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**MEMORANDUM**

**TO: Members of the School Board  
Dr. Todd Bowden, Superintendent  
Mitsi Corcoran, Assistant Superintendent Chief Financial Officer**

**FROM: Carol A. Lichon, CPPO, Director of Materials Management**

**TITLE: APPROVAL TO AWARD #18-0328 FOR NUISANCE WILDLIFE  
AND ANIMAL CONTROL**

Bids to provide 'Nuisance Wildlife and Animal Control' were received from two vendors on November 21, 2017. The bids of Florida Pest Control & Chemical Company and Nuisance Wildlife Removal, Inc., were the best low bids meeting the advertised specifications based on a sealed scenario. This bid is for a period of three years with an option to renew for two additional one-year periods. Funds for these purchases are contained in the budget allocated to the Facilities Services Department.

**Requested by:**  
Jody Dumas

"Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes."

Posting Date: 12/19/2017

**Financial Impact:**  
Estimated at  
\$200,000.00  
for a three-year period

**Recommended Motion:** That the bids of Florida Pest Control & Chemical Company and Nuisance Wildlife Removal, Inc., to provide 'Nuisance Wildlife and Animal Control' in an amount estimated at \$200,000.00 for a three-year period, be approved as presented.

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Nuisance Wildlife and Animal Control - Bid #18-0328

Opened on November 21, 2017 at 3:00 p.m.

Pricing for nuisance wildlife and animal control, removal, animal proofing, and exclusion, to include all material, supervision equipment, tools, labor, fuel, etc.		Florida Pest Control & Chemical Company	Nuisance Wildlife Removal, Inc.
HOURLY LABOR RATES		Rate per hour	Rate per hour
1	Hourly rate for STANDARD WORKING HOURS (Monday through Friday from 7:00 A.M. to 5:00 P.M.).	\$35.00	\$37.00
2	Hourly rate for NON-STANDARD WORKING HOURS (with prior written authorization by the SBSC representative) (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday).	\$35.00	\$51.00
MATERIALS		% Mark-Up	% Mark-Up
3	Materials shall be billed at net cost. Percentage for overhead and profit. MAXIMUM OF 10% MARK-UP. A copy of the itemized materials invoice from the supplier must be included with all billings to the SBSC for materials in order to verify markup.	5%	5%
SUBCONTRACTED SERVICES		% Mark-Up	% Mark-Up
4	Subcontracted services for nuisance wildlife and animal control services to be billed at net cost plus a percentage allowed for overhead and profit. MAXIMUM OF 10% MARK-UP. A copy of the itemized subcontracted services invoice from the Subcontractor must be included with all billings to the SBSC.	5%	3%
RENTAL FEES		% Mark-Up	% Mark-Up
5	Rental of equipment percentage mark-up of cost. MAXIMUM OF 10% MARK-UP. A copy of rental invoices will be required to verify mark-up. Rental is for active use of equipment. Payment for inactive use not allowed.	5%	5%
Number of available personnel that can perform nuisance wildlife and animal control services to the School Board of Sarasota County on a given day.		15	7
NOTES			
Contact		Chad Frowick	Jeffrey W. Norris
Address		1406 Tech Boulevard Tampa, FL 33619	PO Box 1836 Palmetto, FL 34220
Phone		813-463-4640	941-729-2103
Fax		813-463-4645	941-729-7658
Federal I.D.		59-6060716	27-3851147
Email		<a href="mailto:c.frowick@flapest.com">c.frowick@flapest.com</a>	<a href="mailto:service@flnwr.com">service@flnwr.com</a>

Recorded By: Cindy Beck

Witnessed by: Joyce E. Haney