



**THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA**

MATERIALS MANAGEMENT DEPARTMENT

101 OLD VENICE ROAD

OSPREY, FLORIDA 34229

TELEPHONE (941) 486-2183 • FAX (941) 486-2188

**MEMORANDUM**

**TO: Members of the School Board  
Dr. Gary Norris, Superintendent  
Mr. Scott Lempe, Associate Superintendent**

**FROM: Pat Black, CPPB, Director of Materials Management**

**TITLE: APPROVAL TO AWARD RFP #6185 FOR ENERGY CONSERVATION  
CONSULTING SERVICES**

Proposals to provide 'Energy Conservation Consulting Services' were received from two vendors on June 1, 2006. The proposal of Energy Education, Inc., was the best proposal meeting the advertised specifications. This proposal is for a period of five years beyond a six month training period. Costs for these services will be payable from the savings generated by the program. The fee due for the services is 35% of the gross savings, only payable if the savings are realized. Two district employees will be utilized as Energy Educators.

**Requested by:**  
Jody Dumas

**Evaluated by:**  
Bob Earley  
Chuck Collins  
Ron Schwied

"Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes."

Posting Date: 12-5-06

**Fiscal Impact:** 35% of gross savings and \$65,000 for software, maintenance & training for the 5 year period.

**Recommended Motion:** That the proposal of Energy Education, Inc., to provide 'Energy Conservation Consulting Services' in the amount of 35% of gross savings (cost avoidance), be approved for award and purchase.

(over)

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RFP tabulation for Energy Conservation Consulting Services - RFP #6185

Proposal opening: June 1, 2006 at 2:00 pm.

Proposer's Name	Address	Authorized Representative	Telephone #	Fax #	E-mail Address	Federal ID #.	Signed Addendum
Energy Education, Inc.	908 Burnett Wichita Falls, TX 76301	Mindy Bailey Cuba	940-767-1500	940-767-1547	mbailey@energyped.com	752195821	yes
Global Resource Efficiency Services, LLC	11119 Serenity Oaks Lane Thonotosassa, FL 33592	Brian Frost	813-355-5316	813-986-8032	brian.frost@energyreapers.com	020712990	yes
Recorded by: Carol A. Lichon Witnessed by: Candy Bellew							

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Energy Conservation Consulting Services - RFP #6185

Proposal opening: June 1, 2006 @ 2:00 p.m.

POINTS AWARDED				
Proposer's Name	Evaluator			Average
	1	2	3	
Energy Education, Inc.	92.00	86.00	90.00	89.33
Global Resource Efficiency Services, LLC	46.00	73.00	67.00	62.00

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Energy Conservation Consulting Services - RFP #6185

Proposal opening: June 1, 2006 @ 2:00 p.m.

Proposer's Name	Points Awarded
	Total
<b>Energy Education, Inc.</b>	<b>89.33</b>
Global Resource Efficiency Services, LLC	62.00