



MEMORANDUM

**TO: Members of the School Board
Dr. Todd Bowden, Superintendent
Mitsi Corcoran, Assistant Superintendent Chief Financial Officer**

FROM: Carol A. Lichon, CPPO, Director of Materials Management

**TITLE: APPROVAL TO AWARD BID #18-0171 FOR HVAC
MECHANICAL SERVICES**

Bids to provide 'HVAC Mechanical Services' were received from six vendors on November 15, 2017. The bids of Air Mechanical & Service Corporation, Climate Control Mechanical Services, and Johnson Controls, Inc., were the best low bids meeting the advertised specifications based on a sealed scenario. This bid is for a period of three years with an option to renew for two additional one-year periods. Funds for these purchases are contained in the budget allocated to the Facilities Services Department.

Requested by:
Jody Dumas

"Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes."

Posting Date: 12/19/2017

Financial Impact:
Estimated at
\$750,000.00
for a three-year period

Recommended Motion: That the bids of Air Mechanical & Service Corporation, Climate Control Mechanical Services, and Johnson Controls, Inc., to provide 'HVAC Mechanical Services' in an amount estimated at \$750,000.00 for a three-year period, be approved as presented.

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for HVAC Mechanical Services - Bid #18-0171

Opened on November 15, 2017 at 3:00 p.m.

Cost to provide all materials, labor, supervision, fuel, travel, equipment, tools, etc., for HVAC mechanical installation, maintenance, and repair services:		Air Mechanical & Service Corporation	Climate Control Mechanical Services
HOURLY RATES		Price per Hour	Price per Hour
1.	Journeyman standard working hours (Monday through Friday 7:00 A.M. through 5:00 P.M.); hourly rate.	\$70.00	\$70.00
2.	Journeyman, non-standard working hours (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday); hourly rate.	\$100.00	\$90.00
3.	Helper, standard working hours (Monday through Friday 7:00 A.M. through 5:00 P.M.); hourly rate.	\$50.00	\$50.00
4.	Helper, non-standard working hours (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday); hourly rate.	\$60.00	\$65.00
MATERIALS		% Mark Up (10% max)	% Mark Up (10% max)
5.	Materials shall be billed at net cost. Include a percentage allowed for overhead and profit. MAXIMUM 10%. No mark-up of sales tax allowed. A copy of the itemized materials invoice from the supplier must be included with all billings to the SBSC for materials in order to verify markup.	10%	10%
SUBCONTRACTED SERVICES		% Mark Up (10% max)	% Mark Up (10% max)
6.	Subcontracted services for HVAC mechanical installation, maintenance, and repair services to be billed at net cost. Include a percentage allowed for overhead and profit. MAXIMUM OF 10%. No mark-up of sales tax allowed. A copy of the itemized subcontracted services invoice from the Subcontractor must be included with all billings to the SBSC.	10%	8%
RENTAL EQUIPMENT		% Mark Up (10% max)	% Mark Up (10% max)
7.	Rental equipment to be billed at net cost. Rental is for active use of equipment. Payment for inactive use will not be allowed. Include a percentage allowed for overhead and profit. MAXIMUM OF 10%. No mark-up of sales tax allowed. A copy of the itemized rental equipment invoice must be included with all billings to the SBSC.	10%	10%
Contact		Mark Castellano	Michael McCandless
Address		2700 Avenue of the Americas	2695 North West 4th Street
		Englewood, FL 34224	Ocala, FL 34475
Phone		941-475-3715	352-291-0185
Fax		941-475-3725	352-351-0129
Federal ID		59-2158902	59-3740395
Email		mcastellano@amsco-ac.com	mmccandless@intec360.com

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for HVAC Mechanical Services - Bid #18-0171

Opened on November 15, 2017 at 3:00 p.m.

Cost to provide all materials, labor, supervision, fuel, travel, equipment, tools, etc., for HVAC mechanical installation, maintenance, and repair services:		Johnson Controls, Inc.	Kenyon & Partners, Inc.
HOURLY RATES		Price per Hour	Price per Hour
1.	Journeyman standard working hours (Monday through Friday 7:00 A.M. through 5:00 P.M.); hourly rate.	\$75.00	\$75.00
2.	Journeyman, non-standard working hours (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday); hourly rate.	\$100.00	\$105.00
3.	Helper, standard working hours (Monday through Friday 7:00 A.M. through 5:00 P.M.); hourly rate.	\$50.00	\$60.00
4.	Helper, non-standard working hours (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday); hourly rate.	\$65.00	\$90.00
MATERIALS		% Mark Up (10% max)	% Mark Up (10% max)
5.	Materials shall be billed at net cost. Include a percentage allowed for overhead and profit. MAXIMUM 10% . No mark-up of sales tax allowed. A copy of the itemized materials invoice from the supplier must be included with all billings to the SBSC for materials in order to verify markup.	10%	10%
SUBCONTRACTED SERVICES		% Mark Up (10% max)	% Mark Up (10% max)
6.	Subcontracted services for HVAC mechanical installation, maintenance, and repair services to be billed at net cost. Include a percentage allowed for overhead and profit. MAXIMUM OF 10% . No mark-up of sales tax allowed. A copy of the itemized subcontracted services invoice from the Subcontractor must be included with all billings to the SBSC.	10%	10%
RENTAL EQUIPMENT		% Mark Up (10% max)	% Mark Up (10% max)
7.	Rental equipment to be billed at net cost. Rental is for active use of equipment. Payment for inactive use will not be allowed. Include a percentage allowed for overhead and profit. MAXIMUM OF 10% . No mark-up of sales tax allowed. A copy of the itemized rental equipment invoice must be included with all billings to the SBSC.	10%	10%
Contact		Austin Creel	Dean Kenyon
Address		3802 Sugar Palm Drive	3203 Queen Palm Drive
		Tampa, FL 33619	Tampa, FL 33619
Phone		813-635-2211	813-241-6568
Fax		813-635-2276	813-241-6498
Federal ID		39-0380010	59-3742046
Email		austin.l.creel@jci.com	dean.kenyon@kenyonandpartners.com

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for HVAC Mechanical Services - Bid #18-0171

Opened on November 15, 2017 at 3:00 p.m.

Cost to provide all materials, labor, supervision, fuel, travel, equipment, tools, etc., for HVAC mechanical installation, maintenance, and repair services:		Tampa Bay System Sales dba Tampa Bay Trane	United Mechanical, Inc.
HOURLY RATES		Price per Hour	Price per Hour
1.	Journeyman standard working hours (Monday through Friday 7:00 A.M. through 5:00 P.M.); hourly rate.	\$95.00	\$70.00
2.	Journeyman, non-standard working hours (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday); hourly rate.	\$110.00	\$105.00
3.	Helper, standard working hours (Monday through Friday 7:00 A.M. through 5:00 P.M.); hourly rate.	\$80.00	\$50.00
4.	Helper, non-standard working hours (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday); hourly rate.	\$100.00	\$75.00
MATERIALS		% Mark Up (10% max)	% Mark Up (10% max)
5.	Materials shall be billed at net cost. Include a percentage allowed for overhead and profit. MAXIMUM 10%. No mark-up of sales tax allowed. A copy of the itemized materials invoice from the supplier must be included with all billings to the SBSC for materials in order to verify markup.	10%	10%
SUBCONTRACTED SERVICES		% Mark Up (10% max)	% Mark Up (10% max)
6.	Subcontracted services for HVAC mechanical installation, maintenance, and repair services to be billed at net cost. Include a percentage allowed for overhead and profit. MAXIMUM OF 10%. No mark-up of sales tax allowed. A copy of the itemized subcontracted services invoice from the Subcontractor must be included with all billings to the SBSC.	10%	10%
RENTAL EQUIPMENT		% Mark Up (10% max)	% Mark Up (10% max)
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Contact		Tim Barnes	Michael A Clark
Address		902 North Himes Avenue	8170 Mainline Parkway
		Tampa, FL 33609	Fort Myers, FL 33912
Phone		813-877-8251	239-939-4502
Fax		813-877-8251	239-939-4225
Federal ID		59-1274990	59-2828859
Email		zxkrupa@trane.com	mclark@umihvac.com
<p>Recorded by: Cindy Beck</p> <p>Witnessed by: Joyce Haney</p>			