n	15,001 - 17,500 pieces		\$2,643.00	17,500 pieces	\$0.114
o	17,501 - 20,000 pieces		\$2,969.00	20,000 pieces	\$0.113
p	20,001 - 22,500 pieces		\$3,295.00	22,500 pieces	\$0.111
q	22,501 - 25,000 pieces		\$3,621.00	25,000 pieces	\$0.111
r	25,001 - 27,500 pieces		\$3,947.00	27,500 pieces	\$0.110
s	27,501 - 30,000 pieces		\$4,273.00	30,000 pieces	\$0.110

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for SCTI-ACEC Printing Services - Bid #11-0005

Opened July 15, 2010 at 2:00 p.m.

		Postal Center International, Inc.		Pride Enterprises	
Item #	Description	Units Bid	Price	Units Bid	Price
5	Tri-fold Brochure, full color on 100# Endurance Gloss Text stock (8 1/2 " x 11" folded to 3 1/2" x 8 1/2")				
a	1 - 500 pieces		\$0.17768		\$340.00
b	501 - 1,000 pieces		\$0.17768		\$390.00
c	1,001 - 1,500 pieces		\$0.17768		\$425.00
d	1,501 - 2,000 pieces		\$0.17768		\$445.00
6	CWE/Fee Support Schedule, one color,100# Endurance Gloss Text stock (17" x 22" folded to 8 1/2" x 11")				
a	1 - 500 pieces				\$310.00
b	501 - 1,000 pieces				\$340.00
c	1,001 - 1,500 pieces				\$390.00
d	1,501 - 2,000 pieces				\$432.00
e	2,001 - 2,500 pieces				\$475.00
f	2,501 - 3,000 pieces				\$519.00
g	3,001 - 3,500 pieces				\$630.00
h	3,501 - 5,000 pieces				\$705.00
i	5,001 - 6,500 pieces				\$840.00
j	6,501 - 7,500 pieces				\$925.00
k	7,501 - 10,000 pieces				\$1,150.00
l	10,001 - 12,500 pieces				\$1,370.00
m	12,501 - 15,000 pieces				\$1,590.00
n	15,001 - 17,500 pieces				\$1,820.00
o	17,501 - 20,000 pieces				\$2,040.00
p	20,001 - 22,500 pieces				\$2,260.00
q	22,501 - 25,000 pieces				\$2,470.00
r	25,001 - 27,500 pieces				\$2,690.00
s	27,501 - 30,000 pieces				\$2,910.00

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for SCTI-ACEC Printing Services - Bid #11-0005

Opened July 15, 2010 at 2:00 p.m.

Item #	Description	Serbin Printing, Inc.		Sir Speedy	
		Units Bid	Price	Units Bid	Price
5	Tri-fold Brochure, full color on 100# Endurance Gloss Text stock (8 1/2 " x 11" folded to 3 1/2" x 8 1/2")				
a	1 - 500 pieces		\$0.34		\$272.00
b	501 - 1,000 pieces		\$0.28		\$323.00
c	1,001 - 1,500 pieces		\$0.25		\$380.00
d	1,501 - 2,000 pieces		\$0.25		\$430.00
6	CWE/Fee Support Schedule, one color, 100# Endurance Gloss Text stock (17" x 22" folded to 8 1/2" x 11")				Can't do in house
a	1 - 500 pieces		\$0.64		
b	501 - 1,000 pieces		\$0.39		
c	1,001 - 1,500 pieces		\$0.30		
d	1,501 - 2,000 pieces		\$0.25		
e	2,001 - 2,500 pieces		\$0.22		
f	2,501 - 3,000 pieces		\$0.20		
g	3,001 - 3,500 pieces		\$0.19		
h	3,501 - 5,000 pieces		\$0.16		
i	5,001 - 6,500 pieces		\$0.15		
j	6,501 - 7,500 pieces		\$0.14		
k	7,501 - 10,000 pieces		\$0.13		
l	10,001 - 12,500 pieces		\$0.12		
m	12,501 - 15,000 pieces		\$0.11		
n	15,001 - 17,500 pieces		\$0.11		
o	17,501 - 20,000 pieces		\$0.10		
p	20,001 - 22,500 pieces		\$0.10		
q	22,501 - 25,000 pieces		\$0.10		
r	25,001 - 27,500 pieces		\$0.10		
s	27,501 - 30,000 pieces		\$0.10		

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for SCTI-ACEC Printing Services - Bid #11-0005

Opened July 15, 2010 at 2:00 p.m.

Item #	Description	Sun Coast Press		Web Offset Printing Company		West Coast Printing of FL	
		Units Bid	Price	Units Bid	Price	Units Bid	Price
5	Tri-fold Brochure, full color on 100# Endurance Gloss Text stock (8 1/2 " x 11" folded to 3 1/2" x 8 1/2")						
a	1 - 500 pieces					per pc.	\$0.64
b	501 - 1,000 pieces					per pc.	\$0.398
c	1,001 - 1,500 pieces					per pc.	\$0.318
d	1,501 - 2,000 pieces					per pc.	\$0.278
6	CWE/Fee Support Schedule, one color,100# Endurance Gloss Text stock (17" x 22" folded to 8 1/2" x 11")						
a	1 - 500 pieces						
b	501 - 1,000 pieces						
c	1,001 - 1,500 pieces						
d	1,501 - 2,000 pieces						
e	2,001 - 2,500 pieces						
f	2,501 - 3,000 pieces						
g	3,001 - 3,500 pieces						
h	3,501 - 5,000 pieces						
i	5,001 - 6,500 pieces						
j	6,501 - 7,500 pieces						
k	7,501 - 10,000 pieces						
l	10,001 - 12,500 pieces						
m	12,501 - 15,000 pieces						
n	15,001 - 17,500 pieces						
o	17,501 - 20,000 pieces						
p	20,001 - 22,500 pieces						
q	22,501 - 25,000 pieces						
r	25,001 - 27,500 pieces						
s	27,501 - 30,000 pieces						

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for SCTI-ACEC Printing Services - Bid #11-0005

Opened July 15, 2010 at 2:00 p.m.

		Coastal Printing, Inc.		DiMension Business Forms/ Target Graphics	
Item #	Description	Units Bid	Price	Units Bid	Price
7	Course Schedule (ACEC) full color, 70# glossy, coated #3			Web job-can't bid	
Option One	2 folds approximately 12" x 21 1/2" flat size, folded piece approximately 6" x 10 3/4"				
a	185,000 - 200,000 pieces	200,000 copies	\$9,908.00		
b	200,001 - 215,000 pieces	215,000 copies	\$10,602.00		
c	215,001 - 225,000 pieces	225,000 copies	\$11,029.00		
Option Two	3 folds approximately 12" x 32 1/4" flat size, folded piece approximately 6" x 10 3/4"				
a	185,000 - 200,000 pieces	200,000 copies	\$14,119.00		
b	200,001 - 215,000 pieces	215,000 copies	\$15,122.00		
c	215,001 - 225,000 pieces	225,000 copies	\$15,828.00		
Option Three	Size – 6" W x 10 1/2" H, paper – 60# on set all pages color – process/full color, 8 pages (1,4,5,8,9,12,13,16) bindery – glued and trimmed (no staples)				
a	185,000 - 200,000 pieces				
b	200,001 - 215,000 pieces				
c	215,001 - 225,000 pieces				
Location of printing plant at which this project will be performed.					
Name		Coastal Printing, Inc.		Target for DiMension Business Forms	
Address		1730 Independence Boulevard		2053 13th Street	
City, State, Zip		Sarasota, FL 34234		Sarasota, FL 34237	
Contact		Linda Fraser		Dianne McDevitt	
Address		1730 Independence Boulevard		4411 Bee Ridge Road #313	
		Sarasota, FL 34234		Sarasota, FL 34233	
Phone		941-351-1515		941-724-4849	
Fax		941-351-8639		941-377-1478	
Federal ID No.		591950172		290461895	
Email		lfraser@coastalprint.com		dimensioncolor1@comcast.net	

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for SCTI-ACEC Printing Services - Bid #11-0005

Opened July 15, 2010 at 2:00 p.m.

		J & G Printing, Inc.		Manatee Printers, Inc.	
Item #	Description		Price	Units Bid	Price
7	Course Schedule (ACEC) full color, 70# glossy, coated #3				
Option One	2 folds approximately 12" x 21 1/2" flat size, folded piece approximately 6" x 10 3/4"				
a	185,000 - 200,000 pieces			185,000 pieces	\$0.063
b	200,001 - 215,000 pieces			215,000 pieces	\$0.063
c	215,001 - 225,000 pieces			225,000 pieces	\$0.062
Option Two	3 folds approximately 12" x 32 1/4" flat size, folded piece approximately 6" x 10 3/4"				
a	185,000 - 200,000 pieces			185,000 pieces	\$0.096
b	200,001 - 215,000 pieces			215,000 pieces	\$0.095
c	215,001 - 225,000 pieces			225,000 pieces	\$0.095
Option Three	Size – 6" W x 10 1/2" H, paper – 60# on set all pages color – process/full color, 8 pages (1,4,5,8,9,12,13,16) bindery – glued and trimmed (no staples)				No Bid This Version
a	185,000 - 200,000 pieces				
b	200,001 - 215,000 pieces				
c	215,001 - 225,000 pieces				
Location of printing plant at which this project will be performed.					
Name		J & G Printing, Inc.		Manatee Printers, Inc.	
Address		479A Interstate Court		1007 30th Avenue West	
City, State, Zip		Sarasota, FL 34240		Bradenton, FL 34205	
Contact		Allan Beck		Ron Pickelsimer	
Address		479A Interstate Court		1007 30th Avenue West	
		Sarasota, FL 34240		Bradenton, FL 34205	
Phone		941-377-3882		941-746-9100	
Fax		941-377-3994		941-747-7988	
Federal ID No.		591405053		591728670	
Email		kac@jgprinting.com		mike@manateeprinters.com	

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for SCTI-ACEC Printing Services - Bid #11-0005

Opened July 15, 2010 at 2:00 p.m.

		Postal Center International, Inc.		Pride Enterprises	
Item #	Description	Units Bid	Price	Units Bid	Price
7	Course Schedule (ACEC) full color, 70# glossy, coated #3				
Option One	2 folds approximately 12" x 21 1/2" flat size, folded piece approximately 6" x 10 3/4"				
a	185,000 - 200,000 pieces				\$12,900.00
b	200,001 - 215,000 pieces				\$13,850.00
c	215,001 - 225,000 pieces				\$14,470.00
Option Two	3 folds approximately 12" x 32 1/4" flat size, folded piece approximately 6" x 10 3/4"				
a	185,000 - 200,000 pieces				\$18,800.00
b	200,001 - 215,000 pieces				\$20,150.00
c	215,001 - 225,000 pieces				\$21,050.00
Option Three	Size – 6" W x 10 1/2" H, paper – 60# on set all pages color – process/full color, 8 pages (1,4,5,8,9,12,13,16) bindery – glued and trimmed (no staples)				
a	185,000 - 200,000 pieces				\$24,900.00
b	200,001 - 215,000 pieces				\$26,700.00
c	215,001 - 225,000 pieces				\$27,900.00
Location of printing plant at which this project will be performed.					
Name		Postal Center International, Inc.		Pride North Florida Graphics	
Address		3406 SW 26 Terrace		19566 SE Institution Drive	
City, State, Zip		Ft. Lauderdale, FL 33312		Blountstown, FL 32424	
Contact		Stephen Gussman		Denise Kiminki	
Address		10561 Satellite Boulevard		12425 28th Street North, Suite 300	
		Orlando, FL 32837		St. Petersburg, FL 33716	
Phone		407-852-1700		727-556-3300	
Fax		954-797-8697		727-570-3449	
Federal ID No.		592593670		592167018	
Email		stepheng@surfpci.com		bids@pride-enterprises.org	

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for SCTI-ACEC Printing Services - Bid #11-0005

Opened July 15, 2010 at 2:00 p.m.

		Serbin Printing, Inc.		Sir Speedy	
Item #	Description	Units Bid	Price	Units Bid	Price
7	Course Schedule (ACEC) full color, 70# glossy, coated #3				Can't do in house
Option One	2 folds approximately 12" x 21 1/2" flat size, folded piece approximately 6" x 10 3/4"				
a	185,000 - 200,000 pieces		\$0.05		
b	200,001 - 215,000 pieces		\$0.05		
c	215,001 - 225,000 pieces		\$0.05		
Option Two	3 folds approximately 12" x 32 1/4" flat size, folded piece approximately 6" x 10 3/4"				
a	185,000 - 200,000 pieces		\$0.08		
b	200,001 - 215,000 pieces		\$0.08		
c	215,001 - 225,000 pieces		\$0.08		
Option Three	Size – 6" W x 10 1/2" H, paper – 60# on set all pages color – process/full color, 8 pages (1,4,5,8,9,12,13,16) bindery – glued and trimmed (no staples)				
a	185,000 - 200,000 pieces		\$0.107		
b	200,001 - 215,000 pieces		\$0.107		
c	215,001 - 225,000 pieces		\$0.106		
Location of printing plant at which this project will be performed.					
Name		Serbin Printing, Inc.		Sir Speedy	
Address		1500 North Washington Boulevard		3939 South Tamiami	
City, State, Zip		Sarasota, FL 34236		Sarasota, FL 34231	
Contact		Robin K. Clark		Eileen Rosenzweig	
Address		1500 North Washington Boulevard		3939 South Tamiami	
		Sarasota, FL 34236		Sarasota, FL 34231	
Phone		941-366-0755		941-922-9289	
Fax		941-365-6327		941-924-1463	
Federal ID No.		591458674		592090404	
Email		rclark@serbinprinting.com		orders@sirspeedy.com	

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for SCTI-ACEC Printing Services - Bid #11-0005

Opened July 15, 2010 at 2:00 p.m.

		Sun Coast Press		Web Offset Printing Company		West Coast Printing of FL	
Item #	Description	Units Bid	Price	Units Bid	Price	Units Bid	Price
7	Course Schedule (ACEC) full color, 70# glossy, coated #3						
Option One	2 folds approximately 12" x 21 1/2" flat size, folded piece approximately 6" x 10 3/4"						
a	185,000 - 200,000 pieces		\$9,877.00		\$8,469.00 - \$9,078.00		
b	200,001 - 215,000 pieces		\$10,521.00		\$9,078.00 - \$9,687.00		
c	215,001 - 225,000 pieces		\$10,944.00		\$9,687.00 - \$10,088.00		
Option Two	3 folds approximately 12" x 32 1/4" flat size, folded piece approximately 6" x 10 3/4"						
a	185,000 - 200,000 pieces		\$12,339.00				
b	200,001 - 215,000 pieces		\$13,159.00				
c	215,001 - 225,000 pieces		\$13,708.00				
Option Three	Size – 6" W x 10 1/2" H, paper – 60# on set all pages color – process/full color, 8 pages (1,4,5,8,9,12,13,16) bindery – glued and trimmed (no staples)						
a	185,000 - 200,000 pieces		\$13,125.00		\$12,317.00		
b	200,001 - 215,000 pieces		\$14,026.00		\$13,181.00		
c	215,001 - 225,000 pieces		\$14,628.00		\$13,760.00		
Location of printing plant at which this project will be performed.							
Name		Newspaper Printing Company		Web OffSet Printing Co.			
Address		5210 South Lois Avenue		12198 44th Street North			
City, State, Zip		Tampa, FL 33611		Clearwater, FL 33762			
Contact		Richard A. Hackney		Cheryl Tevlin		Matthew Campbell	
Address		200 East Venice Avenue		12198 44th Street North		111 Corporation Way	
		Venice, FL 34285		Clearwater, FL 33762		Venice, FL 34285	
Phone		941-207-1400		727-572-7488		941-493-7300	
Fax		941-484-8452		727-572-7749		941-493-2210	
Federal ID No.		541040083		593241244		202067433	
Email		rhackney@suncoastpress.com		cherylt@weboffset.us		info@wcpfl.com	
		Recorded by: Peggy Long		Witnessed by: Joyce Haney			

SARASOTA COUNTY, FLORIDA

SCTI-ACEC Printing Services -
Bid #11-0005

JUSTIFICATION FOR AWARD TO OTHER THAN LOW BIDDER

Bid Opened July 15, 2010

Item #	Description of Item	Vendor	Reason For Not Awarding
2 a, b	Handout, 4 1/4" x 11"	West Coast Printing of FL	Awarded to Pride Enterprises as overall low for handouts, items #1 and #2.
3 a	Catalog (SCTI)	J & G Printing, Inc.	Awarded to Pride Enterprises as overall low for catalog.
6 a-d, g	CWE/Fee Support Schedule	Manatee Printers, Inc.	Awarded to Pride Enterprises as overall low for fee support schedule in quantities required.
6 o		Serbin Printing, Inc.	Awarded to Pride Enterprises as overall low for fee support schedule in quantities required.
6 m-s		Coastal Printing, Inc.	Awarded to Pride Enterprises as overall low for fee support schedule in quantities required.
7 Option One	Course Schedule		Reject item. ACEC will be ordering Option Three.
7 Option Two			Reject item. ACEC will be ordering Option Three.