



THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA
MATERIALS MANAGEMENT DEPARTMENT
101 OLD VENICE ROAD • OSPREY, FLORIDA 34229
TELEPHONE (941) 486-2183 • FAX (941) 486-2188

MEMORANDUM

TO: Members of the School Board
Lori White, Superintendent
Mitsi Corcoran, Chief Financial Officer

FROM: Pat Black, CPPB, Director of Materials Management

TITLE: APPROVAL TO AWARD BID #15-0309 FOR ITV EQUIPMENT AND INTEGRATION

Bids to provide 'ITV Equipment and Integration' were received from four vendors on December 16, 2014. The bid of Command Corporation was the best low bid meeting the advertised specifications. The funds for this purchase are contained in the capital budget allocated for the project.

Requested by:
Leanne McIntire

"Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes."

Posting Date: 01/13/2015

Fiscal Impact:

Not to exceed
\$58,000.00

Recommended Motion: That the bid of Command Corporation, to provide 'ITV Equipment and Integration' in the amount of \$58,000.00, be approved as presented.

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for ITV Equipment & Integration - Bid #15-0309

Opened on December 16, 2014 at 2:00 p.m.

Price to provide necessary cables and wires for fully functional upgrade and integration of new and existing equipment per bid specs and drawing. Inclusive of materials, removal of old equipment and install of new equipment, labor, tools, travel, fuel, cables, wire, FOB destination delivery, installation, set up, commissioning, testing, license, warranty of equipment & integration, and disposal of trash.			Command Corporation	Command Corporation
			Package 1 - NewTek Approach	Package 2 - Ross Approach
Item	Quant.	Description	Unit Price	Unit Price
1.	1	NewTek Tricaster 8000 Switcher with license for Live Text software, ProTek care, and rack rails to install into the rack system <u>or</u> Alternate Switcher: Ross Carbonite C1M-116-001 - 1 ME switcher with 6 internal frame syncs.	\$43,490.00	\$24,994.00
		Switcher Brand & Model Bid:	NewTek Tricaster 8000 as specified	Ross Video Carbonite CIM-116-001
		FOR ROSS ONLY: DVD recorder to be integrated into the system		\$3,196.00
		FOR ROSS ONLY: Integration of the Compix (graphic generator) into the system		free/included
2.	1	Fiber Converters - down convert HD to SD signal for Comcast and Verizon.	free/included	free/included
3.	1	16 x 16 x 1 VGA Router HDMI HDSDI DviD <u>or</u> appropriate alternate if bidding Ross Carbonite alternate switcher on Item #1.	\$3,300.00	\$3,300.00
		Router Brand & Model Bid:	Matrix Switch Corp MSC-5-1616	Matrix Switch Corp MSC-5-1616
4.	1	Remodel existing "Forecast" console to accommodate equipment, per attached specs, drawing, and dimensions.	\$1,940.00	\$1,940.00
5.	1	New console, per attached specifications, drawing, and dimensions, to accommodate equipment.		
		Console Brand & Model Bid:		

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for ITV Equipment & Integration - Bid #15-0309

Opened on December 16, 2014 at 2:00 p.m.

Price to provide necessary cables and wires for fully functional upgrade and integration of new and existing equipment per bid specs and drawing. Inclusive of materials, removal of old equipment and install of new equipment, labor, tools, travel, fuel, cables, wire, FOB destination delivery, installation, set up, commissioning, testing, license, warranty of equipment & integration, and disposal of trash.			Encore Broadcast Solutions	Enlighten Digital	Pro Sound, Inc. dba Pro Sound & Video
Item	Quant.	Description	Unit Price	Unit Price	Unit Price
1.	1	NewTek Tricaster 8000 Switcher with license for Live Text software, ProTek care, and rack rails to install into the rack system <u>or</u> Alternate Switcher: Ross Carbonite C1M-116-001 - 1 ME switcher with 6 internal frame syncs.	\$44,180.00	\$39,495.00	\$21,936.00
		Switcher Brand & Model Bid:	NewTek TC8000E	NewTek TC 8000	Ross C1M-116-001-1ME
		FOR ROSS ONLY: DVD recorder to be integrated into the system			\$3,481.00
		FOR ROSS ONLY: Integration of the Compix (graphic generator) into the system			\$250.00
2.	1	Fiber Converters - down convert HD to SD signal for Comcast and Verizon.	built into tricaster 8000	included in router	\$606.00 SDI to analog
3.	1	16 x 16 x 1 VGA Router HDMI HDS DI DviD <u>or</u> appropriate alternate if bidding Ross Carbonite alternate switcher on Item #1.	not needed for project scope of work (see attached cutsheet)	\$8,635.75	\$10,236.00
		Router Brand & Model Bid:		Ensemble Designs NXT415 Kramer US1616D	AJA Kumo 1616 + CP +
4.	1	Remodel existing "Forecast" console to accommodate equipment, per attached specs, drawing, and dimensions.	\$2,749.00 per attached diagram	\$2,000.00	\$2,700.00
5.	1	New console, per attached specifications, drawing, and dimensions, to accommodate equipment.		\$3,000.00	
		Console Brand & Model Bid:		custom	

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for ITV Equipment & Integration - Bid #15-0309

Opened on December 16, 2014 at 2:00 p.m.

Price to provide necessary cables and wires for fully functional upgrade and integration of new and existing equipment per bid specs and drawing. Inclusive of materials, removal of old equipment and install of new equipment, labor, tools, travel, fuel, cables, wire, FOB destination delivery, installation, set up, commissioning, testing, license, warranty of equipment & integration, and disposal of trash.			Command Corporation	Command Corporation
			Package 1 - NewTek Approach	Package 2 - Ross Approach
Item	Quant.	Description	Unit Price	Unit Price
6.	1	Integration expense; all the labor, supervision, equipment, additional supplemental and sundry materials, tools, travel, fuel, testing necessary for this fully functional upgrade and integration of new and existing equipment.	\$24,570.00	\$24,570.00
GRAND TOTAL:			\$73,300.00	\$58,000.00
7.		Length and conditions of the warranty over and above the requested year.	0	0
8.		# of days after the receipt of PO for delivery, installation, and completion.	30-90	30-90
Contact			Michael D. Smith	Michael D. Smith
Address			2803 Gulf to Bay Boulevard Suite 406	2803 Gulf to Bay Boulevard Suite 406
			Clearwater, FL 33759	Clearwater, FL 33759
Phone			727-560-0134	727-560-0134
Fax			813-315-6804	813-315-6804
Federal ID			593188938	593188538
Email			michael@cmnd.com	michael@cmnd.com

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for ITV Equipment & Integration - Bid #15-0309

Opened on December 16, 2014 at 2:00 p.m.

Price to provide necessary cables and wires for fully functional upgrade and integration of new and existing equipment per bid specs and drawing. Inclusive of materials, removal of old equipment and install of new equipment, labor, tools, travel, fuel, cables, wire, FOB destination delivery, installation, set up, commissioning, testing, license, warranty of equipment & integration, and disposal of trash.			Encore Broadcast Solutions	Enlighten Digital	Pro Sound, Inc. dba Pro Sound & Video
Item	Quant.	Description	Unit Price	Unit Price	Unit Price
6.	1	Integration expense; all the labor, supervision, equipment, additional supplemental and sundry materials, tools, travel, fuel, testing necessary for this fully functional upgrade and integration of new and existing equipment.	\$17,167.00	\$22,048.00	\$30,027.00
GRAND TOTAL:			\$64,096.00	\$75,178.75	\$69,236.00
7.	Length and conditions of the warranty over and above the requested year.		0	0 (1 year total)	0
8.	# of days after the receipt of PO for delivery, installation, and completion.		45	75	70
Contact			Douglas Taylor	Brian Ross	Rick Scharmann
Address			2104 West Kennedy Boulevard	7512 Dr. Phillips Boulevard #50-352	1375 North East 123rd Street
			Tampa, FL 33606	Orlando, FL 32819	Miami, FL 33161
Phone			813-253-2774	844-436-5444	305-891-1000
Fax			813-254-5907	413-798-1062	305-891-3000
Federal ID			593081792	262774303	591834097
Email			dtaylor@encorebroadcast.com	brian@enlightendigital.com	rscharmann@prosound.net
			Recorded by Sydney Manas	Witnessed by Joyce Haney	