



THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

MATERIALS MANAGEMENT DEPARTMENT

101 OLD VENICE ROAD

OSPREY, FLORIDA 34229

TELEPHONE (941) 486-2183 • FAX (941) 486-2188

MEMORANDUM

**TO: Members of the School Board
Dr. Gary Norris, Superintendent
Mr. Scott Lempe, Associate Superintendent**

FROM: Pat Black, CPPB, Director of Materials Management

TITLE: APPROVAL TO AWARD BID #7035 FOR ATHLETIC CLOTHING AND EQUIPMENT

Bids for 'Athletic Clothing and Equipment' were received from eleven vendors on December 6, 2006. The bids of Allen Sports Center, Aluminum Athletic Equipment, Ball & Shoe Sports Center, Marty Gilman, Inc., dba Gilman Gear, M-F Athletic, Riddell, and Sports Supply Group, Inc., dba BSN Sports were the best low bids meeting the advertised specifications. Reasons for not selecting the apparent low bids are included with the bid tabulation. This bid is for a period of one year with the option to renew for two additional one-year periods. The funds for these purchases are contained in the secondary schools' internal accounts and operating budgets.

Requested by:
Secondary Schools

"Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes."

Posting Date: 1-9-07

Fiscal Impact:

Not to exceed
\$400,000.00

Funding:

Internal Accounts,
Operating

Recommended Motion: That the bids of Allen Sports Center, Aluminum Athletic Equipment, Ball & Shoe Sports Center, Marty Gilman, Inc., dba Gilman Gear, M-F Athletic, Riddell, and Sports Supply Group, Inc., dba BSN Sports to provide 'Athletic Clothing and Equipment' in an amount not to exceed \$400,000.00, be approved for award and purchase.

(over)

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation for Athletic Clothing and Equipment - Bid #7035

Bids opened and tabulated on December 6, 2006

			Allen Sports Center		Aluminum Athletic Equipment		Ball & Shoe Sports Center	
	Manufacturer	MSRP or Dealer Price as indicated	Stock Merchandise	Customized Merchandise	Stock Merchandise	Customized Merchandise	Stock Merchandise	Customized Merchandise
1	AAE - Equipment (track)	MSRP			*10%	5%		
2	ABC - Hats (fabric cap)	MSRP						
3	ADAMS - Equipment	Dealer Price	+15%					
4	ADIDAS - Clothing (fabric)	MSRP					25%	
5	ADIDAS - Equipment	MSRP					25%	
6	ALL STAR - Equipment	MSRP	+10% Dealer Price				25%	
7	ASICS - Clothing (fabric)	MSRP	30%				27%	
8	ATEC - Equipment	Dealer Price	+10%					
9	ATHLETIC SPECIALTIES - Equipment	Dealer Price	+10%					
10	AUSTIN ATHLETIC - Equipment	MSRP						
11	BADEN - Equipment	Dealer Price						
12	BIKE - Equipment	MSRP	30%				30%	
13	BRUTE - Clothing (fabric)	MSRP	+25% Dealer Price	+25% Dealer Price				
14	CANNON - Clothing (fabric)	Dealer Price						
15	CLIFF KEEN - Clothing (fabric)	MSRP	30%	30%			12%	
16	COBBLESTONES - Clothing (fabric)	MSRP	35%	35%			27%	25%
17	CRAMER - Equipment	MSRP	10%					
18	CRONUS - Equipment	MSRP						
19	DIAMOND - Equipment	Dealer Price	+15%					
20	DON ALLESON - Clothing (fabric)	MSRP	35%	35%			30%	25%
21	DUDLEY - Equipment	MSRP	25%				No MSRP	
22	DYNAMIC - Clothing (fabric)	Dealer Price	+25%	+25%				
23	EASTON - Equipment	Dealer Price						
24	FIBERSPORT - Equipment	MSRP						
25	GEAR 2000 LTD - Equipment	Dealer Price	+20%					
26	GILL - Equipment (track)	MSRP	15%				10%	
27	GILMAN - Equipment	MSRP						

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Bid Tabulation for Athletic Clothing and Equipment - Bid #7035

Bids opened and tabulated on December 6, 2006

			Bill Fritz Sports Corp.		Collegiate Pacific		Marty Gilman Inc. dba Gilman Gear	
	Manufacturer	MSRP or Dealer Price as indicated	Stock Merchandise	Customized Merchandise	Stock Merchandise	Customized Merchandise	Stock Merchandise	Customized Merchandise
1	AAE - Equipment (track)	MSRP						
2	ABC - Hats (fabric cap)	MSRP						
3	ADAMS - Equipment	Dealer Price						
4	ADIDAS - Clothing (fabric)	MSRP						
5	ADIDAS - Equipment	MSRP						
6	ALL STAR - Equipment	MSRP						
7	ASICS - Clothing (fabric)	MSRP						
8	A TEC - Equipment	Dealer Price			*5%			
9	ATHLETIC SPECIALTIES - Equipment	Dealer Price						
10	AUSTIN ATHLETIC - Equipment	MSRP						
11	BADEN - Equipment	Dealer Price						
12	BIKE - Equipment	MSRP						
13	BRUTE - Clothing (fabric)	MSRP						
14	CANNON - Clothing (fabric)	Dealer Price						
15	CLIFF KEEN - Clothing (fabric)	MSRP						
16	COBBLESTONES - Clothing (fabric)	MSRP						
17	CRAMER - Equipment	MSRP						
18	CRONUS - Equipment	MSRP						
19	DIAMOND - Equipment	Dealer Price			*5%			
20	DON ALLESON - Clothing (fabric)	MSRP						
21	DUDLEY - Equipment	MSRP						
22	DYNAMIC - Clothing (fabric)	Dealer Price			*5%			
23	EASTON - Equipment	Dealer Price						
24	FIBERSPORT - Equipment	MSRP						
25	GEAR 2000 LTD - Equipment	Dealer Price						
26	GILL - Equipment (track)	MSRP			*5%			
27	GILMAN - Equipment	MSRP					5%	

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Bid Tabulation for Athletic Clothing and Equipment - Bid #7035

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			M-F Athletic		Pyramid School Products		Riddell	
	Manufacturer	MSRP or Dealer Price as indicated	Stock Merchandise	Customized Merchandise	Stock Merchandise	Customized Merchandise	Stock Merchandise	Customized Merchandise
1	AAE - Equipment (track)	MSRP						
2	ABC - Hats (fabric cap)	MSRP						
3	ADAMS - Equipment	Dealer Price						
4	ADIDAS - Clothing (fabric)	MSRP						
5	ADIDAS - Equipment	MSRP						
6	ALL STAR - Equipment	MSRP						
7	ASICS - Clothing (fabric)	MSRP						
8	ATEC - Equipment	Dealer Price						
9	ATHLETIC SPECIALTIES - Equipment	Dealer Price					5% plus freight	
10	AUSTIN ATHLETIC - Equipment	MSRP						
11	BADEN - Equipment	Dealer Price						
12	BIKE - Equipment	MSRP						
13	BRUTE - Clothing (fabric)	MSRP			20%	15%		
14	CANNON - Clothing (fabric)	Dealer Price						
15	CLIFF KEEN - Clothing (fabric)	MSRP			20%	15%		
16	COBBLESTONES - Clothing (fabric)	MSRP						
17	CRAMER - Equipment	MSRP						
18	CRONUS - Equipment	MSRP			20%	20%		
19	DIAMOND - Equipment	Dealer Price						
20	DON ALLESON - Clothing (fabric)	MSRP						
21	DUDLEY - Equipment	MSRP						
22	DYNAMIC - Clothing (fabric)	Dealer Price						
23	EASTON - Equipment	Dealer Price						
24	FIBERSPORT - Equipment	MSRP						
25	GEAR 2000 LTD - Equipment	Dealer Price						
26	GILL - Equipment (track)	MSRP						
27	GILMAN - Equipment	MSRP						

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Bid Tabulation for Athletic Clothing and Equipment - Bid #7035

Bids opened and tabulated on December 6, 2006

			Sports Fanatic		Sports Supply Group, Inc. dba BSN Sports #1		Sports Supply Group, Inc. dba BSN Sports #2	
	Manufacturer	MSRP or Dealer Price as indicated	Stock Merchandise	Customized Merchandise	Stock Merchandise	Customized Merchandise	Stock Merchandise	Customized Merchandise
1	AAE - Equipment (track)	MSRP						
2	ABC - Hats (fabric cap)	MSRP						
3	ADAMS - Equipment	Dealer Price	28%	28%				
4	ADIDAS - Clothing (fabric)	MSRP						
5	ADIDAS - Equipment	MSRP						
6	ALL STAR - Equipment	MSRP	28%	28%				
7	ASICS - Clothing (fabric)	MSRP	28%	28%				
8	ATEC - Equipment	Dealer Price	28%	28%				
9	ATHLETIC SPECIALTIES - Equipment	Dealer Price	25%	25%				
10	AUSTIN ATHLETIC - Equipment	MSRP						
11	BADEN - Equipment	Dealer Price	28%	28%				
12	BIKE - Equipment	MSRP						
13	BRUTE - Clothing (fabric)	MSRP	28%	28%				
14	CANNON - Clothing (fabric)	Dealer Price						
15	CLIFF KEEN - Clothing (fabric)	MSRP						
16	COBBLESTONES - Clothing (fabric)	MSRP	28%	28%				
17	CRAMER - Equipment	MSRP						
18	CRONUS - Equipment	MSRP						
19	DIAMOND - Equipment	Dealer Price						
20	DON ALLESON - Clothing (fabric)	MSRP	28%	28%			10%	10%
21	DUDLEY - Equipment	MSRP						
22	DYNAMIC - Clothing (fabric)	Dealer Price						
23	EASTON - Equipment	Dealer Price						
24	FIBERSPORT - Equipment	MSRP						
25	GEAR 2000 LTD - Equipment	Dealer Price						
26	GILL - Equipment (track)	MSRP						
27	GILMAN - Equipment	MSRP						

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Bid Tabulation for Athletic Clothing and Equipment - Bid #7035

Bids opened and tabulated on December 6, 2006

			Allen Sports Center		Aluminum Athletic Equipment		Ball & Shoe Sports Center	
	Manufacturer	MSRP or Dealer Price as indicated	Stock Merchandise	Customized Merchandise	Stock Merchandise	Customized Merchandise	Stock Merchandise	Customized Merchandise
28	GORILLA GRIP - Equipment	MSRP						
29	HOLLOWAY - Clothing (fabric)	MSRP	30%	30%			30%	
30	HOLLYWOOD - Equipment	MSRP					SCHUTT No MSRP	
31	KUDZU - Hats (fabric cap)	MSRP						
32	JUGS - Equipment	MSRP						
33	KWIK GOAL - Equipment	MSRP						
34	MACGREGOR - Equipment	MSRP						
35	M - F Athletics - Equipment (track)	MSRP						
36	MBM - Equipment	MSRP						
37	MAJESTIC ATHLETIC - Clothing (fabric)	MSRP	30%	30%			32%	25%
38	MATMAN - Clothing (fabric)	MSRP	30%	30%				
39	MIKASSA - Equipment	Dealer Price	+15%					
40	NEW ERA - Hats (fabric cap)	MSRP						
41	NIKE - Clothing (fabric)	MSRP	25%					
42	PORT-A-PIT - Equipment (track)	MSRP						
43	POWERS - Clothing (fabric)	MSRP						
44	PRO DOWN - Equipment	MSRP						
45	PROLINE - Hats (fabric cap)	Dealer Price						
46	RAWLINGS - Clothing (fabric)	MSRP	40%	40%			30%	25%
47	RAWLINGS - Equipment	MSRP	40%				30%	
48	RECORDMASTER - Equipment	MSRP						
49	REEBOK - Clothing (fabric)	MSRP						
50	REUSCH - Clothing (fabric)	MSRP						
51	RICHARDSON - Hats (fabric cap)	Dealer Price	+25%	+25%				
52	RIDDELL - Clothing (fabric)	MSRP						
53	RIDDELL - Equipment	MSRP						
54	RIDDELL - Helmets (football)	MSRP						

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Bid Tabulation for Athletic Clothing and Equipment - Bid #7035

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			Bill Fritz Sports Corp.		Collegiate Pacific		Marty Gilman Inc. dba Gilman Gear	
	Manufacturer	MSRP or Dealer Price as indicated	Stock Merchandise	Customized Merchandise	Stock Merchandise	Customized Merchandise	Stock Merchandise	Customized Merchandise
28	GORILLA GRIP - Equipment	MSRP						
29	HOLLOWAY - Clothing (fabric)	MSRP						
30	HOLLYWOOD - Equipment	MSRP			*5%			
31	KUDZU - Hats (fabric cap)	MSRP						
32	JUGS - Equipment	MSRP			*5%			
33	KWIK GOAL - Equipment	MSRP						
34	MACGREGOR - Equipment	MSRP						
35	M - F Athletics - Equipment (track)	MSRP						
36	MBM - Equipment	MSRP						
37	MAJESTIC ATHLETIC - Clothing (fabric)	MSRP						
38	MATMAN - Clothing (fabric)	MSRP						
39	MIKASSA - Equipment	Dealer Price						
40	NEW ERA - Hats (fabric cap)	MSRP			*5%			
41	NIKE - Clothing (fabric)	MSRP						
42	PORT-A-PIT - Equipment (track)	MSRP			*5%			
43	POWERS - Clothing (fabric)	MSRP						
44	PRO DOWN - Equipment	MSRP			*5%			
45	PROLINE - Hats (fabric cap)	Dealer Price						
46	RAWLINGS - Clothing (fabric)	MSRP						
47	RAWLINGS - Equipment	MSRP						
48	RECORDMASTER - Equipment	MSRP						
49	REEBOK - Clothing (fabric)	MSRP						
50	REUSCH - Clothing (fabric)	MSRP						
51	RICHARDSON - Hats (fabric cap)	Dealer Price						
52	RIDDELL - Clothing (fabric)	MSRP						
53	RIDDELL - Equipment	MSRP						
54	RIDDELL - Helmets (football)	MSRP						

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			M-F Athletic		Pyramid School Products		Riddell	
	Manufacturer	MSRP or Dealer Price as indicated	Stock Merchandise	Customized Merchandise	Stock Merchandise	Customized Merchandise	Stock Merchandise	Customized Merchandise
28	GORILLA GRIP - Equipment	MSRP						
29	HOLLOWAY - Clothing (fabric)	MSRP						
30	HOLLYWOOD - Equipment	MSRP						
31	KUDZU - Hats (fabric cap)	MSRP						
32	JUGS - Equipment	MSRP					5% plus freight	
33	KWIK GOAL - Equipment	MSRP			20%	20%		
34	MACGREGOR - Equipment	MSRP						
35	M - F Athletics - Equipment (track)	MSRP	*10%	*10%				
36	MBM - Equipment	MSRP						
37	MAJESTIC ATHLETIC - Clothing (fabric)	MSRP						
38	MATMAN - Clothing (fabric)	MSRP			20%	15%		
39	MIKASSA - Equipment	Dealer Price						
40	NEW ERA - Hats (fabric cap)	MSRP						
41	NIKE - Clothing (fabric)	MSRP						
42	PORT-A-PIT - Equipment (track)	MSRP						
43	POWERS - Clothing (fabric)	MSRP						
44	PRO DOWN - Equipment	MSRP						
45	PROLINE - Hats (fabric cap)	Dealer Price						
46	RAWLINGS - Clothing (fabric)	MSRP						
47	RAWLINGS - Equipment	MSRP						
48	RECORDMASTER - Equipment	MSRP						
49	REEBOK - Clothing (fabric)	MSRP						
50	REUSCH - Clothing (fabric)	MSRP						
51	RICHARDSON - Hats (fabric cap)	Dealer Price						
52	RIDDELL - Clothing (fabric)	MSRP					20%	20%
53	RIDDELL - Equipment	MSRP					20%	20%
54	RIDDELL - Helmets (football)	MSRP					*20%	

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			Sports Fanatic		Sports Supply Group, Inc. dba BSN Sports #1		Sports Supply Group, Inc. dba BSN Sports #2	
	Manufacturer	MSRP or Dealer Price as indicated	Stock Merchandise	Customized Merchandise	Stock Merchandise	Customized Merchandise	Stock Merchandise	Customized Merchandise
28	GORILLA GRIP - Equipment	MSRP	28%	28%				
29	HOLLOWAY - Clothing (fabric)	MSRP	28%	28%				
30	HOLLYWOOD - Equipment	MSRP						
31	KUDZU - Hats (fabric cap)	MSRP						
32	JUGS - Equipment	MSRP	25%	25%				
33	KWIK GOAL - Equipment	MSRP						
34	MACGREGOR - Equipment	MSRP	28%	28%	10%		10%	10%
35	M - F Athletics - Equipment (track)	MSRP						
36	MBM - Equipment	MSRP						
37	MAJESTIC ATHLETIC - Clothing (fabric)	MSRP						
38	MATMAN - Clothing (fabric)	MSRP	28%	28%				
39	MIKASSA - Equipment	Dealer Price	28%	28%				
40	NEW ERA - Hats (fabric cap)	MSRP						
41	NIKE - Clothing (fabric)	MSRP						
42	PORT-A-PIT - Equipment (track)	MSRP			10%		10%	10%
43	POWERS - Clothing (fabric)	MSRP						
44	PRO DOWN - Equipment	MSRP			10%		10%	10%
45	PROLINE - Hats (fabric cap)	Dealer Price					10%	10%
46	RAWLINGS - Clothing (fabric)	MSRP						
47	RAWLINGS - Equipment	MSRP						
48	RECORDMASTER - Equipment	MSRP						
49	REEBOK - Clothing (fabric)	MSRP	28%	28%				
50	REUSCH - Clothing (fabric)	MSRP						
51	RICHARDSON - Hats (fabric cap)	Dealer Price	28%	28%				
52	RIDDELL - Clothing (fabric)	MSRP						
53	RIDDELL - Equipment	MSRP						
54	RIDDELL - Helmets (football)	MSRP						

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			Allen Sports Center		Aluminum Athletic Equipment		Ball & Shoe Sports Center	
	Manufacturer	MSRP or Dealer Price as indicated	Stock Merchandise	Customized Merchandise	Stock Merchandise	Customized Merchandise	Stock Merchandise	Customized Merchandise
55	ROCKER - Equipment (track)	MSRP						
56	ROGERS ATHLETIC CO.	MSRP						
57	ROXXI - Hats (fabric cap)	MSRP						
58	RUSSELL - Clothing (fabric)	MSRP	40%				30%	25%
59	SCHUTT - Equipment	Dealer Price	+10%					
60	SCHUTT - Helmets (football)	Dealer Price	+5%					
61	SPALDING - Equipment	MSRP	30%				No MSRP	
62	SPEEDLINE - Clothing (fabric)	MSRP	25%					
63	SPORTS BELLE - Clothing (fabric)	MSRP					25%	25%
64	M. J. SOFFE - Clothing (fabric)	Dealer Price						
65	STEELEX - Equipment	MSRP						
66	TACHIKARA - Equipment	Dealer Price	25%				25%	
67	TONIX - Clothing (fabric)	MSRP	25%				30%	
68	UCS - Equipment (track)	MSRP						
69	UHLSPORT - Equipment	MSRP						
70	UMBRO - Clothing (fabric)	MSRP						
71	UNIVERSAL - Clothing (fabric)	Dealer Price	+20%	+20%				
72	WASTON - Equipment	MSRP						
73	WILSON - Clothing (fabric)	MSRP	40%				35%	30%
74	WILSON - Equipment	MSRP	40%				40%	
75	WORTH - Equipment	Dealer Price					25%	
Sizes considered standard:			S-M-L-XL			S-M-L-XL		
Sizes considered non-standard:			XXL-XXXL-XXXXL-XXXXXL			XXL-XXXL-XXXXL-XXXXXL		
Additional cost/manufacturer for non-standard sizes:			10% per X			12% ADD'L		
Number of days after order for delivery			Custom 4-6 weeks Stock 14 days		30 days		Special order 1-4 months Stock 18 days	

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	Manufacturer	MSRP or Dealer Price as indicated	Stock Merchandise	Customized Merchandise	Stock Merchandise	Customized Merchandise	Stock Merchandise	Customized Merchandise
55	ROCKER - Equipment (track)	MSRP						
56	ROGERS ATHLETIC CO.	MSRP						
57	ROXXI - Hats (fabric cap)	MSRP						
58	RUSSELL - Clothing (fabric)	MSRP						
59	SCHUTT - Equipment	Dealer Price			*5%			
60	SCHUTT - Helmets (football)	Dealer Price						
61	SPALDING - Equipment	MSRP			*5%			
62	SPEEDLINE - Clothing (fabric)	MSRP						
63	SPORTS BELLE - Clothing (fabric)	MSRP						
64	M. J. SOFFE - Clothing (fabric)	Dealer Price						
65	STEELEX - Equipment	MSRP						
66	TACHIKARA - Equipment	Dealer Price			*5%			
67	TONIX - Clothing (fabric)	MSRP						
68	UCS - Equipment (track)	MSRP						
69	UHLSPORT - Equipment	MSRP						
70	UMBRO - Clothing (fabric)	MSRP						
71	UNIVERSAL - Clothing (fabric)	Dealer Price						
72	WASTON - Equipment	MSRP						
73	WILSON - Clothing (fabric)	MSRP						
74	WILSON - Equipment	MSRP						
75	WORTH - Equipment	Dealer Price						
Sizes considered standard:					S-M-L-XL-XXL			
Sizes considered non-standard:					XXXL-XXXXL-XXXXXL			
Additional cost/manufacturer for non-standard sizes:								
Number of days after order for delivery					3-28 days		21 days	

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			M-F Athletic		Pyramid School Products		Riddell	
	Manufacturer	MSRP or Dealer Price as indicated	Stock Merchandise	Customized Merchandise	Stock Merchandise	Customized Merchandise	Stock Merchandise	Customized Merchandise
55	ROCKER - Equipment (track)	MSRP						
56	ROGERS ATHLETIC CO.	MSRP						
57	ROXXI - Hats (fabric cap)	MSRP						
58	RUSSELL - Clothing (fabric)	MSRP						
59	SCHUTT - Equipment	Dealer Price						
60	SCHUTT - Helmets (football)	Dealer Price						
61	SPALDING - Equipment	MSRP						
62	SPEEDLINE - Clothing (fabric)	MSRP						
63	SPORTS BELLE - Clothing (fabric)	MSRP						
64	M. J. SOFFE - Clothing (fabric)	Dealer Price						
65	STEELEX - Equipment	MSRP						
66	TACHIKARA - Equipment	Dealer Price			40%	40%		
67	TONIX - Clothing (fabric)	MSRP						
68	UCS - Equipment (track)	MSRP						
69	UHLSPORT - Equipment	MSRP						
70	UMBRO - Clothing (fabric)	MSRP						
71	UNIVERSAL - Clothing (fabric)	Dealer Price						
72	WASTON - Equipment	MSRP						
73	WILSON - Clothing (fabric)	MSRP						
74	WILSON - Equipment	MSRP						
75	WORTH - Equipment	Dealer Price						
Sizes considered standard:			S-M-L-XL		S-M-L-XL		S-M-L-XL-XXL	
Sizes considered non-standard:			XXL-XXXL		XXL-XXXL-XXXXL-XXXXXL		XXXL-XXXXL-XXXXXL	
Additional cost/manufacturer for non-standard sizes:			N/A		\$5.00 Each		\$5.00 per size	
Number of days after order for delivery			10 days		14-21 days		30 days	

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			Sports Fanatic		Sports Supply Group, Inc. dba BSN Sports #1		Sports Supply Group, Inc. dba BSN Sports #2	
	Manufacturer	MSRP or Dealer Price as indicated	Stock Merchandise	Customized Merchandise	Stock Merchandise	Customized Merchandise	Stock Merchandise	Customized Merchandise
55	ROCKER - Equipment (track)	MSRP						
56	ROGERS ATHLETIC CO.	MSRP						
57	ROXXI - Hats (fabric cap)	MSRP						
58	RUSSELL - Clothing (fabric)	MSRP						
59	SCHUTT - Equipment	Dealer Price	28%	28%				
60	SCHUTT - Helmets (football)	Dealer Price	28%	28%				
61	SPALDING - Equipment	MSRP	28%	28%				
62	SPEEDLINE - Clothing (fabric)	MSRP						
63	SPORTS BELLE - Clothing (fabric)	MSRP						
64	M. J. SOFFE - Clothing (fabric)	Dealer Price						
65	STEELEX - Equipment	MSRP						
66	TACHIKARA - Equipment	Dealer Price	28%	28%				
67	TONIX - Clothing (fabric)	MSRP						
68	UCS - Equipment (track)	MSRP						
69	UHLSPORT - Equipment	MSRP						
70	UMBRO - Clothing (fabric)	MSRP	28%	28%				
71	UNIVERSAL - Clothing (fabric)	Dealer Price						
72	WASTON - Equipment	MSRP						
73	WILSON - Clothing (fabric)	MSRP	28%	28%				
74	WILSON - Equipment	MSRP	28%	28%				
75	WORTH - Equipment	Dealer Price						
Sizes considered standard:			S-M-L-XL				S-M-L-XL	
Sizes considered non-standard:			XXL-XXXL-XXXXL-XXXXXL				XXL-XXXL	
Additional cost/manufacturer for non-standard sizes:			Add \$1.00 per Size				Various amounts based on the uniform ordered.	
Number of days after order for delivery			14 days				21-31 days	

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			Allen Sports Center		Aluminum Athletic Equipment		Ball & Shoe Sports Center	
Manufacturer		MSRP or Dealer Price as indicated	Stock Merchandise	Customized Merchandise	Stock Merchandise	Customized Merchandise	Stock Merchandise	Customized Merchandise
Contact Name			Don Bates		E. Merritt Lentz		David F. Ruth	
Bidder's Address			6585 Seminole Blvd. Seminole, FL 33772		1000 Enterprise Drive Royersford, PA 19468		4219 S. Trail Sarasota, FL 34231	
Telephone #			800-336-3041		800-523-5471		941-921-5727	
Fax #			727-392-8574		610-825-2378		941-924-0971	
Federal ID#			59-1773377		23-2270684		59-1278185	
E-mail Address			dbates@allensports.biz		merrittl@aesports.com		ballandshoe@earthlink.net	
					*Exceptions: Crossbars. No installation or assembly. Call for quantity pricing. *Reference #61588 must be on all purchase orders.			

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation for Athletic Clothing and Equipment - Bid #7035

Bids opened and tabulated on December 6, 2006

			Bill Fritz Sports Corp.		Collegiate Pacific		Marty Gilman Inc. dba Gilman Gear	
Manufacturer	MSRP or Dealer Price as indicated		Stock Merchandise	Customized Merchandise	Stock Merchandise	Customized Merchandise	Stock Merchandise	Customized Merchandise
Contact Name			Bill Fritz		Kathe Butler		Neil Gilman	
Bidder's Address			1072 Classic Road Apex, NC 27539		PO Box 7087 Dallas, TX 75209		30 Gilman Road/PO Box 97 Gilman, CT 06336	
Telephone #			800-234-1004		888-566-8966		800-243-0398	
Fax #			919-362-1750		888-455-3551		860-823-1859	
Federal ID#			56-1661989		22-2795073		06-0623419	
E-mail Address			bfritz@billfritzsports.com		kathe@colpac.com		neil@gilmangear.com	
			*Percentage off bid for 2007-2008 catalog 10% discount and free shipping on pages 2,3,4,8,10-21, 23,24,27-32,40,41,49,50,55,56,60,64-67,70-77. Shipping is 14% or \$10.00 for all items not on discounted pages. Purchase order must state prices "Percentage off Bid". Prices do not include inside delivery, assembly, or installation.		*Fall 2006 catalog free freight>\$50.00 Exceptions: Prices do not include inside delivery or installation. 12 lines of exceptions to % discount off bid. See attached exceptions/additions.			

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation for Athletic Clothing and Equipment - Bid #7035

Bids opened and tabulated on December 6, 2006

			M-F Athletic		Pyramid School Products		Riddell	
Manufacturer		MSRP or Dealer Price as indicated	Stock Merchandise	Customized Merchandise	Stock Merchandise	Customized Merchandise	Stock Merchandise	Customized Merchandise
Contact Name			Daniel Blowers		Kenneth D. Miller		Tim Haupt	
Bidder's Address			PO Box 8090 Cranston, RI 02920		6510 North 54th Street Tampa, FL 33610-1908		669 Sugar Lane Elyria, OH 44035	
Telephone #			800-556-7464		813-621-6446/800-792-2644		440-366-8225	
Fax #			800-682-6950		813-621-7688		440-366-0041	
Federal ID#			05-0301940		59-0932660		34-1688715	
E-mail Address			mfathletic@mfathletic.com		bids@pyramidsp.com		thaupt@riddellsales.com	
			*10% catalog discount does not include: sale prices, special promotions, and the following items: Pits and accessories, hurdles, equipment carts, cages, steeplechase barriers, clocks, timing and finish line systems, rubber mats, curbing, exercise bicycles, treadmills, computer software and weight equipment.		*Must reference 7035 on all purchase orders and correspondence.		* Catalog discount does not apply to Riddell Revolution Helmets, custom Power Shoulder Pads, decals, hats and outside vendor products. Vendor Bid #27913 must appear on all purchase orders.	

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation for Athletic Clothing and Equipment - Bid #7035

Bids opened and tabulated on December 6, 2006

			Sports Fanatic		Sports Supply Group, Inc. dba BSN Sports #1		Sports Supply Group, Inc. dba BSN Sports #2		
Manufacturer		MSRP or Dealer Price as indicated	Stock Merchandise	Customized Merchandise	Stock Merchandise	Customized Merchandise	Stock Merchandise	Customized Merchandise	
Contact Name			Dana Oneil		Lyn Weiss		William Rusnak		
Bidder's Address			14942 Tamiami Trail Unit L North Port, FL 34287		PO Box 49 Jenkintown, PA 19046		PO Box 49 Jenkintown, PA 19046		
Telephone #			941-429-2900		800-445-9446		800-445-9446		
Fax #			941-240-6419		800-523-5112		800-523-5112		
Federal ID#			20-3469901		75-2241783		75-2241783		
E-mail Address			mikedana99@aol.com		passonsbid@sportssupplygroup.com		passonsbid@sportssupplygroup.com		
					Bid #3054862 must be on all purchase orders. See attached exceptions/additions.		Bid #30548232006-6 must be on all purchase orders. See attached exceptions/additions.		
			Recorded By: Lynn Cox				Witnessed By: Gerry Colangelo		

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA
 ATHLETIC CLOTHING AND EQUIPMENT - BID #4022
 JUSTIFICATION FOR AWARD OTHER THAN APPARENT LOW BID

Item #	Description	REASON FOR NOT AWARDING
All		Bill Fritz did not submit manufacturers' catalogs or price lists as required per bid specifications.
2		Rejected. No bids were received.
3	Stock	Sports Fanatic did not submit manufacturer's catalog or price list as required per bid specifications.
3	Customized	Rejected. Sports Fanatic did not submit manufacturer's catalog or price list as required per bid specifications. No other bids were received.
4	Customized	Rejected. No bids were received.
5	Stock	Rejected. Ball & Shoe Sports Center did not submit price list as required per bid specifications. No other bids were received.
5	Customized	Rejected. No bids were received.
6	Stock	Rejected. Ball & Shoe Sports Center and Sports Fanatic did not submit price list as required per bid specifications. Allen Sports Center bid Dealer Price where MSRP was indicated. No other bids were received.
6	Customized	Rejected. Sports Fanatic did not submit manufacturer's catalog or price list as required per bid specifications. No other bids were received.
7	Customized	Rejected. Sports Fanatic did not submit manufacturer's catalog or price list as required per bid specifications. No other bids were received.
8	Stock	Sports Fanatic did not submit manufacturer's catalog or price list as required per bid specifications. Collegiate Pacific did not submit manufacturer's catalog per bid specifications: submitted Collegiate Pacific catalog.
8	Customized	Rejected. Sports Fanatic did not submit manufacturer's catalog or price list as required per bid specifications. No other bids were received.
9	Stock	Sports Fanatic did not submit manufacturer's catalog or price list as required per bid specifications. Riddell qualified bid, bid freight as an additional charge, where FOB was indicated in bid specifications.
9	Customized	Rejected. Sports Fanatic did not submit manufacturer's catalog or price list as required per bid specifications. No other bids were received.
10		Rejected. No bids were received.
11		Rejected. Sports Fanatic did not submit manufacturer's catalog or price list as required per bid specifications. No other bids were received.
12	Stock	Allen Sport Center did not submit price list as required per bid specifications.
12	Customized	Rejected. No bids were received.
13		Rejected. Sports Fanatic and Pyramid School Products did not submit manufacturer's catalog or price list as required per bid specifications. Allen Sports Center bid Dealer Price where MSRP was indicated.
14		Rejected. No bids were received.
17	Customized	Rejected. No bids were received.
18		Rejected. Pyramid School Products did not submit manufacturer's catalog or price list as required per bid specifications. No other bids were received.
19	Stock	Collegiate Pacific did not submit manufacturer's catalog per bid specifications: submitted Collegiate Pacific catalog.
19	Customized	Rejected. No bids were received.
21	Stock	Rejected. Allen Sports Center did not submit price list as required per bid specifications. No other bids were received.
21	Customized	Rejected. No bids were received.
22	Stock	Collegiate Pacific did not submit manufacturer's catalog per bid specifications: submitted Collegiate Pacific catalog.
23		Rejected. No bids were received.
24		Rejected. No bids were received.
25	Customized	Rejected. No bids were received.

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA
 ATHLETIC CLOTHING AND EQUIPMENT - BID #4022
 JUSTIFICATION FOR AWARD OTHER THAN APPARENT LOW BID

Item #	Description	REASON FOR NOT AWARDING
26	Customized	Rejected. No bids were received.
27	Customized	Rejected. No bids were received.
28		Rejected. Sports Fanatic did not submit manufacturer's catalog or price list as required per bid specifications. No other bids were received.
29		Awarded to Allen Sports Center as a category. Ball & Shoe Sports Center did not bid customized.
30	Stock	Rejected. Collegiate Pacific did not submit manufacturer's catalog per bid specifications: submitted Collegiate Pacific catalog.
30	Customized	Rejected. No bids were received.
31		Rejected. No bids were received.
32	Stock	Rejected. Sports Fanatic and Collegiate Pacific did not submit manufacturer's catalog or price list as required per bid specifications. Riddell qualified bid, bid freight as an additional charge, where FOB was indicated in bid specifications. No other bids were received.
32	Customized	Rejected. Sports Fanatic did not submit manufacturer's catalog or price list as required per bid specifications. No other bids were received.
33		Rejected. Pyramid School Products did not submit manufacturer's catalog or price list as required per bid specifications. No other bids were received.
34		Sports Fanatic did not submit manufacturer's catalog or price list as required per bid specifications. Awarded to Sports Supply Group, Inc. Bid #30548232006-6 as a category.
36		Rejected. No bids were received.
37		Dual Award for order convenience.
39	Stock	Sports Fanatic did not submit manufacturer's catalog or price list as required per bid specifications.
39	Customized	Rejected. Sports Fanatic did not submit manufacturer's catalog or price list as required per bid specifications. No other bids received.
40	Stock	Rejected. Collegiate Pacific did not submit manufacturer's catalog or price list as required per bid specifications. No other bids were received.
40	Customized	Rejected. No bids were received.
41	Customized	Rejected. No bids were received.
42		Awarded to Sports Supply Group, Inc. Bid #30548232006-6 as a category.
43		Rejected. No bids were received.
44		Awarded to Sports Supply Group, Inc. Bid #30548232006-6 as a category.
45		Rejected. Sports Supply Group, Inc. Bid #30548232006-6 did not submit manufacturer's catalog or price list as required per bid specifications. No other bids were received.
47	Customized	Rejected. No bids were received.
48		Rejected. No bids were received.
49		Rejected. Sports Fanatic did not submit manufacturer's catalog or price list as required per bid specifications. No other bids were received.
50		Rejected. No bids were received.
51		Sports Fanatic did not submit manufacturer's catalog or price list as required per bid specifications.
54	Customized	Rejected. No bids were received.
55		Rejected. No bids were received.
56		Rejected. No bids were received.
57		Rejected. No bids were received.
58	Stock	Dual Award for order convenience.
59	Stock	Sports Fanatic and Collegiate Pacific did not submit manufacturer's catalog or price list as required per bid specifications.

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA
 ATHLETIC CLOTHING AND EQUIPMENT - BID #4022
 JUSTIFICATION FOR AWARD OTHER THAN APPARENT LOW BID

Item #	Description	REASON FOR NOT AWARDING
59	Customized	Rejected. Sports Fanatic did not submit manufacturer's catalog or price list as required per bid specifications. No other bids were received.
60	Stock	Sports Fanatic did not submit manufacturer's catalog or price list as required per bid specifications.
60	Customized	Rejected. Sports Fanatic did not submit manufacturer's catalog or price list as required per bid specifications. No other bids were received.
61	Stock	Rejected. Allen Sports Center, Collegiate Pacific, Sports Fanatic did not submit price list as required per bid specifications. No other bids were received.
61	Customized	Rejected. Sports Fanatic did not submit manufacturer's catalog or price list as required per bid specifications. No other bids were received.
62	Customized	Rejected. No bids were received.
63		Rejected. Ball & Shoe Sports Center did not submit manufacturer's catalog or price list as required per bid specifications. No other bids were received.
64		Rejected. No bids were received.
65		Rejected. No bids were received.
66		Rejected. Unclear specifications.
67	Customized	Rejected. No bids were received.
68		Rejected. No bids were received.
69		Rejected. No bids were received.
70		Rejected. Sports Fanatic did not submit manufacturer's catalog or price list as required per bid specifications. No other bids were received.
72		Rejected. No bids were received.
73	Stock	Dual Award for order convenience.
74	Stock	Tie. Awarded to Ball & Shoe Sports Center as per tie bid procedures.
74	Customized	Rejected. No bids were received.
75		Rejected. Unclear specifications.