



THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

MATERIALS MANAGEMENT DEPARTMENT

101 OLD VENICE ROAD

OSPREY, FLORIDA 34229

TELEPHONE (941) 486-2183 • FAX (941) 486-2188

MEMORANDUM

**TO: Members of the School Board
Lori White, Superintendent
Mitsi Corcoran, Chief Financial Officer**

FROM: Pat Black, CPPB, Director of Materials Management

TITLE: APPROVAL TO AWARD BID #12-0129 FOR PETROLEUM PRODUCTS

Bids to provide 'Petroleum Products' were received from four vendors on June 23, 2011. The bids of J.H. Williams Oil Company, Inc., Palmdale Oil Company, Port Consolidated, and SSI Petroleum were the best low bids meeting the advertised specifications. Reasons for not selecting the apparent low bid are included with the bid tabulation. This bid is for one year with the option to renew for two additional one-year periods. The funds for these purchases are contained in the operating budget allocated to the Transportation Department.

Requested by:
Ellery Girard

"Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes."

Posting Date: 07-26-11

Fiscal Impact:

Not to exceed
\$100,000

Funding:

Operating

Recommended Motion: That the bids of J.H. Williams Oil Company, Inc., Palmdale Oil Company, Port Consolidated, and SSI Petroleum, to provide 'Petroleum Products' in an amount not to exceed \$100,000, be approved for award and purchase.

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Bid Tabulation: Petroleum Products - Bid #12-0129

Opened June 23, 2011 at 3:00 p.m.

Bidder must provide manufacturer's product specifications for each product for which a bid is submitted. Vendor must provide documentation that motor oil is manufactured from Group 2 base stock.			J. H. Williams Oil Company, Inc.	Palmdale Oil Company
Item #	Description	Estimated Usage		
1.	Motor Oil <ul style="list-style-type: none"> ▪ SAE 15W-40 Multi grade ▪ Must meet API CJ-4/SM ▪ Oil will be pumped into a bulk storage tank. Price per gallon.	8,245 gallons (total for 3 sites)	\$8.95	\$7.57
	Brand Name of Product Bid:		76 Fleet Supreme 15W40	Total
2.	Hydraulic Oil <ul style="list-style-type: none"> ▪ Extreme pressure type with a viscosity of SUS 155 sec. @ 100° F, ISO 32 or AW 32. Price per 55 gallon. 	220 gallons	\$426.25	\$326.70
	Brand Name of Product Bid:		76 Megaflow AW 32	Total
For items 3-4. Automatic Transmission Fluid				
3.	Tran Synd, TES 295, or approved equal. Price per 55 gallon.	780 gallons	\$1,760.00	\$934.45
	Brand Name of Product Bid:		as spec Tran Synd	Total
4.	Dextron III or approved equal. Price per 55 gallon.	780 gallons	\$431.75	\$439.45
	Brand Name of Product Bid:		76 Super ATF	Total
5.	Gear Lubricant <ul style="list-style-type: none"> ▪ Multi purpose, meeting API Service Classification GL-5 and MIL-PRF-2105E; SAE-85W 140. Price per gallon. 	110 gallons	\$9.70	\$10.59
	Brand Name of Product Bid:		76 MP Gear 85W140	Total
6.	Chassis Lubricant <ul style="list-style-type: none"> ▪ Extreme pressure lithium type - 12 Hydroxy Stearate base grease of #2 NLGI consistency. Price per pound. 	120 pounds	\$2.09	\$2.09
	Brand Name of Product Bid:		76 Multiplex Red EP-2	Total

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Item #	Description	Estimated Usage		
1.	Motor Oil <ul style="list-style-type: none"> ▪ SAE 15W-40 Multi grade ▪ Must meet API CJ-4/SM ▪ Oil will be pumped into a bulk storage tank. Price per gallon.	8,245 gallons (total for 3 sites)	\$8.29	\$8.33
		Brand Name of Product Bid:	Chevron Delo 400 MG 15W40	Castrol Tecton
2.	Hydraulic Oil <ul style="list-style-type: none"> ▪ Extreme pressure type with a viscosity of SUS 155 sec. @ 100° F, ISO 32 or AW 32. Price per 55 gallon. 	220 gallons	\$327.25	\$393.55
		Brand Name of Product Bid:	Chevron AW 32	Castrol BP
For items 3-4. Automatic Transmission Fluid				
3.	Tran Synd, TES 295, or approved equal. Price per 55 gallon.	780 gallons	\$1,689.50	\$1,388.44
		Brand Name of Product Bid:	Mobile Delvac Syn ATF	Castrol AUTRAN
4.	Dextron III or approved equal. Price per 55 gallon.	780 gallons	\$382.80	\$438.77
		Brand Name of Product Bid:	Chevron ATF MD3	Chemlube ATF DEX III
5.	Gear Lubricant <ul style="list-style-type: none"> ▪ Multi purpose, meeting API Service Classification GL-5 and MIL-PRF-2105E; SAE-85W 140. Price per gallon. 	110 gallons	\$7.99	\$13.99* gallon or \$1.87* lb
		Brand Name of Product Bid:	Chevron RPM UNIV G/L 85 W 140	Castrol AP
6.	Chassis Lubricant <ul style="list-style-type: none"> ▪ Extreme pressure lithium type - 12 Hydroxy Stearate base grease of #2 NLGI consistency. Price per pound. 	120 pounds	\$2.2725	\$57.64* per 35 lb / \$1.65
		Brand Name of Product Bid:	Chevron Multifax EP2	Chevron Dura Lith #2

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For items 7-8. Anti-Freeze - Estimated usage is listed below for premix for both kinds of anti-freeze. Bid price for 55 gallon. Bid pre-mix and/or concentrate.						
			premix	concentrate	premix	concentrate
7.	Ethylene Glycol - green, Chevron Supreme Coolant or approved equal. Price per 55 gallon.	Pre-mix: 275 gallons Concentrate: 165 gallons	\$371.25	\$495.00	\$292.60	\$510.95
Brand Name of Product Bid:			CAM2 Full Strength		Total	
8.	Fully Formulated Ethylene Glycol - purple, Chevron Delo or approved equal. Price per 55 gallon.	330 gallons	\$522.50		\$372.35	
Brand Name of Product Bid:			CAM2 Super Life Fleet 50/50		Total	
NOTES						
No Bid received from BV Oil Company, Inc.						
Contact Name:			Larry McGary		Lachlan Cheatham	
Address:			878-12th Street East		911 North 2nd Street	
City, State, Zip:			Bradenton, FL 34208		Fort Pierce, FL 34950	
Telephone:			800-929-2370 x 4		772-461-2300	
Fax:			941-708-6849		772-595-0843	
Federal I.D.#:			590572743		592358666	
E-Mail:			larry.mcgary@jhwoil.com		lach@palmdaleoil.com	

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Opened June 23, 2011 at 3:00 p.m.

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For items 7-8. Anti-Freeze - Estimated usage is listed below for premix for both kinds of anti-freeze. Bid price for 55 gallon. Bid pre-mix and/or concentrate.						
			premix	concentrate	premix	concentrate
7.	Ethylene Glycol - green, Chevron Supreme Coolant or approved equal. Price per 55 gallon.	Pre-mix: 275 gallons Concentrate: 165 gallons	\$474.58	\$735.66	\$286.61	\$485.22
	Brand Name of Product Bid:		Chevron Supreme AF/C Chevron Supreme 50/50 AF/C		Defendal Universal	
8.	Fully Formulated Ethylene Glycol - purple, Chevron Delo or approved equal. Price per 55 gallon.	330 gallons	\$495.00		\$436.33	
	Brand Name of Product Bid:		Chevron Delo 50/50 ELC		Defendal HD EL	
NOTES					Item 5: Per Addendum 410 lbs. or 55/1 Item 6: Per Addendum 35 lb. pails	
No Bid received from BV Oil Company, Inc.						
Contact Name:			Noel M. Griffith		Donald Kissee	
Address:			5007 Denver Street		5131 Recker Highway	
City, State, Zip:			Tampa, FL 33619		Winter Haven, FL 33880	
Telephone:			813-791-7703		863-965-8788	
Fax:			813-248-5908		863-967-6235	
Federal I.D.#:			591173292		651158761	
E-Mail:			mgriffith@portconsolidated.com		dkissee@ssipetro.com	
			Recorded by: Peggy Long		Witnessed by: Joyce Haney	

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Petroleum Products - Bid # 12-0129
Justification for Award to Other Than Apparent Low Bidder

Item#	Vendor	Justification
3	Palmdale Oil Company	Unable to evaluate whether automatic transmission fluid meets TES 295 with specifications provided by Palmdale Oil Company. Product bid has 374° F vs 455° F flash point.
6	SSI Petroleum	Unable to evaluate as vendor did not include specification sheet for product bid.
	Palmdale Oil Company	Tie bid item. Awarded to J.H. Williams Oil Company, Inc., per tie bid procedures.