



SARASOTA
County Schools

Enc. _____
March 22, 2016
Materials Management
Purchasing Department
101 Old Venice Road, Osprey, FL 34229
Phone 941-486-2183 • Fax 941-486-2188
SarasotaCountySchools.net

MEMORANDUM

TO: Members of the School Board
Lori White, Superintendent
Mitsi Corcoran, Chief Financial Officer

FROM: Carol A. Lichon, CPPO, Director of Materials Management

TITLE: APPROVAL TO AWARD BID #16-0086 FOR CUSTODIAL FLOOR CLEANING EQUIPMENT

Bids to provide 'Custodial Floor Cleaning Equipment' were received from eight vendors on February 10, 2016. The bids of Buckeye - Tampa, Dade Paper Company, Faitella Enterprises, Gem Supply Company, Pyramid School Products, Resource One, Inc., Veritiv Operating Company, and West Florida Supply Company were the best low bids meeting the advertised specifications. Reasons for not selecting the apparent low bid are included with the bid tabulation. This bid is for a period of one year with an option to renew for two additional one-year periods. The funds for these purchases are contained in the transfer from capital budget allocated to the Facilities Services Department.

Requested by:

Jody Dumas

"Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes."

Posting Date: 03/08/2016

Fiscal Impact:

Not to exceed
\$200,000.00

Recommended Motion: That the bids of Buckeye - Tampa, Dade Paper Company, Faitella Enterprises, Gem Supply Company, Pyramid School Products, Resource One, Inc., Veritiv Operating Company, and West Florida Supply Company, for 'Custodial Floor Cleaning Equipment' in an amount not to exceed \$200,000.00, be approved as presented.

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Custodial Floor Cleaning Equipment - Bid #16-0086

Opened February 10, 2016 at 2:00 p.m.

Indicate the percentage discount off the list price.		Buckeye - Tampa		Dade Paper Company		Faitella Enterprises		Gem Supply Company	
EQUIPMENT		% Discount from list price		% Discount from list price		% Discount from list price		% Discount from list price	
Item #	Manufacturer/Brand	Equipment	Repair Parts						
1	Advance								21%
2	BE Pressure Supply					30%	30%		
3	Betco								21%
4	Century							17%	12%
5	Chariot			27%	26%			17%	12%
6	Creative Products International (CPI)							17%	21%
7	KaiVac							21%	21%
8	KleenRite							17%	15%
9	Landa					30%	30%		
10	Mercury								
11	NACECARE							17%	21%
12	Northstar REJECT								
13	Pacific	20%	20%					17%	21%
14	Royal							17%	17%
15	Rubbermaid			26%	26%			17%	5%
16	Sanitaire			26%	26%			17%	17%
17	Sealed Air			26%	26%			17%	10%
18	Taski REJECT								10%
19	Tennant								
20	Tomcat							21%	21%
21	Windsor			26%	26%			17%	12%

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EQUIPMENT		% Discount from list price		% Discount from list price		% Discount from list price		% Discount from list price	
Item #	Manufacturer/Brand	Equipment	Repair Parts	Equipment	Repair Parts	Equipment	Repair Parts	Equipment	Repair Parts
1	Advance			21.1%	21.1%			15%	15%
2	BE Pressure Supply			no list price					
3	Betco			25.5%	19%				
4	Century			12%	12%				
5	Chariot								
6	Creative Products International (CPI)			31%	27%				
7	KaiVac			16%	16%				
8	KleenRite							10%	10%
9	Landa								
10	Mercury			5%	5%	10%	10%	15%	10%
11	NACECARE			23%	19%	10%	10%	15%	10%
12	Northstar REJECT								
13	Pacific			10%	10%			10%	10%
14	Royal			27.1%	24.1%				5%
15	Rubbermaid	25%	25%	13%	15%			20%	0%
16	Sanitaire	25%	25%	21%		10%	10%	15%	20%
17	Sealed Air								
18	Taski REJECT								
19	Tennant					25%	10%		
20	Tomcat			17.5%	15.5%				
21	Windsor					10%	10%		10%

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EQUIPMENT		% Discount from list price		% Discount from list price		% Discount from list price		% Discount from list price	
Item #	Manufacturer/Brand	Equipment	Repair Parts	Equipment	Repair Parts	Equipment	Repair Parts	Equipment	Repair Parts
22	Indicate Manufacturer/Brand not indicated above and								
a	Additional Manufacturer/Brand Offered:			Karcher		Karcher Pressure Washer		Minuteman	
				26%	21%	30%	30%	21%	22%
b	Additional Manufacturer/Brand Offered:			Clarke		Pressure Pro Hot Water Pressure Washer		Triple S	
				26%	26%	30%	30%	17%	21%
c	Additional Manufacturer/Brand Offered:					General Pump		Tacony (Tornado, Powerflite, CFR)	
						25%	25%	21%	17%
d	Additional Manufacturer/Brand Offered:					AR North America			
						25%	25%		
e	Additional Manufacturer/Brand Offered:					Graco			
						25%	25%		
Note:									
Contact:		Travis McLeod		Steve Knight		Jim Boudreau		John P. Pezey	
Address:		4612 Eagle Place		2675 Directors Row		706 South US1		1312 West Washington Street	
		Tampa, FL 33619		Orlando, FL 32809		Fort Pierce, FL 34950		Orlando, FL 32805	
Telephone:		813-621-6260		407-859-1020		800-874-0607		800-422-9886	
Fax:		813-621-6160		407-857-8247		772-465-2751		407-648-4788	
Federal I.D.:		43-1045524		59-078248		59-2186877		59-1633718	
E-Mail Address:		tmcleod@buckeyeinternational.com		sknight@dadepaper.com		paintjim@bellsouth.net		jpezey@gemsupply.net	

Recorded by: Diane Gentile

Witnessed by: Joyce Haney

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EQUIPMENT		% Discount from list price		% Discount from list price		% Discount from list price		% Discount from list price	
Item #	Manufacturer/Brand	Equipment	Repair Parts	Equipment	Repair Parts	Equipment	Repair Parts	Equipment	Repair Parts
22	Indicate Manufacturer/Brand not indicated above and								
a	Additional Manufacturer/Brand Offered:	Continental		Clark				Sandia	
		25%	25%	20%	20%			10%	10%
b	Additional Manufacturer/Brand Offered:	Hospeco		Viper				CFR	
		25%	25%	20%	20%			10%	10%
c	Additional Manufacturer/Brand Offered:	Impact						Minuteman	
		25%	25%					15%	15 pressure
d	Additional Manufacturer/Brand Offered:							Pressure Pro	
								10%	10%
e	Additional Manufacturer/Brand Offered:								
Note:		Reference bid # 16-0086SARA				Item 19: or State of FL best pricing			
Contact:		Kenneth D. Miller		Duncan Yull		Kevin Carrier		Tom Schiessle	
Address:		6510 North 54th Street		2202 Industrial Boulevard		7016 AC Skinner Parkway		1184 North Washington Boulevard	
		Tampa, FL 33610-1908		Sarasota, FL 34234		Jacksonville, FL 32256		Sarasota, FL 34236	
Telephone:		813-621-6446/ 800-792-2644 x225		941-225-7657		800-631-1955		941-365-2838	
Fax:		813-621-7888		941-225-7227		800-224-8799		941-366-7976	
Federal I.D.:		59-0932660		59-1690584		13-5369500		59-1732128	
E-Mail Address:		bids@pyramidsp.com		duncan@resourceonefl.com		uwwbids@veritivcorp.com		tom@westfloridasupply.com	

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA
 Custodial Floor Cleaning Equipment - Bid #16-0086
 Justification for Award to Other Than apparent Low Bidder

Item #	Description of Item	Vendor	Justication
10	Mercury - repair parts	Veritiv Operating Company	Awarded to West Florida Supply Company based on Bidder's Preference.
12	Northstar		Reject item. No bids received for equipment or repair parts.
18	Taski - equipment only		Reject equipment category only. No bids received for equipment category. Award repair parts to Gem Supply Company.