



THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA
MATERIALS MANAGEMENT DEPARTMENT
101 OLD VENICE ROAD • OSPREY, FLORIDA 34229
TELEPHONE (941) 486-2183 • FAX (941) 486-2188

MEMORANDUM

TO: Members of the School Board
Lori White, Superintendent
Mitsi Corcoran, Chief Financial Officer

FROM: Carol Lichon, CPPO, Director of Materials Management

TITLE: APPROVAL TO AWARD BID #15-0115 FOR FENCE INSTALLATION AND REPAIR SERVICES

Bids to provide 'Fence Installation and Repair Services' were received from four vendors on February 3, 2015. The bids of Bodi and Associates, Inc., and Stewart Tennis Courts & Fencing were the best low bids meeting the advertised specifications based on a sealed scenario. This bid is for a period of one year with an option to renew for two additional one-year periods. The funds for these purchases are contained in the transfer from capital budget allocated to the Facilities Services Department.

Requested by:
Jody Dumas

"Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes."

Posting Date: 02/24/2015

Fiscal Impact:

Not to exceed
\$350,000.00

Recommended Motion: That the bids of Bodi and Associates, Inc., and Stewart Tennis Courts & Fencing to provide 'Fence Installation and Repair Services' in an amount not to exceed \$350,000.00, be approved as presented.

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Fence Installation and Repair Services - Bid #15-0115

Opened on February 3, 2015 at 2:00 p.m.

The bidder agrees to provide all materials, fabrication, and installation labor, supervision, equipment, tools, travel, fuel costs, removal of refuse from SBSC property, and disposal of refuse necessary to perform the services required in accordance with the bid documents.		Bodi and Associates, Inc.		Florida State Fence			
Part I	REPAIRS to Existing Fences	Price per Hour		Price per Hour			
1	Price for <u>labor</u> per man hour for the repair of existing fences as detailed above.	\$25.00		\$50.00			
2	Materials are to be billed at net cost. A percentage allowed for overhead and profit. A MAXIMUM OF 10% MARK-UP. A mark-up of sales tax is not allowed.	% Mark-Up		% Mark-Up			
		8%		10%			
Part II	Provide and Install NEW Fencing (galvanized and vinyl coated)						
A.	Galvanized Fencing - (with top rail) price for the following heights:	Price per Linear Foot		Price per Linear Foot			
Item #	Fence Height	Material Only	Installation Only	Material Only		Installation Only	
3	4'	\$4.00	\$3.67	\$6.92	/foot	\$2.34	/foot
4	5'	\$4.00	\$4.00	\$7.21	/foot	\$2.44	/foot
5	6'	\$5.50	\$5.50	\$7.68	/foot	\$2.54	/foot
6	8'	\$6.50	\$6.00	\$9.83	/foot	\$3.90	/foot
7	10'	\$7.50	\$7.50	\$14.99	/foot	\$6.24	/foot
B.	Galvanized Fencing - (without top rail - with tension wire) price for the following heights:	Price per Linear Foot		Price per Linear Foot			
Item #	Fence Height	Material Only	Installation Only	Material Only		Installation Only	
8	4'	\$3.00	\$2.70	\$5.51	/foot	\$2.34	/foot
9	5'	\$3.00	\$3.00	\$5.74	/foot	\$2.44	/foot
10	6'	\$4.00	\$4.00	\$6.11	/foot	\$2.54	/foot
11	8'	\$5.50	\$4.50	\$8.16	/foot	\$3.90	/foot
12	10'	\$7.00	\$6.00	\$12.85	/foot	\$6.24	/foot
C.	Galvanized Posts - corner posts (w/braces) price for the following fence heights:	Price Per Unit		Price Per Unit			
Item #	Fence Height	Material Only	Installation Only	Material Only		Installation Only	
13	4'	\$54.00	\$20.00	\$72.35	/each	\$35.00	/each
14	5'	\$54.00	\$20.00	\$93.79	/each	\$35.00	/each
15	6'	\$81.00	\$40.00	\$100.45	/each	\$40.00	/each
16	8'	\$89.00	\$40.00	\$120.29	/each	\$50.00	/each
17	10'	\$99.00	\$40.00	\$123.77	/each	\$60.00	/each

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Part I	REPAIRS to Existing Fences	Price per Hour		Price per Hour	
1	Price for <u>labor</u> per man hour for the repair of existing fences as detailed above.	\$30.00		\$112.50	
2	Materials are to be billed at net cost. A percentage allowed for overhead and profit. A MAXIMUM OF 10% MARK-UP. A mark-up of sales tax is not allowed.	% Mark-Up		% Mark-Up	
		10%		18%	
Part II	Provide and Install NEW Fencing (galvanized and vinyl coated)				
A.	Galvanized Fencing - (with top rail) price for the following heights:	Price per Linear Foot		Price per Linear Foot	
Item #	Fence Height	Material Only	Installation Only	Material Only	Installation Only
3	4'	\$6.85	\$2.85	\$5.60	\$8.50
4	5'	\$6.95	\$2.95	\$6.65	\$9.98
5	6'	\$9.50	\$2.95	\$7.20	\$10.85
6	8'	\$9.75	\$3.00	\$8.55	\$14.30
7	10'	\$12.75	\$3.50	\$10.36	\$18.80
B.	Galvanized Fencing - (without top rail - with tension wire) price for the following heights:	Price per Linear Foot		Price per Linear Foot	
Item #	Fence Height	Material Only	Installation Only	Material Only	Installation Only
8	4'	\$3.90	\$1.80	\$4.80	\$7.50
9	5'	\$4.80	\$1.85	\$6.90	\$8.98
10	6'	\$5.60	\$1.90	\$7.00	\$9.85
11	8'	\$8.00	\$2.00	\$7.65	\$13.30
12	10'	\$10.80	\$3.00	\$9.42	\$17.80
C.	Galvanized Posts - corner posts (w/braces) price for the following fence heights:	Price Per Unit		Price Per Unit	
Item #	Fence Height	Material Only	Installation Only	Material Only	Installation Only
13	4'	\$50.00	\$40.00	\$47.00	\$64.70
14	5'	\$60.00	\$40.00	\$56.00	\$72.45
15	6'	\$70.00	\$40.00	\$68.00	\$85.28
16	8'	\$120.00	\$40.00	\$102.00	\$121.00
17	10'	\$125.00	\$45.00	\$122.00	\$148.00

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D.	Galvanized Posts - terminal posts (w/braces) price for the following fence heights:	Price per Unit		Price per Unit			
Item #	Fence Height	Material Only	Installation Only	Material Only		Installation Only	
18	4'	\$30.00	\$30.00	\$48.76	/each	\$12.50	/each
19	5'	\$30.00	\$30.00	\$60.95	/each	\$12.50	/each
20	6'	\$42.00	\$35.00	\$73.14	/each	\$25.00	/each
21	8'	\$60.00	\$50.00	\$106.69	/each	\$25.00	/each
22	10'	\$70.00	\$60.00	\$118.88	/each	\$50.00	/each
E.	Galvanized Gates - (including posts and braces) price for the following heights:	Price per Linear Foot		Price per Linear Foot			
Item #	Fence Height	Material Only	Installation Only	Material Only		Installation Only	
		Double Drive Gate	Double Drive Gate	Double Drive Gate		Double Drive Gate	
23	4'	\$20.00	\$9.00	\$21.05	/foot	\$12.69	/foot
24	5'	\$21.00	\$10.00	\$27.13	/foot	\$12.69	/foot
25	6'	\$33.00	\$15.00	\$29.98	/foot	\$12.69	/foot
26	8'	\$40.00	\$24.00	\$45.50	/foot	\$19.03	/foot
27	10'	\$45.00	\$24.00	\$49.96	/foot	\$19.03	/foot
Item #	Fence Height	Material Only	Installation Only	Material Only		Installation Only	
		Roll Gate	Roll Gate	Roll Gate		Roll Gate	
28	4'	\$24.00	\$9.00	\$24.73	/foot	\$12.69	/foot
29	5'	\$25.00	\$10.00	\$31.88	/foot	\$12.69	/foot
30	6'	\$36.00	\$15.00	\$35.22	/foot	\$12.69	/foot
31	8'	\$40.00	\$24.00	\$53.46	/foot	\$19.03	/foot
32	10'	\$50.00	\$24.00	\$58.70	/foot	\$19.03	/foot
F.	Vinyl Coated Fencing - (with top rail) price for the following heights:	Price per Linear Foot		Price per Linear Foot			
Item #	Fence Height	Material Only	Installation Only	Material Only		Installation Only	
33	4'	\$6.00	\$5.00	\$5.68	/foot	\$2.34	/foot
34	5'	\$6.50	\$5.00	\$8.42	/foot	\$2.44	/foot
35	6'	\$7.00	\$6.00	\$8.52	/foot	\$2.54	/foot
36	8'	\$10.00	\$8.00	\$11.36	/foot	\$3.90	/foot
37	10'	\$13.00	\$10.00	\$14.20	/foot	\$6.24	/foot

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D. Galvanized Posts - terminal posts (w/braces) price for the following fence heights:		Price per Unit		Price per Unit	
Item #	Fence Height	Material Only	Installation Only	Material Only	Installation Only
18	4'	\$45.00	\$30.00	\$53.00	\$72.00
19	5'	\$50.00	\$30.00	\$55.00	\$76.00
20	6'	\$50.00	\$32.00	\$69.00	\$88.00
21	8'	\$60.00	\$40.00	\$98.00	\$115.00
22	10'	\$80.00	\$50.00	\$107.00	\$128.00
E. Galvanized Gates - (including posts and braces) price for the following heights:		Price per Linear Foot		Price per Linear Foot	
Item #	Fence Height	Material Only	Installation Only	Material Only	Installation Only
		Double Drive Gate	Double Drive Gate	Double Drive Gate	Double Drive Gate
23	4'	\$25.00	\$13.00	\$13.00	\$155.00
24	5'	\$25.00	\$13.00	\$13.75	\$165.00
25	6'	\$25.00	\$13.00	\$15.85	\$190.00
26	8'	\$35.00	\$15.00	\$22.50	\$270.00
27	10'	\$40.00	\$15.00	\$24.00	\$287.00
Item #	Fence Height	Material Only	Installation Only	Material Only	Installation Only
		Roll Gate	Roll Gate	Roll Gate	Roll Gate
28	4'	\$25.00	\$13.00	\$30.00	\$360.00
29	5'	\$25.00	\$13.00	\$32.08	\$385.00
30	6'	\$25.00	\$13.00	\$40.00	\$480.00
31	8'	\$35.00	\$15.00	\$45.00	\$540.00
32	10'	\$40.00	\$15.00	\$50.83	\$610.00
F. Vinyl Coated Fencing - (with top rail) price for the following heights:		Price per Linear Foot		Price per Linear Foot	
Item #	Fence Height	Material Only	Installation Only	Material Only	Installation Only
33	4'	\$8.50	\$3.00	\$8.20	\$11.65
34	5'	\$9.00	\$3.25	\$9.00	\$13.89
35	6'	\$12.00	\$3.25	\$9.00	\$13.99
36	8'	\$15.00	\$3.50	\$9.10	\$14.40
37	10'	\$18.00	\$5.00	\$9.20	\$15.00

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G. Vinyl Coated Fencing - (without top rail, with tension wire) price for the following heights:		Price per Linear Foot		Price per Linear Foot			
Item #	Fence Height	Material Only	Installation Only	Material Only		Installation Only	
38	4'	\$5.75	\$3.00	\$5.36	/foot	\$2.34	/foot
39	5'	\$6.00	\$3.00	\$8.10	/foot	\$2.44	/foot
40	6'	\$7.00	\$5.00	\$8.20	/foot	\$2.54	/foot
41	8'	\$8.00	\$7.00	\$11.04	/foot	\$3.90	/foot
42	10'	\$11.00	\$9.00	\$13.88	/foot	\$6.24	/foot
H. Vinyl Coated Posts - corner posts (w/braces) price for the following fence heights:		Price per Unit		Price per Unit			
Item #	Fence Height	Material Only	Installation Only	Material Only		Installation Only	
43	4'	\$52.00	\$20.00	\$112.50	/each	\$35.00	/each
44	5'	\$60.00	\$20.00	\$121.00	/each	\$35.00	/each
45	6'	\$70.00	\$30.00	\$155.00	/each	\$40.00	/each
46	8'	\$80.00	\$40.00	\$201.00	/each	\$50.00	/each
47	10'	\$100.00	\$50.00	\$220.00	/each	\$60.00	/each
I. Vinyl Coated Posts - terminal posts (w/braces) price for the following fence heights:		Price per Unit		Price per Unit			
Item #	Fence Height	Material Only	Installation Only	Material Only		Installation Only	
48	4'	\$40.00	\$20.00	\$73.92	/each	\$12.50	/each
49	5'	\$50.00	\$20.00	\$79.86	/each	\$12.50	/each
50	6'	\$60.00	\$30.00	\$103.23	/each	\$25.00	/each
51	8'	\$70.00	\$40.00	\$132.66	/each	\$25.00	/each
52	10'	\$90.00	\$50.00	\$145.20	/each	\$50.00	/each
J. Vinyl Coated Gates - (including posts and braces) price for the following heights:		Price per Linear Foot		Price per Linear Foot			
Item #	Fence Height	Material Only	Installation Only	Material Only		Installation Only	
		Double Drive Gate	Double Drive Gate	Double Drive Gate		Double Drive Gate	
53	4'	\$30.00	\$12.00	\$56.24	/foot	\$12.69	/foot
54	5'	\$35.00	\$12.00	\$70.30	/foot	\$12.69	/foot
55	6'	\$46.00	\$16.00	\$84.36	/foot	\$12.69	/foot
56	8'	\$57.00	\$18.00	\$112.48	/foot	\$19.03	/foot
57	10'	\$63.00	\$20.00	\$140.60	/foot	\$19.03	/foot

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G. Vinyl Coated Fencing - (without top rail, with tension wire) price for the following heights:		Price per Linear Foot		Price per Linear Foot	
Item #	Fence Height	Material Only	Installation Only	Material Only	Installation Only
38	4'	\$6.00	\$2.50	\$6.28	\$9.91
39	5'	\$7.00	\$3.00	\$8.40	\$12.05
40	6'	\$7.50	\$3.25	\$8.46	\$12.15
41	8'	\$9.00	\$3.25	\$9.28	\$13.07
42	10'	\$12.50	\$9.50	\$10.20	\$14.12
H. Vinyl Coated Posts - corner posts (w/braces) price for the following fence heights:		Price per Unit		Price per Unit	
Item #	Fence Height	Material Only	Installation Only	Material Only	Installation Only
43	4'	\$125.00	\$18.00	\$64.00	\$82.00
44	5'	\$135.00	\$25.00	\$69.35	\$88.75
45	6'	\$140.00	\$25.00	\$79.65	\$99.75
46	8'	\$180.00	\$30.00	\$88.00	\$108.20
47	10'	\$200.00	\$55.00	\$92.00	\$118.36
I. Vinyl Coated Posts - terminal posts (w/braces) price for the following fence heights:		Price per Unit		Price per Unit	
Item #	Fence Height	Material Only	Installation Only	Material Only	Installation Only
48	4'	\$60.00	\$15.00	\$72.80	\$92.50
49	5'	\$65.00	\$20.00	\$96.40	\$114.50
50	6'	\$90.00	\$25.00	\$99.50	\$121.00
51	8'	\$120.00	\$35.00	\$108.15	\$142.00
52	10'	\$130.00	\$45.00	\$108.15	\$178.00
J. Vinyl Coated Gates - (including posts and braces) price for the following heights:		Price per Linear Foot		Price per Linear Foot	
Item #	Fence Height	Material Only Double Drive Gate	Installation Only Double Drive Gate	Material Only Double Drive Gate	Installation Only Double Drive Gate
53	4'	\$45.00	\$10.00	\$56.60	\$680.00
54	5'	\$47.00	\$10.00	\$57.50	\$690.00
55	6'	\$60.00	\$10.00	\$58.25	\$699.00
56	8'	\$65.00	\$10.00	\$60.83	\$730.00
57	10'	\$65.00	\$14.00	\$63.66	\$764.00

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Item #	Fence Height	Material Only	Installation Only	Material Only		Installation Only	
		Roll Gate	Roll Gate	Roll Gate		Roll Gate	
58	4'	\$35.00	\$12.00	\$64.67	/foot	\$12.69	/foot
59	5'	\$40.00	\$12.00	\$80.85	/foot	\$12.69	/foot
60	6'	\$50.00	\$16.00	\$97.01	/foot	\$12.69	/foot
61	8'	\$62.00	\$18.00	\$128.80	/foot	\$19.03	/foot
62	10'	\$70.00	\$20.00	\$154.00	/foot	\$19.03	/foot
Part III	Backstops	Price per Unit		Price per Unit			
Item #	Description	Material Only	Installation Only	Material Only		Installation Only	
63	Middle School Backstop	\$1,250.00	\$700.00	\$1,470.00	/each	\$812.50	/each
64	Elementary School Backstop	\$900.00	\$600.00	\$1,225.00	/each	\$812.50	/each
65	Price for <u>labor</u> per man hour for the installation of specialty fencing materials as detailed above.	Price per Hour		Price per Hour			
		\$25.00		\$50.00			
66	<u>Materials</u> are billed at net cost. A percentage allowed for overhead and profit. A MAXIMUM OF 10% MARK-UP. A mark-up of sales tax is not allowed.	% Mark-Up		% Mark-Up			
		8%		10%			
Part V	Subcontracted Services & Rental Equipment	% Mark-Up		% Mark-Up			
67	<u>Subcontracted Services</u> are billed at net cost. A percentage allowed for overhead and profit. A MAXIMUM OF 10% MARK-UP. No mark-up of sales tax allowed.	8%		10%			
68	<u>Rental Equipment</u> is billed at net cost. Include a percentage allowed for overhead and profit. A MAXIMUM OF 10% MARK-UP. No mark-up of sales tax allowed.	8%		10%			
Contact		Robert A. Bodi		Derek Dion			
Address		196 North Havana Road		1311 South US Highway 301			
		Venice, FL 34292		Tampa, FL 33619			
Phone		941-918-9323		813-413-7844 813-951-0477			
Fax		941-918-8464		813-333-2836			
Federal I.D.		204795625		271984352			
Email		paulabodi5@gmail.com		floridastatefence.dion@gmail.com			

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Item #	Fence Height	Material Only	Installation Only	Material Only	Installation Only
		Roll Gate	Roll Gate	Roll Gate	Roll Gate
58	4'	\$45.00	\$10.00	\$49.20	\$590.00
59	5'	\$50.00	\$10.00	\$55.00	\$660.00
60	6'	\$60.00	\$12.00	\$60.00	\$720.00
61	8'	\$70.00	\$12.00	\$62.66	\$752.00
62	10'	\$70.00	\$15.00	\$65.50	\$786.00
Part III	Backstops	Price per Unit		Price per Unit	
Item #	Description	Material Only	Installation Only	Material Only	Installation Only
63	Middle School Backstop	\$1,450.00	\$800.00		\$1,480.00
64	Elementary School Backstop	\$1,200.00	\$700.00		\$880.00
65	Price for <u>labor</u> per man hour for the installation of specialty fencing materials as detailed above.	Price per Hour		Price per Hour	
		\$30.00		\$145.00	
66	<u>Materials</u> are billed at net cost. A percentage allowed for overhead and profit. A MAXIMUM OF 10% MARK-UP. A mark-up of sales tax is not allowed.	% Mark-Up		% Mark-Up	
		10%		25%	
Part V	Subcontracted Services & Rental Equipment	% Mark-Up		% Mark-Up	
67	<u>Subcontracted Services</u> are billed at net cost. A percentage allowed for overhead and profit. A MAXIMUM OF 10% MARK-UP. No mark-up of sales tax allowed.	8%		15%	
68	<u>Rental Equipment</u> is billed at net cost. Include a percentage allowed for overhead and profit. A MAXIMUM OF 10% MARK-UP. No mark-up of sales tax allowed.	8%		10%	
Contact		Matthew A. Knopf, Sr		Stan Washington	
Address		723 12th Street East		1209 44th Avenue East	
		Bradenton, FL 34208		Bradenton, FL 34203	
Phone		941-779-3936		941-756-8727	
		941-746-7718			
Fax		941-746-7116		941-753-2109	
Federal I.D.		201500929		591702108	
Email		matt.stewarttennis@verizon.net		stan.washington@myusafence.com	
		Recorded by Sydney Manas		Witnessed by Joyce Haney	