



THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

MATERIALS MANAGEMENT DEPARTMENT

101 OLD VENICE ROAD

OSPREY, FLORIDA 34229

TELEPHONE (941) 486-2183 • FAX (941) 486-2188

MEMORANDUM

**TO: Members of the School Board
Lori White, Superintendent
Mitsi Corcoran, Chief Financial Officer**

FROM: Pat Black, CPPB, Director of Materials Management

**TITLE: APPROVAL TO AWARD BID #11-0036 FOR SCTI HEALTH
OCCUPATIONS HOSPITAL BEDS AND RELATED EQUIPMENT**

Bids to provide SCTI Health Occupations Hospital Beds and Related Equipment' were received from three vendors on December 2, 2010. The bids of Hill-Rom Company and Moore Medical, LLC, were the best low bids meeting the advertised specifications. Reasons for not selecting the apparent low bid are included on the bid tabulation. The funds for these purchases are contained in the capital budget allocated for the project.

Requested by:
Todd Bowen

"Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes."

Posting Date: 12-17-10

Fiscal Impact: \$171,617.50

Funding: Capital

Recommended Motion: That the bids of Hill-Rom Company and Moore Medical, LLC, to provide SCTI Health Occupations Hospital Beds and Related Equipment' in the amount of \$171,617.50, be approved for award and purchase.

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Tabulation for SCTI-Health Occupations-Hospital Beds and Related Equipment - Bid #11-0036

Bid Opening: December 2, 2010 at 2:00 p.m.

ITEM & DESCRIPTION			Hill-Rom Company		Moore Medical LLC		World Medical Equipment	
A.	HOSPITAL BEDS, WARRANTIES, AND RELATED EQUIPMENT	Qty	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price
1.	HILL-ROM 1000 bed and mattress (Item #NP100) or approved alternate.	38	\$3,583.32	\$136,166.16				
	Alternate brand & model bid:						Hill-Rom 850 Refurbished w/new mattress	
	Alternate brand & model pricing:						\$2,075.00	\$78,850.00
	Included manufacturer's warranty:		One year				One year parts	
a.	Extended warranty option A:		*See attached quote					
	Extended warranty option A pricing:	38 Total	Year 1 \$0 extended Year 2 extended \$4446.00 less 20% = \$3556.80 Year 3 extended \$4668.30 less 20% = \$3734.64					
2.	HILL-ROM premium Metropolitan bedside cabinet (Item #BCSM 31 734 QSL C) or approved alternate. For use with item #1.	38	\$646.05	\$24,549.90				
	Alternate brand & model bid:						PMI 20023 3 drawer bedside cabinet	
	Alternate brand & model pricing:						\$423.00	\$16,074.00
	Included manufacturer's warranty:		*See attached quote				Two years	
3.	C-Base over bed table (Item #OBT100) or approved alternate. For use with item #1.	38	\$160.80	\$6,110.40				
	Alternate brand & model bid:		Hill-Rom Item OBT210		Brewer Mfg. #11620 - Moore #70771		PMI 20750 overbed table, new	
	Alternate brand & model pricing:		\$298.15	\$11,329.70	\$95.00	\$3,610.00	\$275.00	\$10,450.00
	Included manufacturer's warranty:				Five years		Two years	

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A.	HOSPITAL BEDS, WARRANTIES, AND RELATED EQUIPMENT	Qty	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price
	Notes:		<p>Item 1a) *20% discount, applied to price if purchased within 6 months from delivery, up to 3 years extended warranty available, onsite repairs by Hill-Rom Certified Master Tech, new Hill-Rom factory parts used in repairs. Multi-year assume 5% price adjustment per annum.</p> <p>Item 2) Ten year limited warranty.</p> <p>Item 3) The OBT-1000 is being discontinued. The last order date is 12/31/10 and the last shipment date is 3/31/11.</p>		<p>Quote reference quotation number 353712 SQ on all purchase orders. Please attention your purchase order to Bid/Quote Department.</p>		<p>No specifications submitted Extension correction on item #2.</p>	
	Contact Name:		T.J. O'Connell		Liz Rodriguez		Richard Cram	
	Address:		14652 Calusa Palms Drive		1690 New Britain Avenue		3915 152nd Street NE	
	City, State, Zip:		Ft. Myers, FL 33919		Farmington, CT 06032		Marysville, WA 98271	
	Telephone:		239.745.5396		800.234.1464		800.827.3747	
	Fax:		239.267.4946		877.354.5916		360.657.7901	
	Federal I.D. #:				20-2046702		91-1635727	
	E-Mail:		tj.oconnell@Hill-Rom.com		rdufour@mooremedical.com		rcram@worldmedicalequip.com	
					Recorded by: JoAnn Joyce			
	No Bid: Laerdal Medical Corporation				Witnessed by: Joyce Haney			
			Item #	Bidder	Reason for awarding to other than low bidder			
			1-2	World Medical Equipment	Vendor did not submit required specification sheets for alternate product bid.			