



THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

MATERIALS MANAGEMENT DEPARTMENT

101 OLD VENICE ROAD

OSPREY, FLORIDA 34229

TELEPHONE (941) 486-2183 • FAX (941) 486-2188

MEMORANDUM

**TO: Members of the School Board
Lori White, Superintendent
Mitsi Corcoran, Chief Financial Officer**

FROM: Carol A. Lichon, CPPO, Director of Materials Management

**TITLE: APPROVAL TO AWARD BID #15-0005 FOR SUNCOAST TECHNICAL
COLLEGE PRINTING SERVICES**

Bids to provide 'Suncoast Technical College Printing Services' were received from four vendors on April 15, 2015. The bids of Spotlight Graphics and Sun Coast Press were the best low bids meeting the advertised specifications. Reasons for not selecting the apparent low bid are included with the bid tabulation. These services are for commercial printing beyond the scope of the Print Shop. This bid is for a period of one year with the option to renew for two additional one-year periods. The funds for these purchases are contained in the operating budget of Suncoast Technical College.

Requested by:
Todd Bowden

“Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes.”

Posting Date: 05-26-2015

Fiscal Impact:

Not to exceed
\$100,000.00

Funding:

Operating

Recommended Motion: That the bids of Spotlight Graphics and Sun Coast Press, to provide 'Suncoast Technical College Printing Services' in an amount not to exceed \$100,000.00, be approved as presented.

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Suncoast Technical College Printing Services - BID #15-0005

Opened on April 15, 2015 at 2:00 p.m.

Cost for the Suncoast Technical College printing services.		Manatee Printers, Inc.			Serbin Printing, Inc.		
Item #	Description	Price Per Piece	Total Price	Minimum Order Quantity	Price Per Piece	Total Price	Minimum Order Quantity
1	Handout, full color front and back on 65# coated card stock (5 ½" x 8 ½") - one sheet, two sided, no folds. Pre-press: Output from customer supplied in PDF files (Indesign and Photoshop)						
a	1 - 1,000 Pieces	0.167000	\$167.00	1,000	0.159000	\$159.00	1,000
b	1,001 - 2,500 Pieces	0.147500	\$368.75	2,000	0.159000	\$397.50	1,001
c	2,501 - 5,000 Pieces	0.192000	\$960.00	2,500	0.119200	\$596.00	2,501
2	Handout, full color front and back on 65# gloss card stock (4 ¼" x 11") - one sheet, two sided, one fold. Pre-press: Output from customer supplied in PDF files (Indesign and Photoshop)						
a	1 - 1,000 Pieces	0.555000	\$555.00	1,000	0.159000	\$159.00	1,000
b	1,001 - 2,500 Pieces	0.246800	\$617.00	2,500	0.159000	\$397.50	1,001
c	2,501 - 5,000 Pieces	0.143600	\$718.00	5,000	0.119200	\$596.00	2,501
3	One fold Brochure, full color on 100# Endurance Gloss Text stock (8 ½" x 11" folded to 4 ¼" x 11") - one sheet, one fold. Pre-press: Output from customer supplied in PDF files (Indesign and Photoshop)						
a	1 - 500 Pieces	0.370000	\$185.00	500	0.358000	\$179.00	500
b	501 - 1,000 Pieces	0.314000	\$314.00	1,000	0.358000	\$358.00	501
c	1,001 - 1,500 Pieces	0.283330	\$425.00	1,500	0.277000	\$415.50	1,001
d	1,501 - 2,000 Pieces	0.267500	\$535.00	2,000	0.254600	\$509.20	1,501

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Cost for the Suncoast Technical College printing services.		Spotlight Graphics		
Item #	Description	Price Per Piece	Total Price	Minimum Order Quantity
1	Handout, full color front and back on 65# coated card stock (5 ½" x 8 ½") - one sheet, two sided, no folds. Pre-press: Output from customer supplied in PDF files (Indesign and Photoshop)			
a	1 - 1,000 Pieces	0.210000	\$210.00	1,000
b	1,001 - 2,500 Pieces	0.116000	\$290.00	2,500
c	2,501 - 5,000 Pieces	0.076000	\$380.00	5,000
2	Handout, full color front and back on 65# gloss card stock (4 ¼" x 11") - one sheet, two sided, one fold. Pre-press: Output from customer supplied in PDF files (Indesign and Photoshop)			
a	1 - 1,000 Pieces	0.232000	\$232.00	1,000
b	1,001 - 2,500 Pieces	0.128000	\$320.00	2,500
c	2,501 - 5,000 Pieces	0.085000	\$425.00	5,000
3	One fold Brochure, full color on 100# Endurance Gloss Text stock (8 ½" x 11" folded to 4 ¼" x 11") - one sheet, one fold. Pre-press: Output from customer supplied in PDF files (Indesign and Photoshop)			
a	1 - 500 Pieces	0.456000	\$228.00	500
b	501 - 1,000 Pieces	0.276000	\$276.00	1,000
c	1,001 - 1,500 Pieces	0.205000	\$307.50	1,500
d	1,501 - 2,000 Pieces	0.171000	\$342.00	2,000

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Cost for the Suncoast Technical College printing services.		Sun Coast Press		
Item #	Description	Price Per Piece	Total Price	Minimum Order Quantity
1	Handout, full color front and back on 65# coated card stock (5 ½" x 8 ½") - one sheet, two sided, no folds. Pre-press: Output from customer supplied in PDF files (Indesign and Photoshop)			
a	1 - 1,000 Pieces			
b	1,001 - 2,500 Pieces			
c	2,501 - 5,000 Pieces			
2	Handout, full color front and back on 65# gloss card stock (4 ¼" x 11") - one sheet, two sided, one fold. Pre-press: Output from customer supplied in PDF files (Indesign and Photoshop)			
a	1 - 1,000 Pieces			
b	1,001 - 2,500 Pieces			
c	2,501 - 5,000 Pieces			
3	One fold Brochure, full color on 100# Endurance Gloss Text stock (8 ½" x 11" folded to 4 ¼" x 11") - one sheet, one fold. Pre-press: Output from customer supplied in PDF files (Indesign and Photoshop)			
a	1 - 500 Pieces			
b	501 - 1,000 Pieces			
c	1,001 - 1,500 Pieces			
d	1,501 - 2,000 Pieces			

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Tabulation for Suncoast Technical College Printing Services - BID #15-0005

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Cost for the Suncoast Technical College printing services.		Manatee Printers, Inc.			Serbin Printing, Inc.		
Item #	Description	Price Per Piece	Total Price	Minimum Order Quantity	Price Per Piece	Total Price	Minimum Order Quantity
4	Catalog, with full color front and back covers - 80# gloss covers stock (8 ½ " x 11") 4 pages for cover, one fold, approximately 48 pages. Inside pages one color throughout (60# test - white offset). Pre-press: Output from customer supplied in PDF files (Indesign and Photoshop)						
a	1 - 1,000 Pieces	1.846000	\$1,846.00	1,000	2.222000	\$2,222.00	1,000
b	1,001 - 2,500 Pieces	1.246000	\$3,115.00	2,500	1.250800	\$3,127.00	2,500
c	2,501 - 5,000 Pieces	0.932000	\$4,660.00	5,000	0.919600	\$4,598.00	5,000
5	Mini Schedule, one color on 100# Endurance Gloss Text stock (11" x 17", no bleeds, folded to 4 ¼" x 11") - one page, four folds. Pre-press: Output from customer supplied in PDF files (Indesign and Photoshop)						
a	1 - 500 Pieces	1.012000	\$506.00	500	0.560000	\$280.00	500
b	501 - 1,000 Pieces	0.531000	\$531.00	1,000	0.310000	\$310.00	1,000
c	1,001 - 1,500 Pieces	0.370000	\$555.00	1,500	0.226600	\$339.90	1,500
d	1,501 - 2,000 Pieces	0.289000	\$578.00	2,000	0.185000	\$370.00	2,000
e	2,001 - 2,500 Pieces	0.240000	\$600.00	2,500	0.159200	\$398.00	2,500
f	2,501 - 3,000 Pieces	0.210000	\$630.00	3,000	0.143300	\$429.90	3,000
g	3,001 - 3,500 Pieces	0.187142	\$655.00	3,500	0.130300	\$456.05	3,500
h	3,501 - 5,000 Pieces	0.146000	\$730.00	5,000	0.106400	\$532.00	5,000

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Tabulation for Suncoast Technical College Printing Services - BID #15-0005

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Cost for the Suncoast Technical College printing services.		Spotlight Graphics		
Item #	Description	Price Per Piece	Total Price	Minimum Order Quantity
4	Catalog, with full color front and back covers - 80# gloss covers stock (8 ½ " x 11") 4 pages for cover, one fold, approximately 48 pages. Inside pages one color throughout (60# test - white offset). Pre-press: Output from customer supplied in PDF files (Indesign and Photoshop)			
a	1 - 1,000 Pieces	1.863000	\$1,863.00	1,000
b	1,001 - 2,500 Pieces	1.013000	\$2,532.50	2,500
c	2,501 - 5,000 Pieces	0.722000	\$3,610.00	5,000
5	Mini Schedule, one color on 100# Endurance Gloss Text stock (11" x 17", no bleeds, folded to 4 ¼" x 11") - one page, four folds. Pre-press: Output from customer supplied in PDF files (Indesign and Photoshop)			
a	1 - 500 Pieces	0.308000	\$154.00	500
b	501 - 1,000 Pieces	0.178000	\$178.00	1,000
c	1,001 - 1,500 Pieces	0.136000	\$204.00	1,500
d	1,501 - 2,000 Pieces	0.114000	\$228.00	2,000
e	2,001 - 2,500 Pieces	0.102000	\$255.00	2,500
f	2,501 - 3,000 Pieces	0.092000	\$276.00	3,000
g	3,001 - 3,500 Pieces	0.086000	\$301.00	3,500
h	3,501 - 5,000 Pieces	0.075000	\$375.00	5,000

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Opened on April 15, 2015 at 2:00 p.m.

Cost for the Suncoast Technical College printing services.		Sun Coast Press		
Item #	Description	Price Per Piece	Total Price	Minimum Order Quantity
4	Catalog, with full color front and back covers - 80# gloss covers stock (8 ½ " x 11") 4 pages for cover, one fold, approximately 48 pages. Inside pages one color throughout (60# test - white offset). Pre-press: Output from customer supplied in PDF files (Indesign and Photoshop)			
a	1 - 1,000 Pieces			
b	1,001 - 2,500 Pieces			
c	2,501 - 5,000 Pieces			
5	Mini Schedule, one color on 100# Endurance Gloss Text stock (11" x 17", no bleeds, folded to 4 ¼" x 11") - one page, four folds. Pre-press: Output from customer supplied in PDF files (Indesign and Photoshop)			
a	1 - 500 Pieces			
b	501 - 1,000 Pieces			
c	1,001 - 1,500 Pieces			
d	1,501 - 2,000 Pieces			
e	2,001 - 2,500 Pieces			
f	2,501 - 3,000 Pieces			
g	3,001 - 3,500 Pieces			
h	3,501 - 5,000 Pieces			

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Tabulation for Suncoast Technical College Printing Services - BID #15-0005

Opened on April 15, 2015 at 2:00 p.m.

Cost for the Suncoast Technical College printing services.		Manatee Printers, Inc.			Serbin Printing, Inc.		
Item #	Description	Price Per Piece	Total Price	Minimum Order Quantity	Price Per Piece	Total Price	Minimum Order Quantity
6	ACE Course Schedule - 24 pages process/full color on all pages 6" wide x 10 1/2" high, no folds, catalog format. Paper – 60# text weight offset on lead Web (16 pages) and balance on 50# text weight offset. Pre-press: Output from customer supplied camera ready file via CD or upload. Finishing: Bindery - glued and trimmed.						
a	100,000 Schedules	0.101650	\$10,165.00	100,000			
b	125,000 Schedules	0.098000	\$12,250.00	125,000			
c	150,000+ Schedules	0.095626	\$14,343.90	150,000			
7	Suncoast Course Schedule - 24 pages process/full color on all pages 6" wide x 10 1/2" high, no folds, catalog format. Paper – 60# text weight offset on lead Web (16 pages) and balance on 50# text weight offset. Pre-press: Output from customer supplied camera ready file via CD or upload. Finishing: Bindery – glued and trimmed.						
a	100,000 Schedules	0.101650	\$10,165.00	100,000			
b	125,000 Schedules	0.098000	\$12,250.00	125,000			
c	150,000+ Schedules	0.095626	\$14,343.90	150,000			
8	Suncoast/ACE Postcard - four color one side 100# C1S cover on one side, blank matte one side uncoated opposite side, 8 1/2" X 5 1/2". Pre-press: Output from customer supplied camera ready file via CD or upload.						
a	100,000 Each	0.025820	\$2,582.00	100,000	0.028300	\$2,830.00	100,000

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Opened on April 15, 2015 at 2:00 p.m.

Cost for the Suncoast Technical College printing services.		Spotlight Graphics		
Item #	Description	Price Per Piece	Total Price	Minimum Order Quantity
6	ACE Course Schedule - 24 pages process/full color on all pages 6" wide x 10 1/2" high, no folds, catalog format. Paper – 60# text weight offset on lead Web (16 pages) and balance on 50# text weight offset. Pre-press: Output from customer supplied camera ready file via CD or upload. Finishing: Bindery - glued and trimmed.			
a	100,000 Schedules			
b	125,000 Schedules			
c	150,000+ Schedules			
7	Suncoast Course Schedule - 24 pages process/full color on all pages 6" wide x 10 1/2" high, no folds, catalog format. Paper – 60# text weight offset on lead Web (16 pages) and balance on 50# text weight offset. Pre-press: Output from customer supplied camera ready file via CD or upload. Finishing: Bindery – glued and trimmed.			
a	100,000 Schedules			
b	125,000 Schedules			
c	150,000+ Schedules			
8	Suncoast/ACE Postcard - four color one side 100# C1S cover on one side, blank matte one side uncoated opposite side, 8 1/2" X 5 1/2". Pre-press: Output from customer supplied camera ready file via CD or upload.			
a	100,000 Each		\$2,538.00	100,000

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Opened on April 15, 2015 at 2:00 p.m.

Cost for the Suncoast Technical College printing services.		Sun Coast Press		
Item #	Description	Price Per Piece	Total Price	Minimum Order Quantity
6	ACE Course Schedule - 24 pages process/full color on all pages 6" wide x 10 1/2" high, no folds, catalog format. Paper – 60# text weight offset on lead Web (16 pages) and balance on 50# text weight offset. Pre-press: Output from customer supplied camera ready file via CD or upload. Finishing: Bindery - glued and trimmed.			
a	100,000 Schedules	0.094600	\$9,460.00	100,000
b	125,000 Schedules	0.092200	\$11,525.00	125,000
c	150,000+ Schedules	0.090700	\$13,605.00	150,000
7	Suncoast Course Schedule - 24 pages process/full color on all pages 6" wide x 10 1/2" high, no folds, catalog format. Paper – 60# text weight offset on lead Web (16 pages) and balance on 50# text weight offset. Pre-press: Output from customer supplied camera ready file via CD or upload. Finishing: Bindery – glued and trimmed.			
a	100,000 Schedules	0.094600	\$9,460.00	100,000
b	125,000 Schedules	0.092200	\$11,525.00	125,000
c	150,000+ Schedules	0.090700	\$13,605.00	150,000
8	Suncoast/ACE Postcard - four color one side 100# C1S cover on one side, blank matte one side uncoated opposite side, 8 1/2" X 5 1/2". Pre-press: Output from customer supplied camera ready file via CD or upload.			
a	100,000 Each			

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Cost for the Suncoast Technical College printing services.		Manatee Printers, Inc.			Serbin Printing, Inc.		
Item #	Description	Price Per Piece	Total Price	Minimum Order Quantity	Price Per Piece	Total Price	Minimum Order Quantity
9	Optional ACE/Suncoast Course Schedule - 32 pages process/full color on all pages 6" wide x 10 1/2" high, no folds, catalog format. Paper – 60# text weight offset on lead Web (16 pages) and balance on 50# text weight offset. Pre-press: Output from customer supplied camera ready file via CD or upload. Finishing: Bindery – glued and trimmed.						
a	220,000 Schedules	0.114000	\$25,080.00	220,000			
Indicate below the location of the printing plant at which this project will be performed.							
Name:		Manatee Printers, Inc.			Serbin Print Marketing and Publishing		
Address:		1007 30th Avenue West			1500 North Washington Blvd.		
City, State, Zip		Bradenton, FL 34205			Sarasota, FL 34236		
Indicate the length of time required in working days for completion of printing and delivery to Suncoast Technical College after receipt of camera ready files.		normal 5/7 days larger items TBD		DAYS	4-5		DAYS
Contact		Ron Pickelsimer			Robin K. Clark		
Address		1007 30th Avenue West Bradenton, FL 34205			1500 North Washington Blvd. Sarasota, FL 34236		
Phone		941-746-9100			941-366-0755		
Fax		941-747-7988			941-365-6327		
Federal I.D.					59-1458674		
Email		mike@manateepinters.com			rclark@serbinprinting.com		

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Opened on April 15, 2015 at 2:00 p.m.

Cost for the Suncoast Technical College printing services.		Spotlight Graphics		
Item #	Description	Price Per Piece	Total Price	Minimum Order Quantity
9	Optional ACE/Suncoast Course Schedule - 32 pages process/full color on all pages 6" wide x 10 1/2" high, no folds, catalog format. Paper – 60# text weight offset on lead Web (16 pages) and balance on 50# text weight offset. Pre-press: Output from customer supplied camera ready file via CD or upload. Finishing: Bindery – glued and trimmed.			
a	220,000 Schedules			
Indicate below the location of the printing plant at which this project will be performed.				
Name:		Spotlight Graphics		
Address:		6054 Clark Center Avenue		
City, State, Zip		Sarasota, FL 34238		
Indicate the length of time required in working days for completion of printing and delivery to Suncoast Technical College after receipt of camera ready files.		5		DAYS
Contact		Jack Richards		
Address		6054 Clark Center Avenue		
		Sarasota, FL 34238		
Phone		941-929-1500		
Fax		941-929-1600		
Federal I.D.		59-2813306		
Email		jack@spotlightgraphics.com		

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Tabulation for Suncoast Technical College Printing Services - BID #15-0005

Opened on April 15, 2015 at 2:00 p.m.

Cost for the Suncoast Technical College printing services.		Sun Coast Press		
Item #	Description	Price Per Piece	Total Price	Minimum Order Quantity
9	Optional ACE/Suncoast Course Schedule - 32 pages process/full color on all pages 6" wide x 10 1/2" high, no folds, catalog format. Paper – 60# text weight offset on lead Web (16 pages) and balance on 50# text weight offset. Pre-press: Output from customer supplied camera ready file via CD or upload. Finishing: Bindery – glued and trimmed.			
a	220,000 Schedules	0.110600	\$24,332.00	220,000
Indicate below the location of the printing plant at which this project will be performed.				
Name:		Newspaper Printing Company		
Address:		5210 South Lois Avenue		
City, State, Zip		Tampa, FL 33611		
Indicate the length of time required in working days for completion of printing and delivery to Suncoast Technical College after receipt of camera ready files.		5	DAYS	
Contact		Richard A. Hackney		
Address		200 East Venice Avenue		
		Venice, FL 34285		
Phone		941-207-1400		
Fax		941-484-8452		
Federal I.D.		54-1040083		
Email		rhackney@suncoastpress.com		
<p>Recorded by Simone Pascarella:</p> <p>Witnessed by JoAnn Joyce:</p>				

SARASOTA COUNTY SCHOOL BOARD
JUSTIFICATION FOR AWARD TO OTHER THAN LOW BIDDER

Suncoast Technical College
Printing Services - Bid #15-0005

Opened April 15, 2015 at 2:00 p.m.

Item #	Description of Item	Vendor	Reason For Not Awarding
1 - a	Handout, 5 1/2" x 8 1/2"	Manatee Printers, Inc.	Awarded to Spotlight Graphics as overall low with minimum order quantity for handout, item 1.
		Serbin Printing, Inc.	
2 - a	Handout, 4 1/4" x 11"	Serbin Printing, Inc.	Awarded to Spotlight Graphics as overall low with minimum quantity for handout, item 2.
3 - a	Brochure, 8 1/2" x 11"	Manatee Printers, Inc.	Awarded to Spotlight Graphics as overall low with minimum quantity for handout, item 3.
		Serbin Printing, Inc.	
4 - a	Catalog, 8 1/2" x 11"	Manatee Printers, Inc.	Awarded to Spotlight Graphics as overall low with minimum quantity for handout, item 4.