



THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA
MATERIALS MANAGEMENT DEPARTMENT
101 OLD VENICE ROAD • OSPREY, FLORIDA 34229
TELEPHONE (941) 486-2183 • FAX (941) 486-2188

MEMORANDUM

TO: Members of the School Board
Lori White, Superintendent
Mitsi Corcoran, Chief Financial Officer

FROM: Pat Black, CPPB, Director of Materials Management

TITLE: APPROVAL TO AWARD BID #15-0110 FOR HVAC FACTORY CHILLER SERVICE AND OEM REPAIR PARTS

Bids to provide 'HVAC Factory Chiller Service and OEM Repair Parts' were received from four vendors on December 3, 2014. The bids of Daikin Applied, Johnson Controls, Inc., and Tampa Bay System Sales, Inc., dba Tampa Bay Trane were the best low bids meeting the advertised specifications based on a sealed scenario. The bid of Carrier Commercial Services was non-responsive to the requirement to provide a Class A HARV Contractor's License. This bid is for a period of one year with the option to renew for two additional one-year periods. The funds for these purchases are contained in the transfer from capital budget allocated to the Facilities Services Department.

Requested by:
Jody Dumas

"Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes."

Posting Date: 01/13/2015

Fiscal Impact:

Not to exceed
\$750,000.00

Recommended Motion: That the bids of Daikin Applied, Johnson Controls, Inc., and Tampa Bay System Sales, Inc., dba Tampa Bay Trane, to provide HVAC Factory Chiller Service and OEM Repair Parts in an amount not to exceed \$750,000.00, be approved as presented.

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for HVAC Factory Chiller Service and OEM Repair Parts - Bid # 15- 0110

Opened on December 3, 2014 at 1:30 p.m.

Cost to provide all materials, labor, supervision, fuel, travel, equipment, tools, etc., for HVAC factory chiller service and OEM parts.		Carrier Commercial Services					Daikin Applied				
HOURLY LABOR RATES		Price per Hour					Price per Hour				
Standard Working Hours		Centrifugal	Recipro	Screw	Controls	Scroll	Centrifugal	Recipro	Screw	Controls	Scroll
1.	Journeyman standard working hours (Monday through Friday 7:00 A.M. through 5:00 P.M.); hourly rate.	\$115.00	\$115.00	\$115.00	\$115.00	\$115.00	\$100.00	\$100.00	\$100.00		\$100.00
2.	Helper, standard working hours (Monday through Friday 7:00 A.M. through 5:00 P.M.); hourly rate.	\$115.00	\$115.00	\$115.00	\$115.00	\$115.00	\$75.00	\$75.00	\$75.00	\$75.00	\$75.00
Non-Standard Working Hours		Price per Hour					Price per Hour				
3.	Journeyman, non-standard working hours (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday); hourly rate.	\$165.00	\$165.00	\$165.00	\$165.00	\$165.00	\$150.00	\$150.00	\$150.00		\$150.00
4.	Helper, non-standard working hours (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday); hourly rate.	\$165.00	\$165.00	\$165.00	\$165.00	\$165.00	\$112.50	\$112.50	\$112.50		\$112.50
MATERIALS		% Mark Up (10% max)					% Mark Up (10% max)				
5.	Materials shall be billed at net cost. Include a percentage allowed for overhead and profit. MAXIMUM OF 10% MARK-UP. No mark-up of sales tax allowed. A copy of the itemized materials invoice from the supplier must be included with all billings to the SBSC for materials.	10%					10%				
SUBCONTRACTED SERVICES		% Mark Up (10% max)					% Mark Up (10% max)				
6.	Subcontracted services to be billed at net cost. Include a percentage allowed for overhead and profit. MAXIMUM OF 10% MARK-UP. No mark-up of sales tax allowed. A copy of the itemized subcontracted services invoice from the Subcontractor must be included with all billings to the SBSC.	10%					10%				

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Cost to provide all materials, labor, supervision, fuel, travel, equipment, tools, etc., for HVAC factory chiller service and OEM parts.		Johnson Controls, Inc.					Tampa Bay System Sales, Inc. dba Tampa Bay Trane				
HOURLY LABOR RATES							Price per Hour				
Standard Working Hours		Centrifugal	Recipro	Screw	Controls	Scroll	Centrifugal	Recipro	Screw	Controls	Scroll
1.	Journeyman standard working hours (Monday through Friday 7:00 A.M. through 5:00 P.M.); hourly rate.	\$85.00	\$75.00	\$75.00	\$90.00	\$75.00	\$98.00	\$98.00	\$98.00	\$98.00	\$98.00
2.	Helper, standard working hours (Monday through Friday 7:00 A.M. through 5:00 P.M.); hourly rate.	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$80.00	\$80.00	\$80.00	\$80.00	\$80.00
Non-Standard Working Hours		Price per Hour					Price per Hour				
3.	Journeyman, non-standard working hours (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday); hourly rate.	\$105.00	\$95.00	\$95.00	\$110.00	\$95.00	\$144.00	\$144.00	\$144.00	\$144.00	\$144.00
4.	Helper, non-standard working hours (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday); hourly rate.	\$55.00	\$55.00	\$55.00	\$55.00	\$55.00	\$121.00	\$121.00	\$121.00	\$121.00	\$121.00
MATERIALS							% Mark Up (10% max)				
5.	Materials shall be billed at net cost. Include a percentage allowed for overhead and profit. MAXIMUM OF 10% MARK-UP. No mark-up of sales tax allowed. A copy of the itemized materials invoice from the supplier must be included with all billings to the SBSC for materials.	10%					10%				
SUBCONTRACTED SERVICES							% Mark Up (10% max)				
6.	Subcontracted services to be billed at net cost. Include a percentage allowed for overhead and profit. MAXIMUM OF 10% MARK-UP. No mark-up of sales tax allowed. A copy of the itemized subcontracted services invoice from the Subcontractor must be included with all billings to the SBSC.	10%					10%				

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Cost to provide all materials, labor, supervision, fuel, travel, equipment, tools, etc., for HVAC factory chiller service and OEM parts.	Carrier Commercial Services	Daikin Applied
QUESTIONNAIRE	Yes or No	Yes or No
Indicate if the bidding company is an authorized agent of manufacturer and marketer of commercial/industrial HVAC products and services for one of the following manufacturers: Trane, Mc Quay, York or Carrier.	Yes	Yes
	Manufacturer	Manufacturer
		Mc Quay
Indicate if the bidding company is authorized to administer respective manufacturer's warranty for both parts and labor.	Yes or No	Yes or No
	Yes	Yes
Indicate if the bidding company stocks genuine Trane, Mc Quay, York or Carrier OEM replacement parts.	Yes	Yes
Contact	Andrew Flowers	John Michael Best
Address	3104 Cherry Palm Drive, #260	1911 US 301, Suite 300
	Tampa, FL 33619	Tampa, FL 33619
Phone	954-290-4311	813-621-8440
Fax	860-998-7851	813-621-6979
Federal ID	060991716	410404230
Email	andrew.j.flowers@carrier.utc.com	mike.best@daikinapplied.com

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Cost to provide all materials, labor, supervision, fuel, travel, equipment, tools, etc., for HVAC factory chiller service and OEM parts.	Johnson Controls, Inc.	Tampa Bay System Sales, Inc. dba Tampa Bay Trane
QUESTIONNAIRE	Yes or No	Yes or No
Indicate if the bidding company is an authorized agent of manufacturer and marketer of commercial/industrial HVAC products and services for one of the following manufacturers: Trane, Mc Quay, York or Carrier.	Yes	Yes
	Manufacturer	Manufacturer
	York	
Indicate if the bidding company is authorized to administer respective manufacturer's warranty for both parts and labor.	Yes or No	Yes or No
	Yes	Yes
Indicate if the bidding company stocks genuine Trane, Mc Quay, York or Carrier OEM replacement parts.	Yes	Yes
Contact	William Tisdale	Robert P. Garcia P.E
Address	3802 Sugar Palm Drive	902 North Himes Avenue
	Tampa, FL 33619	Tampa, FL 33609
Phone	813-352-1134	813-877-8251
Fax	813-635-2276	813-877-8257
Federal ID	390380010	591274990
Email	william.tisdale@jci.com	rpgarcia@trane.com
	Recorded by Sydney Manas	Witnessed by Joyce Haney