



THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA
MATERIALS MANAGEMENT DEPARTMENT
101 OLD VENICE ROAD • OSPREY, FLORIDA 34229
TELEPHONE (941) 486-2183 • FAX (941) 486-2188

MEMORANDUM

TO: Members of the School Board
Lori White, Superintendent
Mitsi Corcoran, Chief Financial Officer

FROM: Pat Black, CPPB, Director of Materials Management

TITLE: APPROVAL TO AWARD BID #14-0294 FOR LOCK AND KEY PARTS AND ACCESSORIES

Bids to provide 'Lock and Key Parts and Accessories' were received from four vendors on May 15, 2014. The bid of Southern Lock and Supply was the best overall low bid meeting the advertised specifications. This bid is for a period of one year with the option to renew for two additional one-year periods. The funds for these purchases are contained in the transfer from capital budget allocated to the Facilities Services Department.

Requested by:
Jody Dumas

"Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes."

Posting Date: 05/27/2014

Fiscal Impact: Not to exceed
\$55,000.00

Recommended Motion: That the bid of Southern Lock and Supply, to provide 'Lock and Key Parts and Accessories' in an amount not to exceed \$55,000.00, be approved as presented.

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Tabulation for Lock and Key Parts and Accessories - Bid #14-0294

Opened May 15, 2014 at 2:00 p.m.

Indicate the price for the sample list of Schlage and Von Duprin products/parts (Items 1 - 17) for comparison purposes. Indicate the percentage discount off the current manufacturer's published list price for all Schlage and Von Duprin products/parts. A current manufacturer's list price or online pricer must be available upon request by the SBSC.		Accredited Lock Supply Company			Clark Security		
FILL IN EACH BLANK (EVEN IF IT IS WITH A ZERO OR N/A) A FIRM PERCENTAGE DISCOUNT OFF CURRENT MANUFACTURER'S PUBLISHED LIST PRICE FOR A PERIOD OF ONE YEAR MUST BE SUBMITTED.		List Price	Less Percentage	District Price	List Price	Less Percentage	District Price
1	Schlage/ND-10S RHO 626/Passage Set	\$334.00	- 66.2%	= \$112.89	\$334.00	-	= \$116.81
2	Schlage/ND-40S RHO 626/Privacy Lock	\$384.00	- 66.2%	= \$129.79	\$384.00	-	= \$134.30
3	Schlage/ND-80PD RHO 626/Lock Set	\$455.00	- 66.2%	= \$153.79	\$455.00	-	= \$159.13
4	Schlage/ND-70PD RHO 626/Lock Set	\$455.00	- 66.2%	= \$153.79	\$455.00	-	= \$159.13
5	Schlage/ND-73PD RHO 626/Lock Set	\$455.00	- 66.2%	= \$153.79	\$455.00	-	= \$159.13
6	Schlage/ND-75 RHO 626/Lock Set	\$541.00	- 66.2%	= \$182.86	\$541.00	-	= \$159.13
7	Schlage/40-100-626 6 Pin Cylinder	\$49.00	- 66.2%	= \$16.56	\$49.00	-	= \$22.05
8	Schlage/B-760P- 626-EP3/Dead Bolt	\$210.00	- 56.7%	= \$90.93	\$210.00	-	= \$94.50
9	Schlage/20-757 EP-3/Rim Cylinder	\$165.00	- 56.7%	= \$71.45	\$165.00	-	= \$74.26
10	Schlage/20-740 EP-3/1/C Core	\$117.00	- 56.7%	= \$50.66	\$117.00	-	= \$52.65
11	Schlage/20-765 Core	\$109.00	- 56.7%	= \$47.20	\$109.00	-	= \$49.06
12	Schlage Primus/"E" Key Way/Control Key	\$10.10	- 56%	= \$4.44	\$10.10	-	= \$4.87
13	Schlage Primus Keys	\$6.40	- 56%	= \$2.82	\$6.40 a pack*	-	= \$3.08
14	Von Duprin/#99 EO X 626/Exit Device	\$1,075.00	- 61.5%	= \$413.88	\$1,075.00	-	= \$428.83
15	Von Duprin/#99 NL X 626/Exit Device	\$1,285.00	- 61.5%	= \$494.73	\$1,285.00	-	= \$512.61
16	Von Duprin/#KR4954-8 #39 Finish/Steel Mullion	\$880.00	- 51%	= \$431.20	\$880.00	-	= \$432.79
17	Von Duprin/#XP98/99 626/Exit Device	\$1,197.00	- 61.5%	= \$460.85	\$1,197.00	-	= \$588.69

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FILL IN EACH BLANK (EVEN IF IT IS WITH A ZERO OR N/A) A FIRM PERCENTAGE DISCOUNT OFF CURRENT MANUFACTURER'S PUBLISHED LIST PRICE FOR A PERIOD OF ONE YEAR MUST BE SUBMITTED.		List Price	Less Percentage	=	District Price	List Price	Less Percentage	=	District Price
1	Schlage/ND-10S RHO 626/Passage Set	\$334.00	- 67%	=	\$110.22	\$334.00	- 66.69%	=	\$111.26
2	Schlage/ND-40S RHO 626/Privacy Lock	\$384.00	- 67%	=	\$126.72	\$384.00	- 66.69%	=	\$127.91
3	Schlage/ND-80PD RHO 626/Lock Set	\$455.00	- 67%	=	\$150.15	\$455.00	- 66.69%	=	\$151.56
4	Schlage/ND-70PD RHO 626/Lock Set	\$455.00	- 67%	=	\$150.15	\$455.00	- 66.69%	=	\$151.56
5	Schlage/ND-73PD RHO 626/Lock Set	\$455.00	- 67%	=	\$150.15	\$455.00	- 66.69%	=	\$151.56
6	Schlage/ND-75 RHO 626/Lock Set	\$541.00	- 67%	=	\$178.53	\$541.00	- 66.69%	=	\$180.21
7	Schlage/40-100-626 6 Pin Cylinder	\$49.00	- 67%	=	\$16.17	\$49.00 classic keyway	- 57.84%	=	\$20.66
8	Schlage/B-760P- 626-EP3/Dead Bolt	\$229.00	- 58%	=	\$96.18	\$210.00	- 57.84%	=	\$88.54
9	Schlage/20-757 EP-3/Rim Cylinder	\$165.00	- 58%	=	\$69.30	\$165.00	- 57.84%	=	\$69.56
10	Schlage/20-740 EP-3/1/C Core	\$117.00	- 58%	=	\$49.14	\$117.00	- 57.84%	=	\$49.33
11	Schlage/20-765 Core	\$109.00	- 58%	=	\$45.78	\$109.00	- 57.84%	=	\$45.95
12	Schlage Primus/"E" Key Way/Control Key	\$10.10	- 58%	=	\$4.24	\$10.10 key blank	- 57.84%	=	\$4.26
13	Schlage Primus Keys	\$6.40	- 58%	=	\$2.69	\$6.40	- 57.84%	=	\$2.70
14	Von Duprin/#99 EO X 626/Exit Device	\$1,075.00	- 62%	=	\$408.50	\$1,075.00	- 62.1%	=	\$407.43
15	Von Duprin/#99 NL X 626/Exit Device	\$1,285.00	- 62%	=	\$488.30	\$1,285.00	- 62.1%	=	\$487.02
16	Von Duprin/#KR4954-8 #39 Finish/Steel Mullion	\$880.00	- 52%	=	\$422.40	\$880.00	- 53.15%	=	\$412.28
17	Von Duprin/#XP98/99 626/Exit Device	\$1,197.00	- 62%	=	\$454.86	\$1,197.00	- 62.1%	=	\$453.66

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Indicate percentage discount off the current manufacturer's published list price:		Percentage Discount	Percentage Discount
18	Schlage Locks & Cylinders	55%	50.2%
19	Schlage Parts	53%	50.2%
Indicate percentage discount off the current manufacturer's published list price:		Percentage Discount	Percentage Discount
20	Schlage Primis	56.7%	50.2%
21	Schlage High Security	55%	50.2%
Schlage Products Not Otherwise Indicated			
22	Schlage (Please Indicate):		
	Schlage (Please Indicate):		
	Schlage (Please Indicate):		
	Schlage (Please Indicate):		
23	Von Duprin Exit Devices	48%	47.5%
24	Von Duprin Exit Devices - 55 Series	48%	47.5%
25	Von Duprin Electrical Products	48%	45%
26	Von Duprin Parts	48%	45%
Von Duprin Products Not Otherwise Indicated			
27	Von Duprin Other (Please Indicate):		
	Von Duprin Other (Please Indicate):		
	Von Duprin Other (Please Indicate):		
	Von Duprin Other (Please Indicate):		
Notes			*Item #13 - multiples of 50
Contact		Robin L. Cherkes	Liz Castillo
Address		1161 Paterson Plank Road Secaucus, NJ 07094	7550 Brokerage Drive Orlando, FL 32809
Phone		201-865-5015	407-852-7437
Fax		201-865-0030	407-240-1755
Federal ID#		222054109	362361285
Email		rcherkes@acclock.com	liz.castillo@anixter.com

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Indicate percentage discount off the current manufacturer's published list price:		Percentage Discount	Percentage Discount
18	Schlage Locks & Cylinders	67%	*66.69%
19	Schlage Parts	56%	*57.84%
Indicate percentage discount off the current manufacturer's published list price:		Percentage Discount	Percentage Discount
20	Schlage Primis	58%	57.84%
21	Schlage High Security	58%	57.84%
Schlage Products Not Otherwise Indicated			
22	Schlage (Please Indicate):		
	Schlage (Please Indicate):		
	Schlage (Please Indicate):		
	Schlage (Please Indicate):		
23	Von Duprin Exit Devices	62%	62.1%
24	Von Duprin Exit Devices - 55 Series	52%	53.15%
25	Von Duprin Electrical Products	52%	53.15%
26	Von Duprin Parts	52%	53.15%
Von Duprin Products Not Otherwise Indicated			
27	Von Duprin Other (Please Indicate):		
	Von Duprin Other (Please Indicate):		
	Von Duprin Other (Please Indicate):		
	Von Duprin Other (Please Indicate):		
Notes			*Item 18 - locks, Item 19 - parts & cylinders. Corrected extension errors.
Contact		Frank Stanco	Tim Twinam
Address		301 Clematis Street, Suite 3000 West Palm Beach, FL 33401	10910 Endeavour Way Largo, FL 33777
Phone		561-252-0260	800-282-2837
Fax		215-922-6552	727-546-7340
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Email		vze2rkxk@verizon.net	timtwinam@southernlock.com
		Recorded by: Nikki Brock	Witnessed by: Joyce E. Haney