



THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

MATERIALS MANAGEMENT DEPARTMENT

101 OLD VENICE ROAD

OSPREY, FLORIDA 34229

TELEPHONE (941) 486-2183 • FAX (941) 486-2188

MEMORANDUM

**TO: Members of the School Board
Lori White, Superintendent
Mitsi Corcoran, Chief Financial Officer**

FROM: Pat Black, CPPB, Director of Materials Management

**TITLE: APPROVAL TO AWARD BID #9149 FOR FOOD SERVICE EQUIPMENT
REPAIR PARTS**

Bids to provide 'Food Service Equipment Repair Parts' were received from five vendors on May 20, 2009. The bids of Heritage Food Service Equipment, Inc., and Whaley Foodservice Repairs, Inc., were the best low bids meeting the advertised specifications. This bid is for a period of one year with the option to renew for two additional one-year periods. The funds for these purchases are contained in the capital budget allocated to the Facilities Services Department.

Requested by:
Jody Dumas

"Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes."

Posting Date: 06-09-09

Fiscal Impact:

Not to exceed
\$100,000.00

Funding:

Capital

Recommended Motion: That the bids of Heritage Food Service Equipment, Inc., and Whaley Foodservice Repairs, Inc., to provide 'Food Service Equipment Repair Parts' in an amount not to exceed \$100,000.00, be approved for award and purchase.

(over)

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation: Food Service Equipment Repair Parts – Bid #9149

Opened: May 20, 2009 - 3:00 PM

Item		Commercial Appliance Parts & Service			Ecolab, Inc. / GCS Service, Inc.			Heritage Food Service Equipment, Inc.		
		List Price	Less % Disc.	District Price	List Price	Less % Disc.	District Price	List Price	Less % Disc.	District Price
ALTO SHAM										
1	Cable - Heating - 107 feet #CB-3044 Example: for Model 1000UP/VSI Serial Number 26230-0597	\$407.00	30%	\$284.90	\$377.00	35%	\$245.05	\$377.00	38.5%	\$231.86
	Notes for item 1	new part number is 4879						part #4874		
2	Thermostat #TT-3057	\$108.00	30%	\$75.60	\$108.00	35%	\$70.20	\$108.00	38.5%	\$66.42
3	Firm percentage discount from OEM wholesale list price for Alto Sham parts not listed above				35%			list less 38.5%		
AMERICAN PERM WARE										
4	Element #55440	\$40.60	30%	\$28.42	\$40.60	35%	\$26.39	\$40.50	38.5%	\$24.91
5	Hot Well #55320	\$442.00	30%	\$309.40	\$442.00	35%	\$287.30	\$442.00	38.5%	\$271.83
6	Firm percentage discount from OEM wholesale list price for American Perm Ware parts not listed above	30%			35%			list less 38.5%		
BLODGETT										
7	Element 480v #20319	\$295.05	30%	\$206.53	\$295.05	35%	\$191.78	\$295.05	38.5%	\$181.46
8	Motor 115V 2SPD 1PH #32291	\$490.18	30%	\$343.12	\$490.18	35%	\$318.62	\$490.18	38.5%	\$301.47
9	Timer #18226	\$71.23	30%	\$49.86	\$71.23	35%	\$46.30	\$71.23	38.5%	\$43.81
10	Spark Box #20348	\$206.35	30%	\$144.44	\$206.35	35%	\$134.13	\$206.36	38.5%	\$126.92
11	Firm percentage discount from OEM wholesale list price for Blodgett parts not listed above	30%			35%			regular discount items 38.5%		
CHAMPION										
12	Pump Assembly #414373	\$1,510.35	30%	\$1,057.24	\$1,510.35	35%	\$981.73	\$1,510.35	39.5%	\$913.77
13	Heater - 480v/12kw #113886	\$224.38	30%	\$157.06	\$224.38	35%	\$145.85	\$224.38	39.5%	\$135.75
14	Firm percentage discount from OEM wholesale list price for Champion parts not listed above	30%						list less 39.5%		

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Item		TWC Services, Inc.			Whaley Foodservice Repairs, Inc.		
ALTO SHAM		List Price	Less % Disc.	District Price	List Price	Less % Disc.	District Price
1	Cable - Heating - 107 feet #CB-3044 Example: for Model 1000UP/VSI Serial Number 26230-0597	\$326.00	37%	\$205.38	\$707.00	41%	\$417.13
	Notes for item 1	kit #4878			Part #4881 cable now comes as a complete kit.		
2	Thermostat #TT-3057	\$108.00	37%	\$68.04	\$108.00	41%	\$63.72
3	Firm percentage discount from OEM wholesale list price for Alto Sham parts not listed above	37%			41%		
AMERICAN PERM WARE		List Price	Less % Disc.	District Price	List Price	Less % Disc.	District Price
4	Element #55440	\$40.55	37%	\$25.55	\$40.55	41%	\$23.92
5	Hot Well #55320	\$442.00	45%	\$243.10	\$442.00	41%	\$260.78
6	Firm percentage discount from OEM wholesale list price for American Perm Ware parts not listed above	37%			41%		
BLODGETT		List Price	Less % Disc.	District Price	List Price	Less % Disc.	District Price
7	Element 480v #20319	\$295.05	37%	\$185.88	\$295.05	41%	\$174.08
8	Motor 115V 2SPD 1PH #32291	\$490.18	37%	\$308.81	\$490.18	41%	\$289.21
9	Timer #18226	\$71.23	37%	\$44.87	\$71.23	41%	\$42.03
10	Spark Box #20348	\$206.35	37%	\$130.00	\$206.35	41%	\$121.75
11	Firm percentage discount from OEM wholesale list price for Blodgett parts not listed above	37%			41%* *some parts short discounted		
CHAMPION		List Price	Less % Disc.	District Price	List Price	Less % Disc.	District Price
12	Pump Assembly #414373	\$1,510.35	37%	\$951.52	\$1,510.35	41%	\$891.11
13	Heater - 480v/12kw #113886	\$224.38	37%	\$141.36	\$224.38	41%	\$132.38
14	Firm percentage discount from OEM wholesale list price for Champion parts not listed above	37%			41%		

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Item		Commercial Appliance Parts & Service			Ecolab, Inc. / GCS Service, Inc.			Heritage Food Service Equipment, Inc.		
CLEVELAND		List Price	Less % Disc.	District Price	List Price	Less % Disc.	District Price	List Price	Less % Disc.	District Price
15	Ignitor #3546	\$260.83	30%	\$182.58	\$260.83	35%	\$169.54	\$260.83	38.5%	\$160.42
	Notes for item 15							new part #: 03546		
16	Timer #104389	\$389.69	30%	\$272.78	\$389.69	35%	\$253.30	\$389.69	38.5%	\$239.66
17	Boiler Gas Assembly #44172001	\$4,197.41	16%	\$3,525.82	\$4,197.41	12%	\$3,693.72	\$4,197.41	16%	\$3,525.83
	Notes for item 17				new part #: 75005256			short discount		
18	Water Control Board #23198	\$185.90	30%	\$130.13	\$185.90	35%	\$120.83	\$185.90	38.5%	\$114.33
19	Firm percentage discount from OEM wholesale list price for Cleveland parts not listed above	30%			35%			regular discount items 38.5% short discount 16%		
DELFIELD		List Price	Less % Disc.	District Price	List Price	Less % Disc.	District Price	List Price	Less % Disc.	District Price
20	Control 240V #219-4110	\$27.78	30%	\$19.44	\$27.78	35%	\$18.06	\$37.78	39%	\$23.05
21	Knob #323-4557	\$14.89	30%	\$10.42	\$14.89	35%	\$9.68	\$14.89	39%	\$9.09
22	Firm percentage discount from OEM wholesale list price for Delfield parts not listed above	30%			35%			list less 39%		
EVERPURE		List Price	Less % Disc.	District Price	List Price	Less % Disc.	District Price	List Price	Less % Disc.	District Price
23	7CB5 Filters #9618-16	\$540.00	30%	\$378.00	\$90.00	35%	\$58.50	\$568.20	40%	\$340.92
	Notes for item 23				new part #: 75122850/ea					
a.	7CB5 Filters #9618-11	\$101.00	30%	\$70.70	\$101.00	35%	\$65.65	\$101.00	40%	\$60.60
24	Scale Sticks #9799-02	\$42.00	30%	\$29.40	\$80.00	35%	\$52.00	\$84.00	40%	\$50.90
	Notes for item 24	new part # is 9799-02								
25	Firm percentage discount from OEM wholesale list price for Everpure parts not listed above	30%			35%			list less 40%		
GROEN		List Price	Less % Disc.	District Price	List Price	Less % Disc.	District Price	List Price	Less % Disc.	District Price
26	Control Valve #98444	\$333.07	30%	\$233.14	\$333.07	35%	\$216.50	\$333.07	38.5%	\$204.84
27	Spark Module #85153	\$262.98	30%	\$184.08	\$262.98	35%	\$170.94	\$262.98	38.5%	\$161.74
28	Firm percentage discount from OEM wholesale list price for Groen parts not listed above	30%			35%			list less 38.5%		

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Item		TWC Services, Inc.			Whaley Foodservice Repairs, Inc.		
CLEVELAND		List Price	Less % Disc.	District Price	List Price	Less % Disc.	District Price
15	Ignitor #3546	\$260.83	37%	\$164.32	\$260.83	41%	\$153.89
	Notes for item 15						
16	Timer #104389	\$389.69	37%	\$245.50	\$389.69	41%	\$229.92
17	Boiler Gas Assembly #44172001	\$4,197.41	10%	\$3,777.67	\$4,197.41	21%	\$3,315.95
	Notes for item 17						
18	Water Control Board #23198	\$185.90	37%	\$117.12	\$185.90	41%	\$109.68
19	Firm percentage discount from OEM wholesale list price for Cleveland parts not listed above		37% Boilers -10%		41% parts 21% boilers/comb parts freight not included on boilers		
DELFIELD		List Price	Less % Disc.	District Price	List Price	Less % Disc.	District Price
20	Control 240V #219-4110	\$27.78	37%	\$17.50	\$27.78	41%	\$16.39
21	Knob #323-4557	\$14.89	37%	\$9.38	\$14.89	41%	\$8.79
22	Firm percentage discount from OEM wholesale list price for Delfield parts not listed above		37%			41%	
EVERPURE		List Price	Less % Disc.	District Price	List Price	Less % Disc.	District Price
23	7CB5 Filters #9618-16	\$94.70	51%	\$46.40	\$568.20	45%	\$312.51
	Notes for item 23						
a.	7CB5 Filters #9618-11	\$101.00	51%	\$49.49	\$101.00	45%	\$55.55
24	Scale Sticks #9799-02	\$84.00	51%	\$41.16	\$84.00	45%	\$46.20
	Notes for item 24						
25	Firm percentage discount from OEM wholesale list price for Everpure parts not listed above		51%			45%	
GROEN		List Price	Less % Disc.	District Price	List Price	Less % Disc.	District Price
26	Control Valve #98444	\$333.07	37%	\$209.83	\$333.07	41%	\$196.51
27	Spark Module #85153	\$262.98	37%	\$165.68	\$262.98	41%	\$155.16
28	Firm percentage discount from OEM wholesale list price for Groen parts not listed above		*37% *short discount items -10%		\$0-\$400 = 41% \$400+ = 21%		

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Item		Commercial Appliance Parts & Service			Ecolab, Inc. / GCS Service, Inc.			Heritage Food Service Equipment, Inc.		
		List Price	Less % Disc.	District Price	List Price	Less % Disc.	District Price	List Price	Less % Disc.	District Price
32	Start Switch #14159	\$28.82	30%	\$20.17	\$28.82	35%	\$18.73	\$28.82	38.5%	\$17.73
33	Baffle #11005	\$70.00	30%	\$49.00	\$74.00	35%	\$48.10	\$74.00	38.5%	\$45.51
34	Firm percentage discount from OEM wholesale list price for Insinkerator parts not listed above				35.0%			list less 38.5%		
SOMAT		List Price	Less % Disc.	District Price	List Price	Less % Disc.	District Price	List Price	Less % Disc.	District Price
38	Impeller #85576-1	\$2,290.15	30%	\$1,603.10	\$2,127.27	10%	\$1,914.54			
39	Top Cutter Knives #80988	\$58.32	30%	\$40.82	\$61.24	12%	\$53.89			
40	Firm percentage discount from OEM wholesale list price for Somat parts not listed above	30%								
T & S BRASS		List Price	Less % Disc.	District Price	List Price	Less % Disc.	District Price	List Price	Less % Disc.	District Price
41	Spray Valve #B107	\$78.45	30%	\$54.91	\$80.90	35%	\$52.58	\$80.90	40.5%	\$48.14
42	Firm percentage discount from OEM wholesale list price for T & S Brass parts not listed above	30%			35.0%			list less 40.5%		
TRAULSEN		List Price	Less % Disc.	District Price	List Price	Less % Disc.	District Price	List Price	Less % Disc.	District Price
43	Gasket #SER-09500-00	\$80.90	30%	\$56.63	\$80.90	35%	\$52.58	\$80.90	38.5%	\$49.76
44	Evaporator #322-9513-00	\$675.28	30%	\$472.69	\$675.28	35%	\$438.93	\$675.28	38.5%	\$415.28
45	Firm percentage discount from OEM wholesale list price for Traulsen parts not listed above				35.0%			list less 38.5%		
VICTORY		List Price	Less % Disc.	District Price	List Price	Less % Disc.	District Price	List Price	Less % Disc.	District Price
46	Gasket #50615803	\$300.00	30%	\$210.00	\$300.00	35%	\$195.00	\$300.00	38.5%	\$184.50
47	Digital Thermometer Assy #99156011	\$308.42	30%	\$215.89	\$308.42	35%	\$200.47	\$308.42	38.5%	\$189.68
48	Firm percentage discount from OEM wholesale list price for Victory parts not listed above	30%			35.0%			list less 38.5%		

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Item		TWC Services, Inc.			Whaley Foodservice Repairs, Inc.		
INSINKERATOR		List Price	Less % Disc.	District Price	List Price	Less % Disc.	District Price
32	Start Switch #14159	\$28.82	37%	\$18.16			
33	Baffle #11005	\$74.00	37%	\$46.62			
34	Firm percentage discount from OEM wholesale list price for Insinkerator parts not listed above	37%					
SOMAT		List Price	Less % Disc.	District Price	List Price	Less % Disc.	District Price
38	Impeller #85576-1	\$2,295.15	5%	\$2,180.39	\$2,127.22	10%	\$1,914.50
39	Top Cutter Knives #80988	\$61.24	15%	\$52.05	\$61.24	10%	\$55.12
40	Firm percentage discount from OEM wholesale list price for Somat parts not listed above	15%* *short discount items -5%			discount varies		
T & S BRASS		List Price	Less % Disc.	District Price	List Price	Less % Disc.	District Price
41	Spray Valve #B107	\$80.90	41%	\$47.73	\$80.90	41%	\$47.73
42	Firm percentage discount from OEM wholesale list price for T & S Brass parts not listed above	41%			41%		
TRAULSEN		List Price	Less % Disc.	District Price	List Price	Less % Disc.	District Price
43	Gasket #SER-09500-00	\$80.90	42%	\$46.92	\$80.90	41%	\$47.73
44	Evaporator #322-9513-00	\$675.28	42%	\$391.66	\$675.28	41%	\$398.42
45	Firm percentage discount from OEM wholesale list price for Traulsen parts not listed above	42%			41%		
VICTORY		List Price	Less % Disc.	District Price	List Price	Less % Disc.	District Price
46	Gasket #50615803	\$300.00	42%	\$174.00	\$300.00	31%	\$207.00
47	Digital Thermometer Assy #99156011	\$308.42	42%	\$178.88	\$308.42	31%	\$212.81
48	Firm percentage discount from OEM wholesale list price for Victory parts not listed above	42%			31%		

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		List Price	Less % Disc.	District Price	List Price	Less % Disc.	District Price	List Price	Less % Disc.	District Price
VULCAN HART										
49	Solenoid Valve #843836	\$402.20	30%	\$281.54	\$402.20	18%	\$329.80	\$402.20	15.5%	\$339.86
50	Boiler - small #436487-1	\$2,819.40	16%	\$2,368.29	\$2,819.40	12%	\$2,481.07	\$2,819.40	15.5%	\$2,382.40
51	Element 4800 #817197-4	\$395.70	30%	\$276.99	\$395.70	18%	\$324.47	\$395.70	15.5%	\$334.37
52	Ignition Control #821078	\$360.00	30%	\$252.00	\$360.00	18%	\$295.20	\$360.00	15.5%	\$304.20
53	Firm percentage discount from OEM wholesale list price for Vulcan Hart parts not listed above	30%			18.0%			list less 15.5%		
WELLS										
54	Warmer Element 240V 1200W #50398	\$40.00	30%	\$28.00	\$40.00	35%	\$26.00	\$40.00	38.5%	\$24.60
55	Infinite Switch #50562	\$25.30	30%	\$17.71	\$25.30	35%	\$16.44	\$25.30	38.5%	\$15.56
56	Firm percentage discount from OEM wholesale list price for Wells parts not listed above	30%			35.0%			list less 38.5%		
Contact Name		David Gignac			Bruce Kottom			Linda Maynard		
Address		4964 Trott Circle, Unit B-1 North Port, FL 34287			370 N. Wabasha Street EUC 13 St. Paul, MN 55102			5130 Executive Blvd. Fort Wayne, IN 46808-1149		
Phone		941-429-1536			651-293-2892			800-458-5593		
Fax		941-429-2788			651-293-2682			800-800-4981		
Federal I.D. Number		593106827			410231510			351837186		
E-mail Address		dave.gignac@nacps.com			bid.sales@ecolab.com			lindam@hfse.com		
		* Item #23 District Price corrected for extension.			* Item #38 and #54 District Price corrected for extension.			* Item #20 District Price corrected for extension.		

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Item		TWC Services, Inc.			Whaley Foodservice Repairs, Inc.		
VULCAN HART		List Price	Less % Disc.	District Price	List Price	Less % Disc.	District Price
49	Solenoid Valve #843836	\$402.20	22%	\$313.72	\$402.20	26%	\$297.63
50	Boiler - small #436487-1	\$2,819.40	10%	\$2,537.46	\$2,819.40	21%	\$2,227.33
51	Element 4800 #817197-4	\$395.70	22%	\$308.65	\$395.70	26%	\$292.82
52	Ignition Control #821078	\$360.00	22%	\$280.80	\$360.00	26%	\$266.40
53	Firm percentage discount from OEM wholesale list price for Vulcan Hart parts not listed above	22%* *short discount items -10%			26% parts *21% boilers/frypots *freight not included on frypots		
WELLS		List Price	Less % Disc.	District Price	List Price	Less % Disc.	District Price
54	Warmer Element 240V 1200W #50398	\$40.00	37%	\$25.20	\$40.00	41%	\$23.60
55	Infinite Switch #50562	\$25.30	37%	\$15.94	\$25.30	41%	\$14.93
56	Firm percentage discount from OEM wholesale list price for Wells parts not listed above	37%			41%		
Contact Name		Douglas Wilkie			James Glickman		
Address		150 Maritime Drive			P.O. Box 615		
		Sanford, FL 32771			Lexington, SC 29071		
Phone		407-898-2222			800-877-2662 x7172		
Fax		407-898-7103			888-877-2660		
Federal I.D. Number		030529652			570374644		
E-mail Address		dwilkie@twcservices.com			james.glickman@whaleyfoodservice.com		
		Witnessed by: Carol A. Lichon					
		Recorded by: Eileen Forrester					