



**THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA**  
MATERIALS MANAGEMENT DEPARTMENT  
101 OLD VENICE ROAD • OSPREY, FLORIDA 34229  
TELEPHONE (941) 486-2183 • FAX (941) 486-2188

**MEMORANDUM**

**TO: Members of the School Board**  
**Lori White, Superintendent**  
**Mitsi Corcoran, Chief Financial Officer**

**FROM: Pat Black, CPPB, Director of Materials Management**

**TITLE: APPROVAL TO AWARD BID #14-0019 FOR EXCAVATION SERVICES**

Bids to provide 'Excavation Services' were received from seven vendors on January 28, 2014. The bid of Allan Walker's Site Development was the best low bid meeting the advertised specifications based on a sealed scenario. This bid is for a period of one year with the option to renew for two additional one-year periods. The funds for these purchases are contained in the transfer from capital budget allocated to the Facilities Services Department.

**Requested by:**  
Jody Dumas

"Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes."

Posting Date: 02/11/2014

**Fiscal Impact:**

Not to exceed  
\$100,000.00

**Recommended Motion:** That the bid of Allan Walker's Site Development, to provide 'Excavation Services' in an amount not to exceed \$100,000.00, be approved as presented.

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA  
EXCAVATION SERVICES - BID #14-0019  
BID FORM

All prices quoted on the bid form shall include all charges for operator and all associated charges. EQUIPMENT & OPERATOR(S)		Allan Walker's Site Development			Bill Mariotti Site Development Company, Inc.		
		Hourly	Daily	Weekly	Hourly	Daily	Weekly
1	Skid steer loader	\$48.00	\$334.00	\$1,545.00	\$75.00	\$600.00	\$2,400.00
2	Wheel tractor with grade blade	\$45.00	\$310.00	\$1,425.00	\$45.00	\$360.00	\$1,440.00
3	Rubber tire backhoe	\$50.00	\$350.00	\$1,625.00	\$75.00	\$600.00	\$2,400.00
4	Dump truck 18 cu. yds.	\$50.00	\$350.00	\$1,625.00	\$62.00	\$496.00	\$2,480.00
5	List Contractor owned additional equipment available for use charge (to include operator and all associated charges), indicate hourly, daily, weekly charge. Rate is for active use of equipment.	Hourly	Daily	Weekly	Hourly	Daily	Weekly
a		<b>Front End Loader</b>			JD 160 Excavator 1 1/4 CY		
		\$60.00	\$430.00	\$2,025.00	\$100.00	\$800.00	\$3,200.00
b		<b>Trackhoe</b>			Dozer D-3		
		\$70.00	\$510.00	\$2,425.00	\$85.00	\$680.00	\$2,720.00
c		<b>Mini Trackhoe</b>			10 Ton Vibrator Roller		
		\$50.00	\$350.00	\$1,625.00	\$80.00	\$640.00	\$2,560.00
d					Lowboy (Transport)		
					\$95.00	\$760.00	\$3,040.00
e					Wheel Loader		
					\$85.00	\$680.00	\$2,720.00
6	Additional Laborers (per man)	\$20.00	\$160.00	\$750.00	\$35.00	\$280.00	\$1,400.00
<b>RENTAL OF EQUIPMENT PERCENTAGE MARK-UP</b>							
7	This category is for rental equipment that is used on occasion, not in the regular course of excavation services. This category is to be used only with prior written approval from the Facilities Services representative. Rental is for active use of equipment. Payment for inactive use will not be allowed. Include a percentage allowed for overhead and profit. A MAXIMUM OF 10% MARK-UP of cost of rental equipment will be allowed. Indicate this percentage in the space to the right. No mark-up of sales tax allowed. A copy of the rental invoice from the supplier must be included with all billings to the SBSC for rentals.	<b>2%</b>			<b>10%</b>		

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All prices quoted on the bid form shall include all charges for operator and all associated charges. EQUIPMENT & OPERATOR(S)		Conestoga-Rovers & Associates, Inc.			Handex Consulting & Remediation, LLC		
		Hourly	Daily	Weekly	Hourly	Daily	Weekly
1	Skid steer loader	\$90.00	\$760.00	\$3,100.00	\$65.00	\$475.00	\$1,900.00
2	Wheel tractor with grade blade	\$105.00	\$1,000.00	\$3,300.00	\$95.00	\$745.00	\$2,890.00
3	Rubber tire backhoe	\$88.00	\$760.00	\$3,100.00	\$70.00	\$545.00	\$1,950.00
4	Dump truck 18 cu. yds.	\$66.00	\$528.00	\$2,640.00	\$75.00	\$550.00	\$2,100.00
5	List Contractor owned additional equipment available for use charge (to include operator and all associated charges), indicate hourly, daily, weekly charge. Rate is for active use of equipment.	Hourly	Daily	Weekly	Hourly	Daily	Weekly
a		D3 Dozer			Min Excavator/Takeuchi TB130		
		\$140.00	\$1,150.00	\$3,150.00	\$75.00	\$525.00	\$2,000.00
b		3 yard Loader					
		\$140.00	\$1,100.00	\$3,150.00			
c		Mini Excavator					
		\$100.00	\$849.00	\$2,730.00			
d							
e							
6	Additional Laborers (per man)				\$40.00	\$320.00	\$1,400.00
RENTAL OF EQUIPMENT PERCENTAGE MARK-UP							
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All prices quoted on the bid form shall include all charges for operator and all associated charges. EQUIPMENT & OPERATOR(S)		McLeod Land Services, Inc.			Mettauer Environmental, Inc.		
		Hourly	Daily	Weekly	Hourly	Daily	Weekly
1	Skid steer loader	\$60.00	\$480.00	\$2,200.00	\$95.00	\$500.00	\$2,000.00
2	Wheel tractor with grade blade	\$60.00	\$480.00	\$2,200.00	\$95.00	\$500.00	\$2,000.00
3	Rubber tire backhoe	\$60.00	\$480.00	\$2,200.00	\$100.00	\$600.00	\$2,500.00
4	Dump truck 18 cu. yds.	\$65.00	\$520.00	\$2,600.00	\$100.00	\$850.00	\$4,250.00
5	List Contractor owned additional equipment available for use charge (to include operator and all associated charges), indicate hourly, daily, weekly charge. Rate is for active use of equipment.	Hourly	Daily	Weekly	Hourly	Daily	Weekly
a		Front End Loader			Mini Excavator		
		\$75.00	\$600.00	\$3,000.00	\$100.00	\$500.00	\$2,000.00
b		Broom Tractor			Large Excavator		
		\$50.00	\$400.00	\$2,000.00	\$200.00	\$1,200.00	\$6,000.00
c					Small Loader		
					\$95.00	\$500.00	\$2,000.00
d					Large Loader		
					\$115.00	\$800.00	\$4,000.00
e					Large Roller		
					\$100.00	\$500.00	\$2,000.00
6	Additional Laborers (per man)	\$25.00	\$200.00	\$1,000.00	\$60.00	\$450.00	\$1,800.00
RENTAL OF EQUIPMENT PERCENTAGE MARK-UP							
7	This category is for rental equipment that is used on occasion, not in the regular course of excavation services. This category is to be used only with prior written approval from the Facilities Services representative. Rental is for active use of equipment. Payment for inactive use will not be allowed. Include a percentage allowed for overhead and profit. A MAXIMUM OF 10% MARK-UP of cost of rental equipment will be allowed. Indicate this percentage in the space to the right. No mark-up of sales tax allowed. A copy of the rental invoice from the supplier must be included with all billings to the SBSC for rentals.	10%			8%		

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All prices quoted on the bid form shall include all charges for operator and all associated charges.		Rick Richards, Inc.		
EQUIPMENT & OPERATOR(S)		Hourly	Daily	Weekly
1	Skid steer loader	\$60.00	\$500.00	\$2,450.00
2	Wheel tractor with grade blade	\$50.00	\$480.00	\$2,250.00
3	Rubber tire backhoe	\$50.00	\$500.00	\$2,250.00
4	Dump truck 18 cu. yds.	\$55.00	\$440.00	\$2,200.00
5	List Contractor owned additional equipment available for use charge (to include operator and all associated charges), indicate hourly, daily, weekly charge. Rate is for active use of equipment.	Hourly	Daily	Weekly
a		Hand Tools		
		\$15.00	\$80.00	\$500.00
b		Jet Pump/Mud Hog		
		\$15.00	\$80.00	\$375.00
c		Concrete Saw/Plate Compactor Ea		
		\$15.00	\$80.00	\$375.00
d		Pick-up Truck		
		\$65.00	\$300.00	\$1,500.00
e		Dump Trailer		
		\$75.00	\$500.00	\$2,500.00
6	Additional Laborers (per man)	\$22.50	\$180.00	\$900.00
RENTAL OF EQUIPMENT PERCENTAGE MARK-UP				
7	This category is for rental equipment that is used on occasion, not in the regular course of excavation services. This category is to be used only with prior written approval from the Facilities Services representative. Rental is for active use of equipment. Payment for inactive use will not be allowed. Include a percentage allowed for overhead and profit. A MAXIMUM OF 10% MARK-UP of cost of rental equipment will be allowed. Indicate this percentage in the space to the right. No mark-up of sales tax allowed. A copy of the rental invoice from the supplier must be included with all billings to the SBSC for rentals.	5%		

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All prices quoted on the bid form shall include all charges for operator and all associated charges.		<b>Allan Walker's Site Development</b>	Bill Mariotti Site Development Company, Inc.
<b>SUPPLIED MATERIALS</b> Include a percentage allowed for overhead and profit. A MAXIMUM OF 10% MARK-UP of cost of supplied materials will be allowed. Indicate this percentage in the space to the right. No mark-up of sales tax allowed. A copy of the itemized materials invoice from the supplier must be included with all billings to the SBSC for materials.			
8	Clean fill dirt	<b>2%</b>	10%
9	60/40 clay	<b>2%</b>	10%
10	Georgia clay	<b>2%</b>	10%
11	Stabilizer/pit shell	<b>2%</b>	10%
12	1/2" wash shell	<b>2%</b>	10%
13	1" wash shell	<b>2%</b>	10%
14	Crushed concrete	<b>2%</b>	10%
15	Balance of line supplied materials (Materials not listed above that are typical to excavation services).	<b>2%</b>	10%
<b>DISPOSAL SERVICES</b> Include a percentage allowed for overhead and profit. A MAXIMUM OF 10% MARK-UP of cost of disposal services will be allowed. Indicate this percentage in the space to the right. No mark-up of sales tax allowed. A copy of the itemized materials invoice from the supplier must be included with all billings to the SBSC for disposal services.			
16	Disposal of concrete debris	<b>2%</b>	10%
17	Disposal of asphaltic debris	<b>2%</b>	10%
18	Disposal of dirt, fill, sod, clay or other material	<b>2%</b>	10%

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<b>SUPPLIED MATERIALS</b> Include a percentage allowed for overhead and profit. A MAXIMUM OF 10% MARK-UP of cost of supplied materials will be allowed. Indicate this percentage in the space to the right. No mark-up of sales tax allowed. A copy of the itemized materials invoice from the supplier must be included with all billings to the SBSC for materials.			
8	Clean fill dirt	5%	5%
9	60/40 clay	5%	5%
10	Georgia clay	5%	5%
11	Stabilizer/pit shell	5%	5%
12	1/2" wash shell	5%	5%
13	1" wash shell	5%	5%
14	Crushed concrete	5%	5%
15	Balance of line supplied materials (Materials not listed above that are typical to excavation services).	5%	5%
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16	Disposal of concrete debris	5%	5%
17	Disposal of asphaltic debris	5%	5%
18	Disposal of dirt, fill, sod, clay or other material	5%	5%

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8	Clean fill dirt	10%	8%
9	60/40 clay	10%	8%
10	Georgia clay	10%	8%
11	Stabilizer/pit shell	10%	8%
12	1/2" wash shell	10%	8%
13	1" wash shell	10%	8%
14	Crushed concrete	10%	8%
15	Balance of line supplied materials (Materials not listed above that are typical to excavation services).	10%	8%
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16	Disposal of concrete debris	10%	8%
17	Disposal of asphaltic debris	10%	8%
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8	Clean fill dirt	4%
9	60/40 clay	4%
10	Georgia clay	4%
11	Stabilizer/pit shell	4%
12	1/2" wash shell	4%
13	1" wash shell	4%
14	Crushed concrete	4%
15	Balance of line supplied materials (Materials not listed above that are typical to excavation services).	4%
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16	Disposal of concrete debris	4%
17	Disposal of asphaltic debris	4%
18	Disposal of dirt, fill, sod, clay or other material	4%

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SUBCONTRACTED SERVICES PERCENTAGE MARK-UP			
19	On occasion, it is recognized that subcontracted services may be necessary. This category is to be used only with prior written approval from the Facilities Services representative. Subcontracted services for excavation services to be billed at net cost. Include a percentage allowed for overhead and profit. A MAXIMUM OF 10% MARK-UP of subcontracted services will be allowed. Indicate this percentage in the space to the right. No mark-up of sales tax allowed. A copy of the itemized subcontracted services invoice from the Subcontractor must be included with all billings to the SBSC for subcontracted services.	<b>2%</b>	10%
Notes			
Contact		<b>Allan Walker</b>	Bill Mariotti
Address		<b>7510 253rd Street East</b>	4559 Mariotti Court
		<b>Myakka City, FL 34251</b>	Sarasota, FL 34233
Phone		<b>941-322-2223</b>	941-921-7511
Fax		<b>941-322-2445</b>	941-925-8482
Federal ID#		<b>600004098</b>	591664484
Email		<a href="mailto:anwalker@yahoo.com">anwalker@yahoo.com</a>	<a href="mailto:paverbill@aol.com">paverbill@aol.com</a>

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Notes			
Contact		Guy Michael Bishop	Timothy Foster
Address		4019 East Fowler Avenue	1202 Tech Blvd, Suite 204
		Tampa, FL 33617	Tampa, FL 33619
Phone		813-971-3882	813-626-4646
Fax		813-971-1862	813-626-1898
Federal ID#		161229774	203908156
Email		<a href="mailto:mbishop@croworld.com">mbishop@croworld.com</a>	<a href="mailto:tfoster@handexmail.com">tfoster@handexmail.com</a>

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Notes			
Contact		James McLeod	Chris Mettauer
Address		7405 28th Street Court East	19741 North River Road
		Sarasota, FL 34243	Alva, FL 33920
Phone		941-922-1861	239-633-3344
Fax		941-926-2432	239-728-6111
Federal ID#		650810917	651106787
Email		<a href="mailto:jmcleod@mcleodlandservices.com">jmcleod@mcleodlandservices.com</a>	<a href="mailto:mettauerengineer@aol.com">mettauerengineer@aol.com</a>

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Notes		
Contact		Charles R. Richards, IV
Address		24605 53rd Avenue East
		Myakka City, FL 34251
Phone		941-322-2375
Fax		
Federal ID#		
Email		<a href="mailto:rrinc@mailmt.com">rrinc@mailmt.com</a>
		Recorded by: Nikki Brock Witnessed by: Joyce E. Haney