



# Houghton Mifflin Harcourt

**Proposal**

Prepared For

## **Sarasota Co School District**

1960 Landings Blvd

Sarasota FL 34231

For the Purchase of:

## **Collections Gap Year**

Prepared By

Vivian Covone

[vivian.covone@hnhco.com](mailto:vivian.covone@hnhco.com)

**PLEASE SUBMIT THIS PROPOSAL WITH YOUR PURCHASE ORDER.**



Cost Proposal

**Houghton Mifflin Harcourt**

Attention:

Rob Manoogian

[rob.manoogian@sarasotacountyschools.net](mailto:rob.manoogian@sarasotacountyschools.net)

Customer Experience

9205 South Park Center Loop

Orlando, FL 32819

FAX: 800-269-5232

[k12orders@hnhco.com](mailto:k12orders@hnhco.com)

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**Proposal for  
Sarasota Co School District  
Collections Gap Year**

ISBN	Title	Price	Quantity	Value of all Materials	Free Materials Quantity
<b>Grade 6</b>					
<b>Student</b>					
1732300	9781328603357 2017 Collections Conversion Digital Student Resource Package 3 YearGrade 6	\$21.00	2,480	\$52,080.00	
1732300	9781328603357 2017 Collections Conversion Digital Student Resource Package 3 YearGrade 6	\$21.00			620
<b>Total for Student</b>				<b>\$52,080.00</b>	
<b>Teacher</b>					
1732296	9781328594990 2017 Collections Conversion Teacher Resource Package with 3 year digital Grade 6	\$151.00	33	\$4,983.00	
1732296	9781328594990 2017 Collections Conversion Teacher Resource Package with 3 year digital Grade 6	\$151.00			8
<b>Total for Teacher</b>				<b>\$4,983.00</b>	
<b>Total for Grade 6</b>				<b>\$57,063.00</b>	
<b>Grade 7</b>					
<b>Student</b>					
1732302	9781328595003 2017 Collections Conversion Digital Student Resource Package 3 YearGrade 7	\$21.00	2,376	\$49,896.00	
1732302	9781328595003 2017 Collections Conversion Digital Student Resource Package 3 YearGrade 7	\$21.00			594
<b>Total for Student</b>				<b>\$49,896.00</b>	
<b>Teacher</b>					
1732297	9781328603326 2017 Collections Conversion Teacher Resource Package with 3 year digital Grade 7	\$151.00	32	\$4,832.00	
1732297	9781328603326 2017 Collections Conversion Teacher Resource Package with 3 year digital Grade 7	\$151.00			8
<b>Total for Teacher</b>				<b>\$4,832.00</b>	
<b>Total for Grade 7</b>				<b>\$54,728.00</b>	
<b>Grade 8</b>					
<b>Student</b>					
1732334	9781328603081 2017 Collections Conversion Digital Student Resource Package 3 YearGrade 8	\$21.00	2,513	\$52,773.00	
1732334	9781328603081 2017 Collections Conversion Digital Student Resource Package 3 YearGrade 8	\$21.00			628
<b>Total for Student</b>				<b>\$52,773.00</b>	
<b>Teacher</b>					
1732298	9781328603395 2017 Collections Conversion Teacher Resource Package with 3 year digital Grade 8	\$151.00	34	\$5,134.00	
1732298	9781328603395 2017 Collections Conversion Teacher Resource Package with 3 year digital Grade 8	\$151.00			8
<b>Total for Teacher</b>				<b>\$5,134.00</b>	
<b>Total for Grade 8</b>				<b>\$57,907.00</b>	
<b>Grade 9</b>					



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ISBN	Title	Price	Quantity	Value of all Materials	Free Materials Quantity
<b>Grade 9</b>					
<b>Student</b>					
1732205	9781328604187 2017 Collections Conversion Digital Student Resource Package 3 YearGrade 9	\$21.00	2,520	\$52,920.00	
1732205	9781328604187 2017 Collections Conversion Digital Student Resource Package 3 YearGrade 9	\$21.00			630
<b>Total for Student</b>				<b>\$52,920.00</b>	
<b>Teacher</b>					
1732091	9781328603876 2017 Collections Conversion Teacher Resource Package with 3 year digital Grade 9	\$151.00	34	\$5,134.00	
1732091	9781328603876 2017 Collections Conversion Teacher Resource Package with 3 year digital Grade 9	\$151.00			8
<b>Total for Teacher</b>				<b>\$5,134.00</b>	
<b>Total for Grade 9</b>				<b>\$58,054.00</b>	
<b>Grade 10</b>					
<b>Student</b>					
1732206	9781328604194 2017 Collections Conversion Digital Student Resource Package 3 YearGrade 10	\$21.00	2,000	\$42,000.00	
1732206	9781328604194 2017 Collections Conversion Digital Student Resource Package 3 YearGrade 10	\$21.00			500
<b>Total for Student</b>				<b>\$42,000.00</b>	
<b>Teacher</b>					
1732092	9781328603883 2017 Collections Conversion Teacher Resource Package with 3 year digital Grade 10	\$151.00	26	\$3,926.00	
1732092	9781328603883 2017 Collections Conversion Teacher Resource Package with 3 year digital Grade 10	\$151.00			7
<b>Total for Teacher</b>				<b>\$3,926.00</b>	
<b>Total for Grade 10</b>				<b>\$45,926.00</b>	
<b>Grade 11</b>					
<b>Student</b>					
1732207	9781328604200 2017 Collections Conversion Digital Student Resource Package 3 YearGrade 11	\$21.00	800	\$16,800.00	
1732207	9781328604200 2017 Collections Conversion Digital Student Resource Package 3 YearGrade 11	\$21.00			200
<b>Total for Student</b>				<b>\$16,800.00</b>	
<b>Teacher</b>					
1732203	9781328603890 2017 Collections Conversion Teacher Resource Package with 3 year digital Grade 11	\$151.00	10	\$1,510.00	
1732203	9781328603890 2017 Collections Conversion Teacher Resource Package with 3 year digital Grade 11	\$151.00			3
<b>Total for Teacher</b>				<b>\$1,510.00</b>	
<b>Total for Grade 11</b>				<b>\$18,310.00</b>	
<b>Grade 12</b>					



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ISBN	Title	Price	Quantity	Value of all Materials	Free Materials Quantity
<b>Grade 12</b>					
<b>Student</b>					
1732208	9781328604217 2017 Collections Conversion Digital Student Resource Package 3 YearGrade 12	\$21.00	600	\$12,600.00	
1732208	9781328604217 2017 Collections Conversion Digital Student Resource Package 3 YearGrade 12	\$21.00			150
<b>Total for Student</b>				<b>\$12,600.00</b>	
<b>Teacher</b>					
1732204	9781328603906 2017 Collections Conversion Teacher Resource Package with 3 year digital Grade 12	\$151.00	8	\$1,208.00	
1732204	9781328603906 2017 Collections Conversion Teacher Resource Package with 3 year digital Grade 12	\$151.00			2
<b>Total for Teacher</b>				<b>\$1,208.00</b>	
<b>Total for Grade 12</b>				<b>\$13,808.00</b>	

<b>Proposal Summary</b>			
	<b>Total Savings:</b>	<b>\$76,406.00</b>	
	<b>Subtotal Purchase Amount:</b>	<b>\$305,796.00</b>	
	<b>Shipping &amp; Handling (5.00%):</b>	<b>\$1,336.35</b>	
	<b>Total Cost of Proposal (PO Amount):</b>	<b>\$307,132.35</b>	



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**Total Cost of Proposal (PO Amount): \$ 307,132.35**

This is a proposal only.

This proposal is subject to HMH's Standard Terms and Conditions ("Ts & Cs") below:

<http://www.hmhco.com/common/terms-conditions>

Ts & Cs are also found on HMH invoices.

HMH reserves the right to modify its Ts & Cs from time to time and agrees to notify you prior to such modifications becoming effective.

Unless otherwise agreed in writing, orders for Professional Services shall expire upon the earlier of (i) expiration of customer's funding or (ii) 24 months from receipt of the order.

**Date of Proposal: 4/23/2018**

**Proposal Expiration Date:6/22/2018**



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