



**THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA**

MATERIALS MANAGEMENT DEPARTMENT

101 OLD VENICE ROAD

OSPREY, FLORIDA 34229

TELEPHONE (941) 486-2183 • FAX (941) 486-2188

**MEMORANDUM**

**TO: Members of the School Board  
Lori White, Superintendent  
Mitsi Corcoran, Chief Financial Officer**

**FROM: Pat Black, CPPB, Director of Materials Management**

**TITLE: APPROVAL TO AWARD RFP #9043 FOR ONLINE PAYMENT  
PROCESSING SERVICES**

Proposals to provide 'Online Payment Processing Services' were received from three vendors on March 5, 2009. The proposal of Official Payments Corporation was the best proposal meeting the advertised specifications. These services enable schools to receive credit card or e-check payments from parents for school-related fees. The proposal of PaySchools was non-responsive to the requirement of performing online payment processing services for a minimum of five years. The proposal of TransNational Bancard, LLC, was non-responsive to identifying key personnel assigned to the project and providing references. This proposal is for a three year period with the option to renew for an additional three year period. Fees for these services will be paid by parents that choose to utilize the service.

**Requested by:**  
Mitsi Corcoran

"Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes."

Posting Date: 04-21-09

**Fiscal Impact:**

N/A - Fees will be paid by parents utilizing the services.

**Funding:**

N/A

**Recommended Motion:** That the proposal of Official Payments Corporation, to provide 'Online Payment Processing Services' be approved for award and purchase.

(over)

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RFP Tabulation for Online Payment Processing - RFP #9043

Proposal Opening: March 5, 2009 - 2:00 PM

Proposer's Name	Authorized Representative	Address	Telephone #	Fax #	E-mail Address
<b>Official Payments Corp.</b>	<b>Nina Vellayan, COO</b>	<b>177 Technology Parkway Auburn, AL 36830</b>	<b>334-321-3767</b>	<b>334-321-7285</b>	<b>nvellayan@ officialpayments.com</b>
PaySchools	Patrick Ricci	6000 Grand Avenue Des Moines, IA 50312	281-545-1957	515-243-4992	pricci@iasb.org
TransNational Bancard, LLC	S. Bradley Scott	3701 Algonquin Road Suite 800 Rolling Meadows, IL 60008	847-655-1339	847-655-2439	sscott@tnbci.com
Recorded by: Eileen Forrester			Witnessed by: Carol A. Lichon		

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

RFP Tabulation for Payment Processing System - RFP #9043

Proposal Opening: March 5, 2009 2:00 P.M.

<b>POINTS AWARDED FOR FEE BID</b>		
With the lowest fee for a qualifying bidder of:	\$12,750.00	
Proposer	Proposed Fee	Points Awarded
<b>Official Payments Corp.</b>	<b>\$12,750.00</b>	<b>20.00</b>

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RFP Tabulation for Payment Processing System - RFP #9043

Proposal Opening: March 5, 2009 2:00 P.M.

POINTS AWARDED						
Proposer	#1	#2	#3	Average	Fee	Total
<b>Official Payments Corp.</b>	<b>58.00</b>	<b>58.00</b>	<b>62.00</b>	<b>59.33</b>	<b>20.00</b>	<b>79.33</b>
PaySchools is non-responsive to the requirement of performing continuous online payment processing services for a minimum of the last five (5) years.						
TransNational Bancard, LLC is non-responsive to the following requirements: identifying key personnel to be assigned to the project, and providing references of at least 5 entities with comparable scope of service.						