



THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

MATERIALS MANAGEMENT DEPARTMENT

101 OLD VENICE ROAD

OSPREY, FLORIDA 34229

TELEPHONE (941) 486-2183 • FAX (941) 486-2188

MEMORANDUM

**TO: Members of the School Board
Lori White, Superintendent
Mitsi Corcoran, Chief Financial Officer**

FROM: Pat Black, CPPB, Director of Materials Management

TITLE: APPROVAL TO AWARD BID #9070 FOR OUTDOOR PEST CONTROL

Bids to provide 'Outdoor Pest Control' were received from seven vendors on December 3, 2008. The bid of Hughes Exterminators was the best low bid meeting the advertised specifications. The bid of Fricke Pest Services, Inc., was non-responsive to the requirement of a minimum of 3 years business service experience in pest control. This bid is for a period of one year with the option to renew for two additional one-year periods. The funds for these purchases are contained in the capital budget allocated to the Facilities Services Department.

Requested by:
Jody Dumas

"Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes."

Posting Date: 01-13-09

Fiscal Impact:

Not to exceed
\$65,000.00

Funding:

1180 - Capital

Recommended Motion: That the bid of Hughes Exterminators, to provide 'Outdoor Pest Control' in an amount not to exceed \$65,000.00, be approved for award and purchase.

(over)

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation for Outdoor Pest Control - Bid # 9070

Opened December 3, 2008 2:00 PM

		Ant-Ser Termite & Pest Control		Arrow Environmental Services, Inc.		Fricke Pest Services Inc.		Hughes Exterminators	
Item #	SCHOOL SITE	COST PER MONTH	COST PER YEAR	COST PER MONTH	COST PER YEAR	COST PER MONTH	COST PER YEAR	COST PER MONTH	COST PER YEAR
1.	Adult & Community Ed - South	\$102.50	\$1,230.00	\$122.00	\$1,464.00	\$80.00	\$960.00	\$85.00	\$1,020.00
2.	Alta Vista Elementary	\$47.50	\$570.00	\$77.00	\$924.00	\$80.00	\$960.00	\$85.00	\$1,020.00
3.	Ashton Elementary	\$47.50	\$570.00	\$81.00	\$972.00	\$80.00	\$960.00	\$85.00	\$1,020.00
4.	Bay Haven School of Basics	\$95.00	\$1,140.00	\$25.00	\$300.00	\$80.00	\$960.00	\$85.00	\$1,020.00
5.	Booker High	\$102.50	\$1,230.00	\$86.00	\$1,032.00	\$80.00	\$960.00	\$125.00	\$1,500.00
6.	Booker Middle	\$102.50	\$1,230.00	\$95.00	\$1,140.00	\$80.00	\$960.00	\$85.00	\$1,020.00
7.	Brentwood Elementary	\$102.50	\$1,230.00	\$108.00	\$1,296.00	\$80.00	\$960.00	\$85.00	\$1,020.00
8.	Brookside Middle	\$102.50	\$1,230.00	\$63.00	\$756.00	\$80.00	\$960.00	\$85.00	\$1,020.00
9.	Cranberry Elementary	\$95.00	\$1,140.00	\$126.00	\$1,512.00	\$80.00	\$960.00	\$85.00	\$1,020.00
10.	Cyysis	\$47.50	\$570.00	\$20.00	\$240.00	\$80.00	\$960.00	\$85.00	\$1,020.00
11.	Emma E. Booker Elem.	\$102.50	\$1,230.00	\$59.00	\$708.00	\$80.00	\$960.00	\$85.00	\$1,020.00
12.	Englewood Elementary	\$102.50	\$1,230.00	\$30.00	\$360.00	\$80.00	\$960.00	\$85.00	\$1,020.00
13.	Fruitville Elementary	\$102.50	\$1,230.00	\$49.00	\$588.00	\$80.00	\$960.00	\$85.00	\$1,020.00
14.	Garden Elementary	\$102.50	\$1,230.00	\$140.00	\$1,680.00	\$80.00	\$960.00	\$85.00	\$1,020.00
15.	Glenallen Elementary	\$150.00	\$1,800.00	\$175.00	\$2,100.00	\$80.00	\$960.00	\$85.00	\$1,020.00
16.	Gocio Elementary	\$102.50	\$1,230.00	\$68.00	\$816.00	\$80.00	\$960.00	\$85.00	\$1,020.00
17.	Gulf Gate Elementary	\$47.50	\$570.00	\$86.00	\$1,032.00	\$80.00	\$960.00	\$85.00	\$1,020.00
18.	Heron Creek Middle	\$150.00	\$1,800.00	\$185.00	\$2,220.00	\$80.00	\$960.00	\$85.00	\$1,020.00
19.	Lakeview Elementary	\$47.50	\$570.00	\$90.00	\$1,080.00	\$80.00	\$960.00	\$85.00	\$1,020.00
20.	Lamarque Elementary	\$150.00	\$1,800.00	\$90.00	\$1,080.00	\$80.00	\$960.00	\$85.00	\$1,020.00
21.	The Landings	\$47.50	\$570.00	\$25.00	\$300.00	\$80.00	\$960.00	\$85.00	\$1,020.00
22.	Laurel Nokomis School	\$102.50	\$1,230.00	\$153.00	\$1,836.00	\$80.00	\$960.00	\$85.00	\$1,020.00
23.	McIntosh Middle	\$102.50	\$1,230.00	\$185.00	\$2,220.00	\$80.00	\$960.00	\$85.00	\$1,020.00
24.	North Port High	\$146.00	\$1,752.00	\$95.00	\$1,140.00	\$80.00	\$960.00	\$125.00	\$1,500.00

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation for Outdoor Pest Control - Bid # 9070

Opened December 3, 2008 2:00 PM

		NaturZone Pest Control		Quest Termite & Pest Services		TruGreen	
Item #	SCHOOL SITE	COST PER MONTH	COST PER YEAR	COST PER MONTH	COST PER YEAR	COST PER MONTH	COST PER YEAR
1.	Adult & Community Ed - South	\$105.00	\$1,260.00	\$130.00	\$1,560.00	\$41.00	\$492.00
2.	Alta Vista Elementary	\$50.00	\$600.00	\$80.00	\$960.00	\$115.00	\$1,380.00
3.	Ashton Elementary	\$50.00	\$600.00	\$85.00	\$1,020.00	\$202.00	\$2,424.00
4.	Bay Haven School of Basics	\$105.00	\$1,260.00	\$20.00	\$240.00	\$115.00	\$1,380.00
5.	Booker High	\$105.00	\$1,260.00	\$90.00	\$1,080.00	\$288.00	\$3,456.00
6.	Booker Middle	\$105.00	\$1,260.00	\$100.00	\$1,200.00	\$202.00	\$2,424.00
7.	Brentwood Elementary	\$105.00	\$1,260.00	\$115.00	\$1,380.00	\$202.00	\$2,424.00
8.	Brookside Middle	\$105.00	\$1,260.00	\$65.00	\$780.00	\$173.00	\$2,076.00
9.	Cranberry Elementary	\$105.00	\$1,260.00	\$135.00	\$1,620.00	\$288.00	\$3,456.00
10.	Cyesis	\$50.00	\$600.00	\$20.00	\$240.00	\$41.00	\$492.00
11.	Emma E. Booker Elem.	\$105.00	\$1,260.00	\$60.00	\$720.00	\$288.00	\$3,456.00
12.	Englewood Elementary	\$105.00	\$1,260.00	\$30.00	\$360.00	\$115.00	\$1,380.00
13.	Fruitville Elementary	\$105.00	\$1,260.00	\$50.00	\$600.00	\$115.00	\$1,380.00
14.	Garden Elementary	\$105.00	\$1,260.00	\$150.00	\$1,800.00	\$230.00	\$2,760.00
15.	Glenallen Elementary	\$150.00	\$1,800.00	\$190.00	\$2,280.00	\$230.00	\$2,760.00
16.	Gocio Elementary	\$105.00	\$1,260.00	\$70.00	\$840.00	\$144.00	\$1,728.00
17.	Gulf Gate Elementary	\$50.00	\$600.00	\$90.00	\$1,080.00	\$173.00	\$2,076.00
18.	Heron Creek Middle	\$150.00	\$1,800.00	\$200.00	\$2,400.00	\$202.00	\$2,424.00
19.	Lakeview Elementary	\$50.00	\$600.00	\$95.00	\$1,140.00	\$173.00	\$2,076.00
20.	Lamarque Elementary	\$150.00	\$1,800.00	\$95.00	\$1,140.00	\$115.00	\$1,380.00
21.	The Landings	\$50.00	\$600.00	\$25.00	\$300.00	\$144.00	\$1,728.00
22.	Laurel Nokomis School	\$105.00	\$1,260.00	\$165.00	\$1,980.00	\$288.00	\$3,456.00
23.	McIntosh Middle	\$105.00	\$1,260.00	\$200.00	\$2,400.00	\$288.00	\$3,456.00
24.	North Port High	\$150.00	\$1,800.00	\$100.00	\$1,200.00	\$403.00	\$4,836.00

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		Ant-Ser Termite & Pest Control		Arrow Environmental Services, Inc.		Fricke Pest Services Inc.		Hughes Exterminators	
25.	Oak Park	\$47.50	\$570.00	\$85.00	\$1,020.00	\$80.00	\$960.00	\$85.00	\$1,020.00
26.	Phillippi Shores Elementary	\$95.00	\$1,140.00	\$54.00	\$648.00	\$80.00	\$960.00	\$85.00	\$1,020.00
27.	Phoenix Academy	\$47.50	\$570.00	\$20.00	\$240.00	\$80.00	\$960.00	\$85.00	\$1,020.00
28.	Pine View School	\$102.50	\$1,230.00	\$144.00	\$1,728.00	\$80.00	\$960.00	\$85.00	\$1,020.00
29.	Riverview High	\$102.50	\$1,230.00	\$140.00	\$1,680.00	\$80.00	\$960.00	\$125.00	\$1,500.00
30.	Sarasota Co.Tech. Institute	\$102.50	\$1,230.00	\$117.00	\$1,404.00	\$80.00	\$960.00	\$85.00	\$1,020.00
31.	Fire Academy - Burn Center	\$47.50	\$570.00	\$49.00	\$588.00	\$80.00	\$960.00	\$85.00	\$1,020.00
32.	Sarasota High	\$102.50	\$1,230.00	\$162.00	\$1,944.00	\$80.00	\$960.00	\$125.00	\$1,500.00
33.	Sarasota Middle	\$102.50	\$1,230.00	\$126.00	\$1,512.00	\$80.00	\$960.00	\$85.00	\$1,020.00
34.	Southside Elementary	\$102.50	\$1,230.00	\$25.00	\$300.00	\$80.00	\$960.00	\$85.00	\$1,020.00
35.	Suncoast Polytechnical HS	\$102.50	\$1,230.00	\$90.00	\$1,080.00	\$80.00	\$960.00	\$125.00	\$1,500.00
36.	Tatum Ridge Elementary	\$102.50	\$1,230.00	\$76.00	\$912.00	\$80.00	\$960.00	\$85.00	\$1,020.00
37.	Taylor Ranch Elementary	\$102.50	\$1,230.00	\$58.00	\$696.00	\$80.00	\$960.00	\$85.00	\$1,020.00
38.	Toledo Blade Elementary	\$102.50	\$1,230.00	\$76.00	\$912.00	\$80.00	\$960.00	\$85.00	\$1,020.00
39.	Triad North	\$47.50	\$570.00	\$35.00	\$420.00	\$80.00	\$960.00	\$85.00	\$1,020.00
40.	Tuttle Elementary	\$102.50	\$1,230.00	\$35.00	\$420.00	\$80.00	\$960.00	\$85.00	\$1,020.00
41.	Venice Middle	\$102.50	\$1,230.00	\$158.00	\$1,896.00	\$80.00	\$960.00	\$85.00	\$1,020.00
42.	Venice Elementary	\$102.50	\$1,230.00	\$55.00	\$660.00	\$80.00	\$960.00	\$85.00	\$1,020.00
43.	Venice High	\$150.00	\$1,800.00	\$180.00	\$2,160.00	\$80.00	\$960.00	\$125.00	\$1,500.00
44.	Wilkinson Elementary	\$102.50	\$1,230.00	\$76.00	\$912.00	\$80.00	\$960.00	\$85.00	\$1,020.00
45.	Woodland Middle School	\$146.00	\$1,752.00	\$180.00	\$2,160.00	\$80.00	\$960.00	\$85.00	\$1,020.00
TOTAL FOR IMPORTED FIRE ANT CONTROL			\$51,804.00		\$50,088.00		\$43,200.00		\$48,780.00

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Bid Tabulation for Outdoor Pest Control - Bid # 9070

Opened December 3, 2008 2:00 PM

		NaturZone Pest Control		Quest Termite & Pest Services		TruGreen	
25.	Oak Park	\$50.00	\$600.00	\$90.00	\$1,080.00	\$173.00	\$2,076.00
26.	Phillippi Shores Elementary	\$105.00	\$1,260.00	\$60.00	\$720.00	\$144.00	\$1,728.00
27.	Phoenix Academy	\$50.00	\$600.00	\$20.00	\$240.00	\$46.00	\$552.00
28.	Pine View School	\$105.00	\$1,260.00	\$155.00	\$1,860.00	\$403.00	\$4,836.00
29.	Riverview High	\$105.00	\$1,260.00	\$150.00	\$1,800.00	\$374.00	\$4,488.00
30.	Sarasota Co.Tech. Institute	\$105.00	\$1,260.00	\$125.00	\$1,500.00	\$402.00	\$4,824.00
31.	Fire Academy - Burn Center	\$50.00	\$600.00	\$50.00	\$600.00	\$87.00	\$1,044.00
32.	Sarasota High	\$105.00	\$1,260.00	\$175.00	\$2,100.00	\$489.00	\$5,868.00
33.	Sarasota Middle	\$105.00	\$1,260.00	\$135.00	\$1,620.00	\$345.00	\$4,140.00
34.	Southside Elementary	\$105.00	\$1,260.00	\$25.00	\$300.00	\$87.00	\$1,044.00
35.	Suncoast Polytechnical HS	\$105.00	\$1,260.00	\$75.00	\$900.00	\$489.00	\$5,868.00
36.	Tatum Ridge Elementary	\$105.00	\$1,260.00	\$80.00	\$960.00	\$173.00	\$2,076.00
37.	Taylor Ranch Elementary	\$105.00	\$1,260.00	\$60.00	\$720.00	\$127.00	\$1,524.00
38.	Toledo Blade Elementary	\$105.00	\$1,260.00	\$80.00	\$960.00	\$144.00	\$1,728.00
39.	Triad North	\$50.00	\$600.00	\$35.00	\$420.00	\$41.00	\$492.00
40.	Tuttle Elementary	\$105.00	\$1,260.00	\$35.00	\$420.00	\$144.00	\$1,728.00
41.	Venice Middle	\$105.00	\$1,260.00	\$170.00	\$2,040.00	\$345.00	\$4,140.00
42.	Venice Elementary	\$105.00	\$1,260.00	\$55.00	\$660.00	\$173.00	\$2,076.00
43.	Venice High	\$150.00	\$1,800.00	\$195.00	\$2,340.00	\$460.00	\$5,520.00
44.	Wilkinson Elementary	\$105.00	\$1,260.00	\$80.00	\$960.00	\$130.00	\$1,560.00
45.	Woodland Middle School	\$150.00	\$1,800.00	\$80.00	\$960.00	\$260.00	\$3,120.00
TOTAL FOR IMPORTED FIRE ANT CONTROL			\$53,340.00		\$51,480.00		\$115,332.00

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Bid Tabulation for Outdoor Pest Control - Bid # 9070

Opened December 3, 2008 2:00 PM

	Ant-Ser Termite & Pest Control	Arrow Environmental Services, Inc.	Fricke Pest Services Inc.	Hughes Exterminators	
HOURLY LABOR RATES					
This category for labor rates is to be used for various services that may be needed at any SBSC location regarding service for turf and ornamental pests or any other pest related special services.					
46.	Hourly rate for STANDARD WORKING HOURS (Monday through Friday from 7:00 A.M. to 5:00 P.M.).	\$45.00	\$45.00	\$25.00	\$14.00
47.	Hourly rate for NON-STANDARD WORKING HOURS (with prior written authorization by the SBSC representative) (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday).	\$70.00	\$75.00	\$50.00	\$20.00
48.	Materials/chemicals for services to be billed at net cost. Include a percentage allowed for overhead and profit.	29%	0%	25%	7%
Contact Name:		Jeff Ahrens	George Pickhardt	Walter Fricke	Charles Ewing
Address:		2526A Tamiami Trail	6225 Tower Lane	4543 Northgate Court	4549 Samuel Street
City, State, Zip:		Port Charlotte, FL 33952	Sarasota, FL 34240	Sarasota, FL 34234	Sarasota, FL 34233
Telephone:		941-743-0555	941-377-0888	941-355-6300	941-923-4544
Fax:		941-743-9416	941-378-3836	941-355-6323	941-923-7399
Federal I.D. #:		651052882	591056929	261377094	581024782
E-Mail:		jeff@antsrpests.com	georgepickhardt@msn.com	speedbinder@netzero.net	cewing@hughes-exterminators.com

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Bid Tabulation for Outdoor Pest Control - Bid # 9070

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		NaturZone Pest Control	Quest Termite & Pest Services	TruGreen
HOURLY LABOR RATES This category for labor rates is to be used for various services that may be needed at any SBSC location regarding service for turf and ornamental pests or any other pest related special services.				
46.	Hourly rate for STANDARD WORKING HOURS (Monday through Friday from 7:00 A.M. to 5:00 P.M.).	\$60.00	\$20.00	\$60.00
47.	Hourly rate for NON-STANDARD WORKING HOURS (with prior written authorization by the SBSC representative) (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday).	\$90.00	\$30.00	\$85.00
48.	Materials/chemicals for services to be billed at net cost. Include a percentage allowed for overhead and profit.	33%	25%	50%
Contact Name:		Douglas J. Longfellow	Patrick Smith	Jeffrey R. Fellingner
Address:		1899 Porter Lake Drive, #103	2751 Avenue of the Americas	6451 Parkland Drive
City, State, Zip:		Sarasota, FL 34240	Englewood, FL 34224	Sarasota, FL 34243
Telephone:		941-378-3334	941-375-0268	941-756-9537
Fax:		941-378-8584	941-375-0296	941-751-9795
Federal I.D. #:		202722598	204259796	363734669
E-Mail:		info@naturzone.com	p.b.s@embarqmail.com	jefffellingner@trugreenmail.com
		Recorded by: Eileen Forrester		
		Witnessed by: Carol A. Lichon		