



**THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA**  
MATERIALS MANAGEMENT DEPARTMENT  
101 OLD VENICE ROAD • OSPREY, FLORIDA 34229  
TELEPHONE (941) 486-2183 • FAX (941) 486-2188

**MEMORANDUM**

**TO: Members of the School Board**  
**Lori White, Superintendent**  
**Mitsi Corcoran, Chief Financial Officer**

**FROM: Carol A. Lichon, CPPO, Director of Materials Management**

**TITLE: APPROVAL TO AWARD BID #15-0322 FOR PESTICIDE TREATMENT AND MAINTENANCE SERVICES FOR ATHLETIC FIELDS**

Bids to provide 'Pesticide Treatment and Maintenance Services for Athletic Fields' were received from two vendors on May 13, 2015. The bids of JSM Services, Inc., and Turfkeepers, Inc., were the best overall low bids meeting the advertised specifications based on a sealed scenario. This bid is for a period of one year with the option to renew for two additional one-year periods. The funds for these purchases are contained in the transfer from capital budget allocated to the Facilities Services Department.

**Requested by:**  
Jody Dumas

"Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes."

Posting Date: 05/26/2015

**Financial Impact**

\$200,000.00

**Recommended Motion:** That the bids of JSM Services, Inc., and Turfkeepers, Inc., to provide 'Pesticide Treatment and Maintenance Services for Athletic Fields', in an amount not to exceed \$200,000.00, be approved as presented.

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Pesticide Treatment and Maintenance Service for Athletic Fields - Bid #15-0322

Opened May 13, 2015 at 3:00 p.m.

Cost to provide verticutting, sweeping, top dressing, disposal of excess thatch, and pesticide treatment of 56.89 acres of athletic fields for five high schools owned and operated in Sarasota County as per bid specifications and as per the treatment schedule and field locations detailed herein.			JSM Services, Inc.				Turfkeepers, Inc.			
Item #	Field	Total Acres	Pesticide Treatment (1x per month)	Pesticide Treatment (12 x per year)	Verticutting, Sweeping, Disposal, Top Dressing (1x per year)	Total Price Per Field Per Year	Pesticide Treatment (1x per month)	Pesticide Treatment (12 x per year)	Verticutting, Sweeping, Disposal, Top Dressing (1x per year)	Total Price Per Field Per Year
<b>BOOKER HIGH SCHOOL</b>										
1	Football Field	2.22 (acre)	\$270.00	\$3,240.00	<b>\$1,365.00</b>	\$4,605.00	<b>\$159.84</b>	<b>\$1,918.08</b>	\$3,217.00	\$5,135.08
2	Practice Field	1.84 (acre)	\$224.00	\$2,688.00	<b>\$1,132.00</b>	\$3,820.00	<b>\$132.48</b>	<b>\$1,589.76</b>	\$3,034.00	\$4,623.76
3	Softball Field	0.71 (acre)	\$86.00	\$1,032.00	<b>\$437.00</b>	\$1,469.00	<b>\$51.12</b>	<b>\$613.44</b>	\$1,078.50	\$1,691.94
4	Baseball Field	4.11 (acre)	\$501.00	\$6,012.00	<b>\$2,528.00</b>	\$8,540.00	<b>\$295.92</b>	<b>\$3,551.04</b>	\$4,658.50	\$8,209.54
<b>BOOKER HIGH SUBTOTAL</b>			<b>\$1,081.00</b>	<b>\$12,972.00</b>	<b>\$5,462.00</b>	<b>\$18,434.00</b>	<b>\$639.36</b>	<b>\$7,672.32</b>	<b>\$11,988.00</b>	<b>\$19,660.32</b>
<b>SARASOTA HIGH SCHOOL</b>										
5	Football Field	2.10 (acre)	\$256.00	\$3,072.00	<b>\$1,292.00</b>	\$4,364.00	<b>\$151.20</b>	<b>\$1,814.40</b>	\$3,175.00	\$4,989.40
6	Practice Field	2.53 (acre)	\$308.00	\$3,696.00	<b>\$1,556.00</b>	\$5,252.00	<b>\$182.16</b>	<b>\$2,185.92</b>	\$3,325.50	\$5,511.42
7	Softball Field	0.69 (acre)	\$84.00	\$1,008.00	<b>\$424.00</b>	\$1,432.00	<b>\$49.68</b>	<b>\$596.16</b>	\$1,071.50	\$1,667.66
8	Baseball Field	4.02 (acre)	\$490.00	\$5,880.00	<b>\$2,472.00</b>	\$8,352.00	<b>\$289.44</b>	<b>\$3,473.28</b>	\$4,627.00	\$8,100.28
9	Soccer Field	2.42 (acre)	\$295.00	\$3,540.00	<b>\$1,488.00</b>	\$5,028.00	<b>\$174.24</b>	<b>\$2,090.88</b>	\$3,287.00	\$5,377.88
<b>SARASOTA HIGH SUBTOTAL</b>			<b>\$1,433.00</b>	<b>\$17,196.00</b>	<b>\$7,232.00</b>	<b>\$24,428.00</b>	<b>\$846.72</b>	<b>\$10,160.64</b>	<b>\$15,486.00</b>	<b>\$25,646.64</b>

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Pesticide Treatment and Maintenance Service for Athletic Fields - Bid #15-0322

Opened May 13, 2015 at 3:00 p.m.

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<b>RIVERVIEW HIGH SCHOOL</b>										
10	Football Field	2.30 (acre)	\$280.00	\$3,360.00	<b>\$1,415.00</b>	\$4,775.00	<b>\$165.60</b>	<b>\$1,987.20</b>	\$3,245.00	\$5,232.20
11	Practice Field	1.23 (acre)	\$150.00	\$1,800.00	<b>\$756.00</b>	\$2,556.00	<b>\$88.56</b>	<b>\$1,062.72</b>	\$1,260.50	\$2,323.22
12	Soccer Field	3.89 (acre)	\$474.00	\$5,688.00	<b>\$2,392.00</b>	\$8,080.00	<b>\$280.08</b>	<b>\$3,360.96</b>	\$4,581.50	\$7,942.46
13	Baseball Field (located at Suncoast Tech)	4.21 (acre)	\$513.00	\$6,156.00	<b>\$2,589.00</b>	\$8,745.00	<b>\$303.12</b>	<b>\$3,637.44</b>	\$4,693.50	\$8,330.94
14	Softball Field (located at Suncoast Tech)	0.74 (acre)	\$90.00	\$1,080.00	<b>\$455.00</b>	\$1,535.00	<b>\$53.28</b>	<b>\$639.36</b>	\$1,089.00	\$1,728.36
<b>RIVERVIEW HIGH SUBTOTAL</b>			<b>\$1,507.00</b>	<b>\$18,084.00</b>	<b>\$7,607.00</b>	<b>\$25,691.00</b>	<b>\$890.64</b>	<b>\$10,687.68</b>	<b>\$14,869.50</b>	<b>\$25,557.18</b>
<b>VENICE HIGH SCHOOL</b>										
15	Football Field	2.41 (acre)	\$294.00	\$3,528.00	<b>\$1,482.00</b>	\$5,010.00	<b>\$173.52</b>	<b>\$2,082.24</b>	\$3,283.00	\$5,365.24
16	Softball Field	0.69 (acre)	\$84.00	\$1,008.00	<b>\$424.00</b>	\$1,432.00	<b>\$49.68</b>	<b>\$596.16</b>	\$1,071.50	\$1,667.66
17	Practice Infield	0.39 (acre)	\$47.00	\$564.00	<b>\$240.00</b>	\$804.00	<b>\$28.08</b>	<b>\$336.96</b>	\$966.50	\$1,303.46
18	Baseball Field	3.89 (acre)	\$474.00	\$5,688.00	<b>\$2,392.00</b>	\$8,080.00	<b>\$280.08</b>	<b>\$3,360.96</b>	\$4,581.50	\$7,942.46
19	S. Practice Field	2.02 (acre)	\$246.00	\$2,952.00	<b>\$1,242.00</b>	\$4,194.00	<b>\$145.44</b>	<b>\$1,745.28</b>	\$3,147.00	\$4,892.28
20	N. Practice Field	2.51 (acre)	\$306.00	\$3,672.00	<b>\$1,544.00</b>	\$5,216.00	<b>\$180.72</b>	<b>\$2,168.64</b>	\$3,318.50	\$5,487.14
21	Band Courtyard	2.01 (acre)	\$245.00	\$2,940.00	<b>\$1,236.00</b>	\$4,176.00	<b>\$144.72</b>	<b>\$1,736.64</b>	\$2,363.50	\$4,100.14
<b>VENICE HIGH SUBTOTAL</b>			<b>\$1,696.00</b>	<b>\$20,352.00</b>	<b>\$8,560.00</b>	<b>\$28,912.00</b>	<b>\$1,002.24</b>	<b>\$12,026.88</b>	<b>\$18,731.50</b>	<b>\$30,758.38</b>

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<b>NORTH PORT HIGH SCHOOL</b>										
22	Football Field	2.27 (acre)	\$277.00	\$3,324.00	<b>\$1,396.00</b>	\$4,720.00	<b>\$163.44</b>	<b>\$1,961.28</b>	\$3,234.50	\$5,195.78
23	Practice Field	2.51 (acre)	\$306.00	\$3,672.00	<b>\$1,544.00</b>	\$5,216.00	<b>\$180.72</b>	<b>\$2,168.64</b>	\$3,318.50	\$5,487.14
24	Softball Field	0.76 (acre)	\$92.00	\$1,104.00	<b>\$467.00</b>	\$1,571.00	<b>\$54.72</b>	<b>\$656.64</b>	\$1,096.00	\$1,752.64
25	Baseball Field	4.42 (acre)	\$539.00	\$6,468.00	<b>\$2,718.00</b>	\$9,186.00	<b>\$318.24</b>	<b>\$3,818.88</b>	\$4,767.00	\$8,585.88
<b>NORTH PORT HIGH SUBTOTAL</b>			<b>\$1,214.00</b>	<b>\$14,568.00</b>	<b>\$6,125.00</b>	<b>\$20,693.00</b>	<b>\$717.12</b>	<b>\$8,605.44</b>	<b>\$12,416.00</b>	<b>\$21,021.44</b>
26	Indicate size of boom sprayer used in application of pesticide treatment.		<b>150 gallons</b>				<b>150 gallons</b>			
HOURLY RATES: For additional projects not specified in the scope of work on an as needed basis, with prior written approval from the Facilities Service Department.			<b>HOURLY RATE</b>				<b>HOURLY RATE</b>			
27	Standard working hours (Monday - Friday 7:00 A.M.- 5:00 P.M.)		<b>\$45.00</b>				<b>\$20.00</b>			
28	Non-standard working hours (Monday - Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday).		<b>\$67.50</b>				<b>\$40.00</b>			

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<b>MATERIALS MARK-UP</b>			<b>% Mark Up</b>				<b>% Mark Up</b>			
29	For materials that are not used in the regular course of pesticide treatment and maintenance of athletic fields, except where indicated in the bid specifications. To be used only with prior written approval from the Facilities Services representative. Materials are to be billed at net cost. Include a percentage allowed for overhead and profit. MAXIMUM 10%. A mark-up of sales tax is not allowed. A copy of the itemized materials invoice from the supplier must be included with all billings to the SBSC for materials.		<b>10%</b>				<b>10%</b>			
<b>Contact</b>			<b>James W. Stamps, III</b>				<b>Richard Bynum</b>			
<b>Address</b>			<b>6141 Hamilton Drive</b>				<b>6003 Hammock Hill Avenue</b>			
			<b>Fort Myers, FL 33905</b>				<b>Lithia, FL 33547-5030</b>			
<b>Phone</b>			<b>239-850-8025</b>				<b>813-633-2092 x221</b>			
<b>Fax</b>			<b>239-693-9199</b>				<b>813-634-4265</b>			
<b>Federal I.D.</b>			<b>59-3444761</b>				<b>59-3110766</b>			
<b>Email</b>			<b>jimmystamps@jmservicesinc.com</b>				<b>tkeepers@verizon.net</b>			
Recorded by: Diane Gentile						Witnessed by: Joann Joyce				