



**THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA**

MATERIALS MANAGEMENT DEPARTMENT

101 OLD VENICE ROAD

OSPREY, FLORIDA 34229

TELEPHONE (941) 486-2183 • FAX (941) 486-2188

**MEMORANDUM**

**TO: Members of the School Board  
Dr. Gary Norris, Superintendent  
Mr. Scott Lempe, Associate Superintendent**

**FROM: Pat Black, CPPB, Director of Materials Management**

**TITLE: APPROVAL TO AWARD BID #7151 FOR CHARTER BUS SERVICE**

Bids to provide 'Charter Bus Service' were received from ten vendors on May 1, 2007. The bids of All Aboard Charters, All Around Charters, Cruise Connection, Escot Bus Lines, First Class Coach, dba Martz, First Priority, Inc., Florida Gulf Coast Tours, LLC, Luxury Limos By Lee, Inc., Sarasota Coach Lines, Inc., and Sarasota Sightseeing were the best low bids meeting the advertised specifications. This bid is effective July 1, 2007 through June 30, 2008, with the option to renew for two additional one-year periods. The funds for these purchases are contained in the individual cost center internal account and operating budgets.

**Requested by:**  
Pat Black  
for the Schools

"Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes."

Posting Date: 5-29-07

**Fiscal Impact:**

Not to exceed  
\$600,000.00

**Funding:**

Internal Accounts  
and Operating

**Recommended Motion:** That the bids of All Aboard Charters, All Around Charters, Cruise Connection, Escot Bus Lines, First Class Coach, dba Martz, First Priority, Inc., Florida Gulf Coast Tours, LLC, Luxury Limos By Lee, Inc., Sarasota Coach Lines, Inc., and Sarasota Sightseeing, to provide 'Charter Bus Service' in an amount not to exceed \$600,000.00, be approved for award and purchase.

(over)

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

CHARTER BUS SERVICE - BID #7151

Bid opened and recorded May 1, 2007 @ 3:00 PM

Description	All Aboard Charters		All Around Charters	Cruise Connection	Escot Bus Lines, Inc.	First Class Coach Co., Inc., dba Martz
	In County	Out County				
<b>5 HOUR MINIMUM TRIP-Flat Rate for first 5 hours minimum of bus service. (This rate is to include allowance for deadhead time.)</b>						
(A) 20-29 Passenger	\$375.00	\$425.00	No Bid		\$660.00	
(B) 30-47 Passenger	\$495.00	\$495.00	\$450.00		\$700.00	\$490.00
(C) 48-55 Passenger	\$550.00	\$550.00	\$525.00	\$400.00	\$800.00	\$490.00
(D) School Bus	*	*				
	\$350.00	\$400.00	No Bid		No Bid	
<b>TRIPS OVER 5 HOURS</b> - (Trips will be billed at either the cost per hour or the mileage rate. The greater amount will prevail.)						
Cost per hour -Hourly rate for trips over the 5 hour minimum rate (these hours are in addition to the 5 hour flat rate)						
20-29 Passenger	\$60.00				\$65.00	
30-47 Passenger	\$75.00		\$65.00		\$70.00	\$68.00
48-55 Passenger	\$75.00		\$75.00	\$80.00	\$80.00	\$68.00
School Bus	\$60.00				No Bid	
Mileage rate - (flat fee per mile) Mileage begins at pick-up location and ends at drop-off location.						
20-29 Passenger	\$2.95				\$3.30	
30-47 Passenger	\$3.25		\$2.65		\$3.60	\$2.75
48-55 Passenger	\$3.25		\$2.90	\$2.50	\$4.00	\$2.75
School Bus	\$2.75				No Bid	
<b>MULTIPLE DAYS OR OVERNIGHT STAY</b> - Daily rate for multiple days/overnight stays. School will pay for driver's hotel expense, and the driver will stay on same premises as students.						
20-29 Passenger	\$725.00				\$963.00	
30-47 Passenger	\$850.00		\$775.00		\$1,020.00	\$850.00
48-55 Passenger	\$900.00		\$880.00	\$880.00	\$1,155.00	\$850.00
School Bus	\$725.00				No Bid	
Mileage rate - (flat fee per mile) Mileage begins at pick-up location and ends at drop-off location.						
20-29 Passenger	\$2.95				\$3.30	
30-47 Passenger	\$3.25		\$2.65		\$3.60	\$2.75
48-55 Passenger	\$3.25		\$2.90	\$2.50	\$4.00	\$2.75
School Bus	\$2.75				No Bid	
<b>Premium rate per hour for Designated Days</b> - This rate may be charged for Grad Night (Disney World) and other events as recognized by the District School Board.						

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

CHARTER BUS SERVICE - BID #7151

Bid opened and recorded May 1, 2007 @ 3:00 PM

Description	All Aboard Charters	All Around Charters	Cruise Connection	Escot Bus Lines, Inc.	First Class Coach Co., Inc., dba Martz
20-29 Passenger	\$100.00			\$165.00	
30-47 Passenger	\$115.00	\$100.00		\$180.00	* \$1500.00
48-55 Passenger	\$125.00	\$110.00		\$200.00	* \$1500.00
School Bus	\$100.00			No Bid	
<b>Flat fee for cancellation</b> - This fee may be charged for cancellations made less than 7 days through the day prior to the event. (not to exceed \$100)					
20-29 Passenger	\$100.00			\$100.00	
30-47 Passenger	\$100.00	\$0.00		\$100.00	\$100.00
48-55 Passenger	\$100.00	\$0.00	\$100.00	\$100.00	\$100.00
School Bus	\$100.00			No Bid	
Number of buses available on a single day. (A/B/C/D)	2/4/2/2	0/8/7/0	8		varies
Passenger size:		47	56-57	25	
Passenger size:		55		47	47
Passenger size:				55	55
Contact person for scheduling	Ken	Judy Kastelic	Julie Miller/Barri Shongood	Pamela Scott	Crystal Hueston
Phone number for scheduling service	365-3676/ 961-5550	941-488-2521	379-7900/ 379-3787	727-545-2088	<a href="mailto:chueston@martzgroup.com">chueston@martzgroup.com</a> 800-282-8020/
Fax number for scheduling service	365-3676	941-484-3296	378-1122	727-536-7848	727-522-5548
	*53/78 passenger A/C, Activity Bus			*Maximum	* \$1500.00 per day/\$100 per hour

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

CHARTER BUS SERVICE - BID #7151

Bid opened and recorded May 1, 2007 @ 3:00 PM

Description	First Priority, Inc.	Florida Gulf Coast Tours, LLC	Luxury Limos by Lee, Inc.	Sarasota Coach Lines, Inc.	Sarasota Sightseeing, LLC
<b>5 HOUR MINIMUM TRIP-Flat Rate for first 5 hours minimum of bus service. (This rate is to include allowance for deadhead time.)</b>					
(A) 20-29 Passenger		\$400.00	\$400.00		\$375.00
(B) 30-47 Passenger	\$545.00	\$460.00	\$450.00		\$500.00
(C) 48-55 Passenger	\$640.00	\$535.00	\$475.00	\$525.00	\$525.00
(D) School Bus			\$300.00		
<b>TRIPS OVER 5 HOURS</b> - (Trips will be billed at either the cost per hour or the mileage rate. The greater amount will prevail.)					
Cost per hour -Hourly rate for trips over the 5 hour minimum rate (these hours are in addition to the 5 hour flat rate)					
20-29 Passenger		\$55.00	\$60.00		\$55.00
30-47 Passenger	\$109.00	\$65.00	\$70.00		\$75.00
48-55 Passenger	\$128.00	\$75.00	\$75.00	\$75.00	\$100.00
School Bus			\$50.00		
Mileage rate - (flat fee per mile) Mileage begins at pick-up location and ends at drop-off location.					
20-29 Passenger		\$3.00	\$2.25		\$2.75
30-47 Passenger	\$3.20	\$3.50	\$2.50		\$3.00
48-55 Passenger	\$3.75	\$3.25	\$2.75	\$3.00	\$3.00
School Bus			\$2.00		
<b>MULTIPLE DAYS OR OVERNIGHT STAY</b> - Daily rate for multiple days/overnight stays. School will pay for driver's hotel expense, and the driver will stay on same premises as students.					
20-29 Passenger		\$750.00	\$675.00		\$850.00
30-47 Passenger	\$910.00	\$850.00	\$750.00		\$850.00
48-55 Passenger	\$1,140.00	\$950.00	\$800.00	\$900.00	\$850.00
School Bus			\$600.00		
Mileage rate - (flat fee per mile) Mileage begins at pick-up location and ends at drop-off location.					
20-29 Passenger		\$3.00	\$2.25		\$2.75
30-47 Passenger	\$3.20	\$3.50	\$2.50		\$3.00
48-55 Passenger	\$3.75	\$3.25	\$2.75	\$3.00	\$3.00
School Bus			\$2.00		
<b>Premium rate per hour for Designated Days</b> - This rate may be charged for Grad Night (Disney World) and other events as recognized by the District School Board.					

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

CHARTER BUS SERVICE - BID #7151

Bid opened and recorded May 1, 2007 @ 3:00 PM

Description	First Priority, Inc.	Florida Gulf Coast Tours, LLC	Luxury Limos by Lee, Inc.	Sarasota Coach Lines, Inc.	Sarasota Sightseeing, LLC
20-29 Passenger		\$90.00	\$875.00		\$125.00
30-47 Passenger		\$115.00	\$950.00		\$125.00
48-55 Passenger		\$125.00	\$1,000.00	\$125.00	\$125.00
School Bus			\$800.00		
<b>Flat fee for cancellation</b> - This fee may be charged for cancellations made less than 7 days through the day prior to the event. (not to exceed \$100)					
20-29 Passenger		\$100.00	\$100.00		\$100.00
30-47 Passenger	\$100.00	\$100.00	\$100.00		\$100.00
48-55 Passenger	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00
School Bus			\$100.00		
Number of buses available on a single day. (A/B/C/D)	*1/4	1/1/3	2/7/1/2	4	3/1/varies
Passenger size:		29		50	
Passenger size:	31	47		50	
Passenger size:	57	56/56/58		50	
Contact person for scheduling	Bonnie Smith	Brenda Wilson	Greg Penkowitz/John Mann	MaryBeth Crockett	Jill Lozada
Phone number for scheduling service	727-592-0377	941-429-1485 /866-320-2886	941-926-4873	941-378-9394	941-366-6600
Fax number for scheduling service	727-592-0834	941-426-9679	941-926-7751	941-366-5553	941-366-6606
	*2 new 39 passenger coaches delivery July 2007			<a href="mailto:sarasotacoach@aol.com">sarasotacoach@aol.com</a>	
Witnessed by: Candy Bellew                      Recorded by: Lynn Cox					

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

CHARTER BUS SERVICE - BID #7151

Bid opened and recorded May 1, 2007 @ 3:00 PM

Company Name	All Aboard Charters	All Around Charters	Cruise Connection	Escot Bus Lines, Inc.
Bidders Name	Larry Tasman	Adam Walkup	Maria Bankemper	Brian Scott
Bidders Address	2571 12th Street Sarasota, FL 34237	410 Colonia Lane Nokomis, FL 34275	31 Sarasota Center Boulevard Sarasota, FL 34240	6890 142nd Avenue North Largo, FL 33771
Telephone #	941-365-3676	941-488-2521	941-379-7900	727-545-2088
Fax #	941-365-3676	941-484-3296	941-378-1122	727-536-7848
Federal ID#	58-2683813	65-0792086	76-0649409	59-2577191
E-mail Address	<a href="mailto:sales@allaboardcharters.net">sales@allaboardcharters.net</a>	<a href="mailto:allarroundbus@aol.com">allarroundbus@aol.com</a>	<a href="mailto:mbankemper@americancoachlines.com">mbankemper@americancoachlines.com</a>	<a href="mailto:brian@escotbuslines.com">brian@escotbuslines.com</a>
Company Name	First Class Coach Co., Inc., dba Martz	First Priority, Inc.	Florida Gulf Coast Tours, LLC	Luxury Limos by Lee, Inc.
Bidders Name	Stanley V. Johnson, GM	Bonnie Smith	Brett Wilson	John Mann
Bidders Address	4783 37th Street North St. Petersburg, FL 33714	12301 40th St. North Clearwater, FL 33762	2235 Jasmine Way North Port, FL 34287	5666 Lawton Drive Sarasota, FL 34233
Telephone #	800-282-8020/727-526-9086	727-592-0377	941-429-1485	941-926-4873
Fax #	727-522-5548	727-592-0834	941-426-9679	941-926-7751
Federal ID#	59-2674275	54-2105735	20-5912693	65-1063819
E-mail Address	<a href="mailto:chueston@martzgroup.com">chueston@martzgroup.com</a>	<a href="mailto:firstprioritybus@verizon.net">firstprioritybus@verizon.net</a>	<a href="mailto:brettwilsonllc@yahoo.com">brettwilsonllc@yahoo.com</a>	<a href="http://luxurylimosandbuscharters.com">luxurylimosandbuscharters.com</a>
Company Name	Sarasota Coach Lines, Inc.	Sarasota Sightseeing, LLC		
Bidders Name	Mary Beth Crockett	Jill M. Lozada		
Bidders Address	5300 Fox Run Road Sarasota, FL 34231	3730 75th Terrace East Sarasota, FL 34243		
Telephone #	941-378-9394	941-366-6600		
Fax #	941-366-5553	941-366-6606		
Federal ID#	20-1395596	22-3953623		
E-mail Address	<a href="mailto:sarasotacoach@aol.com">sarasotacoach@aol.com</a>	<a href="mailto:jill-paolini1@yahoo.com">jill-paolini1@yahoo.com</a>		
Witnessed by: Candy Bellew		Recorded by: Lynn Cox		

**CHARTER BUS SERVICE BID – AUTHORIZED SUB-CONTRACTORS BY VENDOR – EFFECTIVE JULY 1, 2007.**

**NOTE: All awarded charter bus vendors may use other awarded vendors as sub-contractors. Listed below are additional sub-contractors:**

**All Aboard Charters:** awarded vendors

**All Around Charters:** Anywhere Tours, MBI, awarded vendors

**Cruise Connection:** awarded vendors

**Escot Bus Lines, Inc.:** awarded vendors

**First Class Coach, Inc., dba Martz:** awarded vendors

**First Priority, Inc.:** awarded vendors

**Florida Gulf Coast Tours, LLC:** awarded vendors

**Luxury Limos By Lee, Inc.:** awarded vendors

**Sarasota Coach Lines, Inc.:** awarded vendors

**Sarasota Sightseeing, LLC:** awarded vendors