



THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

MATERIALS MANAGEMENT DEPARTMENT

101 OLD VENICE ROAD

OSPREY, FLORIDA 34229

TELEPHONE (941) 486-2183 • FAX (941) 486-2188

MEMORANDUM

**TO: Members of the School Board
Lori White, Superintendent
Mitsi Corcoran, Chief Financial Officer**

FROM: Pat Black, CPPB, Director of Materials Management

TITLE: APPROVAL TO AWARD BID #13-0207 TO SUPPLY AND REPAIR TWO-WAY RADIOS AND DEVICES

Bids to 'Supply and Repair Two-Way Radios and Devices' were received from two vendors on February 21, 2013. The bid of WTEC was the best low bid meeting the advertised specifications. The bid of Radio One Communications Service Company was non-responsive to the requirement that the vendor must operate a Motorola authorized service center within 60 miles of the School Safety and Security Department. This bid is for a period of one year with the option to renew for two additional one-year periods. The funds for these purchases are contained in the capital budget allocated to the School Safety and Security Department.

Requested by:
Darrell Reyka

"Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes."

Posting Date: 03-12-2013

Fiscal Impact:

Not to exceed
\$150,000.00

Recommended Motion: That the bid of WTEC to 'Supply and Repair Two-Way Radios and Devices' in an amount not to exceed \$150,000.00, be approved as presented.

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Tabulation for Two-Way Radios and Devices - Supply and Repair - Bid #13-0207

Bid opening: February 21, 2013 at 2:00 p.m.

		Radio One - Communications Service Company	WTEC		
MANUFACTURER - MOTOROLA ONLY EQUIPMENT		% Discount from MSRP		% Discount from MSRP	
Motorola Radius Equipment					
1	Motorola - radios.	*46% *BPR40 33%		39%	
2	Motorola - radio parts and accessories purchased.	22%		25%	
3	Motorola - radio parts and accessories used during repair.	22%		20%	
Motorola Non-Radius Equipment					
4	Motorola - radios.	35.5%		39%	
5	Motorola - radio parts purchased.	22%		25%	
6	Motorola - radio parts used during repair.	22%		20%	
7	Motorola - wireless broadband products purchased.	25%		15%	
8	Motorola - wireless broadband products used during repair.	25%		15%	
9	Motorola - security products purchased.	25%		15%	
10	Motorola - security products used during repair.	25%		15%	
(Motorola) Manufacturer's web site address <i>containing MSRP</i> :			Motorola.com Tessco.com		
"OTHER MANUFACTURER" EQUIPMENT (Excludes radios)		Name	Name	Name	Name
Indicate Name of Manufacturer:		Motorola		Tessco	
Indicate Percent Discount from MSRP for items listed		% Discount from MSRP	% Discount from MSRP	% Discount from MSRP	
11	Two-Way Radio system products purchased (to include, but not limited to: bi-directional amplifiers, antennas, cabling, accessories, clamps, connectors).	22%		20%	
12	Two-way radio accessories purchased (to include, but not limited to: chargers, antennas, remote speakers, batteries, microphones, lightning/surge protection).	22%		20%	
13	Security system products purchased.	25%		15%	
14	Security system products used during repair.	25%		15%	
"Other Manufacturer" web site address <i>containing MSRP</i> :					

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Bid opening: February 21, 2013 at 2:00 p.m.

		Radio One - Communications Service Company		WTEC	
SERVICE/LABOR RATES		Std Hourly Rate Monday - Friday 7:00 am - 5:00 pm	Non-Std Hourly Rate Monday - Friday prior to 7:00 am & after 5:00 pm, and Saturday & Sunday	Std Hourly Rate Monday - Friday 7:00 am - 5:00 pm	Non-Std Hourly Rate Monday - Friday prior to 7:00 am & after 5:00 pm, and Saturday & Sunday
15	Repair of major systems	\$100.00	\$150.00	\$82.50	\$82.50
16	Repair of individual radios & non-major systems	\$80.00	\$120.00	\$82.50	\$82.50
17	New installation projects	\$80.00	\$120.00	\$82.50	\$82.50
MISCELLANEOUS					
18	Turn-around time for repair and return of equipment (number of days)	10	10	3 days If sent to motorola depo may take longer.	
MISCELLANEOUS		Major Systems	Individual Radios & Non-major Systems	Major Systems	Individual Radios & Non-major Systems
19	Response time for service calls (maximum 2 hours on major systems repair; maximum of 8 hours for non- emergency service unless determined otherwise by the SBSC) (number of hours)	2	8	2 Hours	2 Hours
LOCATION OF AUTHORIZED SERVICE CENTER - Winthin sixty (60) miles of School Safety & Security Department at 351 Old Venice Road, Osprey, FL 34229.		Radio One - Communications Service Company		WTEC	
	Name of Service Center:				
	Address:	3001 North Rocky Point East Drive Ste 200		791 Bell Road	
	City/State/Zip:	Tampa, FL 33607		Sarasota, FL 34240	
	Phone Number:	813-655-5155		941-343-0020	
	Contact Name:	Sean Epperson		Bob Anderson	
Notes:					
Contact Person:		David MacDonald		Robert C. Anderson	
Address:		3001 North Rocky Point Drive East, Ste 200		791 Bell Road	
		Tampa, FL 33607		Sarasota, FL 34240	
Phone:		813-655-5155		941-343-0020	
Fax:		813-651-3060		941-343-0053	
Federal ID:		59-3416239		59-3352849	
Email:		seane@radio1inc.com		bob.anderson@wtecmss.com	
		Recorded by: Nikki Brock		Witnessed by: Joyce E. Haney	