



MEMORANDUM

**TO: Members of the School Board
Dr. Todd Bowden, Superintendent
Mitsi Corcoran, Assistant Superintendent Chief Financial Officer**

FROM: Carol A. Lichon, CPPO, Director of Materials Management

**TITLE: APPROVAL TO AWARD BID #18-0110 FOR HVAC FACTORY
CHILLER SERVICE AND OEM PARTS**

Bids to provide ‘HVAC factory chiller service and OEM parts’ were received from two vendors on November 15, 2017. The bids of Johnson Controls, Inc., and Tampa Bay System Sales dba Tampa Bay Trane were the best low bids meeting the advertised specifications based on a sealed scenario. This bid is for a period of three years with an option to renew for two additional one-year periods. Funds for these purchases are contained in the budget allocated to the Facilities Services Department.

Requested by:
Jody Dumas

“Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes.”

Posting Date: 12/19/2017

Financial Impact:
Estimated at
\$1,500,000.00
for a three-year period

Recommended Motion: That the bids of Johnson Controls, Inc., and Tampa Bay System Sales dba Tampa Bay Trane to provide ‘HVAC factory chiller service and OEM parts’ in an amount estimated at \$1,500,000.00 for a three-year period, be approved as presented.

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for HVAC Factory Chiller Service and OEM Repair Parts - Bid # 18-0110

Opened on November 15, 2017 at 3:00 p.m.

Cost to provide all materials, labor, supervision, fuel, travel, equipment, tools, etc., for HVAC factory chiller service and OEM parts.		Johnson Controls, Inc.					Tampa Bay Systems Sales dba Tampa Bay Trane				
HOURLY LABOR RATES		Price per Hour					Price per Hour				
Standard Working Hours		Centrifugal	Recipro	Screw	Controls	Scroll	Centrifugal	Recipro	Screw	Controls	Scroll
1.	Journeyman standard working hours (Monday through Friday 7:00 A.M. through 5:00 P.M.); hourly rate.	\$85.00	\$85.00	\$85.00	\$132.00	\$85.00	\$125.00	\$125.00	\$125.00	\$125.00	\$125.00
2.	Helper, standard working hours (Monday through Friday 7:00 A.M. through 5:00 P.M.); hourly rate.	\$65.00	\$65.00	\$65.00	\$132.00	\$65.00	\$95.00	\$95.00	\$95.00	\$95.00	\$95.00
Non-Standard Working Hours		Price per Hour					Price per Hour				
3.	Journeyman, non-standard working hours (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday); hourly rate.	\$125.00	\$125.00	\$125.00	\$160.00	\$125.00	\$145.00	\$145.00	\$145.00	\$145.00	\$145.00
4.	Helper, non-standard working hours (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday); hourly rate.	\$75.00	\$75.00	\$75.00	\$160.00	\$75.00	\$115.00	\$115.00	\$115.00	\$115.00	\$115.00
MATERIALS		% Mark Up (10% max)					% Mark Up (10% max)				
5.	Materials shall be billed at net cost. Include a percentage allowed for overhead and profit. MAXIMUM OF 10% MARK-UP. No mark-up of sales tax allowed. A copy of the itemized materials invoice from the supplier must be included with all billings to the SBSC for materials. Note: All invoices shall be billed on a cost plus basis except during a declared disaster (no mark-up permitted).	10%					10%				

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SUBCONTRACTED SERVICES	% Mark Up (10% max)	% Mark Up (10% max)
6. Subcontracted services to be billed at net cost. Include a percentage allowed for overhead and profit. MAXIMUM OF 10% MARK-UP. No mark-up of sales tax allowed. A copy of the itemized subcontracted services invoice from the Subcontractor must be included with all billings to the SBSC. Note: All invoices shall be billed on a cost plus basis except during a declared disaster (no mark-up permitted).	10%	10%
QUESTIONNAIRE	Yes or No	Yes or No
Indicate if the bidding company is an authorized agent of manufacturer and marketer of commercial/industrial HVAC products and services for one of the following manufacturers: Carrier, Daikin Applied, Trane, or York.	Yes	Yes
	Manufacturer	Manufacturer
	York	Trane
Indicate if the bidding company is authorized to administer respective manufacturer's warranty for both parts and labor.	Yes or No	Yes or No
	Yes	Yes
Indicate if the bidding company stocks genuine Carrier, Daikin Applied, Trane, or York OEM replacement parts.	Yes	Yes
Contact	Austin Creel	Tim Barnes
Address	3802 Sugar Palm Drive	902 North Himes Avenue
	Tampa, FL 33619	Tampa, FL 33609
Phone	813-635-2211	813-877-8251
Fax	813-635-2276	813-877-8257
Federal ID	39-0380010	59-1274990
Email	austin.l.creel@jci.com	zxkrupa@trane.com
	Recorded by: Cindy Beck Witnessed by: Joyce E. Haney	