



**SCHOOL BOARD OF SARASOTA COUNTY
EXCESS WORKERS' COMPENSATION QUOTES**

June 2, 2014

	Current Program	Option 1	Option 2	Option 3	Option 4
Estimated Annual Total Payroll	\$251,684,915	\$251,684,915	\$251,684,915	\$251,684,915	\$251,684,915
Policy Term	1 year	1 year	1 year	1 year	1 year
Specific Retention	\$750,000	\$750,000	\$750,000	\$1,000,000	\$1,000,000
Specific Limit	W.C. \$25,000,000	\$25,000,000	\$25,000,000	\$25,000,000	\$25,000,000
	E.L. \$2,000,000	\$2,000,000	\$2,000,000	\$2,000,000	\$2,000,000
Rate (per \$100 of Payroll)	0.040600	0.067300	0.070000	0.073500	0.089700
Annual Policy Premium	\$102,184	\$169,384	\$176,179	\$184,988	\$225,761
Minimum Premium	\$91,966	\$169,384	\$176,179	\$184,988	\$225,761
Carrier	State National Insurance Company	Arch Insurance Company	State National Insurance Company	New York Marine & General Insurance	Midwest Employers Casualty Company
Carrier's A.M. Best Rating	A, VIII	A+, XV	A, VIII	A, IX	A+, XV

*Current program was written with \$242,383,368 in payroll which generated a premium of \$98,408.

Other Markets:

Safety declined to quote due to uncompetitive pricing. The lowest SIR they would consider would be \$1,000,000.

Liberty was not approached due to their minimum premium of \$200,000.

ACE was not approached due to their minimum premium of \$200,000.

Travelers was not approached due to a minimum premium of \$150,000 and OptaComp not being one of their approved TPAs.

This rate increase is primarily due to the deterioration in the following claims:

<u>Claimant</u>	<u>DOA</u>	<u>As of 3/31/12</u>	<u>As of 3/31/13</u>	<u>As of 3/31/14</u>
Pallastrone	9/27/2006	133,900	296,200	603,290
Bohan*	5/3/2007	686,500	686,500	688,100
Trembath	3/6/2009	409,310	409,310	409,310
Roberson*	10/7/2009	238,846	542,000	542,000
Bair*	10/22/2009	268,854	755,841	755,841

* Actuaries anticipate these claims will reach \$1,000,000 each. Three years ago, there was only 1 claim over \$200,000. As of 3/31/14, there are 6 claims >\$200,000 in total incurred. This shows a very negative trend.

This rate increase is also due to rising medical costs and an aging work force.