



MEMORANDUM

**TO: Members of the School Board
Dr. Todd Bowden, Superintendent
Mitsi Corcoran, Assistant Superintendent Chief Financial Officer**

FROM: Carol A. Lichon, CPPO, Director of Materials Management

**TITLE: APPROVAL TO AWARD BID #18-0023 FOR ATHLETIC
CLOTHING AND EQUIPMENT**

Bids to provide 'Athletic Clothing and Equipment' were received from fifteen vendors on June 8, 2017. The bids of Allen Sports Center, Ball & Shoe Sports, BSN Sports, Passon's Sports, & US Games, Gopher Sport, MFAC, LLC, Neff Motivation, Inc., OLC Team Sports, Riddell, S & S Worldwide and Varsity Spirit Fashion were the best low bids meeting the advertised specifications. Reasons for not selecting the apparent low bid are included with the bid tabulation. This bid is for a period of one year with the option to renew for two additional one-year periods. The funds for these purchases are contained in the schools' internal account and operating budgets.

Requested by:

Schools

"Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes."

Posting Date: 07/11/2017

Not to exceed
Fiscal Impact:
\$500,000.00

Funding: Internal Accounts

Recommended Motion: That the bids of Allen Sports Center, Ball & Shoe Sports, BSN Sports, Passon's Sports, & US Games, Gopher Sport, MFAC, LLC, Neff Motivation, Inc., OLC Team Sports, Riddell, S & S Worldwide and Varsity Spirit Fashion, for 'Athletic Clothing and Equipment' in an amount not to exceed \$500,000.00, be approved as presented.

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Athletic Clothing and Equipment - Bid #18-0023

Opened: June 8, 2017 at 2:00 p.m.

Manufacturer		Allen Sports Center		Aluminum Athletic Equipment Company		Ball & Shoe Sports	
		% Discount from MSRP		% Discount from MSRP		% Discount from MSRP	
		Stock Product	Customized Product	Stock Product	Customized Product	Stock Product	Customized Product
1	AAE - Equipment	REJECT		14*%			
2	ADAMS - Equipment	REJECT					
3	ADIDAS - Clothing		40%		36%		
4	ADIDAS - Equipment		40%		N/A		
5	ALL STAR - Clothing	REJECT CUSTOM					
6	ALL STAR - Equipment		36%		36%		
7	ASICS - Clothing		35%		35%		35%
8	A TEC - Equipment	REJECT CUSTOM					
9	ATHLETIC SPECIALTIES - Equipment						31%
10	AUGUSTA - Clothing						30%
11	BADEN SPORTS - Equipment						
12	BRUTE WRESTLING		30%		30%		
13	CHAMPION - Clothing						30%
14	CLIFF KEEN - Clothing						31%
15	COBBLESTONES - Clothing		30%		30%		
16	CRAMER - Clothing	REJECT CUSTOM					
17	CRAMER - Equipment	REJECT CUSTOM					
18	DIAMOND SPORTS - Equipment						35%
19	DON ALLESON - Clothing		40%		40%		
20	DUDLEY SPORTS - Equipment	REJECT CUSTOM					
21	DYNAMIC - Clothing		30%		30%		30%
22	EASTON - Equipment	REJECT CUSTOM					30%
23	FIRST PLACE - Equipment	REJECT CUSTOM					
24	GEAR (2000) PRO-TEC - Equipment	REJECT CUSTOM					
25	GILL - Equipment	REJECT CUSTOM					
26	GILMAN - Equipment	REJECT CUSTOM					
27	HOLLOWAY - Clothing		35%				33%
28	JUGS - Equipment	REJECT CUSTOM	30%				
29	KWIK GOAL - Equipment	REJECT CUSTOM	20%				

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Manufacturer		BSN Sports, Passon's Sports, & US Games		Gilman Gear				
		% Discount from MSRP		% Discount from MSRP		Dealer Price List (1-4)	Dealer Price % Discount or Addition <u>Circle one (+ or -)</u>	
		Stock Product	Customized Product	Stock Product	Customized Product		Stock Product	Customized Product
1	AAE - Equipment	REJECT						
2	ADAMS - Equipment	REJECT						
3	ADIDAS - Clothing							
4	ADIDAS - Equipment							
5	ALL STAR - Clothing	REJECT CUSTOM	15%					
6	ALL STAR - Equipment		20%					
7	ASICS - Clothing		35%	25%				
8	ATEC - Equipment	REJECT CUSTOM	20%					
9	ATHLETIC SPECIALTIES - Equipment							
10	AUGUSTA - Clothing		30%	20%				
11	BADEN SPORTS - Equipment		15%	5%				
12	BRUTE WRESTLING		25%	25%				
13	CHAMPION - Clothing		35%	20%				
14	CLIFF KEEN - Clothing		30%	25%				
15	COBBLESTONES - Clothing							
16	CRAMER - Clothing	REJECT CUSTOM	10%					
17	CRAMER - Equipment	REJECT CUSTOM	10%					
18	DIAMOND SPORTS - Equipment		10%					
19	DON ALLESON - Clothing		35%	30%				
20	DUDLEY SPORTS - Equipment	REJECT CUSTOM	15%					
21	DYNAMIC - Clothing							
22	EASTON - Equipment	REJECT CUSTOM	10%					
23	FIRST PLACE - Equipment	REJECT CUSTOM						
24	GEAR (2000) PRO-TEC - Equipment	REJECT CUSTOM	20%					
25	GILL - Equipment	REJECT CUSTOM	20%					
26	GILMAN - Equipment	REJECT CUSTOM	5%		5%		-5%	
27	HOLLOWAY - Clothing		35%	30%				
28	JUGS - Equipment	REJECT CUSTOM	10%					
29	KWIK GOAL - Equipment	REJECT CUSTOM	10%					

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Manufacturer		Gopher Sport		MFAC, LLC		Neff Motivation, Inc.	
		% Discount from MSRP		% Discount from MSRP		% Discount from MSRP	
		Stock Product	Customized Product	Stock Product	Customized Product	Stock Product	Customized Product
1	AAE - Equipment	REJECT					
2	ADAMS - Equipment	REJECT					
3	ADIDAS - Clothing						
4	ADIDAS - Equipment						
5	ALL STAR - Clothing	REJECT CUSTOM					
6	ALL STAR - Equipment						
7	ASICS - Clothing						
8	ATEC - Equipment	REJECT CUSTOM	10%				
9	ATHLETIC SPECIALTIES - Equipment		10%				
10	AUGUSTA - Clothing						
11	BADEN SPORTS - Equipment		10%				
12	BRUTE WRESTLING						
13	CHAMPION - Clothing						
14	CLIFF KEEN - Clothing						
15	COBBLESTONES - Clothing						
16	CRAMER - Clothing	REJECT CUSTOM					
17	CRAMER - Equipment	REJECT CUSTOM	10%				
18	DIAMOND SPORTS - Equipment		10%				
19	DON ALLESON - Clothing						
20	DUDLEY SPORTS - Equipment	REJECT CUSTOM	10%				
21	DYNAMIC - Clothing						
22	EASTON - Equipment	REJECT CUSTOM	10%				
23	FIRST PLACE - Equipment	REJECT CUSTOM		10%			
24	GEAR (2000) PRO-TEC - Equipment	REJECT CUSTOM					
25	GILL - Equipment	REJECT CUSTOM	10%	10%			
26	GILMAN - Equipment	REJECT CUSTOM					
27	HOLLOWAY - Clothing						
28	JUGS - Equipment	REJECT CUSTOM	10%				
29	KWIK GOAL - Equipment	REJECT CUSTOM	10%				

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Tabulation for Athletic Clothing and Equipment - Bid #18-0023

Opened: June 8, 2017 at 2:00 p.m.

Manufacturer		OLC Team Sports				Promaxima		
		% Discount from MSRP		Dealer Price List (1-4)	Dealer Price % Discount or Addition <u>Circle one (+ or -)</u>		% Discount from MSRP	
		Stock Product	Customized Product		Stock Product	Customized Product	Stock Product	Customized Product
1	AAE - Equipment							
2	ADAMS - Equipment							
3	ADIDAS - Clothing	40%	40%					
4	ADIDAS - Equipment	35%	35%					
5	ALL STAR - Clothing							
6	ALL STAR - Equipment							
7	ASICS - Clothing							
8	ATEC - Equipment							
9	ATHLETIC SPECIALTIES - Equipment	30%						
10	AUGUSTA - Clothing							
11	BADEN SPORTS - Equipment							
12	BRUTE WRESTLING							
13	CHAMPION - Clothing							
14	CLIFF KEEN - Clothing							
15	COBBLESTONES - Clothing	30%						
16	CRAMER - Clothing							
17	CRAMER - Equipment							
18	DIAMOND SPORTS - Equipment	25%						
19	DON ALLESON - Clothing	35%	35%					
20	DUDLEY SPORTS - Equipment	25%						
21	DYNAMIC - Clothing							
22	EASTON - Equipment							
23	FIRST PLACE - Equipment							
24	GEAR (2000) PRO-TEC - Equipment							
25	GILL - Equipment							
26	GILMAN - Equipment							
27	HOLLOWAY - Clothing	20%	20%					
28	JUGS - Equipment							
29	KWIK GOAL - Equipment							

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Opened: June 8, 2017 at 2:00 p.m.

Manufacturer		Pyramid School Products		Riddell		Rogers Athletic Company	
		% Discount from MSRP		% Discount from MSRP		% Discount from MSRP	
		Stock Product	Customized Product	Stock Product	Customized Product	Stock Product	Customized Product
1	AAE - Equipment						
2	ADAMS - Equipment						
3	ADIDAS - Clothing						
4	ADIDAS - Equipment						
5	ALL STAR - Clothing						
6	ALL STAR - Equipment						
7	ASICS - Clothing						
8	ATEC - Equipment	25%					
9	ATHLETIC SPECIALTIES - Equipment						
10	AUGUSTA - Clothing						
11	BADEN SPORTS - Equipment	25%	0%				
12	BRUTE WRESTLING	25%	25%				
13	CHAMPION - Clothing						
14	CLIFF KEEN - Clothing	25%	25%				
15	COBBLESTONES - Clothing						
16	CRAMER - Clothing						
17	CRAMER - Equipment						
18	DIAMOND SPORTS - Equipment						
19	DON ALLESON - Clothing						
20	DUDLEY SPORTS - Equipment						
21	DYNAMIC - Clothing						
22	EASTON - Equipment						
23	FIRST PLACE - Equipment						
24	GEAR (2000) PRO-TEC - Equipment						
25	GILL - Equipment						
26	GILMAN - Equipment						
27	HOLLOWAY - Clothing						
28	JUGS - Equipment	25%					
29	KWIK GOAL - Equipment	25%					

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Manufacturer		S&S Worldwide		Varsity Spirit Fashion				
		% Discount from MSRP		% Discount from MSRP		Dealer Price List (1-4)	Dealer Price % Discount or Addition Circle one (+ or -)	
		Stock Product	Customized Product	Stock Product	Customized Product		Stock Product	Customized Product
1	AAE - Equipment		REJECT					
2	ADAMS - Equipment		REJECT					
3	ADIDAS - Clothing							
4	ADIDAS - Equipment							
5	ALL STAR - Clothing		REJECT CUSTOM					
6	ALL STAR - Equipment							
7	ASICS - Clothing							
8	A TEC - Equipment		REJECT CUSTOM					
9	ATHLETIC SPECIALTIES - Equipment							
10	AUGUSTA - Clothing							
11	BADEN SPORTS - Equipment							
12	BRUTE WRESTLING							
13	CHAMPION - Clothing							
14	CLIFF KEEN - Clothing							
15	COBBLESTONES - Clothing							
16	CRAMER - Clothing		REJECT CUSTOM					
17	CRAMER - Equipment		REJECT CUSTOM					
18	DIAMOND SPORTS - Equipment							
19	DON ALLESON - Clothing							
20	DUDLEY SPORTS - Equipment		REJECT CUSTOM					
21	DYNAMIC - Clothing							
22	EASTON - Equipment		REJECT CUSTOM					
23	FIRST PLACE - Equipment		REJECT CUSTOM					
24	GEAR (2000) PRO-TEC - Equipment		REJECT CUSTOM					
25	GILL - Equipment		REJECT CUSTOM					
26	GILMAN - Equipment		REJECT CUSTOM					
27	HOLLOWAY - Clothing							
28	JUGS - Equipment		REJECT CUSTOM					
29	KWIK GOAL - Equipment		REJECT CUSTOM					

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Manufacturer		Allen Sports Center		Aluminum Athletic Equipment Company		Ball & Shoe Sports	
		% Discount from MSRP		% Discount from MSRP		% Discount from MSRP	
		Stock Product	Customized Product	Stock Product	Customized Product	Stock Product	Customized Product
30	MAJESTIC ATHLETIC - Clothing	25%				30%	30%
31	MATMAN WRESTLING	36%	36%				
32	MIKASA - Equipment REJECT CUSTOM						
33	NEW ERA - Clothing REJECT CUSTOM						
34	NIKE - Clothing					30%	30%
35	PORT-A-PIT - Equipment REJECT CUSTOM						
36	PRO DOWN - Equipment REJECT CUSTOM						
37	RAWLINGS - Clothing	36%	36%			36%	36%
38	RAWLINGS - Equipment	36%	36%				
39	RICHARDSON - Clothing					36%	36%
40	RIDDELL - Clothing						
41	RIDDELL - Equipment						
42	RIDDELL - Helmets						
43	ROGERS ATHLETIC - Equipment						
44	RUSSELL - Clothing	35%	35%			42%	42%
45	RUSSELL - Equipment					42%	42%
46	SCHUTT - Clothing					20%	20%
47	SCHUTT - Equipment	40%	40%			20%	20%
48	SCHUTT - Helmets	40%	40%			20%	20%
49	SOFFE - Clothing					30%	30%
50	SPAULDING - Equipment						
51	SPEEDLINE - Clothing	25%	25%				
52	SPORT-TEK - Clothing						
53	TACHIKARA - Equipment REJECT CUSTOM						
54	TONIX - Clothing	31%	N/A			30%	30%
55	UCS - Equipment REJECT CUSTOM						
56	UHL SPORT - Equipment REJECT						
57	UNDER ARMOUR - Clothing	40%	40%				
58	UNIVERSAL - Clothing REJECT						
59	VARSITY SPIRIT - Clothing						

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Manufacturer		BSN Sports, Passon's Sports, & US Games		Gilman Gear				
		% Discount from MSRP		% Discount from MSRP		Dealer Price List (1-4)	Dealer Price % Discount or Addition <u>Circle one (+ or -)</u>	
		Stock Product	Customized Product	Stock Product	Customized Product		Stock Product	Customized Product
30	MAJESTIC ATHLETIC - Clothing	30%	25%					
31	MATMAN WRESTLING	10%	10%					
32	MIKASA - Equipment REJECT CUSTOM							
33	NEW ERA - Clothing REJECT CUSTOM	15%						
34	NIKE - Clothing	40%	25%					
35	PORT-A-PIT - Equipment REJECT CUSTOM	15%						
36	PRO DOWN - Equipment REJECT CUSTOM	15%						
37	RAWLINGS - Clothing	35%	25%					
38	RAWLINGS - Equipment	20%						
39	RICHARDSON - Clothing	20%	20%					
40	RIDDELL - Clothing							
41	RIDDELL - Equipment							
42	RIDDELL - Helmets							
43	ROGERS ATHLETIC - Equipment	5%	5%					
44	RUSSELL - Clothing	35%	25%					
45	RUSSELL - Equipment	10%	10%					
46	SCHUTT - Clothing	10%	10%					
47	SCHUTT - Equipment	20%	20%					
48	SCHUTT - Helmets	20%	20%					
49	SOFFE - Clothing	15%	15%					
50	SPAULDING - Equipment	10%	10%					
51	SPEEDLINE - Clothing	25%	25%					
52	SPORT-TEK - Clothing	30%	25%					
53	TACHIKARA - Equipment REJECT CUSTOM	10%						
54	TONIX - Clothing	20%	20%					
55	UCS - Equipment REJECT CUSTOM							
56	UHL SPORT - Equipment REJECT							
57	UNDER ARMOUR - Clothing	40%	30%					
58	UNIVERSAL - Clothing REJECT							
59	VARSITY SPIRIT - Clothing							

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		% Discount from MSRP		% Discount from MSRP		% Discount from MSRP	
		Stock Product	Customized Product	Stock Product	Customized Product	Stock Product	Customized Product
30	MAJESTIC ATHLETIC - Clothing						
31	MATMAN WRESTLING						
32	MIKASA - Equipment REJECT CUSTOM	10%					
33	NEW ERA - Clothing REJECT CUSTOM						
34	NIKE - Clothing						
35	PORT-A-PIT - Equipment REJECT CUSTOM						
36	PRO DOWN - Equipment REJECT CUSTOM						
37	RAWLINGS - Clothing	10%					
38	RAWLINGS - Equipment	10%					
39	RICHARDSON - Clothing						
40	RIDDELL - Clothing						
41	RIDDELL - Equipment						
42	RIDDELL - Helmets						
43	ROGERS ATHLETIC - Equipment						
44	RUSSELL - Clothing						
45	RUSSELL - Equipment						
46	SCHUTT - Clothing						
47	SCHUTT - Equipment	10%					
48	SCHUTT - Helmets	10%					
49	SOFFE - Clothing						
50	SPAULDING - Equipment	10%					
51	SPEEDLINE - Clothing						
52	SPORT-TEK - Clothing						
53	TACHIKARA - Equipment REJECT CUSTOM	10%					
54	TONIX - Clothing						
55	UCS - Equipment REJECT CUSTOM			10%			
56	UHL SPORT - Equipment REJECT						
57	UNDER ARMOUR - Clothing						
58	UNIVERSAL - Clothing REJECT						
59	VARSITY SPIRIT - Clothing						

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Manufacturer		OLC Team Sports				Promaxima		
		% Discount from MSRP		Dealer Price List (1-4)	Dealer Price % Discount or Addition <u>Circle one (+ or -)</u>		% Discount from MSRP	
		Stock Product	Customized Product		Stock Product	Customized Product	Stock Product	Customized Product
30	MAJESTIC ATHLETIC - Clothing							
31	MATMAN WRESTLING	25%	25%					
32	MIKASA - Equipment REJECT CUSTOM							
33	NEW ERA - Clothing REJECT CUSTOM							
34	NIKE - Clothing							
35	PORT-A-PIT - Equipment REJECT CUSTOM							
36	PRO DOWN - Equipment REJECT CUSTOM							
37	RAWLINGS - Clothing	30%	30%					
38	RAWLINGS - Equipment	30%						
39	RICHARDSON - Clothing	35%	35%					
40	RIDDELL - Clothing							
41	RIDDELL - Equipment							
42	RIDDELL - Helmets							
43	ROGERS ATHLETIC - Equipment							
44	RUSSELL - Clothing	40%	40%					
45	RUSSELL - Equipment	40%	40%					
46	SCHUTT - Clothing							
47	SCHUTT - Equipment							
48	SCHUTT - Helmets							
49	SOFFE - Clothing							
50	SPAULDING - Equipment							
51	SPEEDLINE - Clothing	30%	30%					
52	SPORT-TEK - Clothing	25%	25%					
53	TACHIKARA - Equipment REJECT CUSTOM	20%						
54	TONIX - Clothing	30%						
55	UCS - Equipment REJECT CUSTOM							
56	UHL SPORT - Equipment REJECT							
57	UNDER ARMOUR - Clothing	30%	30%					
58	UNIVERSAL - Clothing REJECT							
59	VARSITY SPIRIT - Clothing							

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		% Discount from MSRP		% Discount from MSRP		% Discount from MSRP	
		Stock Product	Customized Product	Stock Product	Customized Product	Stock Product	Customized Product
30	MAJESTIC ATHLETIC - Clothing						
31	MATMAN WRESTLING	25%	25%				
32	MIKASA - Equipment REJECT CUSTOM						
33	NEW ERA - Clothing REJECT CUSTOM						
34	NIKE - Clothing						
35	PORT-A-PIT - Equipment REJECT CUSTOM						
36	PRO DOWN - Equipment REJECT CUSTOM						
37	RAWLINGS - Clothing						
38	RAWLINGS - Equipment	25%					
39	RICHARDSON - Clothing						
40	RIDDELL - Clothing			20%	20%		
41	RIDDELL - Equipment			20%	20%		
42	RIDDELL - Helmets			0%	0%		
43	ROGERS ATHLETIC - Equipment					5%	5%
44	RUSSELL - Clothing						
45	RUSSELL - Equipment						
46	SCHUTT - Clothing						
47	SCHUTT - Equipment						
48	SCHUTT - Helmets						
49	SOFFE - Clothing						
50	SPAULDING - Equipment						
51	SPEEDLINE - Clothing						
52	SPORT-TEK - Clothing						
53	TACHIKARA - Equipment REJECT CUSTOM	25%					
54	TONIX - Clothing						
55	UCS - Equipment REJECT CUSTOM						
56	UHL SPORT - Equipment REJECT						
57	UNDER ARMOUR - Clothing						
58	UNIVERSAL - Clothing REJECT						
59	VARSITY SPIRIT - Clothing						

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Tabulation for Athletic Clothing and Equipment - Bid #18-0023

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Manufacturer		S&S Worldwide		Varsity Spirit Fashion				
		% Discount from MSRP		% Discount from MSRP		Dealer Price List (1-4)	Dealer Price % Discount or Addition Circle one (+ or -)	
		Stock Product	Customized Product	Stock Product	Customized Product		Stock Product	Customized Product
30	MAJESTIC ATHLETIC - Clothing							
31	MATMAN WRESTLING							
32	MIKASA - Equipment REJECT CUSTOM							
33	NEW ERA - Clothing REJECT CUSTOM							
34	NIKE - Clothing							
35	PORT-A-PIT - Equipment REJECT CUSTOM							
36	PRO DOWN - Equipment REJECT CUSTOM							
37	RAWLINGS - Clothing							
38	RAWLINGS - Equipment							
39	RICHARDSON - Clothing							
40	RIDDELL - Clothing							
41	RIDDELL - Equipment							
42	RIDDELL - Helmets							
43	ROGERS ATHLETIC - Equipment							
44	RUSSELL - Clothing							
45	RUSSELL - Equipment							
46	SCHUTT - Clothing							
47	SCHUTT - Equipment							
48	SCHUTT - Helmets							
49	SOFFE - Clothing							
50	SPAULDING - Equipment							
51	SPEEDLINE - Clothing							
52	SPORT-TEK - Clothing							
53	TACHIKARA - Equipment REJECT CUSTOM							
54	TONIX - Clothing							
55	UCS - Equipment REJECT CUSTOM							
56	UHL SPORT - Equipment REJECT							
57	UNDER ARMOUR - Clothing							
58	UNIVERSAL - Clothing REJECT							
59	VARSITY SPIRIT - Clothing			10%	10%	4	-10%	-10%

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		% Discount from MSRP		% Discount from MSRP		% Discount from MSRP	
		Stock Product	Customized Product	Stock Product	Customized Product	Stock Product	Customized Product
60	VS ATHLETICS - Clothing	REJECT					
61	VS ATHLETICS - Equipment	REJECT					
62	WILSON - Clothing	REJECT CUSTOM					
63	WILSON - Equipment	REJECT CUSTOM		36%			
64	WORTH - Clothing	36%	36%				
65	WORTH - Equipment	REJECT CUSTOM					
66	Additional Mfr:						
	MSRP:						
67	Additional Mfr:						
	MSRP:						
68	Additional Mfr:						
	MSRP:						
Clothing sizes considered standard:		XS-XL				S,M,L,XL	
Clothing sizes considered non-standard:		XXL & up				2X-5X - \$2.00 per size increase	
Addl cost per manufacturer for non-standard sizes:		10%	10%				
VENDOR SERVICE REPRESENTATIVE							
Contact during regular hours:		Don Bates		8:00 a.m. - 5:00 p.m.			
Name:		Allen Sports Center		Aluminum Athletic Equipment Co.		Dave Ruth	
Address:		6585 Seminole Boulevard Seminole FL 33772		1000 Enterprise Drive Royersford, PA 19468		717 Cattlemen Road Sarasota, FL 34232	
Phone Number:		800-336-3041				941-921-5727	

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		% Discount from MSRP		% Discount from MSRP		Dealer Price List (1-4)	Dealer Price % Discount or Addition Circle one (+ or -)	
		Stock Product	Customized Product	Stock Product	Customized Product		Stock Product	Customized Product
60	VS ATHLETICS - Clothing	REJECT						
61	VS ATHLETICS - Equipment	REJECT						
62	WILSON - Clothing	REJECT CUSTOM	30%					
63	WILSON - Equipment	REJECT CUSTOM	20%					
64	WORTH - Clothing							
65	WORTH - Equipment	REJECT CUSTOM						
66	Additional Mfr:	Siege Sports						
	MSRP:	N/A	25%					
67	Additional Mfr:	BSN Sports						
	MSRP:	10%	10%					
68	Additional Mfr:							
	MSRP:							
Clothing sizes considered standard:		S,M,L,XL,XXL						
Clothing sizes considered non-standard:		XXXL, XXXXL, XXXXXL						
Addl cost per manufacturer for non-standard sizes:		15% increase stock or custom						
VENDOR SERVICE REPRESENTATIVE								
Contact during regular hours:								
Name:		Ryan McCracken		Sales				
Address:		PO Box 49 Jenkintown, PA 19046		1 Commerce Park Road				
Phone Number:		800-445-9446		860-889-7334				

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Athletic Clothing and Equipment - Bid #18-0023

Opened: June 8, 2017 at 2:00 p.m.

		Gopher Sport		MFAC, LLC		Neff Motivation, Inc.	
Manufacturer		% Discount from MSRP		% Discount from MSRP		% Discount from MSRP	
		Stock Product	Customized Product	Stock Product	Customized Product	Stock Product	Customized Product
60	VS ATHLETICS - Clothing REJECT						
61	VS ATHLETICS - Equipment REJECT						
62	WILSON - Clothing REJECT CUSTOM						
63	WILSON - Equipment REJECT CUSTOM	10%					
64	WORTH - Clothing						
65	WORTH - Equipment REJECT CUSTOM	10%					
66	Additional Mfr:					Neff Company	
	MSRP:					5%	5%
67	Additional Mfr:						
	MSRP:						
68	Additional Mfr:						
	MSRP:						
Clothing sizes considered standard:						S,M,L,XL,XXL,XXXL	
Clothing sizes considered non-standard:						4L upcharge \$4, 5XL \$5 upcharge plus cost of shirt	
Addl cost per manufacturer for non-standard sizes:							
VENDOR SERVICE REPRESENTATIVE							
Contact during regular hours:							
Name:		Jesse Stapp		Holly Thompson (works out of FL)		Shaun Helmey	
Address:		2525 Lemond Street SW Owatonna, MN 55060		1600 Division Road West Warwick, RI 02893		1950 Moorhen Way Lutz, FL 33558	
Phone Number:		855-500-2749		800-667-9363		678-234-1124	

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Athletic Clothing and Equipment - Bid #18-0023

Opened: June 8, 2017 at 2:00 p.m.

Manufacturer		OLC Team Sports					Promaxima		
		% Discount from MSRP		Dealer Price List (1-4)	Dealer Price % Discount or Addition <u>Circle one (+ or -)</u>		% Discount from MSRP		
		Stock Product	Customized Product		Stock Product	Customized Product	Stock Product	Customized Product	
60	VS ATHLETICS - Clothing	REJECT							
61	VS ATHLETICS - Equipment	REJECT							
62	WILSON - Clothing	REJECT CUSTOM							
63	WILSON - Equipment	REJECT CUSTOM							
64	WORTH - Clothing								
65	WORTH - Equipment	REJECT CUSTOM							
66	Additional Mfr:	Badger Sportswear							Promaxima
	MSRP:	40%	40%					1-30%	1-30%
67	Additional Mfr:	Champro Sports							
	MSRP:	35%	35%						
68	Additional Mfr:	Mizuno							
	MSRP:	20%	20%						
Clothing sizes considered standard:		S,M,L,XL,XXL							
Clothing sizes considered non-standard:		3XL-5XL							
Addl cost per manufacturer for non-standard sizes:		10% stock, 10% custom							
VENDOR SERVICE REPRESENTATIVE									
Contact during regular hours:							8:00 - 5:00		
Name:		Stephen Benson					Promaxima		
Address:		4717 NE 12th Avenue Oakland Park, FL 33334					5310 Ashbrook Drive Houston, TX 77081		
Phone Number:		954-588-1243					713-667-9606		

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Athletic Clothing and Equipment - Bid #18-0023

Opened: June 8, 2017 at 2:00 p.m.

Manufacturer		Pyramid School Products		Riddell		Rogers Athletic Company	
		% Discount from MSRP		% Discount from MSRP		% Discount from MSRP	
		Stock Product	Customized Product	Stock Product	Customized Product	Stock Product	Customized Product
60	VS ATHLETICS - Clothing	REJECT					
61	VS ATHLETICS - Equipment	REJECT					
62	WILSON - Clothing	REJECT CUSTOM					
63	WILSON - Equipment	REJECT CUSTOM	25%				
64	WORTH - Clothing						
65	WORTH - Equipment	REJECT CUSTOM	25%				
66	Additional Mfr:						
	MSRP:						
67	Additional Mfr:						
	MSRP:						
68	Additional Mfr:						
	MSRP:						
Clothing sizes considered standard:		S,M,L,XL				N/A	
Clothing sizes considered non-standard:		XXL, XXXL, XXXXL, XXXXXL				N/A	
Addl cost per manufacturer for non-standard sizes:		15%					
VENDOR SERVICE REPRESENTATIVE							
Contact during regular hours:				8:00 - 5:00 p.m.			
Name:		Kenneth Miller		Scottie Bryant		Nathan Yarhouse	
Address:		6510 North 54th Street Tampa, FL		7501 Performance Ln Ridgeville, OH 44039		3760 West Ludington Drive Farwell, MI 48622	
Phone Number:		800-792-2644 x 225		239-784-6199		800-248-0270 x 840	

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Athletic Clothing and Equipment - Bid #18-0023

Opened: June 8, 2017 at 2:00 p.m.

Manufacturer		S&S Worldwide		Varsity Spirit Fashion				
		% Discount from MSRP		% Discount from MSRP		Dealer Price List (1-4)	Dealer Price % Discount or Addition Circle one (+ or -)	
		Stock Product	Customized Product	Stock Product	Customized Product		Stock Product	Customized Product
60	VS ATHLETICS - Clothing	REJECT						
61	VS ATHLETICS - Equipment	REJECT						
62	WILSON - Clothing	REJECT CUSTOM						
63	WILSON - Equipment	REJECT CUSTOM						
64	WORTH - Clothing							
65	WORTH - Equipment	REJECT CUSTOM						
66	Additional Mfr:	Spectrum						
	MSRP:	20%	N/A					
67	Additional Mfr:	S&S						
	MSRP:	20%	N/A					
68	Additional Mfr:							
	MSRP:							
Clothing sizes considered standard:								
Clothing sizes considered non-standard:				Standard - XS-3XL Non-standard - 3XL - 6XL				
Addl cost per manufacturer for non-standard sizes:				10% stock/custom				
VENDOR SERVICE REPRESENTATIVE								
Contact during regular hours:				9:00 a.m. - 5:00 p.m. (CST)				
Name:		Lisa Tripoli		Cathy Ray				
Address:		75 Mill Street Colchester, CT 06415		6745 Lenox Center Court, Suite 300 Bid Department Memphis, TN 38115				
Phone Number:		800-243-9232 x 2556		800-533-8022 x 5827				

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Athletic Clothing and Equipment - Bid #18-0023

Opened: June 8, 2017 at 2:00 p.m.

	Allen Sports Center		Aluminum Athletic Equipment Company		Ball & Shoe Sports	
Manufacturer	% Discount from MSRP		% Discount from MSRP		% Discount from MSRP	
	Stock Product	Customized Product	Stock Product	Customized Product	Stock Product	Customized Product
Emergency contact for after hours, weekends, holidays:						
Name:	Don Bates				Dave Ruth	
Address:	6585 Seminole Boulevard Seminole, FL 33772				717 Cattlemen Road Sarasota. FL 34232	
Phone Number:	727-480-6177				941-462-4355	
Notes:			*Delivered pricing for UPS items over \$50 and motor freight items over \$650. Exclusions: PV/HJ Crossbars, Vaulting Poles, Portable Press Box/Donkey's, MBS-40/MBS-35, FBS-40/FBS-35. Please use AAE Bid ref No 170474 when ordering!			
Contact:	Don Bates		Tom Syron		Jeff Howard	
Address:	6585 Seminole Blvd.		1000 Enterprise Drive		717 Cattlemen Road	
	Seminole, FL 33772		Royersford, PA 19468		Sarasota, FL 34232	
Phone:	727-397-0421		800-523-5471		941-921-5727	
Fax:	727-392-8574		610-825-2378			
Federal ID#:	59-1773377		23-2270684			
Email:	dbates@allensports.com		toms@AAEsports.com		ballandshoe@earthlink.net	

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Athletic Clothing and Equipment - Bid #18-0023

Opened: June 8, 2017 at 2:00 p.m.

Manufacturer	BSN Sports, Passon's Sports, & US Games		Gilman Gear				
	% Discount from MSRP		% Discount from MSRP		Dealer Price List (1-4)	Dealer Price % Discount or Addition <u>Circle one (+ or -)</u>	
	Stock Product	Customized Product	Stock Product	Customized Product		Stock Product	Customized Product
Emergency contact for after hours, weekends, holidays:							
Name:	Ryan McCracken		Sales Department				
Address:	PO Box 49 Jenkintown, PA 19046		1 Commerce Park Road				
Phone Number:	800-445-9446		800-889-7334				
Notes:	* item 24 (Gear Pro Tech)						
Contact:	Ryan McCracken		Nadine Parker				
Address:	PO Box 49 Jenkintown, PA 19046		30 Gilman Road, PO Box 97 Gilman, CT 06336				
Phone:	800-445-9446		860-889-7334				
Fax:	800-523-5112		860-823-1859				
Federal ID#:	47-2460272		06-0623419				
Email:	passonsbid@bsnsports.com		sales@gilmangear.com				

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Athletic Clothing and Equipment - Bid #18-0023

Opened: June 8, 2017 at 2:00 p.m.

	Gopher Sport		MFAC, LLC		Neff Motivation, Inc.	
Manufacturer	% Discount from MSRP		% Discount from MSRP		% Discount from MSRP	
	Stock Product	Customized Product	Stock Product	Customized Product	Stock Product	Customized Product
Emergency contact for after hours, weekends, holidays:						
Name:			Holly Thompson		Shaun Helmey	
Address:			1600 Division Road West Warwick, RI 02893		1950 Moorhen Way Lutz, FL 33558	
Phone Number:			800-667-9363		678-234-1124	
Notes:			10% Excludes: Sales, Pits, Hurfles, Pole Vault Poles, Crossbars, Timing Systems, Software, Cardio Equip, Weight Equip, In-ground Equip. Items requiring special shipping or truck shipment by common carrier. Other exclusions may apply.			
Contact:	Trent Spatenka		Brittany Santiago		Betsy Hesson	
Address:	2525 Lemond Street SW		1600 Division Road		645 Pine Street, PO Box 218	
	Owatonna, MN 55060		West Warwick, RI 02893		Greenville, OH 45331	
Phone:	800-533-0446		800-556-7464		800-232-6333	
Fax:	888-319-7452		800-682-6950		800-544-9030	
Federal ID#:	41-1796468		26-2148521		34-4377440	
Email:	bids@gophersport.com		mfathletic@mfathletic.com		bids@neffco.com	

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Athletic Clothing and Equipment - Bid #18-0023

Opened: June 8, 2017 at 2:00 p.m.

Manufacturer	OLC Team Sports					Promaxima	
	% Discount from MSRP		Dealer Price List (1-4)	Dealer Price % Discount or Addition <u>Circle one (+ or -)</u>		% Discount from MSRP	
	Stock Product	Customized Product		Stock Product	Customized Product	Stock Product	Customized Product
Emergency contact for after hours, weekends, holidays:						N/A	
Name:	Stephen Benson						
Address:	4717 NE 12th Avenue Oakland Park FL 33334						
Phone Number:							
Notes:	* Item 15 (Game Gear)						
Contact:	Stephen Benson					Greg Spire	
Address:	4717 NE 12th Avenue Oakland Park, FL 33334					5310 Ashbrook Drive Houston, TX 77081	
Phone:	954-938-3440					713-667-9606	
Fax:	954-938-3439					713-667-9941	
Federal ID#:	20-3847843					76-0578028	
Email:	stephen@olcsolutions.com					greg@promaxima.com	

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Athletic Clothing and Equipment - Bid #18-0023

Opened: June 8, 2017 at 2:00 p.m.

	Pyramid School Products		Riddell		Rogers Athletic Company	
Manufacturer	% Discount from MSRP		% Discount from MSRP		% Discount from MSRP	
	Stock Product	Customized Product	Stock Product	Customized Product	Stock Product	Customized Product
Emergency contact for after hours, weekends, holidays:						
Name:	Kenneth Miller				Joel Brown	
Address:	6510 North 54th Street Tampa, FL				1228 Bensbrooke Drive Wesley Chapel, FL 33543	
Phone Number:	800-792-2644 x 225				561-430-0486	
Notes:	*\$50 minimum for prepaid freight on all vendors. Reference #180-0023 (Sarasota) on all Purchase Orders.		Vendor Bid Number 128514 must appear on all purchase orders from districts and schools.		Deviation: Shipping charges not included in catalog (msrp) discount pricing. Please call 800-248-0270 for accurate shipping charges on an order by order basis	
Contact:	Ronald Schreiber		Scottie Bryant		Nathan Yarhouse	
Address:	6510 North 54th Street		7501 Performance Lane		3760 West Ludington Drive	
	Tampa, FL 33610		North Ridgeville, OH 44039		Farwell, MI 48622	
Phone:	800-792-2644		440-353-4600		800-248-0270	
Fax:	813-621-7688		440-353-8601		888-549-9659	
Federal ID#:	59-0932660		34-1688715		38-1917163	
Email:	biddept@pyramidsp.com		sbryant@riddellsales.com		nyarhouse@rogersathletic.com	

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Athletic Clothing and Equipment - Bid #18-0023

Opened: June 8, 2017 at 2:00 p.m.

Manufacturer	S&S Worldwide		Varsity Spirit Fashion				
	% Discount from MSRP		% Discount from MSRP		Dealer Price List (1-4)	Dealer Price % Discount or Addition Circle one (+ or -)	
	Stock Product	Customized Product	Stock Product	Customized Product		Stock Product	Customized Product
Emergency contact for after hours, weekends, holidays:							
Name:	Lisa Tripoli		Kathy Sumner				
Address:	75 Mill Street Colchester, CT 06415		C/O 6745 Lenox Center Court, Suite 300 Bid Department Memphis, TN 38115				
Phone Number:	800-642-7354 x2556		239-440-8890				
Notes:	<p>Additional Mfg. Spectrum and S&S 20% off CURRENT LIST PRICE at time of order placement. Not to be combined with sales prices, offer codes, Internet specials, or quantity breaks.</p> <p>FOB/Dropship items are not eligible for free shipping. Truck shipments are not eligible for free inside delivery/liftgate. Installation/assembly are not provided.</p>		<p>Varsity's "custom" uniforms are made to order in any size required * no additional charge - in stock available sizes vary per item and are noted in our catalog.</p>				
Contact:	Jenna Schall		Cathy Ray				
Address:	75 Mill Street Colchester, CT 06415		6745 Lenox Center Court, Suite 300 Memphis, TN 38115				
Phone:	800-243-9232		800-533-8022 x 5827				
Fax:	800-432-2842						
Federal ID#:	06-0520020		47-2460272				
Email:	bids@ssww.com		oebids@varsity.com				
	<p>Recorded by: CJ Gehrdes</p> <p>Witnessed by: Joyce E. Haney</p>						

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA
JUSTIFICATION FOR AWARD TO OTHER THAN APPARENT LOW BIDDER

Athletic Clothing and Equipment - Bid #18-0023

Opened: June 8, 2017 at 2:00 p.m.

ITEM	MANUFACTURER	VENDOR	REASON FOR NOT AWARDING
1	AAE - Equipment	Aluminum Athletic Equipment	Bid received from Aluminum Athletic Equipment qualified bid with shipping charge requirements. Reject stock category. No other bids received. Reject customized category. No bids received.
2	ADAMS - Equipment		Reject item. No bids received
3	ADIDAS - Clothing	Allen Sports Center	Awarded stock and customized categories to OLC Team Sports as overall best discount.
5	ALL STAR - Clothing		Reject customized category. No bids received.
7	ASICS - Clothing	BSN Sports, Passon's Sports, & US Games	Awarded stock category to Ball & Shoe Sports per bidder's preference.
		Allen Sports Center	Awarded stock and customized categories to Ball & Shoe Sports per tie bid procedure.
8	ATEC - Equipment	Pyramid School Products	Bid received from Pyramid School Products qualified bid by requiring \$50 minimum for prepaid freight on all vendors. Awarded stock category to BSN Sports, Passon's Sports, & US Games. Reject customized category. No bids received.
10	AUGUSTA - Clothing	BSN Sports, Passon's Sports, & US Games	Awarded stock category to Ball & Shoe Sports per bidder's preference.
11	BADEN SPORTS - Equipment	Pyramid School Products	Bid received from Pyramid School Products qualified bid by requiring \$50 minimum for prepaid freight on all vendors. Awarded stock and custom categories to BSN Sports, Passon's Sports, & US Games.
15	COBBLESTONES - Clothing	OLC Team Sports	Tie Bid. Awarded stock category to Allen Sports Center per tie bid procedure.
16	CRAMER - Clothing		Reject customized category. No bids received.
17	CRAMER - Equipment	Gopher Sport	Award stock category to BSN Sports, Passon's Sports, & US Games per tie bid procedure. Reject customized category. No bids received.
20	DUDLEY SPORT - Equipment		Reject customized category. No bids received.
21	DYNAMIC - Clothing	Allen Sports Center	Tie Bid. Awarded stock and custom categories to Ball & Shoe Sports as per tie bid procedure.
22	EASTON - Equipment		Reject customized category. No bids received.
23	FIRST PLACE - Equipment		Reject customized category. No bids received.
24	GEAR (2000) PRO-TEC - Equipment		Reject customized category. No bids received.
25	GILL - Equipment		Reject customized category. No bids received.
26	GILMAN - Equipment	Gilman Gear	Tie Bid. Awarded stock category to BSN Sports, Passon's Sports, & US Games per tie bid procedure. Reject customized category. No bids received. Incorrect dealer price submitted. Vendor withdrew bid from the dealer price column.
27	HOLLOWAY - Clothing	BSN Sports, Passon's Sports, & US Games	Awarded stock category to Allen Sports Center per bidder's preference.
28	JUGS - Equipment		Reject customized category. No bids received.

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA
JUSTIFICATION FOR AWARD TO OTHER THAN APPARENT LOW BIDDER

Athletic Clothing and Equipment - Bid #18-0023

Opened: June 8, 2017 at 2:00 p.m.

ITEM	MANUFACTURER	VENDOR	REASON FOR NOT AWARDING
29	KWIK GOAL - Equipment	Pyramid School Products	Bid received from Pyramid School Products qualified bid by requiring \$50 minimum for prepaid freight on all vendors. Awarded stock category to Allen Sports Center. Reject customized category. No bids received.
30	MAJESTIC ATHLETIC - Clothing	BSN Sports, Passon's Sports, & US Games	Awarded stock category to Ball & Shoe Sports per bidder's preference.
32	MIKASA - Equipment		Reject customized category. No bids received.
33	NEW ERA - Clothing		Reject customized category. No bids received.
35	PORT-A-PIT - Equipment		Reject customized category. No bids received.
36	PRO DOWN - Equipment		Reject customized category. No bids received.
37	RAWLINGS - Clothing	Allen Sports Center	Tie Bid. Awarded stock and custom categories to Ball & Shoe Sports per tie bid procedure.
43	ROGERS ATHLETIC - Equipment	Rogers Athletic Company	Tie Bid. Awarded stock and custom categories to BSN Sports, Passon's Sports, & US Games per tie bid procedure. Vendor qualified bid with shipping requirements.
50	SPAULDING - Equipment	Gopher Sport	Tie Bid. Awarded stock category to BSN Sports, Passon's Sports & US Games per tie bid procedure.
52	SPORT-TEK - Clothing	OLC Team Sports	Awarded stock and customized categories to BSN Sports, Passon's Sports, & US Games as overall best discount.
53	TACHIKARA - Equipment	Pyramid School Products	Bid received from Pyramid School Products qualified bid by requiring \$50 minimum for prepaid freight on all vendors. Awarded stock category to OLC Team Sports. Reject customized category. No bids received.
54	TONIX - Clothing	Allen Sports Center	Award stock category to Ball & Shoe Sports per bidder's preference.
		OLC Team Sports	Tie Bid. Awarded stock category to Ball & Shoe Sports per tie bid procedure.
55	UCS - Equipment		Reject customized category. No bids received.
56	UHL Sport - Equipment		Reject item. No bids received
57	UNDER ARMOUR - Clothing	BSN Sports, Passon's Sports, & US Games	Awarded stock category to Allen Sports Center per bidder's preference.
58	UNIVERSAL - Clothing		Reject item. No bids received
60	VS ATHLETICS - Clothing		Reject item. No bids received
61	VS ATHLETICS - Equipment		Reject item. No bids received
62	WILSON - Clothing		Reject customized category. No bids received.
63	WILSON - Equipment	Allen Sports Center	Evaluated MSRP discount vs dealer mark-up. Best price awarded to OLC Team Sports for stock category. Reject custom category. No bids received.
65	WORTH - Equipment	Pyramid School Products	Bid received from Pyramid School Products qualified bid by requiring \$50 minimum for prepaid freight on all vendors. Awarded stock category to Gopher Sport. Reject customized category. No bids received.
66	VARSITY SPIRIT - Clothing	Varsity Spirit	Clarified dealer percentage bid for customized category. Placed in error. Awarded stock and customized categories to Varsity Spirit under discount from MSRP.