



THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

MATERIALS MANAGEMENT DEPARTMENT

101 OLD VENICE ROAD

OSPREY, FLORIDA 34229

TELEPHONE (941) 486-2183 • FAX (941) 486-2188

MEMORANDUM

**TO: Members of the School Board
Dr. Gary Norris, Superintendent
Ms. Mitsi Corcoran, Chief Financial Officer**

FROM: Pat Black, CPPB, Director of Materials Management

**TITLE: APPROVAL TO AWARD BID #8006 FOR IRRIGATION INSTALLATION,
MAINTENANCE AND REPAIR SERVICES**

Bids to provide 'Irrigation Installation, Maintenance and Repair Services' were received from four vendors on November 15, 2007. The bids of Central Florida Landscaping, Inc., for north county locations and Rainmaster, LLC dba Lang Irrigation for mid county and south county locations were the best low bids meeting the advertised specifications. This bid is for a period of one year with the option to renew for two additional one-year periods. The funds for these purchases are contained in the capital budget allocated to the Facilities Services Department.

Requested by:
Jody Dumas

"Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes."

Posting Date: 1-2-08

Fiscal Impact:

Not to exceed
\$300,000.00

Funding:

Capital

Recommended Motion: That the bids of Central Florida Landscaping, Inc., for north county locations and Rainmaster, LLC dba Lang Irrigation for mid county and south county locations, to provide 'Irrigation Installation, Maintenance and Repair Services' in an amount not to exceed \$300,000.00, be approved for award and purchase.

(over)

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Irrigation Installation, Maintenance and Repair Services - Bid #8006

Bid opened and tabulated on November 15, 2007 - 3:00 p.m.

Item:	Description:	Central Florida Landscaping, Inc.	Donald D. Vos Sprinkler Co.
NORTH COUNTY			
RATE FOR MONTHLY INSPECTION SERVICE OF IRRIGATION SYSTEMS			
1.	Inspection Rate for NORTH COUNTY school locations; hourly rate (to include above and all required manpower - not a per man hour rate):	\$38.50	\$105.00
LABOR RATES FOR REPAIRS AND EMERGENCY SERVICE CALLS FOR NORTH			
2.	Journeyman, standard working hours (Monday through Friday 7:00 A.M. - 5:00 P.M.); hourly rate:	\$52.77	\$35.00
3.	Journeyman, non-standard working hours (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday); hourly rate.:	\$58.65	\$52.50
4.	Helper, standard working hours (Monday through Friday 7:00 A.M. - 5:00 P.M.); hourly rate.:	\$44.90	\$25.00
5.	Helper, non-standard working hours (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday); hourly rate.:	\$48.00	\$37.50
MID COUNTY			
RATE FOR MONTHLY INSPECTION SERVICE OF IRRIGATION SYSTEMS			
1.	Inspection Rate for MID COUNTY school locations; hourly rate (to include above and all required manpower - not a per man hour rate):	\$38.50	\$114.00
LABOR RATES FOR REPAIRS AND EMERGENCY SERVICE CALLS FOR MID COUNTY			
2.	Journeyman, standard working hours (Monday through Friday 7:00 A.M. - 5:00 P.M.); hourly rate:	\$52.77	\$38.00
3.	Journeyman, non-standard working hours (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday); hourly rate.:	\$58.65	\$57.00
4.	Helper, standard working hours (Monday through Friday 7:00 A.M. - 5:00 P.M.); hourly rate.:	\$44.90	\$27.00
5.	Helper, non-standard working hours (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday); hourly rate.:	\$48.00	\$40.50
SOUTH COUNTY			
RATE FOR MONTHLY INSPECTION SERVICE OF IRRIGATION SYSTEMS			
1.	Inspection Rate for SOUTH COUNTY school locations; hourly rate (to include above and all required manpower - not a per man hour rate):	\$38.50	\$117.00
LABOR RATES FOR REPAIRS AND EMERGENCY SERVICE CALLS FOR SOUTH			
2.	Journeyman, standard working hours (Monday through Friday 7:00 A.M. - 5:00 P.M.); hourly rate:	\$52.77	\$41.00
3.	Journeyman, non-standard working hours (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday); hourly rate.:	\$58.65	\$61.50
4.	Helper, standard working hours (Monday through Friday 7:00 A.M. - 5:00 P.M.); hourly rate.:	\$44.90	\$29.00
5.	Helper, non-standard working hours (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday); hourly rate.:	\$48.00	\$43.50

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Irrigation Installation, Maintenance and Repair Services - Bid #8006

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Item:	Description:	Rainmaster LLC dba Lang Irrigation	SprinklerWorks
NORTH COUNTY			
RATE FOR MONTHLY INSPECTION SERVICE OF IRRIGATION SYSTEMS			
1.	Inspection Rate for NORTH COUNTY school locations; hourly rate (to include above and all required manpower - not a per man hour rate):	\$49.00	\$47.75
LABOR RATES FOR REPAIRS AND EMERGENCY SERVICE CALLS FOR NORTH			
2.	Journeyman, standard working hours (Monday through Friday 7:00 A.M. - 5:00 P.M.); hourly rate:	\$39.00	\$47.75
3.	Journeyman, non-standard working hours (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday); hourly rate.:	\$49.00	\$62.75
4.	Helper, standard working hours (Monday through Friday 7:00 A.M. - 5:00 P.M.); hourly rate.:	\$14.90	\$47.75
5.	Helper, non-standard working hours (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday); hourly rate.:	\$19.90	\$47.75
MID COUNTY			
RATE FOR MONTHLY INSPECTION SERVICE OF IRRIGATION SYSTEMS			
1.	Inspection Rate for MID COUNTY school locations; hourly rate (to include above and all required manpower - not a per man hour rate):	\$49.00	\$47.75
LABOR RATES FOR REPAIRS AND EMERGENCY SERVICE CALLS FOR MID COUNTY			
2.	Journeyman, standard working hours (Monday through Friday 7:00 A.M. - 5:00 P.M.); hourly rate:	\$39.00	\$47.75
3.	Journeyman, non-standard working hours (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday); hourly rate.:	\$49.00	\$62.75
4.	Helper, standard working hours (Monday through Friday 7:00 A.M. - 5:00 P.M.); hourly rate.:	\$14.90	\$47.75
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Irrigation Installation, Maintenance and Repair Services - Bid #8006

Bid opened and tabulated on November 15, 2007 - 3:00 p.m.

Item:	Description:	Central Florida Landscaping, Inc.	Donald D. Vos Sprinkler Co.
MATERIALS			
1.	<p>MATERIALS PERCENTAGE MARK-UP Materials/chemicals for repairs, installations, and emergency services for irrigation services to be billed at net cost.</p> <p>Include a percentage allowed for overhead and profit. A MAXIMUM OF 15% MARK-UP of materials will be allowed. (Indicate this percentage in the space to the right). (No mark-up of sales tax allowed).</p> <p>A copy of the itemized materials invoice from the supplier must be included with all billings to the SBSC for materials/chemicals.</p>	15%	15%
SPECIAL EQUIPMENT			
2.	<p>RENTAL OF EQUIPMENT PERCENTAGE MARK-UP This category is for rental equipment that is used on occasion, not in the regular course of irrigation services. This category is to be used only with prior written approval from the Facilities Services representative. Rental is for active use of equipment. Payment for inactive use will not be allowed.</p> <p>Include a percentage allowed for overhead and profit. A MAXIMUM OF 15% MARK-UP of cost of rental equipment will be allowed. (Indicate this percentage in the space to the right). (No mark-up of sales tax allowed).</p> <p>A copy of the rental invoice from the supplier must be included with all billings to the SBSC for rentals.</p>	15%	15%
3.	<p>USE OF CONTRACTOR OWNED EQUIPMENT This is equipment that is owned by the Contractor and is used on occasion, not in the regular course of irrigation services. This category is to be used only with prior written approval from the Facilities Services representative. List type of special equipment and rates. Rate is for active use of equipment. Payment for inactive use will not be allowed. (Hourly, Daily, Weekly).</p>	The cost of equipment use is included in hourly rate.	Locator \$10.00/Daily Trencher Walk Behind \$75.00/Daily Trencher Rider \$150.00/Daily

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MATERIALS			
1.	<p>MATERIALS PERCENTAGE MARK-UP Materials/chemicals for repairs, installations, and emergency services for irrigation services to be billed at net cost.</p> <p>Include a percentage allowed for overhead and profit. A MAXIMUM OF 15% MARK-UP of materials will be allowed. (Indicate this percentage in the space to the right). (No mark-up of sales tax allowed).</p> <p>A copy of the itemized materials invoice from the supplier must be included with all billings to the SBSC for materials/chemicals.</p>	15%	15%
SPECIAL EQUIPMENT			
2.	<p>RENTAL OF EQUIPMENT PERCENTAGE MARK-UP This category is for rental equipment that is used on occasion, not in the regular course of irrigation services. This category is to be used only with prior written approval from the Facilities Services representative. Rental is for active use of equipment. Payment for inactive use will not be allowed.</p> <p>Include a percentage allowed for overhead and profit. A MAXIMUM OF 15% MARK-UP of cost of rental equipment will be allowed. (Indicate this percentage in the space to the right). (No mark-up of sales tax allowed).</p> <p>A copy of the rental invoice from the supplier must be included with all billings to the SBSC for rentals.</p>	10%	15%
3.	<p>USE OF CONTRACTOR OWNED EQUIPMENT This is equipment that is owned by the Contractor and is used on occasion, not in the regular course of irrigation services. This category is to be used only with prior written approval from the Facilities Services representative. List type of special equipment and rates. Rate is for active use of equipment. Payment for inactive use will not be allowed. (Hourly, Daily, Weekly).</p>	<p>Loader/Backhoe \$40.00/Hr. or \$300.00/Daily Excavator \$30.00/Hr. or \$200.00/Daily Utility Vehicle (Truckster) \$10.00/Hr. or \$100.00/Daily</p>	<p>Trencher \$125.00/Daily Wire Tracker \$25.00/Daily Wire Pulser \$25.00/Daily Gas Pump \$50.00/Daily</p>

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Item:	Description:	Central Florida Landscaping, Inc.	Donald D. Vos Sprinkler Co.
SUBCONTRACTED SERVICES			
4.	<p>SUBCONTRACTED SERVICES PERCENTAGE MARK-UP On occasion, it is recognized that subcontracted services may be necessary. This category is to be used only with prior written approval from the Facilities Services representative. Subcontracted services for repairs, installations, and emergency services for irrigation services to be billed at net cost.</p> <p>Include a percentage allowed for overhead and profit. A MAXIMUM OF 15% MARK-UP of subcontracted services will be allowed. (Indicate this percentage in the space to the right). (No mark-up of sales tax allowed).</p> <p>A copy of the itemized subcontracted services invoice from the subcontractor must be included with all billings to the SBSC for subcontracted services.</p>	15%	15%
Three (3) Commercial References:		Included	Included
Comments:			Rate for monthly inspection service of all locations includes three (3) men.
Company:		Central Florida Landscaping, Inc.	Donald D. Vos Sprinkler Co.
Contact Name:		John E. Reed	Donald D. Vos
Address:		6109 Orient Rd.	1410 Commerce Blvd., #N"
Address:		Tampa, FL 33610	Sarasota, FL 34243
Phone:		813-623-1771	941-359-8808
Fax:		813-620-3385	941-351-7735
Federal ID #:		59-1927864	None Indicated
E-Mail:		jreed@cflonline.com	DonVos2010@aol.com

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Three (3) Commercial References:		Included	Included
Comments:			
Company:		Rainmaster LLC dba Lang Irrigation	SprinklerWorks
Contact Name:		Robert A. Bodi	David S. Johnson
Address:		651 S. Tamiami Trail	2534 12th Street
Address:		Osprey, FL 34229	Sarasota, FL 34237
Phone:		941-480-9808	941-330-2444
Fax:		941-480-9558	941-330-2445
Federal ID #:		58-2550920	31-1087094
E-Mail:		rabodi@msn.com	david@callsprinklerworks.com
		Recorded by: Michelle F. Miller	
		Witnessed by: Carol A. Lichon	