



**MEMORANDUM**

**TO: Members of the School Board**  
**Lori White, Superintendent**  
**Mitsi Corcoran, Chief Financial Officer**

**FROM: Carol A. Lichon, CPPO, Director of Materials Management**

**TITLE: APPROVAL TO AWARD BID #16-0158 FOR SAFETY & SECURITY SYSTEMS: SERVICES, PARTS, CONSUMABLES & WINDOW FILM**

Bids to provide 'Safety & Security Systems: Services, Parts, Consumables & Window Film' were received from eight vendors on May 19, 2016. The bids of Communication Installation & Service Company, Inc., dba COMCO, Graybar, NBI Suncontrol, Locher Environmental, LLC, Silmar Electronics, Inc., and Vision Database Systems, were the best low bids meeting the advertised specifications. Reasons for not selecting the apparent low bid are included with the bid tabulation. This bid is for a period of one year with an option to renew for two additional one-year periods. The funds for these purchases are contained in the transfer from capital budget allocated to the Safety & Security Department.

**Requested by:**  
Darrell Reyka

"Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes."

Posting Date: 06/14/2016

**Fiscal Impact:**  
Not to exceed  
\$1,000,000.00

**Recommended Motion:** That the bids of Communication Installation & Service Company, Inc., dba COMCO, Graybar, NBI Suncontrol, Locher Environmental, LLC, Silmar Electronics, Inc., and Vision Database Systems, for 'Safety & Security Systems: Services, Parts, Consumables & Window Film' in an amount not to exceed \$1,000,000.00, be approved as presented.

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Safety & Security Systems: Services, Parts, Consumables, & Window Film – Bid #16-0158

Opened May 19, 2016 at 2:00 p.m.

Item	Manufacturer	COMCO			Graybar			IRIS LTD, Inc.		
		MSRP or Dealer Price	% off	Web Site Address	MSRP or Dealer Price	% off	Web Site Address	MSRP or Dealer Price	% off	Web Site Address
1.	Acti Corporation									
a.	All products				MSRP	18.6%	www.acti.com			
2.	Alarm Controls Corporation									
a.	Exit buttons									
b.	Other access control devices									
3.	APC									
a.	UPS systems				<b>MSRP</b>	<b>36.1%</b>	<b>www.apc.com</b>			
b.	Surge suppressors				<b>MSRP</b>	<b>36.1%</b>	<b>www.apc.com</b>			
c.	Power strips				<b>MSRP</b>	<b>36.1%</b>	<b>www.apc.com</b>			
d.	KVMs				<b>MSRP</b>	<b>36.1%</b>	<b>www.apc.com</b>			
e.	Racks				<b>MSRP</b>	<b>36.1%</b>	<b>www.apc.com</b>			
f.	Replacement batteries				<b>MSRP</b>	<b>36.1%</b>	<b>www.apc.com</b>			
g.	Balance of product line				<b>MSRP</b>	<b>36.1%</b>	<b>www.apc.com</b>			

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		MSRP or Dealer Price	% off	Web Site Address	MSRP or Dealer Price	% off	Web Site Address	MSRP or Dealer Price	% off	Web Site Address
1.	Acti Corporation									
a.	All products							<b>MSRP</b>	<b>42.5%</b>	<b>www.acti.com</b>
2.	Alarm Controls Corporation									
a.	Exit buttons							<b>MSRP</b>	<b>55%</b>	<b>www.alarmcontrols.com</b>
b.	Other access control devices							<b>MSRP</b>	<b>55%</b>	<b>www.alarmcontrols.com</b>
3.	APC									
a.	UPS systems									
b.	Surge suppressors									
c.	Power strips									
d.	KVMs									
e.	Racks									
f.	Replacement batteries									
g.	Balance of product line									

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Item	Manufacturer	Solar Security Films, Inc.			Vision Database Systems		
		MSRP or Dealer Price	% off	Web Site Address	MSRP or Dealer Price	% off	Web Site Address
1.	Acti Corporation						
a.	All products						
2.	Alarm Controls Corporation						
a.	Exit buttons						
b.	Other access control devices						
3.	APC						
a.	UPS systems						
b.	Surge suppressors						
c.	Power strips						
d.	KVMs						
e.	Racks						
f.	Replacement batteries						
g.	Balance of product line						

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		MSRP or Dealer Price	% off	Web Site Address	MSRP or Dealer Price	% off	Web Site Address	MSRP or Dealer Price	% off	Web Site Address
4.	Aiphone									
a.	Intercom products				MSRP	52%	www.aiphone.com			
b.	Balance of product line				MSRP	52%	www.aiphone.com			
5.	Alarm Controls Corporation									
a.	Exit buttons									
b.	Other access control devices									
6.	Altronix									
a.	All products				MSRP	50%	www.altronix.com			
7.	Arecont Vision									
a.	Video camera equipment				<b>MSRP</b>	<b>47.1%</b>	<b>www.arecontvision.com</b>			
8.	Avalan Wireless <b>REJECT</b>									
a.	Network products									
9.	Azco									
a.	All products									

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4.	Aiphone									
a.	Intercom products							<b>MSRP</b>	<b>55%</b>	<b>www.aiphone.com</b>
b.	Balance of product line							<b>MSRP</b>	<b>55%</b>	<b>www.aiphone.com</b>
5.	Alarm Controls Corporation									
a.	Exit buttons							<b>MSRP</b>	<b>55%</b>	<b>www.alarmcontrols.com</b>
b.	Other access control devices							<b>MSRP</b>	<b>55%</b>	<b>www.alarmcontrols.com</b>
6.	Altronix									
a.	All products							<b>MSRP</b>	<b>53%</b>	<b>www.altronix.com</b>
7.	Arecont Vision									
a.	Video camera equipment							MSRP	47%	www.arecontvision.com
8.	Avalan Wireless <b>REJECT</b>									
a.	Network products									
9.	Azco									
a.	All products							<b>Dealer Price</b>	<b>19%</b>	<b>www.azcotechologics.com</b>

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4.	Aiphone						
a.	Intercom products						
b.	Balance of product line						
5.	Alarm Controls Corporation						
a.	Exit buttons						
b.	Other access control devices						
6.	Altronix						
a.	All products						
7.	Arecont Vision						
a.	Video camera equipment						
8.	Avalan Wireless <b>REJECT</b>						
a.	Network products						
9.	Azco						
a.	All products						

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10.	Beldin <b>REJECT</b>									
a.	All products									
11.	Bosch									
a.	DVR products				<b>MSRP</b>	<b>42%</b>	<b>www.boschsecurity.com</b>			
b.	Camera products				<b>MSRP</b>	<b>42%</b>	<b>www.boschsecurity.com</b>			
c.	Monitor products				<b>MSRP</b>	<b>42%</b>	<b>www.boschsecurity.com</b>			
d.	Extreme CCTV camera products.				<b>MSRP</b>	<b>42%</b>	<b>www.boschsecurity.com</b>			
e.	Balance of product line				<b>MSRP</b>	<b>42%</b>	<b>www.boschsecurity.com</b>			
12.	Cal Pipe <b>REJECT</b>									
a.	Security ballard products									
13.	Campbell Scientific									
a.	Electric Field Sensor Equipment									
b.	Balance of product line									

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		MSRP or Dealer Price	% off	Web Site Address	MSRP or Dealer Price	% off	Web Site Address	MSRP or Dealer Price	% off	Web Site Address
10.	Beldin <b>REJECT</b>									
a.	All products									
11.	Bosch									
a.	DVR products							MSRP	40%	www.boschsecurity.com
b.	Camera products							MSRP	40%	www.boschsecurity.com
c.	Monitor products							MSRP	40%	www.boschsecurity.com
d.	Extreme CCTV camera products.							MSRP	40%	www.boschsecurity.com
e.	Balance of product line							MSRP	40%	www.boschsecurity.com
12.	Cal Pipe <b>REJECT</b>									
a.	Security ballard products									
13.	Campbell Scientific									
a.	Electric Field Sensor Equipment	Dealer Price	0%	w.locherenv.c						
b.	Balance of product line	Dealer Price	0%	w.locherenv.c						

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10.	Beldin <b>REJECT</b>						
a.	All products						
11.	Bosch						
a.	DVR products						
b.	Camera products						
c.	Monitor products						
d.	Extreme CCTV camera products.						
e.	Balance of product line						
12.	Cal Pipe <b>REJECT</b>						
a.	Security ballard products						
13.	Campbell Scientific						
a.	Electric Field Sensor Equipment						
b.	Balance of product line						

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		MSRP or Dealer Price	% off	Web Site Address	MSRP or Dealer Price	% off	Web Site Address	MSRP or Dealer Price	% off	Web Site Address
14.	Chatsworth Products Inc.									
a.	Rack systems				<b>MSRP</b>	<b>33.8%</b>	<b>www.chatsworth.com</b>			
b.	Cabinets and enclosures				<b>MSRP</b>	<b>33.8%</b>	<b>www.chatsworth.com</b>			
c.	Cable management products				<b>MSRP</b>	<b>33.8%</b>	<b>www.chatsworth.com</b>			
d.	Balance of product line				<b>MSRP</b>	<b>33.8%</b>	<b>www.chatsworth.com</b>			
15.	Christie Digital Systems USA, Inc. <b>REJECT</b>									
a.	Product line									
16.	Code Blue <b>REJECT</b>									
a.	Product line									
17.	CommScope <b>REJECT</b>									
a.	Product line									
18.	Comnet									
a.	Fiber transmission products									
b.	Balance of product line									

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		MSRP or Dealer Price	% off	Web Site Address	MSRP or Dealer Price	% off	Web Site Address	MSRP or Dealer Price	% off	Web Site Address
14.	Chatsworth Products Inc.									
a.	Rack systems									
b.	Cabinets and enclosures									
c.	Cable management products									
d.	Balance of product line									
15.	Christie Digital Systems USA, Inc. <b>REJECT</b>									
a.	Product line									
16.	Code Blue <b>REJECT</b>									
a.	Product line									
17.	CommScope <b>REJECT</b>									
a.	Product line									
18.	Comnet									
a.	Fiber transmission products							<b>MSRP</b>	<b>36%</b>	<b>www.comnet.net</b>
b.	Balance of product line							<b>MSRP</b>	<b>36%</b>	<b>www.comnet.net</b>

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		MSRP or Dealer Price	% off	Web Site Address	MSRP or Dealer Price	% off	Web Site Address
14.	Chatsworth Products Inc.						
a.	Rack systems						
b.	Cabinets and enclosures						
c.	Cable management products						
d.	Balance of product line						
15.	Christie Digital Systems USA, Inc. <b>REJECT</b>						
a.	Product line						
16.	Code Blue <b>REJECT</b>						
a.	Product line						
17.	CommScope <b>REJECT</b>						
a.	Product line						
18.	Comnet						
a.	Fiber transmission products						
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19.	Computar									
a.	Camera lens products				MSRP	45%	www.computar.com			
b.	Balance of product line				MSRP	45%	www.computar.com			
20.	Crossmatch <b>REJECT</b>									
a.	Scanning equipment									
b.	Balance of product line									
21.	CSI/Speco									
a.	Camera products				MSRP	56%	www.specotech.com			
b.	DVR products				MSRP	56%	www.specotech.com			
c.	Monitor products				MSRP	56%	www.specotech.com			
d.	Balance of product line				MSRP	56%	www.specotech.com			
22.	Dedicated Micros <b>REJECT</b>									
a.	DVR Products									
b.	Balance of product line									

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		MSRP or Dealer Price	% off	Web Site Address	MSRP or Dealer Price	% off	Web Site Address	MSRP or Dealer Price	% off	Web Site Address
19.	Computar									
a.	Camera lens products							<b>MSRP</b>	<b>50%</b>	<b>www.computar.com</b>
b.	Balance of product line							<b>MSRP</b>	<b>50%</b>	<b>www.computar.com</b>
20.	Crossmatch <b>REJECT</b>									
a.	Scanning equipment									
b.	Balance of product line									
21.	CSI/Speco									
a.	Camera products							<b>MSRP</b>	<b>66.5%</b>	<b>www.specotech.com</b>
b.	DVR products							<b>MSRP</b>	<b>66.5%</b>	<b>www.specotech.com</b>
c.	Monitor products							<b>MSRP</b>	<b>66.5%</b>	<b>www.specotech.com</b>
d.	Balance of product line							<b>MSRP</b>	<b>66.5%</b>	<b>www.specotech.com</b>
22.	Dedicated Micros <b>REJECT</b>									
a.	DVR Products									
b.	Balance of product line									

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19.	Computar						
a.	Camera lens products						
b.	Balance of product line						
20.	Crossmatch <b>REJECT</b>						
a.	Scanning equipment						
b.	Balance of product line						
21.	CSI/Speco						
a.	Camera products						
b.	DVR products						
c.	Monitor products						
d.	Balance of product line						
22.	Dedicated Micros <b>REJECT</b>						
a.	DVR Products						
b.	Balance of product line						

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23.	Digital Watchdog									
a.	Cameras				MSRP	42%	www.dwcctv.com			
b.	DVR products				MSRP	42%	www.dwcctv.com			
c.	Network video recorders				MSRP	42%	www.dwcctv.com			
d.	Balance of product line				MSRP	42%	www.dwcctv.com			
24.	Ditek									
a.	Surge supression equipment				MSRP	50%	www.ditekcorp.com			
b.	Balance of product line				MSRP	50%	www.ditekcorp.com			
25.	Door King									
a.	Gate control products									
26.	DotWorkz Systems <b>REJECT</b>									
a.	Dome cleaning tools									
b.	Balance of product line									

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		MSRP or Dealer Price	% off	Web Site Address	MSRP or Dealer Price	% off	Web Site Address	MSRP or Dealer Price	% off	Web Site Address
23.	Digital Watchdog									
a.	Cameras							<b>MSRP</b>	<b>43%</b>	<b>www.digital-watchdog.com</b>
b.	DVR products							<b>MSRP</b>	<b>43%</b>	<b>www.digital-watchdog.com</b>
c.	Network video recorders							<b>MSRP</b>	<b>43%</b>	<b>www.digital-watchdog.com</b>
d.	Balance of product line							<b>MSRP</b>	<b>43%</b>	<b>www.digital-watchdog.com</b>
24.	Ditek									
a.	Surge supression equipment							<b>MSRP</b>	<b>52.4%</b>	<b>www.ditekcorp.com</b>
b.	Balance of product line							<b>MSRP</b>	<b>52.4%</b>	<b>www.ditekcorp.com</b>
25.	Door King									
a.	Gate control products							<b>MSRP</b>	<b>25%</b>	<b>www.doorking.com</b>
26.	DotWorkz Systems <b>REJECT</b>									
a.	Dome cleaning tools									
b.	Balance of product line									

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23.	Digital Watchdog						
a.	Cameras						
b.	DVR products						
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27.	DSC Security									
a.	Intrusion products									
b.	Alarm communication products									
c.	Central station receiving products									
d.	Software									
e.	CCTV products									
f.	Access control products									
g.	Balance of product line									
28.	EMI <b>REJECT</b>									
a.	All products									
29.	EarthCam, Inc. <b>REJECT</b>									
a.	Surveillance Trailers									
b.	Balance of product line									

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		MSRP or Dealer Price	% off	Web Site Address	MSRP or Dealer Price	% off	Web Site Address	MSRP or Dealer Price	% off	Web Site Address
27.	DSC Security									
a.	Intrusion products							<b>MSRP</b>	<b>63%</b>	<b>www.dsc.com</b>
b.	Alarm communication products							<b>MSRP</b>	<b>63%</b>	<b>www.dsc.com</b>
c.	Central station receiving products							<b>MSRP</b>	<b>63%</b>	<b>www.dsc.com</b>
d.	Software							<b>MSRP</b>	<b>63%</b>	<b>www.dsc.com</b>
e.	CCTV products							<b>MSRP</b>	<b>63%</b>	<b>www.dsc.com</b>
f.	Access control products							<b>MSRP</b>	<b>63%</b>	<b>www.dsc.com</b>
g.	Balance of product line							<b>MSRP</b>	<b>63%</b>	<b>www.dsc.com</b>
28.	EMI <b>REJECT</b>									
a.	All products									
29.	EarthCam, Inc. <b>REJECT</b>									
a.	Surveillance Trailers									
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b.	Alarm communication products						
c.	Central station receiving products						
d.	Software						
e.	CCTV products						
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g.	Balance of product line						
28.	EMI <b>REJECT</b>						
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Tabulation for Safety & Security Systems: Services, Parts, Consumables, & Window Film – Bid #16-0158

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Item	Manufacturer	COMCO			Graybar			IRIS LTD, Inc.		
		MSRP or Dealer Price	% off	Web Site Address	MSRP or Dealer Price	% off	Web Site Address	MSRP or Dealer Price	% off	Web Site Address
30.	Elk									
a.	Battery product									
b.	Balance of product line									
31.	Emerge Access Control									
a.	Balance of product line									
32.	ERICO International <b>REJECT</b>									
a.	Caddy Fasteners									
33.	Evac-Chair Stairway <b>REJECT</b>									
a.	Stairway Evacuation chair Model 300H (MK-4)									
b.	Balance of product line									
34.	Fargo									
a.	Badge printers, printers, and laminators							MSRP	35%	www.irisltd.com
b.	Balance of product line							MSRP	35%	www.irisltd.com

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Safety & Security Systems: Services, Parts, Consumables, & Window Film – Bid #16-0158

Opened May 19, 2016 at 2:00 p.m.

Item	Manufacturer	Locher Environmental Technology, LLC			NBI Suncontrol			Silmar Electronics, Inc.		
		MSRP or Dealer Price	% off	Web Site Address	MSRP or Dealer Price	% off	Web Site Address	MSRP or Dealer Price	% off	Web Site Address
30.	Elk									
a.	Battery product							<b>MSRP</b>	<b>20%</b>	<b>www.elkproducts.com</b>
b.	Balance of product line							<b>MSRP</b>	<b>40.5%</b>	<b>www.elkproducts.com</b>
31.	Emerge Access Control									
a.	Balance of product line							<b>MSRP</b>	<b>53.2%</b>	<b>www.nortek.com</b>
32.	ERICO International <b>REJECT</b>									
a.	Caddy Fasteners									
33.	Evac-Chair Stairway <b>REJECT</b>									
a.	Stairway Evacuation chair Model 300H (MK-4)									
b.	Balance of product line									
34.	Fargo									
a.	Badge printers, printers, and laminators							<b>MSRP</b>	<b>47%</b>	<b>www.hid.com</b>
b.	Balance of product line							<b>MSRP</b>	<b>47%</b>	<b>www.hid.com</b>

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Safety & Security Systems: Services, Parts, Consumables, & Window Film – Bid #16-0158

Opened May 19, 2016 at 2:00 p.m.

Item	Manufacturer	Solar Security Films, Inc.			Vision Database Systems		
		MSRP or Dealer Price	% off	Web Site Address	MSRP or Dealer Price	% off	Web Site Address
30.	Elk						
a.	Battery product						
b.	Balance of product line						
31.	Emerge Access Control						
a.	Balance of product line						
32.	ERICO International <b>REJECT</b>						
a.	Caddy Fasteners						
33.	Evac-Chair Stairway <b>REJECT</b>						
a.	Stairway Evacuation chair Model 300H (MK-4)						
b.	Balance of product line						
34.	Fargo						
a.	Badge printers, printers, and laminators				MSRP	43%	
b.	Balance of product line				MSRP	43%	

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		MSRP or Dealer Price	% off	Web Site Address	MSRP or Dealer Price	% off	Web Site Address	MSRP or Dealer Price	% off	Web Site Address
35.	Firelite									
a.	All products				MSRP	45%				
36.	Firetide <b>REJECT</b>									
a.	Wireless network products									
37.	Fluke <b>REJECT</b>									
a.	Tools and testers									
38.	GE Interlogix									
a.	Camera products									
b.	DVR Products									
c.	Detection alarm products									
d.	Monitor products									
e.	Balance of product line									
39.	GRI									
a.	Security contacts									

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Item	Manufacturer	Locher Environmental Technology, LLC			NBI Suncontrol			Silmar Electronics, Inc.		
		MSRP or Dealer Price	% off	Web Site Address	MSRP or Dealer Price	% off	Web Site Address	MSRP or Dealer Price	% off	Web Site Address
35.	Firelite									
a.	All products							<b>MSRP</b>	<b>50%</b>	<b>www.firelite.com</b>
36.	Firetide <b>REJECT</b>									
a.	Wireless network products									
37.	Fluke <b>REJECT</b>									
a.	Tools and testers									
38.	GE Interlogix									
a.	Camera products							<b>MSRP</b>	<b>59%</b>	<b>www.interlogix.com</b>
b.	DVR Products							<b>MSRP</b>	<b>59%</b>	<b>www.interlogix.com</b>
c.	Detection alarm products							<b>MSRP</b>	<b>59%</b>	<b>www.interlogix.com</b>
d.	Monitor products							<b>MSRP</b>	<b>59%</b>	<b>www.interlogix.com</b>
e.	Balance of product line							<b>MSRP</b>	<b>59%</b>	<b>www.interlogix.com</b>
39.	GRI									
a.	Security contacts							<b>Dealer Price</b>	<b>30%</b>	<b>www.grisk.com</b>

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		MSRP or Dealer Price	% off	Web Site Address	MSRP or Dealer Price	% off	Web Site Address
35.	Firelite						
a.	All products						
36.	Firetide <b>REJECT</b>						
a.	Wireless network products						
37.	Fluke <b>REJECT</b>						
a.	Tools and testers						
38.	GE Interlogix						
a.	Camera products						
b.	DVR Products						
c.	Detection alarm products						
d.	Monitor products						
e.	Balance of product line						
39.	GRI						
a.	Security contacts						

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		MSRP or Dealer Price	% off	Web Site Address	MSRP or Dealer Price	% off	Web Site Address	MSRP or Dealer Price	% off	Web Site Address
40.	Garmin <b>REJECT</b>									
a.	GPS equipment									
b.	Balance of product line									
41.	Garrett Metal Detectors									
a.	Walk-through detectors				<b>MSRP</b>	<b>28%</b>	<b>www.garrett.com</b>			
b.	Hand-held detectors				<b>MSRP</b>	<b>28%</b>	<b>www.garrett.com</b>			
c.	Ground search detectors				<b>MSRP</b>	<b>28%</b>	<b>www.garrett.com</b>			
42.	Geutebruck Security, Inc. <b>REJECT</b>									
a.	NVR, DVR, other recording equipment									
b.	Cameras									
c.	Balance of product line									
43.	Greenlee									
a.	All products									

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

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		MSRP or Dealer Price	% off	Web Site Address	MSRP or Dealer Price	% off	Web Site Address	MSRP or Dealer Price	% off	Web Site Address
40.	Garmin <b>REJECT</b>									
a.	GPS equipment									
b.	Balance of product line									
41.	Garrett Metal Detectors									
a.	Walk-through detectors									
b.	Hand-held detectors									
c.	Ground search detectors									
42.	Geutebruck Security, Inc. <b>REJECT</b>									
a.	NVR, DVR, other recording equipment									
b.	Cameras									
c.	Balance of product line									
43.	Greenlee									
a.	All products							<b>MSRP</b>	<b>5%</b>	<b>www.greenlee.com</b>

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

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		MSRP or Dealer Price	% off	Web Site Address	MSRP or Dealer Price	% off	Web Site Address
40.	Garmin <b>REJECT</b>						
a.	GPS equipment						
b.	Balance of product line						
41.	Garrett Metal Detectors						
a.	Walk-through detectors						
b.	Hand-held detectors						
c.	Ground search detectors						
42.	Geutebruck Security, Inc. <b>REJECT</b>						
a.	NVR, DVR, other recording equipment						
b.	Cameras						
c.	Balance of product line						
43.	Greenlee						
a.	All products						

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		MSRP or Dealer Price	% off	Web Site Address	MSRP or Dealer Price	% off	Web Site Address	MSRP or Dealer Price	% off	Web Site Address
44.	Hanwha Techwin									
a.	All products				MSRP	49%	www.hanwha.com			
45.	HID									
a.	Prox products							MSRP	15%	www.irisltd.com
b.	UltraCard® Premium card - CR 80 NoCo							MSRP	15%	www.irisltd.com
c.	Balance of product line							MSRP	15%	www.irisltd.com
46.	Honeywell Power Products <b>REJECT</b>									
a.	Power supplies									
b.	Transformers									
c.	Relays									
d.	Timers									
e.	Balance of product line									
47.	Hysecurity <b>REJECT</b>									
a.	Gate control products									

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		MSRP or Dealer Price	% off	Web Site Address	MSRP or Dealer Price	% off	Web Site Address	MSRP or Dealer Price	% off	Web Site Address
44.	Hanwha Techwin									
a.	All products							<b>MSRP</b>	<b>52.3%</b>	<b>www.hanwhatechwin.com</b>
45.	HID									
a.	Prox products							<b>MSRP</b>	<b>47%</b>	<b>www.hid.com</b>
b.	UltraCard® Premium card - CR 80 NoCo							<b>MSRP</b>	<b>47%</b>	<b>www.hid.com</b>
c.	Balance of product line							<b>MSRP</b>	<b>47%</b>	<b>www.hid.com</b>
46.	Honeywell Power Products <b>REJECT</b>									
a.	Power supplies									
b.	Transformers									
c.	Relays									
d.	Timers									
e.	Balance of product line									
47.	Hysecurity <b>REJECT</b>									
a.	Gate control products									

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		MSRP or Dealer Price	% off	Web Site Address	MSRP or Dealer Price	% off	Web Site Address
44.	Hanwha Techwin						
a.	All products						
45.	HID						
a.	Prox products				MSRP	35%	
b.	UltraCard® Premium card - CR 80 NoCo				MSRP	35%	
c.	Balance of product line				MSRP	35%	
46.	Honeywell Power Products <b>REJECT</b>						
a.	Power supplies						
b.	Transformers						
c.	Relays						
d.	Timers						
e.	Balance of product line						
47.	Hysecurity <b>REJECT</b>						
a.	Gate control products						

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		MSRP or Dealer Price	% off	Web Site Address	MSRP or Dealer Price	% off	Web Site Address	MSRP or Dealer Price	% off	Web Site Address
48.	ICM Corporation									
a.	All products									
49.	Ideal									
a.	Tools and testers									
50.	Infinova									
a.	DVR products				<b>MSRP</b>	<b>39%</b>	<b>www.infinova.com</b>			
b.	Fiber transmitters/ receivers/transceivers				<b>MSRP</b>	<b>39%</b>	<b>www.infinova.com</b>			
c.	Camera products				<b>MSRP</b>	<b>39%</b>	<b>www.infinova.com</b>			
d.	Balance of product line				<b>MSRP</b>	<b>39%</b>	<b>www.infinova.com</b>			
51.	Ingersoll-Rand <b>REJECT</b>									
a.	Biometric reader products									
b.	Electrical lock and hardware									
c.	Access control equipment									
d.	Balance of product line									

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		MSRP or Dealer Price	% off	Web Site Address	MSRP or Dealer Price	% off	Web Site Address	MSRP or Dealer Price	% off	Web Site Address
48.	ICM Corporation									
a.	All products							<b>MSRP</b>	<b>30%</b>	<b>www.beldin.com</b>
49.	Ideal									
a.	Tools and testers							<b>MSRP</b>	<b>20%</b>	<b>www.idealindustries.com</b>
50.	Infinova									
a.	DVR products							MSRP	32%	www.infinova.com
b.	Fiber transmitters/ receivers/transceivers							MSRP	32%	www.infinova.com
c.	Camera products							MSRP	32%	www.infinova.com
d.	Balance of product line							MSRP	32%	www.infinova.com
51.	Ingersoll-Rand <b>REJECT</b>									
a.	Biometric reader products									
b.	Electrical lock and hardware									
c.	Access control equipment									
d.	Balance of product line									

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		MSRP or Dealer Price	% off	Web Site Address	MSRP or Dealer Price	% off	Web Site Address
48.	ICM Corporation						
a.	All products						
49.	Ideal						
a.	Tools and testers						
50.	Infinova						
a.	DVR products						
b.	Fiber transmitters/ receivers/transceivers						
c.	Camera products						
d.	Balance of product line						
51.	Ingersoll-Rand <b>REJECT</b>						
a.	Biometric reader products						
b.	Electrical lock and hardware						
c.	Access control equipment						
d.	Balance of product line						

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		MSRP or Dealer Price	% off	Web Site Address	MSRP or Dealer Price	% off	Web Site Address	MSRP or Dealer Price	% off	Web Site Address
52.	Jupiter Systems <b>REJECT</b>									
a.	Digital wall processors									
53.	JVC Professional <b>REJECT</b>									
a.	Camera products									
b.	Balance of product line									
54.	LAN Power Equipment									
a.	All products									
55.	Lifeloc Technologies - (Breath Alcohol Testing Equipment) <b>REJECT</b>									
a.	All products									
56.	Maxxess Systems, Inc. <b>REJECT</b>									
a.	All products									
57.	Meridian Technologies <b>REJECT</b>									
a.	Network and fiber equipment									

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52.	Jupiter Systems <b>REJECT</b>									
a.	Digital wall processors									
53.	JVC Professional <b>REJECT</b>									
a.	Camera products									
b.	Balance of product line									
54.	LAN Power Equipment									
a.	All products							<b>MSRP</b>	<b>43%</b>	<b>www.lan-power.com</b>
55.	Lifeloc Technologies - (Breath Alcohol Testing Equipment) <b>REJECT</b>									
a.	All products									
56.	Maxxess Systems, Inc. <b>REJECT</b>									
a.	All products									
57.	Meridian Technologies <b>REJECT</b>									
a.	Network and fiber equipment									

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a.	Digital wall processors						
53.	JVC Professional <b>REJECT</b>						
a.	Camera products						
b.	Balance of product line						
54.	LAN Power Equipment						
a.	All products						
55.	Lifeloc Technologies - (Breath Alcohol Testing Equipment) <b>REJECT</b>						
a.	All products						
56.	Maxxess Systems, Inc. <b>REJECT</b>						
a.	All products						
57.	Meridian Technologies <b>REJECT</b>						
a.	Network and fiber equipment						

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		MSRP or Dealer Price	% off	Web Site Address	MSRP or Dealer Price	% off	Web Site Address	MSRP or Dealer Price	% off	Web Site Address
58.	Messoa Technologies									
a.	All products									
59.	Middle Atlantic									
a.	Rack products									
b.	Rack accessories									
c.	LCD monitor mounting products									
60.	Moog Video Alarm									
a.	All products									
61.	NAPCO Security Technologies, Inc.									
a.	All products									
62.	Net Source <b>REJECT</b>									
a.	Fiber jumpers/cable									
b.	Balance of product line									

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		MSRP or Dealer Price	% off	Web Site Address	MSRP or Dealer Price	% off	Web Site Address	MSRP or Dealer Price	% off	Web Site Address
58.	Messoa Technologies									
a.	All products							<b>MSRP</b>	<b>35%</b>	<b>www.messoa.com</b>
59.	Middle Atlantic									
a.	Rack products							<b>MSRP</b>	<b>34%</b>	<b>www.middleatlantic.com</b>
b.	Rack accessories							<b>MSRP</b>	<b>27%</b>	<b>www.middleatlantic.com</b>
c.	LCD monitor mounting products							<b>MSRP</b>	<b>27%</b>	<b>www.middleatlantic.com</b>
60.	Moog Video Alarm									
a.	All products							<b>MSRP</b>	<b>43%</b>	<b>www.moog.com *</b>
61.	NAPCO Security Technologies, Inc.									
a.	All products							<b>MSRP</b>	<b>48%</b>	<b>www.nepcosecurity.com</b>
62.	Net Source <b>REJECT</b>									
a.	Fiber jumpers/cable									
b.	Balance of product line									

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b.	Rack accessories						
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60.	Moog Video Alarm						
a.	All products						
61.	NAPCO Security Technologies, Inc.						
a.	All products						
62.	Net Source <b>REJECT</b>						
a.	Fiber jumpers/cable						
b.	Balance of product line						

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		MSRP or Dealer Price	% off	Web Site Address	MSRP or Dealer Price	% off	Web Site Address	MSRP or Dealer Price	% off	Web Site Address
63.	Network Video Systems ( N.V.T.)									
a.	Transmitter/receiver/ transceiver products									
b.	Balance of product line									
64.	Nortek Security and Control									
a.	Linear Access Control (IEI)									
b.	Balance of product line									
65.	Nuvico <b>REJECT</b>									
a.	Camera products									
b.	Balance of product line									
66.	Open Eye Digital Video Solutions									
a.	Recorders									
b.	Camera products									
c.	Software									
d.	Balance of product line									

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		MSRP or Dealer Price	% off	Web Site Address	MSRP or Dealer Price	% off	Web Site Address	MSRP or Dealer Price	% off	Web Site Address
63.	Network Video Systems (N.V.T.)									
a.	Transmitter/receiver/transceiver products							<b>MSRP</b>	<b>32.5%</b>	<b>www.nvt.com</b>
b.	Balance of product line							<b>MSRP</b>	<b>32.5%</b>	
64.	Nortek Security and Control									
a.	Linear Access Control (IEI)							<b>MSRP</b>	<b>53.2%</b>	<b>www.nortek.com</b>
b.	Balance of product line							<b>MSRP</b>	<b>53.2%</b>	<b>www.nortek.com</b>
65.	Nuvico <b>REJECT</b>									
a.	Camera products									
b.	Balance of product line									
66.	Open Eye Digital Video Solutions									
a.	Recorders							<b>MSRP</b>	<b>48%</b>	<b>www.openeye.net</b>
b.	Camera products							<b>MSRP</b>	<b>48%</b>	<b>www.openeye.net</b>
c.	Software							<b>MSRP</b>	<b>48%</b>	<b>www.openeye.net</b>
d.	Balance of product line							<b>MSRP</b>	<b>48%</b>	<b>www.openeye.net</b>

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Item	Manufacturer	Solar Security Films, Inc.			Vision Database Systems		
		MSRP or Dealer Price	% off	Web Site Address	MSRP or Dealer Price	% off	Web Site Address
63.	Network Video Systems ( N.V.T.)						
a.	Transmitter/receiver/ transceiver products						
b.	Balance of product line						
64.	Nortek Security and Control						
a.	Linear Access Control (IEI)						
b.	Balance of product line						
65.	Nuvico <b>REJECT</b>						
a.	Camera products						
b.	Balance of product line						
66.	Open Eye Digital Video Solutions						
a.	Recorders						
b.	Camera products						
c.	Software						
d.	Balance of product line						

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Safety & Security Systems: Services, Parts, Consumables, & Window Film – Bid #16-0158

Opened May 19, 2016 at 2:00 p.m.

Item	Manufacturer	COMCO			Graybar			IRIS LTD, Inc.		
		MSRP or Dealer Price	% off	Web Site Address	MSRP or Dealer Price	% off	Web Site Address	MSRP or Dealer Price	% off	Web Site Address
67.	Optex									
a.	Photo beams and IR products									
b.	Balance of product line									
68.	Orion Images Corporation <b>REJECT</b>									
a.	All products									
69.	Orion Vision									
a.	Video displays				<b>MSRP</b>	<b>30%</b>	<b>www.orionvision.com</b>			
b.	Monitors				<b>MSRP</b>	<b>30%</b>	<b>www.orionvision.com</b>			
c.	Mounting Equipment				<b>MSRP</b>	<b>30%</b>	<b>www.orionvision.com</b>			
d.	Balance of product line				<b>MSRP</b>	<b>30%</b>	<b>www.orionvision.com</b>			
70.	OT Systems <b>REJECT</b>									
a.	All products									
71.	Panasonic									
a.	Camera products									
b.	DVR products									
c.	Housing and mounting products									
d.	Balance of product line									

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Safety & Security Systems: Services, Parts, Consumables, & Window Film – Bid #16-0158

Opened May 19, 2016 at 2:00 p.m.

Item	Manufacturer	Locher Environmental Technology, LLC			NBI Suncontrol			Silmar Electronics, Inc.		
		MSRP or Dealer Price	% off	Web Site Address	MSRP or Dealer Price	% off	Web Site Address	MSRP or Dealer Price	% off	Web Site Address
67.	Optex									
a.	Photo beams and IR products							<b>Dealer Price</b>	<b>15%</b>	<b>www.optexamerica.com</b>
b.	Balance of product line							<b>Dealer Price</b>	<b>15%</b>	<b>www.optexamerica.com</b>
68.	Orion Images Corporation <b>REJECT</b>									
a.	All products									
69.	Orion Vision									
a.	Video displays									
b.	Monitors									
c.	Mounting Equipment									
d.	Balance of product line									
70.	OT Systems <b>REJECT</b>									
a.	All products									
71.	Panasonic									
a.	Camera products							<b>MSRP</b>	<b>37%</b>	<b>www.panasonic.com</b>
b.	DVR products							<b>MSRP</b>	<b>37%</b>	<b>www.panasonic.com</b>
c.	Housing and mounting products							<b>MSRP</b>	<b>37%</b>	<b>www.panasonic.com</b>
d.	Balance of product line							<b>MSRP</b>	<b>37%</b>	<b>www.panasonic.com</b>

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Safety & Security Systems: Services, Parts, Consumables, & Window Film – Bid #16-0158

Opened May 19, 2016 at 2:00 p.m.

Item	Manufacturer	Solar Security Films, Inc.			Vision Database Systems		
		MSRP or Dealer Price	% off	Web Site Address	MSRP or Dealer Price	% off	Web Site Address
67.	Optex						
a.	Photo beams and IR products						
b.	Balance of product line						
68.	Orion Images Corporation <b>REJECT</b>						
a.	All products						
69.	Orion Vision						
a.	Video displays						
b.	Monitors						
c.	Mounting Equipment						
d.	Balance of product line						
70.	OT Systems <b>REJECT</b>						
a.	All products						
71.	Panasonic						
a.	Camera products						
b.	DVR products						
c.	Housing and mounting products						
d.	Balance of product line						

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Safety & Security Systems: Services, Parts, Consumables, & Window Film – Bid #16-0158

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Item	Manufacturer	COMCO			Graybar			IRIS LTD, Inc.		
		MSRP or Dealer Price	% off	Web Site Address	MSRP or Dealer Price	% off	Web Site Address	MSRP or Dealer Price	% off	Web Site Address
72.	Pelco									
a.	Camera products				MSRP	40%	www.pelco.com			
b.	DVR products				MSRP	40%	www.pelco.com			
c.	Housing and mounting products				MSRP	40%	www.pelco.com			
d.	Monitor products				MSRP	40%	www.pelco.com			
e.	Balance of product line				MSRP	40%	www.pelco.com			
73.	Protech Technologies Inc. (Perimeter Intrusion Detection Systems) <b>REJECT</b>									
a.	Outside Motion Detectors									
b.	Balance of product line									
74.	Quest									
a.	All products									
75.	RCI									
a.	All products									

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Safety & Security Systems: Services, Parts, Consumables, & Window Film – Bid #16-0158

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Item	Manufacturer	Locher Environmental Technology, LLC			NBI Suncontrol			Silmar Electronics, Inc.		
		MSRP or Dealer Price	% off	Web Site Address	MSRP or Dealer Price	% off	Web Site Address	MSRP or Dealer Price	% off	Web Site Address
72.	Pelco									
a.	Camera products							<b>MSRP</b>	<b>43%</b>	<b>www.pelco.com</b>
b.	DVR products							<b>MSRP</b>	<b>43%</b>	<b>www.pelco.com</b>
c.	Housing and mounting products							<b>MSRP</b>	<b>43%</b>	<b>www.pelco.com</b>
d.	Monitor products							<b>MSRP</b>	<b>43%</b>	<b>www.pelco.com</b>
e.	Balance of product line							<b>MSRP</b>	<b>43%</b>	<b>www.pelco.com</b>
73.	Protech Technologies Inc. (Perimeter Intrusion Detection Systems) <b>REJECT</b>									
a.	Outside Motion Detectors									
b.	Balance of product line									
74.	Quest									
a.	All products							<b>MSRP</b>	<b>43%</b>	<b>www.questtechnologyintl.com</b>
75.	RCI									
a.	All products							<b>MSRP</b>	<b>53%</b>	<b>www.rutherfordcontrols.com</b>

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Safety & Security Systems: Services, Parts, Consumables, & Window Film – Bid #16-0158

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Item	Manufacturer	Solar Security Films, Inc.			Vision Database Systems		
		MSRP or Dealer Price	% off	Web Site Address	MSRP or Dealer Price	% off	Web Site Address
72.	Pelco						
a.	Camera products						
b.	DVR products						
c.	Housing and mounting products						
d.	Monitor products						
e.	Balance of product line						
73.	Protech Technologies Inc. (Perimeter Intrusion Detection Systems) <b>REJECT</b>						
a.	Outside Motion Detectors						
b.	Balance of product line						
74.	Quest						
a.	All products						
75.	RCI						
a.	All products						

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Safety & Security Systems: Services, Parts, Consumables, & Window Film – Bid #16-0158

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Item	Manufacturer	COMCO			Graybar			IRIS LTD, Inc.		
		MSRP or Dealer Price	% off	Web Site Address	MSRP or Dealer Price	% off	Web Site Address	MSRP or Dealer Price	% off	Web Site Address
76.	RGB Spectrum <b>REJECT</b>									
a.	Recording and streaming equipment									
b.	DVI matrix switching equipment									
c.	Video scan converters									
d.	Cables/accessories									
77.	Rath Emergency Communications <b>REJECT</b>									
a.	All products									
b.	Balance of product line									
78.	Rokonet/RISCO Group <b>REJECT</b>									
a.	All products									
79.	S2 <b>REJECT</b>									
a.	All products									
80.	Safety Technology International, Inc. (STI)									
a.	All products									

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Safety & Security Systems: Services, Parts, Consumables, & Window Film – Bid #16-0158

Opened May 19, 2016 at 2:00 p.m.

Item	Manufacturer	Locher Environmental Technology, LLC			NBI Suncontrol			Silmar Electronics, Inc.		
		MSRP or Dealer Price	% off	Web Site Address	MSRP or Dealer Price	% off	Web Site Address	MSRP or Dealer Price	% off	Web Site Address
76.	RGB Spectrum <b>REJECT</b>									
a.	Recording and streaming equipment									
b.	DVI matrix switching equipment									
c.	Video scan converters									
d.	Cables/accessories									
77.	Rath Emergency Communications <b>REJECT</b>									
a.	All products									
b.	Balance of product line									
78.	Rokonet/RISCO Group <b>REJECT</b>									
a.	All products									no dealer msrp list
79.	S2 <b>REJECT</b>									
a.	All products									
80.	Safety Technology International, Inc. (STI)									
a.	All products							<b>MSRP</b>	<b>51%</b>	<b>www.sti-usa.com</b>

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Safety & Security Systems: Services, Parts, Consumables, & Window Film – Bid #16-0158

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Item	Manufacturer	Solar Security Films, Inc.			Vision Database Systems		
		MSRP or Dealer Price	% off	Web Site Address	MSRP or Dealer Price	% off	Web Site Address
76.	RGB Spectrum <b>REJECT</b>						
a.	Recording and streaming equipment						
b.	DVI matrix switching equipment						
c.	Video scan converters						
d.	Cables/accessories						
77.	Rath Emergency Communications <b>REJECT</b>						
a.	All products						
b.	Balance of product line						
78.	Rokonet/RISCO Group <b>REJECT</b>						
a.	All products						
79.	S2 <b>REJECT</b>						
a.	All products						
80.	Safety Technology International, Inc. (STI)						
a.	All products						

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Safety & Security Systems: Services, Parts, Consumables, & Window Film – Bid #16-0158

Opened May 19, 2016 at 2:00 p.m.

Item	Manufacturer	COMCO			Graybar			IRIS LTD, Inc.		
		MSRP or Dealer Price	% off	Web Site Address	MSRP or Dealer Price	% off	Web Site Address	MSRP or Dealer Price	% off	Web Site Address
81.	Samsung Techwin						Hanwha			
a.	Monitor products									
b.	Camera products									
c.	DVR products									
d.	Balance of product line									
82.	Schlage <b>REJECT</b>									
a.	All products									
83.	Seco-Larm									
a.	All products				MSRP	21%	www.seco-larm.com			
84.	Securitron									
a.	All products				<b>MSRP</b>	<b>54%</b>	<b>www.securitron.com</b>			
85.	Silent Knight									
a.	Fire alarm products									
b.	Digital receiver products									
c.	Telephone entry system products									
d.	Balance of product line									

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Safety & Security Systems: Services, Parts, Consumables, & Window Film – Bid #16-0158

Opened May 19, 2016 at 2:00 p.m.

Item	Manufacturer	Locher Environmental Technology, LLC			NBI Suncontrol			Silmar Electronics, Inc.		
		MSRP or Dealer Price	% off	Web Site Address	MSRP or Dealer Price	% off	Web Site Address	MSRP or Dealer Price	% off	Web Site Address
81.	Samsung Techwin									
a.	Monitor products							<b>MSRP</b>	<b>52.3%</b>	<b>www.hanwhatechwin.com</b>
b.	Camera products							<b>MSRP</b>	<b>52.3%</b>	<b>www.hanwhatechwin.com</b>
c.	DVR products							<b>MSRP</b>	<b>52.3%</b>	<b>www.hanwhatechwin.com</b>
d.	Balance of product line							<b>MSRP</b>	<b>52.3%</b>	<b>www.hanwhatechwin.com</b>
82.	Schlage <b>REJECT</b>									
a.	All products									
83.	Seco-Larm									
a.	All products							<b>Dealer Price</b>	<b>27%</b>	<b>www.seco-larm.com</b>
84.	Securitron									
a.	All products							MSRP	50%	www.securitron.com
85.	Silent Knight									
a.	Fire alarm products							<b>MSRP</b>	<b>47.8%</b>	<b>www.silentknight.com</b>
b.	Digital receiver products							<b>MSRP</b>	<b>47.8%</b>	<b>www.silentknight.com</b>
c.	Telephone entry system products							<b>MSRP</b>	<b>47.8%</b>	<b>www.silentknight.com</b>
d.	Balance of product line							<b>MSRP</b>	<b>47.8%</b>	<b>www.silentknight.com</b>

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Safety & Security Systems: Services, Parts, Consumables, & Window Film – Bid #16-0158

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Item	Manufacturer	Solar Security Films, Inc.			Vision Database Systems		
		MSRP or Dealer Price	% off	Web Site Address	MSRP or Dealer Price	% off	Web Site Address
81.	Samsung Techwin						
a.	Monitor products						
b.	Camera products						
c.	DVR products						
d.	Balance of product line						
82.	Schlage <b>REJECT</b>						
a.	All products						
83.	Seco-Larm						
a.	All products						
84.	Securitron						
a.	All products						
85.	Silent Knight						
a.	Fire alarm products						
b.	Digital receiver products						
c.	Telephone entry system products						
d.	Balance of product line						

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

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		MSRP or Dealer Price	% off	Web Site Address	MSRP or Dealer Price	% off	Web Site Address	MSRP or Dealer Price	% off	Web Site Address
86.	Sony <b>REJECT</b>									
a.	Camera products									
b.	Monitor products									
c.	Balance of product line									
87.	Talk-A-Phone, Co.									
a.	All products				MSRP	34%	www.talkaphone.com			
88.	Tamron <b>REJECT</b>									
a.	Security cameras									
b.	Balance of product line									
89.	Tatung									
a.	Plasma monitor products									
b.	LCD monitor products									
c.	Balance of product line									

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		MSRP or Dealer Price	% off	Web Site Address	MSRP or Dealer Price	% off	Web Site Address	MSRP or Dealer Price	% off	Web Site Address
86.	Sony <b>REJECT</b>									
a.	Camera products									
b.	Monitor products									
c.	Balance of product line									
87.	Talk-A-Phone, Co.									
a.	All products							<b>MSRP</b>	<b>35.8%</b>	<b>www.talkaphone.com</b>
88.	Tamron <b>REJECT</b>									
a.	Security cameras									
b.	Balance of product line									
89.	Tatung									
a.	Plasma monitor products							<b>MSRP</b>	<b>22%</b>	<b>www.tatung.com</b>
b.	LCD monitor products							<b>MSRP</b>	<b>22%</b>	<b>www.tatung.com</b>
c.	Balance of product line							<b>MSRP</b>	<b>22%</b>	<b>www.tatung.com</b>

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

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Item	Manufacturer	Solar Security Films, Inc.			Vision Database Systems		
		MSRP or Dealer Price	% off	Web Site Address	MSRP or Dealer Price	% off	Web Site Address
86.	Sony <b>REJECT</b>						
a.	Camera products						
b.	Monitor products						
c.	Balance of product line						
87.	Talk-A-Phone, Co.						
a.	All products						
88.	Tamron <b>REJECT</b>						
a.	Security cameras						
b.	Balance of product line						
89.	Tatung						
a.	Plasma monitor products						
b.	LCD monitor products						
c.	Balance of product line						

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

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Item	Manufacturer	COMCO			Graybar			IRIS LTD, Inc.		
		MSRP or Dealer Price	% off	Web Site Address	MSRP or Dealer Price	% off	Web Site Address	MSRP or Dealer Price	% off	Web Site Address
90.	Tripp Lite <b>REJECT</b>									
a.	UPS systems									
b.	Surge suppressors									
c.	Power strips									
d.	KVMs									
e.	Racks									
f.	Replacement batteries									
g.	Balance of product line									
91.	Veracity									
a.	All products				MSRP	18%	www.veracitysi.com			
92.	Videolarm									
a.	Camera products									
b.	Housing and mounting products									
c.	Balance of product line									

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

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Item	Manufacturer	Locher Environmental Technology, LLC			NBI Suncontrol			Silmar Electronics, Inc.		
		MSRP or Dealer Price	% off	Web Site Address	MSRP or Dealer Price	% off	Web Site Address	MSRP or Dealer Price	% off	Web Site Address
90.	Tripp Lite <b>REJECT</b>									
a.	UPS systems									
b.	Surge suppressors									
c.	Power strips									
d.	KVMs									
e.	Racks									
f.	Replacement batteries									
g.	Balance of product line									
91.	Veracity									
a.	All products							<b>MSRP</b>	<b>24%</b>	<b>www.veracityglobal.com</b>
92.	Videolarm									
a.	Camera products							<b>MSRP</b>	<b>43%</b>	<b>www.moog.com*</b>
b.	Housing and mounting products							<b>MSRP</b>	<b>43%</b>	<b>www.moog.com</b>
c.	Balance of product line							<b>MSRP</b>	<b>43%</b>	<b>www.moog.com</b>

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Item	Manufacturer	Solar Security Films, Inc.			Vision Database Systems		
		MSRP or Dealer Price	% off	Web Site Address	MSRP or Dealer Price	% off	Web Site Address
90.	Tripp Lite <b>REJECT</b>						
a.	UPS systems						
b.	Surge suppressors						
c.	Power strips						
d.	KVMs						
e.	Racks						
f.	Replacement batteries						
g.	Balance of product line						
91.	Veracity						
a.	All products						
92.	Videolarm						
a.	Camera products						
b.	Housing and mounting products						
c.	Balance of product line						

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

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Item	Manufacturer	COMCO			Graybar			IRIS LTD, Inc.		
		MSRP or Dealer Price	% off	Web Site Address	MSRP or Dealer Price	% off	Web Site Address	MSRP or Dealer Price	% off	Web Site Address
93.	Vigitron									
a.	All products									
94.	Viking <b>REJECT</b>									
a.	All products									
95.	Vision Database Systems									
a.	ID badge/tracking software									
b.	Handheld tracking system									
c.	Balance of product line - related equipment and software									
96.	Vivotek									
a.	All products				MSRP	37%	www.vivotek.com			
97.	VMP									
a.	Monitor products									
b.	Housing and mounting products									
c.	Balance of product line									

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		MSRP or Dealer Price	% off	Web Site Address	MSRP or Dealer Price	% off	Web Site Address	MSRP or Dealer Price	% off	Web Site Address
93.	Vigitron									
a.	All products							<b>MSRP</b>	<b>42%</b>	<b>www.vigitron.com</b>
94.	Viking <b>REJECT</b>									
a.	All products									
95.	Vision Database Systems									
a.	ID badge/tracking software									
b.	Handheld tracking system									
c.	Balance of product line - related equipment and software									
96.	Vivotek									
a.	All products							<b>MSRP</b>	<b>42.5%</b>	<b>www.vivotek.com</b>
97.	VMP									
a.	Monitor products							<b>MSRP</b>	<b>58.5%</b>	<b>www.videomount.com</b>
b.	Housing and mounting products							<b>MSRP</b>	<b>58.5%</b>	<b>www.videomount.com</b>
c.	Balance of product line							<b>MSRP</b>	<b>58.5%</b>	<b>www.videomount.com</b>

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		MSRP or Dealer Price	% off	Web Site Address	MSRP or Dealer Price	% off	Web Site Address
93.	Vigitron						
a.	All products						
94.	Viking <b>REJECT</b>						
a.	All products						
95.	Vision Database Systems						
a.	ID badge/tracking software				<b>MSRP</b>	<b>15%</b>	
b.	Handheld tracking system				<b>MSRP</b>	<b>15%</b>	
c.	Balance of product line - related equipment and software				<b>MSRP</b>	<b>15%</b>	
96.	Vivotek						
a.	All products						
97.	VMP						
a.	Monitor products						
b.	Housing and mounting products						
c.	Balance of product line						

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Safety & Security Systems: Services, Parts, Consumables, & Window Film – Bid #16-0158

Opened May 19, 2016 at 2:00 p.m.

CONSUMABLE PRODUCTS		COMCO		Graybar		IRIS LTD, Inc.	
98.	ID badge strap clips - 2 3/4" clips, clear plastic. Please provide a sample of each product bid.	Quantity	Unit (each) Price	Quantity	Unit (each) Price	Quantity	Unit (each) Price
a.		1 - 100		1 - 100		1 - 100	\$0.20
b.		101 - 250		101 - 250		101 - 250	\$0.17
c.		251 - 500		251 - 500		251 - 500	\$0.12
d.		501 - 750		501 - 750		501 - 750	\$0.10
e.		751 - 1,000		751 - 1,000		751 - 1,000	\$0.095
f.		1,001 - 2,500		1,001 - 2,500		1,001 - 2,500	\$0.09
g.		2,501 - 5,000		2,501 - 5,000		2,501 - 5,000	\$0.085
h.		5,001 - 7,500		5,001 - 7,500		5,001 - 7,500	\$0.08
i.		7,501 - 10,000		7,501 - 10,000		7,501 - 10,000	\$0.075
j.		10,001 +		10,001 +		10,001 +	\$0.07
99.	Retractable Fellowes (Item #FEL52054) horizontal ID badge belt clips - (4 1/2" H x 1 3/10" W x 3/10" D) clips, black plastic or approved alternate. If bidding alternate, please provide detailed specifications and sample.	Quantity	Unit (each) Price	Quantity	Unit (each) Price	Quantity	Unit (each) Price
	Alternate horizontal ID badge belt clip Please provide a sample of the alternate product.	Brand and Item #:		Brand and Item #:		IRIS - #EBB-Black	
a.		1 - 100		1 - 100		1 - 100	\$0.66
b.		101 - 250		101 - 250		101 - 250	\$0.63
c.		251 - 500		251 - 500		251 - 500	\$0.60
d.		501 - 750		501 - 750		501 - 750	\$0.57
e.		751 - 1,000		751 - 1,000		751 - 1,000	\$0.54
f.		1,001 - 2,500		1,001 - 2,500		1,001 - 2,500	\$0.51
g.		2,501 - 5,000		2,501 - 5,000		2,501 - 5,000	\$0.48
h.		5,001 - 7,500		5,001 - 7,500		5,001 - 7,500	\$0.45
i.		7,501 - 10,000		7,501 - 10,000		7,501 - 10,000	\$0.42
j.		10,001 +		10,001 +		10,001 +	\$0.39

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Safety & Security Systems: Services, Parts, Consumables, & Window Film – Bid #16-0158

Opened May 19, 2016 at 2:00 p.m.

CONSUMABLE PRODUCTS		Locher Environmental Technology, LLC		NBI Suncontrol		Silmar Electronics, Inc.	
98.	ID badge strap clips - 2 3/4" clips, clear plastic. Please provide a sample of each product bid.	Quantity	Unit (each) Price	Quantity	Unit (each) Price	Quantity	Unit (each) Price
a.		1 - 100		1 - 100		1 - 100	
b.		101 - 250		101 - 250		101 - 250	
c.		251 - 500		251 - 500		251 - 500	
d.		501 - 750		501 - 750		501 - 750	
e.		751 - 1,000		751 - 1,000		751 - 1,000	
f.		1,001 - 2,500		1,001 - 2,500		1,001 - 2,500	
g.		2,501 - 5,000		2,501 - 5,000		2,501 - 5,000	
h.		5,001 - 7,500		5,001 - 7,500		5,001 - 7,500	
i.		7,501 - 10,000		7,501 - 10,000		7,501 - 10,000	
j.		10,001 +		10,001 +		10,001 +	
99.	Retractable Fellowes (Item #FEL52054) horizontal ID badge belt clips - (4 1/2" H x 1 3/10" W x 3/10" D) clips, black plastic or approved alternate. If bidding alternate, please provide detailed specifications and sample.	Quantity	Unit (each) Price	Quantity	Unit (each) Price	Quantity	Unit (each) Price
	Alternate horizontal ID badge belt clip Please provide a sample of the alternate product.	Brand and Item #:		Brand and Item #:		Brand and Item #:	
a.		1 - 100		1 - 100		1 - 100	
b.		101 - 250		101 - 250		101 - 250	
c.		251 - 500		251 - 500		251 - 500	
d.		501 - 750		501 - 750		501 - 750	
e.		751 - 1,000		751 - 1,000		751 - 1,000	
f.		1,001 - 2,500		1,001 - 2,500		1,001 - 2,500	
g.		2,501 - 5,000		2,501 - 5,000		2,501 - 5,000	
h.		5,001 - 7,500		5,001 - 7,500		5,001 - 7,500	
i.		7,501 - 10,000		7,501 - 10,000		7,501 - 10,000	
j.		10,001 +		10,001 +		10,001 +	

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Safety & Security Systems: Services, Parts, Consumables, & Window Film – Bid #16-0158

Opened May 19, 2016 at 2:00 p.m.

CONSUMABLE PRODUCTS		Solar Security Films, Inc.		Vision Database Systems	
98.	ID badge strap clips - 2 3/4" clips, clear plastic. Please provide a sample of each product bid.	Quantity	Unit (each) Price	Quantity	Unit (each) Price
a.		1 - 100		1 - 100	\$0.20
b.		101 - 250		101 - 250	\$0.19
c.		251 - 500		251 - 500	\$0.18
d.		501 - 750		501 - 750	\$0.18
e.		751 - 1,000		751 - 1,000	\$0.17
f.		1,001 - 2,500		1,001 - 2,500	\$0.17
g.		2,501 - 5,000		2,501 - 5,000	\$0.16
h.		5,001 - 7,500		5,001 - 7,500	\$0.16
i.		7,501 - 10,000		7,501 - 10,000	\$0.15
j.		10,001 +		10,001 +	\$0.15
99.	Retractable Fellowes (Item #FEL52054) horizontal ID badge belt clips - (4 1/2" H x 1 3/10" W x 3/10" D) clips, black plastic or approved alternate. If bidding alternate, please provide detailed specifications and sample.	Quantity	Unit (each) Price	Quantity	Unit (each) Price
	Alternate horizontal ID badge belt clip Please provide a sample of the alternate product.	Brand and Item #:		Jam Plastics PN#504-T1 - Premium Vinyl Horizontal Clip-on Badge Holder: 3 5/8" x 2 3/8"	
a.		1 - 100		1 - 100	\$0.45
b.		101 - 250		101 - 250	\$0.44
c.		251 - 500		251 - 500	\$0.43
d.		501 - 750		501 - 750	\$0.42
e.		751 - 1,000		751 - 1,000	\$0.41
f.		1,001 - 2,500		1,001 - 2,500	\$0.40
g.		2,501 - 5,000		2,501 - 5,000	\$0.39
h.		5,001 - 7,500		5,001 - 7,500	\$0.38
i.		7,501 - 10,000		7,501 - 10,000	\$0.37
j.		10,001 +		10,001 +	\$0.36

The bidder proposes and agrees to provide all labor, materials, supervision, equipment, tools, travel, and fuel, etc., to perform the service required in accordance with the bid documents for the following prices:		<b>COMCO</b>		<b>Graybar</b>		IRIS LTD, Inc.	
DESCRIPTION		HOURLY RATE		HOURLY RATE		HOURLY RATE	
SERVICE/CHARGES (include travel time & consumable supplies in hourly rate)		<b>Standard (Monday through Friday from 7:00 am. to 5:00 pm)</b>	<b>Non-standard Monday- Friday prior to 7:00am. and after 5:00pm, Saturday/Sunday</b>	Standard (Monday through Friday from 7:00 am. to 5:00 pm)	Non-standard Monday- Friday prior to 7:00am. and after 5:00pm, Saturday/Sunday	Standard (Monday through Friday from 7:00 am. to 5:00 pm)	Non-standard Monday- Friday prior to 7:00am. and after 5:00pm, Saturday/Sunday
SECURITY CAMERA SYSTEMS							
100.	New installation of security camera systems and miscellaneous low voltage systems	<b>\$34.50</b>	<b>\$52.00</b>				
101.	Repair of security camera systems and miscellaneous low voltage systems	<b>\$34.50</b>	<b>\$52.00</b>				

The bidder proposes and agrees to provide all labor, materials, supervision, equipment, tools, travel, and fuel, etc., to perform the service required in accordance with the bid documents for the following prices:		<b>Locher Environmental Technology, LLC</b>		<b>NBI Suncontrol</b>		<b>Silmar Electronics, Inc.</b>	
<b>DESCRIPTION</b>		<b>HOURLY RATE</b>		<b>HOURLY RATE</b>		<b>HOURLY RATE</b>	
<b>SERVICE/CHARGES</b> (include travel time & consumable supplies in hourly rate)		<b>Standard (Monday through Friday from 7:00 am. to 5:00 pm)</b>	<b>Non-standard Monday- Friday prior to 7:00am. and after 5:00pm, Saturday/Sunday</b>	Standard (Monday through Friday from 7:00 am. to 5:00 pm)	Non-standard Monday- Friday prior to 7:00am. and after 5:00pm, Saturday/Sunday	Standard (Monday through Friday from 7:00 am. to 5:00 pm)	Non-standard Monday- Friday prior to 7:00am. and after 5:00pm, Saturday/Sunday
<b>SECURITY CAMERA SYSTEMS</b>		<b>Awarded for installation of Campbell Scientific Items Only</b>					
100.	New installation of security camera systems and miscellaneous low voltage systems	<b>\$130.00</b>	<b>\$200.00</b>				
101.	Repair of security camera systems and miscellaneous low voltage systems	<b>\$130.00</b>	<b>\$200.00</b>				

The bidder proposes and agrees to provide all labor, materials, supervision, equipment, tools, travel, and fuel, etc., to perform the service required in accordance with the bid documents for the following prices:		Solar Security Films, Inc.		Vision Database Systems	
DESCRIPTION		HOURLY RATE		HOURLY RATE	
SERVICE/CHARGES (include travel time & consumable supplies in hourly rate)		Standard (Monday through Friday from 7:00 am. to 5:00 pm)	Non-standard Monday-Friday prior to 7:00am. and after 5:00pm, Saturday/Sunday	Standard (Monday through Friday from 7:00 am. to 5:00 pm)	Non-standard Monday- Friday prior to 7:00am. and after 5:00pm, Saturday/Sunday
SECURITY CAMERA SYSTEMS					
100.	New installation of security camera systems and miscellaneous low voltage systems				
101.	Repair of security camera systems and miscellaneous low voltage systems				

The bidder proposes and agrees to provide all labor, materials, supervision, equipment, tools, travel, and fuel, etc., to perform the service required in accordance with the bid documents for the following prices:		<b>COMCO</b>		<b>Graybar</b>		IRIS LTD, Inc.	
DESCRIPTION		HOURLY RATE		HOURLY RATE		HOURLY RATE	
SECURITY ALARM SYSTEMS							
102.	New installation of security alarm systems and access control systems requiring an Electrical Contractor - Class EF and/or EG license by the State of Florida per specifications						
103.	Repair of security alarm systems and access control systems requiring an Electrical Contractor - Class EF and/or EG license by the State of Florida per specifications						

The bidder proposes and agrees to provide all labor, materials, supervision, equipment, tools, travel, and fuel, etc., to perform the service required in accordance with the bid documents for the following prices:		<b>Locher Environmental Technology, LLC</b>		<b>NBI Suncontrol</b>		<b>Silmar Electronics, Inc.</b>	
DESCRIPTION		HOURLY RATE		HOURLY RATE		HOURLY RATE	
SECURITY ALARM SYSTEMS							
102.	New installation of security alarm systems and access control systems requiring an Electrical Contractor - Class EF and/or EG license by the State of Florida per specifications						
103.	Repair of security alarm systems and access control systems requiring an Electrical Contractor - Class EF and/or EG license by the State of Florida per specifications						

The bidder proposes and agrees to provide all labor, materials, supervision, equipment, tools, travel, and fuel, etc., to perform the service required in accordance with the bid documents for the following prices:		Solar Security Films, Inc.		Vision Database Systems	
DESCRIPTION		HOURLY RATE		HOURLY RATE	
SECURITY ALARM SYSTEMS					
102.	New installation of security alarm systems and access control systems requiring an Electrical Contractor - Class EF and/or EG license by the State of Florida per specifications				
103.	Repair of security alarm systems and access control systems requiring an Electrical Contractor - Class EF and/or EG license by the State of Florida per specifications				

The bidder proposes and agrees to provide all labor, materials, supervision, equipment, tools, travel, and fuel, etc., to perform the service required in accordance with the bid documents for the following prices:		COMCO	Graybar	IRIS LTD, Inc.
DESCRIPTION		HOURLY RATE		HOURLY RATE
SECURITY WINDOW FILM - 3M™ Ultra S600 safety and security window film, 6 ml. minimum multi-ply and 3M™ adhesive products (cost to include film, adhesive, materials, travel, fuel, consumable supplies, and installation per square foot). NO SUBSTITUTES				
104.	3M™ - Ultra S600 Safety & Security window film and 3M™ Impact Protection Application per manufacturer's specifications.			
105.	3M™ - Ultra S600 Safety & Security window film and 3M™ Impact Protection Profile per manufacturer's specifications.			

The bidder proposes and agrees to provide all labor, materials, supervision, equipment, tools, travel, and fuel, etc., to perform the service required in accordance with the bid documents for the following prices:		<b>Locher Environmental Technology, LLC</b>	<b>NBI Suncontrol</b>	<b>Silmar Electronics, Inc.</b>
DESCRIPTION		HOURLY RATE	HOURLY RATE	HOURLY RATE
SECURITY WINDOW FILM - 3M™ Ultra S600 safety and security window film, 6 ml. minimum multi-ply and 3M™ adhesive products (cost to include film, adhesive, materials, travel, fuel, consumable supplies, and installation per square foot). NO SUBSTITUTES				
104.	3M™ - Ultra S600 Safety & Security window film and 3M™ Impact Protection Application per manufacturer's specifications.		<b>\$6.95</b>	
105.	3M™ - Ultra S600 Safety & Security window film and 3M™ Impact Protection Profile per manufacturer's specifications.		<b>\$10.95</b>	

The bidder proposes and agrees to provide all labor, materials, supervision, equipment, tools, travel, and fuel, etc., to perform the service required in accordance with the bid documents for the following prices:		Solar Security Films, Inc.	<b>Vision Database Systems</b>
DESCRIPTION		HOURLY RATE	HOURLY RATE
SECURITY WINDOW FILM - 3M™ Ultra S600 safety and security window film, 6 ml. minimum multi-ply and 3M™ adhesive products (cost to include film, adhesive, materials, travel, fuel, consumable supplies, and installation per square foot). NO SUBSTITUTES			
104.	3M™ - Ultra S600 Safety & Security window film and 3M™ Impact Protection Application per manufacturer's specifications.	\$8.55	
105.	3M™ - Ultra S600 Safety & Security window film and 3M™ Impact Protection Profile per manufacturer's specifications.	\$11.75	

<p>The bidder proposes and agrees to provide all labor, materials, supervision, equipment, tools, travel, and fuel, etc., to perform the service required in accordance with the bid documents for the following prices:</p>	<p><b>COMCO</b></p>	<p><b>Graybar</b></p>	<p>IRIS LTD, Inc.</p>
<p>Definition: Incidental Parts - Component of a unit - These are parts required to complete a job that are not listed on pricing requested for MSRP or Dealer Price List on bid form for items 1-97. For service, items 1-97 will be provided by SBSC from awarded vendors. Maximum of 10% mark-up on incidental parts is allowed. Consumable Supplies – Sundry supplies used to complete job (tape, wire ties, nuts, bolts, etc.) No mark-up allowed - include in hourly rates.</p>			
<p><b>INCIDENTAL PARTS</b></p>	<p><b>% MARK-UP</b></p>	<p><b>% MARK-UP</b></p>	<p><b>% MARK-UP</b></p>
<p>106. Incidental parts to be billed at net cost. Include a percentage allowed for overhead and profit. <b>MAXIMUM 10%</b> No mark-up of sales tax is allowed. A copy of the itemized parts invoice from the supplier must be included with all billings to the SBSC for incidental parts.</p>	<p><b>10%</b></p>		
<p>For items #1-97, a current manufacturer's catalog with printed MSRP (Manufacturer's Suggested Retail Price), or a manufacturer's catalog with an attached price list with MSRP, or a Dealer Price List for every manufacturer bid, or a flash drive or CD with MSRP must be provided with bid submittal.</p>			

<p>The bidder proposes and agrees to provide all labor, materials, supervision, equipment, tools, travel, and fuel, etc., to perform the service required in accordance with the bid documents for the following prices:</p>	<p><b>Locher Environmental Technology, LLC</b></p>	<p><b>NBI Suncontrol</b></p>	<p><b>Silmar Electronics, Inc.</b></p>
<p>Definition: Incidental Parts - Component of a unit - These are parts required to complete a job that are not listed on pricing requested for MSRP or Dealer Price List on bid form for items 1-97. For service, items 1-97 will be provided by SBSC from awarded vendors. Maximum of 10% mark-up on incidental parts is allowed. Consumable Supplies – Sundry supplies used to complete job (tape, wire ties, nuts, bolts, etc.) No mark-up allowed - include in hourly rates.</p>			
<p><b>INCIDENTAL PARTS</b></p>	<p><b>% MARK-UP</b></p>	<p><b>% MARK-UP</b></p>	<p><b>% MARK-UP</b></p>
<p>106. Incidental parts to be billed at net cost. Include a percentage allowed for overhead and profit. MAXIMUM 10% No mark-up of sales tax is allowed. A copy of the itemized parts invoice from the supplier must be included with all billings to the SBSC for incidental parts.</p>	<p><b>10%</b> <b>Awarded for incidental parts in conjunction with the installation of Campbell Scientific products</b></p>	<p><b>5%</b></p>	
<p>For items #1-97, a current manufacturer's catalog with printed MSRP (Manufacturer's Suggested Retail Price), or a manufacturer's catalog with an attached price list with MSRP, or a Dealer Price List for every manufacturer bid, or a flash drive or CD with MSRP must be provided with bid submittal.</p>			

<p>The bidder proposes and agrees to provide all labor, materials, supervision, equipment, tools, travel, and fuel, etc., to perform the service required in accordance with the bid documents for the following prices:</p>	<p>Solar Security Films, Inc.</p>	<p><b>Vision Database Systems</b></p>
<p>Definition: Incidental Parts - Component of a unit - These are parts required to complete a job that are not listed on pricing requested for MSRP or Dealer Price List on bid form for items 1-97. For service, items 1-97 will be provided by SBSC from awarded vendors. Maximum of 10% mark-up on incidental parts is allowed. Consumable Supplies – Sundry supplies used to complete job (tape, wire ties, nuts, bolts, etc.) No mark-up allowed - include in hourly rates.</p>		
<p><b>INCIDENTAL PARTS</b></p>	<p><b>% MARK-UP</b></p>	<p><b>% MARK-UP</b></p>
<p>106. Incidental parts to be billed at net cost. Include a percentage allowed for overhead and profit. MAXIMUM 10% No mark-up of sales tax is allowed. A copy of the itemized parts invoice from the supplier must be included with all billings to the SBSC for incidental parts.</p>	<p>0%</p>	
<p>For items #1-97, a current manufacturer's catalog with printed MSRP (Manufacturer's Suggested Retail Price), or a manufacturer's catalog with an attached price list with MSRP, or a Dealer Price List for every manufacturer bid, or a flash drive or CD with MSRP must be provided with bid submittal.</p>		

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Safety & Security Systems: Services, Parts, Consumables, & Window Film – Bid #16-0158

Opened May 19, 2016 at 2:00 p.m.

<p>The bidder proposes and agrees to provide all labor, materials, supervision, equipment, tools, travel, and fuel, etc., to perform the service required in accordance with the bid documents for the following prices:</p>	<p><b>COMCO</b></p>	<p><b>Graybar</b></p>	<p>IRIS LTD, Inc.</p>
<p>Notes</p>			
<p>Contact Name</p>	<p><b>Michael C. Bugner</b></p>	<p><b>John Schuh</b></p>	<p>David Gehris</p>
<p>Address</p>	<p><b>4581 62nd Avenue North</b></p>	<p><b>2475 17th Street</b></p>	<p>901 Park Road</p>
	<p><b>Pinellas Park, FL 33781</b></p>	<p><b>Sarasota, FL 34234</b></p>	<p>Fleetwood, PA 19522</p>
<p>Phone</p>	<p><b>727-522-3477</b></p>	<p><b>941-343-5308</b></p>	<p>610-944-8588</p>
<p>Fax</p>	<p><b>727-522-3573</b></p>	<p><b>941-365-5047</b></p>	<p>610-944-5867</p>
<p>Federal ID #</p>	<p><b>59-3154487</b></p>	<p><b>13-0794380</b></p>	<p>23-2174489</p>
<p>E-Mail</p>	<p><b>mike@comcoinc.net</b></p>	<p><b>john.schuh@graybar.com</b></p>	<p>bids@irisltd.com</p>

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Safety & Security Systems: Services, Parts, Consumables, & Window Film – Bid #16-0158

Opened May 19, 2016 at 2:00 p.m.

The bidder proposes and agrees to provide all labor, materials, supervision, equipment, tools, travel, and fuel, etc., to perform the service required in accordance with the bid documents for the following prices:	<b>Locher Environmental Technology, LLC</b>	<b>NBI Suncontrol</b>	<b>Silmar Electronics, Inc.</b>
Notes		See attached sheet	<b>Item 60: See line 92 Item 92: See line 60</b>
Contact Name	<b>Kevin Locher</b>	<b>Sarah Lee</b>	<b>Kevin Gilbert</b>
Address	<b>752 Commerce Drive, Suite 3</b>	<b>2744 Stickney Point Road</b>	<b>6301 Tower Lane #3</b>
	<b>Venice, FL 34292</b>	<b>Sarasota, FL 34231</b>	<b>Sarasota, FL 34240</b>
Phone	<b>941-483-3000</b>	<b>941-360-8500</b>	<b>941-343-0413</b>
Fax	<b>443-347-0534</b>	<b>941-322-3207</b>	<b>941-379-3400</b>
Federal ID #	<b>59-3759481</b>	<b>27-0664182</b>	<b>59-1028324</b>
E-Mail	<b>kevin@locherenv.com</b>	<b>info@nbisuncontrol.com</b>	<b>kevin@silmar electronics.com</b>
Recorded: Diane Gentile			

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Safety & Security Systems: Services, Parts, Consumables, & Window Film – Bid #16-0158

Opened May 19, 2016 at 2:00 p.m.

<p>The bidder proposes and agrees to provide all labor, materials, supervision, equipment, tools, travel, and fuel, etc., to perform the service required in accordance with the bid documents for the following prices:</p>	<p>Solar Security Films, Inc.</p>	<p><b>Vision Database Systems</b></p>
<p>Notes</p>		<p><b>Item 99: Cost per horizontal badge holder</b></p>
<p>Contact Name</p>	<p>John J. Centeno</p>	<p><b>Bob Chilson</b></p>
<p>Address</p>	<p>1511 East Fowler Avenue, Suite N</p>	<p><b>1562 Park Lane South, #500</b></p>
	<p>Tampa, FL 33612</p>	<p><b>Jupiter, FL 33458</b></p>
<p>Phone</p>	<p>813-971-3636</p>	<p><b>561-748-0711</b></p>
<p>Fax</p>	<p>813-971-2134</p>	<p><b>561-748-0712</b></p>
<p>Federal ID #</p>	<p>59-3398689</p>	<p><b>46-0738397</b></p>
<p>E-Mail</p>	<p>solarsecurity@mindspring.com</p>	<p><b>orders@visiondatabase.com</b></p>
<p>Witnessed by: Joyce Haney</p>		

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA  
JUSTIFICATION FOR OTHER THAN APPARENT LOW BIDDER

Safety & Security Systems: Services, Parts, Consumables, & Window Film - Bid #16-0158

Opened May 19, 2016 at 2:00 p.m.

Item #	Vendor	Manufacturer	Justification
8		Avalan Wireless	Reject item. No bids were received.
10		Beldin	Reject item. No bids were received.
12		Cal Pipe	Reject item. No bids were received.
15		Christie Digital Systems USA, Inc.	Reject item. No bids were received.
16		Code Blue	Reject item. No bids were received.
17		CommScope	Reject item. No bids were received.
20		Crossmatch	Reject item. No bids were received.
22		Dedicated Micros	Reject item. No bids were received.
26		DotWorkz Systems	Reject item. No bids were received.
28		EMI	Reject item. No bids were received.
29		EarthCam, Inc.	Reject item. No bids were received.
32		ERICO International	Reject item. No bids were received.
33		Evac-Chair Stairway	Reject item. No bids were received.
34	IRIS LTD, Inc.	Fargo	IRIS LTD, Inc., was non-responsive to the requirement of submitting an attorney's signature on the Bidder's Preference form per bid specifications. Non-responsive to the requirement of submitting a MSRP list price per bid specifications.
36		Firetide	Reject item. No bids were received.
37		Fluke	Reject item. No bids were received.
40		Garmin	Reject item. No bids were received.
42		Geutebruck Security, Inc.	Reject item. No bids were received.
45	IRIS LTD, Inc.	HID	IRIS LTD, Inc., was non-responsive to the requirement of submitting an attorney's signature on the Bidder's Preference form per bid specifications. Non-responsive to the requirement of submitting a MSRP list price per bid specifications.
46		Honeywell Power Products	Reject item. No bids were received.
47		Hysecurity	Reject item. No bids were received.
51		Ingersoll-Rand	Reject item. No bids were received.

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA  
JUSTIFICATION FOR OTHER THAN APPARENT LOW BIDDER

Safety & Security Systems: Services, Parts, Consumables, & Window Film - Bid #16-0158

Opened May 19, 2016 at 2:00 p.m.

Item #	Vendor	Manufacturer	Justification
52		Jupiter Systems	Reject item. No bids were received.
53		JVC Professional	Reject item. No bids were received.
55		Lifeloc Technologies - (Breath Alcohol Testing Equipment)	Reject item. No bids were received.
56		Maxxess Systems, Inc.	Reject item. No bids were received.
57		Meridian Technologies	Reject item. No bids were received.
62		Net Source	Reject item. No bids were received.
65		Nuvico	Reject item. No bids were received.
68		Orion Images Corporation	Reject item. No bids were received.
70		OT Systems	Reject item. No bids were received.
73		Protech Technologies Inc., (Perimeter Intrusion Detection Systems)	Reject item. No bids were received.
76		RGB Spectrum	Reject item. No bids were received.
77		Rath Emergecy Communications	Reject item. No bids were received.
78		Rokonet/RISCO Group	Reject item. No bids were received.
79		S2	Reject item. No bids were received.
82		Schlage	Reject item. No bids were received.
86		Sony	Reject item. No bids were received.
88		Tamron	Reject item. No bids were received.
90		Tripp Lite	Reject item. No bids were received.
94		Viking	Reject item. No bids were received.
98	IRIS LTD, Inc.	ID Badge Strap Clip	IRIS LTD, Inc., was non-responsive to the requirement of submitting an attorney's signature on the Bidder's Preference form per bid specifications.

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA  
JUSTIFICATION FOR OTHER THAN APPARENT LOW BIDDER

Safety & Security Systems: Services, Parts, Consumables, & Window Film - Bid #16-0158

Opened May 19, 2016 at 2:00 p.m.

Item #	Vendor	Manufacturer	Justification
99	IRIS LTD, Inc.	Retractable ID Badge	IRIS LTD, Inc., was non-responsive to the requirement of submitting an attorney's signature on the Bidder's Preference form per bid specifications.
102		Service for Security Alarm Systems New Install - hourly rates, standard and non-standard hours	Reject item. No bids were received.
103		Service for Security Alarm Systems Repair of existing - hourly rates, standard and non-standard hours	Reject item. No bids were received.