



MEMORANDUM

TO: Members of the School Board
Lori White, Superintendent
Mitsi Corcoran, Chief Financial Officer

FROM: Carol A. Lichon, CPPO, Director of Materials Management

TITLE: APPROVAL TO AWARD BID #17-0003 FOR FRESH PRODUCE

Bids to provide 'Fresh Produce' were received on June 14, 2016 from one vendor. The bid of Charles Bliss Produce was the best low bid meeting the advertised specifications. This bid is for a period of one year beginning August 1, 2016 with the option to renew for two additional one-year periods. The funds for these purchases are contained in the budget allocated to Food and Nutrition Services Department.

Requested by:
Beverly Girard

"Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes."

Posting Date: 07/12/2016

Fiscal Impact:
Not to exceed
\$615,000.00

Recommended Motion: That the bid of Charles Bliss Produce for 'Fresh Produce' in an amount not to exceed \$615,000.00, be approved as presented.

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Fresh Produce - Bid #17-0003

Opened June 14, 2016 at 1:00 p.m.

				Charles Bliss Produce	
1	2	3	4	5	6
Item #	Description	Unit	Annual Estimated Quantity	Unit Cost	Extended Cost
PRECUT/PREPACKAGED					
1	Apples, Sliced, Precut/Prepackaged: 100/2 oz. bags, First Quality, ready to eat.	case	5000	\$18.00	\$90,000.00
	Brand			Peterson Farms	
	How Packed			100/2 oz. bags per case	
2	Broccoli Florets, Precut/Prepackaged: 4/3 lb. bags, First Quality, washed, ready to eat.	case	1400	\$16.50	\$23,100.00
	Brand			Taylor Farms	
	How Packed			4/3 lb. bags in each case	
3	Carrots, Baby Peeled, Precut/Prepackaged: 2 oz. bags, First Quality, washed, ready to eat.	case	2500	\$14.50	\$36,250.00
	Brand			Grimmway Farms	
	How Packed			100/2 oz. bags per case	
4	Carrots, Baby Peeled, Precut/Prepackaged: 4/5 lb. bags, First Quality, washed, ready to eat.	case	100	\$14.50	\$1,450.00
	Brand			Grimmway Farms	
	How Packed			4/5 lb. bags per case	
5	Lettuce, Iceberg, Shredded Coarse for Sandwiches and Garnish, Precut/Prepackaged: 4/5 lb. bags, First Quality, washed, sulfite-free, packaged in gas permeable package, code dated.	case	50	\$14.25	\$712.50
	Brand			Taylor Farms	
	How Packed			4/5 lb. bags per case	
6	Spinach, Precut/Prepackaged: 12/10 oz. bags per case, stemmed and washed, ready to eat, sulfite-free, packaged in gas permeable package, code dated.	case	225	\$15.50	\$3,487.50
	Brand			U.S.	
	How Packed			12/10 oz. bags per case	
7	Apples, Red Delicious: 125 count, 40 lbs. minimum per full container with tray packs, Northwest, U.S. Fancy/Extra Fancy Grades.	case	200	\$14.50	\$2,900.00
	Brand			Washington/Eastern U.S. Extra Fancy	
	How Packed			125/138 depending on availability and	
8	Bananas: 150 count, petite.	case	1300	\$12.00	\$15,600.00
	Brand			Del Monte	
	How Packed			150 count per case	
9	Celery, Stalk: 6 count, approximately 10 lbs., First Quality.	6/count	600	\$3.50	\$2,100.00
	Brand			U.S.	
	How Packed			6 count per bag	
10	Cucumbers: 6" minimum, 5 lb. bag.	bag	1050	\$3.50	\$3,675.00
	Brand			U.S.	
	How Packed			6 count per bag	

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Item #	Description	Unit	Annual Estimated Quantity	Unit Cost	Extended Cost
REGULAR PACK					
11	Grapes, Seedless Red: 18-23 lbs. per case, U. S. Grade No. 1.	case	2900	\$12.50	\$36,250.00
	Brand			U.S./South America	
	How Packed			18-23 lbs. per case	
12	Lettuce, Romaine: chopped, 6 count, 2 lb. bags/case	case	2400	\$14.50	\$34,800.00
	Brand			Taylor Farms	
	How Packed			6/2 lb. bags per case	
13	Onions, Yellow: 10 lb. bag, medium size, U.S. Grade No. 1.	bag	200	\$3.50	\$700.00
	Brand			U.S.	
	How Packed			10 lb. in each bag	
14	Onions, Yellow: 50 lb. bag, medium size, U.S. Grade No. 1.	bag	50	\$16.75	\$837.50
	Brand			U.S.	
	How Packed			50 lb. per bag	
15	Oranges: 125 count, 40-42 lbs. minimum per full case, U.S. Grade No. 1.	case	400	\$11.75	\$4,700.00
	Brand			Florida/California (season availability)	
	How Packed			125/138 counts in each case	
16	Peppers, Sweet, Green: minimum 2 1/2", 5 lb. bag, U.S. Grade No. 1.	bag	350	\$2.50	\$875.00
	Brand			U.S. (Florida during season availability)	
	How Packed			5 lb. in each bag	
17	Potatoes, Bakers: 100 count, U.S Grade No. 1.	case	500	\$9.00	\$4,500.00
	Brand			Jones/Idaho (season availability)	
	How Packed			100 count in each box	
18	Radishes: 6 oz. bag, 10 package bag.	bag	50	\$4.00	\$200.00
	Brand			Duda Farms, Florida (season availability)	
	How Packed			4/1 lb. bags	
19	Squash, Yellow: medium, 5 lb. bag, U.S. Grade No. 1.	bag	500	\$2.50	\$1,250.00
	Brand			U.S./Florida (season availability)	
	How Packed			5 lb. in each bag	
20	Squash, Yellow: medium, 18-20 lb. case, U.S. Grade No. 1.	case	50	\$10.50	\$525.00
	Brand			U.S./Florida (season availability)	
	How Packed			18-20 lbs. in each case	
21	Squash, Zucchini: medium 6-7 ", 5 lb. bag, U.S. Grade No. 1.	bag	400	\$2.50	\$1,000.00
	Brand			U.S./Florida (season availability)	
	How Packed			5 lb. in each bag	

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Item #	Description	Unit	Annual Estimated Quantity	Unit Cost	Extended Cost
REGULAR PACK					
22	Squash, Zucchini: medium, 18-20 lb. case, U.S. Grade No. 1.	case	50	\$10.50	\$525.00
	Brand			U.S./Florida (season availability)	
	How Packed			18-20 lb. in each case	
23	Tangerines: 120 count, 47 lbs.	case	300	\$9.50	\$2,850.00
	Brand			Florida/California (seasonal availability)	
	How Packed			120 count in each case	
24	Tomatoes, Cherry: 12 pints per flat, U.S. Grade No. 1.	flat	75	\$8.50	\$637.50
	Brand			U.S./Florida (season availability)	
	How Packed			12 pints per flat	
25	Tomatoes, Grape: 12 pints, U.S. Grade No. 1.	case	175	\$7.50	\$1,312.50
	Brand			U.S. (Florida during season availability)	
	How Packed			12 pints per flat	
26	Tomatoes, Red, Firm: 72 count, 10 lbs. per case minimum, U.S. Grade No. 1.	case	300	\$5.00	\$1,500.00
	Brand			U.S. (Florida during season availability)	
	How Packed			10 lb. in each case	
27	Tomatoes, Red, Firm: 72 count, 25 lbs. per case minimum, U.S. Grade No. 1.	case	200	\$9.50	\$1,900.00
	Brand			U.S. (Florida during season availability)	
	How Packed			25 lb. in each case	
GRAND TOTAL				\$273,637.50	

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Item #	Description	Unit	Annual Estimated Quantity	Unit Cost	Extended Cost
SUMMARY BID SHEET					
A	Total from the last line of column 6 on the Product Bid Form			\$273,637.50	
B	Enter your fixed fee per full unbroken carton	carton	8,500	\$1.75	\$14,875.00
C	Enter your fixed fee per full broken/split carton	carton	4,000	\$1.25	\$5,000.00
D	Enter your total cost plus fixed fees -- lines A, B, and C, above			\$293,512.50	
NOTES:				Correction of extension error on Item #9	
Location of Distribution Center					
Name				Charles Bliss Produce	
Address				3119 East 3rd Avenue	
City, State, Zip				Tampa, FL 33605	
Capacity of Distribution Center				Ten (10) rail car loads	
Contact information for Account Manager assigned to the SBSC					
Name				Mary Beth Bliss	
Address				3119 East 3rd Avenue	
City, State, Zip				Tampa, FL 33605	
Phone Number				1-800-215-4236 or 813-248-6187	
Contact				Jim or Charles Bliss	
Address				3119 East 3rd Avenue	
				Tampa, FL 33605	
Telephone				800-215-4236	
Fax				813-248-6611	
Federal I.D.				59-0732461	
E-Mail Address				blissproduce@verizon.net	
Recorded by: Diane Gentile		Witnessed by: Joyce Haney			