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**MEMORANDUM**

**TO: Members of the School Board  
Dr. Todd Bowden, Superintendent  
Mitsi Corcoran, Assistant Superintendent Chief Financial Officer**

**FROM: Carol A. Lichon, CPPO, Director of Materials Management**

**TITLE: APPROVAL TO AWARD BID #18-0017 FOR FIRE ALARM  
INSPECTION AND MAINTENANCE SERVICE**

Bids to provide 'Fire Alarm Inspection and Maintenance Service' were received from two vendors on June 7, 2017. The bid of AFA Protection Systems, Inc., for fire alarm inspections and Commercial Electrical Systems Company for fire alarm maintenance services were the best low bids meeting the advertised specifications based on a sealed scenario. This bid is for a period of three years with an option to renew for two additional one-year periods. The funds for these purchases are contained in the transfer from capital budget allocated to the Facilities Services Department.

**Requested by:**  
Jody Dumas

"Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes."

Posting Date: 07/11/2017

**Fiscal Impact:**  
Not to exceed  
\$1,200,000.00  
for a three-year period

**Recommended Motion:** That the bids of AFA Protection Systems, Inc., and Commercial Electrical Systems Company, for 'Fire Alarm Inspection and Maintenance Service' in an amount not to exceed \$1,200,000.00 for a period of three years, be approved as presented.

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Fire Alarm Inspection & Maintenance Services - Bid #18-0017

Opened on June 7, 2017 at 2:00 p.m.

INSPECTION AND TESTING (The Contractor who is awarded this portion of bid will not be awarded the maintenance and repairs.) The bid contract price shall be inclusive of all inspections, tests, and materials per the bid specifications.				AFA Protection Systems, Inc.	Commercial Electrical Systems, Co.
Item #	Location	Panel Type	Device Count	Annual Price	Annual Price
1	Alta Vista Elementary 1050 S Euclid Avenue Sarasota, FL 34237	Siemens MXL	314	<b>\$1,064.70</b>	\$2,300.00
2	Alta Vista Elementary - West 1085 South Shade Avenue Sarasota, FL 34237	Simplex 4100U	74	<b>\$153.79</b>	\$500.00
3	Ashton Elementary 5110 Ashton Road Sarasota, FL 34233	Silent Knight 5820XL	305	<b>\$606.94</b>	\$3,700.00
4	Atwater Elementary 4701 Huntsville Avenue North Port, FL 34288	Silent Knight 5820XL	338	<b>\$1,049.10</b>	\$3,200.00
5	Bay Haven School of Basics Plus 2901 W Tamiami Circle Sarasota, FL 24234	Silent Knight IFP-2000	127	<b>\$987.68</b>	\$2,000.00
6	Booker High 3201 N Orange Avenue Sarasota, FL 34234	Simplex 4100ES	569	<b>\$1,182.19</b>	\$3,000.00
7	Booker Middle 2250 Myrtle Street Sarasota, FL 34234	Simplex 4100ES	495	<b>\$1,499.07</b>	\$4,000.00
8	Brentwood Elementary 2500 Vinson Avenue Sarasota, FL 34232	Silent Knight 5820XL	438	<b>\$987.68</b>	\$4,000.00
9	Brookside Middle 3636 S Shade Avenue Sarasota, FL 34239	Siemens MXL	533	<b>\$1,182.19</b>	\$3,800.00
10	Cranberry Elementary 2775 Shalimar Terrace North Port, FL 34286	Siemens MXL	377	<b>\$829.24</b>	\$3,600.00

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Item #	Location	Panel Type	Device Count	Annual Price	Annual Price
11	Emma E Booker Elementary 2350 Dr Martin Luther King Jr Way Sarasota, FL 34234	Simplex	241	<b>\$647.89</b>	\$2,800.00
12	Englewood Elementary 150 N McCall Road Englewood, FL 34223	Silent Knight 5820XL	186	<b>\$444.11</b>	\$2,200.00
13	Fruitville Elementary 601 Honore Avenue Sarasota, FL 34232	Silent Knight 5820XL	488	<b>\$923.81</b>	\$3,900.00
14	Garden Elementary 700 Center Road Venice, FL 34285	Simplex 4020	276	<b>\$519.68</b>	\$2,800.00
15	Glenallen Elementary 7050 Glenallen Boulevard North Port, FL 34287	Simplex 4100U	430	<b>\$852.15</b>	\$3,800.00
16	Gocio Elementary 3450 Gocio Road Sarasota, FL 34235	Simplex 4100ES	326	<b>\$878.47</b>	\$2,500.00
17	Gulf Gate Elementary 6500 S Lockwood Ridge Sarasota, FL 34231	Siemens MXLIQ	302	<b>\$785.85</b>	\$2,500.00
18	Heron Creek Middle 6501 W Price Boulevard North Port, FL 34286	Siemens MXL	575	<b>\$1,317.72</b>	\$3,900.00
19	Lakeview Elementary 7299 Proctor Road Sarasota, FL 34241	Simplex 4020	247	<b>\$513.34</b>	\$2,800.00
20	Lamarque Elementary 3415 Lamarque Avenue North Port, FL 34287	Simplex 4100U	261	<b>\$585.00</b>	\$2,600.00

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21	Laurel-Nokomis 1900 E Laurel Road Nokomis, FL 34275	Simplex 4100ES	665	<b>\$1,625.81</b>	\$4,500.00
22	McIntosh Middle 701 S McIntosh Road Sarasota, FL 34232	Simplex 4100U	353	<b>\$690.79</b>	\$3,950.00
23	North Port High 6400 W Price Boulevard North Port, FL 34291	Simplex 4100	869	<b>\$2,372.66</b>	\$6,000.00
24	North Port High 6400 W Price Boulevard, Building 15 North Port, FL 34286	Silent Knight 5820XL	20	<b>\$114.08</b>	\$350.00
25	Oak Park School 7285 Proctor Road Sarasota, FL 34241	Simplex 4100U	434	<b>\$1,154.40</b>	\$4,100.00
26	Phillippi Shores Elementary 4747 S Tamiami Trail Sarasota, FL 34231	Edwards System	292	<b>\$438.75</b>	\$2,800.00
27	Pine View School 1 Python Path Osprey, FL 34229	Simplex 4100U	644	<b>\$1,536.60</b>	\$6,000.00
28	Riverview High One Ram Way Sarasota, FL 34231	Siemens XLS (9)	749	<b>\$1,658.48</b>	\$5,000.00
29	Riverview High Field House One Ram Way Sarasota, FL 34231	Silent Knight 5820XL	19	<b>\$115.54</b>	\$300.00
30	Sarasota High 1000 S School Avenue Sarasota, FL 34237	Simplex 4100	836	<b>\$2,181.56</b>	\$5,000.00

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Item #	Location	Panel Type	Device Count	Annual Price	Annual Price
31	Sarasota Middle 4826 Ashton Road Sarasota, FL 34233	Siemens XLS	500	<b>\$1,381.57</b>	\$3,500.00
32	Southside Elementary 1901 Webber Street Sarasota, FL 34239	Simplex (X2) 4100U	352	<b>\$526.50</b>	\$3,000.00
33	Suncoast Polytechnical High School 4650 Beneva Road Sarasota, FL 34233	Siemens XLS	188	<b>\$310.54</b>	\$2,000.00
34	Suncoast Technical College - STC 4748 Beneva Road Sarasota, FL 34233	Siemens XLS	254	<b>\$419.74</b>	\$2,500.00
35	Suncoast Technical College - STC Emergency Vehicle Ops Course 6664 West Price Boulevard North Port, FL 34286	Silent Knight 5820XL	8	<b>\$82.39</b>	\$300.00
36	Suncoast Technical College - STC Fire Science Academy 794 Circus Boulevard Sarasota, FL 34232	Silent Knight 5820XL	49	<b>\$143.33</b>	\$300.00
37	Suncoast Technical College - STC McIntosh Agriculture 701 S McIntosh Road Sarasota, FL 34232	Silent Knight 5820XL	17	<b>\$105.30</b>	\$300.00
38	Suncoast Technical College - STC Newtown Instructional Service Center 2400 Colson Ave. Sarasota, FL 34234	Silent Knight 5820XL	12	<b>\$84.83</b>	\$300.00
39	Suncoast Technical College - STC Police Academy 4748 Beneva Road Sarasota, FL 34233	Siemens XLS	32	<b>\$225.23</b>	\$300.00

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Item #	Location	Panel Type	Device Count	Annual Price	Annual Price
40	Suncoast Technical College - STC Venice High School, Building 30 409 Bahama St. Venice, FL 34285	Siemens XLS	38	<b>\$146.74</b>	\$300.00
41	Tatum Ridge Elementary 4100 Tatum Road Sarasota, FL 34240	Siemens MXL	411	<b>\$780.49</b>	\$4,200.00
42	Taylor Ranch Elementary 2500 Taylor Ranch Trail Venice, FL 34293	Simplex 4100U	265	<b>\$716.14</b>	\$2,500.00
43	Toledo Blade Elementary 1201 Geranium Avenue North Port, FL 34288	Silent Knight 5820XL	262	<b>\$450.94</b>	\$2,600.00
44	Triad 4430 Beneva Road Sarasota, FL 34233	Silent Knight 5207	68	<b>\$291.04</b>	\$500.00
45	Triad South (YMCA) 1130 Indian Hills Boulevard Venice, FL 34293	Silent Knight 5820XL	86	<b>\$329.55</b>	\$800.00
46	Tuttle Elementary 2863 – 8th Street Sarasota, FL 34237	Siemens MXL	288	<b>\$670.80</b>	\$2,500.00
47	Venice Elementary 150 East Miami Avenue Venice, FL 34285	Simplex 4100U	246	<b>\$478.73</b>	\$2,500.00
48	Venice High #1 Indian Avenue Venice, FL 34285	Siemens XLS	542	<b>\$1,738.92</b>	\$5,100.00
49	Venice High Baseball/Softball Complex #1 Indian Avenue, Building 51 Venice, FL 34285	Concessions 1 & 2 - Silent Knight SK4	11	<b>\$99.94</b>	\$300.00

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Item #	Location	Panel Type	Device Count	Annual Price	Annual Price
50	Venice High Baseball/Softball Complex #1 Indian Avenue, Building 52 Venice, FL 34285	Concessions 1 & 2 - Simplex 4005	8	<b>\$101.00</b>	\$300.00
51	Venice High Wellness Center #1 Indian Avenue, Building 54 Venice, FL 34285	Silent Knight SK4	11	<b>\$99.94</b>	\$300.00
52	Venice Middle 1900 Center Road Venice, FL 34292	Simplex 4100ES	288	<b>\$1,005.23</b>	\$2,000.00
53	Wilkinson Elementary 3400 Wilkinson Road Sarasota, FL 34231	Simplex 4100U	306	<b>\$590.85</b>	\$2,500.00
54	Woodland Middle School 2700 Panacea Boulevard North Port, FL 34289	Siemens XLS	316	<b>\$691.27</b>	\$2,500.00
55	Central Administration 1950 Landings Boulevard Sarasota, FL 34231	Silent Knight Farenhyt IFP 2000	52	<b>\$102.38</b>	\$400.00
56	Central Administration 1960 Landings Boulevard Sarasota, FL 34231	Silent Knight Farenhyt IFP 2000	79	<b>\$117.00</b>	\$500.00
57	Central Administration 1970 Landings Boulevard Sarasota, FL 34231	Silent Knight Farenhyt IFP 2000	83	<b>\$119.93</b>	\$600.00
58	Central Administration 1980 Landings Boulevard Sarasota, FL 34231	Simplex 4005	33	<b>\$118.47</b>	\$400.00
59	Construction Services 4752 Beneva Road, Building 29 Sarasota, FL 34233	Silent Knight 5820XL	49	<b>\$140.40</b>	\$500.00

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Item #	Location	Panel Type	Device Count	Annual Price	Annual Price
60	Construction Services 7895 Fruitville Road Sarasota, FL 34240	Simplex	8	<b>\$80.44</b>	\$400.00
61	FAB Lab 4452 Beneva Road Sarasota, FL 34233	Silent Knight 5820XL	34	<b>\$140.40</b>	\$600.00
62	Facilities Services 7889 Fruitville Road Sarasota, FL 34240	Silent Knight 5820XL	60	<b>\$184.28</b>	\$700.00
63	Facilities Services - Central Offices 4460 Beneva Road, Building 27 Sarasota, FL 34231	Silent Knight 5820XL	62	<b>\$205.24</b>	\$800.00
64	Facilities Services North (Zone 1 & 3) 701 McIntosh Rd. Sarasota, FL 34232	Silent Knight 5820XL	19	<b>\$104.81</b>	\$400.00
65	Facilities Services (Zone 5) 2290 Laurel Rd. Nokomis, FL 34275	Siemens FS-250	25	<b>\$113.10</b>	\$400.00
66	Media Warehouse 925 Brink Ave. Sarasota, FL 34237	Silent Knight 5820XL	28	<b>\$128.70</b>	\$400.00
67	Purchasing, Educational Service Center 101 Old Venice Road, Building 7 Osprey, FL 34229	Silent Knight 5820XL	201	<b>\$611.33</b>	\$1,800.00
68	Technology, Educational Service Center 351 Old Venice Road, Building 9 Osprey, FL 34229	Siemens XLS	68	<b>\$288.60</b>	\$1,500.00
69	Transportation, Educational Service Center 301 Old Venice Road Osprey, FL 34229	Silent Knight 5820XL	122	<b>\$350.51</b>	\$1,200.00
70	Transportation - 17th St 4740 17th Street Sarasota, FL 34235	Silent Knight 5808	10	<b>\$102.86</b>	\$400.00

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71	Transportation - South County Bus Depot 2080 Citizens Parkway North Port, FL 34288	Silent Knight 5820 XL	24	<b>\$98.48</b>	\$400.00
72	Transportation - Taylor 5330 South Tamiami Trail Venice, FL 34293	GE FireworX	18	<b>\$95.55</b>	\$400.00
MAINTENANCE OR REPAIR SERVICES (The Contractor who is awarded this portion of bid will not be awarded the inspection portion of the bid.) After the inspection reports are provided by the inspection Contractor or when fire alarm capacity, panel programming, or fire alarm wiring is required, services may be requested to install this capacity or provide services. Maintenance/repair services will be paid as indicated below. All invoices must be itemized.					
Labor Rate - Cost Per Hour as indicated below					
73					
a	Hourly rate for standard working hours (Monday through Friday from 7:00 A.M. to 5:00 P.M.).			\$95.00	<b>\$89.00</b>
b	Hourly rate for non-standard working hours (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday).			\$120.00	<b>\$130.00</b>
Material Costs - Net Cost Plus Markup.					<b>*Siemens Parts at Siemens published trade net pricelist plus 10%. All other parts 10%</b>
74	This category is used when the Contractor must purchase materials to complete the job. Materials are to be billed at net cost. Include a percentage allowed for overhead and profit. A MAXIMUM OF 10% MARKUP will be allowed. Indicate this percentage to the right. (No markup of sales tax allowed). A copy of the itemized materials invoice from the Contractor's supplier must be included with all billings to the SBSC for materials. NOTE: During a declared disaster situation no mark-up will be permitted, only actual cost of materials.			10%	<b>10%</b>

