



June 6, 2017

Materials Management
Purchasing Department
101 Old Venice Road, Osprey, FL 34229
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SarasotaCountySchools.net

MEMORANDUM

**TO: Members of the School Board
Dr. Todd Bowden, Superintendent
Mitsi Corcoran, Chief Financial Officer**

FROM: Carol A. Lichon, CPPO, Director of Materials Management

**TITLE: APPROVAL TO AWARD RFP #17-0116 FOR REAL ESTATE
BROKERAGE SERVICES**

Proposals to provide 'Real Estate Brokerage Services' were received from three vendors on April 27, 2017. The proposals of American Acquisition Group, LLC, and The Triage Company were the best proposals meeting the advertised specifications based on a sealed scenario. This proposal is for a period of three years with an option to renew for two additional one-year periods. The funds for these services are contained in the operating budget allocated to the Planning Services Department.

Requested by:
Kathie Ebaugh

"Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes."

Posting Date: 05/30//2017

Fiscal Impact:
\$75,000 for a three-year period

Recommended Motion: That the proposals of American Acquisition Group, LLC, and The Triage Company for 'Real Estate Brokerage Services' in an amount of \$75,000.00 for a three-year period, be approved as presented.

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Real Estate Brokerage Services- RFP 17-0116

Opened April 27, 2017 2:00 PM

Proposer's Name	Address	Authorized Representative	Telephone #	Fax #	E-mail Address
American Acquisition Group, LLC	711 N. Sherrill St. - Suite B Tampa, FL 33609	D. Wade Brown	813-287-8191	813-287-8197	wade@americanacquisition.com
Piro & Associates	7719 Holiday Dr. Sarasota, FL 34231	James J. Piro	941-723-3900	941-924-0086	piroassociates@comcast.net
The Triage Company	214 Chestnut Ridge Street Winter Springs, FL 32708	Steven Triage	386-956-2020		steventriage@gmail.com
Recorded by: Kelly Dreiling			Witnessed by: Renee Hayes		

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POINTS AWARDED FOR FEE BID		
With the lowest fee for a qualifying proposer of:	\$150/hour	
Proposer	Proposed Fee	Points Awarded
American Acquisition Group, LLC	\$150/hour	20.00
Piro & Associates	10%-30% of transaction	0.78
The Triage Company	\$125/hour plus 2% of transaction	8.45

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FINAL EVALUATION						
Evaluator						
Proposer	1	2	3	Average	Overall Fee	Total
American Acquisition Group, LLC	80.00	79.00	80.00	79.67	20.00	99.67
Piro & Associates	6.00	0.00	2.00	2.67	0.78	3.45
The Triage Company	75.00	63.00	78.00	72.00	8.45	80.45