



THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA
MATERIALS MANAGEMENT DEPARTMENT
101 OLD VENICE ROAD • OSPREY, FLORIDA 34229
TELEPHONE (941) 486-2183 • FAX (941) 486-2188

MEMORANDUM

TO: Members of the School Board
Lori White, Superintendent
Mitsi Corcoran, Chief Financial Officer

FROM: Pat Black, CPPB, Director of Materials Management

TITLE: APPROVAL TO AWARD BID #15-0109 FOR HVAC DX AND LIGHT
COMMERCIAL AC SYSTEMS INSTALLATION, MAINTENANCE AND
REPAIR SERVICES

Bids to provide 'HVAC DX and Light Commercial AC Systems Installation, Maintenance, and Repair Services' were received from seven vendors on December 3, 2014. The bids of Air Mechanical and Service Corporation, D and D Mechanical Services of Florida dba Myakka Heating and Cooling, and United Mechanical, Inc., were the best low bids meeting the advertised specifications based on a sealed scenario. This bid is for a period of one year with the option to renew for two additional one-year periods. The funds for these services are contained in the transfer from capital budget allocated to the Facilities Services Department.

Requested by:
Jody Dumas

"Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes."

Posting Date: 01/13/2015

Fiscal Impact:

Not to exceed
\$500,000.00

Recommended Motion: That the bids of Air Mechanical and Service Corporation, D and D Mechanical Services of Florida dba Myakka Heating and Cooling, and United Mechanical, Inc., to provide 'HVAC DX and Light Commercial AC Systems Installation, Maintenance, and Repair Services' in an amount not to exceed \$500,000.00, be approved as presented.

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for HVAC DX and Light Commercial AC Systems
Installation, Maintenance and Repair Services - Bid #15-0109

Opened December 3, 2014 at 3:30 p.m.

Bidder proposes to provide all materials, labor, supervision, fuel, travel, equipment, tools, etc., to perform work required for HVAC DX and light commercial AC systems installation, maintenance, and repair services for the following price:		Air Mechanical & Service Corp.	Blume Mechanical Service
HOURLY RATES		Price Per Hour	Price Per Hour
1.	Service Repair Technician, standard working hours (Monday through Friday 7:00 A.M. through 5:00 P.M.); hourly rate.	\$65.00	\$120.00
2.	Service Repair Technician, non-standard working hours (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday); hourly rate.	\$85.00	\$155.00
3.	Helper, standard working hours (Monday through Friday 7:00 A.M. through 5:00 P.M.); hourly rate.	\$50.00	\$105.00
4.	Helper, non-standard working hours (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday); hourly rate.	\$65.00	\$135.00
MATERIALS		% Mark Up (Max 10%)	% Mark Up (Max 10%)
5.	Materials shall be billed at net cost. Include a percentage allowed for overhead and profit. MAXIMUM OF 10% MARK-UP. No mark-up of sales tax allowed. A copy of the itemized materials invoice from the supplier must be included with all billings to the SBSC.	10%	10%
SUBCONTRACTED SERVICES		% Mark Up (Max 10%)	% Mark Up (Max 10%)
6.	Subcontracted services for maintenance, repairs, installations, and emergency services for HVAC DX services to be billed at net cost. Include a percentage allowed for overhead and profit. MAXIMUM OF 10% MARK-UP. No mark-up of sales tax allowed. A copy of the itemized subcontracted services invoice from the Subcontractor must be included with all billings to the SBSC.	10%	10%
RENTAL EQUIPMENT		% Mark Up (Max 10%)	% Mark Up (Max 10%)
7.	Rental equipment to be billed at net cost. Rental is for active use of equipment. Payment for inactive use will not be allowed. Include a percentage allowed for overhead and profit. MAXIMUM OF 10% MARK-UP. No mark-up of sales tax allowed. A copy of the itemized rental equipment invoice must be included with all billings to the SBSC.	10%	10%
Contact		Mark Castellano	Tye Blume
Address		2700 Avenue of the Americas Englewood, FL 34224	2401 West Bay Drive, Suite 118 Largo, FL 33770
Phone		941-475-3715	727-330-9131
Fax		941-475-3725	727-754-9810
Federal ID		592158902	273681221
Email		mcastellano@amsco-ac.com	info@blumeservice.com tye@blumeservice.com

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Bidder proposes to provide all materials, labor, supervision, fuel, travel, equipment, tools, etc., to perform work required for HVAC DX and light commercial AC systems installation, maintenance, and repair services for the following price:		Comfort Systems USA Southeast	Total Building Solutions, Inc.
HOURLY RATES		Price Per Hour	Price Per Hour
1.	Service Repair Technician, standard working hours (Monday through Friday 7:00 A.M. through 5:00 P.M.); hourly rate.	\$79.00	\$70.00
2.	Service Repair Technician, non-standard working hours (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday); hourly rate.	\$79.00	\$105.00
3.	Helper, standard working hours (Monday through Friday 7:00 A.M. through 5:00 P.M.); hourly rate.	\$65.00	\$55.00
4.	Helper, non-standard working hours (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday); hourly rate.	\$65.00	\$82.50
MATERIALS		% Mark Up (Max 10%)	% Mark Up (Max 10%)
5.	Materials shall be billed at net cost. Include a percentage allowed for overhead and profit. MAXIMUM OF 10% MARK-UP. No mark-up of sales tax allowed. A copy of the itemized materials invoice from the supplier must be included with all billings to the SBSC.	10%	10%
SUBCONTRACTED SERVICES		% Mark Up (Max 10%)	% Mark Up (Max 10%)
6.	Subcontracted services for maintenance, repairs, installations, and emergency services for HVAC DX services to be billed at net cost. Include a percentage allowed for overhead and profit. MAXIMUM OF 10% MARK-UP. No mark-up of sales tax allowed. A copy of the itemized subcontracted services invoice from the Subcontractor must be included with all billings to the SBSC.	10%	10%
RENTAL EQUIPMENT		% Mark Up (Max 10%)	% Mark Up (Max 10%)
7.	Rental equipment to be billed at net cost. Rental is for active use of equipment. Payment for inactive use will not be allowed. Include a percentage allowed for overhead and profit. MAXIMUM OF 10% MARK-UP. No mark-up of sales tax allowed. A copy of the itemized rental equipment invoice must be included with all billings to the SBSC.	10%	10%
Contact		Lonnie Hufford	Jerald E. Curtis
Address		8633 Elm Fair Boulevard Tampa, FL 33610	3107 Queen Palm Drive Tampa, FL 33619
Phone		813-272-2809	813-661-8818
Fax			813-661-8897
Federal ID			593630540
Email		lonnie.hufford@csusasoutheast.com	jcurtis@4tbs.net

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Installation, Maintenance and Repair Services - Bid #15-0109

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Bidder proposes to provide all materials, labor, supervision, fuel, travel, equipment, tools, etc., to perform work required for HVAC DX and light commercial AC systems installation, maintenance, and repair services for the following price:		Johnson Controls, Inc.	D & D Mechanical Services of Florida dba Myakka Heating & Cooling	United Mechanical, Inc.
HOURLY RATES		Price Per Hour	Price Per Hour	Price Per Hour
1.	Service Repair Technician, standard working hours (Monday through Friday 7:00 A.M. through 5:00 P.M.); hourly rate.	\$75.00	\$55.00	\$65.00
2.	Service Repair Technician, non-standard working hours (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday); hourly rate.	\$95.00	\$55.00	\$97.50
3.	Helper, standard working hours (Monday through Friday 7:00 A.M. through 5:00 P.M.); hourly rate.	\$45.00	\$45.00	\$50.00
4.	Helper, non-standard working hours (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday); hourly rate.	\$55.00	\$45.00	\$75.00
MATERIALS		% Mark Up (Max 10%)	% Mark Up (Max 10%)	% Mark Up (Max 10%)
5.	Materials shall be billed at net cost. Include a percentage allowed for overhead and profit. MAXIMUM OF 10% MARK-UP. No mark-up of sales tax allowed. A copy of the itemized materials invoice from the supplier must be included with all billings to the SBSC.	10%	10%	10%
SUBCONTRACTED SERVICES		% Mark Up (Max 10%)	% Mark Up (Max 10%)	% Mark Up (Max 10%)
6.	Subcontracted services for maintenance, repairs, installations, and emergency services for HVAC DX services to be billed at net cost. Include a percentage allowed for overhead and profit. MAXIMUM OF 10% MARK-UP. No mark-up of sales tax allowed. A copy of the itemized subcontracted services invoice from the Subcontractor must be included with all billings to the SBSC.	10%	10%	5%
RENTAL EQUIPMENT		% Mark Up (Max 10%)	% Mark Up (Max 10%)	% Mark Up (Max 10%)
7.	Rental equipment to be billed at net cost. Rental is for active use of equipment. Payment for inactive use will not be allowed. Include a percentage allowed for overhead and profit. MAXIMUM OF 10% MARK-UP. No mark-up of sales tax allowed. A copy of the itemized rental equipment invoice must be included with all billings to the SBSC.	10%	10%	10%
Contact	William Tisdale	Sandra M. Delmoro	Craig Lawrence	
Address	3802 Sugar Palm Drive Tampa, FL 33619	10234 289th Street East Myakka City, FL 34251	8170 Mainline Parkway Fort Myers, FL 33912	
Phone	813-352-1134	941-322-1315	239-425-6516	
Fax	813-635-2276	941-322-1334	239-425-6517	
Federal ID	390380010	593757752	592828859	
Email	william.tisdale@jci.com	myakkacooling@aol.com	clawrence@umihvac.com	
		Recorded by Sydney Manas	Witnessed by Joyce Haney	