



THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

MATERIALS MANAGEMENT DEPARTMENT

101 OLD VENICE ROAD

OSPREY, FLORIDA 34229

TELEPHONE (941) 486-2183 • FAX (941) 486-2188

MEMORANDUM

**TO: Members of the School Board
Dr. Gary Norris, Superintendent
Mr. Scott Lempe, Associate Superintendent**

FROM: Pat Black, CPPB, Director of Materials Management

TITLE: APPROVAL TO AWARD BID #7008 FOR AUDIO VISUAL AND VIDEO EQUIPMENT

Bids to provide 'Audio Visual and Video Equipment' were received from 35 vendors on June 29, 2006. The bids of Abolins, Inc., Audio Visual Innovations, Inc., B.E.S. Industries, Inc., B & H Photo Video Pro Audio, Camcor, Inc., Crest A.V. Electronics, Inc., Keyboard World, Lee Hartman & Sons, Inc., LightSPEED Technologies, Inc., Logical Choice Technologies, Long's Electronics, Inc., Nicholas P. Pipino Associates, Inc., Pyramid School Products, SchoolHouse Products, Inc., School Specialty, Inc., Smiley's Audio Visual, Inc., Smith Office & Computer Supply, Southern Business Communications, Inc., Tech Depot, Troxell Communications, Inc., UDT, and Washington Professional Systems were the best low bids meeting the advertised specifications. Reasons for not selecting the apparent low bid are included with the bid tabulation. Funds for these purchases are contained in the school and department budgets.

Requested by:
Schools and
Departments

"Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes."

Posting Date: 7-18-06

Fiscal Impact:

Not to exceed
\$850,000.00

Funding:

Operating and Capital

Recommended Motion: That the bids of Abolins, Inc., Audio Visual Innovations, Inc., B.E.S. Industries, Inc., B & H Photo Video Pro Audio, Camcor, Inc., Crest A.V. Electronics, Inc., Keyboard World, Lee Hartman & Sons, Inc., LightSPEED Technologies, Inc., Logical Choice Technologies, Long's Electronics, Inc., Nicholas P. Pipino Associates, Inc., Pyramid School Products, SchoolHouse Products, Inc., School Specialty, Inc., Smiley's Audio Visual, Inc., Smith Office & Computer Supply, Southern Business Communications, Inc., Tech Depot, Troxell Communications, Inc., UDT, and Washington Professional Systems, to provide 'Audio Visual and Video Equipment' in an amount not to exceed \$850,000.00, be approved for award and purchase.

(over)

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation for Audio Visual and Video Equipment - Bid #7008

Bid Opening: June 29, 2006 @ 2:00 p.m.

A. AUDIO CASSETTE/CD - RECORDERS/PLAYERS					
	1	2	3	4	5
	TAPE RECORDER/PLAYER - Cue and review, fast forward and rewind, pause 2X counter and full auto stop, built-in microphone, additional inputs for additional microphone, built-in listening center w/ 7 headphone jacks, battery or AC operating. Califone 3432AV or approved alternate.	CD/CASSETTE RECORDER BOOMBOX - CD, CD-R, & CD-RW compatibility. AM/FM stereo radio, 6 watts output. Digital controls, dual cassette recorder/player. Remote start/stop mic jack. Built-in mic. 20 programmable memory w/ LCD display. Headphone jack; two speakers. Permanently attached AC cord and battery operation. Califone Model 2395AV-02 Music Maker Plus or approved alternate.	CD/CASSETTE RECORDER BOOMBOX - CD, CD-R, & CD-RW / MP3 compatibility. AM/FM stereo radio, 6 watts output. Digital controls, dual cassette recorder/player. Remote start/stop mic jack. Built-in mic. 20 programmable memory w/ LCD display. Headphone jack; two speakers. Permanently attached AC cord and battery operation. Califone Model 2385-03 Music Maker Plus or approved alternate.	BOOM BOX - 14 watts RMS, variable speed, built-in listening center w/six headphone jacks, with 3.5 and 1/4" mic inputs. RC2400 remote control included. Califone 2455AV-02 Performer Plus or approved alternate.	COMBINATION CD PLAYER & AUDIO TAPE PLAYER/RECORDER - Designed for educational use. Records audio tapes directly from CD's; variable CD speed control. 7 watt speaker/amplifier; skip resistant CD deck; built-in listening center w/5 headset jacks. EIKI 7070A or approved alternate.
A. F. P. Industries, Inc.	\$49.88	\$94.88	\$99.88	\$168.00	no bid
	as spec	as spec	as spec	as spec	
Abolins, Inc.	\$52.35	\$96.35	\$104.35	\$176.35	\$193.25
	as spec	as spec	as spec	as spec	as spec
Audio Visual Innovations, Inc.	no bid	no bid	no bid	no bid	no bid
Audio Visual Solutions Corp.	\$59.88	\$106.49	\$112.49	\$183.98	\$174.88
	as spec	as spec	as spec	as spec	as spec
B.E.S. Industries, Inc.	\$52.61	\$99.82	\$105.92	\$175.02	\$176.65
	as spec	as spec	as spec	as spec	as spec
B & H Photo Video Pro Audio	\$51.25	\$100.50	\$107.00	\$180.70	no bid
	as spec	as spec	as spec	as spec	
Boxlight Corporation	no bid	no bid	no bid	no bid	no bid
C.C.S Presentation Systems	no bid	no bid	no bid	no bid	\$225.50
					as spec
Camcor, Inc.	\$46.49	\$83.33	\$83.33	\$146.87	\$178.76
	as spec	as spec	as spec	as spec	as spec
Computrac LLC	no bid	no bid	no bid	no bid	no bid
Crest A.V. Electronics, Inc.	no bid	no bid	no bid	no bid	\$189.89
					as spec
Gaylord Brothers	\$82.08	no bid	no bid	no bid	\$237.30
	as spec				as spec

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Bid Tabulation for Audio Visual and Video Equipment - Bid #7008

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A. AUDIO CASSETTE/CD - RECORDERS/PLAYERS					
	1	2	3	4	5
	TAPE RECORDER/PLAYER - Cue and review, fast forward and rewind, pause 2X counter and full auto stop, built-in microphone, additional inputs for additional microphone, built-in listening center w/ 7 headphone jacks, battery or AC operating. Califone 3432AV or approved alternate.	CD/CASSETTE RECORDER BOOMBOX - CD, CD-R, & CD-RW compatibility. AM/FM stereo radio, 6 watts output. Digital controls, dual cassette recorder/player. Remote start/stop mic jack. Built-in mic. 20 programmable memory w/ LCD display. Headphone jack; two speakers. Permanently attached AC cord and battery operation. Califone Model 2395AV-02 Music Maker Plus or approved alternate.	CD/CASSETTE RECORDER BOOMBOX - CD, CD-R, & CD-RW / MP3 compatibility. AM/FM stereo radio, 6 watts output. Digital controls, dual cassette recorder/player. Remote start/stop mic jack. Built-in mic. 20 programmable memory w/ LCD display. Headphone jack; two speakers. Permanently attached AC cord and battery operation. Califone Model 2385-03 Music Maker Plus or approved alternate.	BOOM BOX - 14 watts RMS, variable speed, built-in listening center w/six headphone jacks, with 3.5 and 1/4" mic inputs. RC2400 remote control included. Califone 2455AV-02 Performer Plus or approved alternate.	COMBINATION CD PLAYER & AUDIO TAPE PLAYER/RECORDER - Designed for educational use. Records audio tapes directly from CD's; variable CD speed control. 7 watt speaker/amplifier; skip resistant CD deck; built-in listening center w/5 headset jacks. EIKI 7070A or approved alternate.
General Binding Corporation	no bid	no bid	no bid	no bid	no bid
Highsmith, Inc.	no bid	no bid	no bid	no bid	\$225.33 as spec(22242)
Keyboard World	no bid	no bid	no bid	no bid	no bid
Learning Services	\$47.00 as spec	\$89.50 as spec	\$96.50 as spec	\$163.00 as spec	\$229.00 as spec
Lee Hartman & Sons, Inc.	\$56.00 as spec	\$112.00 as spec	\$117.00 as spec	\$179.00 as spec	\$179.00 as spec
LightSPEED Technologies, Inc.	no bid	no bid	no bid	no bid	no bid
Logical Choice Technologies	no bid	no bid	no bid	no bid	no bid
Long's Electronics, Inc.	\$50.96	\$93.07	\$110.58	\$164.69	\$187.95
MDM Commercial	no bid	no bid	no bid	no bid	no bid
Markertec Video Supply	\$109.95 as spec	\$151.95 as spec	\$150.95 as spec	no bid	\$269.95 as spec
Nicholas P. Pipino Assoc., Inc.	\$49.44 as spec	\$86.90 as spec	\$86.90 Califone 2385AV-02	\$153.10 as spec	\$172.44 as spec
Pro Video Sales, Inc.	no bid	no bid	no bid	no bid	no bid

A. AUDIO CASSETTE/CD - RECORDERS/PLAYERS					
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	TAPE RECORDER/PLAYER - Cue and review, fast forward and rewind, pause 2X counter and full auto stop, built-in microphone, additional inputs for additional microphone, built-in listening center w/ 7 headphone jacks, battery or AC operating. Califone 3432AV or approved alternate.	CD/CASSETTE RECORDER BOOMBOX - CD, CD-R, & CD-RW compatibility. AM/FM stereo radio, 6 watts output. Digital controls, dual cassette recorder/player. Remote start/stop mic jack. Built-in mic. 20 programmable memory w/ LCD display. Headphone jack; two speakers. Permanently attached AC cord and battery operation. Califone Model 2395AV-02 Music Maker Plus or approved alternate.	CD/CASSETTE RECORDER BOOMBOX - CD, CD-R, & CD-RW / MP3 compatibility. AM/FM stereo radio, 6 watts output. Digital controls, dual cassette recorder/player. Remote start/stop mic jack. Built-in mic. 20 programmable memory w/ LCD display. Headphone jack; two speakers. Permanently attached AC cord and battery operation. Califone Model 2385-03 Music Maker Plus or approved alternate.	BOOM BOX - 14 watts RMS, variable speed, built-in listening center w/six headphone jacks, with 3.5 and 1/4" mic inputs. RC2400 remote control included. Califone 2455AV-02 Performer Plus or approved alternate.	COMBINATION CD PLAYER & AUDIO TAPE PLAYER/RECORDER - Designed for educational use. Records audio tapes directly from CD's; variable CD speed control. 7 watt speaker/amplifier; skip resistant CD deck; built-in listening center w/5 headset jacks. EIKI 7070A or approved alternate.
Pyramid School Products	\$47.09	\$87.05	\$96.95	\$151.05	\$173.05
	as spec	as spec	as spec	as spec	as spec
SchoolHouse Products, Inc.	no bid	no bid	no bid	no bid	no bid
School Specialty, Inc.	\$55.00	\$102.78	\$98.64	\$186.67	no bid
	as spec	as spec	as spec	as spec	
Smileys Audio Visual, Inc.	\$47.75	\$87.15	\$82.20	\$147.00	\$179.00
	as spec	as spec	as spec	as spec	as spec
Smith Office & Computer Supply	no bid	no bid	no bid	no bid	no bid
Southern Business Communications, Inc.	\$48.00	\$94.00	\$99.97	\$167.20	\$179.89
	as spec	as spec	as spec	as spec	as spec
Tech Depot	no bid	no bid	no bid	no bid	no bid
Tight AV, Inc.	no bid	no bid	no bid	no bid	no bid
Troxell Communications, Inc.	\$52.66	\$99.88	\$104.57	\$174.32	\$192.61
	as spec	as spec	as spec	as spec	as spec
UDT	no bid	no bid	no bid	no bid	no bid
Washington Professional Systems	no bid	no bid	no bid	no bid	no bid

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation for Audio Visual and Video Equipment - Bid #7008

Bid Opening: June 29, 2006 @ 2:00 p.m.

	B. CAMCORDERS- includes DVD, Mini DV or Mini DVD.			B. CAMERAS-DIGITAL	
	6	7	8	9	10
	Canon	Panasonic	Sony	Canon	Sony
	Includes DVD, Mini DV or Mini DVD; Manufacturers as indicated below. Bid the percentage discount from MSRP. Manufacturers' prices, a price list or catalog containing manufacturers' prices must be submitted with the bid response in order to be considered. Awardees for percentage discount items are required to submit price updates to the Purchasing Office as they are issued. Additionally, a web-site address (if available) may be provided.			CAMERAS-DIGITAL Bid the percentage discount from MSRP. Manufacturers as indicated below. Manufacturers' prices, a price list or catalog containing manufacturers' prices must be submitted with the bid response in order to be considered. Awardees for percentage discount items are required to submit price updates to the Purchasing Office as they are issued. Additionally, a web-site address (if available) may be provided.	
A. F. P. Industries, Inc.	no bid	no bid	no bid	no bid	no bid
Abolins, Inc.	no bid	no bid	no bid	no bid	no bid
Audio Visual Innovations, Inc.	no bid	no bid	no bid	no bid	no bid
Audio Visual Solutions Corp.	26% www.canondv.com	no bid	no bid	no bid	no bid
B.E.S. Industries, Inc.	27.5% www.canonusa.com	12% www.panasonic.com	8% www.sony.com	15% www.canonusa.com	8% www.sony.com
B & H Photo Video Pro Audio	no bid	no bid	no bid	no bid	no bid
Boxlight Corporation	no bid	no bid	no bid	no bid	no bid
C.C.S Presentation Systems	no bid	no bid	20% none	no bid	17% none
Camcor, Inc.	27.1%	8%	28.71% new DSLR 25%	25.1%	29.1%
Computrac LLC	no bid	no bid	no bid	no bid	no bid
Crest A.V. Electronics, Inc.	25.2%	no bid	no bid	22.1%	no bid
Gaylord Brothers	no bid	no bid	no bid	no bid	no bid

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	B. CAMCORDERS- includes DVD, Mini DV or Mini DVD.			B. CAMERAS-DIGITAL	
	6	7	8	9	10
	Canon	Panasonic	Sony	Canon	Sony
	Includes DVD, Mini DV or Mini DVD; Manufacturers as indicated below. Bid the percentage discount from MSRP. Manufacturers' prices, a price list or catalog containing manufacturers' prices must be submitted with the bid response in order to be considered. Awardees for percentage discount items are required to submit price updates to the Purchasing Office as they are issued. Additionally, a web-site address (if available) may be provided.			CAMERAS-DIGITAL Bid the percentage discount from MSRP. Manufacturers as indicated below. Manufacturers' prices, a price list or catalog containing manufacturers' prices must be submitted with the bid response in order to be considered. Awardees for percentage discount items are required to submit price updates to the Purchasing Office as they are issued. Additionally, a web-site address (if available) may be provided.	
General Binding Corporation	no bid	no bid	no bid	no bid	no bid
Highsmith, Inc.	no bid	no bid	no bid	no bid	no bid
Keyboard World	no bid	8.61%	23.61%	no bid	no bid
		www.panasonic.com	www.sonystyle.com		
Learning Services	no bid	no bid	no bid	no bid	no bid
Lee Hartman & Sons, Inc.	17%	10%	14%	21%	17%
	www.usa.canon.com	www.panasonic.com	www.sony.com	www.canonusa.com	www.sony.com
LightSPEED Technologies, Inc.	no bid	no bid	no bid	no bid	no bid
Logical Choice Technologies	no bid	no bid	no bid	no bid	no bid
Long's Electronics, Inc.	no bid	no bid	no bid	no bid	no bid
MDM Commercial	no bid	no bid	no bid	no bid	no bid
Markertec Video Supply	no bid	no bid	no bid	no bid	no bid
Nicholas P. Pipino Assoc., Inc.	30.5%	no bid	no bid	no bid	no bid
	www.canonusa.com				
Pro Video Sales, Inc.	no bid	no bid	no bid	no bid	no bid

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	6	7	8	9	10
	Canon	Panasonic	Sony	Canon	Sony
	Includes DVD, Mini DV or Mini DVD; Manufacturers as indicated below. Bid the percentage discount from MSRP. Manufacturers' prices, a price list or catalog containing manufacturers' prices must be submitted with the bid response in order to be considered. Awardees for percentage discount items are required to submit price updates to the Purchasing Office as they are issued. Additionally, a web-site address (if available) may be provided.			CAMERAS-DIGITAL Bid the percentage discount from MSRP. Manufacturers as indicated below. Manufacturers' prices, a price list or catalog containing manufacturers' prices must be submitted with the bid response in order to be considered. Awardees for percentage discount items are required to submit price updates to the Purchasing Office as they are issued. Additionally, a web-site address (if available) may be provided.	
Pyramid School Products	no bid	no bid	no bid	no bid	no bid
SchoolHouse Products, Inc.	no bid	no bid	no bid	no bid	no bid
School Specialty, Inc.	no bid	no bid	no bid	no bid	no bid
Smileys Audio Visual, Inc.	no bid	no bid	no bid	no bid	no bid
Smith Office & Computer Supply	no bid	no bid	no bid	no bid	no bid
Southern Business Communications, Inc.	no bid	no bid	17%	no bid	20.7%
Tech Depot	2%	3%	3%	2%	2%
	www.techdepot.com				
Tight AV, Inc.	no bid	no bid	no bid	no bid	no bid
Troxell Communications, Inc.	5 to 60%	5 to 60%	5 to 60%	5 to 60%	5 to 60%
	www.trox.com	www.trox.com	www.trox.com	www.trox.com	www.trox.com
UDT	no bid	no bid	no bid	18%	no bid
				www.usa.cannon.com	
Washington Professional Systems	18%	18%	21%	no bid	18%

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation for Audio Visual and Video Equipment - Bid #7008

Bid Opening: June 29, 2006 @ 2:00 p.m.

	B. EQUIPMENT/ACCESSORIES FOR CAMCORDERS AND DIGITAL CAMERAS.					C. LAMINATOR / SUPPLIES / BINDING EQUIP / POSTER PRINTER	
	11	12	13	14	15	16	17
	Canon Accessories	Panasonic Accessories	Sony Accessories	TRIPOD COMBO KIT BOGEN 3046-3433 FOR CAMERA - includes Bogen 3046 geared center column Triman tripod and Bogen 501 pro-video fluid head or approved alternate.	AUTO DOLLY - folding, central pedal locks/unlocks, 3 casters with 3" wheels. Folds to compact 29". Bogen model 3156 or approved alternate.	LAMINATOR - for up to 27" film. GBC Ultima 65. NO SUBSTITUTION	CABINET FOR LAMINATOR AND SUPPLIES - heavy duty, lockable, with slide out shelf for large objects. Casters (2 locking). GBC 1154314 or approved alternate.
	ACCESSORIES FOR CAMCORDERS AND DIGITAL CAMERAS including but not limited to batteries, cases, and memory sticks. Balance of line discount. Manufacturers as indicated below. Bid the percentage discount from MSRP. Manufacturers' prices, a price list or catalog containing manufacturers' prices must be submitted with the bid response in order to be considered. Awardees for percentage discount items are required to submit price updates to the Purchasing Office as they are issued. Additionally, a web-site address (if available) may be provided.						
A. F. P. Industries, Inc.	no bid	no bid	no bid	no bid	no bid	\$1,418.00	no bid
						as spec	
Abolins, Inc.	no bid	no bid	no bid	no bid	no bid	no bid	no bid
Audio Visual Innovations, Inc.	no bid	no bid	no bid	no bid	no bid	no bid	no bid
Audio Visual Solutions Corp.	20%	no bid	no bid	\$347.15	\$182.23	no bid	no bid
	www.canondv.com			as spec	as spec		
B.E.S. Industries, Inc.	15%	10%	10%	\$339.36	\$179.26	no bid	no bid
	www.canonusa.com	www.panasonic.com	www.sony.com	as spec	as spec		
B & H Photo Video Pro Audio	no bid	no bid	no bid	\$349.95	\$173.95	no bid	no bid
				as spec	as spec		
Boxlight Corporation	no bid	no bid	no bid	no bid	no bid	no bid	no bid
C.C.S Presentation Systems	no bid	no bid	17.00%	no bid	no bid	no bid	no bid
			none				
Camcor, Inc.	25.1%	no bid	28.1%	\$340.52	\$177.21	\$1,478.21	no bid
				as spec	as spec		
Computrac LLC	no bid	no bid	no bid	no bid	no bid	no bid	no bid
Crest A.V. Electronics, Inc.	27.1%	no bid	no bid	no bid	no bid	no bid	no bid
Gaylord Brothers	no bid	no bid	no bid	no bid	no bid	\$1,344.04	no bid
						(#1710740)	

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Bid Opening: June 29, 2006 @ 2:00 p.m.

	B. EQUIPMENT/ACCESSORIES FOR CAMCORDERS AND DIGITAL CAMERAS.					C. LAMINATOR / SUPPLIES / BINDING EQUIP / POSTER PRINTER	
	11	12	13	14	15	16	17
	Canon Accessories	Panasonic Accessories	Sony Accessories	TRIPOD COMBO KIT BOGEN 3046-3433 FOR CAMERA - includes Bogen 3046 geared center column Triman tripod and Bogen 501 pro-video fluid head or approved alternate.	AUTO DOLLY - folding, central pedal locks/unlocks, 3 casters with 3" wheels. Folds to compact 29". Bogen model 3156 or approved alternate.	LAMINATOR - for up to 27" film. GBC Ultima 65. NO SUBSTITUTION	CABINET FOR LAMINATOR AND SUPPLIES - heavy duty, lockable, with slide out shelf for large objects. Casters (2 locking). GBC 1154314 or approved alternate.
	ACCESSORIES FOR CAMCORDERS AND DIGITAL CAMERAS including but not limited to batteries, cases, and memory sticks. Balance of line discount. Manufacturers as indicated below. Bid the percentage discount from MSRP. Manufacturers' prices, a price list or catalog containing manufacturers' prices must be submitted with the bid response in order to be considered. Awardees for percentage discount items are required to submit price updates to the Purchasing Office as they are issued. Additionally, a web-site address (if available) may be provided.						
General Binding Corporation	no bid	no bid	no bid	no bid	no bid	\$1698.00*	\$340.00
Highsmith, Inc.	no bid	no bid	no bid	no bid	no bid	\$1,377.00 (#58119)	as spec (60992)
Keyboard World	no bid	8.61%	23.61%	\$329.00	no bid	no bid	no bid
		www.panasonic.com	www.sonymstyle.com	as spec			
Learning Services	no bid	no bid	no bid	no bid	no bid	no bid	no bid
Lee Hartman & Sons, Inc.	22%	14%	14%	\$356.00	\$194.00	no bid	no bid
	www.canonusa.com	www.panasonic.com	www.sony.com	as spec	as spec		
LightSPEED Technologies, Inc.	no bid	no bid	no bid	no bid	no bid	no bid	no bid
Logical Choice Technologies	no bid	no bid	no bid	no bid	no bid	no bid	no bid
Long's Electronics, Inc.	no bid	no bid	no bid	\$387.09	\$198.61	no bid	no bid
MDM Commercial	no bid	no bid	no bid	no bid	no bid	no bid	no bid
Markertec Video Supply	no bid	no bid	no bid	no bid	no bid	no bid	no bid
Nicholas P. Pipino Assoc., Inc.	22%	no bid	no bid	no bid	no bid	\$1,274.00	\$480.00
	www.canonusa.com						as spec
Pro Video Sales, Inc.	no bid	no bid	no bid	no bid	no bid	no bid	no bid

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	Canon Accessories	Panasonic Accessories	Sony Accessories	TRIPOD COMBO KIT BOGEN 3046-3433 FOR CAMERA - includes Bogen 3046 geared center column Triman tripod and Bogen 501 pro-video fluid head or approved alternate.	AUTO DOLLY - folding, central pedal locks/unlocks, 3 casters with 3" wheels. Folds to compact 29". Bogen model 3156 or approved alternate.	LAMINATOR - for up to 27" film. GBC Ultima 65. NO SUBSTITUTION	CABINET FOR LAMINATOR AND SUPPLIES - heavy duty, lockable, with slide out shelf for large objects. Casters (2 locking). GBC 1154314 or approved alternate.
	ACCESSORIES FOR CAMCORDERS AND DIGITAL CAMERAS including but not limited to batteries, cases, and memory sticks. Balance of line discount. Manufacturers as indicated below. Bid the percentage discount from MSRP. Manufacturers' prices, a price list or catalog containing manufacturers' prices must be submitted with the bid response in order to be considered. Awardees for percentage discount items are required to submit price updates to the Purchasing Office as they are issued. Additionally, a web-site address (if available) may be provided.						
Pyramid School Products	no bid	no bid	no bid	no bid	no bid	\$1,279.95	\$339.95
							as spec
SchoolHouse Products, Inc.	no bid	no bid	no bid	no bid	no bid	no bid	no bid
School Specialty, Inc.	no bid	no bid	no bid	no bid	no bid	\$1,358.88	\$417.07
							as spec
Smileys Audio Visual, Inc.	no bid	no bid	no bid	no bid	no bid	no bid	no bid
Smith Office & Computer Supply	no bid	no bid	no bid	no bid	no bid	\$1,180.00	\$287.00
							as spec
Southern Business Communications, Inc.	no bid	no bid	21%	\$349.00	\$170.00	no bid	no bid
				as spec	as spec		
Tech Depot	1%	1%	1%	no bid	no bid	no bid	no bid
Tight AV, Inc.	no bid	no bid	no bid	no bid	no bid	no bid	no bid
Troxell Communications, Inc.	5 to 60%	5 to 60%	5 to 60%	\$351.96	\$183.96	no bid	no bid
	www.trox.com	www.trox.com	www.trox.com	as spec	as spec		
UDT	no bid	no bid	no bid	no bid	no bid	no bid	no bid
Washington Professional Systems	no bid	no bid	no bid	\$366.00	\$188.00	no bid	no bid
				as spec	as spec		

C. (Continued) LAMINATOR AND SUPPLIES, BINDING EQUIPMENT, AND POSTER PRINTER								
	18	19	20	21	22	23	24	25
	LAMINATING FILM - 27"x 250' roll, .003 1" core, clear, GBC Naplam 3126514.	LAMINATING FILM - 27" x 500' roll, .0015 1" core, clear GBC Naplam 3126061.	LAMINATING FILM - 25" X 250' roll, .003 1" core, clear, GBC Naplam 3000024.	LAMINATING FILM - 25" X 500' roll, .0015 1" core, clear, GBC Naplam 3000004.	LAMINATING FILM - 18" X 500' roll, .0015 1" core, clear, GBC Naplam 3000003.	DOCUMENT BINDING SYSTEM - binds documents up to 300 pages thick. Pre-set to punch 8 1/2" x 11" and oversized covers. Comb capacity up to 1 1/2". GBC DocuBind P100 or approved alternate.	DOCUMENT BINDING SYSTEM - binds documents up to 425 pages thick. Adjustable punch depth for standard and oversize. CombBind and ZipBind compatability. GBC CombBind C250 or approved alternate.	POSTER PRINTER - 400 dpi scanning, high resolution, LCD display and top controls. Prints direct or from PC. Varitronics Prolmage XL 3000 or approved alternate.
A. F. P. Industries, Inc.	no bid	no bid	no bid	no bid	no bid	\$119.88	\$299.88	no bid
						GBC C110	as spec	
Abolins, Inc.	no bid	no bid	no bid	no bid	no bid	no bid	no bid	no bid
Audio Visual Innovations, Inc.	no bid	no bid	no bid	no bid	no bid	no bid	no bid	\$5,995.00
								as spec
Audio Visual Solutions Corp.	no bid	no bid	no bid	no bid	no bid	no bid	no bid	no bid
B.E.S. Industries, Inc.	no bid	no bid	no bid	no bid	no bid	no bid	no bid	no bid
B & H Photo Video Pro Audio	no bid	no bid	no bid	no bid	no bid	no bid	no bid	no bid
Boxlight Corporation	no bid	no bid	no bid	no bid	no bid	no bid	no bid	no bid
C.C.S Presentation Systems	no bid	no bid	no bid	no bid	no bid	no bid	no bid	no bid
Camcor, Inc.	no bid	no bid	no bid	no bid	no bid	no bid	no bid	no bid
Computrac LLC	no bid	no bid	no bid	no bid	no bid	no bid	no bid	no bid
Crest A.V. Electronics, Inc.	no bid	no bid	no bid	no bid	no bid	no bid	no bid	no bid
Gaylord Brothers	\$72.62 (#60524)	\$42.69 (#3126061)	\$57.77	\$37.12	\$27.85	no bid	no bid	no bid

C. (Continued) LAMINATOR AND SUPPLIES, BINDING EQUIPMENT, AND POSTER PRINTER								
	18	19	20	21	22	23	24	25
	LAMINATING FILM - 27"x 250' roll, .003 1" core, clear, GBC Naplam 3126514.	LAMINATING FILM - 27" x 500' roll, .0015 1" core, clear GBC Naplam 3126061.	LAMINATING FILM - 25" X 250' roll, .003 1" core, clear, GBC Naplam 3000024.	LAMINATING FILM - 25" X 500' roll, .0015 1" core, clear, GBC Naplam 3000004.	LAMINATING FILM - 18" X 500' roll, .0015 1" core, clear, GBC Naplam 3000003.	DOCUMENT BINDING SYSTEM - binds documents up to 300 pages thick. Pre-set to punch 8 1/2" x 11" and oversized covers. Comb capacity up to 1 1/2". GBC DocuBind P100 or approved alternate.	DOCUMENT BINDING SYSTEM - binds documents up to 425 pages thick. Adjustable punch depth for standard and oversize. CombBind and ZipBind compatability. GBC CombBind C250 or approved alternate.	POSTER PRINTER - 400 dpi scanning, high resolution, LCD display and top controls. Prints direct or from PC. Varitronics Prolmage XL 3000 or approved alternate.
General Binding Corporation	\$22.90	\$20.35	\$17.90	\$16.55	\$12.10	no bid	no bid	no bid
Highsmith, Inc.	no bid	no bid	no bid	no bid	no bid	no bid	no bid	no bid
Keyboard World	no bid	no bid	no bid	no bid	no bid	no bid	no bid	no bid
Learning Services	no bid	no bid	no bid	no bid	no bid	no bid	no bid	no bid
Lee Hartman & Sons, Inc.	no bid	no bid	no bid	no bid	no bid	no bid	no bid	no bid
LightSPEED Technologies, Inc.	no bid	no bid	no bid	no bid	no bid	no bid	no bid	no bid
Logical Choice Technologies	no bid	no bid	no bid	no bid	no bid	no bid	no bid	no bid
Long's Electronics, Inc.	no bid	no bid	no bid	no bid	no bid	no bid	no bid	no bid
MDM Commercial	no bid	no bid	no bid	no bid	no bid	no bid	no bid	no bid
Markertec Video Supply	no bid	no bid	no bid	no bid	no bid	no bid	no bid	no bid
Nicholas P. Pipino Assoc., Inc.	\$54.10	\$39.10	\$42.18	\$33.80	\$29.41	no bid	no bid	no bid
Pro Video Sales, Inc.	no bid	no bid	no bid	no bid	no bid	no bid	no bid	no bid

C. (Continued) LAMINATOR AND SUPPLIES, BINDING EQUIPMENT, AND POSTER PRINTER								
	18	19	20	21	22	23	24	25
	LAMINATING FILM - 27"x 250' roll, .003 1" core, clear, GBC Naplam 3126514.	LAMINATING FILM - 27" x 500' roll, .0015 1" core, clear GBC Naplam 3126061.	LAMINATING FILM - 25" X 250' roll, .003 1" core, clear, GBC Naplam 3000024.	LAMINATING FILM - 25" X 500' roll, .0015 1" core, clear, GBC Naplam 3000004.	LAMINATING FILM - 18" X 500' roll, .0015 1" core, clear, GBC Naplam 3000003.	DOCUMENT BINDING SYSTEM - binds documents up to 300 pages thick. Pre-set to punch 8 1/2" x 11" and oversized covers. Comb capacity up to 1 1/2". GBC DocuBind P100 or approved alternate.	DOCUMENT BINDING SYSTEM - binds documents up to 425 pages thick. Adjustable punch depth for standard and oversize. CombBind and ZipBind compatability. GBC CombBind C250 or approved alternate.	POSTER PRINTER - 400 dpi scanning, high resolution, LCD display and top controls. Prints direct or from PC. Varitronics Prolmage XL 3000 or approved alternate.
Pyramid School Products	\$22.86	\$19.98	\$18.19	\$16.79	\$12.08	\$106.72	\$294.95	no bid
						as spec	as spec	
SchoolHouse Products, Inc.	no bid	no bid	no bid	no bid	no bid	no bid	no bid	no bid
School Specialty, Inc.	\$33.14	\$25.50	\$28.91	\$23.29	\$20.93	\$127.56	\$333.81	no bid
						GBC C110		
Smileys Audio Visual, Inc.	no bid	no bid	no bid	no bid	no bid	no bid	no bid	no bid
Smith Office & Computer Supply	\$21.00	\$18.00	\$17.80	\$12.85	\$11.25	\$102.76	\$285.00	no bid
						GBC C110 #7704240	as spec (#27140)	
Southern Business Communications, Inc.	no bid	no bid	no bid	no bid	no bid	no bid	no bid	no bid
Tech Depot	no bid	no bid	no bid	no bid	no bid	no bid	no bid	no bid
Tight AV, Inc.	no bid	no bid	no bid	no bid	no bid	no bid	no bid	no bid
Troxell Communications, Inc.	no bid	no bid	no bid	no bid	no bid	no bid	no bid	no bid
UDT	no bid	no bid	no bid	no bid	no bid	no bid	no bid	no bid
Washington Professional Systems	no bid	no bid	no bid	no bid	no bid	no bid	no bid	no bid

D. LISTENING/LANGUAGE EQUIPMENT							
	26	27	28	29	30	31	32
	LISTENING CENTER - to include: 1 case, 8 mono headsets (Califone 2924AVP), and two 4-station junction boxes. Comes with 1/4" & mini cord plug. Califone 1214AVPY-01 or approved alternate.	AUDIO JUNCTION BOX - Box only. Eight position with volume control. Califone 1218AV-PY or approved alternate.	HEADPHONES - monaural with dynamic drivers, permanent attached 6' coiled cord, adjustable headband. Califone 2924AVP or approved alternate.	HEADPHONES - monaural with dynamic drivers, replaceable clip-in coiled cord, adjustable headband. Califone 2924AVC or approved alternate.	HEADPHONES - stereo, volume control on ear cup, adjustable headband, compatible with PC, MAC, iMAC (with AX-1 digital audio converter). Califone 2924AVPS or approved alternate.	HEADPHONES - multimedia, stereo w/boom microphone, adjustable headband, volume control on 8' cord w/3.5 mm connection, compatible with PC, MAC, (excluding iMAC). Califone 3064AV or approved alternate.	HEADPHONES - adjustable, dynamic, steel, re-enforced headband, w/.250" diameter mono plug, replaceable 7' cord. Telex Explorer EH1 NO SUBSTITUTION
A. F. P. Industries, Inc.	\$75.88	\$9.88	\$5.88	\$7.88	\$11.48	\$7.88	no bid
	as spec	as spec	as spec	as spec	as spec	as spec	
Abolins, Inc.	\$80.60	\$10.95	\$6.95	\$8.95	\$12.50	\$8.85	no bid
	as spec	as spec	as spec	as spec	as spec	as spec	
Audio Visual Innovations, Inc.	no bid	no bid	no bid	no bid	no bid	no bid	no bid
Audio Visual Solutions Corp.	\$88.48	\$21.95	\$14.50	\$16.50	\$20.50	\$16.50	\$18.00
	as spec	as spec	as spec	as spec	as soec	as spec	
B.E.S. Industries, Inc.	\$82.25	\$19.88	\$9.93	\$11.86	\$15.41	\$11.76	\$13.43
	as spec	as spec	as spec	as spec	as spec	as spec	
B & H Photo Video Pro Audio	\$80.00	\$10.00	\$6.00	\$8.10	\$12.00	\$7.99	no bid
	as spec	as spec	as spec	as spec	as spec	as spec	
Boxlight Corporation	no bid	no bid	no bid	no bid	no bid	no bid	no bid
C.C.S Presentation Systems	no bid	no bid	no bid	no bid	no bid	no bid	no bid
Camcor, Inc.	\$58.08	\$12.82	\$4.68	\$11.49	\$8.68	\$6.34	no bid
	Califone 1218AV-01	as spec	as spec	as spec	as spec	as spec	
Computrac LLC	no bid	no bid	no bid	no bid	no bid	no bid	no bid
Crest A.V. Electronics, Inc.	no bid	no bid	no bid	no bid	no bid	no bid	\$8.29
Gaylord Brothers	\$12.87	\$15.65	no bid	no bid	\$12.64	no bid	no bid
	1214AVPY box	as spec			as spec		

D. LISTENING/LANGUAGE EQUIPMENT							
	26	27	28	29	30	31	32
	LISTENING CENTER - to include: 1 case, 8 mono headsets (Califone 2924AVP), and two 4-station junction boxes. Comes with 1/4" & mini cord plug. Califone 1214AVPY-01 or approved alternate.	AUDIO JUNCTION BOX - Box only. Eight position with volume control. Califone 1218AV-PY or approved alternate.	HEADPHONES - monaural with dynamic drivers, permanent attached 6' coiled cord, adjustable headband. Califone 2924AVP or approved alternate.	HEADPHONES - monaural with dynamic drivers, replaceable clip-in coiled cord, adjustable headband. Califone 2924AVC or approved alternate.	HEADPHONES - stereo, volume control on ear cup, adjustable headband, compatible with PC, MAC, iMAC (with AX-1 digital audio converter). Califone 2924AVPS or approved alternate.	HEADPHONES - multimedia, stereo w/boom microphone, adjustable headband, volume control on 8' cord w/3.5 mm connection, compatible with PC, MAC, (excluding iMAC). Califone 3064AV or approved alternate.	HEADPHONES - adjustable, dynamic, steel, re-enforced headband, w/.250" diameter mono plug, replaceable 7' cord. Telex Explorer EH1 NO SUBSTITUTION
General Binding Corporation	no bid	no bid	no bid	no bid	no bid	no bid	no bid
Highsmith, Inc.	no bid	no bid	no bid	no bid	no bid	no bid	\$10.00 (48368)
Keyboard World	no bid	no bid	no bid	no bid	no bid	no bid	no bid
Learning Services	\$73.50 as spec	\$9.94 as spec	\$7.10 as spec	\$8.50 as spec	\$12.50 Califone AVPS	\$8.40 as spec	\$11.14
Lee Hartman & Sons, Inc.	\$86.00 as spec	\$11.40 as spec	\$7.90 as spec	\$10.40 as spec	\$13.50 as spec	\$9.90 as spec	\$14.90
LightSPEED Technologies, Inc.	no bid	no bid	no bid	no bid	no bid	no bid	no bid
Logical Choice Technologies	no bid	no bid	no bid	no bid	no bid	no bid	no bid
Long's Electronics, Inc.	\$87.95/\$72.99 as/Califone 1218AVP-03	\$9.99	\$5.99	\$9.33	\$9.79	\$7.34	\$8.99
MDM Commercial	no bid	no bid	no bid	no bid	no bid	no bid	no bid
Markertec Video Supply	no bid	\$11.50 Califone 1214AV-PY	\$10.95 as spec	\$12.98 as spec	\$22.95 as spec	\$9.45 as spec	\$10.95
Nicholas P. Pipino Assoc., Inc.	\$62.14 as spec	\$9.45 as spec	\$4.81 as spec	\$5.60 as spec	\$9.62 as spec	\$6.19 as spec	no bid
Pro Video Sales, Inc.	no bid	no bid	no bid	no bid	no bid	no bid	no bid

D. LISTENING/LANGUAGE EQUIPMENT							
	26	27	28	29	30	31	32
	LISTENING CENTER - to include: 1 case, 8 mono headsets (Califone 2924AVP), and two 4-station junction boxes. Comes with 1/4" & mini cord plug. Califone 1214AVPY-01 or approved alternate.	AUDIO JUNCTION BOX - Box only. Eight position with volume control. Califone 1218AV-PY or approved alternate.	HEADPHONES - monaural with dynamic drivers, permanent attached 6' coiled cord, adjustable headband. Califone 2924AVP or approved alternate.	HEADPHONES - monaural with dynamic drivers, replaceable clip-in coiled cord, adjustable headband. Califone 2924AVC or approved alternate.	HEADPHONES - stereo, volume control on ear cup, adjustable headband, compatible with PC, MAC, iMAC (with AX-1 digital audio converter). Califone 2924AVPS or approved alternate.	HEADPHONES - multimedia, stereo w/boom microphone, adjustable headband, volume control on 8' cord w/3.5 mm connection, compatible with PC, MAC, (excluding iMAC). Califone 3064AV or approved alternate.	HEADPHONES - adjustable, dynamic, steel, re-enforced headband, w/.250" diameter mono plug, replaceable 7' cord. Telex Explorer EH1 NO SUBSTITUTION
Pyramid School Products	\$59.05 as spec	\$8.85 as spec	\$4.67 as spec	\$9.29 as spec	\$9.84 as spec	\$6.55 as spec	\$8.69 as spec
SchoolHouse Products, Inc.	no bid	no bid	no bid	no bid	no bid	no bid	no bid
School Specialty, Inc.	\$84.07 as spec	\$12.67 as spec	\$7.00 as spec	\$9.44 as spec	\$11.47 as spec	\$8.74 as spec	no bid
Smileys Audio Visual, Inc.	\$64.00 Califone 1214AVP-01	\$9.95 as spec	\$5.30 as spec	\$6.95 as spec	\$8.95 as spec	\$7.15 as spec	no bid
Smith Office & Computer Supply	no bid	no bid	no bid	no bid	no bid	no bid	no bid
Southern Business Communications, Inc.	\$74.80 Califone 1214AVP-01	\$9.40 as spec	\$5.85 as spec	\$7.48 as spec	\$11.75 as spec	\$7.85 as spec	\$9.42
Tech Depot	no bid	no bid	no bid	no bid	no bid	no bid	no bid
Tight AV, Inc.	no bid	no bid	no bid	no bid	no bid	no bid	no bid
Troxell Communications, Inc.	\$68.49 Califone 1214AVPS01	\$14.74 as spec	\$9.99 as spec	\$11.92 as spec	\$14.96 as spec	\$11.41 as spec	\$13.26
UDT	no bid	no bid	no bid	no bid	no bid	no bid	no bid
Washington Professional Systems	no bid	no bid	no bid	no bid	no bid	no bid	no bid

	D. (Continued) LISTENING/LANGUAGE EQUIPMENT				E. MICROPHONES	
	33	34	35	36	37	38
	HEADPHONES - adjustable, dynamic, steel, re-enforced headband, w/3.5mm diameter mono plug, replaceable 7' cord. Telex Explorer EH2 NO SUBSTITUTION	HEADPHONES - adjustable, dynamic, steel, re-enforced headband, w/.250" diameter mono plug, replaceable 7' cord. Telex 610-41 NO SUBSTITUTION	HEADPHONES, STEREO - 3.5 mm diameter stereo mini-plug (for computers, CD ROMS), replaceable 7' cord. Telex Explorer EH3S NO SUBSTITUTION	HEADPHONES, K-4 - 3.5mm diameter stereo mini-plug. 4' nylon reinforced cord. ABS plastic earpieces with replaceable earpads. Polypropylene headband for durability. Frequency 20Hz-20KHz. Schoolphones K-4 or approved alternate. REJECT	ACCESSORY MICROPHONE - mic w/remote stop/start switch cable w/3.5mm and 1/4" plug. Califone 4805AV or approved alternate.	USB STUDIO CONDENSER MICROPHONE - 16-bit sample resolution, Supports 8, 11.025, 22.05, 44.1, and 48 kHz sampling rates. USB low-power device - draws 26 mA => 130 mW. Suspend mode 0.3 mA => 1.5 mW. Freq. response: 40 Hz to 18 kHz. Plugs in directly to any computer with a USB input. Cardioid pickup pattern. Lge internal shock mounted 19mm diaphragm. Hvy gauge mesh grill. USB cable included. Samson C01U or approved alternate.
A. F. P. Industries, Inc.	no bid	no bid	no bid	no bid	\$9.48	no bid
					as spec	
Abolins, Inc.	no bid	no bid	no bid	no bid	\$11.60	no bid
					as spec	
Audio Visual Innovations, Inc.	no bid	no bid	no bid	no bid	no bid	no bid
Audio Visual Solutions Corp.	\$18.00	\$16.50	\$18.00	no bid	\$17.25	no bid
					as spec	
B.E.S. Industries, Inc.	\$13.43	\$11.90	\$13.43	no bid	\$11.86	no bid
					as spec	
B & H Photo Video Pro Audio	no bid	no bid	no bid	no bid	\$8.10	\$79.00
						as spec
Boxlight Corporation	no bid	no bid	no bid	no bid	no bid	no bid
C.C.S Presentation Systems	no bid	no bid	no bid	no bid	no bid	no bid
Camcor, Inc.	no bid	no bid	no bid	\$3.25	\$10.55	\$67.45
				Califone CA-2	as spec	as spec
Computrac LLC	no bid	no bid	no bid	no bid	no bid	no bid
Crest A.V. Electronics, Inc.	\$8.29	\$5.97	\$8.29	no bid	no bid	\$54.89
						as spec
Gaylord Brothers	no bid	no bid	no bid	no bid	no bid	no bid

	D. (Continued) LISTENING/LANGUAGE EQUIPMENT				E. MICROPHONES	
	33	34	35	36	37	38
	HEADPHONES - adjustable, dynamic, steel, re-enforced headband, w/3.5mm diameter mono plug, replaceable 7' cord. Telex Explorer EH2 NO SUBSTITUTION	HEADPHONES - adjustable, dynamic, steel, re-enforced headband, w/.250" diameter mono plug, replaceable 7' cord. Telex 610-41 NO SUBSTITUTION	HEADPHONES, STEREO - 3.5 mm diameter stereo mini-plug (for computers, CD ROMS), replaceable 7' cord. Telex Explorer EH3S NO SUBSTITUTION	HEADPHONES, K-4 - 3.5mm diameter stereo mini-plug. 4' nylon reinforced cord. ABS plastic earpieces with replaceable earpads. Polypropylene headband for durability. Frequency 20Hz-20KHz. Schoolphones K-4 or approved alternate. REJECT	ACCESSORY MICROPHONE - mic w/remote stop/start switch cable w/3.5mm and 1/4" plug. Califone 4805AV or approved alternate.	USB STUDIO CONDENSER MICROPHONE - 16-bit sample resolution, Supports 8, 11.025, 22.05, 44.1, and 48 kHz sampling rates. USB low-power device - draws 26 mA => 130 mW. Suspend mode 0.3 mA => 1.5 mW. Freq. response: 40 Hz to 18 kHz. Plugs in directly to any computer with a USB input. Cardioid pickup pattern. Lge internal shock mounted 19mm diaphragm. Hvy gauge mesh grill. USB cable included. Samson C01U or approved alternate.
General Binding Corporation	no bid	no bid	no bid	no bid	no bid	no bid
Highsmith, Inc.	\$10.00 (48384)	\$7.33 (37281)	\$10.00 (48404)	no bid	no bid	no bid
Keyboard World	no bid	no bid	no bid	no bid	no bid	no bid
Learning Services	no bid	\$9.53	\$10.54	no bid	\$8.90 as spec	no bid
Lee Hartman & Sons, Inc.	\$14.80	\$8.90	\$14.40	no bid	\$11.00 as spec	\$66.00 as spec
LightSPEED Technologies, Inc.	no bid	no bid	no bid	no bid	no bid	no bid
Logical Choice Technologies	no bid	no bid	no bid	no bid	no bid	no bid
Long's Electronics, Inc.	\$8.99	\$8.99	\$11.94	no bid	\$9.33 as spec	nobid
MDM Commercial	no bid	no bid	no bid	no bid	no bid	no bid
Markertec Video Supply	\$10.95	no bid	\$10.95	no bid	\$10.95 as spec	\$59.95 as spec
Nicholas P. Pipino Assoc., Inc.	no bid	no bid	no bid	no bid	\$4.87 as spec	no bid
Pro Video Sales, Inc.	no bid	no bid	no bid	no bid	no bid	no bid

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation for Audio Visual and Video Equipment - Bid #7008

Bid Opening: June 29, 2006 @ 2:00 p.m.

	D. (Continued) LISTENING/LANGUAGE EQUIPMENT				E. MICROPHONES	
	33	34	35	36	37	38
	HEADPHONES - adjustable, dynamic, steel, re-enforced headband, w/3.5mm diameter mono plug, replaceable 7' cord. Telex Explorer EH2 NO SUBSTITUTION	HEADPHONES - adjustable, dynamic, steel, re-enforced headband, w/.250" diameter mono plug, replaceable 7' cord. Telex 610-41 NO SUBSTITUTION	HEADPHONES, STEREO - 3.5 mm diameter stereo mini-plug (for computers, CD ROMS), replaceable 7' cord. Telex Explorer EH3S NO SUBSTITUTION	HEADPHONES, K-4 - 3.5mm diameter stereo mini-plug. 4' nylon reinforced cord. ABS plastic earpieces with replaceable earpads. Polypropylene headband for durability. Frequency 20Hz-20KHz. Schoolphones K-4 or approved alternate. REJECT	ACCESSORY MICROPHONE - mic w/remote stop/start switch cable w/3.5mm and 1/4" plug. Califone 4805AV or approved alternate.	USB STUDIO CONDENSER MICROPHONE - 16-bit sample resolution, Supports 8, 11.025, 22.05, 44.1, and 48 kHz sampling rates. USB low-power device - draws 26 mA => 130 mW. Suspend mode 0.3 mA => 1.5 mW. Freq. response: 40 Hz to 18 kHz. Plugs in directly to any computer with a USB input. Cardioid pickup pattern. Lge internal shock mounted 19mm diaphragm. Hvy gauge mesh grill. USB cable included. Samson C01U or approved alternate.
Pyramid School Products	\$8.95	\$6.22	\$9.44	no bid	\$5.78	no bid
					as spec	
SchoolHouse Products, Inc.	no bid	no bid	no bid	no bid	no bid	no bid
School Specialty, Inc.	no bid	no bid	no bid	no bid	\$12.07	no bid
					as spec	
Smileys Audio Visual, Inc.	no bid	no bid	no bid	no bid	\$9.00	no bid
					as spec	
Smith Office & Computer Supply	no bid	no bid	no bid	no bid	no bid	no bid
Southern Business Communications, Inc.	\$9.42	\$7.48	\$9.42	no bid	\$7.48	no bid
					Califone 4804AV	
Tech Depot	no bid	no bid	no bid	no bid	no bid	no bid
Tight AV, Inc.	no bid	no bid	no bid	no bid	no bid	\$59.00
						as spec
Troxell Communications, Inc.	\$13.26	\$11.73	\$13.26	\$5.17	\$11.92	\$57.89
				Califone 3060AV	as spec	as spec
UDT	no bid	no bid	no bid	no bid	no bid	no bid
Washington Professional Systems	no bid	no bid	no bid	no bid	no bid	\$44.00
						as spec

E. (Continued) MICROPHONES						
	39	40	41	42	43	44
	WIRELESS MICROPHONE FOR CAMCORDER, HAND HELD - 9 volt battery. Transmitter/receiver. Easy hook-up with supplied connecting cable, 120 dB dynamic range with no background hiss or overload distortion, detachable soft wire antenna, integrated unit OFF/STANDBY/ON switch. Nady 351 VR/WHT15 or approved alternate.	WIRELESS MICROPHONE FOR CAMCORDER, LAVALIERE - 9 volt battery. Transmitter/receiver. Easy hook-up with supplied connecting cable, 120 dB dynamic range with no background hiss or overload distortion, detachable soft wire antenna, integrated unit OFF/STANDBY/ON switch. Nady 351 VR/WLT15 or approved alternate.	WIRELESS MICROPHONE, HAND HELD - includes T3 single antenna receiver. Shure TVS/PG58 or approved alternate.	WIRELESS MICROPHONE, HAND HELD - includes T4A diversity receiver. Shure TVD/PG58 or approved alternate.	WIRELESS MICROPHONE, LAVALIERE - Shure TPD or approved alternate.	MICROPHONE, HAND HELD - Unidirectional. Selectable dual-impedance unidirectional mic with a silent magnetic reed, on/ off switch with lock-on option, and minimal feedback. Cardioid dynamic. Frequency response: 50Hz to 15,000 Hz. Shure 565SD or approved alternate.
A. F. P. Industries, Inc.	no bid	no bid	no bid	no bid	no bid	no bid
Abolins, Inc.	no bid	no bid	no bid	no bid	no bid	no bid
Audio Visual Innovations, Inc.	no bid	no bid	no bid	no bid	no bid	no bid
Audio Visual Solutions Corp.	\$97.72 as spec	\$95.96 as spec	\$159.99 as spec	\$212.25 as spec	\$253.80 as spec	\$99.40 as spec
B.E.S. Industries, Inc.	\$93.00 as spec	\$93.00 as spec	\$159.07 as spec	\$210.09 as spec	\$278.08	\$106.49 as spec
B & H Photo Video Pro Audio	no bid	no bid	no bid	\$199.00 as spec	no bid	\$89.00 as spec
Boxlight Corporation	no bid	no bid	no bid	no bid	no bid	no bid
C.C.S Presentation Systems	no bid	no bid	\$190.00 as spec	\$245.00 as spec	\$295.00 as spec	\$125.00 Shure 565SD-LC
Camcor, Inc.	\$70.36 Nady 351 VR/HT15	\$80.55 Nady 351 VR/LT15	\$163.55 as spec	\$216.67 as spec	\$258.58 as spec	\$98.98 as spec
Computrac LLC	no bid	no bid	no bid	no bid	no bid	no bid
Crest A.V. Electronics, Inc.	no bid	no bid	\$148.89 as spec	\$197.89 as spec	\$237.89 as spec	\$84.89 Shure 565 SD-LC
Gaylord Brothers	no bid	no bid	no bid	no bid	no bid	no bid

E. (Continued) MICROPHONES						
	39	40	41	42	43	44
	WIRELESS MICROPHONE FOR CAMCORDER, HAND HELD - 9 volt battery. Transmitter/receiver. Easy hook-up with supplied connecting cable, 120 dB dynamic range with no background hiss or overload distortion, detachable soft wire antenna, integrated unit OFF/STANDBY/ON switch. Nady 351 VR/WHT15 or approved alternate.	WIRELESS MICROPHONE FOR CAMCORDER, LAVALIERE - 9 volt battery. Transmitter/receiver. Easy hook-up with supplied connecting cable, 120 dB dynamic range with no background hiss or overload distortion, detachable soft wire antenna, integrated unit OFF/STANDBY/ON switch. Nady 351 VR/WLT15 or approved alternate.	WIRELESS MICROPHONE, HAND HELD - includes T3 single antenna receiver. Shure TVS/PG58 or approved alternate.	WIRELESS MICROPHONE, HAND HELD - includes T4A diversity receiver. Shure TVD/PG58 or approved alternate.	WIRELESS MICROPHONE, LAVALIERE - Shure TPD or approved alternate.	MICROPHONE, HAND HELD - Unidirectional. Selectable dual-impedance unidirectional mic with a silent magnetic reed, on/ off switch with lock-on option, and minimal feedback. Cardioid dynamic. Frequency response: 50Hz to 15,000 Hz. Shure 565SD or approved alternate.
General Binding Corporation	no bid	no bid	no bid	no bid	no bid	no bid
Highsmith, Inc.	no bid	no bid	no bid	no bid	no bid	no bid
Keyboard World	no bid	no bid	\$160.56	\$210.56	\$250.56	\$83.86
			as spec	as spec	as spec	as spec
Learning Services	no bid	no bid	no bid	no bid	no bid	no bid
Lee Hartman & Sons, Inc.	\$106.00	\$107.00	\$168.00	\$216.00	\$258.00	\$94.00
	as spec	as spec	as spec	as spec	as spec	Shure 565SD-LC
LightSPEED Technologies, Inc.	no bid	no bid	no bid	no bid	no bid	no bid
Logical Choice Technologies	no bid	no bid	no bid	no bid	no bid	no bid
Long's Electronics, Inc.	no bid	no bid	\$170.45	\$229.88	\$275.86	\$113.30
MDM Commercial	no bid	no bid	no bid	no bid	no bid	no bid
Markertec Video Supply	no bid	no bid	no bid	no bid	no bid	\$89.95
						as spec
Nicholas P. Pipino Assoc., Inc.	no bid	no bid	no bid	no bid	no bid	no bid
Pro Video Sales, Inc.	\$99.00	\$99.00	\$172.00	\$228.00	\$272.00	\$105.00
	as spec	as spec				

E. (Continued) MICROPHONES						
	39	40	41	42	43	44
	WIRELESS MICROPHONE FOR CAMCORDER, HAND HELD - 9 volt battery. Transmitter/receiver. Easy hook-up with supplied connecting cable, 120 dB dynamic range with no background hiss or overload distortion, detachable soft wire antenna, integrated unit OFF/STANDBY/ON switch. Nady 351 VR/WHT15 or approved alternate.	WIRELESS MICROPHONE FOR CAMCORDER, LAVALIERE - 9 volt battery. Transmitter/receiver. Easy hook-up with supplied connecting cable, 120 dB dynamic range with no background hiss or overload distortion, detachable soft wire antenna, integrated unit OFF/STANDBY/ON switch. Nady 351 VR/WLT15 or approved alternate.	WIRELESS MICROPHONE, HAND HELD - includes T3 single antenna receiver. Shure TVS/PG58 or approved alternate.	WIRELESS MICROPHONE, HAND HELD - includes T4A diversity receiver. Shure TVD/PG58 or approved alternate.	WIRELESS MICROPHONE, LAVALIERE - Shure TPD or approved alternate.	MICROPHONE, HAND HELD - Unidirectional. Selectable dual-impedance unidirectional mic with a silent magnetic reed, on/ off switch with lock-on option, and minimal feedback. Cardioid dynamic. Frequency response: 50Hz to 15,000 Hz. Shure 565SD or approved alternate.
Pyramid School Products	no bid	no bid	no bid	no bid	no bid	no bid
SchoolHouse Products, Inc.	no bid	no bid	no bid	no bid	no bid	no bid
School Specialty, Inc.	no bid	no bid	no bid	no bid	no bid	\$44.44 Califone PADM558
Smileys Audio Visual, Inc.	no bid	no bid	no bid	no bid	no bid	no bid
Smith Office & Computer Supply	no bid	no bid	no bid	no bid	no bid	no bid
Southern Business Communications, Inc.	no bid	no bid	\$160.00 as spec	\$214.00 as spec	\$256.00 as spec	\$95.00 Shure 565SD-LC
Tech Depot	no bid	no bid	no bid	no bid	no bid	no bid
Tight AV, Inc.	no bid	no bid	no bid	\$190.00 Airwave AT-U1001	\$190.00 Airwave AT-U1003	no bid
Troxell Communications, Inc.	\$76.28 as spec	\$76.28 NADY 351VRLTE	\$36.45 Shure PG58QTR	\$195.94 Shure TVDPG58CF	\$233.31 as spec	\$96.42 Shure 565SDCN
UDT	\$123.00 Nady 351VR/WH	\$123.00 as spec	\$205.00 as spec	\$272.00 as spec	\$328.00 as spec	\$122.00 Shure 565SDLC
Washington Professional Systems	no bid	no bid	\$160.00 as spec	\$210.00 as spec	\$250.00 as spec	\$92.00 Shure 565SD-LC

	E. (Continued) MICROPHONES				F. PAPER TRIMMERS		
	45	46	47	48	49	50	51
	MICROPHONE, HAND HELD - Omni-directional. For professional audio and video production. 7 7/8" long. 50Hz to 12,000 Hz. Shure VP64A or approved alternate.	MICROPHONE, LAVALIERE - w/25' cable, dynamic. Attached cable, tie-tack, tie-bar, belt clip mounting accessories, zippered carrying bag. Shure SM-11CN or approved alternate.	MICROPHONE CABLE, - Hi-Flex 25 foot (7.5 m) cable with chrome XLR connectors, for low-impedance operation. Shure C25J or approved alternate.	MICROPHONE ACCESSORIES - to include, but not limited to stands and cables (not listed above). Balance of line discount. Manufacturer listed below. Bid the percentage discount from MSRP. Manufacturers' prices, a price list, or catalog containing manufacturers' prices must be submitted with the bid response in order to be considered. Awardees for percentage discount items are required to submit price updates to the Purchasing Office as they are issued. Additionally, a web-site address (if available) may be provided. Shure Accessories	Ingento, Maple 30" x 30". NO SUBSTITUTION	Ingento, Maple 18" x 18". NO SUBSTITUTION	Ingento, Maple Table Paper Trimmer, Size 36" x 30" with storage shelf and drop-leaf trim shelf. Features a foot-operated, hold-down bar. NO SUBSTITUTION
A. F. P. Industries, Inc.	no bid	no bid	no bid	no bid	\$308.00	\$107.68	\$548.00
					Ingento 1172	Ingento 1152	Ingento 1184
Abolins, Inc.	no bid	no bid	no bid	no bid	no bid	no bid	no bid
Audio Visual Innovations, Inc.	no bid	no bid	no bid	19% www.shure.com	no bid	no bid	no bid
Audio Visual Solutions Corp.	\$71.95 as spec	\$96.59 as spec	\$14.80 as spec	15% www.shure.com	no bid	no bid	no bid
B.E.S. Industries, Inc.	\$75.71 as spec	\$99.39 as spec	\$14.23 as spec	10% www.theperferredsouce.net	no bid	no bid	no bid
B & H Photo Video Pro Audio	\$53.50 as spec	\$74.50	no bid	no bid	no bid	no bid	no bid
Boxlight Corporation	no bid	no bid	no bid	no bid	no bid	no bid	no bid
C.C.S Presentation Systems	\$95.00 as spec	\$125.00 as spec	\$15.00 as spec	17% www.shure.com	no bid	no bid	no bid
Camcor, Inc.	\$69.97 as spec	\$95.85 as spec	\$14.80 as spec	24.1%	no bid	no bid	no bid
Computrac LLC	no bid	no bid	no bid	no bid	no bid	no bid	no bid
Crest A.V. Electronics, Inc.	\$59.65 as spec	\$83.89 as spec	\$14.65 as spec	no bid	no bid	no bid	no bid
Gaylord Brothers	no bid	no bid	no bid	no bid	no bid	no bid	no bid

	E. (Continued) MICROPHONES				F. PAPER TRIMMERS		
	45	46	47	48	49	50	51
	MICROPHONE, HAND HELD - Omni-directional. For professional audio and video production. 7 7/8" long. 50Hz to 12,000 Hz. Shure VP64A or approved alternate.	MICROPHONE, LAVALIERE - w/25' cable, dynamic. Attached cable, tie-tack, tie-bar, belt clip mounting accessories, zippered carrying bag. Shure SM-11CN or approved alternate.	MICROPHONE CABLE, - Hi-Flex 25 foot (7.5 m) cable with chrome XLR connectors, for low-impedance operation. Shure C25J or approved alternate.	MICROPHONE ACCESSORIES - to include, but not limited to stands and cables (not listed above). Balance of line discount. Manufacturer listed below. Bid the percentage discount from MSRP. Manufacturers' prices, a price list, or catalog containing manufacturers' prices must be submitted with the bid response in order to be considered. Awardees for percentage discount items are required to submit price updates to the Purchasing Office as they are issued. Additionally, a web-site address (if available) may be provided. Shure Accessories	Ingento, Maple 30" x 30". NO SUBSTITUTION	Ingento, Maple 18" x 18". NO SUBSTITUTION	Ingento, Maple Table Paper Trimmer, Size 36" x 30" with storage shelf and drop-leaf trim shelf. Features a foot-operated, hold-down bar. NO SUBSTITUTION
General Binding Corporation	no bid	no bid	no bid	no bid	no bid	no bid	no bid
Highsmith, Inc.	no bid	no bid	no bid	no bid	no bid	no bid	no bid
Keyboard World	\$69.86	\$79.86	\$8.86	29.6%	no bid	no bid	no bid
	as spec	as spec	as spec	www.shure.com			
Learning Services	no bid	no bid	no bid	no bid	no bid	no bid	no bid
Lee Hartman & Sons, Inc.	\$69.00	\$94.60	\$14.40	25%	no bid	no bid	no bid
	as spec	as spec	as spec	www.shure.com			
LightSPEED Technologies, Inc.	no bid	no bid	no bid	no bid	no bid	no bid	no bid
Logical Choice Technologies	no bid	no bid	no bid	no bid	no bid	no bid	no bid
Long's Electronics, Inc.	\$81.95	\$111.95	\$4.99	no bid	no bid	no bid	no bid
			NADY C25J				
MDM Commercial	no bid	no bid	no bid	no bid	no bid	no bid	no bid
Markertec Video Supply	\$62.95	\$93.95	\$12.95	NA	no bid	no bid	no bid
	as spec	as spec	TecNec XLM-SLF-25				
Nicholas P. Pipino Assoc., Inc.	no bid	no bid	no bid	no bid	no bid	no bid	no bid
Pro Video Sales, Inc.	\$75.00	\$88.00	\$16.00	no bid	no bid	no bid	no bid

	E. (Continued) MICROPHONES				F. PAPER TRIMMERS		
	45	46	47	48	49	50	51
	MICROPHONE, HAND HELD - Omni-directional. For professional audio and video production. 7 7/8" long. 50Hz to 12,000 Hz. Shure VP64A or approved alternate.	MICROPHONE, LAVALIERE - w/25' cable, dynamic. Attached cable, tie-tack, tie-bar, belt clip mounting accessories, zippered carrying bag. Shure SM-11CN or approved alternate.	MICROPHONE CABLE, - Hi-Flex 25 foot (7.5 m) cable with chrome XLR connectors, for low-impedance operation. Shure C25J or approved alternate.	MICROPHONE ACCESSORIES - to include, but not limited to stands and cables (not listed above). Balance of line discount. Manufacturer listed below. Bid the percentage discount from MSRP. Manufacturers' prices, a price list, or catalog containing manufacturers' prices must be submitted with the bid response in order to be considered. Awardees for percentage discount items are required to submit price updates to the Purchasing Office as they are issued. Additionally, a web-site address (if available) may be provided. Shure Accessories	Ingento, Maple 30" x 30". NO SUBSTITUTION	Ingento, Maple 18" x 18". NO SUBSTITUTION	Ingento, Maple Table Paper Trimmer, Size 36" x 30" with storage shelf and drop-leaf trim shelf. Features a foot-operated, hold-down bar. NO SUBSTITUTION
Pyramid School Products	no bid	no bid	no bid	no bid	\$262.98	\$107.98	\$489.95
SchoolHouse Products, Inc.	no bid	no bid	no bid	no bid	no bid	no bid	no bid
School Specialty, Inc.	no bid	no bid	no bid	no bid	\$300.15	\$118.25	\$394.14
Smileys Audio Visual, Inc.	no bid	no bid	no bid	no bid	no bid	no bid	no bid
Smith Office & Computer Supply	no bid	no bid	no bid	no bid	\$245.00	\$98.00	\$450.00
Southern Business Communications, Inc.	\$67.25 as spec	\$94.00 as spec	\$10.70 as spec	21% NA	no bid	no bid	no bid
Tech Depot	no bid	no bid	no bid	no bid	no bid	no bid	no bid
Tight AV, Inc.	no bid	\$49.95 AirWave LAV1	\$9.99 as spec	no bid	no bid	no bid	no bid
Troxell Communications, Inc.	\$58.95 as spec	\$80.33 as spec	\$14.43 as spec	5 to 60% www.trox.com	no bid	no bid	no bid
UDT	\$88.00 as spec	\$120.00 as spec	\$15.00 as spec	no bid	no bid	no bid	no bid
Washington Professional Systems	\$65.00 as spec	\$89.00 as spec	\$9.94 as spec	no bid	no bid	no bid	no bid

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation for Audio Visual and Video Equipment - Bid #7008

Bid Opening: June 29, 2006 @ 2:00 p.m.

G. PRESENTATION DEVICES AND PROJECTORS					
	52	53	54	55	56
	VISUAL PRESENTER - Notebook digital document camera. Plug and play to PC and LCD/DLP projector. 4x electronic macro zoom. Compact size. ELMO HV-110XG or approved alternate.	VISUAL PRESENTER - 850K resolution portable document camera. 4x digital zoom/pan. Black and white to color. VGA, S-video, composite outputs and active VGA pass-through. USB PC camera and image capture functions. Touch button control panel with on screen menu. AverVision 130 or approved alternate.	PROJECTOR - 2000 ANSI lumens. XGA resolution. 1024 x 768 native resolution. High light output, wall color correction, keystone correction. Lamp life up to 4,000 hours with Eco-mode (lamp saver). 2 input connections. Warranty - 3 year projector. NEC VT 580 NO SUBSTITUTE.	WRITING SURFACE EASEL - chip-proof white porcelain on steel writing surface. Use dry-erase marking pens, wipes clean instantly. Used for magnetic displays, paper pad or poster easel. Draper DR800 or Da-Lite A585.	MARKERBOARD Porcelain. Mobile, double-sided markerboard. 4" casters, 2 locking. Black powder coated steel frame. 4' x 6'. Best-Rite 67RG-DD or approved alternate.
A. F. P. Industries, Inc.	no bid	no bid	no bid	\$189.88	no bid
				as spec Draper	
Abolins, Inc.	\$587.95	no bid	no bid	\$188.65	no bid
	as spec			as spec	
Audio Visual Innovations, Inc.	\$584.41	\$390.56	\$741.00	\$193.75	no bid
	as spec	as spec	as spec * see note	as spec Draper	
Audio Visual Solutions Corp.	\$586.29	\$411.99	\$859.80	\$190.49	no bid
	as spec	as spec	as spec	as spec-Draper	
B.E.S. Industries, Inc.	\$574.21	\$496.30	\$809.20	\$175.85	no bid
	as spec	Lumens DC153	as spec	as spec Draper	
B & H Photo Video Pro Audio	\$649.00	no bid	no bid	\$200.00	no bid
	as spec			Draper 350021	
Boxlight Corporation	\$700.00	\$700.00	\$789.00	no bid	no bid
	Boxlight BV1100-510	Boxlight BV1100-510	Boxlight CP720E-000 * see note		
C.C.S Presentation Systems	\$617.00	no bid	\$771.00	\$250.00	no bid
	as spec		as spec	Da-Lite 43145	
Camcor, Inc.	\$576.50	\$394.62	\$833.32	\$191.48	no bid
	as spec	as spec	as spec	as spec Draper	
Computrac LLC	\$625.00/\$650.00/\$675.00	no bid	\$825.00	no bid	no bid
	as spec/Elmo TT02/Elmo TT02U		Mitsubishi XD2054(filter-free) * see note		
Crest A.V. Electronics, Inc.	\$597.00	no bid	no bid	\$194.00	no bid
	as spec			as spec Draper	
Gaylord Brothers	no bid	no bid	no bid	no bid	no bid

G. PRESENTATION DEVICES AND PROJECTORS					
	52	53	54	55	56
	VISUAL PRESENTER - Notebook digital document camera. Plug and play to PC and LCD/DLP projector. 4x electronic macro zoom. Compact size. ELMO HV-110XG or approved alternate.	VISUAL PRESENTER - 850K resolution portable document camera. 4x digital zoom/pan. Black and white to color. VGA, S-video, composite outputs and active VGA pass-through. USB PC camera and image capture functions. Touch button control panel with on screen menu. AverVision 130 or approved alternate.	PROJECTOR - 2000 ANSI lumens. XGA resolution. 1024 x 768 native resolution. High light output, wall color correction, keystone correction. Lamp life up to 4,000 hours with Eco-mode (lamp saver). 2 input connections. Warranty - 3 year projector. NEC VT 580 NO SUBSTITUTE.	WRITING SURFACE EASEL - chip-proof white porcelain on steel writing surface. Use dry-erase marking pens, wipes clean instantly. Used for magnetic displays, paper pad or poster easel. Draper DR800 or Da-Lite A585.	MARKERBOARD Porcelain. Mobile, double-sided markerboard. 4" casters, 2 locking. Black powder coated steel frame. 4' x 6'. Best-Rite 67RG-DD or approved alternate.
General Binding Corporation	no bid	no bid	no bid	no bid	no bid
Highsmith, Inc.	no bid	no bid	no bid	\$211.05 as spec Draper	\$440.00 as spec
Keyboard World	no bid	no bid	no bid	no bid	no bid
Learning Services	no bid	\$389.50 as spec	no bid	no bid	no bid
Lee Hartman & Sons, Inc.	\$738.00 as spec	no bid	\$1,358.00 as spec	no bid	no bid
LightSPEED Technologies, Inc.	no bid	no bid	no bid	no bid	no bid
Logical Choice Technologies	no bid	no bid	no bid	no bid	no bid
Long's Electronics, Inc.	\$631.11	no bid	no bid	\$224.95 as spec Da-Lite	no bid
MDM Commercial	no bid	no bid	no bid	no bid	no bid
Markertec Video Supply	\$669.00 as spec	no bid	no bid	no bid	no bid
Nicholas P. Pipino Assoc., Inc.	\$563.10 AverMedia AverVision 300P	\$417.20 as spec	\$759.00 Epson Powerlite 82C	no bid	no bid
Pro Video Sales, Inc.	no bid	no bid	\$895.00 as spec	no bid	no bid

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation for Audio Visual and Video Equipment - Bid #7008

Bid Opening: June 29, 2006 @ 2:00 p.m.

G. PRESENTATION DEVICES AND PROJECTORS					
	52	53	54	55	56
	VISUAL PRESENTER - Notebook digital document camera. Plug and play to PC and LCD/DLP projector. 4x electronic macro zoom. Compact size. ELMO HV-110XG or approved alternate.	VISUAL PRESENTER - 850K resolution portable document camera. 4x digital zoom/pan. Black and white to color. VGA, S-video, composite outputs and active VGA pass-through. USB PC camera and image capture functions. Touch button control panel with on screen menu. AverVision 130 or approved alternate.	PROJECTOR - 2000 ANSI lumens. XGA resolution. 1024 x 768 native resolution. High light output, wall color correction, keystone correction. Lamp life up to 4,000 hours with Eco-mode (lamp saver). 2 input connections. Warranty - 3 year projector. NEC VT 580 NO SUBSTITUTE.	WRITING SURFACE EASEL - chip-proof white porcelain on steel writing surface. Use dry-erase marking pens, wipes clean instantly. Used for magnetic displays, paper pad or poster easel. Draper DR800 or Da-Lite A585.	MARKERBOARD Porcelain. Mobile, double-sided markerboard. 4" casters, 2 locking. Black powder coated steel frame. 4' x 6'. Best-Rite 67RG-DD or approved alternate.
Pyramid School Products	no bid	no bid	no bid	\$193.45	no bid
				as spec Draper	
SchoolHouse Products, Inc.	no bid	no bid	no bid	no bid	\$436.25
					as spec
School Specialty, Inc.	no bid	no bid	no bid	no bid	\$471.95
					as spec
Smileys Audio Visual, Inc.	\$569.98	no bid	no bid	\$194.00	no bid
	as spec/3 yr warranty			as spec Draper	
Smith Office & Computer Supply	no bid	no bid	no bid	no bid	no bid
Southern Business Communications, Inc.	\$597.80	\$393.70	\$745.20	\$187.00	no bid
	as spec	as spec	as spec	as spec (43145)	
Tech Depot	\$796.50	no bid	\$844.00	no bid	no bid
	as spec				
Tight AV, Inc.	no bid	no bid	no bid	no bid	no bid
Troxell Communications, Inc.	no bid	\$417.09	\$828.06	\$225.48	\$529.24
		as spec		Da-Lite 43145	Balt 67-RG/DD
UDT	no bid	\$379.00	no bid	no bid	no bid
		as spec			
Washington Professional Systems	\$680.00	no bid	\$869.00	no bid	no bid
	as spec				

G. (Continued) PRESENTATION DEVICES AND PROJECTORS					
	57	58	59	60	61
	MARKERBOARD - Projection Plus, Porcelain. Mobile, one side projection screen, one side markerboard. 4" casters, 2 locking. Black powder coated steel frame. 4' x 6'. Best-Rite 667RG-FD or approved alternate.	SCREEN, WALL MOUNT - 70" x 70" matte white. Da-Lite Model B not acceptable. Bretford 6570M or Draper Star ST70M or approved alternate.	ACCESSORY BRACKET - Keystone Eliminator 6". Draper NAKE-6 or Bretford KW6 or approved alternate.	SCREEN, TRIPOD - 70" x 70". Da-Lite Picture King or approved alternate.	INTERACTIVE WHITEBOARD CLASSROOM SYSTEM, SUPPORT, AND TRAINING - PROMETHEAN ACTIVCLASSROOM NO SUBSTITUTION. System to include the following components: Activboard Pro 78" Interactive whiteboard (includes Activstudio Software), ActivslateXR, Activtablet, Activote 32-pack, installation of the ActivClassroom by Certified Promethean Installers, and training - (describe training below). ActivBoard 5 year warranty if installed by Promethean authorized installer.
A. F. P. Industries, Inc.	no bid	\$41.88	\$10.28	\$138.00	no bid
		as spec Bretford	as spec Bretford	as spec	
Abolins, Inc.	no bid	\$44.90	\$11.20	\$69.25	no bid
		as spec Bretford	as spec Bretford	Bretford 3770MKE	
Audio Visual Innovations, Inc.	no bid	\$49.60	\$10.93	\$142.06	no bid
		as spec Draper	as spec Draper	as spec	
Audio Visual Solutions Corp.	no bid	\$52.79	\$11.99	\$130.49	no bid
		as spec-Draper	as spec-Draper	Draper Diplomat 213003	
B.E.S. Industries, Inc.	no bid	\$39.00	\$10.37	\$114.92	no bid
		as spec Draper	Draper 227212	Draper Diplomat 70x70	
B & H Photo Video Pro Audio	no bid	\$47.99	\$11.99	\$147.00	no bid
		as spec Bretford	as spec Bretford	as spec	
Boxlight Corporation	no bid	no bid	no bid	\$157.00	no bid
				as spec	
C.C.S Presentation Systems	no bid	no bid	no bid	\$230.00	no bid
				Da-Lite 40131	
Camcor, Inc.	no bid	\$45.71	\$11.76	\$75.08	no bid
		as spec Bretford	spec - Bretford	Bretford 3770MKE	
Computrac LLC	no bid	no bid	no bid	no bid	\$4,995.00
					Interwrite School Suite
Crest A.V. Electronics, Inc.	no bid	\$46.90	\$9.99	\$139.89	no bid
		as spec Draper	as spec Draper	Draper Diplomat 70x70	
Gaylord Brothers	no bid	no bid	no bid	no bid	no bid

G. (Continued) PRESENTATION DEVICES AND PROJECTORS					
	57	58	59	60	61
	MARKERBOARD - Projection Plus, Porcelain. Mobile, one side projection screen, one side markerboard. 4" casters, 2 locking. Black powder coated steel frame. 4' x 6'. Best-Rite 667RG-FD or approved alternate.	SCREEN, WALL MOUNT - 70" x 70" matte white. Da-Lite Model B not acceptable. Bretford 6570M or Draper Star ST70M or approved alternate.	ACCESSORY BRACKET - Keystone Eliminator 6". Draper NAKE-6 or Bretford KW6 or approved alternate.	SCREEN, TRIPOD - 70" x 70". Da-Lite Picture King or approved alternate.	INTERACTIVE WHITEBOARD CLASSROOM SYSTEM, SUPPORT, AND TRAINING - PROMETHEAN ACTIVCLASSROOM NO SUBSTITUTION. System to include the following components: Activboard Pro 78" Interactive whiteboard (includes Activstudio Software), ActivlateXR, Activtablet, Activote 32-pack, installation of the ActivClassroom by Certified Promethean Installers, and training - (describe training below). ActivBoard 5 year warranty if installed by Promethean authorized installer.
General Binding Corporation	no bid	no bid	no bid	no bid	no bid
Highsmith, Inc.	\$470.67 as spec	\$54.84 as spec Draper	\$7.33 as spec Draper	\$141.27 Draper Diplomat	no bid
Keyboard World	no bid	no bid	no bid	no bid	no bid
Learning Services	no bid	no bid	no bid	no bid	no bid
Lee Hartman & Sons, Inc.	no bid	no bid	no bid	no bid	no bid
LightSPEED Technologies, Inc.	no bid	no bid	no bid	no bid	no bid
Logical Choice Technologies	no bid	no bid	no bid	no bid	\$5,250.00 * see note
Long's Electronics, Inc.	no bid	\$45.06 as spec Bretford	\$7.95 spec - Bretford	\$129.83 Da-Lite 40131	no bid
MDM Commercial	no bid	no bid	no bid	no bid	no bid
Markertec Video Supply	no bid	\$71.95 as spec Bretford	\$13.95 spec - Bretford	\$149.95 as spec (#40127)	no bid
Nicholas P. Pipino Assoc., Inc.	no bid	no bid	\$10.24 Dalite #6	\$134.91 as spec	no bid
Pro Video Sales, Inc.	no bid	no bid	no bid	no bid	no bid

G. (Continued) PRESENTATION DEVICES AND PROJECTORS					
	57	58	59	60	61
	MARKERBOARD - Projection Plus, Porcelain. Mobile, one side projection screen, one side markerboard. 4" casters, 2 locking. Black powder coated steel frame. 4' x 6'. Best-Rite 667RG-FD or approved alternate.	SCREEN, WALL MOUNT - 70" x 70" matte white. Da-Lite Model B not acceptable. Bretford 6570M or Draper Star ST70M or approved alternate.	ACCESSORY BRACKET - Keystone Eliminator 6". Draper NAKE-6 or Bretford KW6 or approved alternate.	SCREEN, TRIPOD - 70" x 70". Da-Lite Picture King or approved alternate.	INTERACTIVE WHITEBOARD CLASSROOM SYSTEM, SUPPORT, AND TRAINING - PROMETHEAN ACTIVCLASSROOM NO SUBSTITUTION. System to include the following components: Activboard Pro 78" Interactive whiteboard (includes Activstudio Software), ActivslateXR, Activtablet, Activote 32-pack, installation of the ActivClassroom by Certified Promethean Installers, and training - (describe training below). ActivBoard 5 year warranty if installed by Promethean authorized installer.
Pyramid School Products	no bid	\$42.95	\$10.98	\$64.98	no bid
		as spec Bretford	spec - Bretford	Bretford #3770MKE	
SchoolHouse Products, Inc.	\$453.65	\$39.27	\$6.85	no bid	no bid
	as spec	as spec Bretford	spec - Bretford		
School Specialty, Inc.	\$490.24	\$45.27	\$11.57	no bid	no bid
	as spec	as spec Bretford	spec - Bretford		
Smileys Audio Visual, Inc.	no bid	\$40.79/\$46.25	\$10.50/\$10.50	\$136.20	no bid
		Bretford/Draper	Bretford/Draper	as spec	
Smith Office & Computer Supply	no bid	no bid	no bid	no bid	no bid
Southern Business Communications, Inc.	no bid	\$47.30	\$6.96	\$144.90	no bid
		as spec Bretford	spec - Bretford	Da-Lite40131	
Tech Depot	no bid	\$83.00	\$20.95	\$156.74	no bid
		as spec Bretford	spec - Bretford	(#73559)	
Tight AV, Inc.	no bid	no bid	no bid	no bid	no bid
Troxell Communications, Inc.	\$544.35	\$42.32	\$10.73	\$129.66	no bid
	Balt 667RGFD	as spec Bretford	spec - Bretford	Da-Lite 40131	
UDT	no bid	no bid	no bid	no bid	no bid
Washington Professional Systems	no bid	no bid	no bid	no bid	no bid

G. (Continued) PRESENTATION DEVICES AND PROJECTORS					
	62	63	64	65	66
	<p>INTERACTIVE WHITEBOARD COMPONENTS - Balance of line discount for Individual Components for Promethean Activeboard Pro 78" and Complementary Products and Services for K12. Bid the percentage discount from MSRP. Manufacturers' prices, a price list, or catalog containing manufacturers' prices must be submitted with the bid response in order to be considered. Awardees for percentage discount items are required to submit price updates to the Purchasing Office as they are issued. Additionally, a web-site address may be provided.</p>	<p>LECTERN, 46" standard height, reading lamp, digital clock. Includes handheld and lapel mic. Concealed casters. 40 watts multi-media sound system with the capability for CD, tape record, wireless options, and AC/DC operation. Oklahoma Sound Orator 800X or approved alternate.</p>	<p>LECTERN - TABLETOP, 14" height, 30 watts. Oklahoma Sound Power Plus Lectern 101 or approved alternate.</p>	<p>LECTERN - MOBILE, 24"w X 16"d X 45"h. Large platform w/retainer lip to hold materials or laptop. 2" twin wheel casters w/locking brakes, 3 shelves, durable all steel construction. Bretford LECT2 or approved alternate.</p>	<p>LECTERN - FLOOR, 23"w x 12-1/2"d x 47"h. Large platform w/retainer lip to hold materials or laptop. 3" high shelf for presentation materials. Wide base, 3 shelves, lightweight all steel construction. Bretford LECT3 or approved alternate.</p>
A. F. P. Industries, Inc.	no bid	no bid	no bid	\$171.88	\$90.98
				as spec	as spec
Abolins, Inc.	no bid	no bid	no bid	\$186.95	\$97.65
				as spec	as spec
Audio Visual Innovations, Inc.	no bid	no bid	no bid	\$196.15	\$100.67
				as spec	as spec
Audio Visual Solutions Corp.	no bid	\$584.00	\$405.30	\$177.50	\$93.00
		as spec	as spec	as spec	as spec
B.E.S. Industries, Inc.	no bid	no bid	no bid	\$142.42	\$90.39
				as spec	as spec
B & H Photo Video Pro Audio	no bid	no bid	no bid	no bid	no bid
Boxlight Corporation	no bid	no bid	no bid	no bid	no bid
C.C.S Presentation Systems	no bid	no bid	no bid	no bid	no bid
Camcor, Inc.	no bid	no bid	no bid	\$192.43	\$100.50
				as spec	as spec
Computrac LLC	10-60%	no bid	no bid	no bid	no bid
Crest A.V. Electronics, Inc.	no bid	no bid	no bid	no bid	no bid
Gaylord Brothers	no bid	\$524.00	\$332.50	no bid	no bid
		as spec	as spec		

G. (Continued) PRESENTATION DEVICES AND PROJECTORS					
	62	63	64	65	66
	<p>INTERACTIVE WHITEBOARD COMPONENTS - Balance of line discount for Individual Components for Promethean Activeboard Pro 78" and Complementary Products and Services for K12. Bid the percentage discount from MSRP. Manufacturers' prices, a price list, or catalog containing manufacturers' prices must be submitted with the bid response in order to be considered. Awardees for percentage discount items are required to submit price updates to the Purchasing Office as they are issued. Additionally, a web-site address may be provided.</p>	<p>LECTERN, 46" standard height, reading lamp, digital clock. Includes handheld and lapel mic. Concealed casters. 40 watts multi-media sound system with the capability for CD, tape record, wireless options, and AC/DC operation. Oklahoma Sound Orator 800X or approved alternate.</p>	<p>LECTERN - TABLETOP, 14" height, 30 watts. Oklahoma Sound Power Plus Lectern 101 or approved alternate.</p>	<p>LECTERN - MOBILE, 24"w X 16"d X 45"h. Large platform w/retainer lip to hold materials or laptop. 2" twin wheel casters w/locking brakes, 3 shelves, durable all steel construction. Bretford LECT2 or approved alternate.</p>	<p>LECTERN - FLOOR, 23"w x 12-1/2"d x 47"h. Large platform w/retainer lip to hold materials or laptop. 3" high shelf for presentation materials. Wide base, 3 shelves, lightweight all steel construction. Bretford LECT3 or approved alternate.</p>
General Binding Corporation	no bid	no bid	no bid	no bid	no bid
Highsmith, Inc.	no bid	\$522.69 none(55847)	\$447.88 (09100A)	no bid	no bid
Keyboard World	no bid	no bid	no bid	no bid	no bid
Learning Services	no bid	no bid	no bid	no bid	no bid
Lee Hartman & Sons, Inc.	no bid	no bid	no bid	\$203.00 as spec	\$112.00 as spec
LightSPEED Technologies, Inc.	no bid	no bid	no bid	no bid	no bid
Logical Choice Technologies	5.00% www.activclassroom.com	no bid	no bid	no bid	no bid
Long's Electronics, Inc.	no bid	\$481.80	\$290.78	\$185.61	\$112.21
MDM Commercial	no bid	no bid	no bid	no bid	no bid
Markertec Video Supply	NA	no bid	no bid	no bid	no bid
Nicholas P. Pipino Assoc., Inc.	no bid	no bid	no bid	\$183.00 as spec	\$101.26 as spec
Pro Video Sales, Inc.	no bid	no bid	no bid	no bid	no bid

G. (Continued) PRESENTATION DEVICES AND PROJECTORS					
	62	63	64	65	66
	INTERACTIVE WHITEBOARD COMPONENTS - Balance of line discount for Individual Components for Promethean Activeboard Pro 78" and Complementary Products and Services for K12. Bid the percentage discount from MSRP. Manufacturers' prices, a price list, or catalog containing manufacturers' prices must be submitted with the bid response in order to be considered. Awardees for percentage discount items are required to submit price updates to the Purchasing Office as they are issued. Additionally, a web-site address may be provided.	LECTERN, 46" standard height, reading lamp, digital clock. Includes handheld and lapel mic. Concealed casters. 40 watts multi-media sound system with the capability for CD, tape record, wireless options, and AC/DC operation. Oklahoma Sound Orator 800X or approved alternate.	LECTERN - TABLETOP, 14" height, 30 watts. Oklahoma Sound Power Plus Lectern 101 or approved alternate.	LECTERN - MOBILE, 24"w X 16"d X 45"h. Large platform w/retainer lip to hold materials or laptop. 2" twin wheel casters w/locking brakes, 3 shelves, durable all steel construction. Bretford LECT2 or approved alternate.	LECTERN - FLOOR, 23"w x 12-1/2"d x 47"h. Large platform w/retainer lip to hold materials or laptop. 3" high shelf for presentation materials. Wide base, 3 shelves, lightweight all steel construction. Bretford LECT3 or approved alternate.
Pyramid School Products	no bid	no bid	no bid	\$177.49	\$91.25
				as spec	as spec
SchoolHouse Products, Inc.	no bid	\$578.49	\$400.98	\$130.00	\$84.00
		as spec	as spec	as spec	as spec
School Specialty, Inc.	no bid	\$567.08	\$316.66	\$191.46	\$98.42
		as spec	as spec	as spec	as spec
Smileys Audio Visual, Inc.	no bid	no bid	no bid	\$169.31	\$87.58
				as spec	as spec
Smith Office & Computer Supply	no bid	no bid	no bid	no bid	no bid
Southern Business Communications, Inc.	no bid	no bid	no bid	\$194.80	\$104.60
				as spec	as spec
Tech Depot	no bid	no bid	no bid	no bid	no bid
Tight AV, Inc.	no bid	no bid	no bid	no bid	no bid
Troxell Communications, Inc.	no bid	\$521.51	\$354.06	\$178.09	\$92.01
		as spec	as spec	Bretford ELECT2GMGM	as spec
UDT	no bid	no bid	no bid	\$230.00	\$175.00
				as spec	as spec
Washington Professional Systems	no bid	no bid	no bid	no bid	no bid

G. (Continued) PRESENTATION DEVICES AND PROJECTORS		
	67	68
	PRESENTATION STATION - Mobile, adjustable from 14" to 39 1/2" in height. Overall dimensions 18"w x 30"d x 40 1/4"h. Three - 18" shelves, four - 3" casters - (two locking). Include optional UL/CSA 4-outlet electrical assembly with 25' long cord. Balt #89759 station and #66450 electrical assembly, or approved alternate.	PRESENTATION STATION - Features four work surfaces to hold everything you need for your presentation. The second shelf can be raised flush with the top shelf or lowered up to 24" (in 4" increments) for creating your perfect working height. The third shelf is stationary and ideal for all support materials. Four - 3" casters (two locking). Shelves are gray laminate and the sides are steel with a black finish. Includes 15' long, 3-outlet UL/CSA approved electrical assembly. UNIT DIMENSIONS - 34 1/2"w x 18"d x 38 1/2"h. Weight - 55 lbs. H. Wilson and Company WPS4E or approved alternate.
A. F. P. Industries, Inc.	no bid	no bid
Abolins, Inc.	no bid	no bid
Audio Visual Innovations, Inc.	no bid	no bid
Audio Visual Solutions Corp.	no bid	\$124.00 as spec
B.E.S. Industries, Inc.	no bid	no bid
B & H Photo Video Pro Audio	no bid	no bid
Boxlight Corporation	no bid	no bid
C.C.S Presentation Systems	no bid	no bid
Camcor, Inc.	no bid	\$123.45 as spec
Computrac LLC	no bid	no bid
Crest A.V. Electronics, Inc.	no bid	\$129.65 as spec
Gaylord Brothers	no bid	no bid

G. (Continued) PRESENTATION DEVICES AND PROJECTORS		
	67	68
	PRESENTATION STATION - Mobile, adjustable from 14" to 39 1/2" in height. Overall dimensions 18"w x 30"d x 40 1/4"h. Three - 18" shelves, four - 3" casters - (two locking). Include optional UL/CSA 4-outlet electrical assembly with 25' long cord. Balt #89759 station and #66450 electrical assembly, or approved alternate.	PRESENTATION STATION - Features four work surfaces to hold everything you need for your presentation. The second shelf can be raised flush with the top shelf or lowered up to 24" (in 4" increments) for creating your perfect working height. The third shelf is stationary and ideal for all support materials. Four - 3" casters (two locking). Shelves are gray laminate and the sides are steel with a black finish. Includes 15' long, 3-outlet UL/CSA approved electrical assembly. UNIT DIMENSIONS - 34 1/2"w x 18"d x 38 1/2"h. Weight - 55 lbs. H. Wilson and Company WPS4E or approved alternate.
General Binding Corporation	no bid	no bid
Highsmith, Inc.	\$177.84 as spec(92664 w/23134)	\$146.49 as spec (61045)
Keyboard World	no bid	no bid
Learning Services	no bid	no bid
Lee Hartman & Sons, Inc.	no bid	no bid
LightSPEED Technologies, Inc.	no bid	no bid
Logical Choice Technologies	no bid	no bid
Long's Electronics, Inc.	\$148.93	\$163.95
MDM Commercial	no bid	no bid
Markertec Video Supply	no bid	no bid
Nicholas P. Pipino Assoc., Inc.	no bid	\$121.97 as spec
Pro Video Sales, Inc.	no bid	no bid

G. (Continued) PRESENTATION DEVICES AND PROJECTORS		
	67	68
	PRESENTATION STATION - Mobile, adjustable from 14" to 39 1/2" in height. Overall dimensions 18"w x 30"d x 40 1/4"h. Three - 18" shelves, four - 3" casters - (two locking). Include optional UL/CSA 4-outlet electrical assembly with 25' long cord. Balt #89759 station and #66450 electrical assembly, or approved alternate.	PRESENTATION STATION - Features four work surfaces to hold everything you need for your presentation. The second shelf can be raised flush with the top shelf or lowered up to 24" (in 4" increments) for creating your perfect working height. The third shelf is stationary and ideal for all support materials. Four - 3" casters (two locking). Shelves are gray laminate and the sides are steel with a black finish. Includes 15' long, 3-outlet UL/CSA approved electrical assembly. UNIT DIMENSIONS - 34 1/2"w x 18"d x 38 1/2"h. Weight - 55 lbs. H. Wilson and Company WPS4E or approved alternate.
Pyramid School Products	no bid	\$122.98
		as spec
SchoolHouse Products, Inc.	\$176.47	no bid
	as spec	
School Specialty, Inc.	\$175.29	no bid
	as spec	
Smileys Audio Visual, Inc.	no bid	\$133.75 * see note
		as spec
Smith Office & Computer Supply	no bid	no bid
Southern Business Communications, Inc.	no bid	no bid
Tech Depot	no bid	no bid
Tight AV, Inc.	no bid	no bid
Troxell Communications, Inc.	\$161.30	\$120.74
	as spec (price subj to change after 12/31/06)	as spec
UDT	no bid	no bid
Washington Professional Systems	no bid	no bid

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation for Audio Visual and Video Equipment - Bid #7008

Bid Opening: June 29, 2006 @ 2:00 p.m.

	G. (Continued) PRESENTATION DEVICES AND PROJECTORS		H. TABLES, CARTS, & TRUCKS		
	69	70	71	72	73
	MULTIMEDIA LECTERN - Overall dimension 30"w x 18"d x 45"h, with table top lectern mounted. Lower cabinet lock with a user programmable combination lock, includes a 6-foot TechGuard cable lock to secure the projector to top shelf. Sliding side shelf. 2" twin wheel casters, two locking. Includes a CFPS 4-outlet electrical unit with surge suppression, on/off switch, and 20' power cord. Designed to support the use of the data projector with a document camera. Lock the equipment away when not in use. Document Camera sits on its own sliding, locking shelf. Front of the lectern has a cutout with a speaker cover for a portable PA system (not included). Bretford #LECTTG3018-RNBO (Raven Black/Banister Oak) or approved alternate.	MULTIMEDIA LECTERN - Same unit as above (#69) except different color. Bretford #LECTTG3018-RNGM (Raven Black/Grey Mist), or approved alternate.	WORK CENTER - 24"d x 60"w with glides. Bretford 3561-GMQ or approved alternate.	WORK CENTER - 24"d x 60"w with casters. Bretford 3560-GMQ or approved alternate.	WORK CENTER - 30"d x 60"w with glides. Bretford 3524-GMQ or approved alternate.
A. F. P. Industries, Inc.	\$564.28	\$564.28	\$207.88	\$218.28	\$219.88
	as spec	as spec	as spec	as spec	as spec
Abolins, Inc.	\$576.20	\$576.20	\$227.40	\$239.30	\$233.50
	as spec	as spec	as spec	as spec	as spec
Audio Visual Innovations, Inc.	\$641.63	\$641.63	no bid	no bid	no bid
	as spec	as spec			
Audio Visual Solutions Corp.	\$581.79	\$581.79	\$214.80	\$225.55	\$191.55
	as spec	as spec	as spec	as spec	as spec
B.E.S. Industries, Inc.	\$540.13	\$540.13	\$176.17	\$188.03	\$190.18
	as spec	as spec	as spec	as spec	as spec
B & H Photo Video Pro Audio	no bid	no bid	no bid	no bid	no bid
Boxlight Corporation	no bid	no bid	no bid	no bid	no bid
C.C.S Presentation Systems	no bid	no bid	no bid	no bid	no bid
Camcor, Inc.	\$639.71	\$639.71	\$231.87	\$243.78	\$237.84
	as spec	as spec	as spec	as spec	as spec
Computrac LLC	no bid	no bid	no bid	no bid	no bid
Crest A.V. Electronics, Inc.	no bid	no bid	no bid	no bid	no bid
Gaylord Brothers	no bid	no bid	no bid	no bid	\$222.60
					BR3524-09

	G. (Continued) PRESENTATION DEVICES AND PROJECTORS		H. TABLES, CARTS, & TRUCKS		
	69	70	71	72	73
	MULTIMEDIA LECTERN - Overall dimension 30"w x 18"d x 45"h, with table top lectern mounted. Lower cabinet lock with a user programmable combination lock, includes a 6-foot TechGuard cable lock to secure the projector to top shelf. Sliding side shelf. 2" twin wheel casters, two locking. Includes a CFPS 4-outlet electrical unit with surge suppression, on/off switch, and 20' power cord. Designed to support the use of the data projector with a document camera. Lock the equipment away when not in use. Document Camera sits on its own sliding, locking shelf. Front of the lectern has a cutout with a speaker cover for a portable PA system (not included). Bretford #LECTTG3018-RNBO (Raven Black/Banister Oak) or approved alternate.	MULTIMEDIA LECTERN - Same unit as above (#69) except different color. Bretford #LECTTG3018-RNGM (Raven Black/Grey Mist), or approved alternate.	WORK CENTER - 24"d x 60"w with glides. Bretford 3561-GMQ or approved alternate.	WORK CENTER - 24"d x 60"w with casters. Bretford 3560-GMQ or approved alternate.	WORK CENTER - 30"d x 60"w with glides. Bretford 3524-GMQ or approved alternate.
General Binding Corporation	no bid	no bid	no bid	no bid	no bid
Highsmith, Inc.	no bid	no bid	no bid	no bid	no bid
Keyboard World	no bid	no bid	no bid	no bid	no bid
Learning Services	no bid	no bid	no bid	no bid	no bid
Lee Hartman & Sons, Inc.	\$664.00	\$644.00	\$239.00	\$244.00	\$246.00
	as spec	as spec	as spec	as spec	as spec
LightSPEED Technologies, Inc.	no bid	no bid	no bid	no bid	no bid
Logical Choice Technologies	no bid	no bid	no bid	no bid	no bid
Long's Electronics, Inc.	\$641.95	\$641.95	\$253.33	\$269.95	\$262.99
MDM Commercial	no bid	no bid	no bid	no bid	no bid
Markertec Video Supply	no bid	no bid	no bid	no bid	no bid
Nicholas P. Pipino Assoc., Inc.	\$623.10	\$623.10	\$216.00	\$224.00	\$216.90
	as spec	as spec	as spec	as spec	as spec
Pro Video Sales, Inc.	no bid	no bid	no bid	no bid	no bid

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation for Audio Visual and Video Equipment - Bid #7008

Bid Opening: June 29, 2006 @ 2:00 p.m.

	G. (Continued) PRESENTATION DEVICES AND PROJECTORS		H. TABLES, CARTS, & TRUCKS		
	69	70	71	72	73
	MULTIMEDIA LECTERN - Overall dimension 30"w x 18"d x 45"h, with table top lectern mounted. Lower cabinet lock with a user programmable combination lock, includes a 6-foot TechGuard cable lock to secure the projector to top shelf. Sliding side shelf. 2" twin wheel casters, two locking. Includes a CFPS 4-outlet electrical unit with surge suppression, on/off switch, and 20' power cord. Designed to support the use of the data projector with a document camera. Lock the equipment away when not in use. Document Camera sits on its own sliding, locking shelf. Front of the lectern has a cutout with a speaker cover for a portable PA system (not included). Bretford #LECTTG3018-RNBO (Raven Black/Banister Oak) or approved alternate.	MULTIMEDIA LECTERN - Same unit as above (#69) except different color. Bretford #LECTTG3018-RNGM (Raven Black/Grey Mist), or approved alternate.	WORK CENTER - 24"d x 60"w with glides. Bretford 3561-GMQ or approved alternate.	WORK CENTER - 24"d x 60"w with casters. Bretford 3560-GMQ or approved alternate.	WORK CENTER - 30"d x 60"w with glides. Bretford 3524-GMQ or approved alternate.
Pyramid School Products	\$575.95	\$575.95	\$211.52	\$222.29	\$189.18
	as spec	as spec	as spec	as spec	as spec
SchoolHouse Products, Inc.	\$597.00	\$597.00	\$173.00	\$186.00	\$179.00
	as spec	as spec	as spec	as spec	as spec
School Specialty, Inc.	\$588.13	\$588.13	\$191.82	\$204.73	\$207.09
	as spec	as spec	as spec	as spec	as spec
Smileys Audio Visual, Inc.	\$565.00	\$565.00	\$204.20	\$214.70	\$187.85
	as spec	as spec	as spec	as spec	as spec
Smith Office & Computer Supply	no bid	no bid	no bid	no bid	no bid
Southern Business Communications, Inc.	\$675.00	\$675.00	\$236.35	\$248.75	\$242.65
	as spec	as spec	as spec	as spec	as spec
Tech Depot	no bid	no bid	no bid	no bid	no bid
Tight AV, Inc.	no bid	no bid	no bid	no bid	no bid
Troxell Communications, Inc.	\$588.19	\$588.19	\$215.77	\$226.86	\$193.63
	as spec	as spec	as spec	as spec	as spec
UDT	\$755.00	\$755.00	\$235.00	no bid	\$241.00
	as spec	as spec	as spec		as spec
Washington Professional Systems	no bid	no bid	no bid	no bid	no bid

H. (Continued) TABLES, CARTS, & TRUCKS				
	74	75	76	77
	WORK CENTER - 30"d x 60"w with casters. Bretford 3519-GMQ or approved alternate.	ADJUSTABLE CART, 5" CASTERS - Adjusts to heights of 26", 30", 38", and 42". Black powder paint finish. Bretford A2642E5 or Wilson W42AE-5.	MOBILE VIDEO CART, 5" CASTERS - 34" high. 3 shelves. Black powder paint finish. Bretford 34E5 or Wilson W34E-5 or approved alternate.	LAPTOP CART - 10 completely removeable notebook trays. Overall dimensions 26"w x 31"d x 48"h. Pull-out trays for laptop and projector, 12 internal charging outlets in front. Additional 6 internal power outlets for other components. Integrated sound system with speakers and volume control. Two 11" fixed rubber casters. Power on/off button and charge button. LAN data ports on side. 3 year warranty on all parts. Lockable roller shutter system. Ship assembled. Hewlett-Packard HP NetEducation Center. Model #A471795 or approved alternate. REJECT
A. F. P. Industries, Inc.	\$230.28	\$73.88	\$75.88	no bid
	as spec	as spec Wilson	as spec Bretford	
Abolins, Inc.	\$245.40	\$82.10	\$81.40	no bid
	as spec	as spec Bretford	as spec Bretford	
Audio Visual Innovations, Inc.	no bid	\$83.15	\$81.19	no bid
		as spec Bretford	as spec Bretford	
Audio Visual Solutions Corp.	\$204.25	\$70.99	\$75.60	no bid
	as spec	as spec Wilson	as spec Wilson	
B.E.S. Industries, Inc.	\$202.38	\$76.10	\$75.03	no bid
	as spec	as spec	as spec	
B & H Photo Video Pro Audio	no bid	no bid	no bid	no bid
Boxlight Corporation	no bid	no bid	no bid	no bid
C.C.S Presentation Systems	no bid	no bid	no bid	no bid
Camcor, Inc.	\$249.98	\$69.56	\$73.85	no bid
	as spec	as spec Wilson	as spec Wilson	
Computrac LLC	no bid	no bid	no bid	\$1,250.00
				Compu-Laptop Cart 1CR-030-LTC12
Crest A.V. Electronics, Inc.	no bid	\$79.89	\$78.98	no bid
		as spec Wilson	as spec Wilson	
Gaylord Brothers	\$254.95	\$115.50	\$102.20	no bid
	BR3519-09	none	none	

H. (Continued) TABLES, CARTS, & TRUCKS				
	74	75	76	77
	WORK CENTER - 30"d x 60"w with casters. Bretford 3519-GMQ or approved alternate.	ADJUSTABLE CART, 5" CASTERS - Adjusts to heights of 26", 30", 38", and 42". Black powder paint finish. Bretford A2642E5 or Wilson W42AE-5.	MOBILE VIDEO CART, 5" CASTERS - 34" high. 3 shelves. Black powder paint finish. Bretford 34E5 or Wilson W34E-5 or approved alternate.	LAPTOP CART - 10 completely removeable notebook trays. Overall dimensions 26"w x 31"d x 48"h. Pull-out trays for laptop and projector, 12 internal charging outlets in front. Additional 6 internal power outlets for other components. Integrated sound system with speakers and volume control. Two 11" fixed rubber casters. Power on/off button and charge button. LAN data ports on side. 3 year warranty on all parts. Lockable roller shutter system. Ship assembled. Hewlett-Packard HP NetEducation Center. Model #A471795 or approved alternate. REJECT
General Binding Corporation	no bid	no bid	no bid	no bid
Highsmith, Inc.	no bid	\$122.05 as spec Wilson(09100B)	\$178.31 as spec Wilson(09100c)	no bid
Keyboard World	no bid	no bid	no bid	no bid
Learning Services	no bid	no bid	no bid	no bid
Lee Hartman & Sons, Inc.	\$262.00 as spec	\$89.80 as spec Bretford	\$89.80 as spec Bretford	no bid
LightSPEED Technologies, Inc.	no bid	no bid	no bid	no bid
Logical Choice Technologies	no bid	no bid	no bid	no bid
Long's Electronics, Inc.	\$275.99	\$91.45	\$91.78	no bid
MDM Commercial	no bid	no bid	no bid	no bid
Markertec Video Supply	no bid	no bid	no bid	no bid
Nicholas P. Pipino Assoc., Inc.	\$229.18 as spec	\$69.72 as spec Wilson	\$74.77 as spec Wilson	no bid
Pro Video Sales, Inc.	no bid	no bid	no bid	no bid

H. (Continued) TABLES, CARTS, & TRUCKS				
	74	75	76	77
	WORK CENTER - 30"d x 60"w with casters. Bretford 3519-GMQ or approved alternate.	ADJUSTABLE CART, 5" CASTERS - Adjusts to heights of 26", 30", 38", and 42". Black powder paint finish. Bretford A2642E5 or Wilson W42AE-5.	MOBILE VIDEO CART, 5" CASTERS - 34" high. 3 shelves. Black powder paint finish. Bretford 34E5 or Wilson W34E-5 or approved alternate.	LAPTOP CART - 10 completely removeable notebook trays. Overall dimensions 26"w x 31"d x 48"h. Pull-out trays for laptop and projector, 12 internal charging outlets in front. Additional 6 internal power outlets for other components. Integrated sound system with speakers and volume control. Two 11" fixed rubber casters. Power on/off button and charge button. LAN data ports on side. 3 year warranty on all parts. Lockable roller shutter system. Ship assembled. Hewlett-Packard HP NetEducation Center. Model #A471795 or approved alternate. REJECT
Pyramid School Products	\$201.35 as spec	\$68.05 as spec	\$72.45 as spec	no bid
SchoolHouse Products, Inc.	\$192.00 as spec	\$70.00 as spec Bretford	\$70.00 as spec Bretford	no bid
School Specialty, Inc.	\$220.37 as spec	\$82.86 as spec Bretford	\$82.11 as spec Bretford	no bid
Smileys Audio Visual, Inc.	\$199.90 as spec	\$74.50/\$69.20 * see note as spec Bretford/ Wilson	\$73.85/\$73.40 * see note as spec Bretford/ Wilson	no bid
Smith Office & Computer Supply	no bid	no bid	no bid	no bid
Southern Business Communications, Inc.	\$255.00 as spec	\$86.95 as spec Bretford	\$86.25 as spec Bretford	no bid
Tech Depot	no bid	no bid	no bid	no bid
Tight AV, Inc.	no bid	no bid	no bid	no bid
Troxell Communications, Inc.	\$206.06 as spec	\$68.41 as spec Wilson	\$72.81 as spec Wilson	no bid
UDT	\$280.00 as spec	no bid	no bid	no bid
Washington Professional Systems	no bid	no bid	no bid	no bid

H. (Continued) TABLE, CARTS & TRUCKS				
	78	79	80	81
	BOOK TRUCKS - slimline metal, 1" square 18-gauge tubing, 36"w X 13"d X 42"h, 3 slanting shelves 12" high, four - 4" twin wheel casters. Bretford BOOV2 or approved alternate.	BOOK TRUCKS - Three slant shelves (12" high) each tilting rearward to assure safe transfer. Smooth rounded handles. Four - 4" twin wheel casters. Size 27"w x 13"d x 42"h. Bretford BOO327 or approved alternate.	BOOK TRUCKS - Three slant shelves (12" high) each tilting rearward to assure safe transfer. Smooth rounded handles. Four - 4" twin wheel casters. Size 17"w x 12"d x 42"h. Bretford BOO317 or approved alternate.	BOOK TRUCKS - Six slant shelves (11 1/2" high) each tilting rearward to assure safe transfer. Smooth rounded handles. Four - 4" twin wheel casters. Size 37"w x 18"d x 42"h. Bretford BOOV1 or approved alternate.
A. F. P. Industries, Inc.	\$176.88	\$135.88	\$116.28	\$196.28
	as spec	as spec	as spec	as spec
Abolins, Inc.	\$192.50	\$146.80	\$125.70	\$214.70
	as spec	as spec	as spec	as spec
Audio Visual Innovations, Inc.	\$196.52	\$147.74	\$122.09	\$213.74
	as spec	as spec	as spec	as spec
Audio Visual Solutions Corp.	\$184.40	\$139.40	\$119.44	\$204.95
	as spec	as spec	as spec	as spec
B.E.S. Industries, Inc.	\$132.57	\$133.56	\$114.96	\$159.87
	as spec	as spec	as spec	as spec
B & H Photo Video Pro Audio	no bid	no bid	no bid	no bid
Boxlight Corporation	no bid	no bid	no bid	no bid
C.C.S Presentation Systems	no bid	no bid	no bid	no bid
Camcor, Inc.	\$196.32	\$149.56	\$128.08	\$203.01
	as spec	as spec	as spec	Da-Lite 5981
Computrac LLC	no bid	no bid	no bid	no bid
Crest A.V. Electronics, Inc.	no bid	no bid	no bid	no bid
Gaylord Brothers	\$174.50	\$147.00	\$150.50	\$238.20
	BRL330	Buddy 173	BRL3317	BRV336

H. (Continued) TABLE, CARTS & TRUCKS				
	78	79	80	81
	BOOK TRUCKS - slimline metal, 1" square 18-gauge tubing, 36"w X 13"d X 42"h, 3 slanting shelves 12" high, four - 4" twin wheel casters. Bretford BOOV2 or approved alternate.	BOOK TRUCKS - Three slant shelves (12" high) each tilting rearward to assure safe transfer. Smooth rounded handles. Four - 4" twin wheel casters. Size 27"w x 13"d x 42"h. Bretford BOO327 or approved alternate.	BOOK TRUCKS - Three slant shelves (12" high) each tilting rearward to assure safe transfer. Smooth rounded handles. Four - 4" twin wheel casters. Size 17"w x 12"d x 42"h. Bretford BOO317 or approved alternate.	BOOK TRUCKS - Six slant shelves (11 1/2" high) each tilting rearward to assure safe transfer. Smooth rounded handles. Four - 4" twin wheel casters. Size 37"w x 18"d x 42"h. Bretford BOOV1 or approved alternate.
General Binding Corporation	no bid	no bid	no bid	no bid
Highsmith, Inc.	no bid	no bid	no bid	no bid
Keyboard World	no bid	no bid	no bid	no bid
Learning Services	no bid	no bid	no bid	no bid
Lee Hartman & Sons, Inc.	\$208.00 as spec	\$163.00 as spec	\$139.00 as spec	\$228.00 as spec
LightSPEED Technologies, Inc.	no bid	no bid	no bid	no bid
Logical Choice Technologies	no bid	no bid	no bid	no bid
Long's Electronics, Inc.	\$216.98	\$167.98	\$144.30	\$241.96
MDM Commercial	no bid	no bid	no bid	no bid
Markertec Video Supply	no bid	no bid	no bid	no bid
Nicholas P. Pipino Assoc., Inc.	\$196.32 as spec	\$149.70 as spec	\$130.66 as spec	\$214.72 as spec
Pro Video Sales, Inc.	no bid	no bid	no bid	no bid

H. (Continued) TABLE, CARTS & TRUCKS				
	78	79	80	81
	BOOK TRUCKS - slimline metal, 1" square 18-gauge tubing, 36"w X 13"d X 42"h, 3 slanting shelves 12" high, four - 4" twin wheel casters. Bretford BOOV2 or approved alternate.	BOOK TRUCKS - Three slant shelves (12" high) each tilting rearward to assure safe transfer. Smooth rounded handles. Four - 4" twin wheel casters. Size 27"w x 13"d x 42"h. Bretford BOO327 or approved alternate.	BOOK TRUCKS - Three slant shelves (12" high) each tilting rearward to assure safe transfer. Smooth rounded handles. Four - 4" twin wheel casters. Size 17"w x 12"d x 42"h. Bretford BOO317 or approved alternate.	BOOK TRUCKS - Six slant shelves (11 1/2" high) each tilting rearward to assure safe transfer. Smooth rounded handles. Four - 4" twin wheel casters. Size 37"w x 18"d x 42"h. Bretford BOOV1 or approved alternate.
Pyramid School Products	\$179.98	\$134.21	\$114.95	\$200.03
	as spec	as spec	as spec	as spec
SchoolHouse Products, Inc.	\$136.00	\$139.00	\$119.00	\$159.00
	as spec	as spec	as spec	as spec
School Specialty, Inc.	\$197.01	\$146.91	\$125.80	\$218.97
	as spec	as spec	as spec	as spec
Smileys Audio Visual, Inc.	\$178.50	\$133.50	\$114.50	\$197.95
	as spec	as spec	as spec	as spec
Smith Office & Computer Supply	no bid	no bid	no bid	no bid
Southern Business Communications, Inc.	\$202.05	\$154.10	\$131.90	\$223.15
	as spec	as spec	as spec	as spec
Tech Depot	no bid	no bid	no bid	no bid
Tight AV, Inc.	no bid	no bid	no bid	no bid
Troxell Communications, Inc.	\$183.32	\$137.67	\$117.88	\$203.96
	as spec	as spec	as spec	as spec
UDT	\$185.00	no bid	no bid	no bid
	as spec			
Washington Professional Systems	no bid	no bid	no bid	no bid

I. VIDEO/AUDIO EQUIPMENT			
	82	83	84
	DVD/VCR COMBINATION DECK, Simultaneous DVD playback and VHS record. Digital Cinema Progressive. Compatible formats WMA, MP3, JPEG, DVD-RW, DVD-R, DVD+RW, DVD+R, DVD, DiVX, CD-RW, CD-R, CD. Virtual Surround, DTS, Dolby Digital. Front and rear AV inputs. Component video rear output, S-Video rear output, USB port connection rear input. 4 head VCR, universal remote. Toshiba Model SD-V594 or approved alternate.	DVD/VCR COMBINATION DECK - DVD Features Progressive Scan. Displays video frames at double the conventional NTSC video frame rate in a 3:2 repeating pattern. Plays DVD Video, DVD±R/RW, Audio CD, CDRW, CD-R, and CD MP-3 Files. Virtual Surround Dolby Digital / DTS stream output. Zoom (2x and 4x) four-step high speed search scan (2x, 8x, 50x and 100x). VCR Features 4 Head HiFi MTS-SAP, 181-channel auto-set PLL MTS-SAP frequency synthesized tuner. Audio/video inputs, front and rear AV input jacks for VCR (RCA pin jacks x3). Video outputs - component video, S-video, composite video. Audio outputs - digital audio, analog audio. Remote included. Sylvania DVC865F or approved alternate.	DVD/CD PLAYER, with Progressive Scan. Plays DVD, DVD-R/RW, DVD+RW, CD, CD-R/RW, MP3, WMA, JPEG. 4x-16x moveable zoom. Component video output. Multiple rear outputs- coaxial digital audio, optical digital audio, S-video, component video, Progressive Scan video. DTS, Dolby Digital. Remote included. Zenith DVB412 or approved alternate.
A. F. P. Industries, Inc.	no bid	\$128.88	\$64.88
		Califone DVD/VCR-200	Califone DVD-100
Abolins, Inc.	\$84.65	\$83.60	\$51.00
	Zenith XBV613(spec sheet)	as spec	Zenith DVD611(spec sheet)
Audio Visual Innovations, Inc.	\$87.79	\$87.79	\$58.65
	Zenith XBV613	Zenith XBV613	Zenith DVD611
Audio Visual Solutions Corp.	\$86.39	\$86.39	\$56.95
	Zenith XBV613	Zenith XBV613	Zenith DVB611
B.E.S. Industries, Inc.	\$138.63	\$77.50	\$70.36
	as spec	Sylvania DVC865G	Zenith DVB612
B & H Photo Video Pro Audio	\$124.50	no bid	\$54.50
	as spec		Zenith DVB611
Boxlight Corporation	no bid	no bid	no bid
C.C.S Presentation Systems	no bid	no bid	no bid
Camcor, Inc.	no bid	\$77.89	\$49.86
		Sylvania DVC865G	Zenith DVB611
Computrac LLC	no bid	no bid	no bid
Crest A.V. Electronics, Inc.	no bid	\$81.89	\$51.89
		as spec	Zenith DVB611
Gaylord Brothers	no bid	no bid	no bid

I. VIDEO/AUDIO EQUIPMENT			
	82	83	84
	DVD/VCR COMBINATION DECK, Simultaneous DVD playback and VHS record. Digital Cinema Progressive. Compatible formats WMA, MP3, JPEG, DVD-RW, DVD-R, DVD+RW, DVD+R, DVD, DiVX, CD-RW, CD-R, CD. Virtual Surround, DTS, Dolby Digital. Front and rear AV inputs. Component video rear output, S-Video rear output, USB port connection rear input. 4 head VCR, universal remote. Toshiba Model SD-V594 or approved alternate.	DVD/VCR COMBINATION DECK - DVD Features Progressive Scan. Displays video frames at double the conventional NTSC video frame rate in a 3:2 repeating pattern. Plays DVD Video, DVD±R/RW, Audio CD, CDRW, CD-R, and CD MP-3 Files. Virtual Surround Dolby Digital / DTS stream output. Zoom (2x and 4x) four-step high speed search scan (2x, 8x, 50x and 100x). VCR Features 4 Head HiFi MTS-SAP, 181-channel auto-set PLL MTS-SAP frequency synthesized tuner. Audio/video inputs, front and rear AV input jacks for VCR (RCA pin jacks x3). Video outputs - component video, S-video, composite video. Audio outputs - digital audio, analog audio. Remote included. Sylvania DVC865F or approved alternate.	DVD/CD PLAYER, with Progressive Scan. Plays DVD, DVD-R/RW, DVD+RW, CD, CD-R/RW, MP3, WMA, JPEG. 4x-16x moveable zoom. Component video output. Multiple rear outputs- coaxial digital audio, optical digital audio, S-video, component video, Progressive Scan video. DTS, Dolby Digital. Remote included. Zenith DVB412 or approved alternate.
General Binding Corporation	no bid	no bid	no bid
Highsmith, Inc.	no bid	no bid	no bid
Keyboard World	no bid	no bid	no bid
Learning Services	no bid	no bid	no bid
Lee Hartman & Sons, Inc.	\$148.00 as spec	\$146.00 Califone DVD VCR200	\$94.00 Zenith (LG) DVB612
LightSPEED Technologies, Inc.	no bid	no bid	no bid
Logical Choice Technologies	no bid	no bid	no bid
Long's Electronics, Inc.	\$136.26	\$94.79 Toshiba SDV394	\$51.95 RCA DRS720N
MDM Commercial	\$95.85 JVC HR-XVC17S	\$77.50 Zenith XBV613	\$45.75 Zenith DVB611
Markertec Video Supply	no bid	no bid	no bid
Nicholas P. Pipino Assoc., Inc.	\$128.10 Califone DVD/VCR 200	\$128.10 Califone DVD/VCR 200	\$62.10 Califone DVD-100
Pro Video Sales, Inc.	\$148.00 as spec	no bid	no bid

I. VIDEO/AUDIO EQUIPMENT			
	82	83	84
	DVD/VCR COMBINATION DECK, Simultaneous DVD playback and VHS record. Digital Cinema Progressive. Compatible formats WMA, MP3, JPEG, DVD-RW, DVD-R, DVD+RW, DVD+R, DVD, DiVX, CD-RW, CD-R, CD. Virtual Surround, DTS, Dolby Digital. Front and rear AV inputs. Component video rear output, S-Video rear output, USB port connection rear input. 4 head VCR, universal remote. Toshiba Model SD-V594 or approved alternate.	DVD/VCR COMBINATION DECK - DVD Features Progressive Scan. Displays video frames at double the conventional NTSC video frame rate in a 3:2 repeating pattern. Plays DVD Video, DVD±R/RW, Audio CD, CDRW, CD-R, and CD MP-3 Files. Virtual Surround Dolby Digital / DTS stream output. Zoom (2x and 4x) four-step high speed search scan (2x, 8x, 50x and 100x). VCR Features 4 Head HiFi MTS-SAP, 181-channel auto-set PLL MTS-SAP frequency synthesized tuner. Audio/video inputs, front and rear AV input jacks for VCR (RCA pin jacks x3). Video outputs - component video, S-video, composite video. Audio outputs - digital audio, analog audio. Remote included. Sylvania DVC865F or approved alternate.	DVD/CD PLAYER, with Progressive Scan. Plays DVD, DVD-R/RW, DVD+RW, CD, CD-R/RW, MP3, WMA, JPEG. 4x-16x moveable zoom. Component video output. Multiple rear outputs- coaxial digital audio, optical digital audio, S-video, component video, Progressive Scan video. DTS, Dolby Digital. Remote included. Zenith DVB412 or approved alternate.
Pyramid School Products	no bid	no bid	no bid
SchoolHouse Products, Inc.	no bid	no bid	no bid
School Specialty, Inc.	no bid	\$147.78 Califone DVD VCR200	\$77.78 Califone DVD 100
Smileys Audio Visual, Inc.	no bid	no bid	no bid
Smith Office & Computer Supply	no bid	no bid	no bid
Southern Business Communications, Inc.	\$99.98 Sony SLV-D370P	no bid	\$69.10 Zenith DVB612
Tech Depot	\$122.19 as spec (S5472511)	no bid	no bid
Tight AV, Inc.	no bid	no bid	no bid
Troxell Communications, Inc.	\$134.13 as spec	\$89.80 Sylvania DVC865G	\$78.47 as spec
UDT	no bid	no bid	no bid
Washington Professional Systems	\$169.00 as spec	\$105.00 Sony SLVD-370P	\$79.00 Zenith DVB-612

I. (Continued) VIDEO/AUDIO EQUIPMENT							
	85	86	87A	87B	87C	87D	87E
	PORTABLE CASSETTE SOUND SYSTEM - 40 watt. Includes 3 inputs and 1 output for additional corded microphones and auxiliary functions. Operates on built-in rechargeable battery pack or plugs into standard AC socket. Includes battery powered wireless microphone. Cassette sound system. Apollo PA 6000 or approved alternate.	WIRELESS PA SYSTEM CASSETTE PLAYER RECORDER - 90 watt. Programmable CD player plays CD, CD-R/RW formats, LCD display, includes shuffle and repeat functions. Built-in charging circuit restores battery automatically when the unit is plugged in. Recessed tripod mount. 3.5" go anywhere wheels. Califone PowerPro PA916 or approved alternate.	LES780-DRQ-LT System with: (4 ceiling speakers)	LES780-CNXQ-LT System with: (1- 2'x2' flat panel ceiling speaker)	LES780-WMQ-LT System with: (4 wall-mount speakers)	LES780-CSQ-LT System with: (2 curved wall speakers)	LES780-NXQ-LT System with: (1 flat panel wall speaker)
	CLASSROOM INFRARED AMPLIFICATION SYSTEM : The 780iR series- a multimedia solution built to integrate seamlessly with other classroom applications and components (e.g., computer, TV, CD/DVD, projector). System includes two-channel infrared receiver/amplifier/mixer with built-in charger and power supply; 1 LightMic/ transmitter with 2 NiMH rechargeable batteries and charging cable; Six speaker outputs; 4 audio cables (for coupling to classroom audio inputs); 6 external sensor outputs; 1 infrared sensor with plenum cable; choice of speaker(s) with mounting hardware and speaker plenum wire; install guide; and user guide. 5 year warranty- batteries 1 year warranty. LightSPEED Technologies, Inc. LES 780 NO SUBSTITUTION						
A. F. P. Industries, Inc.	\$628.00	\$998.00	no bid	no bid	no bid	no bid	no bid
	as spec	as spec					
Abolins, Inc.	\$469.35	\$979.70	no bid	no bid	no bid	no bid	no bid
	as spec	as spec					
Audio Visual Innovations, Inc.	no bid	\$1,011.00	no bid	no bid	no bid	no bid	no bid
		as spec					
Audio Visual Solutions Corp.	\$561.49	\$997.88	no bid	no bid	no bid	no bid	no bid
	as spec	as spec					
B.E.S. Industries, Inc.	\$509.02	\$975.22	no bid	no bid	no bid	no bid	no bid
	as spec	as spec					
B & H Photo Video Pro Audio	no bid	no bid	no bid	no bid	no bid	no bid	no bid
Boxlight Corporation	no bid	no bid	no bid	no bid	no bid	no bid	no bid
C.C.S Presentation Systems	no bid	no bid	\$1,026.75	\$999.00	\$1,026.75	\$1,026.75	\$999.00
Camcor, Inc.	\$505.40	\$973.97	no bid	no bid	no bid	no bid	no bid
	as spec	as spec					
Computrac LLC	no bid	no bid	no bid	no bid	no bid	no bid	no bid
Crest A.V. Electronics, Inc.	\$597.00	no bid	no bid	no bid	no bid	no bid	no bid
	as spec						
Gaylord Brothers	\$654.50	\$2,002.50	no bid	no bid	no bid	no bid	no bid
	as spec	as spec					

I. (Continued) VIDEO/AUDIO EQUIPMENT							
	85	86	87A	87B	87C	87D	87E
	PORTABLE CASSETTE SOUND SYSTEM - 40 watt. Includes 3 inputs and 1 output for additional corded microphones and auxiliary functions. Operates on built-in rechargeable battery pack or plugs into standard AC socket. Includes battery powered wireless microphone. Cassette sound system. Apollo PA 6000 or approved alternate.	WIRELESS PA SYSTEM CASSETTE PLAYER RECORDER - 90 watt. Programmable CD player plays CD, CD-R/RW formats, LCD display, includes shuffle and repeat functions. Built-in charging circuit restores battery automatically when the unit is plugged in. Recessed tripod mount. 3.5" go anywhere wheels. Califone PowerPro PA916 or approved alternate.	LES780-DRQ-LT System with: (4 ceiling speakers)	LES780-CNXQ-LT System with: (1- 2'x2' flat panel ceiling speaker)	LES780-WMQ-LT System with: (4 wall-mount speakers)	LES780-CSQ-LT System with: (2 curved wall speakers)	LES780-NXQ-LT System with: (1 flat panel wall speaker)
	<p>CLASSROOM INFRARED AMPLIFICATION SYSTEM : The 780iR series- a multimedia solution built to integrate seamlessly with other classroom applications and components (e.g., computer, TV, CD/DVD, projector). System includes two-channel infrared receiver/amplifier/mixer with built-in charger and power supply; 1 LightMic/ transmitter with 2 NiMH rechargeable batteries and charging cable; Six speaker outputs; 4 audio cables (for coupling to classroom audio inputs); 6 external sensor outputs; 1 infrared sensor with plenum cable; choice of speaker(s) with mounting hardware and speaker plenum wire; install guide; and user guide. 5 year warranty- batteries 1 year warranty. LightSPEED Technologies, Inc. LES 780 NO SUBSTITUTION</p>						
General Binding Corporation	no bid	no bid	no bid	no bid	no bid	no bid	no bid
Highsmith, Inc.	\$644.27 as spec (26933)	no bid	no bid	no bid	no bid	no bid	no bid
Keyboard World	no bid	no bid	no bid	no bid	no bid	no bid	no bid
Learning Services	no bid	no bid	no bid	no bid	no bid	no bid	no bid
Lee Hartman & Sons, Inc.	\$598.00 as spec	\$994.00 as spec	no bid	no bid	no bid	no bid	no bid
LightSPEED Technologies, Inc.	\$1,739.00 WDX-10020 Delta X10 * note	\$2,485.00 WDX-12050 Delta X12 * note	\$1,054.00	\$1,054.00	\$1,054.00	\$1,054.00	\$1,054.00
Logical Choice Technologies	no bid	no bid	no bid	no bid	no bid	no bid	no bid
Long's Electronics, Inc.	\$552.20	\$1,495.00 Califone PA916LTHT	no bid	no bid	no bid	no bid	no bid
MDM Commercial	no bid	no bid	no bid	no bid	no bid	no bid	no bid
Markertec Video Supply	no bid	no bid	no bid	no bid	no bid	no bid	no bid
Nicholas P. Pipino Assoc., Inc.	no bid	\$893.00 as spec	no bid	no bid	no bid	no bid	no bid
Pro Video Sales, Inc.	no bid	no bid	no bid	no bid	no bid	no bid	no bid

I. (Continued) VIDEO/AUDIO EQUIPMENT							
	85	86	87A	87B	87C	87D	87E
	PORTABLE CASSETTE SOUND SYSTEM - 40 watt. Includes 3 inputs and 1 output for additional corded microphones and auxiliary functions. Operates on built-in rechargeable battery pack or plugs into standard AC socket. Includes battery powered wireless microphone. Cassette sound system. Apollo PA 6000 or approved alternate.	WIRELESS PA SYSTEM CASSETTE PLAYER RECORDER - 90 watt. Programmable CD player plays CD, CD-R/RW formats, LCD display, includes shuffle and repeat functions. Built-in charging circuit restores battery automatically when the unit is plugged in. Recessed tripod mount. 3.5" go anywhere wheels. Califone PowerPro PA916 or approved alternate.	LES780-DRQ-LT System with: (4 ceiling speakers)	LES780-CNXQ-LT System with: (1- 2'x2' flat panel ceiling speaker)	LES780-WMQ-LT System with: (4 wall-mount speakers)	LES780-CSQ-LT System with: (2 curved wall speakers)	LES780-NXQ-LT System with: (1 flat panel wall speaker)
	<p>CLASSROOM INFRARED AMPLIFICATION SYSTEM : The 780iR series- a multimedia solution built to integrate seamlessly with other classroom applications and components (e.g., computer, TV, CD/DVD, projector). System includes two-channel infrared receiver/amplifier/mixer with built-in charger and power supply; 1 LightMic/ transmitter with 2 NiMH rechargeable batteries and charging cable; Six speaker outputs; 4 audio cables (for coupling to classroom audio inputs); 6 external sensor outputs; 1 infrared sensor with plenum cable; choice of speaker(s) with mounting hardware and speaker plenum wire; install guide; and user guide. 5 year warranty- batteries 1 year warranty. LightSPEED Technologies, Inc. LES 780 NO SUBSTITUTION</p>						
Pyramid School Products	no bid	\$943.95	no bid	no bid	no bid	no bid	no bid
		as spec					
SchoolHouse Products, Inc.	no bid	no bid	no bid	no bid	no bid	no bid	no bid
School Specialty, Inc.	\$313.33	\$1,073.33	no bid	no bid	no bid	no bid	no bid
	Califone PA 300VHF-PQ	as spec					
Smileys Audio Visual, Inc.	no bid	\$870.00	no bid	no bid	no bid	no bid	no bid
		as spec					
Smith Office & Computer Supply	no bid	no bid	no bid	no bid	no bid	no bid	no bid
Southern Business Communications, Inc.	\$480.50	\$964.75	\$984.00	\$930.00	\$984.00	\$984.00	\$930.00
	as spec	as spec					
Tech Depot	no bid	no bid	no bid	no bid	no bid	no bid	no bid
Tight AV, Inc.	no bid	no bid	no bid	no bid	no bid	no bid	no bid
Troxell Communications, Inc.	\$519.36	\$972.21	no bid	no bid	no bid	no bid	no bid
	as spec	as spec					
UDT	no bid	no bid	\$1,100.00	\$1,195.00	\$1,185.00	\$1,176.00	\$1,175.00
Washington Professional Systems	no bid	no bid	no bid	no bid	no bid	no bid	no bid

I. (Continued) VIDEO/AUDIO EQUIPMENT						
	88A	88B	88C	88D	88E	89
	LES750-DRQ-LT System with: (4 ceiling speakers)	LES750-CNXQ-LT System with: (1- 2x2' flat panel ceiling speaker)	LES750-WMQ-LT System with: (4 wall- mount speakers)	LES750-CSQ-LT System with: (2 curved wall speakers)	LES750-NXQ-LT System with: (1 flat panel wall speaker)	INSTALLATION OF AMPLIFICATION SYSTEMS: Installation charge to install the LES 780 or LES 750 systems as referenced above. Charge per system.
	CLASSROOM INFRARED AMPLIFICATION SYSTEMS : LES 750 infrared classroom amplification system includes: two-channel infrared receiver/amplifier/mixer with built-in charger and power supply; 1 LightMic/ transmitter with 2 NiMH rechargeable batteries and charging cable; Four speaker outputs; (2 audio inputs - cables not included); Two external sensor outputs; 1 infrared sensor with plenum cable; choice of speaker(s) (as listed below) with mounting hardware and speaker plenum wire; installation guide; and user guide. The LES750 system - 5 year warranty; batteries - 1 year warranty. LightSPEED Technologies, Inc. LES 750. NO SUBSTITUTION					
A. F. P. Industries, Inc.	no bid	no bid	no bid	no bid	no bid	no bid
Abolins, Inc.	no bid	no bid	no bid	no bid	no bid	no bid
Audio Visual Innovations, Inc.	no bid	no bid	no bid	no bid	no bid	no bid
Audio Visual Solutions Corp.	no bid	no bid	no bid	no bid	no bid	no bid
B.E.S. Industries, Inc.	no bid	no bid	no bid	no bid	no bid	no bid
B & H Photo Video Pro Audio	no bid	no bid	no bid	no bid	no bid	no bid
Boxlight Corporation	no bid	no bid	no bid	no bid	no bid	no bid
C.C.S Presentation Systems	\$955.75	\$928.00	\$955.75	\$955.75	\$928.00	no bid
Camcor, Inc.	no bid	no bid	no bid	no bid	no bid	no bid
Computrac LLC	no bid	no bid	no bid	no bid	no bid	no bid
Crest A.V. Electronics, Inc.	no bid	no bid	no bid	no bid	no bid	no bid
Gaylord Brothers	no bid	no bid	no bid	no bid	no bid	no bid

I. (Continued) VIDEO/AUDIO EQUIPMENT						
	88A	88B	88C	88D	88E	89
	LES750-DRQ-LT System with: (4 ceiling speakers)	LES750-CNXQ-LT System with: (1- 2x2' flat panel ceiling speaker)	LES750-WMQ-LT System with: (4 wall- mount speakers)	LES750-CSQ-LT System with: (2 curved wall speakers)	LES750-NXQ-LT System with: (1 flat panel wall speaker)	INSTALLATION OF AMPLIFICATION SYSTEMS: Installation charge to install the LES 780 or LES 750 systems as referenced above. Charge per system.
	<p>CLASSROOM INFRARED AMPLIFICATION SYSTEMS : LES 750 infrared classroom amplification system includes: two-channel infrared receiver/amplifier/mixer with built-in charger and power supply; 1 LightMic/ transmitter with 2 NiMH rechargeable batteries and charging cable; Four speaker outputs; (2 audio inputs - cables not included); Two external sensor outputs; 1 infrared sensor with plenum cable; choice of speaker(s) (as listed below) with mounting hardware and speaker plenum wire; installation guide; and user guide. The LES750 system - 5 year warranty; batteries - 1 year warranty.</p> <p>LightSPEED Technologies, Inc. LES 750. NO SUBSTITUTION</p>					
General Binding Corporation	no bid	no bid	no bid	no bid	no bid	no bid
Highsmith, Inc.	no bid	no bid	no bid	no bid	no bid	no bid
Keyboard World	no bid	no bid	no bid	no bid	no bid	no bid
Learning Services	no bid	no bid	no bid	no bid	no bid	no bid
Lee Hartman & Sons, Inc.	no bid	no bid	no bid	no bid	no bid	no bid
LightSPEED Technologies, Inc.	\$958.00	\$958.00	\$958.00	\$958.00	\$958.00	\$200.00
Logical Choice Technologies	no bid	no bid	no bid	no bid	no bid	no bid
Long's Electronics, Inc.	no bid	no bid	no bid	no bid	no bid	no bid
MDM Commercial	no bid	no bid	no bid	no bid	no bid	no bid
Markertec Video Supply	no bid	no bid	no bid	no bid	no bid	no bid
Nicholas P. Pipino Assoc., Inc.	no bid	no bid	no bid	no bid	no bid	no bid
Pro Video Sales, Inc.	no bid	no bid	no bid	no bid	no bid	no bid

I. (Continued) VIDEO/AUDIO EQUIPMENT						
	88A	88B	88C	88D	88E	89
	LES750-DRQ-LT System with: (4 ceiling speakers)	LES750-CNXQ-LT System with: (1- 2x2' flat panel ceiling speaker)	LES750-WMQ-LT System with: (4 wall- mount speakers)	LES750-CSQ-LT System with: (2 curved wall speakers)	LES750-NXQ-LT System with: (1 flat panel wall speaker)	INSTALLATION OF AMPLIFICATION SYSTEMS: Installation charge to install the LES 780 or LES 750 systems as referenced above. Charge per system.
	<p>CLASSROOM INFRARED AMPLIFICATION SYSTEMS : LES 750 infrared classroom amplification system includes: two-channel infrared receiver/amplifier/mixer with built-in charger and power supply; 1 LightMic/ transmitter with 2 NiMH rechargeable batteries and charging cable; Four speaker outputs; (2 audio inputs - cables not included); Two external sensor outputs; 1 infrared sensor with plenum cable; choice of speaker(s) (as listed below) with mounting hardware and speaker plenum wire; installation guide; and user guide. The LES750 system - 5 year warranty; batteries - 1 year warranty.</p> <p>LightSPEED Technologies, Inc. LES 750. NO SUBSTITUTION</p>					
Pyramid School Products	no bid	no bid	no bid	no bid	no bid	no bid
SchoolHouse Products, Inc.	no bid	no bid	no bid	no bid	no bid	no bid
School Specialty, Inc.	no bid	no bid	no bid	no bid	no bid	no bid
Smileys Audio Visual, Inc.	no bid	no bid	no bid	no bid	no bid	no bid
Smith Office & Computer Supply	no bid	no bid	no bid	no bid	no bid	no bid
Southern Business Communications, Inc.	\$877.20	\$827.28	\$877.20	\$877.20	\$827.28	\$385.00
Tech Depot	no bid	no bid	no bid	no bid	no bid	no bid
Tight AV, Inc.	no bid	no bid	no bid	no bid	no bid	no bid
Troxell Communications, Inc.	no bid	no bid	no bid	no bid	no bid	no bid
UDT	\$1,100.00	\$1,090.00	\$1,100.00	\$1,076.00	\$1,076.00	no bid
Washington Professional Systems	no bid	no bid	no bid	no bid	no bid	no bid

I. (Continued) VIDEO/AUDIO EQUIPMENT		
	90	91
	<p>PORTABLE CLASSROOM INFRARED AMPLIFICATION SYSTEM: LES 705 portable infrared classroom amplification system includes: two-channel infrared receiver/amplifier unit with integrated infrared sensor and built-in charger; rechargeable battery pack and charger/power supply; 1 LightMic/transmitter with 2 NiMH rechargeable batteries and charging cable; canvas carry bag; and user guide. Controls on the receiver/amplifier include: 2 independent volume controls, treble and bass controls, 1 audio input, and 1 audio output. The LES705 system has a 5 year warranty and batteries carry a 1 year warranty. LightSPEED Technologies, Inc. LES 705. NO SUBSTITUTION</p>	<p>BALANCE OF LINE FOR LightSPEED Technologies, Inc. PRODUCTS AND ACCESSORIES FOR CLASSROOM AMPLIFICATION SYSTEMS - (to include but not limited to: speakers, microphones, cables, batteries, etc). Balance of line discount. Bid the percentage discount from MSRP. Manufacturers' prices, a price list or catalog containing manufacturers' prices must be submitted with the bid response in order to be considered. Awardees for percentage discount items are required to submit price updates to the Purchasing Office as they are issued. Additionally, a web-site address (if available) may be provided.</p>
A. F. P. Industries, Inc.	no bid	no bid
Abolins, Inc.	no bid	no bid
Audio Visual Innovations, Inc.	no bid	no bid
Audio Visual Solutions Corp.	no bid	no bid
B.E.S. Industries, Inc.	no bid	no bid
B & H Photo Video Pro Audio	no bid	no bid
Boxlight Corporation	no bid	no bid
C.C.S Presentation Systems	\$779.25	17.00%
Camcor, Inc.	no bid	no bid
Computrac LLC	no bid	no bid
Crest A.V. Electronics, Inc.	no bid	no bid
Gaylord Brothers	no bid	no bid

I. (Continued) VIDEO/AUDIO EQUIPMENT		
	90	91
	<p>PORTABLE CLASSROOM INFRARED AMPLIFICATION SYSTEM: LES 705 portable infrared classroom amplification system includes: two-channel infrared receiver/amplifier unit with integrated infrared sensor and built-in charger; rechargeable battery pack and charger/power supply; 1 LightMic/transmitter with 2 NiMH rechargeable batteries and charging cable; canvas carry bag; and user guide. Controls on the receiver/amplifier include: 2 independent volume controls, treble and bass controls, 1 audio input, and 1 audio output. The LES705 system has a 5 year warranty and batteries carry a 1 year warranty. LightSPEED Technologies, Inc. LES 705. NO SUBSTITUTION</p>	<p>BALANCE OF LINE FOR LightSPEED Technologies, Inc. PRODUCTS AND ACCESSORIES FOR CLASSROOM AMPLIFICATION SYSTEMS - (to include but not limited to: speakers, microphones, cables, batteries, etc). Balance of line discount. Bid the percentage discount from MSRP. Manufacturers' prices, a price list or catalog containing manufacturers' prices must be submitted with the bid response in order to be considered. Awardees for percentage discount items are required to submit price updates to the Purchasing Office as they are issued. Additionally, a web-site address (if available) may be provided.</p>
General Binding Corporation	no bid	no bid
Highsmith, Inc.	no bid	no bid
Keyboard World	no bid	no bid
Learning Services	no bid	no bid
Lee Hartman & Sons, Inc.	no bid	no bid
LightSPEED Technologies, Inc.	\$732.00	<p>22.00% www.lightspeed-tek.com</p>
Logical Choice Technologies	no bid	no bid
Long's Electronics, Inc.	no bid	no bid
MDM Commercial	no bid	no bid
Markertec Video Supply	no bid	NA
Nicholas P. Pipino Assoc., Inc.	no bid	no bid
Pro Video Sales, Inc.	no bid	no bid

I. (Continued) VIDEO/AUDIO EQUIPMENT		
	90	91
	<p>PORTABLE CLASSROOM INFRARED AMPLIFICATION SYSTEM: LES 705 portable infrared classroom amplification system includes: two-channel infrared receiver/amplifier unit with integrated infrared sensor and built-in charger; rechargeable battery pack and charger/power supply; 1 LightMic/transmitter with 2 NiMH rechargeable batteries and charging cable; canvas carry bag; and user guide. Controls on the receiver/amplifier include: 2 independent volume controls, treble and bass controls, 1 audio input, and 1 audio output. The LES705 system has a 5 year warranty and batteries carry a 1 year warranty. LightSPEED Technologies, Inc. LES 705. NO SUBSTITUTION</p>	<p>BALANCE OF LINE FOR LightSPEED Technologies, Inc. PRODUCTS AND ACCESSORIES FOR CLASSROOM AMPLIFICATION SYSTEMS - (to include but not limited to: speakers, microphones, cables, batteries, etc). Balance of line discount. Bid the percentage discount from MSRP. Manufacturers' prices, a price list or catalog containing manufacturers' prices must be submitted with the bid response in order to be considered. Awardees for percentage discount items are required to submit price updates to the Purchasing Office as they are issued. Additionally, a web-site address (if available) may be provided.</p>
Pyramid School Products	no bid	no bid
SchoolHouse Products, Inc.	no bid	no bid
School Specialty, Inc.	no bid	no bid
Smileys Audio Visual, Inc.	no bid	no bid
Smith Office & Computer Supply	no bid	no bid
Southern Business Communications, Inc.	\$729.00	15.00%
		NA
Tech Depot	no bid	no bid
Tight AV, Inc.	no bid	no bid
Troxell Communications, Inc.	no bid	no bid
UDT	no bid	no bid
Washington Professional Systems	no bid	no bid

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation for Audio Visual and Video Equipment - Bid #7008

Bid Opening: June 29, 2006 @ 2:00 p.m.

	J. BALANCE OF LINE	Notes
	92	
	Please indicate the minimum discount available. Our staff will contact the vendor prior to issuance of purchase order to obtain the maximum available discount at the time of order. Catalog prices, a price list or catalog containing prices must be submitted with the bid response in order to be considered. Awardees for percentage discount items are required to submit price updates to the Purchasing Office as they are issued. Additionally, a web-site address (if available) may be provided.	
A. F. P. Industries, Inc.	8.00%	
Abolins, Inc.	no bid	
Audio Visual Innovations, Inc.	21% Equipment / 15% Supplies	* Item #54. 1 no charge lamp for every 20 VT580's delivered through the initial contract period. Lamp warranty on replacement lamps -500 hours or 90 days, whichever comes first.
Audio Visual Solutions Corp.	23.10% Audio Visual Solutions Catalog www.4avs.com	
B.E.S. Industries, Inc.	5-60% www.thepreferredsource.net	
B & H Photo Video Pro Audio	0.00% free shipping	Bid Reference #170813110
Boxlight Corporation	19.00% www.boxlight.com	* Item #54. Boxlight CP720E-000 Free lamp with every purchase. 3 year warranty at no charge.
C.C.S Presentation Systems	15.00% www.avbluebook.com	
Camcor, Inc.	5% disc from Camcor catalog price. Items too large for UPS will require addl frt charges. Call for quote.	Item #26. 1214AVPY-01 is four station jack box.
Computrac LLC	no bid	* Item #54. Mitsubishi X02054 free lamp with every 5 projectors with registration approval.
Crest A.V. Electronics, Inc.	no bid	
Gaylord Brothers	no bid www.gaylord.com	Prices firm to 7/8/2007.

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation for Audio Visual and Video Equipment - Bid #7008

Bid Opening: June 29, 2006 @ 2:00 p.m.

	J. BALANCE OF LINE	Notes
	92	
	Please indicate the minimum discount available. Our staff will contact the vendor prior to issuance of purchase order to obtain the maximum available discount at the time of order. Catalog prices, a price list or catalog containing prices must be submitted with the bid response in order to be considered. Awardees for percentage discount items are required to submit price updates to the Purchasing Office as they are issued. Additionally, a web-site address (if available) may be provided.	
General Binding Corporation	no bid	* Item #16 is \$1399 for item, \$299 for ext warranty to total of 15 mo. Offer disc on Accusafe Rotary Trimmer-\$300 plus 100 training.
Highsmith, Inc.	no bid	Bid #235658 on all orders to receive bid pricing. Unable to comply with installation. UPS or Common Carrier. *Minimum order \$100.00, tailgate delivery only. Prices firm to 6/30/2007.
Keyboard World	no bid	
Learning Services	no bid	
Lee Hartman & Sons, Inc.	no bid	
LightSPEED Technologies, Inc.	22.00% www.lightspeed-tek.com	* Free ship. Qty disc for LES750IR and LES780IR Systems up to 27%. No disc on Delta prod. Item #85 single wireless pkg. Item #86 dual wireless* pkg. w/choice of Lapel or Headset MIC.
Logical Choice Technologies	no bid	#61 \$100 training credit towards 10 participants, \$1000 day training. 3 yr warranty, 5 yr when installed by certified Promethean installer. Sanyo 90 day bulb warr., 3 year product mail in only.
Long's Electronics, Inc.	5.00%	\$ 50.00 minimum for free freight. Any orders less than \$50.00 incur freight charges.
MDM Commercial	no bid	
Markertec Video Supply	NA	
Nicholas P. Pipino Assoc., Inc.	no bid	
Pro Video Sales, Inc.	no bid	

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation for Audio Visual and Video Equipment - Bid #7008

Bid Opening: June 29, 2006 @ 2:00 p.m.

	J. BALANCE OF LINE	Notes
	92	
	<p>Please indicate the minimum discount available. Our staff will contact the vendor prior to issuance of purchase order to obtain the maximum available discount at the time of order. Catalog prices, a price list or catalog containing prices must be submitted with the bid response in order to be considered. Awardees for percentage discount items are required to submit price updates to the Purchasing Office as they are issued. Additionally, a web-site address (if available) may be provided.</p>	
Pyramid School Products	no bid	
SchoolHouse Products, Inc.	45% Bretford Legacy & Laptop Carts / 55.5% Bretford / 42%Balt-Best / 35%OK	
School Specialty, Inc.	50% Bretford Bretford www.Bretford.com	
Smileys Audio Visual, Inc.	53% Bretford Basics excl laptop storage, elec screens, Smart Deck / 39% Califone, Access-10% / 24.5% Elmo / 50% 3M overheads / 50% Panasonic LCD projector / 47% EIKI LCD projector.	H Wilson - guarantees pricing thru 12/29/06. Item #52. Smiley's exclusive addl 1 yr warranty at n/c. Total warranty 3 yr. Item #68- Pricing good through 12/29/06. Item #75-76 - Wilson pricing 6 mo.
Smith Office & Computer Supply	no bid	
Southern Business Communications, Inc.	23.10% NA	
Tech Depot	2.00% www.techdepot.com	
Tight AV, Inc.	no bid	
Troxell Communications, Inc.	5 to 60% www.trox.com	
UDT	no bid	
Washington Professional Systems		

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation for Audio Visual and Video Equipment Bid #7008

Bid opening: June 29, 2006 at 2:00 p.m.

Company	A. F. P. Industries, Inc.	Abolins, Inc.	Audio Visual Innovations, Inc.	Audio Visual Solutions Corp.
Contact Name	Vivian C. Castellanos	Michael Hall	Cindy Turner	Barry C. Jackson
Address	P.O. Box 43-0747	2811 So. 12th	6313 Benjamin Rd. Ste 110	P.O. Box 222126
	South Miami, FL 33243-0747	Tacoma, WA 98405	Tampa, FL 33634	Hollywood, FL 33022
Telephone	800-962-4041	800-562-2200 x208	800-282-6733	800-903-4287
Fax	305-665-1800	253-272-9090	813-882-9508	954-927-4287
Federal ID	65-0131696	91-1414568	59-1958935	65-055984001
E-Mail	afpind@aol.com	mhall@abolins.com	bids@aviinc.com	info@4avs.com
Delivery Days	20-30	15-30	30	no entry on bid
Company	B.E.S. Industries, Inc.	B & H Photo Video Pro Audio	Boxlight Corporation	C.C.S Presentation Systems
Contact Name	Kevin Amabile	Joseph Lebowitz	Christine Hobbs	Jordan L. Kanter
Address	809E Bloomingdale Ave #422	420 Ninth Av.	19302 Powder Hill Place NE STE 101	7813 Citrus Island Way
	Brandon, FL 33511	New York, NY 10001	Poulsbo, WA 98370	Orlando, FL 32822
Telephone	813-651-9030	800-947-8003 x2601	800-762-5757 x226	407-968-3492
Fax	813-651-9214	800-858-5517	360-598-8226	407-830-4789
Federal ID	51-0427170	13-2768071	680099098	20-3312410
E-Mail	kevin@thepreferedsources.net	josephl@bhphotovideo.com	christine.hobbs@boxlight.com	jkanter@ccsprojects.com
Delivery Days	7-15	14-21	30	30
Company	Camcor, Inc.	Computrac LLC	Crest A.V. Electronics, Inc.	Gaylord Brothers
Contact Name	Will Benton	Brett Bradley	John Stewart	Michelle Noeller
Address	P.O. Box 1899	124-P Rickman Ind. Dr. #100	1570 Main St.	P.O. Box 4901
	Burlington, NC 27216-1899	Canton, GA 30115	Buffalo, NY 14209	Syracuse, NY 13221
Telephone	800-868-2462	888-468-1957 x231	800-273-7828	800-345-5330
Fax	800-298-1181	770-345-7548	716-885-5885	800-595-7265
Federal ID	56-0818892	58-2420986	16-1344370	57-1164294
E-Mail	wbenton@camcor.com	bbradley@compu-trac.com	jstewart@crestav.com	bids@gaylord.com
Delivery Days	3-30	7-70(7-14 most items)	14-21	no entry on bid
Company	General Binding Corporation	Highsmith, Inc.	Keyboard World	Learning Services
Contact Name	Richard Krachey	Brenda Helwig	G. L. Repka	Don McNeill
Address	1 GBC Plaza	W5527 State Road 106/P.O. Box 800	P.O. Box 709	P.O. Box 10636
	Northbrook, IL 60062-4104	Fort Atkinson, WI 53536-0800	Holicong, PA 18928-0709	Eugene, OR 97440
Telephone	800-723-4000 x5649	800-543-2180	215-794-1980	800-877-9378
Fax	800-914-8178	800-350-6236	215-794-1965	800-815-5154
Federal ID	36-0887470	38-0934921	59-1874919	20-0639131
E-Mail	bidbase@gbc.com	bids@highsmith.com	kbworld@localnet.com	don.mcneill@learningservicesus.com
Delivery Days	3-5	15-30	no entry on bid	5-12

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation for Audio Visual and Video Equipment Bid #7008

Bid opening: June 29, 2006 at 2:00 p.m.

Company	Lee Hartman & Sons, Inc.	LightSPEED Technologies, Inc.	Logical Choice Technologies	Long's Electronics, Inc.
Contact Name	Lee C. Hartman, Jr.	Shela Sullivan	Kevin Shupenia	Dennis A. Wood
Address	3236 Cove Rd NW Roanoke, VA 24017-2803	11509 SW Herman Road Tualatin, OR 97062	3355 Breckinridge Blvd Suite 200 Duluth, GA 30096	2630 5th Avenue South Irondale, AL 35210
Telephone	540-366-3493	800-732-8999	770-564-1044	800-633-4984
Fax	540-362-4659	503-684-3197	770-564-0244	877-633-4984
Federal ID	54-0716361	93-1045590	582158634	63-0412141
E-Mail	lhartman@leehartman.com	shela.sullivan@lightspeed-tek.com	kevins@logicalchoicetech.com	dwood@longselectronics.com
Delivery Days	30	14	30	7-31
Company	MDM Commercial	Markertec Video Supply	Nicholas P. Pipino Assoc., Inc.	Pro Video Sales, Inc.
Contact Name	Dana Romano	Raymond Martin	Stephen J. Pipino	Bero Harari
Address	2320 S 3rd ST. Suite #15 Jacksonville Beach, FL 32250	P.O. Box 397 812 Kings Highway Saugerties, NY 12477	9159-A Red Branch Road Columbia, MD 21045	12501 N.W. 44 ST. Coral Springs, FL 33065
Telephone	904-241-2340	800-522-2025 x315	410-995-0041	561-995-9199 x208
Fax	904-247-7735	845-246-3080	410-964-1191	561-995-9299
Federal ID	59-3040331	14-1659003	52-2075478	010610211
E-Mail	dana@mcmcommercial.com	ray@markertec.com	spipino@pipinoinc.com	bero@providesales.com
Delivery Days	10	15	15-30	30
Company	Pyramid School Products	SchoolHouse Products, Inc.	School Specialty, Inc.	Smileys Audio Visual, Inc.
Contact Name	Kenneth D. Miller	Walter Posusta	Scott Kurtzman	Cathy Smiley
Address	6510 North 54th Street Tampa, FL 33610-1908	P.O. Box 1388 Palm Harbor, FL 34682	100 Paragon Parkway Mansfield, OH 44903	P.O. Box 6925 Lakeland, FL 33807
Telephone	800-792-2644	800-942-3360	800-305-0174	863-667-1998
Fax	813-621-7688	727-669-6427	800-775-8314	863-667-3186
Federal ID	59-0932660	59-2916938	39-0971239	59-2300277
E-Mail	bids@pyramidsp.com	walter@schoolhouseproducts.com	skurtzman@schoolspecialty.com	cathy@smileysaudiovisual.com
Delivery Days	21	no entry on bid	7-30	7-30
Company	Smith Office & Computer Supply	Southern Business Communications, Inc.	Tech Depot	Tight AV, Inc.
Contact Name	Bruce A. Kahn	John Schnibbe	Bob Hiruo	Janeen Pernigotti
Address	1009 S. 21st Avenue Hollywood, FL 33020	1801 S. Perimeter RD #120 Fort Lauderdale, FL 33309	6 Cambridge Dr. Trumbull, CT 06611	1127 Goodrich Ave Sarasota, FL 34236
Telephone	800-464-0874	954-334-1060	800-625-9866 x7443	941-366-5200
Fax	954-922-9452	954-334-1059	888-251-4058	941-923-4724
Federal ID	59-2132151	58-1428621	06-1526627	84-1652367
E-Mail	brucek@smithoff.com	jschnibbe@sbcg.com	bhiruo@techdepot.com	tightav@tightav.com
Delivery Days	10-30	30	3-5	5

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation for Audio Visual and Video Equipment Bid #7008

Bid opening: June 29, 2006 at 2:00 p.m.

Company	Troxell Communications, Inc.	UDT	Washington Professional Systems	
Contact Name	Charlotte Crochet	Benjamin Carlson	Michael Gerry	Recorded by:
Address	11705 Boyette Road #440	8825 NW 21st Terrace	11242 Grandview Avenue	Karen Spencer _____
	Riverview, FL 33569	Doral, FL 33172	Wheaton, MD 20902-4632	Lynn Cox _____
Telephone	800-578-8858 x6606	407-405-5107	301-942-6800	Witnessed by:
Fax	800-589-5939	305-882-0436	301-946-3241	Candy Bellew _____
Federal ID	86-0716-114	65-0566138	52-1482558	
E-Mail	stacy.evans@trox.com	bcarlson@udtonline.com	mikeg@wpsworld.com	
Delivery Days	x	16	21	

Justification For Award of Other Than Apparent Low Bid

ITEM#	VENDOR	REASON
6	Nicholas P. Pipino Associates, Inc.	Vendor did not submit manufacturer's pricing as required per bid specifications.
7	Washington Professional Systems	Vendor did not submit manufacturer's pricing as required per bid specifications.
12	Lee Hartman & Sons, Inc.	Vendor did not submit manufacturer's pricing as required per bid specifications.
16	Smith Office & Computer Supply	Bid price did not include the required one year warranty as specified in bid specifications.
26	Gaylord Brothers	Vendor bid junction box only vs. complete listening center.
	Camcor, Inc.	Vendor bid a single 8-position junction box vs. two 4-position junction boxes as required per bid specifications.
36	Reject item	Camcor, Inc. product bid is 20 milliwatts vs. 100 milliwatts as per item specified. Unable to evaluate model bid from Troxell Communications, Inc. as detailed specification sheets were not provided as required per bid specifications. Reject item as no other bids were received.
41	Troxell Communications, Inc.	Unable to evaluate model bid with information provided. Model bid does not include the antenna receiver as required per bid specifications.
42-43	Tight AV, Inc.	Unable to evaluate manufacturer and model bid with information provided. Detailed specification sheets were not provided as required per bid specifications.
44	School Specialty, Inc.	Unable to evaluate model bid. Detailed specification sheets were not provided as required per bid specifications.
46	Tight AV, Inc.	Unable to evaluate manufacturer and model bid with information provided. Detailed specification sheets were not provided as required per bid specifications.
47	Long's Electronics, Inc.	Qualified bid requiring a \$50.00 minimum order for free freight. Bid specifications stated FOB: Destination Frt. Prepaid.
48	Keyboard World	Vendor did not submit manufacturer's pricing as required per bid specifications.
52	Nicholas P. Pipino Associates, Inc.	Model bid is not a notebook style as specified item. VGA vs. XGA. Light box is optional on item bid vs. built-in LED module.
58	B.E.S. Industries, Inc.	Awarded item #58 with item #59 to SchoolHouse Products, Inc. as overall low for combined products.
60	Abolins, Inc. B.E.S. Industries, Inc. Pyramid School Products	Vendors did not submit specification sheets as required per bid specifications.
	Camcor, Inc.	Top of screen in highest position is 122" for model bid vs. 128" for model specified.
61-62	Computrac, LLC	Vendor bid an alternate product where 'NO SUBSTITUTION' was indicated.

Justification For Award of Other Than Apparent Low Bid

77	Reject item	Computrac, LLC - Unit bid has 12 trays vs. 10 trays per item specified. Tray shelves removeable by unscrewing metal screws vs. slide-out trays per item specified. Unit bid does not include a pullout tray for laptop nor one for projector vs. trays for laptop and projector per item specified. Unit bid does not include an integrated sound system w/ speakers vs. sound system on item specified. Unit bid does not have Lan data ports or a lockable roller shutter system. Warranty information not indicated vs. 3 year warranty on item specified. Unit bid does not ship fully assembled. Reject item as no other bids were received.
82	Abolins, Inc. Southern Business Communications, Inc.	Vendors provided specification sheets for a model other than the product bid.
	Audio Visual Innovations, Inc. Audio Visual Solutions Corp.	Unit bid does not indicate MTS SAP as item specified. Item has an analog tuner vs. synthesized tuner as item specified. Simultaneous DVD playback & VHS record not indicated as item specified. Not an HDMI unit as item specified.
	MDM Commercial	Vendor did not submit specification sheets for this model as required per bid specifications.
83	B.E.S. Industries, Inc., Camcor, Inc.	Vendors did not submit specification sheets as required per bid specifications.
	MDM Commercial	Three speed playback mode not indicated as item specified. MTS SAP not indicated as unit specified.
84	B.E.S. Industries, Inc., Camcor, Inc., School Specialty, Inc.,	Vendors did not submit specification sheets as required per bid specifications.
	B & H Photo Video Pro Audio, Southern Business Communications, Inc.	Model was not found in catalog submitted. Vendor did not submit specification sheets for item bid as required per bid specifications.
	AFP Industries, Inc., Nicholas P. Pipino Associates, Inc.	Progressive scan, variety of formats, zoom, number of inputs and outputs are not indicated on information provided for item bid. Unable to evaluate other features with documentation provided. Detailed specification sheet was not submitted with bid.
	Long's Electronics, Inc.	Number of inputs and outputs, zoom, and variety of play formats are not indicated on information provided for item bid. Unable to evaluate other features with documentation provided. Detailed specification sheet was not submitted with bid.
	Abolins, Audio Visual Innovations, Inc., Audio Visual Solutions Corp., Crest A.V. Electronics, Inc., MDM Commercial	S-Video cable not included as item specified. 4X - 16X moveable zoom not indicated.
85	School Specialty, Inc.	Vendor did not submit specification sheets as required per bid specifications.
87A - 88E	Southern Business Communications, Inc., C.C.S. Presentation Systems	Awarded amplification systems as a category to LightSPEED Technologies, Inc. When systems are combined with the installation charge for each amplification system (item #89), LightSPEED Technologies, Inc. is lowest overall. C.C.S. Presentation Systems did not bid the installation of systems.