



**THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA**

MATERIALS MANAGEMENT DEPARTMENT

101 OLD VENICE ROAD

OSPREY, FLORIDA 34229

TELEPHONE (941) 486-2183 • FAX (941) 486-2188

**MEMORANDUM**

**TO: Members of the School Board  
Lori White, Superintendent  
Mitsi Corcoran, Chief Financial Officer**

**FROM: Pat Black, CPPB, Director of Materials Management**

**TITLE: APPROVAL TO AWARD BID #11-0017 FOR FIRE ALARM INSPECTION  
AND MAINTENANCE SERVICE**

Bids to provide 'Fire Alarm Inspection and Maintenance Service' were received from seven vendors on December 16, 2010. The bid of Commercial Electrical Systems Company was the best low bid meeting the advertised specifications based on a sealed scenario. The bid of AFA Protective Systems, Inc., was non-responsive to providing a manufacturer's price sheet and the requirement to have a technician trained by two manufacturers. This bid is for a period of one year with the option to renew for two additional one-year periods. The funds for these purchases are contained in the capital budget allocated to the Facilities Services Department.

**Requested by:**  
Jody Dumas

"Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes."

Posting Date: 02-08-11

**Fiscal Impact:** Not to exceed  
\$975,000.00

**Funding:** Capital

**Recommended Motion:** That the bid of Commercial Electrical Systems Company, to provide 'Fire Alarm Inspection and Maintenance Service' in an amount not to exceed \$975,000.00, be approved for award and purchase.

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Fire Alarm Inspection and Maintenance Service-Bid #11-0017

Opened December 16, 2010 at 2:00 p.m.

Price includes all inspections, tests, materials and services as specified herein.				AFA Protective Systems, Inc.	<b>Commercial Electrical Systems Company</b>	Florida Fire & Sound, Inc.
Item #	School	Panel Type	Device Count TBD = To be determined	Annual Price	<b>Annual Price</b>	Annual Price
1	Alta Vista Elementary 1050 S Euclid Ave Sarasota, FL 34237	Siemens MXL	203	\$3,000.00	<b>\$2,600.00</b>	\$2,000.00
2	Ashton Elementary 5110 Ashton Rd Sarasota, FL 34233	Silent Knight 5820XL	110	\$1,500.00	<b>\$1,190.00</b>	\$1,400.00
3	Atwater Elementary 4701 Huntsville Avenue North Port, FL 34288	Silent Knight 5820XL	173	\$2,000.00	<b>\$1,530.00</b>	\$1,700.00
4	Bay Haven School of Basics Plus 2901 W Tamiami Cir Sarasota, FL 24234	Simplex	153	\$1,500.00	<b>\$1,403.00</b>	\$1,500.00
5	Booker High 3201 N Orange Ave Sarasota, FL 34234	Current - Simplex Under Construction	516 TBD	\$6,000.00	<b>\$5,950.00</b>	\$8,900.00
6	Booker Middle 2250 Myrtle St Sarasota, FL 34234	Simplex	396	\$6,000.00	<b>\$5,780.00</b>	\$4,000.00
7	Brentwood Elementary 2500 Vinson Ave Sarasota, FL 34232	Silent Knight 5820XL	235	\$3,000.00	<b>\$2,975.00</b>	\$2,300.00
8	Brookside Middle 3636 S Shade Ave Sarasota, FL 34239	Siemens MXL	180	\$2,000.00	<b>\$4,930.00</b>	\$1,900.00
9	Cranberry Elementary 2775 Shalimar Terr North Port, FL 34286	Simplex	436	\$5,000.00	<b>\$3,825.00</b>	\$8,400.00
10	Emma E Booker Elementary 2350 Dr MLK Jr Wy Sarasota, FL 34234	Simplex	248	\$3,000.00	<b>\$2,975.00</b>	\$2,500.00
11	Englewood Elementary 150 N McCall Rd Englewood, FL 34223	Silent Knight 5820XL	186	\$2,500.00	<b>\$1,870.00</b>	\$1,900.00

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Item #	School	Panel Type	Device Count TBD = To be determined	Annual Price	Annual Price	Annual Price	Annual Price
1	Alta Vista Elementary 1050 S Euclid Ave Sarasota, FL 34237	Siemens MXL	203	\$3,572.80	\$5,900.00	\$8,394.00	\$4,605.00
2	Ashton Elementary 5110 Ashton Rd Sarasota, FL 34233	Silent Knight 5820XL	110	\$1,936.00	\$2,700.00	\$3,140.00	\$2,784.00
3	Atwater Elementary 4701 Huntsville Avenue North Port, FL 34288	Silent Knight 5820XL	173	\$3,044.80	\$3,500.00	\$4,216.00	\$2,784.00
4	Bay Haven School of Basics Plus 2901 W Tamiami Cir Sarasota, FL 24234	Simplex	153	\$2,692.80	\$2,800.00	\$2,203.00	\$2,784.00
5	Booker High 3201 N Orange Ave Sarasota, FL 34234	Current - Simplex Under Construction	516 TBD	\$9,081.60	\$8,900.00	\$13,226.00	\$8,783.00
6	Booker Middle 2250 Myrtle St Sarasota, FL 34234	Simplex	396	\$6,969.60	\$8,000.00	\$4,062.00	\$5,998.00
7	Brentwood Elementary 2500 Vinson Ave Sarasota, FL 34232	Silent Knight 5820XL	235	\$4,136.00	\$5,900.00	\$4,216.00	\$4,605.00
8	Brookside Middle 3636 S Shade Ave Sarasota, FL 34239	Siemens MXL	180	\$3,168.00	\$4,400.00	\$4,240.00	\$2,784.00
9	Cranberry Elementary 2775 Shalimar Terr North Port, FL 34286	Simplex	436	\$7,673.60	\$8,400.00	\$4,216.00	\$8,247.00
10	Emma E Booker Elementary 2350 Dr MLK Jr Wy Sarasota, FL 34234	Simplex	248	\$4,364.80	\$4,700.00	\$3,496.00	\$5,034.00
11	Englewood Elementary 150 N McCall Rd Englewood, FL 34223	Silent Knight 5820XL	186	\$3,273.60	\$3,600.00	\$3,612.00	\$2,784.00

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Item #	School	Panel Type	Device Count TBD = To be determined	Annual Price	Annual Price	Annual Price
12	Fruitville Elementary 601 Honore Ave Sarasota, FL 34232	Silent Knight 5820XL	478	\$6,000.00	<b>\$2,380.00</b>	\$4,500.00
13	Garden Elementary 700 Center Rd Venice, FL 34292	Simplex	311	\$3,500.00	<b>\$3,230.00</b>	\$3,200.00
14	Glenallen Elementary 7050 Glenallen Blvd North Port, FL 34287	Simplex	203	\$3,000.00	<b>\$2,975.00</b>	\$2,100.00
15	Gocio Elementary 3450 Gocio Rd Sarasota, FL 34235	Simplex	145	\$3,000.00	<b>\$2,720.00</b>	\$1,600.00
16	Gulf Gate Elementary 6500 S Lockwood Rdg Sarasota, FL 34231	Siemens MXLIQ	330	\$4,000.00	<b>\$3,825.00</b>	\$3,500.00
17	Heron Creek Middle 6501 W Price Blvd North Port, FL 34286	Siemens MXL	645	\$7,000.00	<b>\$5,100.00</b>	\$10,700.00
18	Lakeview Elementary 7299 Proctor Rd Sarasota, FL 34241	Simplex	329	\$3,500.00	<b>\$2,975.00</b>	\$3,400.00
19	Lamarque Elementary 3415 Lamarque Avenue North Port, FL 34287	Simplex 4100U	175	\$2,000.00	<b>\$2,975.00</b>	\$1,900.00
20	Laurel-Nokomis 1900 E Laurel Rd Nokomis, FL 34275	Simplex	739	\$9,000.00	<b>\$6,800.00</b>	\$12,600.00
21	McIntosh Middle 701 S McIntosh Rd Sarasota, FL 34232	Simplex	423	\$4,000.00	<b>\$5,525.00</b>	\$4,500.00
22	North Port High 6400 W Price Blvd North Port, FL 34286	Simplex	857	\$8,000.00	<b>\$7,565.00</b>	\$13,500.00
23	Oak Park School 7285 Proctor Rd Sarasota, FL 34241	Simplex	410	\$5,000.00	<b>\$5,015.00</b>	\$5,300.00

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Item #	School	Panel Type	Device Count TBD = To be determined	Annual Price	Annual Price	Annual Price	Annual Price
12	Fruitville Elementary 601 Honore Ave Sarasota, FL 34232	Silent Knight 5820XL	478	\$8,412.80	\$8,500.00	\$4,411.00	\$8,247.00
13	Garden Elementary 700 Center Rd Venice, FL 34292	Simplex	311	\$5,473.60	\$3,600.00	\$3,403.00	\$5,462.00
14	Glenallen Elementary 7050 Glenallen Blvd North Port, FL 34287	Simplex	203	\$3,572.80	\$5,400.00	\$4,266.00	\$4,605.00
15	Gocio Elementary 3450 Gocio Rd Sarasota, FL 34235	Simplex	145	\$2,552.00	\$5,100.00	\$4,216.00	\$2,784.00
16	Gulf Gate Elementary 6500 S Lockwood Rdg Sarasota, FL 34231	Siemens MXLIQ	330	\$5,808.00	\$6,300.00	\$5,292.00	\$5,462.00
17	Heron Creek Middle 6501 W Price Blvd North Port, FL 34286	Siemens MXL	645	\$11,352.00	\$8,200.00	\$8,969.00	\$11,889.00
18	Lakeview Elementary 7299 Proctor Rd Sarasota, FL 34241	Simplex	329	\$5,790.40	\$3,400.00	\$3,138.00	\$5,462.00
19	Lamarque Elementary 3415 Lamarque Avenue North Port, FL 34287	Simplex 4100U	175	\$3,080.00	\$3,500.00	\$4,216.00	\$2,784.00
20	Laurel-Nokomis 1900 E Laurel Rd Nokomis, FL 34275	Simplex	739	\$13,006.40	\$11,200.00	\$8,503.00	\$12,746.00
21	McIntosh Middle 701 S McIntosh Rd Sarasota, FL 34232	Simplex	423	\$7,444.80	\$4,400.00	\$6,157.00	\$7,390.00
22	North Port High 6400 W Price Blvd North Port, FL 34286	Simplex	857	\$15,083.20	\$9,200.00	\$12,840.00	\$12,746.00
23	Oak Park School 7285 Proctor Rd Sarasota, FL 34241	Simplex	410	\$7,216.00	\$7,400.00	\$6,722.00	\$7,390.00

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Item #	School	Panel Type	Device Count TBD = To be determined	Annual Price	Annual Price	Annual Price
24	Phillippi Shores Elementary 4747 S Tamiami Tr Sarasota, FL 34231	EST/EST II	338	\$2,500.00	<b>\$2,125.00</b>	\$3,500.00
25	Phoenix Academy 1085 S Shade Ave Sarasota, FL 34237	Simplex	71	\$1,500.00	<b>\$1,700.00</b>	\$1,200.00
26	Pine View School 1 Python Path Osprey, FL 34229	Simplex	613	\$6,000.00	<b>\$5,015.00</b>	\$10,500.00
27	Riverview High One Ram Wy Sarasota, FL 34231	Siemens XLS (9)	614	\$6,000.00	<b>\$6,800.00</b>	\$10,500.00
28	Riverview High Field House One Ram Wy Sarasota, FL 34231	Silent Knight 5820XL	14	\$200.00	<b>\$1,275.00</b>	\$1,200.00
29	SCTI 4748 Beneva Rd Sarasota, FL 34233	Simplex (4)	473	\$5,000.00	<b>\$4,250.00</b>	\$8,100.00
30	SCTI Police 4748 Beneva Rd Sarasota, FL 34233	Simplex	35	\$500.00	<b>\$1,020.00</b>	\$1,800.00
31	SCTI McIntosh Ag 701 S McIntosh Rd Sarasota, FL 34232	Simplex	14	\$200.00	<b>\$1,000.00</b>	\$1,500.00
32	SCTI Fire Science 794 Circus Blvd Sarasota, FL 34234	Silent Knight 5820XL	55	\$500.00	<b>\$935.00</b>	\$1,500.00
33	SCTI South Technical 1130 Indian Hills Blvd Venice, FL 34293	Silent Knight	41	\$500.00	<b>\$935.00</b>	\$1,400.00
34	SCTI Emergency Vehicle Ops Course 6664 West Price Blvd North Port, FL 34286	Silent Knight 5820XL	6	\$200.00	<b>\$680.00</b>	\$1,000.00

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Item #	School	Panel Type	Device Count TBD = To be determined	Annual Price	Annual Price	Annual Price	Annual Price
24	Phillippi Shores Elementary 4747 S Tamiami Tr Sarasota, FL 34231	EST/EST II	338	\$5,948.80	\$2,400.00	\$3,928.00	\$5,462.00
25	Phoenix Academy 1085 S Shade Ave Sarasota, FL 34237	Simplex	71	\$1,249.60	\$1,800.00	\$621.00	\$2,784.00
26	Pine View School 1 Python Path Osprey, FL 34229	Simplex	613	\$10,788.80	\$7,600.00	\$4,520.00	\$10,068.00
27	Riverview High One Ram Wy Sarasota, FL 34231	Siemens XLS (9)	614	\$10,806.40	\$7,600.00	\$12,773.00	\$10,068.00
28	Riverview High Field House One Ram Wy Sarasota, FL 34231	Silent Knight 5820XL	14	\$246.40	\$350.00	\$226.00	\$1,071.00
29	SCTI 4748 Beneva Rd Sarasota, FL 34233	Simplex (4)	473	\$8,324.80	\$7,100.00	\$8,482.00	\$8,247.00
30	SCTI Police 4748 Beneva Rd Sarasota, FL 34233	Simplex	35	\$616.00	\$900.00	\$190.00	\$1,499.00
31	SCTI McIntosh Ag 701 S McIntosh Rd Sarasota, FL 34232	Simplex	14	\$246.40	\$500.00	\$477.00	\$1,071.00
32	SCTI Fire Science 794 Circus Blvd Sarasota, FL 34234	Silent Knight 5820XL	55	\$968.00	\$1,100.00	\$963.00	\$2,356.00
33	SCTI South Technical 1130 Indian Hills Blvd Venice, FL 34293	Silent Knight	41	\$721.60	\$1,100.00	\$717.00	\$2,356.00
34	SCTI Emergency Vehicle Ops Course 6664 West Price Blvd North Port, FL 34286	Silent Knight 5820XL	6	\$105.60	\$300.00	\$180.00	\$1,071.00

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35	Sarasota High 1000 S School Ave Sarasota, FL 34237	Simplex	774	\$9,000.00	<b>\$10,200.00</b>	\$12,800.00
36	Sarasota Middle 4826 Ashton Rd Sarasota, FL 34233	Simplex	495	\$6,000.00	<b>\$5,525.00</b>	\$8,800.00
37	Southside Elementary 1901 Webber St Sarasota, FL 34239	Simplex (X2)	141	\$2,000.00	<b>\$2,125.00</b>	\$3,600.00
38	Suncoast Polytechnical High 4650 Beneva Road Sarasota, FL 34233	Siemens XLS	114	\$2,000.00	<b>\$2,550.00</b>	\$2,600.00
39	Tatum Ridge Elementary 4100 Tatum Rd Sarasota, FL 34240	Siemens MXL	353	\$4,500.00	<b>\$3,825.00</b>	\$7,900.00
40	Taylor Ranch Elementary 2500 Taylor Rch Tr Venice, FL 34293	Simplex (2)	301	\$3,500.00	<b>\$3,995.00</b>	\$7,600.00
41	Toledo Blade Elementary 1201 Geranium Ave North Port, FL 34287	Silent Knight 5820XL	330	\$4,000.00	<b>\$3,400.00</b>	\$3,500.00
42	Triad 4430 Beneva Rd Sarasota, FL 34233	Silent Knight 5207	75	\$1,000.00	<b>\$1,275.00</b>	\$1,900.00
43	Triad (Old Site) 4409 Sawyer Rd Sarasota, FL 34232	Silent Knight 5820XL	32	\$500.00	<b>\$850.00</b>	\$2,600.00
44	Tuttle Elementary 2863 – 8th St Sarasota, FL 34237	Silent Knight 5820XL Siemens MXL	289	\$3,000.00	<b>\$2,550.00</b>	\$7,500.00
45	Venice Elementary 301 Bahama St Venice, FL 34285	Simplex	211	\$2,500.00	<b>\$2,380.00</b>	\$7,600.00

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Item #	School	Panel Type	Device Count TBD = To be determined	Annual Price	Annual Price	Annual Price	Annual Price
35	Sarasota High 1000 S School Ave Sarasota, FL 34237	Simplex	774	\$13,622.40	\$12,500.00	\$18,089.00	\$12,746.00
36	Sarasota Middle 4826 Ashton Rd Sarasota, FL 34233	Simplex	495	\$8,712.00	\$8,200.00	\$9,633.00	\$8,247.00
37	Southside Elementary 1901 Webber St Sarasota, FL 34239	Simplex (X2)	141	\$2,481.60	\$2,400.00	\$2,862.00	\$3,641.00
38	Suncoast Polytechnical High 4650 Beneva Road Sarasota, FL 34233	Siemens XLS	114	\$2,006.40	\$1,700.00	\$3,129.00	\$2,784.00
39	Tatum Ridge Elementary 4100 Tatum Rd Sarasota, FL 34240	Siemens MXL	353	\$6,212.80	\$5,100.00	\$2,538.00	\$5,462.00
40	Taylor Ranch Elementary 2500 Taylor Rch Tr Venice, FL 34293	Simplex (2)	301	\$5,297.60	\$3,500.00	\$4,857.00	\$5,462.00
41	Toledo Blade Elementary 1201 Geranium Ave North Port, FL 34287	Silent Knight 5820XL	330	\$5,808.00	\$5,000.00	\$4,216.00	\$5,462.00
42	Triad 4430 Beneva Rd Sarasota, FL 34233	Silent Knight 5207	75	\$1,320.00	\$1,900.00	\$1,628.00	\$2,784.00
43	Triad (Old Site) 4409 Sawyer Rd Sarasota, FL 34232	Silent Knight 5820XL	32	\$563.20	\$800.00	\$1,809.00	\$1,499.00
44	Tuttle Elementary 2863 – 8th St Sarasota, FL 34237	Silent Knight 5820XL Siemens MXL	289	\$5,086.40	\$4,400.00	\$2,067.00	\$5,034.00
45	Venice Elementary 301 Bahama St Venice, FL 34285	Simplex	211	\$3,713.60	\$3,200.00	\$4,216.00	\$4,605.00

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46	Venice High #1 Indian Ave Venice, FL 34285	Current - Simplex Under Construction - Siemens	673 TBD	\$8,000.00	<b>\$5,950.00</b>	\$11,800.00
47	Venice High Baseball/Softball Complex #1 Indian Ave Venice, FL 34285	Current - Concessions 1 & 2 - Silent Knight Under Construction	7 & 2 TBD	\$200.00	<b>\$255.00</b>	\$1,500.00
48	Venice High Wellness Center #1 Indian Ave Venice, FL 34285	Silent Knight 5820XL	18	\$200.00	<b>\$340.00</b>	\$1,600.00
49	Venice Middle 1900 Center Rd Venice, FL 34292	Simplex	223	\$2,500.00	<b>\$2,465.00</b>	\$4,100.00
50	Wilkinson Elementary 3400 Wilkinson Rd Sarasota, FL 34231	Simplex	179	\$2,000.00	<b>\$2,465.00</b>	\$3,600.00
51	Woodland Middle School 2700 Panacea Blvd. North Port, FL 34289	Siemens XLS	116	\$1,500.00	<b>\$2,550.00</b>	\$2,600.00
52	Adult and Community Education 1001 S Tamiami Trail Sarasota, FL 32436	Simplex	32	\$1,500.00	<b>\$1,615.00</b>	\$2,100.00
53	Construction Services 7895 Fruitville Rd Sarasota, FL 34240	Simplex	5	\$200.00	<b>\$510.00</b>	\$1,400.00
54	Facilities Services 7889 Fruitville Rd Sarasota, FL 34240	Silent Knight 5820XL	35	\$500.00	<b>\$638.00</b>	\$1,300.00
55	Instructional Television 3301 Proctor Rd Sarasota, FL 34233	Silent Knight 5820XL	27	\$500.00	<b>\$700.00</b>	\$1,200.00
56	Central Administration 1950 Landings Blvd Sarasota, FL 34231	Current - Simplex Under Construction - Silent Knight	78 TBD	\$1,000.00	<b>\$850.00</b>	\$1,900.00

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46	Venice High #1 Indian Ave Venice, FL 34285	Current - Simplex Under Construction - Siemens	673 TBD	\$11,844.80	\$10,600.00	\$14,232.00	\$8,783.00
47	Venice High Baseball/Softball Complex #1 Indian Ave Venice, FL 34285	Current - Concessions 1 & 2 - Silent Knight Under Construction	7 & 2 TBD	\$158.40	\$400.00	\$1,809.00	\$1,071.00
48	Venice High Wellness Center #1 Indian Ave Venice, FL 34285	Silent Knight 5820XL	18	\$316.80	\$600.00	\$1,809.00	\$1,071.00
49	Venice Middle 1900 Center Rd Venice, FL 34292	Simplex	223	\$3,924.80	\$3,900.00	\$6,612.00	\$4,605.00
50	Wilkinson Elementary 3400 Wilkinson Rd Sarasota, FL 34231	Simplex	179	\$3,150.40	\$3,100.00	\$3,544.00	\$2,784.00
51	Woodland Middle School 2700 Panacea Blvd. North Port, FL 34289	Siemens XLS	116	\$2,041.60	\$1,900.00	\$6,612.00	\$3,641.00
52	Adult and Community Education 1001 S Tamiami Trail Sarasota, FL 34236	Simplex	32	\$563.20	\$1,500.00	\$1,769.00	\$1,499.00
53	Construction Services 7895 Fruitville Rd Sarasota, FL 34240	Simplex	5	\$88.00	\$300.00	\$717.00	\$1,071.00
54	Facilities Services 7889 Fruitville Rd Sarasota, FL 34240	Silent Knight 5820XL	35	\$616.00	\$800.00	\$1,043.00	\$1,499.00
55	Instructional Television 3301 Proctor Rd Sarasota, FL 34233	Silent Knight 5820XL	27	\$475.20	\$700.00	\$1,052.00	\$1,499.00
56	Central Administration 1950 Landings Blvd Sarasota, FL 34231	Current - Simplex Under Construction - Silent Knight	78 TBD	\$1,372.80	\$1,800.00	\$3,112.00	\$2,784.00

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57	Central Administration 1960 Landings Blvd Sarasota, FL 34231	Current - Simplex Under Construction - Silent Knight	172 TBD	\$2,000.00	<b>\$2,465.00</b>	\$3,000.00
58	Central Administration 1970 Landings Blvd Sarasota, FL 34231	Current - Simplex Under Construction - Silent Knight	136 TBD	\$1,500.00	<b>\$2,295.00</b>	\$2,500.00
59	Central Administration 1980 Landings Blvd Sarasota, FL 34231	Simplex	47	\$500.00	<b>\$1,275.00</b>	\$1,900.00
60	Purchasing 101 Old Venice Rd Osprey, FL 34229	Silent Knight 5820XL	111	\$1,500.00	<b>\$1,445.00</b>	\$2,100.00
61	Telecom 351 Old Venice Rd Osprey, FL 34229	Simplex	63	\$500.00	<b>\$1,020.00</b>	\$1,800.00
62	Transportation 301 Old Venice Rd Osprey, FL 34229	Silent Knight 5820XL	124	\$1,500.00	<b>\$1,615.00</b>	\$2,300.00
63	Transportation - Taylor 2500 Taylor Ranch Trail Venice, FL 34293	GE FireworX	13	\$200.00	<b>\$425.00</b>	\$1,200.00
64	Transportation - 17th St 4740 17th Street Sarasota, FL 34232	Silent Knight 5808	14	\$200.00	<b>\$425.00</b>	\$1,200.00
Additional Services - To install additional capacity if required. All invoices must be itemized.				Rate Per Hour	<b>Rate Per Hour</b>	Rate Per Hour
65	Labor Rate - Cost Per Hour as indicated below.					
a	Hourly rate for standard working hours (Monday-Friday 7:00 AM-5:00 PM).			\$80.00	<b>\$125.00</b>	\$59.00
b	Hourly rate for non-standard working hours (Monday-Friday prior to 7:00 AM and after 5:00 PM, and Saturday and Sunday).			\$120.00	<b>\$157.50</b>	\$88.50

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Fire Alarm Inspection and Maintenance Service-Bid #11-0017

Opened December 16, 2010 at 2:00 p.m.

Price includes all inspections, tests, materials and services as specified herein.				Piper Fire Protection, Inc.	Safe Tech, Inc.	Siemens Industry, Inc.	SimplexGrinnell
Item #	School	Panel Type	Device Count TBD = To be determined	Annual Price	Annual Price	Annual Price	Annual Price
57	Central Administration 1960 Landings Blvd Sarasota, FL 34231	Current - Simplex Under Construction - Silent Knight	172 TBD	\$3,027.20	\$3,500.00	\$2,912.00	\$2,784.00
58	Central Administration 1970 Landings Blvd Sarasota, FL 34231	Current - Simplex Under Construction - Silent Knight	136 TBD	\$2,393.60	\$3,000.00	\$1,867.00	\$2,784.00
59	Central Administration 1980 Landings Blvd Sarasota, FL 34231	Simplex	47	\$827.20	\$1,400.00	\$957.00	\$2,356.00
60	Purchasing 101 Old Venice Rd Osprey, FL 34229	Silent Knight 5820XL	111	\$1,953.60	\$2,500.00	\$2,682.00	\$2,784.00
61	Telecom 351 Old Venice Rd Osprey, FL 34229	Simplex	63	\$1,108.80	\$1,300.00	\$1,320.00	\$1,927.00
62	Transportation 301 Old Venice Rd Osprey, FL 34229	Silent Knight 5820XL	124	\$2,182.40	\$2,500.00	\$1,809.00	\$1,927.00
63	Transportation - Taylor 2500 Taylor Ranch Trail Venice, FL 34293	GE FireworX	13	\$228.80	\$500.00	\$573.00	\$1,071.00
64	Transportation - 17th St 4740 17th Street Sarasota, FL 34232	Silent Knight 5808	14	\$246.40	\$500.00	\$477.00	\$1,071.00
Additional Services - To install additional capacity if required. All invoices must be itemized.				Rate Per Hour	Rate Per Hour	Rate Per Hour	Rate Per Hour
65	Labor Rate - Cost Per Hour as indicated below.						
a	Hourly rate for standard working hours (Monday-Friday 7:00 AM-5:00 PM).			\$99.00	\$85.00	\$99.00	\$85.00
b	Hourly rate for non-standard working hours (Monday-Friday prior to 7:00 AM and after 5:00 PM, and Saturday and Sunday).			\$148.50	\$128.00	\$149.00	\$120.00

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Fire Alarm Inspection and Maintenance Service-Bid #11-0017

Opened December 16, 2010 at 2:00 p.m.

Price includes all inspections, tests, materials and services as specified herein.		AFA Protective Systems, Inc.	<b>Commercial Electrical Systems Company</b>	Florida Fire & Sound, Inc.
Additional Services (continued) - To install additional capacity if required. All invoices must be itemized.				
Item #	Materials/Rental of Equipment	Discount/Markup	<b>Discount/Markup</b>	Discount/Markup
66	Material Costs - Percentage Discount from Manufacturer's List Price. To be used when additional fire alarm capacity is required or for parts damaged by vandalism and/or "Acts of God" i.e.: floods, lightning, etc., as indicated on page 17 of the bid specifications. The Contractor to provide the SBSC's authorized representative with the manufacturer's most current published price list for the duration of the contract.	20% Simplex is cost + 10%	<b>20% (all listed mfrs on bid form) Simplex parts, cost plus 10%</b>	Silent Knight 15% Siemens 15% Simplex 0% EST 15% GE 15%
67	Material Costs - Percentage Markup. To be used when Contractor must purchase materials that are not part of the fire alarm manufacturer's price list to complete the job. Materials are to be billed at net cost plus markup. Maximum of 15%. (No markup of sales tax allowed). A copy of the itemized materials invoice from the supplier will be required with all billings to the SBSC for materials.	10%	<b>15%</b>	15%
68	Rental of Equipment - Percentage Markup. For special rental equipment not used in the regular course of fire alarm services and only used with prior written approval from the Facilities Services representative. For active use of equipment only. Payment for inactive use will not be allowed. Billed at net cost plus markup for overhead and profit. Maximum of 15%. (No markup of sales tax allowed). A copy of the itemized rental invoice from the supplier will be required with all billings to the SBSC for special equipment rental.	10%	<b>15%</b>	15%
Contact		Kevin Palmberg	<b>James DiTaranto</b>	Bob Lewellyn
Address		13161 56th Court North Clearwater, FL 33760	<b>4415 Independence Court Sarasota, FL 34234</b>	637 Triumph Court Orlando, FL 32805
Phone		727-556-2905	<b>941-358-3303</b>	813-952-7777
Fax		727-540-0791	<b>941-358-3353</b>	407-297-5882
Federal I.D.		131805009	<b>592745542</b>	592521132
Email		<a href="mailto:kpalmberg@afap.com">kpalmberg@afap.com</a>	<a href="mailto:jamesd@ces-co.com">jamesd@ces-co.com</a>	<a href="mailto:bob@floridatireandsound.com">bob@floridatireandsound.com</a>

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Fire Alarm Inspection and Maintenance Service-Bid #11-0017

Opened December 16, 2010 at 2:00 p.m.

Price includes all inspections, tests, materials and services as specified herein.		Piper Fire Protection, Inc.	Safe Tech, Inc.	Siemens Industry, Inc.	SimplexGrinnell
Additional Services (continued) - To install additional capacity if required. All invoices must be itemized.					
Item #	Materials/Rental of Equipment	Discount/Markup	Discount/Markup	Discount/Markup	Discount/Markup
66	Material Costs - Percentage Discount from Manufacturer's List Price. To be used when additional fire alarm capacity is required or for parts damaged by vandalism and/or "Acts of God" i.e.: floods, lightning, etc., as indicated on page 17 of the bid specifications. The Contractor to provide the SBSC's authorized representative with the manufacturer's most current published price list for the duration of the contract.	20% off Silent Knight 15% over cost for all others	10%	Siemens Brand Materials 20%	20%
67	Material Costs - Percentage Markup. To be used when Contractor must purchase materials that are not part of the fire alarm manufacturer's price list to complete the job. Materials are to be billed at net cost plus markup. Maximum of 15%. (No markup of sales tax allowed). A copy of the itemized materials invoice from the supplier will be required with all billings to the SBSC for materials.	15%	10%	10%	15%
68	Rental of Equipment - Percentage Markup. For special rental equipment not used in the regular course of fire alarm services and only used with prior written approval from the Facilities Services representative. For active use of equipment only. Payment for inactive use will not be allowed. Billed at net cost plus markup for overhead and profit. Maximum of 15%. (No markup of sales tax allowed). A copy of the itemized rental invoice from the supplier will be required with all billings to the SBSC for special equipment rental.	15%	10%	10%	10%
Contact		Chris Johnson	Angelo Incorvaia	Joshua Hudanish	Danny Prendes
Address		521 Commerce Drive South	19451 South Tamiami Trail, Suite 3	8403 Benjamin Road, Suite F	4701 Oak Fair Boulevard
		Largo, FL 33770	Fort Myers, FL 33908	Tampa, FL 33634	Tampa, FL 33610
Phone		727-581-9339	239-313-4500	813-261-8700	813-626-5482
Fax		727-581-8332	239-313-4501	813-890-8055	813-664-1731
Federal I.D.		592780461	200454398	132762488	582608861
Email		<a href="mailto:chrisjohnson@piperfire.com">chrisjohnson@piperfire.com</a>	<a href="mailto:aincorvaia@safetechinc.com">aincorvaia@safetechinc.com</a>	<a href="mailto:wesley.springer@siemens.com">wesley.springer@siemens.com</a>	<a href="mailto:dprendes@simplexgrinnell.com">dprendes@simplexgrinnell.com</a>
		Recorded by: Peggy Long		Witnessed by: Carol A. Lichon	