



THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA
MATERIALS MANAGEMENT DEPARTMENT
101 OLD VENICE ROAD • OSPREY, FLORIDA 34229
TELEPHONE (941) 486-2183 • FAX (941) 486-2188

MEMORANDUM

TO: Members of the School Board
Lori White, Superintendent
Mitsi Corcoran, Chief Financial Officer

FROM: Carol Lichon, CPPO, Director of Materials Management

TITLE: APPROVAL TO AWARD BID #15-0108 FOR COMMERCIAL KITCHEN REFRIGERATION MAINTENANCE AND INSTALLATION SERVICES

Bids to provide 'Commercial Kitchen Refrigeration Maintenance and Installation Services' were received from four vendors on January 27, 2015. The bid of Johnson Controls, Inc., was the best low bid meeting the advertised specifications based on a sealed scenario. Reasons for not selecting the apparent low bid are included with the bid tabulation. This bid is for a period of one year with the option to renew for two additional one-year periods. Funds for these purchases are contained in the transfer from capital budget allocated to the Facilities Services Department.

Requested by:
Jody Dumas

"Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes."

Posting Date: 02/10/2015

Fiscal Impact:

Not to exceed
\$350,000.00

Recommended Motion: That the bid of Johnson Controls, Inc., to provide 'Commercial Kitchen Refrigeration Maintenance and Installation Services' in an amount not to exceed \$350,000.00, be approved as presented.

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Commercial Kitchen Refrigeration Maintenance
and Installation Services – Bid #15-0108

Opened on January 27, 2015 at 3:00 p.m.

The bidder agrees to provide all materials, labor, supervision, travel, fuel cost, equipment, tools, etc., to perform the work for commercial kitchen refrigeration maintenance and installation services.		ABM Building Services		Coastal Air Authority, Inc.
HOURLY RATES		Price per hour		Price per hour
1	Journeyman standard working hours (Monday through Friday 7:00 A.M. through 5:00 P.M.); hourly rate.	\$110.00	\$78.00	\$69.00
2	Journeyman, non-standard working hours (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday); hourly rate.	\$160.00	\$120.00	\$85.00
3	Helper, standard working hours (Monday through Friday 7:00 A.M. through 5:00 P.M.); hourly rate.	\$68.00	\$68.00	\$35.00
4	Helper, non-standard working hours (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday); hourly rate.	\$102.00	\$102.00	\$41.00
MATERIALS: PERCENTAGE MARK-UP		% Mark-Up		% Mark-Up
5	Materials shall be billed at net cost. Include a percentage allowed for overhead and profit. A MAXIMUM OF 10% MARK-UP will be allowed. No mark-up of sales tax allowed. A copy of the itemized materials invoice from the supplier must be included with all billings to the SBSC for materials in order to verify markup.	10%	25%	9.5%
SUBCONTRACTED SERVICES: PERCENTAGE MARK-UP		% Mark-Up		% Mark-Up
6	Subcontracted services for maintenance, repairs, installations, and emergency services for commercial kitchen refrigeration services to be billed at net cost. Include a percentage allowed for overhead and profit. A MAXIMUM OF 10% MARK-UP of subcontracted services will be allowed. No mark-up of sales tax allowed. A copy of the itemized subcontracted services invoice from the Subcontractor must be included with all billings to the SBSC.	10%	25%	9.5%
Contact		Jay McKeage		Dennis Roell
Address		9326 Florida Palm Drive		2541 Tulip Street
		Tampa, FL 33619		Sarasota, FL 34239
Phone		813-654-9000		941-358-1111
Fax		813-628-4812		941-358-1114
Federal I.D.		200357050		275572779
Email		jay.mckeage@abm.com		coastalairauthority@gmail.com

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Commercial Kitchen Refrigeration Maintenance and Installation Services – Bid #15-0108

Opened on January 27, 2015 at 3:00 p.m.

The bidder agrees to provide all materials, labor, supervision, travel, fuel cost, equipment, tools, etc., to perform the work for commercial kitchen refrigeration maintenance and installation services.		Gasket Masters of SW FL, Inc.	Johnson Controls, Inc.
HOURLY RATES		Price per hour	Price per hour
1	Journeyman standard working hours (Monday through Friday 7:00 A.M. through 5:00 P.M.); hourly rate.	\$68.00	\$90.00
2	Journeyman, non-standard working hours (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday); hourly rate.		\$135.00
3	Helper, standard working hours (Monday through Friday 7:00 A.M. through 5:00 P.M.); hourly rate.	\$68.00	\$70.00
4	Helper, non-standard working hours (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday); hourly rate.		\$105.00
MATERIALS: PERCENTAGE MARK-UP		% Mark-Up	% Mark-Up
5	Materials shall be billed at net cost. Include a percentage allowed for overhead and profit. A MAXIMUM OF 10% MARK-UP will be allowed. No mark-up of sales tax allowed. A copy of the itemized materials invoice from the supplier must be included with all billings to the SBSC for materials in order to verify markup.	10%	10%
SUBCONTRACTED SERVICES: PERCENTAGE MARK-UP		% Mark-Up	% Mark-Up
6	Subcontracted services for maintenance, repairs, installations, and emergency services for commercial kitchen refrigeration services to be billed at net cost. Include a percentage allowed for overhead and profit. A MAXIMUM OF 10% MARK-UP of subcontracted services will be allowed. No mark-up of sales tax allowed. A copy of the itemized subcontracted services invoice from the Subcontractor must be included with all billings to the SBSC.	0%	10%
Contact		Barbara Bacon	William Tisdale
Address		P.O. Box 381045 Murdock, FL 33938	3802 Sugar Palm Drive Tampa, FL 33619
Phone		800-414-1177	813-352-1134
Fax		941-698-7991	813-635-2276
Federal I.D.		562429701	390380010
Email		gasketmaster@embarqmail.com	william.tisdale@jci.com
		Recorded by Sydney Manas	
		Witnessed by Joyce Haney	

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA
Justification for Award to Other Than Low Bidder

Commercial Kitchen Refrigeration Maintenance
and Installation Services - Bid #15-0108

Bid Opening January 27, 2015 at 2:00 p.m.

Vendor	Description
Gasket Masters of SW FL, Inc.	Non-responsive to the bid requirement that the contractor must have experience in all facets of kitchen refrigeration maintenance and installation, and a Class B HARV license.
Coastal Air Authority, Inc.	Non-responsive to the bid requirement that company must have five years experience and verifiable history in the commercial refrigeration business.
ABM Building Services - Option 2	Non-responsive to the bid requirement of a maximum of 10% mark-up of material and subcontracted services.