



THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

MATERIALS MANAGEMENT DEPARTMENT

101 OLD VENICE ROAD

OSPREY, FLORIDA 34229

TELEPHONE (941) 486-2183 • FAX (941) 486-2188

MEMORANDUM

**TO: Members of the School Board
Lori White, Superintendent
Mitsi Corcoran, Chief Financial Officer**

FROM: Pat Black, CPPB, Director of Materials Management

TITLE: APPROVAL TO AWARD BID #14-0003 FOR FRESH PRODUCE

Bids to provide 'Fresh Produce' were received from two vendors on July 18, 2013. The bid of Charles Bliss Produce was the best low bid meeting the advertised specifications. This bid is for a period of one year with the option to renew for two additional one-year periods. The funds for these purchases are contained in the Food and Nutrition Services budget.

Requested by:
Beverly Girard

"Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes."

Posting Date: 07-30-13

Fiscal Impact:

Not to exceed
\$300,000.00

Funding:

Food & Nutrition

Recommended Motion: That the bid of Charles Bliss Produce, to provide 'Fresh Produce' in an amount not to exceed \$300,000.00, be approved as presented.

(over)

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Tabulation for Fresh Produce - Bid #14-0003

Opened July 18, 2013 at 1:00 p.m.

				Charles Bliss Produce		Sunfresh Produce, Inc.	
1	2	3	4	5	6	5	6
Item #	Description	Unit	Annual Estimated Quantity	Unit Cost	Extended Cost	Unit Cost	Extended Cost
PRECUT/PREPACKAGED							
1	Apples, Sliced, Precut/Prepackaged: 100/2 oz. bags, First Quality, ready to eat.	case	1200	\$17.00	\$20,400.00	\$19.50	\$23,400.00
	Brand			Marjon		Chapman Fruit	
	How Packed			100/2 oz. bags per case		100/2 oz. bags	
2	Broccoli Florets, Precut/Prepackaged: 4/3 lb. bags, First Quality, washed, ready to eat.	case	2000	\$15.50	\$31,000.00	\$16.75	\$33,500.00
	Brand			Taylor Farms		Taylor Farms/Church Brothers	
	How Packed			4/3 lb. bags in each case		4/3 lb. bags	
3	Cabbage, Red, Shredded, Precut/Prepackaged: 4/5 lb. bags.	case	50	\$16.00	\$800.00	\$17.75	\$887.50
	Brand			Taylor Farms		Taylor Farms/Church Brothers	
	How Packed			4/3 lb. bags in each case		4/5 lb. bags	
4	Carrots, Baby Peeled, Precut/Prepackaged: 4/5 lb. bags, First Quality, washed, ready to eat.	case	700	\$14.00	\$9,800.00	\$20.25	\$14,175.00
	Brand			Grimmway		Taylor Farms/Grimmway Farms	
	How Packed			4/5 lb. bags in each case		4/5 lb. bags	
5	Cauliflower Florets, Precut/Prepackaged: 2/3 lb. bags, First Quality, washed, ready to eat.	case	200	\$9.50	\$1,900.00	\$14.45	\$2,890.00
	Brand			Taylor Farms		Taylor Farms	
	How Packed			3 lb. bags		2/3 lb. bags	
6	Lettuce, Iceberg, Shredded Coarse for Sandwiches and Garnish, Precut/Prepackaged: 4/5 lb. bags, First Quality, washed, sulfite-free, packaged in gas permeable package, code dated.	case	500	\$12.50	\$6,250.00	\$13.40	\$6,700.00
	Brand			Taylor Farms		Taylor Farms	
	How Packed			4/5 lb. bags each case		4/5 lb. bags	
7	Melon, Cantaloupe, Chunks, Bulk Packed: 4 count/1 gal. jars/case.	case	50	\$38.50	\$1,925.00	\$26.00	\$1,300.00
	Brand			Marjon		Marjon Specialty Foods	
	How Packed			4/1 gallon jars per case		2/5 lb. tray	

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PRECUT/PREPACKAGED							
8	Melon, Cantaloupe, Prepackaged, Chunks, Single Serve: 100 count/2 oz. bags/case	case	250	\$24.50	\$6,125.00	\$44.00	\$11,000.00
	Brand			Marjon		Marjon Specialty Foods	
	How Packed			100/2 oz. bags per case		100/2 oz. bags	
9	Melon, Honeydew, Chunks, Bulk Packed: 4 count/1 gal. jars/case	case	50	\$38.50	\$1,925.00	\$26.00	\$1,300.00
	Brand			Marjon		Marjon Specialty Foods	
	How Packed			4/1 gallon jars per case		2/5 lb. tray	
10	Melon, Honeydew, Prepackaged: 100 count/2 oz. bags/case	case	250	\$24.50	\$6,125.00	\$44.00	\$11,000.00
	Brand			Marjon		Marjon Specialty Foods	
	How Packed			100/2 oz. bags per case		100/2 oz. bags	
11	Spinach, Precut/Prepackaged: 12/10 oz. bags per case, stemmed and washed, ready to eat, sulfite-free, packaged in gas permeable package, code dated.	case	250	\$14.00	\$3,500.00	\$14.70	\$3,675.00
	Brand			U.S.		Taylor Farms/Church Brothers	
	How Packed			12/10 oz. bags per case		12/10 oz. bags	
REGULAR PACK							
12	Apples, Red Delicious: 125 count, 40 lbs. minimum per full container with tray packs, Northwest, U.S. Fancy/Extra Fancy Grades.	case	1200	\$14.50	\$17,400.00	\$18.00	\$21,600.00
	Brand			Washington/Eastern U.S. Extra Fancy		Mancuso	
	How Packed			125/138 depending on availability and price		125 count box	
13	Bananas: 150 count, petite.	case	1200	\$11.00	\$13,200.00	\$12.00	\$14,400.00
	Brand			Del Monte		Del Monte	
	How Packed			150 count		40 lb. box	

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REGULAR PACK							
14	Cantaloupe: Fresh, U.S. Grade No. 1.	case	50	\$9.50	\$475.00	\$13.20	\$660.00
	Brand			U.S./Central & South America		S&S	
	How Packed			9ct/12ct/15ct based on availability		12 count box	
15	Celery, Stalk: 24 count, approximately 55 lbs. per case, First Quality.	case	150	\$12.50	\$1,875.00	\$24.00	\$3,600.00
	Brand			U.S.		Church Brothers	
	How Packed			24 count per case		24 count box	
16	Celery, Stalk: 6 count, approximately 10 lbs., First Quality.	6/ count	600	\$3.50	\$2,100.00	\$6.00	\$3,600.00
	Brand			U.S.		Church Brothers	
	How Packed			6 count bag		6 count box	
17	Cucumbers: 6" minimum, 5 lb. bag.	bag	1800	\$1.25	\$2,250.00	\$1.80	\$3,240.00
	Brand			U.S.		Various brands	
	How Packed			5 lb. bag		5 lb. bag	
18	Cucumbers: 6" minimum, 50-55 lbs. per case.	case	125	\$10.00	\$1,250.00	\$18.00	\$2,250.00
	Brand			U.S.		Various brands	
	How Packed			50 lb. case		50 lb. box	
19	Grapefruit, Red: 32 count, 38-40 lbs.	case	130	\$9.00	\$1,170.00	\$17.50	\$2,275.00
	Brand			U.S.		Citrus Barrell	
	How Packed			32 count case		32 count box	
20	Grapes, Seedless Red: 18-23 lbs. per case, U. S. Grade No. 1.	case	2200	\$10.50	\$23,100.00	\$19.56	\$43,032.00
	Brand			U.S./South America		Pandol	
	How Packed			18-23 lb. case		18-20 count box	
21	Lemons: 140-200 count, one dz. per bag, U.S. Grade No. 1.	bag	100	\$1.50	\$150.00	\$1.46	\$146.00
	Brand			U.S.		Sunkist	
	How Packed			12 piece per bag		200 count 40 lb. box	

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REGULAR PACK							
22	Lettuce, Romaine: chopped, 6 count, 2 lb. bags/case	case	1000	\$14.00	\$14,000.00	\$5.48	\$5,480.00
	Brand			Taylor Farms		Church Brothers	
	How Packed			4/5 lb. bags in each case		6 count bag	
23	Melons, Honeydew: 8 count, U.S. Grade No. 1.	case	100	\$10.50	\$1,050.00	\$12.71	\$1,271.00
	Brand			U.S.		4 Boys	
	How Packed			8 count case		8 count box	
24	Onions, Red: 5 lb bag, medium size, U.S. Grade No. 1.	bag	100	\$2.25	\$225.00	\$2.58	\$258.00
	Brand			U.S.		Gillis Farms	
	How Packed			5 lb. bag		5 lb. bag	
25	Onions, Yellow: 10 lb. bag, medium size, U.S. Grade No. 1.	bag	300	\$2.50	\$750.00	\$3.08	\$924.00
	Brand			U.S.		Brandt	
	How Packed			10 lb. bag		10 lb. bag	
26	Onions, Yellow: 50 lb. bag, medium size, U.S. Grade No. 1.	bag	175	\$8.00	\$1,400.00	\$15.40	\$2,695.00
	Brand			U.S.		Brandt	
	How Packed			50 lb. sack/bag		50 lb. bag	
27	Oranges: 125 count, 40-42 lbs. minimum per full case, U.S. Grade No. 1.	case	1500	\$8.00	\$12,000.00	\$11.75	\$17,625.00
	Brand			Florida/California (Seasonal Availability)		Citrus Barrell	
	How Packed			125/138 count case		125 count 40 lb. box	
28	Pineapple: fresh, U.S. Grade No. 1.	case	700	\$9.00	\$6,300.00	\$12.00	\$8,400.00
	Brand			U.S.		Del Monte	
	How Packed			6-8 count case		7 count box	

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REGULAR PACK							
29	Peppers, Sweet, Green: minimum 2 1/2", 5 lb. bag, U.S. Grade No. 1.	bag	800	\$1.80	\$1,440.00	\$2.40	\$1,920.00
	Brand			U.S.		Various brands	
	How Packed			5 lb. bag		5 lb. bag	
30	Peppers, Sweet, Green: minimum 2 1/2", 25 lbs. per case, U.S. Grade No. 1.	case	175	\$8.00	\$1,400.00	\$12.00	\$2,100.00
	Brand			U.S.		Various brands	
	How Packed			25 lb. case		25 lb. box	
31	Peppers, Sweet, Red: minimum 2 1/2", 2 lb. bag, U.S. Grade No. 1.	bag	100	\$2.25	\$225.00	\$2.08	\$208.00
	Brand			U.S.		Irigoyen	
	How Packed			2 lb. bag		2 lb. bag	
32	Potatoes, Bakers: 100 count, U.S Grade No. 1.	case	350	\$9.00	\$3,150.00	\$20.25	\$7,087.50
	Brand			Jones/Idaho (Seasonal Availability)		McNeil	
	How Packed			100 count box		100 count 50 lb. box	
33	Potatoes, Small Red: 50 lb. bag, U.S. Grade No. 1.	bag	250	\$9.00	\$2,250.00	\$28.00	\$7,000.00
	Brand			Jones/U.S. (Seasonal Availability)		Kissimmee River	
	How Packed			50 lb. sack/bag		50 lb. bag	
34	Radishes: 6 oz. bag, 10 package bag.	bag	125	\$0.45	\$56.25	\$4.50	\$562.50
	Brand			Charley		Arrow	
	How Packed			6 oz. packages		10/6 oz. bags	
35	Squash, Yellow: medium, 5 lb. bag, U.S. Grade No. 1.	bag	150	\$1.25	\$187.50	\$4.66	\$699.00
	Brand			U.S.		Various brands	
	How Packed			5 lb. bag		5 lb. bag	

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REGULAR PACK							
36	Squash, Yellow: medium, 18-20 lb. case, U.S. Grade No. 1.	case	125	\$7.50	\$937.50	\$16.80	\$2,100.00
	Brand			U.S.		Various brands	
	How Packed			20 lb. case		18 lb. box	
37	Squash, Zucchini: medium 6-7 ", 5 lb. bag, U.S. Grade No. 1.	bag	300	\$1.25	\$375.00	\$16.80	\$5,040.00
	Brand			U.S.		Various brands	
	How Packed			5 lb. bag		5 lb. bag	
38	Squash, Zucchini: medium, 18-20 lb. case, U.S. Grade No. 1.	case	250	\$7.50	\$1,875.00	\$17.00	\$4,250.00
	Brand			U.S.		Various brands	
	How Packed			20 lb. case		18 lb. box	
39	Strawberries: 8 pints per flat, U.S. Grade No. 1.	flat	500	\$7.50	\$3,750.00	\$14.80	\$7,400.00
	Brand			Florida/California (Seasonal Availability)		Santa Cruz	
	How Packed			8 pints per flat		8/1 pint	
40	Tangerines: 120 count, 47 lbs.	case	700	\$9.50	\$6,650.00	\$15.00	\$10,500.00
	Brand			Florida/California (Seasonal Availability)		Citrus Barrell	
	How Packed			120 count case		120 count box	
41	Tomatoes, Cherry: 12 pints per flat, U.S. Grade No. 1.	flat	145	\$6.50	\$942.50	\$12.90	\$1,870.50
	Brand			U.S.		Lipman	
	How Packed			12 pints per flat		12/1 pint	
42	Tomatoes, Grape: 12 pints, U.S. Grade No. 1.	case	1500	\$6.75	\$10,125.00	\$12.90	\$19,350.00
	Brand			U.S.		Lipman	
	How Packed			12 pints per flat/case		12/1 pint	

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REGULAR PACK							
43	Tomatoes, Red, Firm: 72 count, 25 lbs. per case minimum, U.S. Grade No. 1.	case	900	\$7.50	\$6,750.00	\$15.00	\$13,500.00
	Brand			U.S.		Custom Pak	
	How Packed			25 lb. case		25 lb. box	
44	Watermelon: 2 count box, 18-20 lbs. each, U.S. Grade No. 1.	box	1300	\$2.25	\$2,925.00	\$5.60	\$7,280.00
	Brand			U.S. (Seasonal Availability)		Custom Pak	
	How Packed			2 count per box		2/18-20 lb. Melon	
GRAND TOTAL					\$231,483.75		\$332,151.00
SUMMARY BID SHEET							
A	Transfer to this line the total from the last line of column 6 on the Product Bid Form			\$231,483.75		\$332,151.00	
B	Enter your fixed fee per full unbroken carton	carton	8,500	\$1.75	\$14,875.00	\$4.00	\$34,000.00
C	Enter your fixed fee per full broken/split carton	carton	4,000	\$1.25	\$5,000.00	\$4.00	\$16,000.00
D	Enter your total cost plus fixed fees from lines A, B, and C, above			\$251,358.75		\$382,151.00	
Notes							
Location of Distribution Center							
Name				Charles Bliss Produce		Sunfresh Produce, Inc.	
Address				3119 East 3rd Avenue		3037 S. McCall Road	
City, State, Zip				Tampa, FL 33605		Englewood, FL 34224	
Capacity of Distribution Center				Ten (10) rail car loads		Approximately 500 pallets in 15,000 SQFT refrigerated space.	

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Item #	Description	Unit	Annual Estimated Quantity	Unit Cost	Extended Cost	Unit Cost	Extended Cost
Contact information for Account Manager assigned to the SBSC							
Name				Mary Beth Bliss		James Kripp	
Address				3119 East 3rd Avenue		3037 S. McCall Road	
City, State, Zip				Tampa, FL 33605		Englewood, FL 34224	
Phone Number				813-248-6187		941-475-3776	
Contact				Charles and Jim Bliss		James Kripp	
Address				3119 East 3rd Avenue		3037 S McCall Road	
				Tampa, FL 33605		Englewood, FL 34224	
Telephone				1-800-215-4236		941-475-7336	
Fax				813-248-6611		941-473-0108	
Federal I.D.				590732461		454350697	
E-Mail Address				blissproduce@verizon.net		jkripp@sunfreshfl.com	
				Recorded by: Nikki Brock		Witnessed by: Carol A. Lichon	