



THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA
MATERIALS MANAGEMENT DEPARTMENT
101 OLD VENICE ROAD • OSPREY, FLORIDA 34229
TELEPHONE (941) 486-2183 • FAX (941) 486-2188

MEMORANDUM

TO: Members of the School Board
Lori White, Superintendent
Mitsi Corcoran, Chief Financial Officer

FROM: Pat Black, CPPB, Director of Materials Management

TITLE: APPROVAL TO AWARD BID #15-0001 FOR AUDIO VISUAL AND VIDEO EQUIPMENT

Bids to provide 'Audio Visual and Video Equipment' were received from seventeen vendors on December 12, 2014. The bids of Adorama, Inc., AFP Industries, Inc., Audio Visual Innovations, Inc., Camcor, Inc., CDW Government, LLC, Commercial Design Services, Florida Visual Display Products, Inc., dba Florida Chalkboard Company, Lakeshore Learning Materials, Pro Sound, Inc., Pyramid School Products, School Specialty, Inc., Schoolhouse Products, Inc., Smiley's Audio Visual, Inc., and Troxell Communications, Inc., were the best low bids meeting the advertised specifications. Reasons for not selecting the apparent low bid are included with the bid tabulation. This bid is for a period of one year with the option to renew for two additional one-year periods. Funds for these purchases are contained in the operating and capital budgets of the schools and departments.

Requested by:
Schools and
Departments

"Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes."

Posting Date: 01/13/2015

Fiscal Impact:

Not to exceed
\$800,000.00

Recommended Motion: That the bids of Adorama, Inc., AFP Industries, Inc., Audio Visual Innovations, Inc., Camcor, Inc., CDW Government, LLC, Commercial Design Services, Florida Visual Display Products, Inc., dba Florida Chalkboard Company, Lakeshore Learning Materials, Pro Sound, Inc., Pyramid School Products, School Specialty, Inc., Schoolhouse Products, Inc., Smiley's Audio Visual, Inc., and Troxell Communications, Inc., to provide 'Audio Visual and Video Equipment' in an amount not to exceed \$800,000.00, be approved as presented.

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	Category	A. AUDIO CASSETTE RECORDERS/PLAYERS/CD PLAYERS			Category	B. CAMCORDERS/CAMERAS/EQUIPMENT	
	Item #	1	2	3	Item #	4	5
	Description	CD/CASSETTE RECORDER/PLAYER Califone 2395IR Infrared Music Maker Plus Multimedia Player	CD/CASSETTE RECORDER/PLAYER Califone 2385-03 MP3-Capable Music Maker Multimedia Player/Recorder	COMBINATION CD/MP3 PLAYER & AUDIO TAPE PLAYER/RECORDER EIKI 8080A	Description	Camcorders	
ACCO Brands USA LLC dba GBC	Unit Price:				% Discount:		
	Brand & Model Bid:				Web Address:		
Adorama, Inc.	Unit Price:	\$135.00		\$289.95	% Discount:	2%	2%
	Brand & Model Bid:			Tascam #CD-A550MKII	Web Address:	www.adorama.com	www.adorama.com
AFP Industries	Unit Price:	\$178.34	\$176.86		% Discount:		
	Brand & Model Bid:				Web Address:		

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	Category	A. AUDIO CASSETTE RECORDERS/PLAYERS/CD PLAYERS			Category	B. CAMCORDERS/CAMERAS/EQUIPMENT	
	Item #	1	2	3	Item #	4	5
	Description	CD/CASSETTE RECORDER/PLAYER Califone 2395IR Infrared Music Maker Plus Multimedia Player	CD/CASSETTE RECORDER/PLAYER Califone 2385-03 MP3-Capable Music Maker Multimedia Player/Recorder	COMBINATION CD/MP3 PLAYER & AUDIO TAPE PLAYER/RECORDER EIKI 8080A	Description	Camcorders	
Audio Visual Innovations Inc.	Unit Price:	\$140.00	\$140.00	\$265.00	% Discount:		
	Brand & Model Bid:				Web Address:		
Camcor, Inc.	Unit Price:	\$123.58	\$108.64	\$256.92	% Discount:	15%	3%
	Brand & Model Bid:				Web Address:	www.usa.canon.com/cusa/consumer/products/camcorders	www.shop.panasonic.com/shop/cameras-and-camcorders

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	Category	A. AUDIO CASSETTE RECORDERS/PLAYERS/CD PLAYERS			Category	B. CAMCORDERS/CAMERAS/EQUIPMENT	
	Item #	1	2	3	Item #	4	5
	Description	CD/CASSETTE RECORDER/PLAYER Califone 2395IR Infrared Music Maker Plus Multimedia Player	CD/CASSETTE RECORDER/PLAYER Califone 2385-03 MP3-Capable Music Maker Multimedia Player/Recorder	COMBINATION CD/MP3 PLAYER & AUDIO TAPE PLAYER/RECORDER EIKI 8080A	Description	Camcorders	
CDW Government LLC	Unit Price:	\$186.00	\$187.00		% Discount:	*	*
	Brand & Model Bid:				Web Address:	www.cdwg.com/njpa	www.cdwg.com/njpa
Commercial Design Services	Unit Price:				% Discount:		
	Brand & Model Bid:				Web Address:		

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	Category	A. AUDIO CASSETTE RECORDERS/PLAYERS/CD PLAYERS			Category	B. CAMCORDERS/CAMERAS/EQUIPMENT	
	Item #	1	2	3	Item #	4	5
	Description	CD/CASSETTE RECORDER/PLAYER Califone 2395IR Infrared Music Maker Plus Multimedia Player	CD/CASSETTE RECORDER/PLAYER Califone 2385-03 MP3-Capable Music Maker Multimedia Player/Recorder	COMBINATION CD/MP3 PLAYER & AUDIO TAPE PLAYER/RECORDER EIKI 8080A	Description	Camcorders	
Florida Visual Display Products Inc. dba Florida Chalkboard Co.	Unit Price:				% Discount:		
	Brand & Model Bid:				Web Address:		
Lakeshore Learning Materials	Unit Price:				% Discount:		
	Brand & Model Bid:				Web Address:		
Pro Sound, Inc.	Unit Price:			\$239.00	% Discount:	4%	4%
	Brand & Model Bid:				Web Address:	www.usa.canon.com	www.shop.panasonic.com

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	Category	A. AUDIO CASSETTE RECORDERS/PLAYERS/CD PLAYERS			Category	B. CAMCORDERS/CAMERAS/EQUIPMENT	
	Item #	1	2	3	Item #	4	5
	Description	CD/CASSETTE RECORDER/PLAYER Califone 2395IR Infrared Music Maker Plus Multimedia Player	CD/CASSETTE RECORDER/PLAYER Califone 2385-03 MP3-Capable Music Maker Multimedia Player/Recorder	COMBINATION CD/MP3 PLAYER & AUDIO TAPE PLAYER/RECORDER EIKI 8080A	Description	Camcorders	
Pyramid School Products	Unit Price:	\$116.04	\$100.98	\$213.98	% Discount:	Canon	Panasonic
	Brand & Model Bid:				Web Address:		
Schoolhouse Products, Inc.	Unit Price:				% Discount:		
	Brand & Model Bid:				Web Address:		
School Outfitters	Unit Price:	\$133.00	\$117.50		% Discount:		
	Brand & Model Bid:				Web Address:		

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	Category	A. AUDIO CASSETTE RECORDERS/PLAYERS/CD PLAYERS			Category	B. CAMCORDERS/CAMERAS/EQUIPMENT	
	Item #	1	2	3	Item #	4	5
	Description	CD/CASSETTE RECORDER/PLAYER Califone 2395IR Infrared Music Maker Plus Multimedia Player	CD/CASSETTE RECORDER/PLAYER Califone 2385-03 MP3-Capable Music Maker Multimedia Player/Recorder	COMBINATION CD/MP3 PLAYER & AUDIO TAPE PLAYER/RECORDER EIKI 8080A	Description	Camcorders	
School Specialty, Inc.	Unit Price:	\$154.75	\$134.38	\$88.16	% Discount:		
	Brand & Model Bid:			Califone Spirit SD 1886	Web Address:		
Smiley's Audio Visual Inc.	Unit Price:	\$115.00	\$100.00	\$225.00	% Discount:		11%
	Brand & Model Bid:				Web Address:		

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	Category	A. AUDIO CASSETTE RECORDERS/PLAYERS/CD PLAYERS			Category	B. CAMCORDERS/CAMERAS/EQUIPMENT	
	Item #	1	2	3	Item #	4	5
	Description	CD/CASSETTE RECORDER/ PLAYER Califone 2395IR Infrared Music Maker Plus Multimedia Player	CD/CASSETTE RECORDER/ PLAYER Califone 2385-03 MP3- Capable Music Maker Multimedia Player/ Recorder	COMBINATION CD/MP3 PLAYER & AUDIO TAPE PLAYER/RECORDER EIKI 8080A	Description	Camcorders	
						Canon	Panasonic
Troxell Communications, Inc.	Unit Price:	\$131.01	\$116.87	\$227.77	% Discount:	22%	6%
	Brand & Model Bid:				Web Address:	http://www.trox.com/ products.htm	http://www.trox.com/ products.htm

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	B. CAMCORDERS/CAMERAS/EQUIPMENT				
	6	7	8	9	10
	Camcorders Cont.	Cameras		Accessories	
	Sony	Canon	Sony	Canon	Panasonic
ACCO Brands USA LLC dba GBC					
Adorama, Inc.	2%	2%	2%	2%	2%
	www.adorama.com				
AFP Industries					

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	B. CAMCORDERS/CAMERAS/EQUIPMENT				
	6	7	8	9	10
	Camcorders Cont.	Cameras		Accessories	
	Sony	Canon	Sony	Canon	Panasonic
Audio Visual Innovations Inc.					
Camcor, Inc.	0-5%	19.5%	0-5%	5%	5%
	www.store.sony.com/ video-cameras/cat-27- catid-Video-Cameras	www.usa.canon.com/ cusa/consumer/products /cameras	www.store.sony.com/ digital-cameras/cat-27- catid-Digital-Cameras		

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	B. CAMCORDERS/CAMERAS/EQUIPMENT				
	6	7	8	9	10
	Camcorders Cont.	Cameras		Accessories	
	Sony	Canon	Sony	Canon	Panasonic
CDW Government LLC	*	*	*	*	*
	www.cdwg.com/njpa				
Commercial Design Services					

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	B. CAMCORDERS/CAMERAS/EQUIPMENT				
	6	7	8	9	10
	Camcorders Cont.	Cameras		Accessories	
	Sony	Canon	Sony	Canon	Panasonic
Florida Visual Display Products Inc. dba Florida Chalkboard Co.					
Lakeshore Learning Materials					
Pro Sound, Inc.	4%	4%	4%	4%	4%
	www.store.sony.com	www.usa.canon.com	www.store.sony.com	www.usa.canon.com	www.shop.panasonic.com

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	B. CAMCORDERS/CAMERAS/EQUIPMENT				
	6	7	8	9	10
	Camcorders Cont.	Cameras		Accessories	
	Sony	Canon	Sony	Canon	Panasonic
Pyramid School Products					
Schoolhouse Products, Inc.					
School Outfitters					

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	B. CAMCORDERS/CAMERAS/EQUIPMENT				
	6	7	8	9	10
	Camcorders Cont.	Cameras		Accessories	
	Sony	Canon	Sony	Canon	Panasonic
School Specialty, Inc.					
					11%
Smiley's Audio Visual Inc.					

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	B. CAMCORDERS/CAMERAS/EQUIPMENT				
	6	7	8	9	10
	Camcorders Cont.	Cameras		Accessories	
	Sony	Canon	Sony	Canon	Panasonic
	6%	22%	6%	12%	6%
Troxell Communications, Inc.	http://www.trox.com /products.htm				

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	B. CAMCORDERS/ CAMERAS/EQUIPMENT	Category	C. LAMINATOR AND SUPPLIES					
	11	Item #	12	12a	13	14	15	16
	Accessories Cont.							
	Sony	Description	LAMINATOR For up to 27" film.	Training for laminator	CABINET FOR LAMINATOR AND SUPPLIES	LAMINATING FILM - 27"x 250' roll, .003 (3 mil) 1" core, clear, GBC® Nap-Lam® 3126514. REJECT	LAMINATING FILM - 27" x 500' roll, .0015 (1.5 mil) 1" core, clear GBC® Nap-Lam® 3126061.	LAMINATING FILM - 25" X 250' roll, .003 (3 mil) 1" core, clear, GBC® Nap-Lam® 3000024.
ACCO Brands USA LLC dba GBC		Unit Price:	\$1,425.00	\$295.00	\$688.80	\$28.52/roll	\$26.25/roll	\$30.62/roll
		Brand & Model Bid:		GBC item #1524192		Note: Film must be purchases in quantities of 2 rolls. 2 rolls per box. Bid price quoted is per roll.		
Adorama, Inc.	2%	Unit Price:						
	www.adorama.com	Brand & Model Bid:						
AFP Industries		Unit Price:						
		Brand & Model Bid:						

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	B. CAMCORDERS/ CAMERAS/EQUIPMENT	Category	C. LAMINATOR AND SUPPLIES					
	11	Item #	12	12a	13	14	15	16
	Accessories Cont.							
	Sony	Description	LAMINATOR For up to 27" film.	Training for laminator	CABINET FOR LAMINATOR AND SUPPLIES	LAMINATING FILM - 27"x 250' roll, .003 (3 mil) 1" core, clear, GBC® Nap-Lam® 3126514. REJECT	LAMINATING FILM - 27" x 500' roll, .0015 (1.5 mil) 1" core, clear GBC® Nap-Lam® 3126061.	LAMINATING FILM - 25" X 250' roll, .003 (3 mil) 1" core, clear, GBC® Nap-Lam® 3000024.
Audio Visual Innovations Inc.		Unit Price:						
		Brand & Model Bid:						
Camcor, Inc.	5%	Unit Price:						
		Brand & Model Bid:						

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	B. CAMCORDERS/ CAMERAS/EQUIPMENT	Category	C. LAMINATOR AND SUPPLIES					
	11	Item #	12	12a	13	14	15	16
	Accessories Cont.							
	Sony	Description	LAMINATOR For up to 27" film.	Training for laminator	CABINET FOR LAMINATOR AND SUPPLIES	LAMINATING FILM - 27"x 250' roll, .003 (3 mil) 1" core, clear, GBC® Nap-Lam® 3126514. REJECT	LAMINATING FILM - 27" x 500' roll, .0015 (1.5 mil) 1" core, clear GBC® Nap-Lam® 3126061.	LAMINATING FILM - 25" X 250' roll, .003 (3 mil) 1" core, clear, GBC® Nap-Lam® 3000024.
CDW Government LLC	*	Unit Price:	Vendor withdrew pricing.		\$940.00	\$96.00/roll	\$76.00/2 rolls	\$84.00/2 rolls
	www.cdwg.com/njpa	Brand & Model Bid:						
Commercial Design Services		Unit Price:						
		Brand & Model Bid:						

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	B. CAMCORDERS/ CAMERAS/EQUIPMENT	Category	C. LAMINATOR AND SUPPLIES					
	11	Item #	12	12a	13	14	15	16
	Accessories Cont.	Description	LAMINATOR For up to 27" film.	Training for laminator	CABINET FOR LAMINATOR AND SUPPLIES	LAMINATING FILM - 27"x 250' roll, .003 (3 mil) 1" core, clear, GBC® Nap-Lam® 3126514. REJECT	LAMINATING FILM - 27" x 500' roll, .0015 (1.5 mil) 1" core, clear GBC® Nap-Lam® 3126061.	LAMINATING FILM - 25" X 250' roll, .003 (3 mil) 1" core, clear, GBC® Nap-Lam® 3000024.
Florida Visual Display Products Inc. dba Florida Chalkboard Co.		Unit Price:						
		Brand & Model Bid:						
Lakeshore Learning Materials		Unit Price:						
		Brand & Model Bid:						
Pro Sound, Inc.	4%	Unit Price:						
	www.store.sony.com	Brand & Model Bid:						

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	B. CAMCORDERS/ CAMERAS/EQUIPMENT	Category	C. LAMINATOR AND SUPPLIES					
	11	Item #	12	12a	13	14	15	16
	Accessories Cont.							
	Sony	Description	LAMINATOR For up to 27" film.	Training for laminator	CABINET FOR LAMINATOR AND SUPPLIES	LAMINATING FILM - 27"x 250' roll, .003 (3 mil) 1" core, clear, GBC® Nap-Lam® 3126514. REJECT	LAMINATING FILM - 27" x 500' roll, .0015 (1.5 mil) 1" core, clear GBC® Nap-Lam® 3126061.	LAMINATING FILM - 25" X 250' roll, .003 (3 mil) 1" core, clear, GBC® Nap-Lam® 3000024.
Pyramid School Products	Unit Price:	\$1,598.98	included	\$729.95		\$59.98	\$71.80	
	Brand & Model Bid:		Phone Step by Step	HOP#LWS1 \$239.95		box of 2	box of 2	
Schoolhouse Products, Inc.	Unit Price:							
	Brand & Model Bid:							
School Outfitters	Unit Price:							
	Brand & Model Bid:							

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	B. CAMCORDERS/ CAMERAS/EQUIPMENT	Category	C. LAMINATOR AND SUPPLIES					
	11	Item #	12	12a	13	14	15	16
	Accessories Cont.							
	Sony	Description	LAMINATOR For up to 27" film.	Training for laminator	CABINET FOR LAMINATOR AND SUPPLIES	LAMINATING FILM - 27"x 250' roll, .003 (3 mil) 1" core, clear, GBC® Nap-Lam® 3126514. REJECT	LAMINATING FILM - 27" x 500' roll, .0015 (1.5 mil) 1" core, clear GBC® Nap-Lam® 3126061.	LAMINATING FILM - 25" X 250' roll, .003 (3 mil) 1" core, clear, GBC® Nap-Lam® 3000024.
School Specialty, Inc.		Unit Price:	\$1,852.86		\$845.58			
		Brand & Model Bid:						
Smiley's Audio Visual Inc.		Unit Price:						
		Alternate Brand & Model Bid:						
		Alternate Unit Price:						

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	B. CAMCORDERS/ CAMERAS/EQUIPMENT	Category	C. LAMINATOR AND SUPPLIES					
	11	Item #	12	12a	13	14	15	16
	Accessories Cont.							
	Sony	Description	LAMINATOR For up to 27" film.	Training for laminator	CABINET FOR LAMINATOR AND SUPPLIES	LAMINATING FILM - 27"x 250' roll, .003 (3 mil) 1" core, clear, GBC® Nap-Lam® 3126514. REJECT	LAMINATING FILM - 27" x 500' roll, .0015 (1.5 mil) 1" core, clear GBC® Nap-Lam® 3126061.	LAMINATING FILM - 25" X 250' roll, .003 (3 mil) 1" core, clear, GBC® Nap-Lam® 3000024.
	6%	Unit Price:	\$1,894.00		\$997.00		\$68.00*	\$78.00*
Troxell Communications, Inc.	http://www.trox.com /products.htm	Brand & Model Bid:					*Minimum order of 4 rolls	

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	C. LAMINATOR AND SUPPLIES CONT.		D. LISTENING/LANGUAGE EQUIPMENT			Category	E. MICROPHONES	
	17	18	19	20	21	Item #	22	23
	LAMINATING FILM - 25" X 500' roll, .0015 (1.5 mil) 1" core, clear, GBC® Nap-Lam® 3000004.		LAMINATING FILM - 18" X 500' roll, .0015 (1.5 mil) 1" core, clear, GBC® Nap-Lam® 3000003.		AUDIO JUNCTION BOX. Califone JB310	HEADPHONES Hamilton HA7	HEADPHONES W/ MICROPHONE Logitech USB Headset H390 Model #981-000014.	Microphones
ACCO Brands USA LLC dba GBC	\$18.15/roll	\$17.54/roll				Unit Price:		
	Note: Film must be purchases in quantities of 2 rolls. 2 rolls per box. Bid price quoted is per roll.					Brand & Model Bid:		
Adorama, Inc.			\$31.00	\$11.95	\$26.50	Unit Price:	\$245.00	\$247.00
						Brand & Model Bid:		
AFP Industries			\$30.34	\$11.10		Unit Price:		
				Califone 3068 AV		Brand & Model Bid:		

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	C. LAMINATOR AND SUPPLIES CONT.		D. LISTENING/LANGUAGE EQUIPMENT			Category	E. MICROPHONES	
	17	18	19	20	21	Item #	22	23
						Description	Microphones	
	LAMINATING FILM - 25" X 500' roll, .0015 (1.5 mil) 1" core, clear, GBC® Nap-Lam® 3000004.	LAMINATING FILM - 18" X 500' roll, .0015 (1.5 mil) 1" core, clear, GBC® Nap-Lam® 3000003.	AUDIO JUNCTION BOX. Califone JB310	HEADPHONES Hamilton HA7	HEADPHONES W/ MICROPHONE Logitech USB Headset H390 Model #981-000014.			WIRELESS MICROPHONE HANDHELD Shure BLX24/PG58 Channel J10
Audio Visual Innovations Inc.			\$22.00	\$7.90	\$35.05	Unit Price:	\$230.11	\$230.11
				Califone 3068AV		Brand & Model Bid:		
Camcor, Inc.			\$16.22		\$26.53	Unit Price:	\$230.99	\$230.99
						Brand & Model Bid:		

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	C. LAMINATOR AND SUPPLIES CONT.		D. LISTENING/LANGUAGE EQUIPMENT			Category	E. MICROPHONES	
	17	18	19	20	21	Item #	22	23
	LAMINATING FILM - 25" X 500' roll, .0015 (1.5 mil) 1" core, clear, GBC® Nap-Lam® 3000004.		LAMINATING FILM - 18" X 500' roll, .0015 (1.5 mil) 1" core, clear, GBC® Nap-Lam® 3000003.		AUDIO JUNCTION BOX. Califone JB310	HEADPHONES Hamilton HA7	HEADPHONES W/ MICROPHONE Logitech USB Headset H390 Model #981-000014.	Microphones
						Description	WIRELESS MICROPHONE HANDHELD Shure BLX24/PG58 Channel J10	WIRELESS MICROPHONE CVL LAVALIERE Shure BLX14/CVL Channel J10
CDW Government LLC	\$54.00/roll min order 2 rolls	\$51.00/roll	\$34.00	\$12.30	\$25.50	Unit Price:	\$323.00	\$320.00
						Brand & Model Bid:		
Commercial Design Services						Unit Price:		
						Brand & Model Bid:		

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	C. LAMINATOR AND SUPPLIES CONT.		D. LISTENING/LANGUAGE EQUIPMENT			Category	E. MICROPHONES	
	17	18	19	20	21	Item #	22	23
						Description	Microphones	
	LAMINATING FILM - 25" X 500' roll, .0015 (1.5 mil) 1" core, clear, GBC® Nap-Lam® 3000004.	LAMINATING FILM - 18" X 500' roll, .0015 (1.5 mil) 1" core, clear, GBC® Nap-Lam® 3000003.	AUDIO JUNCTION BOX. Califone JB310	HEADPHONES Hamilton HA7	HEADPHONES W/ MICROPHONE Logitech USB Headset H390 Model #981-000014.			WIRELESS MICROPHONE HANDHELD Shure BLX24/PG58 Channel J10
Florida Visual Display Products Inc. dba Florida Chalkboard Co.						Unit Price:		
						Brand & Model Bid:		
Lakeshore Learning Materials						Unit Price:		
						Brand & Model Bid:		
Pro Sound, Inc.				\$10.75	\$35.10	Unit Price:	\$245.00	\$245.00
						Brand & Model Bid:		

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	C. LAMINATOR AND SUPPLIES CONT.		D. LISTENING/LANGUAGE EQUIPMENT			Category	E. MICROPHONES	
	17	18	19	20	21	Item #	22	23
	LAMINATING FILM - 25" X 500' roll, .0015 (1.5 mil) 1" core, clear, GBC® Nap-Lam® 3000004.	LAMINATING FILM - 18" X 500' roll, .0015 (1.5 mil) 1" core, clear, GBC® Nap-Lam® 3000003.	AUDIO JUNCTION BOX. Califone JB310	HEADPHONES Hamilton HA7	HEADPHONES W/ MICROPHONE Logitech USB Headset H390 Model #981-000014.	Description	Microphones	
Pyramid School Products	\$37.08	\$41.16	\$13.39	\$6.69		Unit Price:		
	box of 2	box of 2		Califone 3068AV		Brand & Model Bid:		
Schoolhouse Products, Inc.						Unit Price:		
						Brand & Model Bid:		
School Outfitters			\$24.00	\$14.50		Unit Price:		
			Egghead EGG-IAG-1004-SO	Egghead EGG-IAG-1003-SO		Brand & Model Bid:		

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	C. LAMINATOR AND SUPPLIES CONT.		D. LISTENING/LANGUAGE EQUIPMENT			Category	E. MICROPHONES	
	17	18	19	20	21	Item #	22	23
	LAMINATING FILM - 25" X 500' roll, .0015 (1.5 mil) 1" core, clear, GBC® Nap-Lam® 3000004.		LAMINATING FILM - 18" X 500' roll, .0015 (1.5 mil) 1" core, clear, GBC® Nap-Lam® 3000003.		AUDIO JUNCTION BOX. Califone JB310	HEADPHONES Hamilton HA7	HEADPHONES W/ MICROPHONE Logitech USB Headset H390 Model #981-000014.	Microphones
						Description	WIRELESS MICROPHONE HANDHELD Shure BLX24/PG58 Channel J10	WIRELESS MICROPHONE CVL LAVALIERE Shure BLX14/CVL Channel J10
School Specialty, Inc.			\$16.95	\$24.07		Unit Price:		
						Brand & Model Bid:		
			15.75	8.42	29.25	Unit Price:		
Smiley's Audio Visual Inc.				Califone 3068AV See Spec Sheet 2 year warranty		Brand & Model Bid:		
				6.35				

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	C. LAMINATOR AND SUPPLIES CONT.		D. LISTENING/LANGUAGE EQUIPMENT			Category	E. MICROPHONES	
	17	18	19	20	21	Item #	22	23
						Description	Microphones	
	LAMINATING FILM - 25" X 500' roll, .0015 (1.5 mil) 1" core, clear, GBC® Nap-Lam® 3000004.	LAMINATING FILM - 18" X 500' roll, .0015 (1.5 mil) 1" core, clear, GBC® Nap-Lam® 3000003.	AUDIO JUNCTION BOX. Califone JB310	HEADPHONES Hamilton HA7	HEADPHONES W/ MICROPHONE Logitech USB Headset H390 Model #981-000014.			WIRELESS MICROPHONE HANDHELD Shure BLX24/PG58 Channel J10
	\$58.00*	\$56.00**	\$27.63	\$19.75	\$34.42	Unit Price:	\$221.06	\$221.06
Troxell Communications, Inc.	*Minimum order of 4 rolls	**Minimum order of 6 rolls				Brand & Model Bid:		

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

E. MICROPHONES CONT.								
24	25	26	27	28	29	Item #	30	
Microphones						Description	Microphone Accessories	
MICROPHONE HAND HELD Shure 565SD-LC	MICROPHONE LAVALIERE Shure SM-11	MICROPHONE CABLE Shure C25J	MICROPHONE - Clear One Chat 150 noise cancelling USB desktop microphone	MICROPHONE WIRELESS HAND HELD - VenuHHM100	MICROPHONE VenuBP100		Shure Accessories	
ACCO Brands USA LLC dba GBC						% Discount:		
						Web Address:		
Adorama, Inc.		\$103.95	\$18.00	\$15.49	\$323.00	\$85.00	% Discount/ Unit Price:	
		Pro Co #SM1-1			Hamilton/Buhl #VENUHHM100		Web Address:	
AFP Industries						% Discount:		
						Web Address:		

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

E. MICROPHONES CONT.								
24	25	26	27	28	29	Item #	30	
Microphones						Description	Microphone Accessories	
MICROPHONE HAND HELD Shure 565SD-LC	MICROPHONE LAVALIERE Shure SM-11	MICROPHONE CABLE Shure C25J	MICROPHONE - Clear One Chat 150 noise cancelling USB desktop microphone	MICROPHONE WIRELESS HAND HELD - VenuHHM100	MICROPHONE VenuBP100		Shure Accessories	
Audio Visual Innovations Inc.			\$12.75				% Discount/ Unit Price:	10%
							Web Address:	
Camcor, Inc.	\$96.74	\$102.19	\$20.76				% Discount/ Unit Price:	35%
							Web Address:	www.shure.com

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

E. MICROPHONES CONT.								
24	25	26	27	28	29	Item #	30	
Microphones						Description	Microphone Accessories	
MICROPHONE HAND HELD Shure 565SD-LC	MICROPHONE LAVALIERE Shure SM-11	MICROPHONE CABLE Shure C25J	MICROPHONE - Clear One Chat 150 noise cancelling USB desktop microphone	MICROPHONE WIRELESS HAND HELD - VenuHHM100	MICROPHONE VenuBP100		Shure Accessories	
CDW Government LLC	\$134.00	\$16.80				% Discount/ Unit Price:		*
						Web Address:		
Commercial Design Services						% Discount/ Unit Price:		
						Web Address:		

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

E. MICROPHONES CONT.								
24	25	26	27	28	29	Item #	30	
Microphones						Description	Microphone Accessories	
MICROPHONE HAND HELD Shure 565SD-LC	MICROPHONE LAVALIERE Shure SM-11	MICROPHONE CABLE Shure C25J	MICROPHONE - Clear One Chat 150 noise cancelling USB desktop microphone	MICROPHONE WIRELESS HAND HELD - VenuHHM100	MICROPHONE VenuBP100			Shure Accessories
Florida Visual Display Products Inc. dba Florida Chalkboard Co.						% Discount/ Unit Price:		
						Web Address:		
Lakeshore Learning Materials						% Discount/ Unit Price:		
						Web Address:		
Pro Sound, Inc.	\$105.00	\$109.00	\$16.00	\$362.00	\$89.00	\$98.00	% Discount/ Unit Price:	15%
			HOSA HMIC025				Web Address:	www.shure.com

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

E. MICROPHONES CONT.								
24	25	26	27	28	29	Item #	30	
Microphones						Description	Microphone Accessories	
MICROPHONE HAND HELD Shure 565SD-LC	MICROPHONE LAVALIERE Shure SM-11	MICROPHONE CABLE Shure C25J	MICROPHONE - Clear One Chat 150 noise cancelling USB desktop microphone	MICROPHONE WIRELESS HAND HELD - VenuHHM100	MICROPHONE VenuBP100		Shure Accessories	
Pyramid School Products						% Discount/ Unit Price:		
						Web Address:		
Schoolhouse Products, Inc.						% Discount/ Unit Price:		
						Web Address:		
School Outfitters						% Discount/ Unit Price:		
						Web Address:		

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

E. MICROPHONES CONT.								
24	25	26	27	28	29	Item #	30	
Microphones						Description	Microphone Accessories	
MICROPHONE HAND HELD Shure 565SD-LC	MICROPHONE LAVALIERE Shure SM-11	MICROPHONE CABLE Shure C25J	MICROPHONE - Clear One Chat 150 noise cancelling USB desktop microphone	MICROPHONE WIRELESS HAND HELD - VenuHHM100	MICROPHONE VenuBP100		Shure Accessories	
School Specialty, Inc.						% Discount/ Unit Price:		
						Web Address:		
Smiley's Audio Visual Inc.						% Discount/ Unit Price:		
						Web Address:		

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

E. MICROPHONES CONT.								
24	25	26	27	28	29	Item #	30	
Microphones						Description	Microphone Accessories	
MICROPHONE HAND HELD Shure 565SD-LC	MICROPHONE LAVALIERE Shure SM-11	MICROPHONE CABLE Shure C25J	MICROPHONE - Clear One Chat 150 noise cancelling USB desktop microphone	MICROPHONE WIRELESS HAND HELD - VenuHHM100	MICROPHONE VenuBP100		Shure Accessories	
	\$86.38	\$90.48	\$20.18			% Discount/ Unit Price:	12%	
Troxell Communications, Inc.						Alternate Brand & Model Bid:		
						Alternate Unit Price:		
						Web Address:	http://www.trox.com/ products.htm	

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	E. MICROPHONES CONT.		Category	F. PAPER TRIMMERS			G. PRESENTATION DEVICES
	31	32	Item #	33	34	35	36
	Microphone Accessories Cont.		Description	Dahle Rolling Trimmer Model 550.	Dahle Rolling Trimmer Model 552.	Dahle Rolling Trimmer Model 554.	DOCUMENT CAMERA AVerMedia AVerVision 300AFHD. NO SUBSTITUTION.
ACCO Brands USA LLC dba GBC	Clear One Accessories	MEGAPHONE WITH BUILT IN SIREN Califone PA-15					
			Brand & Model Bid:				
Adorama, Inc.		\$59.95	Unit Price:	\$124.00	\$155.00	\$189.95	\$511.90
			Brand & Model Bid:				
AFP Industries			Unit Price:				
			Alternate Brand & Model Bid:				
			Alternate Unit Price:				

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	E. MICROPHONES CONT.		Category	F. PAPER TRIMMERS			G. PRESENTATION DEVICES
	31	32	Item #	33	34	35	36
	Microphone Accessories Cont.		Description	Dahle Rolling Trimmer Model 550.	Dahle Rolling Trimmer Model 552.	Dahle Rolling Trimmer Model 554.	DOCUMENT CAMERA AVerMedia AVerVision 300AFHD. NO SUBSTITUTION.
	Clear One Accessories	MEGAPHONE WITH BUILT IN SIREN Califone PA-15					
Audio Visual Innovations Inc.		\$59.00	Unit Price:				\$499.00
			Brand & Model Bid:				VIS3AFHDM
Camcor, Inc.			Unit Price:				\$401.58
			Brand & Model Bid:				

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	E. MICROPHONES CONT.		Category	F. PAPER TRIMMERS			G. PRESENTATION DEVICES
	31	32	Item #	33	34	35	36
	Microphone Accessories Cont.		Description	Dahle Rolling Trimmer Model 550.	Dahle Rolling Trimmer Model 552.	Dahle Rolling Trimmer Model 554.	DOCUMENT CAMERA AVerMedia AVerVision 300AFHD. NO SUBSTITUTION.
	Clear One Accessories	MEGAPHONE WITH BUILT IN SIREN Califone PA-15					
CDW Government LLC		\$78.00	Unit Price:				\$361.00
			Brand & Model Bid:				
Commercial Design Services			Unit Price:				
			Brand & Model Bid:				

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	E. MICROPHONES CONT.		Category	F. PAPER TRIMMERS			G. PRESENTATION DEVICES
	31	32	Item #	33	34	35	36
	Microphone Accessories Cont.		Description	Dahle Rolling Trimmer Model 550.	Dahle Rolling Trimmer Model 552.	Dahle Rolling Trimmer Model 554.	DOCUMENT CAMERA AVerMedia AVerVision 300AFHD. NO SUBSTITUTION.
Florida Visual Display Products Inc. dba Florida Chalkboard Co.	Clear One Accessories	MEGAPHONE WITH BUILT IN SIREN Califone PA-15					
			Brand & Model Bid:				
Lakeshore Learning Materials			Unit Price:				
			Brand & Model Bid:				
Pro Sound, Inc.	10%		Unit Price:				
	www.clearone.com		Brand & Model Bid:				

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	E. MICROPHONES CONT.		Category	F. PAPER TRIMMERS			G. PRESENTATION DEVICES
	31	32	Item #	33	34	35	36
	Microphone Accessories Cont.		Description	Dahle Rolling Trimmer Model 550.	Dahle Rolling Trimmer Model 552.	Dahle Rolling Trimmer Model 554.	DOCUMENT CAMERA AVerMedia AVerVision 300AFHD. NO SUBSTITUTION.
	Clear One Accessories	MEGAPHONE WITH BUILT IN SIREN Califone PA-15					
Pyramid School Products		\$38.98	Unit Price:				
			Brand & Model Bid:				
Schoolhouse Products, Inc.			Unit Price:				
			Brand & Model Bid:				
School Outfitters		\$50.75	Unit Price:				
			Brand & Model Bid:				

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	E. MICROPHONES CONT.		Category	F. PAPER TRIMMERS			G. PRESENTATION DEVICES
	31	32	Item #	33	34	35	36
	Microphone Accessories Cont.		Description	Dahle Rolling Trimmer Model 550.	Dahle Rolling Trimmer Model 552.	Dahle Rolling Trimmer Model 554.	DOCUMENT CAMERA AVerMedia AVerVision 300AFHD. NO SUBSTITUTION.
	Clear One Accessories	MEGAPHONE WITH BUILT IN SIREN Califone PA-15					
School Specialty, Inc.		\$55.81	Unit Price:				
			Brand & Model Bid:				
Smiley's Audio Visual Inc.		\$45.50	Unit Price:				
			Brand & Model Bid:				

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	E. MICROPHONES CONT.		Category	F. PAPER TRIMMERS			G. PRESENTATION DEVICES
	31	32	Item #	33	34	35	36
	Microphone Accessories Cont.		Description	Dahle Rolling Trimmer Model 550.	Dahle Rolling Trimmer Model 552.	Dahle Rolling Trimmer Model 554.	DOCUMENT CAMERA AVerMedia AVerVision 300AFHD. NO SUBSTITUTION.
	Clear One Accessories	MEGAPHONE WITH BUILT IN SIREN Califone PA-15					
Troxell Communications, Inc.		\$55.56	Unit Price:				\$507.98
		Hamilton MM-6S	Brand & Model Bid:				
		\$45.43					

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

G. PRESENTATION DEVICES CONT.						
	37	38	39	Item #	40	41
	DOCUMENT CAMERA Promethean ActiView 324. NO SUBSTITUTION.	MICROSCOPE LENS ADAPTER FOR DOCUMENT CAMERA Mfg. Part No. Visionnma.	WRITING SURFACE EASEL Draper DR990	Description	MARKER BOARD Claridge LCS2044 4' x 4'	MARKER BOARD Claridge LCS2046 4' x 6'
ACCO Brands USA LLC dba GBC				Single Unit Price:		
				Multi Unit Price Each: (100+)		
				Brand & Model Bid:		
Adorama, Inc.		\$26.00	\$250.25	Single Unit Price:		
				Multi Unit Price Each: (100+)		
				Brand & Model Bid:		
AFP Industries			\$203.70	Single Unit Price:	\$241.95	\$176.14
			Master Vision	Multi Unit Price Each: (100+)	\$234.60	\$139.78
			\$176.44	Brand & Model Bid:	Ghent MI-44-4	Master Vision CR12011170MV

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

G. PRESENTATION DEVICES CONT.						
	37	38	39	Item #	40	41
	DOCUMENT CAMERA Promethean ActiView 324. NO SUBSTITUTION.	MICROSCOPE LENS ADAPTER FOR DOCUMENT CAMERA Mfg. Part No. Visionnma.	WRITING SURFACE EASEL Draper DR990	Description	MARKER BOARD Claridge LCS2044 4' x 4'	MARKER BOARD Claridge LCS2046 4' x 6'
Audio Visual Innovations Inc.	\$499.00	\$25.00		Single Unit Price:		
				Multi Unit Price Each: (100+)		
				Brand & Model Bid:		
Camcor, Inc.		\$28.49	\$278.95	Single Unit Price:		
				Multi Unit Price Each: (100+)		
				Brand & Model Bid:		

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

G. PRESENTATION DEVICES CONT.						
	37	38	39	Item #	40	41
	DOCUMENT CAMERA Promethean ActiView 324. NO SUBSTITUTION.	MICROSCOPE LENS ADAPTER FOR DOCUMENT CAMERA Mfg. Part No. Visionnma.	WRITING SURFACE EASEL Draper DR990	Description	MARKER BOARD Claridge LCS2044 4' x 4'	MARKER BOARD Claridge LCS2046 4' x 6'
CDW Government LLC	\$480.36	\$27.00		Single Unit Price:		
				Multi Unit Price Each: (100+)		
				Brand & Model Bid:		
Commercial Design Services				Single Unit Price:	\$473.73	\$547.03
				Multi Unit Price Each: (100+)	\$199.66	\$273.13
				Brand & Model Bid:		

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

G. PRESENTATION DEVICES CONT.						
	37	38	39	Item #	40	41
	DOCUMENT CAMERA Promethean ActiView 324. NO SUBSTITUTION.	MICROSCOPE LENS ADAPTER FOR DOCUMENT CAMERA Mfg. Part No. Visionnma.	WRITING SURFACE EASEL Draper DR990	Description	MARKER BOARD Claridge LCS2044 4' x 4'	MARKER BOARD Claridge LCS2046 4' x 6'
Florida Visual Display Products Inc. dba Florida Chalkboard Co.				Single Unit Price:	\$321.00	\$378.00
				Multi Unit Price Each: (100+)	\$178.00	\$247.00
				Brand & Model Bid:	Claridge Series 4 LCSIII markerboard with aluminum tray and trim	Claridge Series 4 LCSIII markerboard with aluminum tray and trim
				Single Unit Price:	\$280.00	\$340.00
				Multi Unit Price Each: (100+)	\$116.00	\$167.00
Lakeshore Learning Materials				Single Unit Price:		
				Multi Unit Price Each: (100+)		
Pro Sound, Inc.				Brand & Model Bid:		
	\$572.00			Single Unit Price:		
				Multi Unit Price Each: (100+)		
				Brand & Model Bid:		

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

G. PRESENTATION DEVICES CONT.						
	37	38	39	Item #	40	41
	DOCUMENT CAMERA Promethean ActiView 324. NO SUBSTITUTION.	MICROSCOPE LENS ADAPTER FOR DOCUMENT CAMERA Mfg. Part No. Visionnma.	WRITING SURFACE EASEL Draper DR990	Description	MARKER BOARD Claridge LCS2044 4' x 4'	MARKER BOARD Claridge LCS2046 4' x 6'
Pyramid School Products			\$264.98	Single Unit Price:	\$189.95	\$229.95
				Multi Unit Price Each: (100+)	\$144.98	\$181.95
				Brand & Model Bid:	Ghent #M1-44-4	Ghent #M1-46-4
Schoolhouse Products, Inc.				Single Unit Price:	\$177.41	\$245.21
				Multi Unit Price Each: (100+)	\$177.41	\$245.21
				Brand & Model Bid:	Best Rite - 2H2ND	Best Rite - 2H2NG
School Outfitters				Single Unit Price:		
				Multi Unit Price Each: (100+)		
				Brand & Model Bid:		

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

G. PRESENTATION DEVICES CONT.						
	37	38	39	Item #	40	41
	DOCUMENT CAMERA Promethean ActiView 324. NO SUBSTITUTION.	MICROSCOPE LENS ADAPTER FOR DOCUMENT CAMERA Mfg. Part No. Visionnma.	WRITING SURFACE EASEL Draper DR990	Description	MARKER BOARD Claridge LCS2044 4' x 4'	MARKER BOARD Claridge LCS2046 4' x 6'
School Specialty, Inc.	\$568.67			Single Unit Price:		
				Multi Unit Price Each: (100+)		
				Brand & Model Bid:		
Smiley's Audio Visual Inc.				Single Unit Price:		
				Multi Unit Price Each: (100+)		
				Brand & Model Bid:		

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

G. PRESENTATION DEVICES CONT.						
	37	38	39	Item #	40	41
	DOCUMENT CAMERA Promethean ActiView 324. NO SUBSTITUTION.	MICROSCOPE LENS ADAPTER FOR DOCUMENT CAMERA Mfg. Part No. Visionnma.	WRITING SURFACE EASEL Draper DR990	Description	MARKER BOARD Claridge LCS2044 4' x 4'	MARKER BOARD Claridge LCS2046 4' x 6'
Troxell Communications, Inc.		\$33.54	\$263.91	Single Unit Price:	\$237.50	\$291.67
				Multi Unit Price Each: (100+)	\$151.04	\$208.33
				Brand & Model Bid:	Balt 202AD	Balt 202AG

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

G. PRESENTATION DEVICES CONT.						
	42	Item #	43	44	Item #	45
	MARKER BOARD Claridge LCS2048 4' x 8'	Description	MARKER BOARD Best-Rite Euro Reversible 667RG-DD	MARKER BOARD - Best-Rite Euro Reversible 667RG-FD	Description	CORK/FABRIC TACK BOARD Claridge 800 Series
ACCO Brands USA LLC dba GBC		Unit Price:			Cork Unit Price:	
					Fabric Unit Price:	
		Brand & Model Bid:			Brand & Model Bid:	
Adorama, Inc.		Unit Price:			Cork Unit Price:	
					Fabric Unit Price:	
		Brand & Model Bid:			Brand & Model Bid:	
AFP Industries	\$232.96	Unit Price:		\$591.14	Cork Unit Price:	\$159.35
	\$183.91		Fabric Unit Price:			
	Master Vision CR1501170MV	Brand & Model Bid:		Master Vision QR5507	Brand & Model Bid:	Ghent AK44

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

G. PRESENTATION DEVICES CONT.						
42	Item #	43	44	Item #	45	
MARKER BOARD Claridge LCS2048 4' x 8'	Description	MARKER BOARD Best-Rite Euro Reversible 667RG-DD	MARKER BOARD - Best-Rite Euro Reversible 667RG-FD	Description	CORK/FABRIC TACK BOARD Claridge 800 Series	
Audio Visual Innovations Inc.	Unit Price:			Cork Unit Price:		
				Fabric Unit Price:		
	Brand & Model Bid:			Brand & Model Bid:		
Camcor, Inc.	Unit Price:			Cork Unit Price:		
				Fabric Unit Price:		
	Brand & Model Bid:			Brand & Model Bid:		

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

G. PRESENTATION DEVICES CONT.						
42	Item #	43	44	Item #	45	
MARKER BOARD Claridge LCS2048 4' x 8'	Description	MARKER BOARD Best-Rite Euro Reversible 667RG-DD	MARKER BOARD - Best-Rite Euro Reversible 667RG-FD	Description	CORK/FABRIC TACK BOARD Claridge 800 Series	
CDW Government LLC	Unit Price:			Cork Unit Price:		
				Fabric Unit Price:		
	Brand & Model Bid:			Brand & Model Bid:		
Commercial Design Services	\$628.80	Unit Price:		Cork Unit Price:	\$335.25	
	\$340.73			Fabric Unit Price:	\$346.91	
		Brand & Model Bid:		Brand & Model Bid:		

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

G. PRESENTATION DEVICES CONT.						
42	Item #	43	44	Item #	45	
MARKER BOARD Claridge LCS2048 4' x 8'	Description	MARKER BOARD Best-Rite Euro Reversible 667RG-DD	MARKER BOARD - Best-Rite Euro Reversible 667RG-FD	Description	CORK/FABRIC TACK BOARD Claridge 800 Series	
Florida Visual Display Products Inc. dba Florida Chalkboard Co.	\$433.00	Unit Price:	\$950.00	Cork Unit Price:	\$300.00	
	\$310.00			Fabric Unit Price:	\$234.00	
	Claridge Series 4 LCSIII markerboard with aluminum tray and trim \$390.00	Brand & Model Bid:	Claridge Series LCS56 reversible LCSIII mobile unit	Brand & Model Bid:	Claridge Series 4 tackboard with aluminum trim	
	\$208.00			Cork Unit Price:	\$285.00	
Lakeshore Learning Materials		Unit Price:		Fabric Unit Price:		
		Brand & Model Bid:		Brand & Model Bid:		
Pro Sound, Inc.		Unit Price:		Cork Unit Price:		
		Brand & Model Bid:		Fabric Unit Price:		
		Brand & Model Bid:		Brand & Model Bid:		

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

G. PRESENTATION DEVICES CONT.						
	42	Item #	43	44	Item #	45
	MARKER BOARD Claridge LCS2048 4' x 8'	Description	MARKER BOARD Best-Rite Euro Reversible 667RG-DD	MARKER BOARD - Best-Rite Euro Reversible 667RG-FD	Description	CORK/FABRIC TACK BOARD Claridge 800 Series
Pyramid School Products	\$279.95	Unit Price:			Cork Unit Price:	
	\$209.95				Fabric Unit Price:	
	Ghent #M1-48-4	Brand & Model Bid:			Brand & Model Bid:	
Schoolhouse Products, Inc.	\$288.15	Unit Price:	\$489.29	\$505.11	Cork Unit Price:	\$129.95
	\$288.15				Fabric Unit Price:	\$129.95
	Best Rite - 2H2NH	Brand & Model Bid:			Brand & Model Bid:	Best Rite - 331AD
School Outfitters		Unit Price:	\$571.00	\$629.00	Cork Unit Price:	
					Fabric Unit Price:	
		Brand & Model Bid:			Brand & Model Bid:	

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

G. PRESENTATION DEVICES CONT.						
42	Item #	43	44	Item #	45	
MARKER BOARD Claridge LCS2048 4' x 8'	Description	MARKER BOARD Best-Rite Euro Reversible 667RG-DD	MARKER BOARD - Best-Rite Euro Reversible 667RG-FD	Description	CORK/FABRIC TACK BOARD Claridge 800 Series	
School Specialty, Inc.	Unit Price:			Cork Unit Price:		
				Fabric Unit Price:		
	Brand & Model Bid:			Brand & Model Bid:		
Smiley's Audio Visual Inc.	Unit Price:			Cork Unit Price:		
				Fabric Unit Price:		
	Brand & Model Bid:			Brand & Model Bid:		

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

G. PRESENTATION DEVICES CONT.						
42	Item #	43	44	Item #	45	
MARKER BOARD Claridge LCS2048 4' x 8'	Description	MARKER BOARD Best-Rite Euro Reversible 667RG-DD	MARKER BOARD - Best-Rite Euro Reversible 667RG-FD	Description	CORK/FABRIC TACK BOARD Claridge 800 Series	
\$345.83	Unit Price:	\$523.96	\$539.58	Cork Unit Price:	\$251.04	
\$250.00				Fabric Unit Price:	\$181.25	
Balt 202AH	Brand & Model Bid:			Brand & Model Bid:	Balt 332AD	

**Troxell
Communications, Inc.**

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

G. PRESENTATION DEVICES CONT.						
46	Item #	47	48	49	50	
CORK/FABRIC TACK BOARD Claridge 800 Series	Description	LECTERN - FLOOR, 54"W x 30"D x 42"H, SMARTdesks MSS- 543042-CKF. REJECT	LECTERN - FLOOR, 46" Oklahoma Sound Orator 800X	LECTERN - FLOOR, 46.5" Oklahoma Sound Full Floor Lectern 222	LECTERN - FLOOR, adjustable pedestal, 16"w x 20"d x 30-44"h Oklahoma Sound Lectern 70	
ACCO Brands USA LLC dba GBC	Unit Price:					
	Brand & Model Bid:					
Adorama, Inc.	Unit Price:					
	Brand & Model Bid:					
AFP Industries	\$174.08	Unit Price:				
	Ghent AK46	Brand & Model Bid:				

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

G. PRESENTATION DEVICES CONT.						
46	Item #	47	48	49	50	
CORK/FABRIC TACK BOARD Claridge 800 Series	Description	LECTERN - FLOOR, 54"W x 30"D x 42"H, SMARTdesks MSS- 543042-CKF. REJECT	LECTERN - FLOOR, 46" Oklahoma Sound Orator 800X	LECTERN - FLOOR, 46.5" Oklahoma Sound Full Floor Lectern 222	LECTERN - FLOOR, adjustable pedestal, 16"w x 20"d x 30-44"h Oklahoma Sound Lectern 70	
Audio Visual Innovations Inc.	Unit Price:					
	Brand & Model Bid:					
Camcor, Inc.	Unit Price:					
	Brand & Model Bid:					

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

G. PRESENTATION DEVICES CONT.						
46	Item #	47	48	49	50	
CORK/FABRIC TACK BOARD Claridge 800 Series	Description	LECTERN - FLOOR, 54"W x 30"D x 42"H, SMARTdesks MSS- 543042-CKF. REJECT	LECTERN - FLOOR, 46" Oklahoma Sound Orator 800X	LECTERN - FLOOR, 46.5" Oklahoma Sound Full Floor Lectern 222	LECTERN - FLOOR, adjustable pedestal, 16"w x 20"d x 30-44"h Oklahoma Sound Lectern 70	
CDW Government LLC	Unit Price:					
	Brand & Model Bid:					
Commercial Design Services	\$364.26	Unit Price:				
	\$366.13					
	Brand & Model Bid:					

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

G. PRESENTATION DEVICES CONT.						
46	Item #	47	48	49	50	
CORK/FABRIC TACK BOARD Claridge 800 Series	Description	LECTERN - FLOOR, 54"W x 30"D x 42"H, SMARTdesks MSS- 543042-CKF. REJECT	LECTERN - FLOOR, 46" Oklahoma Sound Orator 800X	LECTERN - FLOOR, 46.5" Oklahoma Sound Full Floor Lectern 222	LECTERN - FLOOR, adjustable pedestal, 16"w x 20"d x 30-44"h Oklahoma Sound Lectern 70	
Florida Visual Display Products Inc. dba Florida Chalkboard Co.	\$358.00	Unit Price:				
	\$257.00					
	Claridge Series 4 tackboard with aluminum trim	Brand & Model Bid:				
	\$336.00					
\$250.00						
Lakeshore Learning Materials		Unit Price:				
		Brand & Model Bid:				
Pro Sound, Inc.		Unit Price:				
		Brand & Model Bid:				

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

G. PRESENTATION DEVICES CONT.						
46	Item #	47	48	49	50	
CORK/FABRIC TACK BOARD Claridge 800 Series	Description	LECTERN - FLOOR, 54"W x 30"D x 42"H, SMARTdesks MSS- 543042-CKF. REJECT	LECTERN - FLOOR, 46" Oklahoma Sound Orator 800X	LECTERN - FLOOR, 46.5" Oklahoma Sound Full Floor Lectern 222	LECTERN - FLOOR, adjustable pedestal, 16"w x 20"d x 30-44"h Oklahoma Sound Lectern 70	
Pyramid School Products	Unit Price:					
	Brand & Model Bid:					
Schoolhouse Products, Inc.	\$181.93	Unit Price:		\$658.21	\$171.76	\$76.76
	\$181.93					
	Best Rite - 331AG	Brand & Model Bid:				
School Outfitters	Unit Price:					
	Brand & Model Bid:					

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

G. PRESENTATION DEVICES CONT.						
46	Item #	47	48	49	50	
CORK/FABRIC TACK BOARD Claridge 800 Series	Description	LECTERN - FLOOR, 54"W x 30"D x 42"H, SMARTdesks MSS- 543042-CKF. REJECT	LECTERN - FLOOR, 46" Oklahoma Sound Orator 800X	LECTERN - FLOOR, 46.5" Oklahoma Sound Full Floor Lectern 222	LECTERN - FLOOR, adjustable pedestal, 16"w x 20"d x 30-44"h Oklahoma Sound Lectern 70	
School Specialty, Inc.	Unit Price:					
	Brand & Model Bid:					
Smiley's Audio Visual Inc.	Unit Price:					
	Brand & Model Bid:					

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

G. PRESENTATION DEVICES CONT.						
46	Item #	47	48	49	50	
CORK/FABRIC TACK BOARD Claridge 800 Series	Description	LECTERN - FLOOR, 54"W x 30"D x 42"H, SMARTdesks MSS- 543042-CKF. REJECT	LECTERN - FLOOR, 46" Oklahoma Sound Orator 800X	LECTERN - FLOOR, 46.5" Oklahoma Sound Full Floor Lectern 222	LECTERN - FLOOR, adjustable pedestal, 16"w x 20"d x 30-44"h Oklahoma Sound Lectern 70	
Troxell Communications, Inc.	Unit Price:					
	Brand & Model Bid:					

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	G. PRESENTATION DEVICES CONT.				Category	H. PROMETHEAN INTERACTIVE WHITEBOARD COMPONENTS	
	51	52	53	54	Item #	55	56
	LECTERN - TABLETOP, 20"w x 18"d x 13.5"h, Bretford LECT5	PRESENTATION STATION - X-tra wide, mobile, 40"h x 21 1/4"w x 30 1/2"d, Balt 27517 station and BALT 66450 electrical assembly	SHELF OPTIONAL, 18"w x 24 3/4"d for Balt #27517 Balt 34444	LOCKING CABINET OPTIONAL for Balt #27517 Presentation Cart Balt 34445	Description	ACTIVOTE Includes ACTIVHUB. Promethean AV3KIT24AMEU.	ACTIVOTE. Includes ACTIVHUB. Promethean AV3KIT32AMEU.
ACCO Brands USA LLC dba GBC					Unit Price/Set:		
Adorama, Inc.					Unit Price/Set:		
AFP Industries					Unit Price/Set:		

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	G. PRESENTATION DEVICES CONT.				Category	H. PROMETHEAN INTERACTIVE WHITEBOARD COMPONENTS	
	51	52	53	54	Item #	55	56
	LECTERN - TABLETOP, 20"w x 18"d x 13.5"h, Bretford LECT5	PRESENTATION STATION - X-tra wide, mobile, 40"h x 21 1/4"w x 30 1/2"d, Balt 27517 station and BALT 66450 electrical assembly	SHELF OPTIONAL, 18"w x 24 3/4"d for Balt #27517 Balt 34444	LOCKING CABINET OPTIONAL for Balt #27517 Presentation Cart Balt 34445	Description	ACTIVOTE Includes ACTIVHUB. Promethean AV3KIT24AMEU.	ACTIVOTE. Includes ACTIVHUB. Promethean AV3KIT32AMEU.
Audio Visual Innovations Inc.					Unit Price/Set:	\$1,177.89	\$1,513.68
Camcor, Inc.					Unit Price/Set:		

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	G. PRESENTATION DEVICES CONT.				Category	H. PROMETHEAN INTERACTIVE WHITEBOARD COMPONENTS	
	51	52	53	54	Item #	55	56
	LECTERN - TABLETOP, 20"w x 18"d x 13.5"h, Bretford LECT5	PRESENTATION STATION - X-tra wide, mobile, 40"h x 21 1/4"w x 30 1/2"d, Balt 27517 station and BALT 66450 electrical assembly	SHELF OPTIONAL, 18"w x 24 3/4"d for Balt #27517 Balt 34444	LOCKING CABINET OPTIONAL for Balt #27517 Presentation Cart Balt 34445	Description	ACTIVOTE Includes ACTIVHUB. Promethean AV3KIT24AMEU.	ACTIVOTE. Includes ACTIVHUB. Promethean AV3KIT32AMEU.
CDW Government LLC	\$98.00				Unit Price/Set:	\$1,099.00	\$1,399.00
Commercial Design Services					Unit Price/Set:		

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	G. PRESENTATION DEVICES CONT.				Category	H. PROMETHEAN INTERACTIVE WHITEBOARD COMPONENTS	
	51	52	53	54	Item #	55	56
	LECTERN - TABLETOP, 20"w x 18"d x 13.5"h, Bretford LECT5	PRESENTATION STATION - X-tra wide, mobile, 40"h x 21 1/4"w x 30 1/2"d, Balt 27517 station and BALT 66450 electrical assembly	SHELF OPTIONAL, 18"w x 24 3/4"d for Balt #27517 Balt 34444	LOCKING CABINET OPTIONAL for Balt #27517 Presentation Cart Balt 34445	Description	ACTIVOTE Includes ACTIVHUB. Promethean AV3KIT24AMEU.	ACTIVOTE. Includes ACTIVHUB. Promethean AV3KIT32AMEU.
Florida Visual Display Products Inc. dba Florida Chalkboard Co.					Unit Price/Set:		
Lakeshore Learning Materials					Unit Price/Set:		
Pro Sound, Inc.					Unit Price/Set:	\$1,310.00	\$1,598.00

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	G. PRESENTATION DEVICES CONT.				Category	H. PROMETHEAN INTERACTIVE WHITEBOARD COMPONENTS	
	51	52	53	54	Item #	55	56
	LECTERN - TABLETOP, 20"w x 18"d x 13.5"h, Bretford LECT5	PRESENTATION STATION - X-tra wide, mobile, 40"h x 21 1/4"w x 30 1/2"d, Balt 27517 station and BALT 66450 electrical assembly	SHELF OPTIONAL, 18"w x 24 3/4"d for Balt #27517 Balt 34444	LOCKING CABINET OPTIONAL for Balt #27517 Presentation Cart Balt 34445	Description	ACTIVOTE Includes ACTIVHUB. Promethean AV3KIT24AMEU.	ACTIVOTE. Includes ACTIVHUB. Promethean AV3KIT32AMEU.
Pyramid School Products					Unit Price/Set:		
Schoolhouse Products, Inc.	\$1,244.86	\$305.05	\$24.17	\$24.18	Unit Price/Set:		
	Bretford EDUPST:::A						
School Outfitters					Unit Price/Set:		

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	G. PRESENTATION DEVICES CONT.				Category	H. PROMETHEAN INTERACTIVE WHITEBOARD COMPONENTS	
	51	52	53	54	Item #	55	56
	LECTERN - TABLETOP, 20"w x 18"d x 13.5"h, Bretford LECT5	PRESENTATION STATION - X-tra wide, mobile, 40"h x 21 1/4"w x 30 1/2"d, Balt 27517 station and BALT 66450 electrical assembly	SHELF OPTIONAL, 18"w x 24 3/4"d for Balt #27517 Balt 34444	LOCKING CABINET OPTIONAL for Balt #27517 Presentation Cart Balt 34445	Description	ACTIVOTE Includes ACTIVHUB. Promethean AV3KIT24AMEU.	ACTIVOTE. Includes ACTIVHUB. Promethean AV3KIT32AMEU.
School Specialty, Inc.					Unit Price/Set:	\$1,330.28	\$1,709.13
Smiley's Audio Visual Inc.					Unit Price/Set:		

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	G. PRESENTATION DEVICES CONT.				Category	H. PROMETHEAN INTERACTIVE WHITEBOARD COMPONENTS	
	51	52	53	54	Item #	55	56
	LECTERN - TABLETOP, 20"w x 18"d x 13.5"h, Bretford LECT5	PRESENTATION STATION - X-tra wide, mobile, 40"h x 21 1/4"w x 30 1/2"d, Balt 27517 station and BALT 66450 electrical assembly	SHELF OPTIONAL, 18"w x 24 3/4"d for Balt #27517 Balt 34444	LOCKING CABINET OPTIONAL for Balt #27517 Presentation Cart Balt 34445	Description	ACTIVOTE Includes ACTIVHUB. Promethean AV3KIT24AMEU.	ACTIVOTE. Includes ACTIVHUB. Promethean AV3KIT32AMEU.
Troxell Communications, Inc.					Unit Price/Set:		

	H. PROMETHEAN INTERACTIVE WHITEBOARD COMPONENTS CONT.					
	57	58	59	60	60a	60b
	ACTIVEXPRESSION V2.32 Includes ACTIVHUB. Promethean AE2KIT24AMEU.	ACTIVEXPRESSION V2.32Includes ACTIVHUB. Promethean AE2KIT32AMEU.	ACTIVSLATE60 Promethean ACTIVSLATE60.	ACTIVPEN For use on older version ActivBoards. REJECT	Activpen - Pack of 2. Promethean ACTIVPEN3-2.	Activpen - Set of 10. Promethean ACTIVPEN3-10.
ACCO Brands USA LLC dba GBC						
Adorama, Inc.						
AFP Industries						

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

H. PROMETHEAN INTERACTIVE WHITEBOARD COMPONENTS CONT.						
	57	58	59	60	60a	60b
	ACTIVEXPRESSION V2.32 Includes ACTIVHUB. Promethean AE2KIT24AMEU.	ACTIVEXPRESSION V2.32Includes ACTIVHUB. Promethean AE2KIT32AMEU.	ACTIVSLATE60 Promethean ACTIVSLATE60.	ACTIVPEN For use on older version ActivBoards. REJECT	Activpen - Pack of 2. Promethean ACTIVPEN3-2.	Activpen - Set of 10. Promethean ACTIVPEN3-10.
Audio Visual Innovations Inc.	\$1,849.47	\$2,359.84	\$275.00		\$55.00	\$179.00
Camcor, Inc.						

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	H. PROMETHEAN INTERACTIVE WHITEBOARD COMPONENTS CONT.					
	57	58	59	60	60a	60b
	ACTIVEXPRESSION V2.32 Includes ACTIVHUB. Promethean AE2KIT24AMEU.	ACTIVEXPRESSION V2.32Includes ACTIVHUB. Promethean AE2KIT32AMEU.	ACTIVSLATE60 Promethean ACTIVSLATE60.	ACTIVPEN For use on older version ActivBoards. REJECT	Activpen - Pack of 2. Promethean ACTIVPEN3-2.	Activpen - Set of 10. Promethean ACTIVPEN3-10.
CDW Government LLC	\$1,200.00	\$1,600.00	\$257.88		\$45.51	\$160.79
Commercial Design Services						

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	H. PROMETHEAN INTERACTIVE WHITEBOARD COMPONENTS CONT.					
	57	58	59	60	60a	60b
	ACTIVEXPRESSION V2.32 Includes ACTIVHUB. Promethean AE2KIT24AMEU.	ACTIVEXPRESSION V2.32Includes ACTIVHUB. Promethean AE2KIT32AMEU.	ACTIVSLATE60 Promethean ACTIVSLATE60.	ACTIVPEN For use on older version ActivBoards. REJECT	Activpen - Pack of 2. Promethean ACTIVPEN3-2.	Activpen - Set of 10. Promethean ACTIVPEN3-10.
Florida Visual Display Products Inc. dba Florida Chalkboard Co.						
Lakeshore Learning Materials						
Pro Sound, Inc.	\$1,990.00	\$2,750.00	\$284.00		\$59.00	\$192.00

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	H. PROMETHEAN INTERACTIVE WHITEBOARD COMPONENTS CONT.					
	57	58	59	60	60a	60b
	ACTIVEXPRESSION V2.32 Includes ACTIVHUB. Promethean AE2KIT24AMEU.	ACTIVEXPRESSION V2.32Includes ACTIVHUB. Promethean AE2KIT32AMEU.	ACTIVSLATE60 Promethean ACTIVSLATE60.	ACTIVPEN For use on older version ActivBoards. REJECT	Activpen - Pack of 2. Promethean ACTIVPEN3-2.	Activpen - Set of 10. Promethean ACTIVPEN3-10.
Pyramid School Products						
Schoolhouse Products, Inc.						
School Outfitters						

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	H. PROMETHEAN INTERACTIVE WHITEBOARD COMPONENTS CONT.					
	57	58	59	60	60a	60b
	ACTIVEXPRESSION V2.32 Includes ACTIVHUB. Promethean AE2KIT24AMEU.	ACTIVEXPRESSION V2.32Includes ACTIVHUB. Promethean AE2KIT32AMEU.	ACTIVSLATE60 Promethean ACTIVSLATE60.	ACTIVPEN For use on older version ActivBoards. REJECT	Activpen - Pack of 2. Promethean ACTIVPEN3-2.	Activpen - Set of 10. Promethean ACTIVPEN3-10.
School Specialty, Inc.	\$2,084.93	\$2,653.72	\$303.55		\$53.49	
Smiley's Audio Visual Inc.						

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

H. PROMETHEAN INTERACTIVE WHITEBOARD COMPONENTS CONT.						
	57	58	59	60	60a	60b
	ACTIVEXPRESSION V2.32 Includes ACTIVHUB. Promethean AE2KIT24AMEU.	ACTIVEXPRESSION V2.32Includes ACTIVHUB. Promethean AE2KIT32AMEU.	ACTIVSLATE60 Promethean ACTIVSLATE60.	ACTIVPEN For use on older version ActivBoards. REJECT	Activpen - Pack of 2. Promethean ACTIVPEN3-2.	Activpen - Set of 10. Promethean ACTIVPEN3-10.
Troxell Communications, Inc.						

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

H. PROMETHEAN INTERACTIVE WHITEBOARD COMPONENTS CONT.						
	61	61a	61b	62	63	64
	ACTIVPEN For use on Pro300 and Pro500 Series ActivBoards. REJECT	Activpen Promethean ACTIVPEN4S3-2-BK.	Activpen - Teacher. Promethean ACTIVPEN4T3-A-2-BK.	ACTIVHUB For use on all version ActivBoards. Promethean AH201.	ACTIVARENA Promethean ARAPEN4AC2.	ACTIVARENA50 Promethean ARAPEN4AC3.
ACCO Brands USA LLC dba GBC						
Adorama, Inc.						
AFP Industries						

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

H. PROMETHEAN INTERACTIVE WHITEBOARD COMPONENTS CONT.						
	61	61a	61b	62	63	64
	ACTIVPEN For use on Pro300 and Pro500 Series ActivBoards. REJECT	Activpen Promethean ACTIVPEN4S3-2-BK.	Activpen - Teacher. Promethean ACTIVPEN4T3-A-2-BK.	ACTIVHUB For use on all version ActivBoards. Promethean AH201.	ACTIVARENA Promethean ARAPEN4AC2.	ACTIVARENA50 Promethean ARAPEN4AC3.
Audio Visual Innovations Inc.		\$89.00	\$72.00	\$89.00	\$131.00	\$134.00
Camcor, Inc.						

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

H. PROMETHEAN INTERACTIVE WHITEBOARD COMPONENTS CONT.						
	61	61a	61b	62	63	64
	ACTIVPEN For use on Pro300 and Pro500 Series ActivBoards. REJECT	Activpen Promethean ACTIVPEN4S3-2-BK.	Activpen - Teacher. Promethean ACTIVPEN4T3-A-2-BK.	ACTIVHUB For use on all version ActivBoards. Promethean AH201.	ACTIVARENA Promethean ARAPEN4AC2.	ACTIVARENA50 Promethean ARAPEN4AC3.
CDW Government LLC		\$79.89	\$62.70	\$82.93	\$125.40	\$125.40
Commercial Design Services						

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

H. PROMETHEAN INTERACTIVE WHITEBOARD COMPONENTS CONT.						
	61	61a	61b	62	63	64
	ACTIVPEN For use on Pro300 and Pro500 Series ActivBoards. REJECT	Activpen Promethean ACTIVPEN4S3-2-BK.	Activpen - Teacher. Promethean ACTIVPEN4T3-A-2-BK.	ACTIVHUB For use on all version ActivBoards. Promethean AH201.	ACTIVARENA Promethean ARAPEN4AC2.	ACTIVARENA50 Promethean ARAPEN4AC3.
Florida Visual Display Products Inc. dba Florida Chalkboard Co.						
Lakeshore Learning Materials						
Pro Sound, Inc.		\$99.00	\$79.00	\$99.00	\$148.00	\$148.00

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	H. PROMETHEAN INTERACTIVE WHITEBOARD COMPONENTS CONT.					
	61	61a	61b	62	63	64
	ACTIVPEN For use on Pro300 and Pro500 Series ActivBoards. REJECT	Activpen Promethean ACTIVPEN4S3-2-BK.	Activpen - Teacher. Promethean ACTIVPEN4T3-A-2-BK.	ACTIVHUB For use on all version ActivBoards. Promethean AH201.	ACTIVARENA Promethean ARAPEN4AC2.	ACTIVARENA50 Promethean ARAPEN4AC3.
Pyramid School Products						
Schoolhouse Products, Inc.						
School Outfitters						

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

H. PROMETHEAN INTERACTIVE WHITEBOARD COMPONENTS CONT.						
	61	61a	61b	62	63	64
	ACTIVPEN For use on Pro300 and Pro500 Series ActivBoards. REJECT	Activpen Promethean ACTIVPEN4S3-2-BK.	Activpen - Teacher. Promethean ACTIVPEN4T3-A-2-BK.	ACTIVHUB For use on all version ActivBoards. Promethean AH201.	ACTIVARENA Promethean ARAPEN4AC2.	ACTIVARENA50 Promethean ARAPEN4AC3.
School Specialty, Inc.		\$93.20	\$73.45	\$93.95		
Smiley's Audio Visual Inc.						

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

H. PROMETHEAN INTERACTIVE WHITEBOARD COMPONENTS CONT.						
	61	61a	61b	62	63	64
	ACTIVPEN For use on Pro300 and Pro500 Series ActivBoards. REJECT	Activpen Promethean ACTIVPEN4S3-2-BK.	Activpen - Teacher. Promethean ACTIVPEN4T3-A-2-BK.	ACTIVHUB For use on all version ActivBoards. Promethean AH201.	ACTIVARENA Promethean ARAPEN4AC2.	ACTIVARENA50 Promethean ARAPEN4AC3.
Troxell Communications, Inc.						

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	H. PROMETHEAN INTERACTIVE WHITEBOARD COMPONENTS CONT.					
	65	66	67	68	69	70
	ACTIVWAND50 - Promethean ACTIVWAND50.	BULB - replacement lamp, for Promethean PRM-30 projector. Promethean PRM-30-LAMP.	REMOTE to be used with Promethean PRM-30 projector. Promethean PRM-30-REMOTE.	PROJECTOR - WXGA Promethean PRM-35. REJECT	BULB - replacement lamp, for Promethean PRM-35 projector. Promethean PRM-35-LAMP.	REMOTE to be used with the Promethean PRM-35 projector. Promethean PRM-35-REMOTE.
ACCO Brands USA LLC dba GBC						
Adorama, Inc.						
AFP Industries						

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	H. PROMETHEAN INTERACTIVE WHITEBOARD COMPONENTS CONT.					
	65	66	67	68	69	70
	ACTIVWAND50 - Promethean ACTIVWAND50.	BULB - replacement lamp, for Promethean PRM-30 projector. Promethean PRM-30- LAMP.	REMOTE to be used with Promethean PRM-30 projector. Promethean PRM- 30-REMOTE.	PROJECTOR - WXGA Promethean PRM-35. REJECT	BULB - replacement lamp, for Promethean PRM-35 projector. Promethean PRM- 35-LAMP.	REMOTE to be used with the Promethean PRM-35 projector. Promethean PRM-35- REMOTE.
Audio Visual Innovations Inc.	\$69.00	\$99.00			\$99.00	
Camcor, Inc.						

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	H. PROMETHEAN INTERACTIVE WHITEBOARD COMPONENTS CONT.					
	65	66	67	68	69	70
	ACTIVWAND50 - Promethean ACTIVWAND50.	BULB - replacement lamp, for Promethean PRM-30 projector. Promethean PRM-30- LAMP.	REMOTE to be used with Promethean PRM-30 projector. Promethean PRM- 30-REMOTE.	PROJECTOR - WXGA Promethean PRM-35. REJECT	BULB - replacement lamp, for Promethean PRM-35 projector. Promethean PRM- 35-LAMP.	REMOTE to be used with the Promethean PRM-35 projector. Promethean PRM-35- REMOTE.
CDW Government LLC	\$64.72	\$90.00	\$33.37	\$549.00***	\$90.00	\$33.37
Commercial Design Services						

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	H. PROMETHEAN INTERACTIVE WHITEBOARD COMPONENTS CONT.					
	65	66	67	68	69	70
	ACTIVWAND50 - Promethean ACTIVWAND50.	BULB - replacement lamp, for Promethean PRM-30 projector. Promethean PRM-30-LAMP.	REMOTE to be used with Promethean PRM-30 projector. Promethean PRM-30-REMOTE.	PROJECTOR - WXGA Promethean PRM-35. REJECT	BULB - replacement lamp, for Promethean PRM-35 projector. Promethean PRM-35-LAMP.	REMOTE to be used with the Promethean PRM-35 projector. Promethean PRM-35-REMOTE.
Florida Visual Display Products Inc. dba Florida Chalkboard Co.						
Lakeshore Learning Materials						
Pro Sound, Inc.	\$82.00	\$115.00	\$45.00	\$855.00	\$105.00	\$55.00

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	H. PROMETHEAN INTERACTIVE WHITEBOARD COMPONENTS CONT.					
	65	66	67	68	69	70
	ACTIVWAND50 - Promethean ACTIVWAND50.	BULB - replacement lamp, for Promethean PRM-30 projector. Promethean PRM-30-LAMP.	REMOTE to be used with Promethean PRM-30 projector. Promethean PRM-30-REMOTE.	PROJECTOR - WXGA Promethean PRM-35. REJECT	BULB - replacement lamp, for Promethean PRM-35 projector. Promethean PRM-35-LAMP.	REMOTE to be used with the Promethean PRM-35 projector. Promethean PRM-35-REMOTE.
Pyramid School Products					\$219.95	
Schoolhouse Products, Inc.						
School Outfitters						

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	H. PROMETHEAN INTERACTIVE WHITEBOARD COMPONENTS CONT.					
	65	66	67	68	69	70
	ACTIVWAND50 - Promethean ACTIVWAND50.	BULB - replacement lamp, for Promethean PRM-30 projector. Promethean PRM-30-LAMP.	REMOTE to be used with Promethean PRM-30 projector. Promethean PRM-30-REMOTE.	PROJECTOR - WXGA Promethean PRM-35. REJECT	BULB - replacement lamp, for Promethean PRM-35 projector. Promethean PRM-35-LAMP.	REMOTE to be used with the Promethean PRM-35 projector. Promethean PRM-35-REMOTE.
School Specialty, Inc.	\$80.38			\$926.56		
Smiley's Audio Visual Inc.						

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

H. PROMETHEAN INTERACTIVE WHITEBOARD COMPONENTS CONT.						
	65	66	67	68	69	70
	ACTIVWAND50 - Promethean ACTIVWAND50.	BULB - replacement lamp, for Promethean PRM-30 projector. Promethean PRM-30-LAMP.	REMOTE to be used with Promethean PRM-30 projector. Promethean PRM-30-REMOTE.	PROJECTOR - WXGA Promethean PRM-35. REJECT	BULB - replacement lamp, for Promethean PRM-35 projector. Promethean PRM-35-LAMP.	REMOTE to be used with the Promethean PRM-35 projector. Promethean PRM-35-REMOTE.
Troxell Communications, Inc.						

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	Category	I. INTERACTIVE WHITEBOARD COMPONENTS				
	Item #	71	72	73	74	75
	Description	BULB - replacement lamp, for BenQ Projector MW814ST. BenQ 5J.J4S05.001.	BULB - replacement lamp, for BenQ Projector MX810ST. BenQ 5J.J3L05.001.	BENQ REMOTE to be used with BenQ Projector MW814ST. BenQ 5J.J4S06.001. NO SUBSTITUTE	LOGITECH Wireless Combo MK520 - keyboard and mouse. Logitech 920-002553.	LOGITECH WEBCAM HD C310, Logitech 960-000694. NO SUBSTITUTION.
ACCO Brands USA LLC dba GBC	Unit Price/Set:					
Adorama, Inc.	Unit Price/Set:	\$835.00		\$835.00	\$49.95	\$35.99
AFP Industries	Unit Price/Set:					

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	Category	I. INTERACTIVE WHITEBOARD COMPONENTS				
	Item #	71	72	73	74	75
	Description	BULB - replacement lamp, for BenQ Projector MW814ST. BenQ 5J.J4S05.001.	BULB - replacement lamp, for BenQ Projector MX810ST. BenQ 5J.J3L05.001.	BENQ REMOTE to be used with BenQ Projector MW814ST. BenQ 5J.J4S06.001. NO SUBSTITUTE	LOGITECH Wireless Combo MK520 - keyboard and mouse. Logitech 920-002553.	LOGITECH WEBCAM HD C310, Logitech 960-000694. NO SUBSTITUTION.
Audio Visual Innovations Inc.	Unit Price/Set:	\$132.22	\$132.22	\$30.00	\$54.00	
Camcor, Inc.	Unit Price/Set:	\$128.87	\$137.37		\$46.95	\$34.24

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	Category	I. INTERACTIVE WHITEBOARD COMPONENTS				
	Item #	71	72	73	74	75
	Description	BULB - replacement lamp, for BenQ Projector MW814ST. BenQ 5J.J4S05.001.	BULB - replacement lamp, for BenQ Projector MX810ST. BenQ 5J.J3L05.001.	BENQ REMOTE to be used with BenQ Projector MW814ST. BenQ 5J.J4S06.001. NO SUBSTITUTE	LOGITECH Wireless Combo MK520 - keyboard and mouse. Logitech 920-002553.	LOGITECH WEBCAM HD C310, Logitech 960-000694. NO SUBSTITUTION.
CDW Government LLC	Unit Price/Set:				\$45.00	\$34.00
Commercial Design Services	Unit Price/Set:					

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	Category	I. INTERACTIVE WHITEBOARD COMPONENTS				
	Item #	71	72	73	74	75
	Description	BULB - replacement lamp, for BenQ Projector MW814ST. BenQ 5J.J4S05.001.	BULB - replacement lamp, for BenQ Projector MX810ST. BenQ 5J.J3L05.001.	BENQ REMOTE to be used with BenQ Projector MW814ST. BenQ 5J.J4S06.001. NO SUBSTITUTE	LOGITECH Wireless Combo MK520 - keyboard and mouse. Logitech 920-002553.	LOGITECH WEBCAM HD C310, Logitech 960-000694. NO SUBSTITUTION.
Florida Visual Display Products Inc. dba Florida Chalkboard Co.	Unit Price/Set:					
Lakeshore Learning Materials	Unit Price/Set:					
Pro Sound, Inc.	Unit Price/Set:	\$144.00	\$144.00	\$144.00 5J.J4S05.001	\$61.00	\$44.00

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	Category	I. INTERACTIVE WHITEBOARD COMPONENTS				
	Item #	71	72	73	74	75
	Description	BULB - replacement lamp, for BenQ Projector MW814ST. BenQ 5J.J4S05.001.	BULB - replacement lamp, for BenQ Projector MX810ST. BenQ 5J.J3L05.001.	BENQ REMOTE to be used with BenQ Projector MW814ST. BenQ 5J.J4S06.001. NO SUBSTITUTE	LOGITECH Wireless Combo MK520 - keyboard and mouse. Logitech 920-002553.	LOGITECH WEBCAM HD C310, Logitech 960-000694. NO SUBSTITUTION.
Pyramid School Products	Unit Price/Set:					
Schoolhouse Products, Inc.	Unit Price/Set:					
School Outfitters	Unit Price/Set:					

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	Category	I. INTERACTIVE WHITEBOARD COMPONENTS				
	Item #	71	72	73	74	75
	Description	BULB - replacement lamp, for BenQ Projector MW814ST. BenQ 5J.J4S05.001.	BULB - replacement lamp, for BenQ Projector MX810ST. BenQ 5J.J3L05.001.	BENQ REMOTE to be used with BenQ Projector MW814ST. BenQ 5J.J4S06.001. NO SUBSTITUTE	LOGITECH Wireless Combo MK520 - keyboard and mouse. Logitech 920-002553.	LOGITECH WEBCAM HD C310, Logitech 960-000694. NO SUBSTITUTION.
School Specialty, Inc.	Unit Price/Set:					
Smiley's Audio Visual Inc.	Unit Price/Set:	\$118.00	\$118.00	\$35.00	\$46.00	\$34.75

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	Category	I. INTERACTIVE WHITEBOARD COMPONENTS				
	Item #	71	72	73	74	75
	Description	BULB - replacement lamp, for BenQ Projector MW814ST. BenQ 5J.J4S05.001.	BULB - replacement lamp, for BenQ Projector MX810ST. BenQ 5J.J3L05.001.	BENQ REMOTE to be used with BenQ Projector MW814ST. BenQ 5J.J4S06.001. NO SUBSTITUTE	LOGITECH Wireless Combo MK520 - keyboard and mouse. Logitech 920-002553.	LOGITECH WEBCAM HD C310, Logitech 960-000694. NO SUBSTITUTION.
Troxell Communications, Inc.	Unit Price/Set:	\$138.27	\$138.27	\$36.10	\$58.95	\$45.26

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	Category	J. BOOK TRUCKS			
	Item #	76	77	78	79
	Description	BOOK TRUCKS - Bretford L33017	BOOK TRUCKS - Bretford L330	BOOK TRUCKS - Bretford V336	BOOK TRUCKS - Bretford FV336
ACCO Brands USA LLC dba GBC	Unit Price:				
	Brand & Model Bid:				
Adorama, Inc.	Unit Price:				
	Brand & Model Bid:				
AFP Industries	Unit Price:				
	Brand & Model Bid:				

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	Category	J. BOOK TRUCKS			
	Item #	76	77	78	79
	Description	BOOK TRUCKS - Bretford L33017	BOOK TRUCKS - Bretford L330	BOOK TRUCKS - Bretford V336	BOOK TRUCKS - Bretford FV336
Audio Visual Innovations Inc.	Unit Price:				
	Brand & Model Bid:				
Camcor, Inc.	Unit Price:	\$211.38	\$278.61	\$315.76	
	Brand & Model Bid:				

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	Category	J. BOOK TRUCKS			
	Item #	76	77	78	79
	Description	BOOK TRUCKS - Bretford L33017	BOOK TRUCKS - Bretford L330	BOOK TRUCKS - Bretford V336	BOOK TRUCKS - Bretford FV336
CDW Government LLC	Unit Price:				
	Brand & Model Bid:				
Commercial Design Services	Unit Price:	\$410.40	\$444.27	\$514.43	
	Brand & Model Bid:				

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	Category	J. BOOK TRUCKS			
	Item #	76	77	78	79
	Description	BOOK TRUCKS - Bretford L33017	BOOK TRUCKS - Bretford L330	BOOK TRUCKS - Bretford V336	BOOK TRUCKS - Bretford FV336
Florida Visual Display Products Inc. dba Florida Chalkboard Co.	Unit Price:				
	Brand & Model Bid:				
Lakeshore Learning Materials	Unit Price:				
	Brand & Model Bid:				
Pro Sound, Inc.	Unit Price:				
	Brand & Model Bid:				

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	Category	J. BOOK TRUCKS			
	Item #	76	77	78	79
	Description	BOOK TRUCKS - Bretford L33017	BOOK TRUCKS - Bretford L330	BOOK TRUCKS - Bretford V336	BOOK TRUCKS - Bretford FV336
Pyramid School Products	Unit Price:	\$210.98	\$276.98	\$315.95	
	Brand & Model Bid:				
Schoolhouse Products, Inc.	Unit Price:	\$236.26	\$311.10	\$355.39	Discontinued
	Brand & Model Bid:				
School Outfitters	Unit Price:				
	Brand & Model Bid:				

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	Category	J. BOOK TRUCKS			
	Item #	76	77	78	79
	Description	BOOK TRUCKS - Bretford L33017	BOOK TRUCKS - Bretford L330	BOOK TRUCKS - Bretford V336	BOOK TRUCKS - Bretford FV336
School Specialty, Inc.	Unit Price:	\$273.27	\$333.93	\$246.61	
	Brand & Model Bid:				
Smiley's Audio Visual Inc.	Unit Price:	\$210.00	\$276.00	\$314.50	
	Brand & Model Bid:				No longer available; no sub.

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	Category	J. BOOK TRUCKS			
	Item #	76	77	78	79
	Description	BOOK TRUCKS - Bretford L33017	BOOK TRUCKS - Bretford L330	BOOK TRUCKS - Bretford V336	BOOK TRUCKS - Bretford FV336
Troxell Communications, Inc.	Unit Price:	\$227.26	\$299.25	\$341.85	\$341.85
	Brand & Model Bid:				

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	Category	K. VIDEO/AUDIO EQUIPMENT/AMPLIFICATION SYSTEMS		
	Item #	80	81	82
	Description	PORTABLE CASSETTE SOUND SYSTEM Hamilton Venu100	PORTABLE AUDIO SYSTEM: Lightspeed Technologies, Inc. Delta PA	PORTABLE AMPLIFICATION SYSTEM: Lightspeed Technologies, Inc. Redcat Portable Voice Enhancement System.
ACCO Brands USA LLC dba GBC	Unit Price:			
	Brand & Model Bid:			
Adorama, Inc.	Unit Price:	\$910.00		
	Brand & Model Bid:			
AFP Industries	Unit Price:			
	Brand & Model Bid:			

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	Category	K. VIDEO/AUDIO EQUIPMENT/AMPLIFICATION SYSTEMS		
	Item #	80	81	82
	Description	PORTABLE CASSETTE SOUND SYSTEM Hamilton Venu100	PORTABLE AUDIO SYSTEM: Lightspeed Technologies, Inc. Delta PA	PORTABLE AMPLIFICATION SYSTEM: Lightspeed Technologies, Inc. Redcat Portable Voice Enhancement System.
Audio Visual Innovations Inc.	Unit Price:			
	Brand & Model Bid:			
Camcor, Inc.	Unit Price:			
	Brand & Model Bid:			

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	Category	K. VIDEO/AUDIO EQUIPMENT/AMPLIFICATION SYSTEMS		
	Item #	80	81	82
	Description	PORTABLE CASSETTE SOUND SYSTEM Hamilton Venu100	PORTABLE AUDIO SYSTEM: Lightspeed Technologies, Inc. Delta PA	PORTABLE AMPLIFICATION SYSTEM: Lightspeed Technologies, Inc. Redcat Portable Voice Enhancement System.
CDW Government LLC	Unit Price:		\$1,695.00	\$1,314.00
	Brand & Model Bid:			
Commercial Design Services	Unit Price:			
	Brand & Model Bid:			

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	Category	K. VIDEO/AUDIO EQUIPMENT/AMPLIFICATION SYSTEMS		
	Item #	80	81	82
	Description	PORTABLE CASSETTE SOUND SYSTEM Hamilton Venu100	PORTABLE AUDIO SYSTEM: Lightspeed Technologies, Inc. Delta PA	PORTABLE AMPLIFICATION SYSTEM: Lightspeed Technologies, Inc. Redcat Portable Voice Enhancement System.
Florida Visual Display Products Inc. dba Florida Chalkboard Co.	Unit Price:			
	Brand & Model Bid:			
Lakeshore Learning Materials	Unit Price:			
	Brand & Model Bid:			
Pro Sound, Inc.	Unit Price:	\$985.00		
	Brand & Model Bid:			

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	Category	K. VIDEO/AUDIO EQUIPMENT/AMPLIFICATION SYSTEMS		
	Item #	80	81	82
	Description	PORTABLE CASSETTE SOUND SYSTEM Hamilton Venu100	PORTABLE AUDIO SYSTEM: Lightspeed Technologies, Inc. Delta PA	PORTABLE AMPLIFICATION SYSTEM: Lightspeed Technologies, Inc. Redcat Portable Voice Enhancement System.
Pyramid School Products	Unit Price:			
	Brand & Model Bid:			
Schoolhouse Products, Inc.	Unit Price:			
	Brand & Model Bid:			
School Outfitters	Unit Price:			
	Brand & Model Bid:			

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	Category	K. VIDEO/AUDIO EQUIPMENT/AMPLIFICATION SYSTEMS		
	Item #	80	81	82
	Description	PORTABLE CASSETTE SOUND SYSTEM Hamilton Venu100	PORTABLE AUDIO SYSTEM: Lightspeed Technologies, Inc. Delta PA	PORTABLE AMPLIFICATION SYSTEM: Lightspeed Technologies, Inc. Redcat Portable Voice Enhancement System.
School Specialty, Inc.	Unit Price:	\$989.09		
	Brand & Model Bid:			
Smiley's Audio Visual Inc.	Unit Price:	\$827.00		
	Brand & Model Bid:	In December 2014, Hamilton is changing the Venu to an all plastic body and will include 2 handheld mics instead of 1 handheld mic and 1 beltack		

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	Category	K. VIDEO/AUDIO EQUIPMENT/AMPLIFICATION SYSTEMS		
	Item #	80	81	82
	Description	PORTABLE CASSETTE SOUND SYSTEM Hamilton Venu100	PORTABLE AUDIO SYSTEM: Lightspeed Technologies, Inc. Delta PA	PORTABLE AMPLIFICATION SYSTEM: Lightspeed Technologies, Inc. Redcat Portable Voice Enhancement System.
Troxell Communications, Inc.	Unit Price:	\$833.47		
	Brand & Model Bid:			

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	Category	L. BALANCE OF LINE				
	Item #	83	84			
			PERCENTAGE DISCOUNT FROM INDIVIDUAL MANUFACTURER'S MSRP			
	Description		a	b	b(2)	c
	CATALOG DISCOUNT - the minimum discount	ACCO Brands (GBC)	Audio Gear REJECT	AverVision	Balt	
ACCO Brands USA LLC dba GBC	% Discount:	40%				
	Web Address:	www.gbconnect.com				
Adorama, Inc.	% Discount:	2.5%				
	Web Address:	www.adorama.com				
AFP Industries	% Discount:	10%	10%			
	Web Address:	www.afpschoolsupply.com	www.accobrand.com			

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	Category	L. BALANCE OF LINE				
	Item #	83	84			
			PERCENTAGE DISCOUNT FROM INDIVIDUAL MANUFACTURER'S MSRP			
	Description		a	b	b(2)	c
	CATALOG DISCOUNT - the minimum discount	ACCO Brands (GBC)	Audio Gear REJECT	AverVision	Balt	
Audio Visual Innovations Inc.	% Discount:	10%			10%	10%
	Web Address:				www.averusa.com	www.baltinc.com
Camcor, Inc.	% Discount:	3%	5%		24.8%	
	Web Address:	www.camcor.com **	www.accobrands.com		www.averusa.com (document cameras only)	

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	Category	L. BALANCE OF LINE				
	Item #	83	84			
			PERCENTAGE DISCOUNT FROM INDIVIDUAL MANUFACTURER'S MSRP			
	Description		a	b	b(2)	c
	CATALOG DISCOUNT - the minimum discount	ACCO Brands (GBC)	Audio Gear REJECT	AverVision	Balt	
CDW Government LLC	% Discount:	*	*	*	*	
	Web Address:	www.cdwg.com/njpa	www.cdwg.com/njpa	www.cdwg.com/njpa	www.cdwg.com/njpa	
Commercial Design Services	% Discount:					
	Web Address:					

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	Category	L. BALANCE OF LINE				
	Item #	83	84			
			PERCENTAGE DISCOUNT FROM INDIVIDUAL MANUFACTURER'S MSRP			
	Description		a	b	b(2)	c
	CATALOG DISCOUNT - the minimum discount	ACCO Brands (GBC)	Audio Gear REJECT	AverVision	Balt	
Florida Visual Display Products Inc. dba Florida Chalkboard Co.	% Discount:					
	Web Address:					
Lakeshore Learning Materials	% Discount:	5%				
	Web Address:	www.lakeshorelearning.com				
Pro Sound, Inc.	% Discount:					
	Web Address:					

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	Category	L. BALANCE OF LINE				
	Item #	83	84			
			PERCENTAGE DISCOUNT FROM INDIVIDUAL MANUFACTURER'S MSRP			
	Description		a	b	b(2)	c
	CATALOG DISCOUNT - the minimum discount	ACCO Brands (GBC)	Audio Gear REJECT	AverVision	Balt	
Pyramid School Products	% Discount:		20%			
	Web Address:		www.acco.com			
Schoolhouse Products, Inc.	% Discount:					38%
	Web Address:					www.moorecoinc.com
School Outfitters	% Discount:	2%				
	Web Address:	www.schooloutfitters.com *freight will be added as a separate line item				

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

Category	L. BALANCE OF LINE					
	Item #	83	84			
			PERCENTAGE DISCOUNT FROM INDIVIDUAL MANUFACTURER'S MSRP			
Description	a	b	b(2)	c		
CATALOG DISCOUNT - the minimum discount	ACCO Brands (GBC)	Audio Gear REJECT	AverVision	Balt		
School Specialty, Inc.	% Discount:					
	Web Address:					
Smiley's Audio Visual Inc.	% Discount:	7%			42%	
	Web Address:	www.smileysaudiovisual.com 2016 catalog			www.moorecoinc.com	

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	Category	L. BALANCE OF LINE				
	Item #	83	84			
			PERCENTAGE DISCOUNT FROM INDIVIDUAL MANUFACTURER'S MSRP			
	Description		a	b	b(2)	c
	CATALOG DISCOUNT - the minimum discount	ACCO Brands (GBC)	Audio Gear REJECT	AverVision	Balt	
Troxell Communications, Inc.	% Discount:	5-60%	15%		12%	35%
	Web Address:	http://www.trox.com/products.htm	http://www.trox.com/products.htm		http://www.trox.com/products.htm	http://www.trox.com/products.htm

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	L. BALANCE OF LINE CONT.					
	84 CONT.					
	PERCENTAGE DISCOUNT FROM INDIVIDUAL MANUFACTURER'S MSRP					
	d	e	f	g	h	i
	Best-Rite	Bretford	Califone	Claridge	Crestron	Dahl REJECT
ACCO Brands USA LLC dba GBC						
Adorama, Inc.						
AFP Industries		10%	10%			
		www.bretford.com	www.califone.com			

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	L. BALANCE OF LINE CONT.					
	84 CONT.					
	PERCENTAGE DISCOUNT FROM INDIVIDUAL MANUFACTURER'S MSRP					
	d	e	f	g	h	i
	Best-Rite	Bretford	Califone	Claridge	Crestron	Dahl REJECT
Audio Visual Innovations Inc.		10%	10%		10%	
		www.bretford.com	www.califone.com		www.crestron.com	
Camcor, Inc.		44%	32%			
		www.bretford.com	www.califone.com			

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	L. BALANCE OF LINE CONT.					
	84 CONT.					
	PERCENTAGE DISCOUNT FROM INDIVIDUAL MANUFACTURER'S MSRP					
	d	e	f	g	h	i
	Best-Rite	Bretford	Califone	Claridge	Crestron	Dahl REJECT
CDW Government LLC		*	*		*	
		www.cdwg.com/njpa	www.cdwg.com/njpa	www.cdwg.com/njpa		
Commercial Design Services						

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	L. BALANCE OF LINE CONT.					
	84 CONT.					
	PERCENTAGE DISCOUNT FROM INDIVIDUAL MANUFACTURER'S MSRP					
	d	e	f	g	h	i
	Best-Rite	Bretford	Califone	Claridge	Crestron	Dahl REJECT
Florida Visual Display Products Inc. dba Florida Chalkboard Co.				10%		
				www.claridgeproducts.com/images/cla-010%20claridgecatalog.pdf		
Lakeshore Learning Materials						
Pro Sound, Inc.					44%	
					www.crestron.com	

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	L. BALANCE OF LINE CONT.					
	84 CONT.					
	PERCENTAGE DISCOUNT FROM INDIVIDUAL MANUFACTURER'S MSRP					
	d	e	f	g	h	i
	Best-Rite	Bretford	Califone	Claridge	Crestron	Dahl REJECT
Pyramid School Products		20%	20%			
		www.bretford.com	www.califone.com			
Schoolhouse Products, Inc.	38%	48%				
	www.moorecoinc.com	www.bretford.com				
School Outfitters						

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	L. BALANCE OF LINE CONT.					
	84 CONT.					
	PERCENTAGE DISCOUNT FROM INDIVIDUAL MANUFACTURER'S MSRP					
	d	e	f	g	h	i
	Best-Rite	Bretford	Califone	Claridge	Crestron	Dahl REJECT
School Specialty, Inc.						
	42%	51%	46%		48%	
Smiley's Audio Visual Inc.	www.moorecoinc.com	www.bretford.com includes "basics" line (excludes store/charge/laptop)	www.califone.com		www.crestron.com	

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	L. BALANCE OF LINE CONT.					
	84 CONT.					
	PERCENTAGE DISCOUNT FROM INDIVIDUAL MANUFACTURER'S MSRP					
	d	e	f	g	h	i
	Best-Rite	Bretford	Califone	Claridge	Crestron	Dahl REJECT
	35%	35%	30%		35%	
Troxell Communications, Inc.	http://www.trox.com/products.htm	http://www.trox.com/products.htm	http://www.trox.com/products.htm		http://www.trox.com/products.htm	

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	L. BALANCE OF LINE CONT.					
	84 CONT.					
	PERCENTAGE DISCOUNT FROM INDIVIDUAL MANUFACTURER'S MSRP					
	j	k	l	m	n	o
	Draper	Hamilton	Lightspeed Technologies REJECT	Oklahoma Sound	Plantronics	Promethean
ACCO Brands USA LLC dba GBC						
Adorama, Inc.						
AFP Industries	10%	10%				
	www.draperinc.com	www.hamiltonbuhl.com				

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

L. BALANCE OF LINE CONT.						
84 CONT.						
PERCENTAGE DISCOUNT FROM INDIVIDUAL MANUFACTURER'S MSRP						
j	k	l	m	n	o	
Draper	Hamilton	Lightspeed Technologies REJECT	Oklahoma Sound	Plantronics	Promethean	
Audio Visual Innovations Inc.	10%					
	www.draperinc.com					
Camcor, Inc.	15%	26%		15%		
	www.draperinc.com	www.hamiltonbuhl.com		www.oklahomasound.com		

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	L. BALANCE OF LINE CONT.					
	84 CONT.					
	PERCENTAGE DISCOUNT FROM INDIVIDUAL MANUFACTURER'S MSRP					
	j	k	l	m	n	o
	Draper	Hamilton	Lightspeed Technologies REJECT	Oklahoma Sound	Plantronics	Promethean
CDW Government LLC	*	*	*		*	35%
	www.cdwg.com/njpa	www.cdwg.com/njpa	www.cdwg.com/njpa		www.cdwg.com/njpa	www.cdwg.com/promethean
Commercial Design Services						

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	L. BALANCE OF LINE CONT.					
	84 CONT.					
	PERCENTAGE DISCOUNT FROM INDIVIDUAL MANUFACTURER'S MSRP					
	j	k	l	m	n	o
	Draper	Hamilton	Lightspeed Technologies REJECT	Oklahoma Sound	Plantronics	Promethean
Florida Visual Display Products Inc. dba Florida Chalkboard Co.						
Lakeshore Learning Materials						
Pro Sound, Inc.	20%	20%				24%
	www.draper.com	www.hamiltonbuhl.com				www.prometheanworld.com

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	L. BALANCE OF LINE CONT.					
	84 CONT.					
	PERCENTAGE DISCOUNT FROM INDIVIDUAL MANUFACTURER'S MSRP					
	j	k	l	m	n	o
	Draper	Hamilton	Lightspeed Technologies REJECT	Oklahoma Sound	Plantronics	Promethean
Pyramid School Products	20%					
	www.draper.com					
Schoolhouse Products, Inc.				38%		
				www.oklahomasound.com		
School Outfitters						

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	L. BALANCE OF LINE CONT.					
	84 CONT.					
	PERCENTAGE DISCOUNT FROM INDIVIDUAL MANUFACTURER'S MSRP					
	j	k	l	m	n	o
	Draper	Hamilton	Lightspeed Technologies REJECT	Oklahoma Sound	Plantronics	Promethean
School Specialty, Inc.						
Smiley's Audio Visual Inc.	21%	25%				
	www.draperinc.com	www.hamiltonbuhl.com				

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

L. BALANCE OF LINE CONT.						
84 CONT.						
PERCENTAGE DISCOUNT FROM INDIVIDUAL MANUFACTURER'S MSRP						
	j	k	l	m	n	o
	Draper	Hamilton	Lightspeed Technologies REJECT	Oklahoma Sound	Plantronics	Promethean
	30%	15%		20%	4%	
Troxell Communications, Inc.	http://www.trox.com/products.htm	http://www.trox.com/products.htm		http://www.trox.com/products.htm	http://www.trox.com/products.htm	

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	L. BALANCE OF LINE CONT.					
	84 CONT.					
	PERCENTAGE DISCOUNT FROM INDIVIDUAL MANUFACTURER'S MSRP					
	p	q	r	s	t	u
	Shure	SmartDesks REJECT	Sony	Telex	Alternate:	Alternate:
ACCO Brands USA LLC dba GBC						
Adorama, Inc.						
AFP Industries						

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	L. BALANCE OF LINE CONT.					
	84 CONT.					
	PERCENTAGE DISCOUNT FROM INDIVIDUAL MANUFACTURER'S MSRP					
	p	q	r	s	t	u
	Shure	SmartDesks REJECT	Sony	Telex	Alternate:	Alternate:
Audio Visual Innovations Inc.	10%					
	www.shure.com					
Camcor, Inc.	35%		0-5%		10-60%	
	www.shure.com		www.sony.com		Dukane	
					www.dukaneav.com	

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	L. BALANCE OF LINE CONT.					
	84 CONT.					
	PERCENTAGE DISCOUNT FROM INDIVIDUAL MANUFACTURER'S MSRP					
	p	q	r	s	t	u
	Shure	SmartDesks REJECT	Sony	Telex	Alternate:	Alternate:
CDW Government LLC	*		*			
	www.cdwg.com/njpa		www.cdwg.com/njpa			
Commercial Design Services						

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	L. BALANCE OF LINE CONT.					
	84 CONT.					
	PERCENTAGE DISCOUNT FROM INDIVIDUAL MANUFACTURER'S MSRP					
	p	q	r	s	t	u
	Shure	SmartDesks REJECT	Sony	Telex	Alternate:	Alternate:
Florida Visual Display Products Inc. dba Florida Chalkboard Co.						
Lakeshore Learning Materials					5%	
					www.lakeshorelearning.com	
Pro Sound, Inc.	24%		4%	21%		
	www.shure.com		www.store.sony.com	www.telex.com		

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	L. BALANCE OF LINE CONT.					
	84 CONT.					
	PERCENTAGE DISCOUNT FROM INDIVIDUAL MANUFACTURER'S MSRP					
	p	q	r	s	t	u
	Shure	SmartDesks REJECT	Sony	Telex	Alternate:	Alternate:
Pyramid School Products						
Schoolhouse Products, Inc.						
School Outfitters						

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	L. BALANCE OF LINE CONT.					
	84 CONT.					
	PERCENTAGE DISCOUNT FROM INDIVIDUAL MANUFACTURER'S MSRP					
	p	q	r	s	t	u
	Shure	SmartDesks REJECT	Sony	Telex	Alternate:	Alternate:
School Specialty, Inc.						
						12%
Smiley's Audio Visual Inc.					Sennheiser microphones	Belkin - all products

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	L. BALANCE OF LINE CONT.					
	84 CONT.					
	PERCENTAGE DISCOUNT FROM INDIVIDUAL MANUFACTURER'S MSRP					
	p	q	r	s	t	u
	Shure	SmartDesks REJECT	Sony	Telex	Alternate:	Alternate:
Troxell Communications, Inc.	27%		4%	20%	35%	15.00%
	http://www.trox.com/ products.htm		http://www.trox. com/ products.htm	http://www.trox. com/ products.htm	Hitachi http://www.trox. com /products.htm	BENQ http://www.trox. com /products.htm

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	L. BALANCE OF LINE CONT.				Notes
	Item #	85	86		
	Description	Installation labor rate (if needed) items listed that do not already have installation as a requirement. Standard working hours = M-F, 7 am to 5 pm. Hourly rate.	Indicate additional warranties offered by Contractor beyond manufacturers' warranty or beyond warranty for selected items.		
ACCO Brands USA LLC dba GBC	Hourly Price:	\$205.00	a.	Price stated above is	
			b.		
Adorama, Inc.	Hourly Price:		a.		Adorama Quote #1478665
			b.		
AFP Industries	Hourly Price:		a.		
			b.		

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	L. BALANCE OF LINE CONT.			Notes
	Item #	85	86	
	Description	Installation labor rate (if needed) items listed that do not already have installation as a requirement. Standard working hours = M-F, 7 am to 5 pm. Hourly rate.	Indicate additional warranties offered by Contractor beyond manufacturers' warranty or beyond warranty for selected items.	
Audio Visual Innovations Inc.	Hourly Price:	\$100.00	a.	Item 39 ***Requires ActivHub, not included***
			b.	
Camcor, Inc.	Hourly Price:		a.	**discount applicable to all products, except where prohibited by manufacturer pricing restrictions. Detailed information available upon request.
			b.	

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	L. BALANCE OF LINE CONT.			Notes	
	Item #	85	86		
	Description	Installation labor rate (if needed) items listed that do not already have installation as a requirement. Standard working hours = M-F, 7 am to 5 pm. Hourly rate.	Indicate additional warranties offered by Contractor beyond manufacturers' warranty or beyond warranty for selected items.		
CDW Government LLC	Hourly Price:	\$96.00	a.	We carry a one year warranty on workmanship, cabling, terminations, raceway, and raceway accessories.	*Discount offer will mirror the NJPA pricing agreement.
			b.		**Items may be shipped direct via manufacturer. Most shipped 2-10 days ARO. In stock item most shipped same day order is placed.
					***Item #68 - please note the replacement is PRM-45. PRM-35 is discontinued.
Commercial Design Services	Hourly Price:	\$50.00	a.		
			b.		

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	L. BALANCE OF LINE CONT.			Notes
	Item #	85	86	
	Description	Installation labor rate (if needed) items listed that do not already have installation as a requirement. Standard working hours = M-F, 7 am to 5 pm. Hourly rate.	Indicate additional warranties offered by Contractor beyond manufacturers' warranty or beyond warranty for selected items.	
Florida Visual Display Products Inc. dba Florida Chalkboard Co.	Hourly Price:		a.	
			b.	
Lakeshore Learning Materials	Hourly Price:		a.	
			b.	
Pro Sound, Inc.	Hourly Price:	\$85.00	a.	
			b.	

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	L. BALANCE OF LINE CONT.			Notes			
	Item #	85	86				
	Description	Installation labor rate (if needed) items listed that do not already have installation as a requirement. Standard working hours = M-F, 7 am to 5 pm. Hourly rate.	Indicate additional warranties offered by Contractor beyond manufacturers' warranty or beyond warranty for selected items.				
Pyramid School Products	Hourly Price:		<table border="1"> <tr> <td>a.</td> <td rowspan="2">All standard manufacturer warranties.</td> </tr> <tr> <td>b.</td> </tr> </table>	a.	All standard manufacturer warranties.	b.	Bid Reference #15-0001 (SarasotaCoSB) must appear on all orders.
a.	All standard manufacturer warranties.						
b.							
Schoolhouse Products, Inc.	Hourly Price:	10% of PO amount	<table border="1"> <tr> <td>a.</td> <td rowspan="2">We charge our installation by a percentage of the total PO amount, not per hour.</td> </tr> <tr> <td>b.</td> </tr> </table>	a.	We charge our installation by a percentage of the total PO amount, not per hour.	b.	
a.	We charge our installation by a percentage of the total PO amount, not per hour.						
b.							
School Outfitters	Hourly Price:		<table border="1"> <tr> <td>a.</td> <td></td> </tr> <tr> <td>b.</td> <td></td> </tr> </table>	a.		b.	
a.							
b.							

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	L. BALANCE OF LINE CONT.				Notes
	Item #	85	86		
	Description	Installation labor rate (if needed) items listed that do not already have installation as a requirement. Standard working hours = M-F, 7 am to 5 pm. Hourly rate.	Indicate additional warranties offered by Contractor beyond manufacturers' warranty or beyond warranty for selected items.		
School Specialty, Inc.	Hourly Price:		a.		
			b.		
Smiley's Audio Visual Inc.	Hourly Price:	\$150.00	a.		
			b.		

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

	L. BALANCE OF LINE CONT.				Notes
	Item #	85	86		
	Description	Installation labor rate (if needed) items listed that do not already have installation as a requirement. Standard working hours = M-F, 7 am to 5 pm. Hourly rate.	Indicate additional warranties offered by Contractor beyond manufacturers' warranty or beyond warranty for selected items.		
Troxell Communications, Inc.	Hourly Price:	\$85.00	a.		
			b.		

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio Visual and Video Equipment - Bid #15-0001

Opened on December 12, 2014 at 2:00 p.m.

Company:	ACCO Brands USA LLC dba GBC	Adorama, Inc.	AFP Industries	Audio Visual Innovations Inc.
Contact Name:	Gina M. Faso	Carren Krishnanan	Art Young	Cindy Turner
Address:	Four Corporate Drive Lake Zurich, IL 60047	42 West 18th Street New York, NY 10011	P.O. Box 801136 Miami, FL 33280	6301 Benjamin Road, Suite 101 Tampa, FL 33634
Telephone:	847-796-4569	212-741-0401 ext. 2119	305-663-8300	813-884-7168
Fax:	800-793-9005	646-758-8558	305-665-1800	813-882-9508
Federal ID #:	362704017	132918676	650131696	591958935
E-Mail:	directbid@acco.com	<u>carrenk@adorama.com</u>	sales@afpschoolsupply.com	bids@avispl.com
Delivery Days:	5-7	5-7	7-10	10-20
Company:	Camcor, Inc.	CDW Government LLC	Commercial Design Services	Florida Visual Display Products Inc. dba Florida Chalkboard Co.
Contact Name:	Will Benton	Brandi Steckel	Stewart Davis	William C. Haines
Address:	2273 South Church Street P.O. Box 1899 Burlington, NC 27215	230 North Milwaukee Avenue Vernon Hills, IL 60061	5805 Barry Road Tampa, FL 33634	P.O. Box 1360 Apopka, FL 32704
Telephone:	800-868-2462	877-514-6869	813-886-0580	727-944-4904
Fax:	800-298-1181	312-705-9144	813-884-6200	727-944-2904
Federal ID #:	560818892	364230110	592925127	204308825
E-Mail:	bids@camcor.com	<u>anthmar@cdwg.com</u>	hhetherington@cdstampa.com	sales@floridachalkboard.com
Delivery Days:	3-30	10**	49	45
Company:	Lakeshore Learning Materials	Pro Sound, Inc.	Pyramid School Products	Schoolhouse Products, Inc.
Contact Name:	Mariela Benavides	Jon Evans	Kenneth D. Miller	Erik Posusta
Address:	2695 East Dominguez Street Carson, CA 90895	1375 North East 123 Street Miami, FL 33161	6510 North 54th Street Tampa, FL 33610	13517 Prestige Place Tampa, FL 33635
Telephone:	800-421-5354	305-891-1000	800-792-2644	800-642-3360
Fax:	310-537-7990	305-891-3000	813-621-7688	813-855-5414
Federal ID #:	941525814	591834097	590932660	592916938
E-Mail:	biddept@lakeshorelearning.com	jevans@prosound.net	bids@pyramidsp.com	erik@schoolhouseproducts.com
Delivery Days:	7-10 (business)	30	14-21	30-45
Company:	School Outfitters	School Specialty, Inc.	Smiley's Audio Visual Inc.	Troxell Communications, Inc.
Contact Name:	Angela Webb	Douglas A. Barnd	Cathy Smiley	Michael Fabio
Address:	3736 Regent Avenue Cincinnati, OH 45212	100 Paragon Parkway Mansfield, OH 44903	P.O. Box 6925 Lakeland, FL 33807	1971 West Lumsden Road, PMB 148 Brandon, FL 33511
Telephone:	800-260-2776	419-589-1900 / 800-305-0174	863-667-1998	813-653-2690
Fax:	800-494-1036	419-589-1449 / 800-818-5537	863-667-3186	813-653-2949
Federal ID #:	611341943	390971239	592300277	860716114
E-Mail:	contracts@schooloutfitters.com	doug.barnd@schoolspecialty.com	cathy@smileysaudiovisual.com	eric.blomquist@trox.com
Delivery Days:	varies by item	45	10-25	7-14

Note: Valiant National AV Supply - Submitted 13-001-November, 2012 specifications and bid form. Reject.

Recorded by Simone Pascarella

Witnessed by JoAnn Joyce

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA
Justification for Award to Other than Low Bidder

REVISED

Audio Visual and Video Equipment - Bid #15-0001

Bid Opening: December 12, 2014 at 2:00 p.m.

Item #	Vendor	Description
3	School Specialty, Inc.	Vendor did not submit literature on alternate product bid.
4	CDW Government, LLC	Vendor non-responsive. Did not provide discount and cited another contract that expires prior to the award of this bid.
5	CDW Government, LLC	Vendor non-responsive. Did not provide discount and cited another contract that expires prior to the award of this bid.
6	CDW Government, LLC	Vendor non-responsive. Did not provide discount and cited another contract that expires prior to the award of this bid.
7	CDW Government, LLC	Vendor non-responsive. Did not provide discount and cited another contract that expires prior to the award of this bid.
8	CDW Government, LLC	Vendor non-responsive. Did not provide discount and cited another contract that expires prior to the award of this bid.
9	CDW Government, LLC	Vendor non-responsive. Did not provide discount and cited another contract that expires prior to the award of this bid.
10	CDW Government, LLC	Vendor non-responsive. Did not provide discount and cited another contract that expires prior to the award of this bid.
11	CDW Government, LLC	Vendor non-responsive. Did not provide discount and cited another contract that expires prior to the award of this bid.
12	Acco Brands USA, LLC dba GBC	Vendor qualified bid. Vendor altered bid terms and conditions.
	CDW Government, LLC	Vendor withdrew pricing.
12a	Acco Brands USA, LLC dba GBC	Vendor qualified bid. Vendor altered bid terms and conditions.
13	Acco Brands USA, LLC dba GBC	Vendor qualified bid. Vendor altered bid terms and conditions.
	Pyramid School Products	Vendor did not submit literature on alternate product bid.
14	Acco Brands USA, LLC dba GBC	Vendor qualified bid. Vendor altered bid terms and conditions.
	CDW Government, LLC	Pricing over budget. Reject item, no other bids were received.
15	Acco Brands USA, LLC dba GBC	Vendor qualified bid. Vendor altered bid terms and conditions.
16	Acco Brands USA, LLC dba GBC	Vendor qualified bid. Vendor altered bid terms and conditions.
17	Acco Brands USA, LLC dba GBC	Vendor qualified bid. Vendor altered bid terms and conditions.
18	Acco Brands USA, LLC dba GBC	Vendor qualified bid. Vendor altered bid terms and conditions.
22	Troxell Communications, Inc.	Awarded to Audio Visual Innovations, Inc., based on Bidder's Preference.
23	Troxell Communications, Inc.	Awarded to Audio Visual Innovations, Inc., based on Bidder's Preference.
25	Adorama, Inc.	Vendor did not submit literature on alternate product bid.
28	Adorama, Inc.	Awarded to Pro-Sound, Inc., based on Bidder's Preference.
37	Audio Visual Innovations, Inc.	Awarded to CDW Government, LLC as overall low for Promethean products.

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA
Justification for Award to Other than Low Bidder

REVISED

Audio Visual and Video Equipment - Bid #15-0001

Bid Opening: December 12, 2014 at 2:00 p.m.

Item #	Vendor	Description
40 Single Unit Price	AFP Industries	Alternate product bid - accessory tray does not extend full length of board and warranty is only fifty years vs full length accessory tray and life time warranty. Unable to evaluate other features with specification sheet provided.
	Pyramid School Products	Alternate product bid - accessory tray does not extend full length of board and warranty is only fifty years vs full length accessory tray and lift time warranty. Unable to evaluate other features with specification sheet provided.
	Schoolhouse Products, Inc.	Alternate product bid - warranty is only fifty years vs life time warranty. Unable to evaluate other features with specification sheet provided.
	Troxell Communications, Inc.	Vendor did not submit literature on alternate product bid.
41 Single Unit Price	AFP Industries	Alternate product bid - accessory tray does not extend full length of board and warranty is only fifty years vs full length accessory tray and life time warranty. Unable to evaluate other features with specification sheet provided.
	Pyramid School Products	Alternate product bid - accessory tray does not extend full length of board and warranty is only fifty years vs full length accessory tray and life time warranty. Unable to evaluate other features with specification sheet provided.
	Schoolhouse Products, Inc.	Alternate product bid - warranty is only fifty years vs life time warranty. Unable to evaluate other features with specification sheet provided.
	Troxell Communications, Inc.	Vendor did not submit literature on alternate product bid.
41 Multi Unit Price	AFP Industries	Alternate product bid - warranty is only twenty-five years vs life time warranty. Unable to evaluate other features with specification sheet provided.
42 Single Unit Price	AFP Industries	Alternate product bid - accessory tray does not extend full length of board and warranty is only fifty years vs full length accessory tray and life time warranty. Unable to evaluate other features with specification sheet provided.
	Pyramid School Products	Alternate product bid - accessory tray does not extend full length of board and warranty is only fifty years vs full length accessory tray and life time warranty. Unable to evaluate other features with specification sheet provided.
	Schoolhouse Products, Inc.	Alternate product bid - warranty is only fifty years vs life time warrant. Unable to evaluate other features with specification sheet provided.
	Troxell Communications, Inc.	Vendor did not submit literature on alternate product bid.
42 Multi Unit Price	AFP Industries	Alternate product bid - warranty is only twenty-five years vs life time warranty. Unable to evaluate other features with specification sheet provided.
45 Cork Unit	AFP Industries	Alternate product bid - unable to evaluate with specification sheet provided.
	Schoolhouse Products, Inc.	Alternate product bid - unable to evaluate with specification sheet provided.
	Troxell Communications, Inc.	Vendor did not submit literature on alternate product bid.

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA
Justification for Award to Other than Low Bidder

REVISED

Audio Visual and Video Equipment - Bid #15-0001

Bid Opening: December 12, 2014 at 2:00 p.m.

Item #	Vendor	Description
45	Schoolhouse Products, Inc.	Alternate product bid - unable to evaluate with specification sheet provided.
Fabric	Troxell Communications, Inc.	Vendor did not submit literature on alternate product bid.
46	AFP Industries	Alternate product bid - unable to evaluate with specification sheet provided.
Cork	Schoolhouse Products, Inc.	Alternate product bid - unable to evaluate with specification sheet provided.
46	Schoolhouse Products, Inc.	Alternate product bid - unable to evaluate with specification sheet provided.
Fabric Unit Price		
47		Reject item - no bids were received.
60		Reject item - no bids were received.
61		Reject item - no bids were received.
63	Audio Visual Innovations, Inc.	Awarded to CDW Government, LLC as overall low for Promethean products.
68	CDW Government, LLC	Vendor non-responsive. Vendor did not submit literature on alternate product bid.
	Pro Sound, Inc.	Reject item - bids over budget.
	School Specialty, Inc.	
74	CDW Government, LLC	Awarded to Smiley's Audio Visual, Inc., based on Bidder's Preference.
75	Camcor, Inc.	Awarded to Smiley's Audio Visual, Inc., based on Bidder's Preference.
	CDW Government, LLC	Awarded to Smiley's Audio Visual, Inc., based on Bidder's Preference.
78	School Specialty, Inc.	Vendor qualified insurance requirements.
83	CDW Government, LLC	Vendor non-responsive. Did not provide discount and cited another contract that expires prior to the award of this bid.
	School Outfitters	Vendor qualified bid with additional shipping.
84a	Acco Brands USA, LLC dba GBC	Vendor qualified bid. Vendor altered bid terms and conditions.
	CDW Government, LLC	Vendor non-responsive. Did not provide discount and cited another contract that expires prior to the award of this bid.
84b		Reject item - no bids were received.
84b2	Camcor, Inc.	Vendor qualified bid with item limitation.
	CDW Government, LLC	Vendor non-responsive. Did not provide discount and cited another contract that expires prior to the award of this bid.
84c	CDW Government, LLC	Vendor non-responsive. Did not provide discount and cited another contract that expires prior to the award of this bid.
84e	CDW Government, LLC	Vendor non-responsive. Did not provide discount and cited another contract that expires prior to the award of this bid.
84f	CDW Government, LLC	Vendor non-responsive. Did not provide discount and cited another contract that expires prior to the award of this bid.
84h	CDW Government, LLC	Vendor non-responsive. Did not provide discount and cited another contract that expires prior to the award of this bid.
84i		Reject item - no bids were received.

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA
Justification for Award to Other than Low Bidder

REVISED

Audio Visual and Video Equipment - Bid #15-0001

Bid Opening: December 12, 2014 at 2:00 p.m.

Item #	Vendor	Description
84j	CDW Government, LLC	Vendor non-responsive. Did not provide discount and cited another contract that expires prior to the award of this bid.
84k	Camcor, Inc.	Awarded to Smiley's Audio Visual, Inc., based on Bidder's Preference.
	CDW Government, LLC	Vendor non-responsive. Did not provide discount and cited another contract that expires prior to the award of this bid.
84l	CDW Government, LLC	Vendor non-responsive. Did not provide discount and cited another contract that expires prior to the award of this bid. Reject item no other bids were received.
84n	CDW Government, LLC	Vendor non-responsive. Did not provide discount and cited another contract that expires prior to the award of this bid.
84p	CDW Government, LLC	Vendor non-responsive. Did not provide discount and cited another contract that expires prior to the award of this bid.
84q		Reject item - no bids were received.
84r	CDW Government, LLC	Vendor non-responsive. Did not provide discount and cited another contract that expires prior to the award of this bid.
85	Acco Brands USA, LLC dba GBC	Vendor qualified bid. Vendor altered bid terms and conditions.