

STATEMENT OF WORK

This Statement of Work adds to, modifies, or otherwise amends that certain Master Consulting Services Agreement between Client and Gallup, dated October 20, 2004, with regard to the following Services set forth below to be provided for the following Project(s) **PrincipalInsight,**
Gallup Project #150949

1. The following constitutes the Services or deliverables under this Statement of Work ("Additional Services"): PrincipalInsight for The School Board of Sarasota County, FL
2. The Gallup Organization ("Gallup") agrees to provide and maintain all hardware, software, programming and research for a web-based PrincipalInsight interview to be used by Client during the term of this Agreement.
3. It will be the responsibility of Client to select and notify candidates that will go through the designated web-site and respond to PrincipalInsight assessment.
4. Gallup will analyze the national interview data at least once each interview year for fairness issues and report the results to the client.
5. Gallup may include, at Gallup's discretion, items to be analyzed for research purposes within the PrincipalInsight assessment. These research items may be changed at Gallup's discretion.
6. The PrincipalInsight data are the property of Gallup and may be used by Client during the term of this Agreement. Client may not share this data with anyone outside of Client's Schools.
7. The results of these interviews will be reported via the web in a confidentially held site. The result of the PrincipalInsight interview is a percentile score per applicant. A Gallup reference score will be provided to Client.
8. Gallup's PrincipalInsight assessment should not be used alone by Client in making hiring decisions and should be used in conjunction with other selection criteria already in use by Client.
9. PrincipalInsight Interviews remaining at the end of this contract period will roll over into the following year pending contract renewal. Contract will be reviewed for annual renewal approximately three months prior to termination.

10. Client agrees to pay Gallup the following for outlined services:

- Ongoing Consulting, research and system validation
- PrincipalInsight Automated Interview *for up to 25 interviews
 *Additional PrincipalInsight interviews may be purchased in blocks
 of 25 for \$ 750.
- FIT Interview
- Gallup University Online web reporting site

Total \$4,281

**(As of June 1, 2008, all clients must contract for unlimited usage.
Quota will no longer be an option.)**

11. **This contract price will be billed by Gallup upon receipt of signed Statement of Work.**

12. Term of this agreement is January 20, 2008 through January 19, 2009.

13. Except as specifically amended by this Statement of Work, all the terms and conditions of the Master Consulting Services Agreement shall remain in full force and effect. This Statement of Work shall be effective upon complete execution and receipt by Gallup’s Contracting Officer. Gallup shall have no obligation to initiate work on the Additional Services, nor shall it be responsible for any project timelines for the Additional Services, until this Statement of Work becomes effective.

If the foregoing terms and conditions meet with your understanding and approval, please indicate Client’s acceptance and agreement by signing this statement and faxing copy to Judy Bailey at 402-484-4250.

THE GALLUP ORGANIZATION

THE SCHOOL BOARD OF SARASOTA CO., FL

BY: _____

BY: _____

PRINT NAME: Rosanne Liesveld

PRINT NAME: _____

TITLE: Managing Partner

TITLE: _____

DATE: _____

DATE: _____