



**THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA**

MATERIALS MANAGEMENT DEPARTMENT

101 OLD VENICE ROAD

OSPREY, FLORIDA 34229

TELEPHONE (941) 486-2183 • FAX (941) 486-2188

**MEMORANDUM**

**TO: Members of the School Board  
Dr. Gary Norris, Superintendent  
Mr. Scott Lempe, Associate Superintendent**

**FROM: Pat Black, CPPB, Director of Materials Management**

**TITLE: APPROVAL TO AWARD BID #8017 FOR LANDSCAPE PLANTS,  
MATERIALS, AND RELATED SERVICES**

Bids to provide 'Landscape Plants, Materials, and Related Services' were received from four vendors on July 19, 2007. The bids of EarthBalance and Hazeltine Nurseries, Inc., were the best low bids meeting the advertised specifications. This bid is for a period of one year with the option to renew for two additional one-year periods. The funds for these purchases are contained in the operating capital budget allocated to the Facilities Services Department.

**Requested by:**  
Jody Dumas

"Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes."

Posting Date: 8-14-07

**Fiscal Impact:**

Not to exceed  
\$100,000.00

**Funding:**

Capital

**Recommended Motion:** That the bids of EarthBalance and Hazeltine Nurseries, Inc., to provide 'Landscape Plants, Materials, and Related Services' in an amount not to exceed \$100,000.00, be approved for award and purchase.

(over)

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid tabulation for Landscape Plants, Materials, and Related Services - Bid #8017

Bid opened and recorded July 19, 2007 at 3:00 P.M.

ITEM #	Common Reference	EarthBalance			Hazeltine Nurseries, Inc.			Holloway Tree Farm			Wholesale Landscape Supply, Inc.		
		Wholesale Price	Less % Discount	District Price	Wholesale Price	Less % Discount	District Price	Wholesale Price	Less % Discount	District Price	Wholesale Price	Less % Discount	District Price
<b>AQUATIC PLANTS</b>													
1	<b>Arrowheads</b>												
	1 Gallon:	\$1.50	10%	\$1.35	\$2.68	15%	\$2.28				\$2.50		\$2.50
	3 Gallon:	\$4.25	10%	\$3.82							\$6.25		\$6.25
	7 Gallon:												
	Alternate Size:	<b>Bare-root</b>			<b>Bare Root</b>								
	Alternate Price:	\$0.40	10%	\$0.36	\$0.75		\$0.64						
2	<b>Bulrushes</b>												
	1 Gallon:	\$1.50	10%	\$1.35	\$2.68	15%	\$2.28						
	3 Gallon:	\$4.25	10%	\$3.82									
	7 Gallon:												
	Alternate Size:	<b>Bare-root</b>			<b>Bare Root</b>								4"
	Alternate Price:	\$0.40	10%	\$0.36	\$0.75	15%	\$0.64				\$1.65		\$1.65
3	<b>Pickerelweed</b>												
	1 Gallon:	\$1.50	10%	\$1.35									
	3 Gallon:	\$4.25	10%	\$3.82							\$6.25		\$6.25
	7 Gallon:												
	Alternate Size:	<b>Bare-root</b>			<b>Bare Root</b>								4"
	Alternate Price:	\$0.40	10%	\$0.36	\$0.75	15%	\$0.64				\$1.65		\$1.65
4	<b>Fragrant Water Lily</b>												
	1 Gallon:	\$2.50	10%	\$2.25									
	3 Gallon:	\$5.25	10%	\$4.72									
	7 Gallon:												
	Alternate Size:	<b>Bare-root</b>			<b>Bare Root</b>								Bare Root only minimum 100
	Alternate Price:	\$1.50	10%	\$1.35	\$1.80	15%	\$1.53				\$2.75		\$2.75
<b>FERNS</b>													
5	<b>Fishtail Fern</b>												
	3 Gallon:				\$8.75	15%	\$7.44						
	7 Gallon:												
	Alternate Size:				<b>1 Gal</b>								1 Gallon
	Alternate Price:				\$5.80	15%	\$4.93				\$3.65		\$3.65
6	<b>Leather Fern</b>												
	3 Gallon:	\$6.00	10%	\$5.40	\$7.89	15%	\$6.71						
	7 Gallon:	\$20.00	10%	\$18.00									
	Alternate Size:	<b>1-gallon</b>			<b>1 Gal</b>								1 Gallon
	Alternate Price:	\$3.50	10%	\$3.15	\$5.80	15%	\$4.93				\$3.65		\$3.65

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<b>FERNS (continued)</b>													
7	<b>Macho Fern</b>												
	3 Gallon:				\$7.98	15%	\$6.78				\$9.15		\$9.15
	7 Gallon:												
	Alternate Size:				1 Gal								
	Alternate Price:				\$3.75	15%	\$3.19						
<b>GRASSES</b>													
8	<b>Dwarf Fakahatchee Grass</b>												
	1 Gallon:	\$1.50	10%	\$1.35	\$3.25	15%	\$2.76						
	3 Gallon:	\$4.00	10%	\$3.60	\$8.01	15%	\$6.81				\$6.65		\$6.65
	Alternate Size:												
	Alternate Price:												
9	<b>Eastern Gamagrass</b>												
	1 Gallon:	\$1.50	10%	\$1.35	\$3.25	15%	\$2.76						
	3 Gallon:	\$4.00	10%	\$3.60	\$8.01	15%	\$6.81						
	Alternate Size:												
	Alternate Price:												
10	<b>Muhly Grass</b>												
	1 Gallon:	\$1.50	10%	\$1.35	\$3.25	15%	\$2.76						
	3 Gallon:	\$4.00	10%	\$3.60	\$7.26	15%	\$6.17				\$7.50		\$7.50
	Alternate Size:				4-inch								
	Alternate Price:	\$0.95	10%	\$0.85									
11	<b>Sand Cordgrass</b>												
	1 Gallon:	\$1.50	10%	\$1.35	\$3.25	15%	\$2.76						
	3 Gallon:	\$4.00	10%	\$3.60	\$7.26	15%	\$6.17				\$7.50		\$7.50
	Alternate Size:				4-inch			4.5" Pot			Seasonal availability only		
	Alternate Price:	\$0.95	10%	\$0.85	\$1.46	15%	\$1.24						
<b>GROUND COVER</b>													
12	<b>Golden Creeper</b>										Coral Creeper		
	1 Gallon:				\$3.76	15%	\$3.20				\$3.65		\$3.65
	3 Gallon:												
	7 Gallon:												
	Alternate Size:				Liner								
	Alternate Price:				\$0.89	15%	\$0.76						
13	<b>Perennial Peanut</b>												
	1 Gallon:				\$3.25	15%	\$2.76						
	3 Gallon:				\$8.01	15%	\$6.81						
	7 Gallon:												
	Alternate Size:				Liner								
	Alternate Price:				\$0.89	15%	\$0.76						

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<b>GROUND COVER (continued)</b>													
14	<b>Sunshine Mimosa</b>												
	1 Gallon:				\$3.86	15%	\$3.28						
	3 Gallon:				\$9.00	15%	\$7.65						
	7 Gallon:												
	Alternate Size:												
	Alternate Price:												
<b>PALM</b>													
15	<b>Blue-stem or Dwarf Palmetto</b>												
	7 Gallon:				\$44.60	15%	\$37.91				\$50.00		\$50.00
	15 Gallon:				\$132.00	15%	\$112.20				\$100.00		\$100.00
	30 Gallon:												
	Alternate Size:				3 Gal								
	Alternate Price:				\$19.86	15%	\$16.88						
16	<b>Cabbage Palm</b>												
	7 Gallon:				\$26.89	15%	\$22.86						
	15 Gallon:				\$62.00	15%	\$52.70						
	30 Gallon:												
	Alternate Size:				14'-16' OAH						8-20'		
	Alternate Price:				\$114.50	15%	\$97.33				\$100.00 ea		\$100.00
17	<b>Scrub Palmetto</b>												
	3 Gallon:												
	7 Gallon:												
	15 Gallon:												
	Alternate Size:												
	Alternate Price:												
<b>PLANT</b>													
18	<b>Blue Flag Iris</b>												
	1 Gallon:	\$1.60	10%	\$1.44	\$3.95	15%	\$3.36						
	3 Gallon:	\$4.25	10%	\$3.82	\$8.91	15%	\$7.57						
	7 Gallon:												
	Alternate Size:	Bare-root			Liner								
	Alternate Price:	\$0.40	10%	\$0.36	\$0.89	15%	\$0.76						
19	<b>Chapman's Senna</b>												
	1 Gallon:				\$3.86	15%	\$3.28						
	3 Gallon:				\$9.00	15%	\$7.65						
	7 Gallon:				\$44.25	15%	\$37.61						
	Alternate Size:												
	Alternate Price:												



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<b>SHRUB (continued)</b>													
26	<b>Dwarf Schefflera</b>												
	3 Gallon:				\$8.01	15%	\$6.81				\$6.75		\$6.75
	7 Gallon:				\$26.50	15%	\$22.52				\$35.00		\$35.00
	15 Gallon:				\$52.50	15%	\$44.63				\$75.00		\$75.00
	Alternate Size:				1 Gal								
	Alternate Price:				\$3.25	15%	\$2.76						
27	<b>Dwarf Viburnum</b>												
	3 Gallon:				\$6.90		\$5.87						
	7 Gallon:				\$33.00		\$28.05						
	15 Gallon:												
	Alternate Size:												
	Alternate Price:												
28	<b>Privet Senna</b>												
	3 Gallon:				\$7.70		\$6.55						
	7 Gallon:												
	15 Gallon:												
	Alternate Size:												
	Alternate Price:												
29	<b>Walter's Viburnum</b>												
	3 Gallon:				\$9.95		\$8.46				\$7.50		\$7.50
	7 Gallon:				\$31.00		\$26.35						
	15 Gallon:				\$67.00		\$56.95						
	Alternate Size:												
	Alternate Price:												
30	<b>Wax Myrtle</b>												
	3 Gallon:				\$6.09		\$5.18	\$7.50	20%	\$6.00	\$6.50		\$6.50
	7 Gallon:				\$31.00		\$26.35	\$19.50	20%	\$15.60	\$16.50		\$16.50
	15 Gallon:				\$54.00		\$45.90	\$42.00	20%	\$33.60			
	Alternate Size:							30 gallon					
	Alternate Price:							\$95.00	10%	\$85.50			
<b>TREES</b>													
31	<b>American Elm</b>												
	Size: 12 - 14 Ft., 3-4" Caliper, Grade 1				\$219.00	15%	\$186.15						
	Alternate Size:												
	Alternate Price:												
32	<b>Bald Cypress</b>												
	Size: 12 - 14 Ft., 3-4" Caliper, Grade 1				\$160.00	15%	\$136.00				\$225.00		\$225.00
	Alternate Size:							30 gallon 10-12' ft. 2-2 1/2" Caliper, Grade 1					
	Alternate Price:							\$125.00	30%	\$87.50			

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<b>TREES (continued)</b>													
33	<b>Laurel Oak</b>												
	Size: 12 - 14 Ft., 3-4" Caliper, Grade 1				<b>\$260.00</b>	<b>15%</b>	<b>\$221.00</b>	\$275.00	12%	\$242.00	\$300.00		\$300.00
	Alternate Size:							30 gallon 10-12' ft.					
	Alternate Price:							2-2 1/2" Caliper, Grade 1					
								\$125.00	30%	\$87.50			
34	<b>Live Oak</b>												
	Size: 12 - 14 Ft., 3-4" Caliper, Grade 1				<b>\$240.00</b>	<b>15%</b>	<b>\$204.00</b>	\$275.00	12%	\$242.00	\$200.00		\$200.00
	Alternate Size:							45 gallon 12' ft.					
	Alternate Price:							2 1/2-3" Caliper, Grade 1					
								\$215.00	15%	\$182.75			
35	<b>Longleaf Pine</b>												
	Size: 12 - 14 Ft., 3-4" Caliper, Grade 1				<b>\$240.00</b>	<b>15%</b>	<b>\$204.00</b>				\$250.00		\$250.00
	Alternate Size:												
	Alternate Price:												
36	<b>Red Cedar</b>												
	Size: 12 - 14 Ft., 3-4" Caliper, Grade 1				<b>\$240.00</b>	<b>15%</b>	<b>\$204.00</b>				\$225.00		\$225.00
	Alternate Size:							65 gallon 10-12' ft.					
	Alternate Price:							2 1/2-3" Caliper, Grade 1					
								\$275.00	12%	\$242.00			
37	<b>Red Maple</b>												
	Size: 12 - 14 Ft., 3-4" Caliper, Grade 1				<b>\$240.00</b>	<b>15%</b>	<b>\$204.00</b>				\$225.00		\$225.00
	Alternate Size:							30 gallon 12' ft.					
	Alternate Price:							2 1/2" Caliper, Grade 1					
								\$125.00	25%	\$93.75			
38	<b>Sand Live Oak</b>												
	Size: 12 - 14 Ft., 3-4" Caliper, Grade 1				<b>\$260.00</b>	<b>15%</b>	<b>\$221.00</b>						
	Alternate Size:												
	Alternate Price:												
39	<b>South Florida Slash Pine</b>												
	Size: 12 - 14 Ft., 3-4" Caliper, Grade 1				<b>\$260.00</b>	<b>15%</b>	<b>\$221.00</b>				\$160.00		\$160.00
	Alternate Size:												
	Alternate Price:												



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<b>VINE</b>													
47	<b>Coral Honeysuckle</b>												
	1 Gallon:				\$3.60	15%	\$3.06						
	3 Gallon:				\$8.05	15%	\$6.84				\$12.50		\$12.50
	7 Gallon:												
	Alternate Size:												
	Alternate Price:												
48	<b>Crossvine</b>												
	1 Gallon:				\$3.60	15%	\$3.06				\$3.90		\$3.90
	3 Gallon:				\$9.00	15%	\$7.65						
	7 Gallon:												
	Alternate Size:												
	Alternate Price:												
<b>BALANCE OF LINE - MATERIALS</b>													
49	Aquatic Plants		10%			15%							
	Ferns		10%			15%							
	Grasses		10%			15%			5%				
	Ground Covers		10%			15%			5%				
	Palms					15%			10%				
	Plants		10%			15%			10%				
	Shrubs					15%			10%				
	Trees					15%			15%				
	Tree/Shrubs					15%			15%				
	Vines					15%							
	All other landscape plants and landscape materials					15%							
<b>DELIVERY CHARGES</b>											Trees/Palms-15 or less-\$20.00/each tree/palm. Trees/Palms-15 to semiload quantity-\$450.00 total freight.		
											Mixed trees/palms/plants-\$20.00 ea. tree/palm plus container delivery rates below.		
50	North County		\$125.00			\$145.00			\$625.00		Full truckloads just container plants.		
	South County		\$100.00			\$95.00			\$675.00		\$35.00		
											\$50.00		

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<b>HOURLY LABOR RATES</b>											Delivery includes transporting to location, but does not include unloading of trees/palms. See rate below for Skid Steer if needed for unloading or placement of trees/palms.		
51	Hourly rate for standard working hours	\$30.00			\$33.00								
	Hourly rate for non-standard working hours	\$30.00			\$37.00								
<b>EQUIPMENT &amp; OPERATOR(S)</b>											*Time starts when skid steer leaves Wholesale Landscape Supply enroute to needed location. Time ends at completion of job.		
52	Skid steer loader	\$500.00/day			\$33.00/hour \$264.00/day						\$75.00/hour (2 hr. minimum)		
	Rubber tire backhoe				\$33.00/hour \$264.00/day								
	Grade tracker				\$33.00/hour \$264.00/day								
	Spade truck				\$33.00/hour \$264.00/day								
<b>EQUIPMENT &amp; OPERATOR(S) (continued)</b>													
53	Additional equipment												
		Tractor w/Box Blade Attachment			Trencher								
		\$500.00/day			\$33.00/hour \$264.00/day								
					Maintenance Equipment								
					\$33.00/hour \$264.00/day								
<b>RENTAL EQUIPMENT</b>													
54	Indicate percentage (%) markup	10%			25%								
<b>Contact Name:</b>		Francis J. Clancey			Stephen Hazeltine			Kevin Dellinger			Richard E. Aid		
Address Line 1:		2579 N. Toledo Blade Blvd.			2401 N. River Road			2620 Griffin Road			6625 Bee Ridge Road		
Address Line 2:		North Port, FL 34289			Venice, FL 34292			Leesburg, FL 34748			Sarasota, FL 34241		
Telephone #		941-426-7878			941-485-1272			352-728-5096			941-379-2440		
Fax #		941-426-3673			941-488-6236			352-728-0568			941-379-0634		
Federal ID#		59-2612208			65-0300478			59-2755237			65-0057514		
E-mail:		<a href="mailto:mmoore@earthbalance.com">mmoore@earthbalance.com</a>			<a href="mailto:ablanco@hazeltinenurseries.com">ablanco@hazeltinenurseries.com</a>			<a href="mailto:Kevin@Hollowaytreefarm.com">Kevin@Hollowaytreefarm.com</a>			<a href="mailto:wlsrichard@hotmail.com">wlsrichard@hotmail.com</a>		
											*No printed wholesale price list		

Recorded by: Lynn Cox

Witnessed by: Carol Lichon