



**SARASOTA**  
County Schools

Enc. \_\_\_\_\_  
December 8, 2015  
**Materials Management**  
Purchasing Department  
101 Old Venice Road, Osprey, FL 34229  
Phone 941-486-2183 • Fax 941-486-2188  
SarasotaCountySchools.net

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## MEMORANDUM

**TO: Members of the School Board**  
**Lori White, Superintendent**  
**Mitsi Corcoran, Chief Financial Officer**

**FROM: Carol A. Lichon, CPPO, Director of Materials Management**

**TITLE: APPROVAL TO AWARD BID #16-0032 FOR METAL ROOF**  
**INSTALLATION AND REPAIR SERVICES**

Bids to provide 'Metal Roof Installation and Repair Services' were received from five vendors on October 27, 2015. The bid of Gulf States Industries, Inc., was the best low bid meeting the advertised specifications based on a sealed scenario. This bid is for a period of one year with an option to renew for two additional one-year periods. The funds for these purchases are contained in the transfer from capital budget allocated to the Facilities Services Department.

**Requested by:**  
Jody Dumas

"Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes."

Posting Date: 12/01/2015

Not to exceed  
**Fiscal Impact:** \$300,000.00

**Recommended Motion:** That the bid of Gulf States Industries, Inc., for 'Metal Roof Installation and Repair Services' in an amount not to exceed \$300,000.00, be approved as presented.

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Metal Roof Installation and Repair Services - Bid #16-0032

Opened October 27, 2015 at 3:30 p.m.

Cost to provide all materials, labor, supervision, equipment, tools, travel, fuel, removal and disposal of refuse from SBSC property, etc., to perform metal roofing installation and repair services.		Crowther Roofing & Sheet Metal of Florida, Inc.	<b>Gulf States Industries, Inc.</b>	Ryman Construction, Inc.	Springer-Peterson Roofing & Sheet Metal, Inc.	Sutter Roofing Company of Florida
1.	Journeyman standard working hours (Monday through Friday 7:00 A.M. - 5:00 P.M.); hourly rate, including overhead and profit.	\$41.00	<b>\$40.00</b>	\$42.00	\$42.00	\$48.50
2.	Journeyman, non-standard working hours (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday); hourly rate, including overhead and profit.	\$55.00	<b>\$49.00</b>	\$50.00	\$50.00	\$58.00
3.	Helper, standard working hours (Monday through Friday 7:00 A.M. - 5:00 P.M.); hourly rate, including overhead and profit.	\$36.00	<b>\$36.00</b>	\$40.00	\$42.00	\$46.00
4.	Helper, non-standard working hours (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday); hourly rate, including overhead and profit.	\$45.00	<b>\$43.00</b>	\$48.00	\$50.00	\$55.00
<b>MATERIALS</b>						
5.	Materials to be billed at net cost plus mark-up. MAXIMUM 10%. No mark-up of sales tax allowed. A copy of the itemized materials invoice from the Contractor's supplier must be included with all billings to the SBSC.	10%	<b>10%</b>	10%	10%	10%
<b>SUBCONTRACTED SERVICES</b>						
For subcontracted services not used in the regular course of metal roof installation and repair services, including the use of dumpster or other debris removal services. Only to be used with prior written approval from the Facilities Services representative.						
6.	Subcontracted services to be billed at net cost plus mark-up. MAXIMUM 10%. No mark-up of sales tax allowed. A copy of the itemized subcontracted services invoice from the Subcontractor must be included with all billings to the SBSC.	10%	<b>5%</b>	5%	10%	9%
<b>RENTAL OF EQUIPMENT</b>						
For special rental equipment not used in the regular course of metal roof installation and repair services and only used with prior written approval from the Facilities Services representative. Rental is for active use of equipment. Payment for inactive use will not be allowed.						
7.	Rental equipment be billed at net cost plus mark-up. MAXIMUM 10%. No mark-up of sales tax allowed. A copy of the itemized rental invoice from the supplier must be included with all billings to the SBSC.	5%	<b>5%</b>	5%	10%	8%

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Contact	Paul Howard	<b>Charles Tsambis</b>	Kevin Ryman	Daniel Boatwright	Bradley W. Sutter
Address	7321 International Place	<b>7222 Washington Street</b>	36413 State Road 54	PO Box 1648	8284 Vico Court
	Sarasota, FL 34240	<b>New Port Richey, FL 34652</b>	Zephyrhills, FL 33541	Eaton Park, FL 33840	Sarasota, FL 34240
Phone	941-343-9600	<b>727-849-8376</b>	813-782-0825	863-665-1163	941-377-1000
Fax	941-371-8969	<b>727-849-8378</b>	813-788-6773	863-666-2468	941-377-4499
Federal I.D.	65-0653836	<b>59-2681321</b>	59-2935899	59-2149277	59-1923325
Email	<a href="mailto:paulh@crowther.net">paulh@crowther.net</a>	<a href="mailto:gulfstateroof@aol.com">gulfstateroof@aol.com</a>	<a href="mailto:kevin@rymanconstruction.com">kevin@rymanconstruction.com</a>	<a href="mailto:daniel@springerpeterson.com">daniel@springerpeterson.com</a>	<a href="mailto:brad@sutterroofing.com">brad@sutterroofing.com</a>
Recorded by: Diane Gentile		Witnessed by: Joyce E. Haney			