



THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA
MATERIALS MANAGEMENT DEPARTMENT
101 OLD VENICE ROAD • OSPREY, FLORIDA 34229
TELEPHONE (941) 486-2183 • FAX (941) 486-2188

MEMORANDUM

TO: Members of the School Board
Lori White, Superintendent
Mitsi Corcoran, Chief Financial Officer

FROM: Pat Black, CPPB, Director of Materials Management

TITLE: APPROVAL TO AWARD BID #15-0100 FOR DRIVER
EDUCATION/TRAFFIC SAFETY TRAINING

A bid to provide 'Driver Education/Traffic Safety Training' was received from one vendor on June 12, 2014. The bid of Ault's Driver Education Center, Inc., met the advertised specifications and falls within budgetary guidelines. This bid is for a period of one year with the option to renew for two additional one-year periods. The funds for this purchase are contained in the operating budget allocated for the program.

Requested by:
Jim Clark

"Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes."

Posting Date: 07/15/2014

Fiscal Impact:

Not to exceed
\$250,000.00

Recommended Motion: That the bid of Ault's Driver Education Center, Inc., to provide 'Driver Education/Traffic Safety Training' in an amount not to exceed \$250,000.00, be approved as presented.

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Driver Education/Traffic Safety Training - Bid #15-0100

Opened June 12, 2014 at 2:00 p.m.

The bidder proposes and agrees to provide all instruction, instructional materials, vehicles, fuel, instructors, supervisors, etc., to perform the service required in accordance with the bid specifications for driver education/traffic safety training for the following prices:		Ault's Driver Education Center, Inc.		
Item	DESCRIPTION	Classroom Instruction	Behind the Wheel Instruction	
OPTION I: EDUCATION CREDIT COURSE		Cost Per Classroom	Full Rate Per Student	Hourly Rate Per Student
1	Cost to provide Option I consisting of 54 hours of classroom instruction and 6 hours of behind the wheel driver education/traffic safety training as per bid specifications.	\$2,055.00	\$328.00 Student \$335.00 ESE Student \$378.00 w/Controls	\$55.00 Student \$56.00 ESE Student \$63.00 w/Controls
OPTION II: NON-CREDIT COURSE		Hourly Rate Per Student	Full Rate Per Student	Hourly Rate Per Student
2	Cost per student to provide Option II consisting of 6 hours of classroom instruction and 6 hours of behind the wheel driver education/traffic safety training as per bid specifications.	\$38.50 Student \$38.50 ESE student \$38.50 w/Controls	\$343.00 student \$348.00 ESE Student \$393.00 w/Controls	\$57.00 Student \$58.00 ESE Student \$65.00 w/Controls
OPTION III: SUMMER SESSIONS		Hourly Rate Per Student	Full Rate Per Student	Hourly Rate Per Student
3	Cost per student to provide Summer Sessions consisting of 6 hours of behind the wheel driver education/traffic safety training as per bid specifications.		\$328.00 Student \$335.00 ESE Student \$378.00 w/Controls	\$55.00 Student \$56.00 ESE Student \$63.00 w/Controls
EXTRA HOURLY RATE		Classroom Instruction (hourly rate per student)	Behind the Wheel Instruction (hourly rate per student)	
4	This rate will be used for students that require additional classroom (during the week) or behind-the-wheel instruction time. Additional behind-the-wheel instruction time will be determined and approved by the individual school. These rates will also be used for students that do not complete the total 6 hour driver education training.			
		Fuel Price Increase Schedule		
		If Fuel Price Increases to	Then Rate Per Student is Increased by an Additional	Total Increase
		\$3.75	\$5.00	\$5.00
		\$4.00	\$5.00	\$10.00
		\$4.25	\$5.00	\$15.00
		\$4.50	\$5.00	\$20.00
		\$4.75	\$5.00	\$25.00
		\$5.00	\$5.00	\$30.00
		etc...	etc...	etc...

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		Fuel price is based on the county's daily average during any day of the semester, 9-weeks, or summer school session. If a new threshold Fuel Price is reached, then the corresponding increase in the Student Rate is effective for that semester, 9-weeks, or summer school session for all students enrolled. This schedule is in effect for the term of the contract. The In-Car hourly rate for all options (1, 2, & 3) will increase by an additional \$0.98 for each increase on the Fuel Price Schedule.		
CERTIFICATION				
5	Number of instructors holding a current Florida Educator's Certificate that reflects Driver's Education endorsement.	1		
6	Number of the State Certified instructors in your company.	20		
7	Number of the State approved vehicles available for training.	21		
8	Does your Driver School meet all the State requirements for a Commercial Driving School?	yes		
9	Are your instructors available for courses during the hours as indicated in the bid specifications?	yes		
10	Specify below the minimum and maximum number of students you are willing and able to serve as per bid specifications.	OPTION	MINIMUM # OF STUDENTS	MAXIMUM # OF STUDENTS
		I - Education Credit Course	20 per year	90 per year
		II - Non-Credit Earning Course	550 per year	1000 per year
		III - Summer Sessions	250 per year	450 per year
Notes				
Contact		Brad Ault		
Address		406 N. Indiana Avenue, #10 Englewood, FL 34223		
Phone		941-474-5125		
Fax		941-473-2110		
Federal ID#		650146599		
Email		aults@verizon.net		
		Recorded by: Nikki Brock		Witnessed by: Joyce E. Haney