



THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

MATERIALS MANAGEMENT DEPARTMENT

101 OLD VENICE ROAD

OSPREY, FLORIDA 34229

TELEPHONE (941) 486-2183 • FAX (941) 486-2188

MEMORANDUM

**TO: Members of the School Board
Dr. Gary Norris, Superintendent
Ms. Mitsi Corcoran, Chief Financial Officer**

FROM: Pat Black, CPPB, Director of Materials Management

**TITLE: APPROVAL TO AWARD BID #8020 FOR FIRE ALARM INSPECTION AND
MAINTENANCE SERVICE**

Bids to provide 'Fire Alarm Inspection and Maintenance Service' were received from four vendors on December 20, 2007. The bid of Siemens Building Technologies was the best low bid meeting the advertised specifications. The bid of AFA Protective Systems, Inc., was non-responsive because they qualified their bid by requiring execution of a contract with terms and conditions that contradict the bid specifications. The bid of Piper Fire Protection, Inc., was non-responsive to the requirement to submit NICET Level 3 certification with their bid response. This bid is for a period of one year with the option to renew for two additional one-year periods. The funds for this purchase are contained in the capital budget allocated to the Facilities Services Department.

Requested by:
Jody Dumas

"Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes."

Posting Date: 1-14-08

Fiscal Impact:

Not to exceed
\$750,000.00

Funding:

Capital

Recommended Motion: That the bid of Siemens Building Technologies, to provide 'Fire Alarm Inspection and Maintenance Service' in an amount not to exceed \$750,000.00 be approved for award and purchase.

(over)

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation: Fire Alarm Inspection and Maintenance Service - Bid #8020

Bid Opening: December 20, 2007 - 3:00 p.m.

				AFA Protective Systems, Inc.	Piper Fire Protection, Inc.	Siemens Building Technologies	Simplex Grinnell
Item #	School	Panel Type	Device Count	Annual Price	Annual Price	Annual Price	Annual Price
1	Alta Vista Elementary 1050 S Euclid Ave Sarasota, FL 34237	Siemens	360	\$5,804.00	\$3,640.00	\$10,005.00	\$8,722.75
2	Ashton Elementary 5110 Ashton Rd Sarasota, FL 34233	Silent Knight	266	\$1,548.00	\$2,700.00	\$3,989.00	\$4,517.25
3	Bay Haven School of Basics Plus 2901 W Tamiami Cir Sarasota, FL 34234	Simplex	153	\$1,028.00	\$1,566.00	\$1,817.00	\$2,610.75
4	Booker High 3201 N Orange Ave Sarasota, FL 34234	Simplex	516	\$4,780.00	\$5,201.00	\$9,057.00	\$8,850.50
5	Booker Middle 2250 Myrtle St Sarasota, FL 34234	Simplex	396	\$4,098.00	\$4,000.00	\$10,104.00	\$7,911.25
6	Brentwood Elementary 2500 Vinson Ave Sarasota, FL 34232	Silent Knight	382	\$2,788.00	\$3,859.00	\$6,244.00	\$5,766.00
7	Brookside Middle 3636 S Shade Ave Sarasota, FL 34239	EST/Simplex	507	\$3,180.00	\$5,110.00	\$7,836.00	\$8,668.75
8	Cranberry Elementary 2775 Shalimar Terr North Port, FL 34286	Simplex	436	\$3,548.00	\$4,400.00	\$6,935.00	\$6,692.25
9	Cyesis Program 4430 Beneva Rd Sarasota, FL 34233	Silent Knight	75	\$1,134.00	\$785.00	\$2,015.00	\$1,977.75
10	Emma E Booker Elementary 2350 Dr MLK Jr Wy Sarasota, FL 34234	Simplex	248	\$2,589.00	\$2,518.00	\$5,310.00	\$4,601.75
11	Englewood Elementary 150 N McCall Rd Englewood, FL 34223	Simplex	178	\$1,404.00	\$1,816.00	\$3,520.00	\$3,699.50
12	Fruitville Elementary 601 Honore Ave Sarasota, FL 34232	Simplex	135	\$1,364.00	\$1,386.00	\$3,075.00	\$4,036.75
13	Garden Elementary 700 Center Rd Venice, FL 34292	Simplex	311	\$1,866.00	\$3,148.00	\$3,561.00	\$5,218.00

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14	Glenallen Elementary 7050 Glenallen Blvd North Port, FL 34287	Simplex	203	\$2,352.00	\$2,067.00	\$5,332.00	\$5,805.00
15	Gocio Elementary 3450 Gocio Rd Sarasota, FL 34235	Simplex	145	\$2,308.00	\$1,486.00	\$5,400.00	\$5,053.00
16	Gulf Gate Elementary 6500 S Lockwood Rdg Sarasota, FL 34231	Faraday	396	\$3,218.00	\$4,000.00	\$6,730.00	\$7,626.50
17	Heron Creek Middle 6501 W Price Blvd North Port, FL 34286	Siemens/ Simplex	645	\$4,527.00	\$6,493.00	\$8,315.00	\$11,689.50
18	Lakeview Elementary 7299 Proctor Rd Sarasota, FL 34241	Simplex	329	\$1,802.00	\$3,329.00	\$3,779.00	\$3,247.50
19	Laurel-Nokomis 1900 E Laurel Rd Nokomis, FL 34275	Simplex	739	\$7,854.00	\$7,433.00	\$13,105.00	\$11,439.50
20	McIntosh Middle 701 S McIntosh Rd Sarasota, FL 34232	Simplex	423	\$1,932.00	\$4,269.00	\$4,087.00	\$7,918.50
21	North Port High 6400 W Price Blvd North Port, FL 34286	Simplex	857	\$5,860.00	\$8,615.00	\$10,359.00	\$15,639.50
22	Oak Park School 7285 Proctor Rd Sarasota, FL 34241	Simplex	410	\$4,518.00	\$4,139.00	\$8,204.00	\$7,349.50
23	Phillippi Shores Elementary 4747 S Tamiami Tr Sarasota, FL 34231	EST/Simplex	338	\$1,020.00	\$3,418.00	\$2,248.00	\$6,365.50
24	Phoenix Academy 1085 S Shade Ave Sarasota, FL 34237	Simplex	71	\$1,472.00	\$745.00	\$2,780.00	\$1,550.50
25	Pine View School 1 Python Path Osprey, FL 34229	Simplex	613	\$4,320.00	\$6,172.00	\$7,488.00	\$10,710.50
26	Riverview High One Ram Wy Sarasota, FL 34231	Simplex (2)	494	\$3,368.00	\$4,980.00	\$6,855.00	\$8,282.50

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27	S.C.T.I. 4748 Beneva Rd Sarasota, FL 34233	Simplex (4)	473	\$2,996.00	\$4,770.00	\$6,931.00	\$8,822.75
28	SCTI Police 4748 Beneva Rd Sarasota, FL 34233	Simplex	35	\$774.00	\$384.00	\$1,514.00	\$1,175.50
29	S.C.T.I. McIntosh Ag 701 S McIntosh Rd Sarasota, FL 34232	Simplex	14	\$580.00	\$174.00	\$1,131.00	\$470.00
30	S.C.T.I. Fire Science 794 Circus Blvd Sarasota, FL 34234	Silent Knight	55	\$676.00	\$585.00	\$1,303.00	\$1,397.50
31	SCTI South Technical 1130 Indian Hills Blvd Venice, FL 34293	Simplex	41	\$704.00	\$273.00	\$1,318.00	\$1,106.00
32	Sarasota High (on US 41) 1001 S Tamiami Trail Sarasota, FL 34237	Simplex	82	\$748.00	\$855.00	\$1,377.00	\$1,984.00
33	Sarasota High 1000 S School Ave Sarasota, FL 34237	Simplex	774	\$8,742.00	\$7,784.00	\$14,833.00	\$14,581.75
34	Sarasota Middle 4826 Ashton Rd Sarasota, FL 34233	Simplex	495	\$5,402.00	\$4,990.00	\$10,382.00	\$8,526.25
35	Southside Elementary 1901 Webber St Sarasota, FL 34239	Simplex (X2)	141	\$1,372.00	\$1,446.00	\$2,857.00	\$2,388.25
36	Tatum Ridge Elementary 4100 Tatum Rd Sarasota, FL 34240	Siemens	353	\$3,406.00	\$3,569.00	\$6,535.00	\$5,304.75
37	Tatum Ridge Concession 4100 Tatum Rd Sarasota, FL 34240	Silent Knight	10	\$572.00	\$134.00	\$200.00	\$300.00
38	Taylor Ranch Elementary 2500 Taylor Rch Tr Venice, FL 34293	Simplex (2)	301	\$1,980.00	\$3,048.00	\$4,156.00	\$3,337.50
39	Toledo Blade Elementary 1201 Geranium Ave North Port, FL 34287	Silent Knight	330	\$2,546.00	\$3,338.00	\$5,641.00	\$5,117.00

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40	Tuttle Elementary 2863 – 8th St Sarasota, FL 34237	Silent Knight	289	\$2,436.00	\$2,928.00	\$4,274.00	\$5,890.00
41	Venice Elementary 301 Bahama St Venice, FL 34285	Simplex	211	\$2,069.00	\$2,149.00	\$3,913.00	\$3,007.00
42	Venice High #1 Indian Ave Venice, FL 34285	Simplex	673	\$7,186.00	\$6,773.00	\$11,644.00	\$9,080.00
43	Venice High Concession #1 #1 Indian Ave Venice, FL 34285	Silent Knight	7	\$559.00	\$120.00	\$100.00	\$275.00
44	Venice High Concession #2 #1 Indian Ave Venice, FL 34285	Silent Knight	12	\$581.00	\$155.00	\$100.00	\$350.00
45	Venice Middle 1900 Center Rd Venice, FL 34292	Simplex	223	\$2,334.00	\$2,267.00	\$4,754.00	\$3,702.00
46	Wilkinson Elementary 3400 Wilkinson Rd Sarasota, FL 34231	Simplex	179	\$1,442.00	\$1,826.00	\$2,973.00	\$5,074.75
47	Adult and Community Education 1001 S Tamiami Trail Sarasota, FL 32436	Simplex	32	\$1,345.00	\$355.00	\$2,441.00	\$1,130.25
48	Construction Services 7895 Fruitville Rd Sarasota, FL 34240	Simplex	5	\$518.00	\$8,477.00	\$885.00	\$262.25
49	Facilities Services 7889 Fruitville Rd Sarasota, FL 34240	Simplex	29	\$586.00	\$325.00	\$1,164.00	\$668.25
50	Gulf Coast Marine 220 Bahama Street Venice, FL 34285	Simplex	13	\$650.00	\$165.00	\$1,139.00	\$430.25
51	Infinity School 705 S McIntosh Rd Sarasota, FL 34232	Silent Knight	21	\$542.00	\$245.00	\$1,025.00	\$514.00
52	Instructional Television 3301 Proctor Rd Sarasota, FL 34233	Silent Knight	27	\$684.00	\$304.00	\$1,306.00	\$961.00

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53	Central Administration 1950 Landings Blvd Sarasota, FL 34231	Simplex	78	\$1,414.00	\$815.00	\$2,420.00	\$2,104.25
54	Central Administration 1960 Landings Blvd Sarasota, FL 34231	Simplex	172	\$2,380.00	\$1,757.00	\$3,954.00	\$3,865.75
55	Central Administration 1970 Landings Blvd Sarasota, FL 34231	Simplex	136	\$2,028.00	\$1,396.00	\$3,406.00	\$3,348.75
56	Central Administration 1980 Landings Blvd Sarasota, FL 34231	Simplex	47	\$990.00	\$505.00	\$1,667.00	\$1,440.75
57	Purchasing 101 Old Venice Rd Osprey, FL 34229	Simplex	105	\$1,580.00	\$1,086.00	\$2,960.00	\$2,468.75
58	Telecom 351 Old Venice Rd Osprey, FL 34229	Simplex	63	\$984.00	\$665.00	\$1,748.00	\$1,188.50
59	Transportation 301 Old Venice Rd Osprey, FL 34229	Simplex	101	\$1,290.00	\$1,046.00	\$2,657.00	\$1,897.75
60	Transportation - Taylor 2500 Taylor Ranch Trail Venice, FL 34293	Simplex	15	\$620.00	\$184.00	\$1,311.00	\$362.75
61	Transportation - 17th St 4740 17th Street Sarasota, FL 34232	Simplex	14	\$620.00	\$174.00	\$1,311.00	\$438.50
62	Triad 4409 Sawyer Rd Sarasota, FL 34232	Simplex	32	\$596.00	\$355.00	\$1,020.00	\$852.50
Total:				\$143,614.00	\$162,697.00	\$274,500.00	\$279,775.00

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Additional Services - When additional fire alarm capacity is required, services may be requested to install this additional capacity. Additional services will be paid as indicated below. All invoices must be itemized.							
63	Labor Rate - Cost Per Hour as indicated below:						
a	Hourly rate for standard working hours (Monday through Friday from 7:00 A.M. to 5:00 P.M.).			\$120.00 1st hour \$95.00 per hour thereafter	\$85.00	\$99.00	\$80.00
b	Hourly rate for non-standard working hours (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday).			\$180.00 1st hour \$142.50 per hour thereafter	\$127.50	\$149.00	\$120.00
64	Material Costs - Percentage Discount from Manufacturer's List Price. This category is used when additional fire alarm capacity is required or for parts damaged by vandalism and/or "Acts of God" i.e.: floods, lightning, etc., as indicated on page 16 of the bid specifications. The Contractor shall be responsible to provide the SBSC's authorized representative with the manufacturer's most current published price list for the duration of the contract.			10%	0%	20% (All listed manufacturers on bid form). Simplex parts, cost plus 10%.	30%
Notes:				If AFA quote is accepted, AFA Protective Systems monitoring and inspection contracts <u>must</u> be signed by SBSC.			
Contact Name:				Kevin Richards	Christopher Samuels	Kevin Palmberg	Gary A. Mathes
Address:				1255 Laquinta Drive Suite #100A Orlando, FL 32809	521 Commerce Drive Largo, FL 33771	8403 Benjamin Road Suite #F Tampa, FL 33634	4701 Oak Fair Blvd. Tampa, FL 33610
Telephone:				407-466-5779	727-581-9339	813-261-8700	813-626-5482
Fax:				407-812-9205	727-581-8332	813-890-8055	813-664-1731
Federal I.D. #:				13-1805009	59-2780461	13-2762488	58-2608861
E-Mail:				smclean@afap.com	pfp@piperfire.com	kellylawrence@siemens.com	gamathes@tycoint.com
				Witnessed by: Carol A. Lichon		Recorded by: Michelle F. Miller	