



# THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

MATERIALS MANAGEMENT DEPARTMENT

101 OLD VENICE ROAD

OSPREY, FLORIDA 34229

TELEPHONE (941) 486-2183 • FAX (941) 486-2188

## MEMORANDUM

**TO: Members of the School Board**  
**Lori White, Superintendent**  
**Mitsi Corcoran, Chief Financial Officer**

**FROM: Pat Black, CPPB, Director of Materials Management**

**TITLE: APPROVAL TO AWARD BID #9014 FOR USED TEXTBOOKS,  
WORKBOOKS AND EDUCATIONAL MATERIALS**

Bids to provide 'Used Textbooks, Workbooks and Educational Materials' were received from four vendors on June 17, 2008. The bids of Budgetext, Follett Educational Services, Inc., and Textbook Warehouse were the best bids meeting the advertised specifications. The bid of Superior Text LLC was non-responsive to the requirement for a discount off vendor's Internet list price as the vendor's website does not provide pricing. This bid is for a period of one year with the option to renew for two additional one-year periods. The funds for these purchases are contained in the categorical instructional materials budget and school budgets.

**Requested by:**  
Sharon Richert

"Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes."

Posting Date: 7-15-08

**Fiscal Impact:**

Not to exceed  
\$500,000.00

**Funding:**

Operating &  
Categorical  
Instructional Materials

**Recommended Motion:** That the bids of Budgetext, Follett Educational Services, Inc., and Textbook Warehouse, to provide 'Used Textbooks, Workbooks and Educational Materials' in an amount not to exceed \$500,000.00, be approved for award and purchase.

(over)

THE SCHOOL BOARD OF SARASOTA COUNTY

Bid Tabulation: Used Textbooks, Workbooks and Educational Materials - Bid #9014

Bid Opening: June 17, 2008 - 3:00 p.m.

		<b>Budgetext</b>	<b>Follett Educational Services, Inc.</b>	<b>Superior Text LLC</b>	<b>Textbook Warehouse</b>
Item	Description	<b>Discount Off Vendor's Internet List Price</b>	<b>Discount Off Vendor's Internet List Price</b>	Discount Off Vendor's Internet List Price	<b>Discount Off Vendor's Internet List Price</b>
1.	Used textbooks (%):	<b>15%</b>	<b>Additional 5% off FES prices</b>	20%	<b>30%</b>
2.	Used workbooks (%):	<b>15%</b>	<b>Additional 5% off FES prices</b>	20%	<b>30%</b>
3.	Used hard-back books (%):	<b>15%</b>		20%	<b>37.5% off publisher price - only new</b>
4.	Used soft-back books (%):	<b>15%</b>		20%	<b>37.5% off publisher price - only new</b>
5.	Used audio books (%):	<b>15%</b>		20%	
6.	Balance of product line (used) minimum discount (%):	<b>15%</b>	<b>Additional 5% off FES prices (see attached appendix)</b>	20%	
7.	Estimated delivery time after receipt of purchase order (Days):	<b>12</b>	<b>5-10</b>	15	<b>5-7</b>
Notes:		<p><b>New product lines including without exception, dictionaries, paperback classics, hardbound paperback classics, laminated items and fulfillment products are sold at catalog price which is already discounted from the publisher's list price.</b></p> <p><b>Additional above</b></p>			
Contact Name:		<b>Jake Skelton</b>	<b>John F. Fleming</b>	David A. Hasey	<b>Diane Goldsmith</b>
Address:		<b>1936 N. Shiloh Dr. Fayetteville, AR 72704</b>	<b>1433 Internationale Pkwy. Woodridge, IL 60517</b>	4875 Carpenter Rd., #C Ypsilanti, MI 48197	<b>936 Curie Dr. Alpharetta, GA 30005</b>
Phone:		<b>888-888-2272</b>	<b>800-621-4272</b>	866-482-8762	<b>800-796-9152</b>
Fax:		<b>800-642-2665</b>	<b>800-638-4424</b>	877-482-8843	<b>800-796-9154</b>
Federal ID#:		<b>71-0654575</b>	<b>20-1607100</b>	84-1708761	<b>20-2080039</b>
E-Mail Address:		<a href="mailto:jskelton@budgetext.com">jskelton@budgetext.com</a>	<a href="mailto:bidadmin@fes.follett.com">bidadmin@fes.follett.com</a>	<a href="mailto:dhasey@superiortext.com">dhasey@superiortext.com</a>	<a href="mailto:info@tbwarehouse.com">info@tbwarehouse.com</a>
		Recorded by: Michelle F. Miller			
		Witnessed by: Carol A. Lichon			