



THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

MATERIALS MANAGEMENT DEPARTMENT

101 OLD VENICE ROAD

OSPREY, FLORIDA 34229

TELEPHONE (941) 486-2183 • FAX (941) 486-2188

MEMORANDUM

**TO: Members of the School Board
Lori White, Superintendent
Mitsi Corcoran, Chief Financial Officer**

FROM: Pat Black, CPPB, Director of Materials Management

**TITLE: APPROVAL TO AWARD BID #12-0109 FOR HVAC DX AND LIGHT
COMMERCIAL AC SYSTEMS INSTALLATION, MAINTENANCE, AND
REPAIR SERVICES**

Bids to provide 'HVAC DX and Light Commercial AC Systems Installation, Maintenance, and Repair Services' were received from nine vendors on December 13, 2011. The bids of Air Mechanical and Service Corporation, All American Heating and Cooling, Inc., and D & D Mechanical Services of Florida dba Myakka Heating and Cooling were the best low bids meeting the advertised specifications. The bid of Boyd Brothers Service was non-responsive to the requirement to provide a Class A license. This bid is for a period of one year with the option to renew for two additional one-year periods. The funds for these purchases are contained in the transfer from capital budget allocated to the Facilities Services Department.

Requested by:
Jody Dumas

“Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes.”

Posting Date: 01-10-12

Fiscal Impact: Not to exceed
\$500,000.00

Funding: Transfer from Capital

Recommended Motion: That the bids of Air Mechanical and Service Corporation, All American Heating and Cooling, Inc., and D & D Mechanical Services of Florida dba Myakka Heating and Cooling, to provide 'HVAC DX and Light Commercial AC Systems Installation, Maintenance, and Repair Services' in an amount not to exceed \$500,000, be approved for award and purchase.

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Tabulation for HVAC DX and Light Commercial AC Systems
Installation, Maintenance, and Repair Services - Bid #12-0109

Opened December 13, 2011 at 1:30 p.m.

Cost to provide all materials, labor, supervision, fuel, travel, equipment, tools, etc., for HVAC DX and light commercial AC systems installation, maintenance, and repair services		Air Comfort Services, LLC	Air Mechanical & Service Corporation	All American Heating & Cooling, Inc.
1.	Service Repair Technician, standard working hours (Monday - Friday 7:00 A.M.- 5:00 P.M.); hourly rate.	\$69.00	\$60.00	\$57.00
2.	Service Repair Technician, non-standard working hours (Monday - Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday); hourly rate.	\$69.00	\$85.00	\$67.00
3.	Helper, standard working hours (Monday through Friday 7:00 A.M. through 5:00 P.M.); hourly rate.	\$59.00	\$46.00	\$50.00
4.	Helper, non-standard working hours (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday); hourly rate.	\$59.00	\$65.00	\$60.00
5.	Materials to be billed at net cost plus mark-up. Maximum 15%. No mark-up of sales tax allowed. A copy of the itemized materials invoice from the supplier must be included with all billings to the SBSC.	15%	15%	15%
6.	Subcontracted services to be billed at net cost plus mark-up. Maximum 15%. No mark-up of sales tax allowed. To be used only with prior written approval from the Facilities Services representative. A copy of the itemized subcontracted services invoice must be included with all billings to the SBSC.	15%	15%	10%
7.	Rental equipment to be billed at net cost plus mark-up. Maximum 15%. No mark-up of sales tax allowed. Rental is for active use of equipment only. Payment for inactive not be allowed. To be used only with prior written approval from the Facilities Services representative. A copy of the itemized rental invoice must be included with all billings to the SBSC.	15%	10%	10%
Contact		Perry Van Fleet	Mark Castellano	Tim Schulz
Address		2360 B Whitfield Park Avenue	2700 Avenue of the Americas	1351 Global Court
		Sarasota, FL 34243	Englewood, FL 34224	Sarasota, FL 34240
Phone		941-355-4444	941-475-3715	941-379-9883
Fax		941-756-6904	941-475-3725	941-377-9817
Federal ID		621625161	592158902	592610615
Email		info@acssarasota.com	mcastellano@amsco-ac.com	allamericanhc@aol.com

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Cost to provide all materials, labor, supervision, fuel, travel, equipment, tools, etc., for HVAC DX and light commercial AC systems installation, maintenance, and repair services		Apollo Construction & Engineering Services, Inc.	Blume Mechanical Service, LLC	Boyd Brothers Service
1.	Service Repair Technician, standard working hours (Monday - Friday 7:00 A.M.- 5:00 P.M.); hourly rate.	\$74.72	\$70.00	\$40.00
2.	Service Repair Technician, non-standard working hours (Monday - Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday); hourly rate.	\$105.45	\$85.00	\$60.00
3.	Helper, standard working hours (Monday through Friday 7:00 A.M. through 5:00 P.M.); hourly rate.	\$26.03	\$40.00	\$25.00
4.	Helper, non-standard working hours (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday); hourly rate.	\$42.44	\$45.00	\$37.50
5.	Materials to be billed at net cost plus mark-up. Maximum 15%. No mark-up of sales tax allowed. A copy of the itemized materials invoice from the supplier must be included with all billings to the SBSC.	15%	15%	15%
6.	Subcontracted services to be billed at net cost plus mark-up. Maximum 15%. No mark-up of sales tax allowed. To be used only with prior written approval from the Facilities Services representative. A copy of the itemized subcontracted services invoice must be included with all billings to the SBSC.	15%	15%	15%
7.	Rental equipment to be billed at net cost plus mark-up. Maximum 15%. No mark-up of sales tax allowed. Rental is for active use of equipment only. Payment for inactive not be allowed. To be used only with prior written approval from the Facilities Services representative. A copy of the itemized rental invoice must be included with all billings to the SBSC.	15%	15%	15%
Contact		Thomas G. Kamprath	Tye G. Blume	John Batchelder
Address		PO Box 5848 Sun City Center, FL 33571	11300 43rd Street North Clearwater, FL 33762	2460 Highlands Road Punta Gorda, FL 33983
Phone		813-645-4926	727-544-5993	941-621-8881
Fax		813-645-3351	727-330-9111	941-743-9475
Federal ID		592811166	273681221	592463137
Email		tkamprath@apollo-construction.com	service@blumemechanical.com	johnb@boyd-hvac.com

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Cost to provide all materials, labor, supervision, fuel, travel, equipment, tools, etc., for HVAC DX and light commercial AC systems installation, maintenance, and repair services		ConServ Building Services	D & D Mechanical Services of Florida dba Myakka Heating & Cooling	Total Building Solutions, Inc.
1.	Service Repair Technician, standard working hours (Monday - Friday 7:00 A.M.- 5:00 P.M.); hourly rate.	\$85.00	\$50.00	\$65.00
2.	Service Repair Technician, non-standard working hours (Monday - Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday); hourly rate.	\$127.50	\$50.00	\$97.50
3.	Helper, standard working hours (Monday through Friday 7:00 A.M. through 5:00 P.M.); hourly rate.	\$85.00	\$40.00	\$55.00
4.	Helper, non-standard working hours (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday); hourly rate.	\$127.50	\$40.00	\$82.50
5.	Materials to be billed at net cost plus mark-up. Maximum 15%. No mark-up of sales tax allowed. A copy of the itemized materials invoice from the supplier must be included with all billings to the SBSC.	15%	10%	15%
6.	Subcontracted services to be billed at net cost plus mark-up. Maximum 15%. No mark-up of sales tax allowed. To be used only with prior written approval from the Facilities Services representative. A copy of the itemized subcontracted services invoice must be included with all billings to the SBSC.	15%	10%	15%
7.	Rental equipment to be billed at net cost plus mark-up. Maximum 15%. No mark-up of sales tax allowed. Rental is for active use of equipment only. Payment for inactive not be allowed. To be used only with prior written approval from the Facilities Services representative. A copy of the itemized rental invoice must be included with all billings to the SBSC.	15%	10%	15%
Contact		John D. Fields	Sandra M. DelMoro	Jerald Curtis
Address		6350 118th Avenue North	10234 289th Street East	PO Box 959
		Largo, FL 33773	Myakka City, FL 34251	Mango, FL 33510
Phone		727-541-5503	941-322-1315	813-661-8818
Fax		727-544-1924	941-322-1334	813-661-8897
Federal ID		270117907	593757752	593630540
Email		jfields@bchmechanical.com	myakkacooling@aol.com	jcurtis@4tbs.net
		Recorded by: Peggy Long	Witnessed By: Joyce E. Haney	