



MEMORANDUM

**TO: Members of the School Board
Dr. Todd Bowden, Superintendent
Mitsi Corcoran, Assistant Superintendent Chief Financial Officer**

FROM: Carol A. Lichon, CPPO, Director of Materials Management

**TITLE: APPROVAL TO AWARD BID #18-0109 FOR HVAC DX AND
LIGHT COMMERCIAL AC SYSTEMS - INSTALLATION,
MAINTENANCE AND REPAIR SERVICES**

Bids to provide 'HVAC DX and Light Commercial AC Systems - Installation, Maintenance, and Repair Services' were received from six vendors on November 15, 2017. The bids of Air Mechanical & Service Corporation, Climate Control Mechanical Services, and D&D Mechanical Service of Florida dba Myakka Heating and Cooling were the best low bids meeting the advertised specifications based on a sealed scenario. This bid is for a period of three years with an option to renew for two additional one-year periods. Funds for these purchases are contained in the budget allocated to the Facilities Services Department.

Requested by:
Jody Dumas

"Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes."

Posting Date: 12/19/2017

Financial Impact:
Estimated at
\$900,000.00
for a three-year period

Recommended Motion: That the bids of Air Mechanical & Service Corporation, Climate Control Mechanical Services, and D&D Mechanical Service of Florida dba Myakka Heating and Cooling to provide 'HVAC DX and Light Commercial AC Systems - Installation, Maintenance, and Repair Services' in an amount estimated at \$900,000.00 for a three-year period, be approved as presented.

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for HVAC DX and Light Commercial AC Systems
Installation, Maintenance and Repair Services - Bid #18-0109

Opened November 15, 2017 at 3:00 p.m.

Bidder proposes to provide all materials, labor, supervision, fuel, travel, equipment, tools, etc., to perform work required for HVAC DX and light commercial AC systems installation, maintenance, and repair services for the following price:		Air Mechanical & Service Corporation	Climate Control Mechanical Services	D&D Mechanical Service of Florida dba Myakka Heating and Cooling
HOURLY RATES		Price Per Hour	Price Per Hour	Price Per Hour
1.	Service Repair Technician, standard working hours (Monday through Friday 7:00 A.M. through 5:00 P.M.); hourly rate.	\$65.00	\$70.00	\$55.00
2.	Service Repair Technician, non-standard working hours (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday); hourly rate.	\$85.00	\$90.00	\$55.00
3.	Helper, standard working hours (Monday through Friday 7:00 A.M. through 5:00 P.M.); hourly rate.	\$50.00	\$50.00	\$45.00
4.	Helper, non-standard working hours (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday); hourly rate.	\$65.00	\$65.00	\$45.00
MATERIALS		% Mark Up (Max 10%)	% Mark Up (Max 10%)	% Mark Up (Max 10%)
5.	Materials shall be billed at net cost. Include a percentage allowed for overhead and profit. MAXIMUM OF 10% MARK-UP. No mark-up of sales tax allowed. A copy of the itemized materials invoice from the supplier must be included with all billings to the SBSC.	10%	10%	10%
SUBCONTRACTED SERVICES		% Mark Up (Max 10%)	% Mark Up (Max 10%)	% Mark Up (Max 10%)
6.	Subcontracted services for maintenance, repairs, installations, and emergency services for HVAC DX services to be billed at net cost. Include a percentage allowed for overhead and profit. MAXIMUM OF 10% MARK-UP. No mark-up of sales tax allowed. A copy of the itemized subcontracted services invoice from the Subcontractor must be included with all billings to the SBSC.	10%	8%	10%
RENTAL EQUIPMENT		% Mark Up (Max 10%)	% Mark Up (Max 10%)	% Mark Up (Max 10%)
7.	Rental equipment to be billed at net cost. Rental is for active use of equipment. Payment for inactive use will not be allowed. Include a percentage allowed for overhead and profit. MAXIMUM OF 10% MARK-UP. No mark-up of sales tax allowed. A copy of the itemized rental equipment invoice must be included with all billings to the SBSC.	10%	10%	10%
Contact		Mark Castellano	Michael McCandless	Sandra M Delmoro
Address		2700 Avenue of the Americas	2695 North West 4th Street	10234 289th Street East
		Englewood, FL 34224	Ocala, FL 34475	Myakka City, FL 34251
Phone		941-475-3715	352-291-0185	941-322-1315
Fax		941-475-3725	352-351-0219	941-322-1334
Federal ID		59-2158902	59-3740395	59-3757752
Email		mcastellano@amsco-ac.com	mmccandless@itec360.com	myakkacooling@aol.com

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for HVAC DX and Light Commercial AC Systems
Installation, Maintenance and Repair Services - Bid #18-0109

Opened November 15, 2017 at 3:00 p.m.

Bidder proposes to provide all materials, labor, supervision, fuel, travel, equipment, tools, etc., to perform work required for HVAC DX and light commercial AC systems installation, maintenance, and repair services for the following price:		Johnson Controls, Inc.	Kenyon & Partners, Inc.	Total Building Solutions, Inc.
HOURLY RATES		Price Per Hour	Price Per Hour	Price Per Hour
1.	Service Repair Technician, standard working hours (Monday through Friday 7:00 A.M. through 5:00 P.M.); hourly rate.	\$70.00	\$75.00	\$85.00
2.	Service Repair Technician, non-standard working hours (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday); hourly rate.	\$90.00	\$105.00	\$127.50
3.	Helper, standard working hours (Monday through Friday 7:00 A.M. through 5:00 P.M.); hourly rate.	\$50.00	\$60.00	\$79.00
4.	Helper, non-standard working hours (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday); hourly rate.	\$65.00	\$90.00	\$118.00
MATERIALS		% Mark Up (Max 10%)	% Mark Up (Max 10%)	% Mark Up (Max 10%)
5.	Materials shall be billed at net cost. Include a percentage allowed for overhead and profit. MAXIMUM OF 10% MARK-UP. No mark-up of sales tax allowed. A copy of the itemized materials invoice from the supplier must be included with all billings to the SBSC.	10%	10%	10%
SUBCONTRACTED SERVICES		% Mark Up (Max 10%)	% Mark Up (Max 10%)	% Mark Up (Max 10%)
6.	Subcontracted services for maintenance, repairs, installations, and emergency services for HVAC DX services to be billed at net cost. Include a percentage allowed for overhead and profit. MAXIMUM OF 10% MARK-UP. No mark-up of sales tax allowed. A copy of the itemized subcontracted services invoice from the Subcontractor must be included with all billings to the SBSC.	10%	10%	10%
RENTAL EQUIPMENT		% Mark Up (Max 10%)	% Mark Up (Max 10%)	% Mark Up (Max 10%)
7.	Rental equipment to be billed at net cost. Rental is for active use of equipment. Payment for inactive use will not be allowed. Include a percentage allowed for overhead and profit. MAXIMUM OF 10% MARK-UP. No mark-up of sales tax allowed. A copy of the itemized rental equipment invoice must be included with all billings to the SBSC.	10%	10%	10%
Contact		Austin Creel	Dean Kenyon	Jerald E. Curtis
Address		3802 Sugar Palm Drive	3203 Queen Palm Drive	P.O. Box 959
		Tampa, FL 33619	Tampa, FL 33619	Mango, FL 33550-0959
Phone		813-635-2211	813-241-6568	813-661-8818
Fax		813-635-2276	813-241-6598	813-661-8897
Federal ID		39-0380010	59-3742046	59-3630540
Email		austin.l.creel@jci.com	deankenyon@kenyonandpartners.com	jcurtis@4tbs.net
		Recorded by: Cindy Beck	Witnessed by: Joyce E. Haney	