



THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA
MATERIALS MANAGEMENT DEPARTMENT
101 OLD VENICE ROAD • OSPREY, FLORIDA 34229
TELEPHONE (941) 486-2183 • FAX (941) 486-2188

MEMORANDUM

TO: Members of the School Board
Lori White, Superintendent
Mitsi Corcoran, Chief Financial Officer

FROM: Pat Black, CPPB, Director of Materials Management

TITLE: APPROVAL TO AWARD BID #14-0058 FOR SAFETY AND SECURITY SYSTEMS: SERVICES, PARTS, CONSUMABLES, AND WINDOW FILM

Bids to provide 'Safety and Security Systems: Services, Parts, Consumables, and Window Film' were received from eighteen vendors on June 12, 2013. The bids of Commercial Electrical Systems, Communication Installation and Service Company, Inc., dba COMCO, Data Flow Communications, EarthCam, Inc., Graybar, Integrated Systems of Florida, Inc., IRIS Ltd, Inc., NBI Suncontrol, Silmar Electronics, Inc., United Security Alliance, Inc., and Vision Database Systems were the best low bids meeting the advertised specifications. Reasons for not selecting the apparent low bids are included with the bid tabulation. This bid is for a period of one year with the option to renew for two additional one-year periods. The funds for these purchases are contained in the operating and capital budgets allocated to the Safety and Security Department.

Requested by:
Darrell Reyka

"Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes."

Posting Date: 07-16-2013

Fiscal Impact:

Not to exceed
\$1,000,000.00

Recommended Motion: That the bids of Commercial Electrical Systems, Communication Installation and Service Company, Inc., dba COMCO, Data Flow Communications, EarthCam, Inc., Graybar, Integrated Systems of Florida, Inc., IRIS Ltd, Inc., NBI Suncontrol, Silmar Electronics, Inc., United Security Alliance, Inc., and Vision Database Systems, to provide 'Safety and Security Systems: Services, Parts, Consumables, and Window Film' in an amount not to exceed \$1,000,000.00, be approved as presented.

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Safety & Security Systems: Services, Parts, Consumables, And Window Film – Bid #14-0058

Opened June 12, 2013 at 2:00 p.m.

Manufacturer:		Anixter, Inc.		Communication Installation & Service Company, Inc. dba COMCO		Commercial Electrical Systems		CSU, Inc. dba CSU Security Systems	
Item #	Description	MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc. Off
1.	APC	apc.com							
a.	UPS systems	MSRP	33.5%						
b.	Surge suppressors	MSRP	33.5%						
c.	Power strips	MSRP	33.5%						
d.	KVMs	MSRP	33.5%						
e.	Racks	MSRP	33.5%						
f.	Replacement batteries	MSRP	33.5%						
g.	Balance of product line	MSRP	0.0%						
2.	Aiphone	aiphone.com							
a.	Intercom products	MSRP	50.3%						
b.	Balance of product line	MSRP	50.3%						
3.	Alarm Controls Corporation REJECT								
a.	Exit buttons								
b.	Other access control devices								
4.	Altronix	altonix.com							
a.	All products	MSRP	50.4%						
5.	Arecont Vision	arecontvision.com							
a.	Video camera equipment	MSRP	47.1%						
6.	Avalan Wireless REJECT								
a.	Network products								
7.	Azco								
a.	All products								
8.	Bosch	boschsecurity.us.com							
a.	DVR products	MSRP	44.0%						
b.	Camera products	MSRP	44.0%						
c.	Monitor products	MSRP	44.0%						
d.	Extreme CCTV camera products.	MSRP	44.0%						
e.	Balance of product line	MSRP	44.0%						
9.	Cal Pipe REJECT								
a.	Security ballard products								

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Tabulation for Safety & Security Systems: Services, Parts, Consumables, And Window Film – Bid #14-0058

Opened June 12, 2013 at 2:00 p.m.

Manufacturer:		Data Flow Communications		EarthCam, Inc.		Francis Uriel Electric Inc.		Graybar	
Item #	Description	MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc. Off
1.	APC					http://www.grainger.com/		www.apc.com	
a.	UPS systems						0%	MSRP	35.76%
b.	Surge suppressors						0%	MSRP	35.76%
c.	Power strips						0%	MSRP	35.76%
d.	KVMs						0%	MSRP	35.76%
e.	Racks						0%	MSRP	35.76%
f.	Replacement batteries						0%	MSRP	35.76%
g.	Balance of product line						0%	MSRP	35.76%
2.	Aiphone					http://www.adilink.com/		www.aiphone.com	
a.	Intercom products						0%	MSRP	52.2%
b.	Balance of product line						0%	MSRP	52.2%
3.	Alarm Controls Corporation REJECT					http://www.grainger.com/			
a.	Exit buttons						0%		
b.	Other access control devices						0%		
4.	Altronix					http://www.adilink.com/		www.altronix.com	
a.	All products						0%	MSRP	51.77%
5.	Arecont Vision					http://www.adilink.com/			
a.	Video camera equipment						0%		
6.	Avalan Wireless REJECT					http://www.adilink.com/			
a.	Network products						0%		
7.	Azco					http://www.azcocorp.com/			
a.	All products						0%		
8.	Bosch					http://www.adilink.com/			
a.	DVR products						0%		
b.	Camera products						0%		
c.	Monitor products						0%		
d.	Extreme CCTV camera products.						0%		
e.	Balance of product line						0%		
9.	Cal Pipe REJECT					http://calpipebollards.com/			
a.	Security ballard products						0%		

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Tabulation for Safety & Security Systems: Services, Parts, Consumables, And Window Film – Bid #14-0058

Opened June 12, 2013 at 2:00 p.m.

Manufacturer:		Halifax Security Inc. dba North American Video		Integrated Services Corporation		Integrated Systems of Florida, Inc.		IRIS Ltd, Inc.	
Item #	Description	MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc Off	MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc. Off
1.	APC			apcups.com					
a.	UPS systems			MSRP	18%				
b.	Surge suppressors			MSRP	18%				
c.	Power strips			MSRP	18%				
d.	KVMs			MSRP	18%				
e.	Racks			MSRP	18%				
f.	Replacement batteries			MSRP	18%				
g.	Balance of product line			MSRP	18%				
2.	Aiphone			airphone.com					
a.	Intercom products			MSRP	35%	MSRP	40%		
b.	Balance of product line			MSRP	35%	MSRP	40%		
3.	Alarm Controls Corporation REJECT								
a.	Exit buttons								
b.	Other access control devices								
4.	Altronix			altronix.com					
a.	All products			MSRP	22.5%				
5.	Arecont Vision	www.areconvision.com		arecont.com					
a.	Video camera equipment	MSRP	46.5%	MSRP	25.5%				
6.	Avalan Wireless REJECT								
a.	Network products								
7.	Azco								
a.	All products								
8.	Bosch	www.boschsecurity.us/*							
a.	DVR products	MSRP	46.5%			MSRP	35%		
b.	Camera products	MSRP	46.5%			MSRP	35%		
c.	Monitor products	MSRP	46.5%			MSRP	35%		
d.	Extreme CCTV camera products.	MSRP	46.5%			MSRP	35%		
e.	Balance of product line	MSRP	46.5%			MSRP	35%		
9.	Cal Pipe REJECT								
a.	Security ballard products								

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Tabulation for Safety & Security Systems: Services, Parts, Consumables, And Window Film – Bid #14-0058

Opened June 12, 2013 at 2:00 p.m.

Manufacturer:		IVS, Inc. dba AngelTrax		NBI Suncontrol		Plastic Card Systems, Inc.		Silmar Electronics Inc.	
Item #	Description	MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc. Off
1.	APC								
a.	UPS systems								
b.	Surge suppressors								
c.	Power strips								
d.	KVMs								
e.	Racks								
f.	Replacement batteries								
g.	Balance of product line								
2.	Aiphone							www.aiphone.com MSRP 53.5% MSRP 53.5%	
a.	Intercom products								
b.	Balance of product line								
3.	Alarm Controls Corporation REJECT								
a.	Exit buttons								
b.	Other access control devices								
4.	Altronix							www.altronix.com MSRP 51.8%	
a.	All products								
5.	Arecont Vision							www.arecontvision.com MSRP 46.6%	
a.	Video camera equipment								
6.	Avalan Wireless REJECT								
a.	Network products								
7.	Azco							www.azcotechologies.com Dealer 23.7%	
a.	All products								
8.	Bosch							www.boschsecurity.us MSRP 45.5% MSRP 45.5% MSRP 45.5% MSRP 45.5% MSRP 45.5%	
a.	DVR products								
b.	Camera products								
c.	Monitor products								
d.	Extreme CCTV camera products.								
e.	Balance of product line								
9.	Cal Pipe REJECT								
a.	Security ballard products								

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Opened June 12, 2013 at 2:00 p.m.

Manufacturer:		United Security Alliance, Inc.	Vision Database Systems		
Item #	Description	MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc. Off
1.	APC	www.apc.com			
a.	UPS systems		0%		
b.	Surge suppressors		0%		
c.	Power strips		0%		
d.	KVMs		0%		
e.	Racks		0%		
f.	Replacement batteries		0%		
g.	Balance of product line		0%		
2.	Aiphone	www.aiphone.com			
a.	Intercom products		34.2%		
b.	Balance of product line		34.2%		
3.	Alarm Controls Corporation REJECT	www.alarmcontrols.com			
a.	Exit buttons		0%		
b.	Other access control devices		0%		
4.	Altronix	www.altronix.com			
a.	All products		34.9%		
5.	Arecont Vision	www.arecontvision.com			
a.	Video camera equipment		40.6%		
6.	Avalan Wireless REJECT	www.avalanwireless.com			
a.	Network products		0%		
7.	Azco	www.azcotechnologies.com			
a.	All products		0%		
8.	Bosch	www.boschsecurity.us			
a.	DVR products		27.6%		
b.	Camera products		27.6%		
c.	Monitor products		27.6%		
d.	Extreme CCTV camera products.		27.6%		
e.	Balance of product line		27.6%		
9.	Cal Pipe REJECT	www.calpipe.com			
a.	Security ballard products		0%		

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Manufacturer:		Anixter, Inc.		Communication Installation & Service Company, Inc. dba COMCO		Commercial Electrical Systems		CSU, Inc. dba CSU Security Systems	
Item #	Description	MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc. Off
10.	Cameras Onsite REJECT								
a.	Mobile video surveillance camera systems								
11.	Chatsworth Products Inc.	chatsworth.com							
a.	Rack systems	MSRP	31.4%						
b.	Cabinets and enclosures	MSRP	31.4%						
c.	Cable management products	MSRP	31.4%						
d.	Balance of product line	MSRP	31.4%						
12.	CommScope REJECT	commscope.com							
a.	Product line	MSRP	39.0%						
13.	Comnet								
a.	Fiber transmission products								
b.	Balance of product line								
14.	Computar								
a.	Camera lens products								
b.	Balance of product line								
15.	CSI/Speco	specotech.com							
a.	Camera products	MSRP	66.3%						
b.	DVR products	MSRP	66.3%						
c.	Monitor products	MSRP	66.3%						
d.	Balance of product line	MSRP	66.3%						
16.	Dedicated Micros	dedicatedmicros.com							
a.	DVR Products	MSRP	48.5%						
b.	Balance of product line	MSRP	0.0%						
17.	Digital Watchdog	dwcc.tv							
a.	Cameras	MSRP	41.0%						
b.	DVR products	MSRP	41.0%						
c.	Network video recorders	MSRP	41.0%						
d.	Balance of product line	MSRP	41.0%						

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Manufacturer:		Data Flow Communications		EarthCam, Inc.		Francis Uriel Electric Inc.		Graybar	
Item #	Description	MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc. Off
10.	Cameras Onsite REJECT					http://www.adilink.com/			
a.	Mobile video surveillance camera systems						0%		
11.	Chatsworth Products Inc.					http://www.chatsworth.com/		www.chatsworth.com	
a.	Rack systems						0%	MSRP	33.77%
b.	Cabinets and enclosures						0%	MSRP	33.77%
c.	Cable management products						0%	MSRP	33.77%
d.	Balance of product line						0%	MSRP	33.77%
12.	CommScope REJECT					http://www.commscope.com/co			
a.	Product line						0%		
13.	Comnet					http://www.comnet.net/			
a.	Fiber transmission products						0%		
b.	Balance of product line						0%		
14.	Computar					http://www.computar.com/			
a.	Camera lens products						0%		
b.	Balance of product line						0%		
15.	CSI/Speco					http://csi-speco.com		www.speco.com	
a.	Camera products						0%	MSRP	55.6%
b.	DVR products						0%	MSRP	55.6%
c.	Monitor products						0%	MSRP	55.6%
d.	Balance of product line						0%	MSRP	55.6%
16.	Dedicated Micros					http://www.dedicatedmicros.com			
a.	DVR Products						0%		
b.	Balance of product line						0%		
17.	Digital Watchdog					http://dwcc.tv			
a.	Cameras						0%		
b.	DVR products						0%		
c.	Network video recorders						0%		
d.	Balance of product line						0%		

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Item #	Description	Manufacturer:		Integrated Services Corporation		Integrated Systems of Florida, Inc.		IRIS Ltd, Inc.	
		MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc Off	MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc. Off
10.	Cameras Onsite REJECT								
a.	Mobile video surveillance camera systems								
11.	Chatsworth Products Inc.			chatsworth.com					
a.	Rack systems			MSRP	19.5%				
b.	Cabinets and enclosures			MSRP	19.5%				
c.	Cable management products			MSRP	19.5%				
d.	Balance of product line			MSRP	19.5%				
12.	CommScope REJECT								
a.	Product line			MSRP	22%				
13.	Comnet	www.comnet.net							
a.	Fiber transmission products	MSRP	46.5%						
b.	Balance of product line	MSRP	46.5%						
14.	Computar	www.computar.com							
a.	Camera lens products	MSRP	50%						
b.	Balance of product line	MSRP	50%						
15.	CSI/Speco								
a.	Camera products								
b.	DVR products								
c.	Monitor products								
d.	Balance of product line								
16.	Dedicated Micros	www.dedicatedmicros.com		dedicatedmirros.com					
a.	DVR Products	Dealer*	25%	MSRP	38%				
b.	Balance of product line	Dealer*	25%	MSRP	38%				
17.	Digital Watchdog								
a.	Cameras								
b.	DVR products								
c.	Network video recorders								
d.	Balance of product line								

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Manufacturer:		IVS, Inc. dba AngelTrax		NBI Suncontrol		Plastic Card Systems, Inc.		Silmar Electronics Inc.	
Item #	Description	MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc. Off
10.	Cameras Onsite REJECT	www.angeltrax.com							
a.	Mobile video surveillance camera systems		Catalog pricing submitted						
11.	Chatsworth Products Inc.								
a.	Rack systems								
b.	Cabinets and enclosures								
c.	Cable management products								
d.	Balance of product line								
12.	CommScope REJECT								
a.	Product line								
13.	Comnet							www.comnet.net	
a.	Fiber transmission products							MSRP	45.6%
b.	Balance of product line							MSRP	45.6%
14.	Computar							www.computarganz.com	
a.	Camera lens products							MSRP	49.9%
b.	Balance of product line							MSRP	49.9%
15.	CSI/Speco							www.specotech.com	
a.	Camera products							MSRP	66.5%
b.	DVR products							MSRP	66.5%
c.	Monitor products							MSRP	66.5%
d.	Balance of product line							MSRP	66.5%
16.	Dedicated Micros							www.dedicatedmicrosus.com	
a.	DVR Products							MSRP	51%
b.	Balance of product line							MSRP	15%
17.	Digital Watchdog							www.dwcc.tv	
a.	Cameras							MSRP	43%
b.	DVR products							MSRP	43%
c.	Network video recorders							MSRP	43%
d.	Balance of product line							MSRP	43%

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Manufacturer:		United Security Alliance, Inc.	Vision Database Systems		
Item #	Description	MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc. Off
10.	Cameras Onsite REJECT	www.camerasonsite.com			
a.	Mobile video surveillance camera systems		0%		
11.	Chatsworth Products Inc.	www.chatsworth.com			
a.	Rack systems		14.5%		
b.	Cabinets and enclosures		14.5%		
c.	Cable management products		14.5%		
d.	Balance of product line		14.5%		
12.	CommScope REJECT	www.comscope.com			
a.	Product line		0%		
13.	Comnet	www.comnet.com			
a.	Fiber transmission products		25.0%		
b.	Balance of product line		25.0%		
14.	Computar	www.computar.com			
a.	Camera lens products		30.3%		
b.	Balance of product line		30.3%		
15.	CSI/Speco	www.csi-speco.com			
a.	Camera products		52.6%		
b.	DVR products		52.6%		
c.	Monitor products		52.6%		
d.	Balance of product line		52.6%		
16.	Dedicated Micros	www.dedicatedmicros.com			
a.	DVR Products		30.9%		
b.	Balance of product line		30.9%		
17.	Digital Watchdog	www.dwcc.tv			
a.	Cameras		25.0%		
b.	DVR products		25.0%		
c.	Network video recorders		25.0%		
d.	Balance of product line		25.0%		

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Manufacturer:		Anixter, Inc.		Communication Installation & Service Company, Inc. dba COMCO		Commercial Electrical Systems		CSU, Inc. dba CSU Security Systems	
Item #	Description	MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc. Off
18.	Ditek	ditekcorp.com							
a.	Surge suppression equipment	MSRP	48.5%						
b.	Balance of product line	MSRP	48.5%						
19.	Door King								
a.	Gate control products								
20.	DotWorkz Systems	dotworkz.com							
a.	Dome cleaning tools	MSRP	14.0%						
b.	Balance of product line	MSRP	14.0%						
21.	DSC Security								
a.	Intrusion products								
b.	Alarm communication products								
c.	Central station receiving products								
d.	Software								
e.	CCTV products								
f.	Access control products								
g.	Balance of product line								
22.	EMI								
a.	All products								
23.	EarthCam, Inc.								
a.	Surveillance Trailers								
b.	Balance of product line								
24.	Elk	elkproducts.com							
a.	Battery product	MSRP	1.0%						
b.	Balance of product line	MSRP	1.0%						
25.	Emerge Access Control								
a.	Balance of product line								
26.	ERICO International								
a.	Caddy Fasteners								
27.	Fargo								
a.	Badge printers, printers, and laminators								
b.	Balance of product line								

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Manufacturer:		Data Flow Communications		EarthCam, Inc.		Francis Uriel Electric Inc.		Graybar	
Item #	Description	MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc. Off
18.	Ditek					http://www.ditekcorp.com/		www.ditekcorp.com	
a.	Surge suppression equipment						0%	MSRP	52.22%
b.	Balance of product line						0%	MSRP	52.22%
19.	Door King					http://www.doorking.com/			
a.	Gate control products						0%		
20.	DotWorkz Systems					http://www.dotworkz.com			
a.	Dome cleaning tools						0%		
b.	Balance of product line						0%		
21.	DSC Security					http://www.dsc.com			
a.	Intrusion products						0%		
b.	Alarm communication products						0%		
c.	Central station receiving products						0%		
d.	Software						0%		
e.	CCTV products						0%		
f.	Access control products						0%		
g.	Balance of product line						0%		
22.	EMI					http://emi-systemsltd.com/			
a.	All products						0%		
23.	EarthCam, Inc.					www.earthcam.net		http://www.earthcam.com/	
a.	Surveillance Trailers					MSRP	10%		
b.	Balance of product line					MSRP	0%		
24.	Elk					http://www.elkproducts.com			
a.	Battery product						0%		
b.	Balance of product line						0%		
25.	Emerge Access Control					http://www.linearcorp.com/			
a.	Balance of product line						0%		
26.	ERICO International					http://www.erico.com/		www.erico.com	
a.	Caddy Fasteners						0%	MSRP	22.2%
27.	Fargo					http://www.alphacard.com			
a.	Badge printers, printers, and laminators						0%		
b.	Balance of product line						0%		

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Manufacturer:		Halifax Security Inc. dba North American Video		Integrated Services Corporation		Integrated Systems of Florida, Inc.		IRIS Ltd, Inc.	
Item #	Description	MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc Off	MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc. Off
18.	Ditek			ditek.com					
a.	Surge suppression equipment			MSRP	29.5%				
b.	Balance of product line			MSRP	29.5%				
19.	Door King								
a.	Gate control products								
20.	DotWorkz Systems								
a.	Dome cleaning tools								
b.	Balance of product line								
21.	DSC Security			www.dsc.com					
a.	Intrusion products				15%				
b.	Alarm communication products				15%				
c.	Central station receiving products				15%				
d.	Software				15%				
e.	CCTV products				15%				
f.	Access control products				15%				
g.	Balance of product line				15%				
22.	EMI								
a.	All products								
23.	EarthCam, Inc.								
a.	Surveillance Trailers								
b.	Balance of product line								
24.	Elk								
a.	Battery product								
b.	Balance of product line								
25.	Emerge Access Control								
a.	Balance of product line								
26.	ERICO International								
a.	Caddy Fasteners								
27.	Fargo								
a.	Badge printers, printers, and laminators								
b.	Balance of product line								

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Safety & Security Systems: Services, Parts, Consumables, And Window Film – Bid #14-0058

Opened June 12, 2013 at 2:00 p.m.

Manufacturer:		IVS, Inc. dba AngelTrax		NBI Suncontrol		Plastic Card Systems, Inc.		Silmar Electronics Inc.	
Item #	Description	MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc. Off
18.	Ditek							www.ditekcorp.com	
a.	Surge suppression equipment							MSRP	51%
b.	Balance of product line							MSRP	51%
19.	Door King								
a.	Gate control products								
20.	DotWorkz Systems								
a.	Dome cleaning tools								
b.	Balance of product line								
21.	DSC Security							www.dsc.com	
a.	Intrusion products							MSRP	62.5%
b.	Alarm communication products							MSRP	62.5%
c.	Central station receiving products							MSRP	62.5%
d.	Software							MSRP	62.5%
e.	CCTV products							MSRP	62.5%
f.	Access control products							MSRP	62.5%
g.	Balance of product line							MSRP	62.5%
22.	EMI								
a.	All products							MSRP	20.0%
23.	EarthCam, Inc.								
a.	Surveillance Trailers								
b.	Balance of product line								
24.	Elk							www.elkproducts.com	
a.	Battery product							MSRP	20%
b.	Balance of product line							MSRP	40.5%
25.	Emerge Access Control							www.linearcorp.com	
a.	Balance of product line								53.2%
26.	ERICO International								
a.	Caddy Fasteners								
27.	Fargo					www.plasticcardsystems.com		www.fargoprinter.com	
a.	Badge printers, printers, and laminators					MSRP	17%	MSRP	45%
b.	Balance of product line					MSRP	17%	MSRP	45%

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Safety & Security Systems: Services, Parts, Consumables, And Window Film – Bid #14-0058

Opened June 12, 2013 at 2:00 p.m.

Manufacturer:		United Security Alliance, Inc.		Vision Database Systems	
Item #	Description	MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc. Off
18.	Ditek	www.ditekcorp.com			
a.	Surge suppression equipment		30.3%		
b.	Balance of product line		30.3%		
19.	Door King	www.doorking.com			
a.	Gate control products		0%		
20.	DotWorkz Systems	www.dotworks.com			
a.	Dome cleaning tools		12.5%		
b.	Balance of product line		12.5%		
21.	DSC Security	www.dsc.com			
a.	Intrusion products		27.6%		
b.	Alarm communication products		27.6%		
c.	Central station receiving products		27.6%		
d.	Software		27.6%		
e.	CCTV products		27.6%		
f.	Access control products		27.6%		
g.	Balance of product line		27.6%		
22.	EMI	www.emi-america.com			
a.	All products		0%		
23.	EarthCam, Inc.	www.earthcam.net			
a.	Surveillance Trailers		0%		
b.	Balance of product line		0%		
24.	Elk	www.elkproducts.com			
a.	Battery product		22.5%		
b.	Balance of product line		22.5%		
25.	Emerge Access Control	www.linearcorp.com			
a.	Balance of product line		42.7%		
26.	ERICO International	www.erico.com			
a.	Caddy Fasteners		0%		
27.	Fargo	www.fargo-cardprinters.com		See attached price sheet	
a.	Badge printers, printers, and laminators		42.8%	MSRP	40%
b.	Balance of product line		31.6%	MSRP	40%

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Safety & Security Systems: Services, Parts, Consumables, And Window Film – Bid #14-0058

Opened June 12, 2013 at 2:00 p.m.

Manufacturer:		Anixter, Inc.		Communication Installation & Service Company, Inc. dba COMCO		Commercial Electrical Systems		CSU, Inc. dba CSU Security Systems	
Item #	Description	MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc. Off
28.	Firetide								
a.	Wireless network products								
29.	Fluke	flukenetworks.com							
a.	Tools and testers		0%						
30.	GE Interlogix	interlogix.com							
a.	Camera products	MSRP	5.0%						
b.	DVR Products	MSRP	5.0%						
c.	Detection alarm products	MSRP	5.0%						
d.	Monitor products	MSRP	5.0%						
e.	Balance of product line	MSRP	5.0%						
31.	GRI								
a.	Security contacts								
32.	Garmin REJECT								
a.	GPS equipment								
b.	Balance of product line								
33.	Garrett Metal Detectors								
a.	Walk-through detectors								
b.	Hand-held detectors								
c.	Ground search detectors								
34.	Geutebruck Security, Inc. REJECT								
a.	NVR, DVR, other recording equipment								
b.	Cameras								
35.	HID	hidglobal.com							
a.	Prox products	MSRP	34.0%						
b.	Balance of product line	MSRP	0%						
36.	Honeywell Power Products								
a.	Power supplies								
b.	Transformers								
c.	Relays								
d.	Timers								
e.	Balance of product line								

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Safety & Security Systems: Services, Parts, Consumables, And Window Film – Bid #14-0058

Opened June 12, 2013 at 2:00 p.m.

Manufacturer:		Data Flow Communications		EarthCam, Inc.		Francis Uriel Electric Inc.		Graybar	
Item #	Description	MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc. Off
28.	Firetide	www.firetide.com				http://www.firetide.com			
a.	Wireless network products		15%				0%		
29.	Fluke					http://www.fluke.com/		www.fluke.com	
a.	Tools and testers						0%	MSRP	12.1%
30.	GE Interlogix					http://www.gesecurity.com/			
a.	Camera products						0%		
b.	DVR Products						0%		
c.	Detection alarm products						0%		
d.	Monitor products						0%		
e.	Balance of product line						0%		
31.	GRI					http://www.grisk.com/			
a.	Security contacts						0%		
32.	Garmin REJECT					http://www.garmin.com/			
a.	GPS equipment						0%		
b.	Balance of product line						0%		
33.	Garrett Metal Detectors					http://metaldetectors.com		www.garrett.com	
a.	Walk-through detectors						0%	MSRP	33.35%
b.	Hand-held detectors						0%	MSRP	33.35%
c.	Ground search detectors						0%	MSRP	33.35%
34.	Geutebruck Security, Inc. REJECT					http://www.geutebruck.co.uk/			
a.	NVR, DVR, other recording equipment						0%		
b.	Cameras						0%		
35.	HID					http://www.hidglobal.com/			
a.	Prox products						0%		
b.	Balance of product line						0%		
36.	Honeywell Power Products					http://honeywellpower.com/			
a.	Power supplies						0%		
b.	Transformers						0%		
c.	Relays						0%		
d.	Timers						0%		
e.	Balance of product line						0%		

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Safety & Security Systems: Services, Parts, Consumables, And Window Film – Bid #14-0058

Opened June 12, 2013 at 2:00 p.m.

Item #	Description	Manufacturer:		Integrated Services Corporation		Integrated Systems of Florida, Inc.		IRIS Ltd, Inc.	
		MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc Off	MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc. Off
28.	Firetide			www.firetide.com					
a.	Wireless network products			MSRP	12%				
29.	Fluke			www.fluke.com					
a.	Tools and testers			MSRP	8%				
30.	GE Interlogix			www.ifs.com*					
a.	Camera products	MSRP	43%			MSRP	50%		
b.	DVR Products	MSRP	43%			MSRP	50%		
c.	Detection alarm products	MSRP	43%			MSRP	50%		
d.	Monitor products	MSRP	43%			MSRP	50%		
e.	Balance of product line	MSRP	43%			MSRP	50%		
31.	GRI								
a.	Security contacts								
32.	Garmin REJECT								
a.	GPS equipment								
b.	Balance of product line								
33.	Garrett Metal Detectors								
a.	Walk-through detectors								
b.	Hand-held detectors								
c.	Ground search detectors								
34.	Geutebruck Security, Inc. REJECT								
a.	NVR, DVR, other recording equipment								
b.	Cameras								
35.	HID								
a.	Prox products								
b.	Balance of product line								
36.	Honeywell Power Products								
a.	Power supplies								
b.	Transformers								
c.	Relays								
d.	Timers								
e.	Balance of product line								

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Safety & Security Systems: Services, Parts, Consumables, And Window Film – Bid #14-0058

Opened June 12, 2013 at 2:00 p.m.

Item #	Description	IVS, Inc. dba AngelTrax		NBI Suncontrol		Plastic Card Systems, Inc.		Silmar Electronics Inc.	
		MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc. Off
28.	Firetide								
a.	Wireless network products								
29.	Fluke								
a.	Tools and testers								
30.	GE Interlogix							www.gesecurity.com	
a.	Camera products							MSRP	60%
b.	DVR Products							MSRP	60%
c.	Detection alarm products							MSRP	60%
d.	Monitor products							MSRP	60%
e.	Balance of product line							MSRP	60%
31.	GRI							www.grisk.com	
a.	Security contacts							Dealer	30%
32.	Garmin								
a.	GPS equipment								
b.	Balance of product line								
33.	Garrett Metal Detectors							www.garrett.com	
a.	Walk-through detectors							MSRP	18%
b.	Hand-held detectors							MSRP	18%
c.	Ground search detectors							MSRP	18%
34.	Geutebruck Security, Inc.								
a.	NVR, DVR, other recording equipment								
b.	Cameras								
35.	HID							www.plasticcardsystems.com	
a.	Prox products								17%
b.	Balance of product line								17%
36.	Honeywell Power Products							www.honeywellpower.com	
a.	Power supplies							MSRP	56.5%
b.	Transformers							MSRP	56.5%
c.	Relays							MSRP	56.5%
d.	Timers							MSRP	56.5%
e.	Balance of product line							MSRP	56.5%

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Safety & Security Systems: Services, Parts, Consumables, And Window Film – Bid #14-0058

Opened June 12, 2013 at 2:00 p.m.

Manufacturer:		United Security Alliance, Inc.		Vision Database Systems	
Item #	Description	MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc. Off
28.	Firetide	www.firetide.com			
a.	Wireless network products		0%		
29.	Fluke	www.flukenetworks.com			
a.	Tools and testers		0%		
30.	GE Interlogix	www.interlogix.com			
a.	Camera products		5.6%		
b.	DVR Products		5.6%		
c.	Detection alarm products		5.6%		
d.	Monitor products		5.6%		
e.	Balance of product line		5.6%		
31.	GRI	www.grisk.com			
a.	Security contacts		0.0%		
32.	Garmin REJECT	www.garmin.com			
a.	GPS equipment		0%		
b.	Balance of product line		0%		
33.	Garrett Metal Detectors	www.garrett.com			
a.	Walk-through detectors		0%		
b.	Hand-held detectors		0%		
c.	Ground search detectors		0%		
34.	Geutebruck Security, Inc. REJECT	www.geutebruck.com			
a.	NVR, DVR, other recording equipment		26.7%		
b.	Cameras		26.7%		
35.	HID	www.rfideas.com		See attached price sheet	
a.	Prox products		27.6%	MSRP	35%
b.	Balance of product line		27.6%	MSRP	35%
36.	Honeywell Power Products	www.honeywell.com			
a.	Power supplies		0%		
b.	Transformers		0%		
c.	Relays		0%		
d.	Timers		0%		
e.	Balance of product line		0%		

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Safety & Security Systems: Services, Parts, Consumables, And Window Film – Bid #14-0058

Opened June 12, 2013 at 2:00 p.m.

Manufacturer:		Anixter, Inc.		Communication Installation & Service Company, Inc. dba COMCO		Commercial Electrical Systems		CSU, Inc. dba CSU Security Systems	
Item #	Description	MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc. Off
37.	Hysecurity REJECT								
a.	Gate control products								
38	ICM Corporation								
a.	Cable connectors								
b.	Balance of product line								
39.	Ideal	idealindustries.com							
a.	Tools and testers	MSRP	5.0%						
40.	Infinova								
a.	DVR products								
b.	Fiber transmitters/receivers/transceivers								
c.	Camera products								
d.	Balance of product line								
41.	Ingersoll-Rand								
a.	Biometric reader products								
b.	Electrical lock and hardware								
c.	Access control equipment								
d.	Balance of product line								
42.	Jupiter Systems REJECT								
a.	Digital wall processors								
43.	JVC Professional REJECT								
a.	Camera products								
b.	Balance of product line								
44.	LAN Power Equipment								
a.	All products								
45.	Lifoloc Technologies REJECT								
a.	All products								
46.	Med sled REJECT								
a.	Emergency evacuation equipment, all products								
47.	Meridian Technologies								
a.	Network and fiber equipment								

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Safety & Security Systems: Services, Parts, Consumables, And Window Film – Bid #14-0058

Opened June 12, 2013 at 2:00 p.m.

Manufacturer:		Data Flow Communications		EarthCam, Inc.		Francis Uriel Electric Inc.		Graybar	
Item #	Description	MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc. Off
37.	Hysecurity REJECT					http://www.hysecurity.com/			
a.	Gate control products						0%		
38	ICM Corporation					http://www.icmcorp.net/			
a.	Cable connectors						0%		
b.	Balance of product line						0%		
39.	Ideal					http://www.idealindustries.com/		www.idealindustries.com	
a.	Tools and testers						0%	MSRP	15.44%
40.	Infinova					http://infinova.com/			
a.	DVR products						0%		
b.	Fiber transmitters/receivers/transceivers						0%		
c.	Camera products						0%		
d.	Balance of product line						0%		
41.	Ingersoll-Rand					http://company.ingersollrand.cc		www.ingersollrand.com	
a.	Biometric reader products						0%	MSRP	43.3%
b.	Electrical lock and hardware						0%	MSRP	43.3%
c.	Access control equipment						0%	MSRP	43.3%
d.	Balance of product line						0%	MSRP	43.3%
42.	Jupiter Systems REJECT					http://www.jupiter.com/			
a.	Digital wall processors						0%		
43.	JVC Professional REJECT					http://www.pro.jvc.com/prof/main.js			
a.	Camera products						0%		
b.	Balance of product line						0%		
44.	LAN Power Equipment					http://www.lan-power.com/			
a.	All products						0%		
45.	Lifeloc Technologies REJECT					http://www.lifeloc.com/			
a.	All products						0%		
46.	Med sled REJECT					http://www.medsled.com/			
a.	Emergency evacuation equipment, all products						0%		
47.	Meridian Technologies					http://www.meridian-tech.com/		www.meridia-tech.com	
a.	Network and fiber equipment						0%		44.4%

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Safety & Security Systems: Services, Parts, Consumables, And Window Film – Bid #14-0058

Opened June 12, 2013 at 2:00 p.m.

Manufacturer:		Halifax Security Inc. dba North American Video		Integrated Services Corporation		Integrated Systems of Florida, Inc.		IRIS Ltd, Inc.	
Item #	Description	MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc Off	MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc. Off
37.	Hysecurity REJECT								
a.	Gate control products								
38	ICM Corporation								
a.	Cable connectors								
b.	Balance of product line								
39.	Ideal								
a.	Tools and testers								
40.	Infinova			infinova.com					
a.	DVR products			MSRP	29.5%				
b.	Fiber transmitters/receivers/transceivers			MSRP	29.5%				
c.	Camera products			MSRP	29.5%				
d.	Balance of product line			MSRP	29.5%				
41.	Ingersoll-Rand								
a.	Biometric reader products								
b.	Electrical lock and hardware								
c.	Access control equipment								
d.	Balance of product line								
42.	Jupiter Systems REJECT								
a.	Digital wall processors								
43.	JVC Professional REJECT								
a.	Camera products								
b.	Balance of product line								
44.	LAN Power Equipment								
a.	All products								
45.	Lifeloc Technologies REJECT								
a.	All products								
46.	Med sled REJECT								
a.	Emergency evacuation equipment, all products								
47.	Meridian Technologies								
a.	Network and fiber equipment								

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Safety & Security Systems: Services, Parts, Consumables, And Window Film – Bid #14-0058

Opened June 12, 2013 at 2:00 p.m.

		Manufacturer:		IVS, Inc. dba AngelTrax		NBI Suncontrol		Plastic Card Systems, Inc.		Silmar Electronics Inc.	
Item #	Description	MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc. Off		
37.	Hysecurity REJECT										
a.	Gate control products										
38	ICM Corporation							www.icmcorp.com			
a.	Cable connectors							MSRP	34.0%		
b.	Balance of product line							MSRP	34.0%		
39.	Ideal										
a.	Tools and testers							MSRP	20.0%		
40.	Infinova							www.infinova.com			
a.	DVR products							MSRP	38.04%		
b.	Fiber transmitters/receivers/transceivers							MSRP	38.04%		
c.	Camera products							MSRP	38.04%		
d.	Balance of product line							MSRP	38.04%		
41.	Ingersoll-Rand										
a.	Biometric reader products										
b.	Electrical lock and hardware										
c.	Access control equipment										
d.	Balance of product line										
42.	Jupiter Systems REJECT										
a.	Digital wall processors										
43.	JVC Professional REJECT										
a.	Camera products										
b.	Balance of product line										
44.	LAN Power Equipment							www.lan-power.com			
a.	All products							MSRP	40%		
45.	Lifeloc Technologies REJECT										
a.	All products										
46.	Med sled REJECT										
a.	Emergency evacuation equipment, all products										
47.	Meridian Technologies										
a.	Network and fiber equipment										

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Safety & Security Systems: Services, Parts, Consumables, And Window Film – Bid #14-0058

Opened June 12, 2013 at 2:00 p.m.

Manufacturer:		United Security Alliance, Inc.		Vision Database Systems	
Item #	Description	MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc. Off
37.	Hysecurity REJECT	www.hysecurity.com			
a.	Gate control products		0%		
38	ICM Corporation	www.icmcorp.net			
a.	Cable connectors		0%		
b.	Balance of product line		0%		
39.	Ideal	www.idealindustries.com			
a.	Tools and testers		0%		
40.	Infinova	www.infinova.com			
a.	DVR products		0%		
b.	Fiber transmitters/receivers/transceivers		0%		
c.	Camera products		0%		
d.	Balance of product line		0%		
41.	Ingersoll-Rand	www.ingersollrandproducts.com			
a.	Biometric reader products		0%		
b.	Electrical lock and hardware		0%		
c.	Access control equipment		0%		
d.	Balance of product line		0%		
42.	Jupiter Systems REJECT	www.jupitor.com			
a.	Digital wall processors		0%		
43.	JVC Professional REJECT	www.projvc.com			
a.	Camera products		0%		
b.	Balance of product line		0%		
44.	LAN Power Equipment	www.lan-power.com			
a.	All products		33.1%		
45.	Lifeloc Technologies REJECT	www.lifeloc.com			
a.	All products		0%		
46.	Med sled REJECT	www.medsled.com			
a.	Emergency evacuation equipment, all products		0%		
47.	Meridian Technologies	www.meridan-tech.com			
a.	Network and fiber equipment		0%		

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Safety & Security Systems: Services, Parts, Consumables, And Window Film – Bid #14-0058

Opened June 12, 2013 at 2:00 p.m.

Manufacturer:		Anixter, Inc.		Communication Installation & Service Company, Inc. dba COMCO		Commercial Electrical Systems		CSU, Inc. dba CSU Security Systems	
Item #	Description	MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc. Off
48.	Middle Atlantic	middleatlantic.com							
a.	Rack products	MSRP	41.0%						
b.	Rack accessories	MSRP	41.0%						
c.	LCD monitor mounting products	MSRP	41.0%						
49.	Net Source REJECT								
a.	Fiber jumpers/cable								
50.	Network Video Systems (N.V.T.)	nvt.com							
a.	Transmitter/receiver/transceiver products	MSRP	44.1%						
b.	Balance of product line	MSRP	44.1%						
51.	Nuvico REJECT								
a.	Camera products								
52.	Open Eye Digital Video Solutions								
a.	Recorders								
b.	Camera products								
c.	Software								
d.	Balance of product line								
53.	Optex								
a.	Photo beams and IR products								
b.	Balance of product line								
54.	Orion Vision REJECT	orionimages.com							
a.	Video displays	MSRP	9.0%						
b.	Monitors	MSRP	9.0%						
c.	Mounting Equipment	MSRP	9.0%						
55.	OT Systems REJECT								
a.	All products								
56.	Panasonic								
a.	Camera products								
b.	DVR products								
c.	Housing and mounting products								
d.	Balance of product line								

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Safety & Security Systems: Services, Parts, Consumables, And Window Film – Bid #14-0058

Opened June 12, 2013 at 2:00 p.m.

Manufacturer:		Data Flow Communications		EarthCam, Inc.		Francis Uriel Electric Inc.		Graybar	
Item #	Description	MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc. Off
48.	Middle Atlantic					http://middleatlantic.com/			
a.	Rack products						0%		
b.	Rack accessories						0%		
c.	LCD monitor mounting products						0%		
49.	Net Source REJECT					http://www.netsource-inc.com/			
a.	Fiber jumpers/cable						0%		
50.	Network Video Systems (N.V.T.)					http://www.nvt.com/		www.nvt.com	
a.	Transmitter/receiver/transceiver products						0%	MSRP	44.25%
b.	Balance of product line						0%	MSRP	44.25%
51.	Nuvico REJECT					http://www.nuvico.com/			
a.	Camera products						0%		
52.	Open Eye Digital Video Solutions					http://www.openeye.net/			
a.	Recorders						0%		
b.	Camera products						0%		
c.	Software						0%		
d.	Balance of product line						0%		
53.	Optex					http://ot-inc.com/			
a.	Photo beams and IR products						0%		
b.	Balance of product line						0%		
54.	Orion Vision REJECT					http://www.orionimages.com			
a.	Video displays						0%		
b.	Monitors						0%		
c.	Mounting Equipment						0%		
55.	OT Systems REJECT					http://www.ot-systems.com/			
a.	All products						0%		
56.	Panasonic					http://www.panasonic.com/			
a.	Camera products						0%		
b.	DVR products						0%		
c.	Housing and mounting products						0%		
d.	Balance of product line						0%		

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Safety & Security Systems: Services, Parts, Consumables, And Window Film – Bid #14-0058

Opened June 12, 2013 at 2:00 p.m.

Item #	Description	Manufacturer:		Integrated Services Corporation		Integrated Systems of Florida, Inc.		IRIS Ltd, Inc.	
		MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc Off	MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc. Off
48.	Middle Atlantic			middleatlantic.com					
a.	Rack products			MSRP	22.5%				
b.	Rack accessories			MSRP	22.5%				
c.	LCD monitor mounting products			MSRP	22.5%				
49.	Net Source REJECT								
a.	Fiber jumpers/cable								
50.	Network Video Systems (N.V.T.)	www.nvt.com		nvt.com					
a.	Transmitter/receiver/transceiver products	List MSRP	46.5%	MSRP	26.5%				
b.	Balance of product line	List MSRP	46.5%	MSRP	26.5%				
51.	Nuvico REJECT								
a.	Camera products								
52.	Open Eye Digital Video Solutions								
a.	Recorders								
b.	Camera products								
c.	Software								
d.	Balance of product line								
53.	Optex								
a.	Photo beams and IR products								
b.	Balance of product line								
54.	Orion Vision REJECT			orionvision.com					
a.	Video displays			MSRP	12%				
b.	Monitors			MSRP	12%				
c.	Mounting Equipment			MSRP	12%				
55.	OT Systems REJECT								
a.	All products								
56.	Panasonic	security.panasonic.com		panasonic.com					
a.	Camera products	MSRP	39%	MSRP	32%				
b.	DVR products	MSRP	39%	MSRP	32%				
c.	Housing and mounting products	MSRP	39%	MSRP	32%				
d.	Balance of product line	MSRP	39%	MSRP	32%				

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Safety & Security Systems: Services, Parts, Consumables, And Window Film – Bid #14-0058

Opened June 12, 2013 at 2:00 p.m.

Manufacturer:		IVS, Inc. dba AngelTrax		NBI Suncontrol		Plastic Card Systems, Inc.		Silmar Electronics Inc.	
Item #	Description	MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc. Off
48.	Middle Atlantic							www.middleatlantic.com	
a.	Rack products							MSRP	31.4%
b.	Rack accessories							MSRP	27.5%
c.	LCD monitor mounting products							MSRP	27.5%
49.	Net Source REJECT								
a.	Fiber jumpers/cable								
50.	Network Video Systems (N.V.T.)							www.nvt.com	
a.	Transmitter/receiver/transceiver products							MSRP	45.6%
b.	Balance of product line							MSRP	45.6%
51.	Nuvico REJECT								
a.	Camera products								
52.	Open Eye Digital Video Solutions							www.openeye.net	
a.	Recorders							MSRP	48%
b.	Camera products							MSRP	48%
c.	Software							MSRP	48%
d.	Balance of product line							MSRP	48%
53.	Optex							www.optexamerica.com	
a.	Photo beams and IR products							Dealer	14.5%
b.	Balance of product line							Dealer	14.5%
54.	Orion Vision REJECT								
a.	Video displays								
b.	Monitors								
c.	Mounting Equipment								
55.	OT Systems REJECT								
a.	All products								
56.	Panasonic							www.panasonic.com	
a.	Camera products							MSRP	12%
b.	DVR products							MSRP	12%
c.	Housing and mounting products							MSRP	12%
d.	Balance of product line							MSRP	12%

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Safety & Security Systems: Services, Parts, Consumables, And Window Film – Bid #14-0058

Opened June 12, 2013 at 2:00 p.m.

Manufacturer:		United Security Alliance, Inc.		Vision Database Systems	
Item #	Description	MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc. Off
48.	Middle Atlantic	www.middleatlantic.com			
a.	Rack products		0%		
b.	Rack accessories		0%		
c.	LCD monitor mounting products		0%		
49.	Net Source REJECT	www.netsource-inc.com			
a.	Fiber jumpers/cable		0%		
50.	Network Video Systems (N.V.T.)	www.networkvideosystems.com			
a.	Transmitter/receiver/transceiver products		0%		
b.	Balance of product line		0%		
51.	Nuvico REJECT	www.nuvico.com			
a.	Camera products		0%		
52.	Open Eye Digital Video Solutions	www.openeye.net			
a.	Recorders		0%		
b.	Camera products		0%		
c.	Software		0%		
d.	Balance of product line		0%		
53.	Optex	www.optexamerica.com			
a.	Photo beams and IR products		0%		
b.	Balance of product line		0%		
54.	Orion Vision REJECT	www.orion-technology.eu			
a.	Video displays		0%		
b.	Monitors		0%		
c.	Mounting Equipment		0%		
55.	OT Systems REJECT	www.otsystems.com			
a.	All products		0%		
56.	Panasonic	www.panasonic.com			
a.	Camera products		28.3%		
b.	DVR products		28.3%		
c.	Housing and mounting products		28.3%		
d.	Balance of product line		28.3%		

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Safety & Security Systems: Services, Parts, Consumables, And Window Film – Bid #14-0058

Opened June 12, 2013 at 2:00 p.m.

Manufacturer:		Anixter, Inc.		Communication Installation & Service Company, Inc. dba COMCO		Commercial Electrical Systems		CSU, Inc. dba CSU Security Systems	
Item #	Description	MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc. Off
57.	Pelco	pelco.com							
a.	Camera products	MSRP	45.0%						
b.	DVR products	MSRP	45.0%						
c.	Housing and mounting products	MSRP	45.0%						
d.	Monitor products	MSRP	45.0%						
e.	Balance of product line	MSRP	30.0%						
58.	Protech Technologies Inc. REJECT								
a.	Outside Motion Detectors								
59.	Quest								
a.	All products								
60.	RCI								
a.	All products								
61.	RGB Spectrum REJECT								
a.	Recording and streaming equipment								
b.	DVI matrix switching equipment								
c.	Video scan converters								
d.	Cables/accessories								
62.	Rath Emergency Communications REJECT								
a.	All products								
63.	RISCO Group REJECT								
a.	Motion sensors								
b.	Balance of product line								
64.	Safety Technology International, Inc.								
a.	All products								
65.	Samsung Techwin	samsung-security.com							
a.	Monitor products	MSRP	50.5%						
b.	Camera products	MSRP	50.5%						
c.	DVR products	MSRP	50.5%						
d.	Balance of product line	MSRP	50.5%						
66.	Schlage								
a.	All products								

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Safety & Security Systems: Services, Parts, Consumables, And Window Film – Bid #14-0058

Opened June 12, 2013 at 2:00 p.m.

Manufacturer:		Data Flow Communications		EarthCam, Inc.		Francis Uriel Electric Inc.		Graybar	
Item #	Description	MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc. Off
57.	Pelco					http://www.pelco.com		www.pelco.com	
a.	Camera products						0%	MSRP	53.71%
b.	DVR products						0%	MSRP	53.71%
c.	Housing and mounting products						0%	MSRP	53.71%
d.	Monitor products						0%	MSRP	53.71%
e.	Balance of product line						0%	MSRP	53.71%
58.	Protech Technologies Inc. REJECT					http://www.protechusa.com/			
a.	Outside Motion Detectors						0%		
59.	Quest					http://www.questinc.org/		www.qtinet.com	
a.	All products						0%	MSRP	51.65%
60.	RCI					http://www.rutherfordcontrols.com		rutherfordcontrols.com	
a.	All products						0%	MSRP	50.65%
61.	RGB Spectrum REJECT								
a.	Recording and streaming equipment						0%		
b.	DVI matrix switching equipment						0%		
c.	Video scan converters						0%		
d.	Cables/accessories						0%		
62.	Rath Emergency Communications REJECT					http://www.rathsecurity.com			
a.	All products						0%		
63.	RISCO Group REJECT					http://www.riscogroup.com/			
a.	Motion sensors						0%		
b.	Balance of product line						0%		
64.	Safety Technology International, Inc.					http://www.sti-usa.com/		sti-usa.com	
a.	All products						0%		44.4%
65.	Samsung Techwin					http://samsungtechwin.com/		samsung-security.com	
a.	Monitor products						0%		51.26%
b.	Camera products						0%		51.26%
c.	DVR products						0%		51.26%
d.	Balance of product line						0%		51.26%
66.	Schlage					http://www.schlage.com		www.schlage.com	
a.	All products						0%	MSRP	51.2%

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Safety & Security Systems: Services, Parts, Consumables, And Window Film – Bid #14-0058

Opened June 12, 2013 at 2:00 p.m.

Item #	Description	Manufacturer:		Integrated Services Corporation		Integrated Systems of Florida, Inc.		IRIS Ltd, Inc.	
		MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc Off	MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc. Off
57.	Pelco	www.pelco.com*							
a.	Camera products	Dealer	24%			MSRP	35%		
b.	DVR products	Dealer	24%			MSRP	35%		
c.	Housing and mounting products	Dealer	24%			MSRP	35%		
d.	Monitor products	Dealer	24%			MSRP	35%		
e.	Balance of product line	Dealer	24%			MSRP	35%		
58.	Protech Technologies Inc. REJECT								
a.	Outside Motion Detectors								
59.	Quest								
a.	All products								
60.	RCI								
a.	All products								
61.	RGB Spectrum REJECT								
a.	Recording and streaming equipment								
b.	DVI matrix switching equipment								
c.	Video scan converters								
d.	Cables/accessories								
62.	Rath Emergency Communications REJECT								
a.	All products								
63.	RISCO Group REJECT								
a.	Motion sensors								
b.	Balance of product line								
64.	Safety Technology International, Inc.								
a.	All products								
65.	Samsung Techwin	samsungtech.com							
a.	Monitor products			MSRP	24.5%				
b.	Camera products			MSRP	24.5%				
c.	DVR products			MSRP	24.5%				
d.	Balance of product line			MSRP	24.5%				
66.	Schlage								
a.	All products								

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Safety & Security Systems: Services, Parts, Consumables, And Window Film – Bid #14-0058

Opened June 12, 2013 at 2:00 p.m.

Manufacturer:		IVS, Inc. dba AngelTrax		NBI Suncontrol		Plastic Card Systems, Inc.		Silmar Electronics Inc.	
Item #	Description	MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc. Off
57.	Pelco							www.pelco.com	
a.	Camera products							Dealer	18.5%
b.	DVR products							Dealer	18.5%
c.	Housing and mounting products							Dealer	18.5%
d.	Monitor products							Dealer	18.5%
e.	Balance of product line							Dealer	18.5%
58.	Protech Technologies Inc. REJECT								
a.	Outside Motion Detectors								
59.	Quest							www.qtinet.com	
a.	All products								42.5%
60.	RCI							www.rutherfordcontrols.com	
a.	All products							MSRP	55.8%
61.	RGB Spectrum REJECT								
a.	Recording and streaming equipment								
b.	DVI matrix switching equipment								
c.	Video scan converters								
d.	Cables/accessories								
62.	Rath Emergency Communications REJECT								
a.	All products								
63.	RISCO Group REJECT							No dealer or msrp price list	
a.	Motion sensors								
b.	Balance of product line								
64.	Safety Technology International, Inc.							www.sti-usa.com	
a.	All products								53.5%
65.	Samsung Techwin							www.samsungtechwin.com	
a.	Monitor products							MSRP	52.3%
b.	Camera products							MSRP	52.3%
c.	DVR products							MSRP	52.3%
d.	Balance of product line							MSRP	52.3%
66.	Schlage								
a.	All products								

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Safety & Security Systems: Services, Parts, Consumables, And Window Film – Bid #14-0058

Opened June 12, 2013 at 2:00 p.m.

Manufacturer:		United Security Alliance, Inc.		Vision Database Systems	
Item #	Description	MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc. Off
57.	Pelco	www.pelco.com			
a.	Camera products		0%		
b.	DVR products		0%		
c.	Housing and mounting products		0%		
d.	Monitor products		0%		
e.	Balance of product line		0%		
58.	Protech Technologies Inc. REJECT	www.protechusa.com			
a.	Outside Motion Detectors		0%		
59.	Quest	www.questcctv.com			
a.	All products		0%		
60.	RCI	www.rutherfordcontrols.com			
a.	All products		40.1%		
61.	RGB Spectrum REJECT	www.rgb.com			
a.	Recording and streaming equipment		0%		
b.	DVI matrix switching equipment		0%		
c.	Video scan converters		0%		
d.	Cables/accessories		0%		
62.	Rath Emergency Communications REJECT	www.rathsecurity.com			
a.	All products		0%		
63.	RISCO Group REJECT	www.riscogroup.com			
a.	Motion sensors		0%		
b.	Balance of product line				
64.	Safety Technology International, Inc.	www.sti-usa.com			
a.	All products				
65.	Samsung Techwin	www.samsungtechwin.com			
a.	Monitor products		36.8%		
b.	Camera products		36.8%		
c.	DVR products		36.8%		
d.	Balance of product line		36.8%		
66.	Schlage	www.schlage.com			
a.	All products		0%		

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

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Opened June 12, 2013 at 2:00 p.m.

Manufacturer:		Anixter, Inc.		Communication Installation & Service Company, Inc. dba COMCO		Commercial Electrical Systems		CSU, Inc. dba CSU Security Systems	
Item #	Description	MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc. Off
67.	Securitron	securitron.com							
a.	All products	MSRP	50.1%						
68.	SETON REJECT								
a.	Emergency flashlight center								
b.	Balance of product line								
69.	Silent Knight								
a.	Fire alarm products								
b.	Digital receiver products								
c.	Telephone entry system products								
d.	Balance of product line								
70.	Sony REJECT	pro.sony.com							
a.	Camera products	MSRP	33.0%						
b.	Monitor products	MSRP	33.0%						
c.	Balance of product line	MSRP	33.0%						
71.	Talk-A-Phone, Co.	talkaphone.com							
a.	All products	MSRP	35.0%						
72.	Tamron REJECT	tamron.com							
a.	Security cameras	MSRP	23.0%						
73.	Tatung	tatungusa.com							
a.	Plasma monitor products	MSRP	20.0%						
b.	LCD monitor products	MSRP	20.0%						
c.	Balance of product line	MSRP	20.0%						
74.	Tripp Lite	tripplite.com							
a.	UPS systems	MSRP	33.0%						
b.	Surge suppressors	MSRP	33.0%						
c.	Power strips	MSRP	33.0%						
d.	KVMs	MSRP	33.0%						
e.	Racks	MSRP	33.0%						
f.	Replacement batteries	MSRP	0%						
g.	Balance of product line	MSRP	0%						

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Safety & Security Systems: Services, Parts, Consumables, And Window Film – Bid #14-0058

Opened June 12, 2013 at 2:00 p.m.

Manufacturer:		Data Flow Communications		EarthCam, Inc.		Francis Uriel Electric Inc.		Graybar	
Item #	Description	MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc. Off
67.	Securitron					http://www.securitron.com			
a.	All products						0%		
68.	SETON REJECT					http://www.seton.com/			
a.	Emergency flashlight center						0%		
b.	Balance of product line						0%		
69.	Silent Knight					http://silentknight.com			
a.	Fire alarm products						0%		
b.	Digital receiver products						0%		
c.	Telephone entry system products						0%		
d.	Balance of product line						0%		
70.	Sony REJECT					http://www.sony.com/			
a.	Camera products						0%		
b.	Monitor products						0%		
c.	Balance of product line						0%		
71.	Talk-A-Phone, Co.					http://www.talkaphone.com/		talkaphone.com	
a.	All products						0%	MSRP	35.45%
72.	Tamron REJECT					http://www.tamron-usa.com/			
a.	Security cameras						0%		
73.	Tatung					Tatung			
a.	Plasma monitor products						0%		
b.	LCD monitor products						0%		
c.	Balance of product line						0%		
74.	Tripp Lite					www.tripplite.com		tripplite.com	
a.	UPS systems						0%	MSRP	20.22%
b.	Surge suppressors						0%	MSRP	20.22%
c.	Power strips						0%	MSRP	20.22%
d.	KVMs						0%	MSRP	20.22%
e.	Racks						0%	MSRP	20.22%
f.	Replacement batteries						0%	MSRP	20.22%
g.	Balance of product line						0%	MSRP	20.22%

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Safety & Security Systems: Services, Parts, Consumables, And Window Film – Bid #14-0058

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Item #	Description	Manufacturer:		Integrated Services Corporation		Integrated Systems of Florida, Inc.		IRIS Ltd, Inc.	
		MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc Off	MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc. Off
67.	Securitron								
a.	All products								
68.	SETON REJECT								
a.	Emergency flashlight center								
b.	Balance of product line								
69.	Silent Knight								
a.	Fire alarm products					MSRP	40%		
b.	Digital receiver products					MSRP	40%		
c.	Telephone entry system products					MSRP	40%		
d.	Balance of product line					MSRP	40%		
70.	Sony REJECT	www.sony.com/security		sonycctv.com					
a.	Camera products	List MSRP	45%	MSRP	29%				
b.	Monitor products	List MSRP	45%	MSRP	29%				
c.	Balance of product line	List MSRP	45%	MSRP	29%				
71.	Talk-A-Phone, Co.								
a.	All products					MSRP	25%		
72.	Tamron REJECT								
a.	Security cameras								
73.	Tatung								
a.	Plasma monitor products								
b.	LCD monitor products								
c.	Balance of product line								
74.	Tripp Lite			tripplite.com					
a.	UPS systems			MSRP	10%				
b.	Surge suppressors			MSRP	10%				
c.	Power strips			MSRP	10%				
d.	KVMs			MSRP	10%				
e.	Racks			MSRP	10%				
f.	Replacement batteries			MSRP	10%				
g.	Balance of product line			MSRP	10%				

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Safety & Security Systems: Services, Parts, Consumables, And Window Film – Bid #14-0058

Opened June 12, 2013 at 2:00 p.m.

Manufacturer:		IVS, Inc. dba AngelTrax		NBI Suncontrol		Plastic Card Systems, Inc.		Silmar Electronics Inc.	
Item #	Description	MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc. Off
67.	Securitron							www.securitron.com	
a.	All products							MSRP	53%
68.	SETON								
a.	Emergency flashlight center								
b.	Balance of product line								
69.	Silent Knight							www.silentknight.com	
a.	Fire alarm products							MSRP	47.8%
b.	Digital receiver products							MSRP	47.8%
c.	Telephone entry system products							MSRP	47.8%
d.	Balance of product line							MSRP	47.8%
70.	Sony								
a.	Camera products								
b.	Monitor products								
c.	Balance of product line								
71.	Talk-A-Phone, Co.							www.talkaphone.com	
a.	All products							MSRP	35.8%
72.	Tamron								
a.	Security cameras								
73.	Tatung							www.tatungusa.com	
a.	Plasma monitor products							MSRP	27.5%
b.	LCD monitor products							MSRP	27.5%
c.	Balance of product line							MSRP	27.5%
74.	Tripp Lite								
a.	UPS systems								
b.	Surge suppressors								
c.	Power strips								
d.	KVMs								
e.	Racks								
f.	Replacement batteries								
g.	Balance of product line								

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Safety & Security Systems: Services, Parts, Consumables, And Window Film – Bid #14-0058

Opened June 12, 2013 at 2:00 p.m.

Manufacturer:		United Security Alliance, Inc.		Vision Database Systems	
Item #	Description	MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc. Off
67.	Securitron	www.securitron.com			
a.	All products		0%		
68.	SETON REJECT	www.seaton.com			
a.	Emergency flashlight center		0%		
b.	Balance of product line		0%		
69.	Silent Knight	www.silentknight.com			
a.	Fire alarm products		0%		
b.	Digital receiver products		0%		
c.	Telephone entry system products		0%		
d.	Balance of product line		0%		
70.	Sony REJECT	www.sony.com			
a.	Camera products		38.2%		
b.	Monitor products		38.2%		
c.	Balance of product line		38.2%		
71.	Talk-A-Phone, Co.	www.talkaphone.com			
a.	All products		0%		
72.	Tamron REJECT	www.tamron.com			
a.	Security cameras		34.2%		
73.	Tatung	www.tatungusa.com			
a.	Plasma monitor products		0%		
b.	LCD monitor products		0%		
c.	Balance of product line		0%		
74.	Tripp Lite	www.tripplite.com			
a.	UPS systems		0%		
b.	Surge suppressors		0%		
c.	Power strips		0%		
d.	KVMs		0%		
e.	Racks		0%		
f.	Replacement batteries		0%		
g.	Balance of product line		0%		

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Safety & Security Systems: Services, Parts, Consumables, And Window Film – Bid #14-0058

Opened June 12, 2013 at 2:00 p.m.

Manufacturer:		Anixter, Inc.		Communication Installation & Service Company, Inc. dba COMCO		Commercial Electrical Systems		CSU, Inc. dba CSU Security Systems	
Item #	Description	MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc. Off
75.	Videoalarm	videolarm.com							
a.	Camera products	MSRP	42.0%						
b.	Housing and mounting products	MSRP	42.0%						
c.	Balance of product line	MSRP	42.0%						
76.	Viking	vikingelectronics.com							
a.	All products	MSRP	2.0%						
77.	Vision Database Systems								
a.	ID badge/tracking software								
b.	Handheld tracking system								
c.	Balance of product line - related equipment and software								
78.	VMP								
a.	Monitor products								
b.	Housing and mounting products								
c.	Balance of product line								
79.	Wildfire Connections REJECT								
a.	All products								

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Safety & Security Systems: Services, Parts, Consumables, And Window Film – Bid #14-0058

Opened June 12, 2013 at 2:00 p.m.

Manufacturer:		Data Flow Communications		EarthCam, Inc.		Francis Uriel Electric Inc.		Graybar	
Item #	Description	MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc. Off
75.	Videoalarm					Videoalarm			
a.	Camera products						0%		
b.	Housing and mounting products						0%		
c.	Balance of product line						0%		
76.	Viking					http://www.vikinggroupinc.com/		vikingelectronics.com	
a.	All products						0%	MSRP	42.6%
77.	Vision Database Systems					http://www.visionbase.com/			
a.	ID badge/tracking software						0%		
b.	Handheld tracking system						0%		
c.	Balance of product line - related equipment and software						0%		
78.	VMP					http://www.videomount.com/			
a.	Monitor products						0%		
b.	Housing and mounting products						0%		
c.	Balance of product line						0%		
79.	Wildfire Connections REJECT					http://wildfireconnections.com/			
a.	All products						0%		

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Safety & Security Systems: Services, Parts, Consumables, And Window Film – Bid #14-0058

Opened June 12, 2013 at 2:00 p.m.

Manufacturer:		Halifax Security Inc. dba North American Video		Integrated Services Corporation		Integrated Systems of Florida, Inc.		IRIS Ltd, Inc.	
Item #	Description	MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc Off	MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc. Off
75.	Videoalarm			videoalarm.com					
a.	Camera products			MSRP	31%				
b.	Housing and mounting products			MSRP	31%				
c.	Balance of product line			MSRP	31%				
76.	Viking			vikingelectronics.com					
a.	All products			MSRP	22.5%				
77.	Vision Database Systems								
a.	ID badge/tracking software								
b.	Handheld tracking system								
c.	Balance of product line - related equipment and software								
78.	VMP								
a.	Monitor products								
b.	Housing and mounting products								
c.	Balance of product line								
79.	Wildfire Connections REJECT								
a.	All products								

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Safety & Security Systems: Services, Parts, Consumables, And Window Film – Bid #14-0058

Opened June 12, 2013 at 2:00 p.m.

Manufacturer:		IVS, Inc. dba AngelTrax		NBI Suncontrol		Plastic Card Systems, Inc.		Silmar Electronics Inc.	
Item #	Description	MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc. Off
75.	Videolarm							www.moogvideolarm.com	
a.	Camera products							MSRP	45.5%
b.	Housing and mounting products							MSRP	45.5%
c.	Balance of product line							MSRP	45.5%
76.	Viking								
a.	All products								
77.	Vision Database Systems					www.plasticcardsystems.com			
a.	ID badge/tracking software								
b.	Handheld tracking system								
c.	Balance of product line - related equipment and software						17%		
78.	VMP							www.videomount.com	
a.	Monitor products							MSRP	58.1%
b.	Housing and mounting products							MSRP	58.1%
c.	Balance of product line							MSRP	58.1%
79.	Wildfire Connections REJECT								
a.	All products								

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Safety & Security Systems: Services, Parts, Consumables, And Window Film – Bid #14-0058

Opened June 12, 2013 at 2:00 p.m.

Manufacturer:		United Security Alliance, Inc.		Vision Database Systems	
Item #	Description	MSRP or Dealer	% Disc. Off	MSRP or Dealer	% Disc. Off
75.	Videoalarm	www.videolarm.com			
a.	Camera products		30.6%		
b.	Housing and mounting products		30.6%		
c.	Balance of product line		30.6%		
76.	Viking	www.viking.com			
a.	All products		0%		
77.	Vision Database Systems	www.visiondatabase.com		See attached price sheet	
a.	ID badge/tracking software		0%	MSRP	15%
b.	Handheld tracking system		0%	MSRP	15%
c.	Balance of product line - related equipment and software		0%	MSRP	15%
78.	VMP	www.vmpmount.com			
a.	Monitor products		0%		
b.	Housing and mounting products		0%		
c.	Balance of product line		0%		
79.	Wildfire Connections REJECT	www.wildfireconnections.com			
a.	All products		0%		

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Safety & Security Systems: Services, Parts, Consumables, And Window Film – Bid #14-0058

Opened June 12, 2013 at 2:00 p.m.

CONSUMABLE PRODUCTS		Anixter, Inc.	Communication Installation & Service Company, Inc. dba COMCO	Commercial Electrical Systems	CSU, Inc. dba CSU Security Systems	Data Flow Communications	EarthCam, Inc.	Francis Uriel Electric Inc.
Item	Description / Quantity	Unit (each) Price	Unit (each) Price	Unit (each) Price	Unit (each) Price	Unit (each) Price	Unit (each) Price	Unit (each) Price
80	Blank white plastic 30 mil ID cards (packaged 500/box)							White CR8030-WH
a.	1 box							\$75.00
b.	2 -3 boxes							\$75.00
c.	4 - 5 boxes							\$75.00
d.	6 - 7 boxes							\$60.00
e.	8 - 9 boxes							\$60.00
f.	10 - 11 boxes							\$60.00
g.	12 - 13 boxes							\$60.00
h.	14 - 15 boxes							\$60.00
i.	16 -1 7 boxes							\$60.00
j.	18 - 19 boxes							\$60.00
k.	20+ boxes							\$60.00
81	ID badge strap clips 2 3/4" clips, clear plastic	Unit (each) Price	Unit (each) Price	Unit (each) Price	Unit (each) Price	Unit (each) Price	Unit (each) Price	Unit (each) Price
a.	1 - 100							(1815-1405) \$36.00
b.	101 - 250							\$35.28
c.	251 - 500							\$34.56
d.	501 - 750							\$33.84
e.	751 - 1,000							\$33.12
f.	1,001 - 2,500							\$32.40
g.	2,501 - 5,000							\$31.68
h.	5,001 - 7,500							\$30.96
i.	7,501 - 10,000							\$30.24
j.	10,001 +							\$29.52

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Safety & Security Systems: Services, Parts, Consumables, And Window Film – Bid #14-0058

Opened June 12, 2013 at 2:00 p.m.

CONSUMABLE PRODUCTS		Graybar	Halifax Security Inc. dba North American Video	Integrated Services Corporation	Integrated Systems of Florida, Inc.	IRIS Ltd, Inc.	IVS, Inc. dba AngelTrax	NBI Suncontrol
Item	Description / Quantity	Unit (each) Price	Unit (each) Price	Unit (each) Price	Unit (each) Price	Unit (each) Price	Unit (each) Price	Unit (each) Price
80	Blank white plastic 30 mil ID cards (packaged 500/box)							
a.	1 box					\$30.00		
b.	2 -3 boxes					\$29.50		
c.	4 - 5 boxes					\$29.00		
d.	6 - 7 boxes					\$28.50		
e.	8 - 9 boxes					\$28.00		
f.	10 - 11 boxes					\$27.50		
g.	12 - 13 boxes					\$27.00		
h.	14 - 15 boxes					\$26.50		
i.	16 -1 7 boxes					\$26.00		
j.	18 - 19 boxes					\$25.50		
k.	20+ boxes					\$25.00		
81	ID badge strap clips 2 3/4" clips, clear plastic	Unit (each) Price	Unit (each) Price	Unit (each) Price	Unit (each) Price	Unit (each) Price	Unit (each) Price	Unit (each) Price
a.	1 - 100					\$0.06		
b.	101 - 250					\$0.06		
c.	251 - 500					\$0.06		
d.	501 - 750					\$0.06		
e.	751 - 1,000					\$0.06		
f.	1,001 - 2,500					\$0.06		
g.	2,501 - 5,000					\$0.06		
h.	5,001 - 7,500					\$0.06		
i.	7,501 - 10,000					\$0.06		
j.	10,001 +					\$0.06		

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Safety & Security Systems: Services, Parts, Consumables, And Window Film – Bid #14-0058

Opened June 12, 2013 at 2:00 p.m.

CONSUMABLE PRODUCTS		Plastic Card Systems, Inc.	Silmar Electronics Inc.	United Security Alliance, Inc.	Vision Database Systems
Item	Description / Quantity	Unit (each) Price	Unit (each) Price	Unit (each) Price	Unit (each) Price
80	Blank white plastic 30 mil ID cards (packaged 500/box)				
a.	1 box	\$44.82			\$37.00
b.	2 -3 boxes	\$44.82			\$36.00
c.	4 - 5 boxes	\$44.82			\$35.00
d.	6 - 7 boxes	\$40.00			\$34.00
e.	8 - 9 boxes	\$40.00			\$33.00
f.	10 - 11 boxes	\$40.00			\$32.00
g.	12 - 13 boxes	\$38.00			\$31.00
h.	14 - 15 boxes	\$38.00			\$30.00
i.	16 -1 7 boxes	\$38.00			\$29.00
j.	18 - 19 boxes	\$35.00			\$28.00
k.	20+ boxes	\$35.00			\$27.00
81	ID badge strap clips 2 3/4" clips, clear plastic	Unit (each) Price	Unit (each) Price	Unit (each) Price	Unit (each) Price
a.	1 - 100	\$0.20			\$0.19
b.	101 - 250	\$0.17			\$0.18
c.	251 - 500	\$0.17			\$0.17
d.	501 - 750	\$0.17			\$0.16
e.	751 - 1,000	\$0.17			\$0.15
f.	1,001 - 2,500	\$0.15			\$0.14
g.	2,501 - 5,000	\$0.15			\$0.13
h.	5,001 - 7,500	\$0.14			\$0.12
i.	7,501 - 10,000	\$0.14			\$0.10
j.	10,001 +	\$0.13			\$0.09

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Safety & Security Systems: Services, Parts, Consumables, And Window Film – Bid #14-0058

Opened June 12, 2013 at 2:00 p.m.

CONSUMABLE PRODUCTS		Anixter, Inc.	Communication Installation & Service Company, Inc. dba COMCO	Commercial Electrical Systems	CSU, Inc. dba CSU Security Systems	Data Flow Communications	EarthCam, Inc.	Francis Uriel Electric Inc.
82	Retractable Fellowes (Item #FEL52054) horizontal ID badge belt clips	Unit (each) Price	Unit (each) Price	Unit (each) Price	Unit (each) Price	Unit (each) Price	Unit (each) Price	Unit (each) Price
Alternate brand and item #: Please provide a sample of the alternate product.								FEL 52054 Fellowes Horizontal
a.	1 - 100							\$52.49
b.	101 - 250							\$51.44
c.	251 - 500							\$50.39
d.	501 - 750							\$49.34
e.	751 - 1,000							\$48.29
f.	1,001 - 2,500							\$47.24
g.	2,501 - 5,000							\$46.19
h.	5,001 - 7,500							\$45.14
i.	7,501 - 10,000							\$44.09
j.	10,001 +							\$43.04
83	Plain or custom embroidered woven 27" lanyards	Unit (each) Price	Unit (each) Price	Unit (each) Price	Unit (each) Price	Unit (each) Price	Unit (each) Price	Unit (each) Price
Brand, item #, and colors: Please provide a plain 27" sample lanyard and list of colors available.								NW410 3/4" White Flat Lanyards
a.	100 (no imprint/plain)							\$2.55
b.	100 (one color imprint)							\$3.19
c.	100 (two color imprint)							\$4.78
d.	250 (no imprint/plain)							\$2.50
e.	250 (one color imprint)							\$3.12
f.	250 (two color imprint)							\$4.69
g.	500 (no imprint/plain)							\$2.45
h.	500 (one color imprint)							\$3.06
i.	500 (two color imprint)							\$4.59
j.	1000 (no imprint/plain)							\$2.40

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Safety & Security Systems: Services, Parts, Consumables, And Window Film – Bid #14-0058

Opened June 12, 2013 at 2:00 p.m.

CONSUMABLE PRODUCTS		Graybar	Halifax Security Inc. dba North American Video	Integrated Services Corporation	Integrated Systems of Florida, Inc.	IRIS Ltd, Inc.	IVS, Inc. dba AngelTrax	NBI Suncontrol
82	Retractable Fellowes (Item #FEL52054) horizontal ID badge belt clips	Unit (each) Price	Unit (each) Price	Unit (each) Price	Unit (each) Price	Unit (each) Price	Unit (each) Price	Unit (each) Price
Alternate brand and item #: Please provide a sample of the alternate product.						EBB-Black		
a.	1 - 100					\$0.54		
b.	101 - 250					\$0.52		
c.	251 - 500					\$0.50		
d.	501 - 750					\$0.48		
e.	751 - 1,000					\$0.46		
f.	1,001 - 2,500					\$0.44		
g.	2,501 - 5,000					\$0.42		
h.	5,001 - 7,500					\$0.40		
i.	7,501 - 10,000					\$0.38		
j.	10,001 +					\$0.36		
83	Plain or custom embroidered woven 27" lanyards	Unit (each) Price	Unit (each) Price	Unit (each) Price	Unit (each) Price	Unit (each) Price	Unit (each) Price	Unit (each) Price
Brand, item #, and colors: Please provide a plain 27" sample lanyard and list of colors available.						Maroon, Red, Orange, Goldenrod, Yellow, Green, Pink, Light Blue, Royal Blue, Navy Blue, Purple, Black, White		
a.	100 (no imprint/plain)					\$0.60/each		
b.	100 (one color imprint)							
c.	100 (two color imprint)							
d.	250 (no imprint/plain)					\$0.55/each		
e.	250 (one color imprint)							
f.	250 (two color imprint)							
g.	500 (no imprint/plain)					\$0.51/each		
h.	500 (one color imprint)							
i.	500 (two color imprint)							
j.	1000 (no imprint/plain)					\$0.48/each		

REJECT

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Safety & Security Systems: Services, Parts, Consumables, And Window Film – Bid #14-0058

Opened June 12, 2013 at 2:00 p.m.

CONSUMABLE PRODUCTS		Plastic Card Systems, Inc.	Silmar Electronics Inc.	United Security Alliance, Inc.	Vision Database Systems
82	Retractable Fellowes (Item #FEL52054) horizontal ID badge belt clips	Unit (each) Price	Unit (each) Price	Unit (each) Price	Unit (each) Price
Alternate brand and item #: Please provide a sample of the alternate product.		Plastic Card P-MBAK - black			
a.	1 - 100	\$1.25			
b.	101 - 250	\$1.25			
c.	251 - 500	\$1.25			
d.	501 - 750	\$1.10			
e.	751 - 1,000	\$1.10			
f.	1,001 - 2,500	\$1.00			
g.	2,501 - 5,000	\$1.00			
h.	5,001 - 7,500	\$0.90			
i.	7,501 - 10,000	\$0.90			
j.	10,001 +	\$0.85			
83	Plain or custom embroidered woven 27" lanyards REJECT	Unit (each) Price	Unit (each) Price	Unit (each) Price	Unit (each) Price
Brand, item #, and colors: Please provide a plain 27" sample lanyard and list of colors available.					
a.	100 (no imprint/plain)	\$1.45			
b.	100 (one color imprint)	\$2.40			
c.	100 (two color imprint)	\$2.65			
d.	250 (no imprint/plain)	\$1.20			
e.	250 (one color imprint)	\$2.15			
f.	250 (two color imprint)	\$2.40			
g.	500 (no imprint/plain)	\$0.95			
h.	500 (one color imprint)	\$1.65			
i.	500 (two color imprint)	\$1.85			
j.	1000 (no imprint/plain)	\$0.85			

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Safety & Security Systems: Services, Parts, Consumables, And Window Film – Bid #14-0058

Opened June 12, 2013 at 2:00 p.m.

CONSUMABLE PRODUCTS		Anixter, Inc.	Communication Installation & Service Company, Inc. dba COMCO	Commercial Electrical Systems	CSU, Inc. dba CSU Security Systems	Data Flow Communications	EarthCam, Inc.	Francis Uriel Electric Inc.
83 REJECT	Plain or custom embroidered woven 35" lanyards (continued)	Unit (each) Price	Unit (each) Price	Unit (each) Price	Unit (each) Price	Unit (each) Price	Unit (each) Price	Unit (each) Price
Brand, item #, and colors: Please provide a plain 27" sample lanyard and list of colors available.								
k.	1000 (one color imprint)							\$3.00
l.	1000 (two color imprint)							\$4.49
m.	2500 (no imprint/plain)							\$2.35
n.	2500 (one color imprint)							\$2.93
o.	2500 (two color imprint)							\$4.40
p.	5000 (no imprint/plain)							\$2.30
q.	5000 (one color imprint)							\$2.87
r.	5000 (two color imprint)							\$4.30
84 REJECT	No imprint/plain or custom embroidered woven 35" lanyards.	Unit (each) Price	Unit (each) Price	Unit (each) Price	Unit (each) Price	Unit (each) Price	Unit (each) Price	Unit (each) Price
Brand, item #, and colors: Please provide a plain sample lanyard and list of colors available.								NW420 3/4" White Flat Lanyards
a.	100 (no imprint/plain)							\$2.98
b.	100 (one color imprint)							\$3.72
c.	100 (two color imprint)							\$5.58
d.	250 (no imprint/plain)							\$2.92
e.	250 (one color imprint)							\$3.64
f.	250 (two color imprint)							\$5.47
g.	500 (no imprint/plain)							\$2.86
h.	500 (one color imprint)							\$3.57
i.	500 (two color imprint)							\$5.36
j.	1000 (no imprint/plain)							\$2.80
k.	1000 (one color imprint)							\$3.50

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Safety & Security Systems: Services, Parts, Consumables, And Window Film – Bid #14-0058

Opened June 12, 2013 at 2:00 p.m.

CONSUMABLE PRODUCTS		Graybar	Halifax Security Inc. dba North American Video	Integrated Services Corporation	Integrated Systems of Florida, Inc.	IRIS Ltd, Inc.	IVS, Inc. dba AngelTrax	NBI Suncontrol
83 REJECT	Plain or custom embroidered woven 35" lanyards (continued)	Unit (each) Price	Unit (each) Price	Unit (each) Price	Unit (each) Price	Unit (each) Price	Unit (each) Price	Unit (each) Price
Brand, item #, and colors: Please provide a plain 27" sample lanyard and list of colors available.								
k.	1000 (one color imprint)							
l.	1000 (two color imprint)							
m.	2500 (no imprint/plain)					\$0.45/each		
n.	2500 (one color imprint)							
o.	2500 (two color imprint)							
p.	5000 (no imprint/plain)					\$0.43/each		
q.	5000 (one color imprint)							
r.	5000 (two color imprint)							
84 REJECT	No imprint/plain or custom embroidered woven 35" lanyards.	Unit (each) Price	Unit (each) Price	Unit (each) Price	Unit (each) Price	Unit (each) Price	Unit (each) Price	Unit (each) Price
Brand, item #, and colors: Please provide a plain sample lanyard and list of colors available.						Same as #83		
a.	100 (no imprint/plain)					\$0.60/each		
b.	100 (one color imprint)							
c.	100 (two color imprint)							
d.	250 (no imprint/plain)					\$0.55/each		
e.	250 (one color imprint)							
f.	250 (two color imprint)							
g.	500 (no imprint/plain)					\$0.51/each		
h.	500 (one color imprint)							
i.	500 (two color imprint)							
j.	1000 (no imprint/plain)					\$0.48/each		
k.	1000 (one color imprint)							

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Safety & Security Systems: Services, Parts, Consumables, And Window Film – Bid #14-0058

Opened June 12, 2013 at 2:00 p.m.

CONSUMABLE PRODUCTS		Plastic Card Systems, Inc.	Silmar Electronics Inc.	United Security Alliance, Inc.	Vision Database Systems
83 REJECT	Plain or custom embroidered woven 35" lanyards (continued)		Unit (each) Price	Unit (each) Price	Unit (each) Price
Brand, item #, and colors: Please provide a plain 27" sample lanyard and list of colors available.					
k.	1000 (one color imprint)	\$1.30			
l.	1000 (two color imprint)	\$1.50			
m.	2500 (no imprint/plain)	\$0.80			
n.	2500 (one color imprint)	\$1.05			
o.	2500 (two color imprint)	\$1.20			
p.	5000 (no imprint/plain)	\$0.75			
q.	5000 (one color imprint)	\$0.85			
r.	5000 (two color imprint)	\$1.00			
84 REJECT	No imprint/plain or custom embroidered woven 35" lanyards.	Unit (each) Price	Unit (each) Price	Unit (each) Price	Unit (each) Price
Brand, item #, and colors: Please provide a plain sample lanyard and list of colors available.					
a.	100 (no imprint/plain)	\$1.50			
b.	100 (one color imprint)	\$2.50			
c.	100 (two color imprint)	\$2.75			
d.	250 (no imprint/plain)	\$1.25			
e.	250 (one color imprint)	\$2.25			
f.	250 (two color imprint)	\$2.50			
g.	500 (no imprint/plain)	\$1.00			
h.	500 (one color imprint)	\$1.75			
i.	500 (two color imprint)	\$1.95			
j.	1000 (no imprint/plain)	\$0.90			
k.	1000 (one color imprint)	\$1.40			

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Safety & Security Systems: Services, Parts, Consumables, And Window Film – Bid #14-0058

Opened June 12, 2013 at 2:00 p.m.

CONSUMABLE PRODUCTS		Anixter, Inc.	Communication Installation & Service Company, Inc. dba COMCO	Commercial Electrical Systems	CSU, Inc. dba CSU Security Systems	Data Flow Communications	EarthCam, Inc.	Francis Uriel Electric Inc.
84 REJECT	No imprint/plain or custom embroidered woven 35" lanyards. (continued)	Unit (each) Price	Unit (each) Price	Unit (each) Price	Unit (each) Price	Unit (each) Price	Unit (each) Price	Unit (each) Price
Brand, item #, and colors: Please provide a plain sample lanyard and list of colors available.								NW420 3/4" White Flat Lanyards
l.	1000 (two color imprint)							\$5.24
m.	2500 (no imprint/plain)							\$2.74
n.	2500 (one color imprint)							\$3.42
o.	2500 (two color imprint)							\$5.13
p.	5000 (no imprint/plain)							\$2.68
q.	5000 (one color imprint)							\$3.35
r.	5000 (two color imprint)							\$5.02

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Safety & Security Systems: Services, Parts, Consumables, And Window Film – Bid #14-0058

Opened June 12, 2013 at 2:00 p.m.

CONSUMABLE PRODUCTS		Graybar	Halifax Security Inc. dba North American Video	Integrated Services Corporation	Integrated Systems of Florida, Inc.	IRIS Ltd, Inc.	IVS, Inc. dba AngelTrax	NBI Suncontrol
84 REJECT	No imprint/plain or custom embroidered woven 35" lanyards. (continued)	Unit (each) Price	Unit (each) Price	Unit (each) Price	Unit (each) Price	Unit (each) Price	Unit (each) Price	Unit (each) Price
Brand, item #, and colors: Please provide a plain sample lanyard and list of colors available.								
l.	1000 (two color imprint)							
m.	2500 (no imprint/plain)					\$0.45/each		
n.	2500 (one color imprint)							
o.	2500 (two color imprint)							
p.	5000 (no imprint/plain)					\$0.43/each		
q.	5000 (one color imprint)							
r.	5000 (two color imprint)							

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Safety & Security Systems: Services, Parts, Consumables, And Window Film – Bid #14-0058

Opened June 12, 2013 at 2:00 p.m.

CONSUMABLE PRODUCTS		Plastic Card Systems, Inc.	Silmar Electronics Inc.	United Security Alliance, Inc.	Vision Database Systems
84 REJECT	No imprint/plain or custom embroidered woven 35" lanyards. (continued)	Unit (each) Price	Unit (each) Price	Unit (each) Price	Unit (each) Price
Brand, item #, and colors: Please provide a plain sample lanyard and list of colors available.					
l.	1000 (two color imprint)	\$1.60			
m.	2500 (no imprint/plain)	\$0.85			
n.	2500 (one color imprint)	\$1.15			
o.	2500 (two color imprint)	\$1.30			
p.	5000 (no imprint/plain)	\$0.80			
q.	5000 (one color imprint)	\$0.95			
r.	5000 (two color imprint)	\$1.10			

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Safety & Security Systems: Services, Parts, Consumables, And Window Film – Bid #14-0058

Opened June 12, 2013 at 2:00 p.m.

The bidder proposes and agrees to provide all labor, materials, supervision, equipment, tools, travel, and fuel, etc., to perform the service required in accordance with the bid documents for the following prices:		Anixter, Inc.	Communication Installation & Service Company, Inc. dba COMCO	Commercial Electrical Systems	CSU, Inc. dba CSU Security Systems
DESCRIPTION		Unit			
SERVICE/CHARGES (include travel time & consumable supplies in hourly rate)					
85	New installation security camera systems and miscellaneous low voltage systems:		PRIMARY		
	Hourly rate for standard working hours (Monday through Friday from 7:00 A.M. to 5:00 P.M.)	per hour	\$35.00	\$52.00	\$85.00 per man
	Hourly rate for non-standard working hours (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday)	per hour	\$52.50	\$80.00	\$127.50 per man
86	Repair of security camera systems and miscellaneous low voltage systems:				
	Hourly rate for standard working hours (Monday through Friday from 7:00 A.M. to 5:00 P.M.)	per hour	\$35.00	\$52.00	\$85.00 per man
	Hourly rate for non-standard working hours (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday)	per hour	\$52.50	\$80.00	\$127.50 per man
87	New installation of security alarm systems and access control systems requiring an Electrical Contractor - Class EF and/or EG license by the State of Florida per specifications.			PRIMARY	
	Hourly rate for standard working hours (Monday through Friday from 7:00 A.M. to 5:00 P.M.)	per hour		\$52.00	\$85.00 per man
	Hourly rate for non-standard working hours (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday)	per hour		\$80.00	\$127.50 per man
88	Repair of security alarm systems and access control systems requiring an Electrical Contractor - Class EF and/or EG license by the State of Florida per specifications.				
	Hourly rate for standard working hours (Monday through Friday from 7:00 A.M. to 5:00 P.M.)	per hour		\$52.00	\$85.00 per man

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Safety & Security Systems: Services, Parts, Consumables, And Window Film – Bid #14-0058

Opened June 12, 2013 at 2:00 p.m.

The bidder proposes and agrees to provide all labor, materials, supervision, equipment, tools, travel, and fuel, etc., to perform the service required in accordance with the bid documents for the following prices:		Data Flow Communications	EarthCam, Inc.	Francis Uriel Electric Inc.	Graybar	Halifax Security Inc. dba North American Video
DESCRIPTION		Unit				
SERVICE/CHARGES (include travel time & consumable supplies in hourly rate)						
85	New installation security camera systems and miscellaneous low voltage systems:					
	Hourly rate for standard working hours (Monday through Friday from 7:00 A.M. to 5:00 P.M.)	per hour			\$90.00	
	Hourly rate for non-standard working hours (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday)	per hour			\$135.00	
86	Repair of security camera systems and miscellaneous low voltage systems:					
	Hourly rate for standard working hours (Monday through Friday from 7:00 A.M. to 5:00 P.M.)	per hour			\$90.00	
	Hourly rate for non-standard working hours (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday)	per hour			\$135.00	
87	New installation of security alarm systems and access control systems requiring an Electrical Contractor - Class EF and/or EG license by the State of Florida per specifications.					
	Hourly rate for standard working hours (Monday through Friday from 7:00 A.M. to 5:00 P.M.)	per hour			\$90.00	
	Hourly rate for non-standard working hours (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday)	per hour			\$135.00	
88	Repair of security alarm systems and access control systems requiring an Electrical Contractor - Class EF and/or EG license by the State of Florida per specifications.					
	Hourly rate for standard working hours (Monday through Friday from 7:00 A.M. to 5:00 P.M.)	per hour			\$90.00	

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Safety & Security Systems: Services, Parts, Consumables, And Window Film – Bid #14-0058

Opened June 12, 2013 at 2:00 p.m.

The bidder proposes and agrees to provide all labor, materials, supervision, equipment, tools, travel, and fuel, etc., to perform the service required in accordance with the bid documents for the following prices:		Integrated Services Corporation	Integrated Systems of Florida, Inc.	IRIS Ltd, Inc.	IVS, Inc. dba AngelTrax	NBI Suncontrol
DESCRIPTION	Unit					
SERVICE/CHARGES (include travel time & consumable supplies in hourly rate)						
85	New installation security camera systems and miscellaneous low voltage systems:					
	Hourly rate for standard working hours (Monday through Friday from 7:00 A.M. to 5:00 P.M.)	per hour	\$68.25	\$58.00		
	Hourly rate for non-standard working hours (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday)	per hour	\$79.65	\$87.00		
86	Repair of security camera systems and miscellaneous low voltage systems:					
	Hourly rate for standard working hours (Monday through Friday from 7:00 A.M. to 5:00 P.M.)	per hour	\$68.25	\$58.00		
	Hourly rate for non-standard working hours (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday)	per hour	\$79.65	\$87.00		
87	New installation of security alarm systems and access control systems requiring an Electrical Contractor - Class EF and/or EG license by the State of Florida per specifications.			SECONDARY		
	Hourly rate for standard working hours (Monday through Friday from 7:00 A.M. to 5:00 P.M.)	per hour	\$96.50	\$58.00		
	Hourly rate for non-standard working hours (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday)	per hour	\$113.00	\$87.00		
88	Repair of security alarm systems and access control systems requiring an Electrical Contractor - Class EF and/or EG license by the State of Florida per specifications.					
	Hourly rate for standard working hours (Monday through Friday from 7:00 A.M. to 5:00 P.M.)	per hour	\$96.50	\$58.00		

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Safety & Security Systems: Services, Parts, Consumables, And Window Film – Bid #14-0058

Opened June 12, 2013 at 2:00 p.m.

The bidder proposes and agrees to provide all labor, materials, supervision, equipment, tools, travel, and fuel, etc., to perform the service required in accordance with the bid documents for the following prices:		Plastic Card Systems, Inc.	Silmar Electronics Inc.	United Security Alliance, Inc.	Vision Database Systems
DESCRIPTION	Unit				
SERVICE/CHARGES (include travel time & consumable supplies in hourly rate)					
85	New installation security camera systems and miscellaneous low voltage systems:			SECONDARY	
	Hourly rate for standard working hours (Monday through Friday from 7:00 A.M. to 5:00 P.M.)	per hour		\$39.22 (Tech Level 2)	
	Hourly rate for non-standard working hours (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday)	per hour		\$51.51 (Tech Level 2)	
86	Repair of security camera systems and miscellaneous low voltage systems:				
	Hourly rate for standard working hours (Monday through Friday from 7:00 A.M. to 5:00 P.M.)	per hour		\$49.06 (GSI Certified)	
	Hourly rate for non-standard working hours (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday)	per hour		\$66.27 (GSI Certified)	
87	New installation of security alarm systems and access control systems requiring an Electrical Contractor - Class EF and/or EG license by the State of Florida per specifications.				
	Hourly rate for standard working hours (Monday through Friday from 7:00 A.M. to 5:00 P.M.)	per hour		\$38.57 (Tech Level 1a)	
	Hourly rate for non-standard working hours (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday)	per hour		\$49.06 (Tech Level 1a)	
88	Repair of security alarm systems and access control systems requiring an Electrical Contractor - Class EF and/or EG license by the State of Florida per specifications.				
	Hourly rate for standard working hours (Monday through Friday from 7:00 A.M. to 5:00 P.M.)	per hour		\$42.5 (Tech Level 2a)	

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Safety & Security Systems: Services, Parts, Consumables, And Window Film – Bid #14-0058

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The bidder proposes and agrees to provide all labor, materials, supervision, equipment, tools, travel, and fuel, etc., to perform the service required in accordance with the bid documents for the following prices:		Anixter, Inc.	Communication Installation & Service Company, Inc. dba COMCO	Commercial Electrical Systems	CSU, Inc. dba CSU Security Systems
DESCRIPTION		Unit			
89	Hourly rate for non-standard working hours (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday)	per hour		\$80.00	\$127.50 per man
SECURITY WINDOW FILM - 3M™ Ultra S600 safety and security window film, 6 ml. minimum multi-ply and 3M™ adhesive products (cost to include film, adhesive, materials, travel, fuel, consumable supplies, and installation per square foot). NO SUBSTITUTES					
89	3M™ - Ultra S600 Safety & Security window film and 3M™ Impact Protection Application per manufacturer's specifications.	sq. ft.			
90	3M™ - Ultra S600 Safety & Security window film and 3M™ Impact Protection Profile per manufacturer's specifications.	sq. ft.			
INCIDENTAL PARTS					
91	Incidental parts to be billed at net cost. Include a percentage allowed for overhead and profit. Indicate this percentage in the space to the right. A MAXIMUM OF 10% MARK-UP WILL BE ALLOWED. No mark-up of sales tax is allowed.	% mark-up	10%	10%	10%
Received Manufacturer's Catalog with printed MSRP. (Yes or No)					
Delivery or completion in calendar days:		45	10	5	14

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Safety & Security Systems: Services, Parts, Consumables, And Window Film – Bid #14-0058

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The bidder proposes and agrees to provide all labor, materials, supervision, equipment, tools, travel, and fuel, etc., to perform the service required in accordance with the bid documents for the following prices:		Data Flow Communications	EarthCam, Inc.	Francis Uriel Electric Inc.	Graybar	Halifax Security Inc. dba North American Video
DESCRIPTION		Unit				
	Hourly rate for non-standard working hours (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday)	per hour			\$135.00	
SECURITY WINDOW FILM - 3M™ Ultra S600 safety and security window film, 6 ml. minimum multi-ply and 3M™ adhesive products (cost to include film, adhesive, materials, travel, fuel, consumable supplies, and installation per square foot). NO SUBSTITUTES						
89	3M™ - Ultra S600 Safety & Security window film and 3M™ Impact Protection Application per manufacturer's specifications.	sq. ft.			\$45.00	
90	3M™ - Ultra S600 Safety & Security window film and 3M™ Impact Protection Profile per manufacturer's specifications.	sq. ft.			\$45.00	
INCIDENTAL PARTS						
91	Incidental parts to be billed at net cost. Include a percentage allowed for overhead and profit. Indicate this percentage in the space to the right. A MAXIMUM OF 10% MARK-UP WILL BE ALLOWED. No mark-up of sales tax is allowed.	% mark-up			10%	
Received Manufacturer's Catalog with printed MSRP. (Yes or No)						
Delivery or completion in calendar days:		TBD	45-60	N/A	14	5-7 unless backordered by mfr.

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Safety & Security Systems: Services, Parts, Consumables, And Window Film – Bid #14-0058

Opened June 12, 2013 at 2:00 p.m.

The bidder proposes and agrees to provide all labor, materials, supervision, equipment, tools, travel, and fuel, etc., to perform the service required in accordance with the bid documents for the following prices:		Integrated Services Corporation	Integrated Systems of Florida, Inc.	IRIS Ltd, Inc.	IVS, Inc. dba AngelTrax	NBI Suncontrol
DESCRIPTION	Unit					
Hourly rate for non-standard working hours (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday)	per hour	\$113.00	\$87.00			
SECURITY WINDOW FILM - 3M™ Ultra S600 safety and security window film, 6 ml. minimum multi-ply and 3M™ adhesive products (cost to include film, adhesive, materials, travel, fuel, consumable supplies, and installation per square foot). NO SUBSTITUTES						
89 3M™ - Ultra S600 Safety & Security window film and 3M™ Impact Protection Application per manufacturer's specifications.	sq. ft.					\$6.95
90 3M™ - Ultra S600 Safety & Security window film and 3M™ Impact Protection Profile per manufacturer's specifications.	sq. ft.					\$9.65
INCIDENTAL PARTS						
91 Incidental parts to be billed at net cost. Include a percentage allowed for overhead and profit. Indicate this percentage in the space to the right. A MAXIMUM OF 10% MARK-UP WILL BE ALLOWED. No mark-up of sales tax is allowed.	% mark-up	10%	10%			
Received Manufacturer's Catalog with printed MSRP. (Yes or No)						
Delivery or completion in calendar days:		30	10	7-10 Except Lanyards	3-5	10 - TO BEGIN INSTALLATION

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Safety & Security Systems: Services, Parts, Consumables, And Window Film – Bid #14-0058

Opened June 12, 2013 at 2:00 p.m.

The bidder proposes and agrees to provide all labor, materials, supervision, equipment, tools, travel, and fuel, etc., to perform the service required in accordance with the bid documents for the following prices:		Plastic Card Systems, Inc.	Silmar Electronics Inc.	United Security Alliance, Inc.	Vision Database Systems
DESCRIPTION		Unit			
89	Hourly rate for non-standard working hours (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday)	per hour		\$56.43 (Tech Level 2a)	
SECURITY WINDOW FILM - 3M™ Ultra S600 safety and security window film, 6 ml. minimum multi-ply and 3M™ adhesive products (cost to include film, adhesive, materials, travel, fuel, consumable supplies, and installation per square foot). NO SUBSTITUTES					
89	3M™ - Ultra S600 Safety & Security window film and 3M™ Impact Protection Application per manufacturer's specifications.	sq. ft.			
90	3M™ - Ultra S600 Safety & Security window film and 3M™ Impact Protection Profile per manufacturer's specifications.	sq. ft.			
INCIDENTAL PARTS					
91	Incidental parts to be billed at net cost. Include a percentage allowed for overhead and profit. Indicate this percentage in the space to the right. A MAXIMUM OF 10% MARK-UP WILL BE ALLOWED. No mark-up of sales tax is allowed.	% mark-up		10%	
Received Manufacturer's Catalog with printed MSRP. (Yes or No)					
Delivery or completion in calendar days:			30	14	30
					10

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Safety & Security Systems: Services, Parts, Consumables, And Window Film – Bid #14-0058

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The bidder proposes and agrees to provide all labor, materials, supervision, equipment, tools, travel, and fuel, etc., to perform the service required in accordance with the bid documents for the following prices:		Anixter, Inc.	Communication Installation & Service Company, Inc. dba COMCO	Commercial Electrical Systems	CSU, Inc. dba CSU Security Systems
DESCRIPTION	Unit				
Notes					
Contact		Jamie Ball	Michael C. Bugner	Robert O'Dell	Michael G. O'Keefe
Address		7550 Brokerage Dr.	6275 46th Street N	4415 Independence Court	3203 Elmer Street
		Orlando, FL 32809	Pinellas Park, FL 33781	Sarasota, FL 34234	Sarasota, FL 32431
Phone		800-346-3069	727-522-3477	941-358-3303	941-378-2020
Fax		407-240-1755	727-522-3573	941-358-3353	941-921-0586
Federal I.D.		362361285	593154487	592745542	592495608
Email		jamie.ball@ anixter.com	mike@ comcoinc.net	bodell@ ces-co.com	mikeo@csu security.com

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Safety & Security Systems: Services, Parts, Consumables, And Window Film – Bid #14-0058

Opened June 12, 2013 at 2:00 p.m.

The bidder proposes and agrees to provide all labor, materials, supervision, equipment, tools, travel, and fuel, etc., to perform the service required in accordance with the bid documents for the following prices:		Data Flow Communications	EarthCam, Inc.	Francis Uriel Electric Inc.	Graybar	Halifax Security Inc. dba North American Video
DESCRIPTION	Unit					
Notes						*Item 8. Can Email price list. Too big to print. *Item 16. Unless noted. *Item 30. Can Email price list. Too big to print. *Item 57. Can Email price list. Too big to print.
Contact		Pamela Grotendorst	Joseph Nizza	Delroy Francis	John Schuh	Suzanne Thomas
Address		1145 McKenzie Road	84 Kennedy Street	1860 North Pine Island Road	2475 17th Street	301 Drum Point Road
		Lake Helen, FL 32744	Hackensack, NJ 07601	Plantation, FL 33322	Sarasota, FL 34234	Brick, NJ 08723
Phone		386-259-3119	201-488-1111	954-306-2217	941-955-0905	732-477-0686 x 21
Fax		386-259-3120	201-488-1119	954-797-9929	941-365-5047	732-477-0329
Federal I.D.		352275429	522152253	205843670	130794380	421715805
Email		pamela@dataflowcom.com	joe@earthcam.com	info@felectric.com	john.schuh@graybar.com	suzannet@navcctv.com

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

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The bidder proposes and agrees to provide all labor, materials, supervision, equipment, tools, travel, and fuel, etc., to perform the service required in accordance with the bid documents for the following prices:		Integrated Services Corporation	Integrated Systems of Florida, Inc.	IRIS Ltd, Inc.	IVS, Inc. dba AngelTrax	NBI Suncontrol
DESCRIPTION	Unit					
Notes						
Contact		Irving Benzing	Walter Wiseman	David Gehris	Katherine Tolar	Sara Lee
Address		920 Palm Avenue	180 Scarlet Blvd	901 Park Road	9540 US Hwy. 84 West	2744 Stickney Point Road
		Ellenton, FL 34222	Olsmar, FL 34677	Fleetwood, PA 19522	Newton, AL 36352	Sarasota, FL 34231
Phone		941-342-7977	813-925-1007	610-944-8588	334-692-4600	941-360-8500
Fax		941-342-7970	913-925-0299	610-944-5867	334-692-4606	941-922-3407
Federal I.D.		061683341	593742018	232174489	043699455	270664182
Email		ibenzing@isc1.com	wwiseman@isofinc.com	bids@irisltd.com	ktolar@angeltrax.com	info@nbisuncontrol.com

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Safety & Security Systems: Services, Parts, Consumables, And Window Film – Bid #14-0058

Opened June 12, 2013 at 2:00 p.m.

The bidder proposes and agrees to provide all labor, materials, supervision, equipment, tools, travel, and fuel, etc., to perform the service required in accordance with the bid documents for the following prices:		Plastic Card Systems, Inc.	Silmar Electronics Inc.	United Security Alliance, Inc.	Vision Database Systems
DESCRIPTION	Unit				
Notes					
Contact		Donald Axline	Kevin Gilbert	Terry Ottinger	Bob Chilson
Address		31 Pierce Street	6301 Tower Lane, #3	9008 Brittney Way	1562 Park Lane, #500
		Northboro, MA 01532	Sarasota, FL 34240	Tampa, FL 33619-4303	Jupiter, FL 33458
Phone		508-351-6210	941-343-0413	813-630-0505	561-748-0711
Fax		508-351-6211	941-379-3400	813-622-6992	561-748-0712
Federal I.D.		042976003	591028324	800907427	460738397
Email		daxline@plasticcard.net	kevin@silmarelectronics.com	terry.ottinger@usasolutions.com	bob.chilson@visiondatabase.com

Recorded by Nikki Brock

Witnessed by Joyce E. Haney

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA
JUSTIFICATION FOR OTHER THAN APPARENT LOW BIDDER

Security System: Services, Parts, Consumables, and Window Film - Bid #14-0058

Opened: June 12, 2013 at 2:00 p.m.

Item #	Vendor	Manufacturer	Justification
All Parts	Anixter, Inc.		Anixter, Inc., is non-responsive for qualifying the bid by changing, deleting, or adding additional terms and conditions.
All Parts	Francis Uriel Electric, Inc.		Francis Uriel Electric, Inc., is non-responsive to the requirement of submitting a MSRP list price per bid specifications.
All	Halifax Security, Inc., dba North American Video		Halifax Security, Inc., dba North American Video is non-responsive to the requirement of submitting an attorney's signature on the Bidder's Preference form per bid specifications.
All	Integrated Services Corporation		Integrated Services Corporation is non-responsive to the requirement of submitting a MSRP list price per bid specifications, unable to evaluate with unreadable CD.
All	IVS, Inc. dba AngelTrax		IVS, Inc. dba AngelTrax is non-responsive for qualifying the bid by submitting a no bid on all items and adding additional products to the bid.
All	Plastic Card Systems, Inc.		Plastic Card Systems, Inc. is non-responsive to the requirement of submitting an attorney's signature on the Bidder's Preference form per bid specifications.
All Parts	United Security Alliance, Inc.		United Security Alliance, Inc., is non-responsive to the requirement of submitting a MSRP list price per bid specifications.
3		Alarm Controls Corporation	Reject item. No other bids were received.
6		Avalan Wireless	Reject item. No other bids were received.
9		Cal Pipe	Reject item. No other bids were received.
10		Camera Onsite	Reject item. No other bids were received.
19		Door King	Reject item. No other bids were received.
20		DotWorkz Systems	Reject item. No other bids were received.
32		Garmin	Reject item. No other bids were received.
34		Geutebruck Security, Inc.	Reject item. No other bids were received.
37		Hysecurity	Reject item. No other bids were received.
42		Jupiter Systems	Reject item. No other bids were received.
43		JVC Professional	Reject item. No other bids were received.
45		Lifeloc Technologies	Reject item. No other bids were received.

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA
JUSTIFICATION FOR OTHER THAN APPARENT LOW BIDDER

Security System: Services, Parts, Consumables, and Window Film - Bid #14-0058

Opened: June 12, 2013 at 2:00 p.m.

Item #	Vendor	Manufacturer	Justification
46		Med Sled	Reject item. No other bids were received.
49		Net Source	Reject item. No other bids were received.
51		Nuvico	Reject item. No other bids were received.
54		Orion Vision	Reject item. No other bids were received.
55		OT Systems	Reject item. No other bids were received.
58		Protech Technologies, Inc.	Reject item. No other bids were received.
61		RGB Spectrum	Reject item. No other bids were received.
62		Rath Emergency Communications	Reject item. No other bids were received.
63		RISCO Group	Reject item. No other bids were received.
68		SETON	Reject item. No other bids were received.
70		Sony	Reject item. No other bids were received.
72		Tamron	Reject item. No other bids were received.
79		Wildfire Connections	Reject item. No other bids were received.
83	IRIS Ltd, Inc.	Lanyard 27"	Reject item. No samples were received from the three bidding companies.
	Francis Uriel Electric, Inc.		
	Plastic Card Systems, Inc.		
84	IRIS Ltd, Inc.	Lanyard 35"	Reject item. No samples were received from the three bidding companies.
	Francis Uriel Electric, Inc.		
	Plastic Card Systems, Inc.		
85	United Security Alliance, Inc.	Service (non-standard hours)	Awarded to Communication Installation & Service Company, Inc., dba COMCO, as primary vendor, as overall low for the entire category of installation of security cameras for standard and non-standard hours and United Security Alliance, Inc., as secondary vendor.
87, 88	United Security Alliance, Inc.	Installation, service, and repair of security alarms	Awarded to Commercial Electrical Systems as the primary vendor and Integrated Systems of Florida, Inc., as the secondary vendor. United Security Alliance, Inc., is non-responsive to the requirement of submitting a copies of Electrical Contractor (EF and/or EG) licenses per bid specifications.
85	United Security Alliance, Inc.	Service (non-standard hours)	Awarded to Communication Installation & Service Company, Inc., dba COMCO, as primary vendor, as overall low for the entire category of installation of security cameras for standard and non-standard hours and United Security Alliance, Inc., as secondary vendor.
87, 88	United Security Alliance, Inc.	Installation, service, and repair of security alarms	Awarded to Commercial Electrical Systems as the primary vendor and Integrated Systems of Florida, Inc., as the secondary vendor. United Security Alliance, Inc., is non-responsive to the requirement of submitting a copies of Electrical Contractor (EF and/or EG) licenses per bid specifications.